BOARD OF REGENTS

## FTNANCE \& FACILTTIES COMMITTHES

## MEETING AGENDA

October 18, 2023, 1:30 p.m.
SCHOLES HALL, ROBERTS ROOM


## TAB 1

## \#1

Call to Order, Confirmation of a Quorum, and Adoption of Agenda

The University of New Mexico
Board of Regents' Finance and Facilities Committee
October 18, 2023, 1:30 pm
Scholes Hall, Roberts Room
AGENDA

1. ACTION ITEM:
2. COMMENTS:
3. ACTION ITEM:
4. INFORMATION ITEM:
5. ACTION ITEM:
6. ACTION ITEM
7. ACTION ITEM:
8. ACTION ITEM:
9. ACTION ITEM:
10. ACTION ITEM:
11. ACTION ITEM:

Call to Order, Confirmation of a Quorum, and Adoption of Agenda

## Open for Comments

Approval of Finance and Facilities Committee Meeting Summary from August 2, 2023

Information on 4th Quarter Consolidated Financial Report through June 30, 2023 (Presenter: Norma Allen, University Controller)

Approval of the New Mexico Higher Education Department, Institutional Finance Division, $1^{\text {st }}$ Quarter Financial Actions Report, and Certification through September 30, 2023 (Presenter: Norma Allen, University Controller)

Project Construction Approvals/Re-Approvals:

1. Coronado Hall Restroom Renovation
2. Coronado Hall Lobby and Main Entrance Renovation
3. Coronado Hall Dormitory Roof Replacement
4. UNM Predock Center Improvements
5. Bandelier Hall East - Fire Alarm \& Protection Addition
6. Information Technologies Building (\#153) Restroom Remodel
7. Electrical and Computer Engineering/Centennial Library Roof Repairs Phase II
8. Farris Engineering Center School of Engineering Collaborative Space (Presenter: Tabia Murray Allred, Strategic Planner, VP ISS)

Approval of Lobo Development Corporation Board Reappointment of One Non-Positional Director (Presenter: Teresa Costantinidis, CEO, LDC)

Approval of new Board of Directors Members to the University of New Mexico Alumni Association (Presenters: Jaymie Roybal, President, UNM Alumni Association and Connie Beimer, Vice President, Alumni Relations)

Annual Renewal of Maui HPCC Lease (Presenter: Tom Neale, Director, Real Estate)

Request for Approval to Utilize Sale Proceeds from RS Gibson Transaction to Fund Extension of Alumni Road, between Gibson Boulevard and the AMAFCA Drainage Channel at South Campus (Presenter: Tom Neale, Director, Real Estate)

Build-to-Suit Lease for Gallup McKinley County School District at UNM-Gallup (Presenter: Tom Neale, Director, Real Estate)

The University of New Mexico
Board of Regents' Finance and Facilities Committee
October 18, 2023, 1:30 pm
Scholes Hall, Roberts Room
AGENDA
12. INFORMATION ITEM: $\begin{aligned} & \text { Categorization of Reserves Report, Consolidated, Pursuant to } \\ & \begin{array}{l}\text { UAP } 7000 \text { (Presenters: Jeremy Hamlin and Joe Wrobel, Health Sciences Budget } \\ \text { Office) }\end{array}\end{aligned}$
13. INFORMATION ITEM: Regents Endowment Overview (Presenters: Jeremy Hamlin and Nadina Paisano, UNM Foundation)
14. INFORMATION ITEM: Update on UNM Combined Enterprise Ten-Year Plan, Fall 2023 (Presenter: Teresa Costantinidis, EVPFA)
15. INFORMATION ITEM: UNM Foundation Fundraising and Investment Performance Report - 06/30/2023 (Presenters: Paul Cassidy, UNMF Investment Committee Chair, Nadina Paisano, UNMF CFO, Kristi Hanson, NEPC, and Ryan Walters, NEPC)
16. ACTION ITEM Recommendations for Action Items for Consent Agenda on Full RECOMMENDATIONS: Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance \& Facilities Committee)
17. INFORMATION ITEM: Recommendations for Information Items for Full Board of Regents’ Agenda (Bill Payne, Chair, Regents' Finance \& Facilities Committee)
18. EXECUTIVE SESSION: None

## TAB 2

\#2

Comments

## COMMENTS:

Open for Comments

## TAB 3

\#3
Approval of Finance and Facilities Committee Meeting Summary from August 2, 2023

# THE UNIVERSITY OF NEW MEXICO 

 Board of Regents' Finance and Facilities (F\&F) CommitteeAugust 2, 2023
Meeting Summary
DRAFT

Committee Members Present:
Regent William Payne, Chair
Regent Paul Blanchard, Vice Chair
Regent Paula Tackett

Non-Voting Committee Members Present:
Kim Sanchez Rael (Zoom)
Randy Ko (Zoom)

Executive Administration Present: Garnett Stokes, University President; James Holloway, Provost and EVP for Academic Affairs; and Teresa Costantinidis, EVP for Finance and Administration

## ACTION ITEMS:

1. Call to Order, Confirmation of a Quorum, and Adoption of Agenda. Regent Payne called the meeting to order at 1:30 p.m. and confirmed that a quorum was established with Regent Tackett and Regent Blanchard. Regent Blanchard moved to adopt the agenda and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

## COMMENTS:

## 2. There were no public comments.

## ACTION ITEMS (Continued):

3. Approval of Finance and Facilities Committee Meeting Summary from May 9, 2023. Regent Tackett moved to approve, and Regent Blanchard seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
4. Approval of Disposition of Surplus Property for April, May, and June 2023. Bruce Cherrin gave the presentation. Regents' approval was requested for the disposition of surplus property for April, May, and June 2023. The only item of book value listed is an outdated photography tape driver. Items listed in the E-Book are either obsolete or beyond repair. The detailed report is in the E-book. Regent Blanchard moved to approve, and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
5. Regents' Approval of the 4th Quarter Financial Actions Report and Certification through June 30, 2023. Norma Allen gave the presentation. Regents' approval of the 4th Quarter Financial Actions report and certification through June 30, 2023 was requested. The Quarterly Financial Actions Report is a one-page report submitted to the Higher Education Department (HED), comprised of "yes" or "no" questions regarding the University's financial transactions. Answering any question "yes" requires further information to be provided to HED.

There were no budget changes to report and a "no" response was provided for each question because all financial changes have been reflected in the Budget Adjustment Request (BAR). Once the BAR is approved, they will call them the approved revised budgets. The detailed report is in the E-book. Regent Blanchard moved to approve, and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

## 6. Project Construction Approvals/Reapprovals: Institutional Support Services Project Approvals:

1. UNM Taos Peralta Hall Renovation. Maria Dion gave the presentation. Regents' approval was requested for the UNM Taos Peralta Hall Renovation. The total estimated project budget is $\$ 3.8 \mathrm{M}$. The detailed report is in the E-book.
2. Fitz Hall \& Biomedical Research Facility - UNM Fire Safety Improvements Re-Approval. Al Sena gave the presentation. Regents' reapproval was requested for the Fitz Hall \& Biomedical Research Facility, UNM fire safety improvements. Regent Blanchard asked what is driving the need for these fire safety improvements. Al Sena explained that the upgrade is an extension of the current system to allow the sprinkler system lines to cover the remainder of the building. Regent Payne asked how many more buildings will need fire suppression upgrades. Al Sena explained that there is a current inspection under way to determine this number. The total estimated project budget is $\$ 2.9 \mathrm{M}$. The detailed report is in the E-book.
3. Tie Feeder Upgrade. Jeff Zumwalt gave the presentation. Regents' approval was requested for the Tie Feeder Upgrade. The total estimated project budget is $\$ 2 \mathrm{M}$. The detailed report is in the E-book.
4. Seidler Therapy Pool Renovation. Al Sena gave the presentation. Regents' approval was requested for the Seidler Therapy Pool renovation. Regent Blanchard recommended that the project plan includes dehumidification. The total estimated project budget is $\$ 1.4 \mathrm{M}$. The detailed report is in the E-book.
5. Woodward Hall - Upper-Level Restroom Renovation. Maria Dion gave the presentation. Regents' approval was requested for the Woodward Hall, upper-level restroom renovation. The total estimated project budget is $\$ 805 \mathrm{~K}$. The detailed report is in the E-book.
6. Bratton Hall - Forum Renovations Re-Approval. Maria Dion gave the presentation. Regents' reapproval was requested for the Bratton Hall, Forum renovations. The total estimated project budget is $\$ 736 \mathrm{~K}$. The detailed report is in the E-book.
7. New Mexico PBS KNME-TV - Chiller Replacement. Al Sena gave the presentation. Regents' approval was requested for the New Mexico PBS KNME-TV, chiller replacement. The total estimated project budget is $\$ 600 \mathrm{~K}$. Regent Payne asked if this replacement was driven by issues reported during the summer's record heat or if this it is merely preventative maintenance. Al Sena confirmed that this is a preventative maintenance project. The detailed report is in the E-book.
8. Castetter Hall - Biology Lab A Renovations. Maria Dion gave the presentation. Regents' reapproval was requested for the Castetter Hall, Biology Lab A renovations. Maria Dion explained that HED requested the Castetter Hall renovation project be separated into two separate projects for each lab. The total estimated project budget is $\$ 580 \mathrm{~K}$. The detailed report is in the E-book.
9. Castetter Hall - Biology Lab B Renovations. Maria Dion gave the presentation. Regents' reapproval was requested for the Castetter Hall, Biology Lab B renovations. Regent Tackett asked why HED wanted the projects to be separated. Maria Dion explained that the language for each lab request was slightly different and caused the requested split. The total estimated project budget is $\$ 405 \mathrm{~K}$. The detailed report is in the E-book.
10. Center for the Arts - AHUs Optimization Controls, Phase 1. Al Sena gave the presentation. Regents’ approval was requested for the Center for the Arts, air handling units optimization controls, phase 1. The total estimated project budget is $\$ 500 \mathrm{~K}$. The detailed report is in the E-book.
11. Taos Harwood Museum: RTU 1\&2 Replacement. Al Sena gave the presentation. Regents' approval was requested for the Taos Harwood Museum, roof top units $1 \& 2$ replacement. The total estimated project budget is $\$ 350 \mathrm{~K}$. The detailed report is in the E-book.
12. Taos Harwood Museum: Boiler Replacement. Al Sena gave the presentation. Regents' approval was requested for the Taos Harwood Museum, boiler replacement. The total estimated project budget is $\$ 350 \mathrm{~K}$. The detailed report is in the E-book.
13. Elizabeth Waters Center for Dance at Carlisle Gymnasium - Fire System. Al Sena gave the presentation. Regents' approval was requested for the Elizabeth Waters Center for Dance at Carlisle Gymnasium, fire system. The total estimated project budget is $\$ 335 \mathrm{~K}$. The detailed report is in the E-
book.
14. Anthropology - Fire Alarm Upgrade. Al Sena gave the presentation. Regents' approval was requested for the Anthropology Building, fire alarm upgrade. The total estimated project budget is $\$ 313 \mathrm{~K}$. The detailed report is in the E-book.

## Athletics Projects:

1. University Arena - Fan Experience and Security Improvements. Ed Manzanares and Eddie Nunez gave the presentation. Regents' approval was requested for the University Arena, fan experience and security improvements. Regent Blanchard asked if the system was past its life span and Ed Manzanares confirmed that it is three years past the expected lifespan. The total estimated project budget is $\$ 1.5 \mathrm{M}$. The detailed report is in the E-book

## Information Technology Services Projects:

1. Fiber Optics Cabling on Lands West. Duane Arruti gave the presentation. Regents' approval was requested for the fiber optics cabling on Lands West (west of Tucker, east of Indian School) in Albuquerque, New Mexico. The total estimated project budget is $\$ 450 \mathrm{~K}$. The detailed report is in the Ebook.
2. Copper Cabling Bundle Replacement. Duane Arruti gave the presentation. Regents' approval was requested for the copper cabling bundle replacement on Central Campus, in Albuquerque, New Mexico. The total estimated project budget is $\$ 450 \mathrm{~K}$. The detailed report is in the E-book.

Regent Tackett moved to approve and Regent Blanchard seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
7. Approval of Appointment to the UNM Rainforest Innovations (UNMRI) Board of Directors. Elizabeth Kuuttila gave the presentation. Regents' approval was requested for the appointment to the UNM Rainforest Innovations Board of Directors for Linda Griego and Dr. Donna Riley for a four-year term, beginning upon approval by the Board of Regents and ending June 30, 2027. Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
8. Approval of Real Property Acquisition - $\mathbf{1 8 0 1}$ Las Lomas Rd. NE, Albuquerque, NM. Tom Neale gave the presentation. Regents' approval was requested for the acquisition of a former single-family residence at 1801 Las Lomas Road NE, Albuquerque, New Mexico. The market value determined by appraisal is $\$ 465,000$. The agreed upon purchase price is $\$ 460,000$. The request includes the Board of Regents' endorsement of the use of Regents' Endowment corpus funds to purchase residential properties at or below 3rd party appraised value when those properties are situated contiguous to current UNM property. Regent Blanchard suggested that funds be made available for the purchase of these types of properties with budget guidance from EVP Costantinidis.

The detailed report is in the E-book. Regent Blanchard moved to approve, and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
9. Approval of Five-Year Capital Plan - UNM Gallup, Los Alamos \& Taos Branch Campuses (Revised). Approval of Capital Outlay Submission - UNM Gallup, Los Alamos \& Taos Branch Campuses (Revised). Teresa Costantinidis gave the presentation. Regents' approval was requested for the revised five-year capital plan as well as the capital outlay submission for UNM Gallup, Los Alamos \& Taos Branch Campuses. The detailed report is in the E-book. Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
10. Approval of Ground Lease between The University of New Mexico Foundation and the Regents of the University of New Mexico for Construction of a New Office Building to House the UNM Foundation.

Tom Neale, Pat Allen, and Kelly Ward gave the presentation. Regents' approval was requested for the ground lease between The University of New Mexico Foundation and the Regents of the University of New Mexico for construction of a new office building to house the UNM Foundation. The detailed report is in the E-book.
Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
11. Approval of Revisions to Regents' Policy Manual Section 6.11: Dependent Education Benefits and Update on Proposed Enhancements to Employee Education Benefit Programs. Kevin Stevenson gave the presentation. Regents approval was requested for the revisions to Regents' Policy Manual Section 6.11:
Dependent Education Benefits and update on proposed enhancements to employee education benefit programs. Regent Tackett moved to approve and Regent Blanchard seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

## INFORMATION ITEMS:

12. Geothermal Energy Development and Geothermal Utility Project. Jason Strauss gave the presentation. The detailed report is in the E-book
13. UNM Strategic Housing Plan Presentation. Teresa Costantinidis and Chet Roach gave the presentation. The detailed report is in the E-book
14. UNM Budget Priorities for FY 2024-2025. Teresa Costantinidis and James Holloway gave the presentation. The detailed report is in the E-book

## ACTION ITEM RECOMENDATIONS:

15. Recommendations for Action Items for Consent Agenda on Full Board of Regents' Agenda. Regent Payne recommended items 5, 6, 7, 9, 10, and 11 be placed on the full Board of Regents' consent agenda. Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

## INFORMATION ITEM RECOMMENDATIONS:

16. Recommendations for Information Items to be placed on the Full Board of Regents' Agenda. Regent Payne recommended items 12, 13, and 14 be placed on the full Board of Regents' agenda. Regent Blanchard moved to approve and Regent Payne seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

## EXECUTIVE SESSION:

17. Executive Session: None

Regent Blanchard moved to adjourn at 3:44 p.m. and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

## TAB 4

\#4
Information on 4th Quarter Consolidated Financial Report through June 30, 2023 (Presenter: Norma Allen, University Controller)

## UNM Consolidated

## Fiscal Year 2022-2023 <br> $4^{\text {th }}$ Quarter Financial Report



## General Overview

$>$ UNM Consolidated Financial Report and Schedules
$>$ This is a preliminary unaudited report.
$>$ Status of Current Capital Projects

## UNM Combined Enterprise Revenues \$3.3B Fiscal Year End June 30, 2023



## UNM Combined Enterprise Expenses \$3.2B

 Fiscal Year End June 30, 2023

## UNM Combined Enterprise FYTD as of June 30, 2023 Budget v. Actual Income Statement (presented in millions, unaudited)

|  | As of June 30, 2023 |  |  |  | As of June 30, 2022 |  |  |  | $\begin{array}{\|c\|} \hline \text { CY vs. PY Actuals } \\ \hline \text { Variance } \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year to Date |  | Variance |  | Fiscal Year to Date |  | Variance |  |  |  |
|  | Budget | Actuals | \$ | \% | Budget | Actuals | \$ | \% | \$ \% |  |
| Patient Services | \$1,713.1 | \$1,703.2 | (\$9.9) | (0.6\%) | \$2,053.3 | \$1,661.2 | (\$392.1) | (19.1\%) | \$42.0 | 2.5\% |
| Appropriations | 543.9 | 546.1 | 2.2 | 0.4\% | 487.0 | 486.8 | (.3) | (0.1\%) | 59.3 | 12.2\% |
| Sales and Service | 192.7 | 210.0 | 17.4 | 9.0\% | 185.6 | 184.8 |  |  | 25.3 | 13.7\% |
| Research | 404.2 | 396.4 | (7.8) | (1.9\%) | 412.3 | 447.1 | 34.8 | 8.5\% | (50.7) | (11.3\%) |
| Investment and Other Nonoperating Revenue | 200.2 | 130.7 | (69.5) | (34.7\%) | 283.7 | 86.4 | (197.3) | (69.6\%) | 44.3 | 51.3\% |
| Tuition and Fees | 127.0 | 129.8 | 2.8 | 2.2\% | 212.3 | 145.3 | (67.0) | (31.6\%) | (15.5) | (10.7\%) |
| Other Operating Revenue | 114.9 | 83.6 | (31.4) | (27.3\%) | 153.7 | 132.6 | (21.0) | (13.7\%) | (49.1) | (37.0\%) |
| Student Aid | 154.8 | 115.3 | (39.5) | (25.5\%) | 56.3 | 75.2 | 19.0 | 33.7\% | 40.0 | 53.2\% |
| Total Revenues | \$3,450.6 | \$3,315.0 | (\$135.7) | (3.9\%) | \$3,844.2 | \$3,219.4 | (\$623.9) | (16.2\%) | \$95.6 | 3.0\% |
| Salaries and Benefits | \$1,797.5 | \$1,713.2 | \$84.3 | 4.7\% | \$1,818.5 | \$1,612.0 | \$206.5 | 11.4\% | \$101.2 | 6.3\% |
| Patient Costs | 712.4 | 693.8 | 18.7 | 2.6\% | 844.1 | 651.5 | 192.6 | 22.8\% | 42.3 | 6.5\% |
| Operating Expenses | 306.6 | 418.1 | (111.5) | (36.4\%) | 624.4 | 330.5 | 293.9 | 47.1\% | 87.6 | 26.5\% |
| Capital Expenditures and Facility Costs | 283.0 | 264.5 | 18.6 | 6.6\% | 278.8 | 299.7 | (20.9) | (7.5\%) | (35.3) | (11.8\%) |
| Research | 304.9 | 74.4 | 230.4 | 75.6\% | 168.2 | 84.8 | 83.5 | 49.6\% | (10.4) | (12.2\%) |
| Student Costs | 108.5 | 43.9 | 64.6 | 59.5\% | 141.9 | 45.0 | 96.9 | 68.3\% | (1.1) | (2.4\%) |
| Total Expenses | \$3,512.9 | \$3,207.9 | \$305.0 | 8.7\% | \$3,876.0 | \$3,023.6 | \$852.5 | 22.0\% | \$184.3 | 6.1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Income | (\$62.3) | \$107.1 | \$169.4 | (271.9\%) | (\$31.8) | \$195.9 | \$228.5 | (718.3\%) | (\$88.7) | (45.3\%) |

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## Combined Enterprise FYTD as of June 30, 2023 Appropriations

(presented in millions, figures are unaudited and uneliminated)

|  | As of June 30, 2023 |  |  |  | As of June 30, 2022 |  |  |  | CY vs. PY Actuals Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year to Date |  | Variance |  | Fiscal Year to Date |  | Variance |  |  |  |
|  | Budget | Actuals | \$ | \% | Budget | Actuals | \$ | \% | \$ | \% |
| I\&G Appropriations | \$329.4 | \$329.1 | (\$.2) | (0.1\%) | \$70.5 | \$70.5 | \$. 0 | 0.0\% | \$258.6 | 366.9\% |
| RPSP Appropriations | 83.4 | 83.2 | (.2) | (0.2\%) | 291.8 | 291.8 | (.1) | (0.0\%) | (208.6) | (71.5\%) |
| Cigarette Tax Revenue \& Capital* | 2.6 | 4.8 | 2.1 | 80.5\% | 2.5 | 2.3 | (.2) | (7.5\%) | 2.4 | 102.8\% |
| Total State Appropriations | \$415.4 | \$417.1 | \$1.7 | 0.4\% | \$364.9 | \$364.6 | (\$.3) | (0.1\%) | \$52.5 | 14.4\% |
| Local Appropriations (Mill Levy) | \$128.5 | \$129.0 | \$. 5 | 0.4\% | \$122.2 | \$122.2 | \$. 0 | 0.0\% | \$6.8 | 5.6\% |
| Total Appropriations | \$543.9 | \$546.1 | \$2.2 | 0.4\% | \$487.0 | \$486.8 | (\$.3) | (0.1\%) | \$59.3 | 12.2\% |

*For purposes of the institutional 10 year forecast, these are considered other nonoperating revenues

## Executive Summary-UNM Campus

UNM Campus-The net income fiscal year to date as of June 30,2023 , is $\mathbf{\$ 1 2 6 . 5 M}$.

Sales and Services from Auxiliary Services and Tuition and fees are above budget from increased enrollment.
Investments and other nonoperating revenues are above budget primarily due to improved treasury operations that focus on increased yields and more favorable market conditions.

Opportunity Scholarship is a major driver in student aid and costs. Student Aid revenues variance of $\$ 37.5 \mathrm{M}$ is due to the Pell grant budget. It was not adjusted down when the Opportunity scholarship came online.

Salaries and expense and student cost budget variances due to GASB adjustment differences and expenditure authority.

## UNM Campus FYTD as of June 30, 2023 Budget v. Actual Income Statement

(presented in millions, figures are unaudited with estimated eliminations)

|  | As of June 30, 2023 |  |  |  | As of June 30, 2022 |  |  |  | CY vs. PY Actuals Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year to Date |  | Variance |  | Fiscal Year to Date |  | Variance |  |  |  |
|  | Budget | Actuals | \$ | \% | Budget | Actuals | \$ | \% | \$ | \% |
| Appropriations | \$283.0 | \$283.0 | . 0 | 0.0\% | \$242.6 | \$243.4 | 8 | 0.3\% | 39.6 | 16.3\% |
| Sales and Service | 192.7 | 210.0 | 17.4 | 9.0\% | 185.6 | 184.8 | (.9) | (0.5\%) | 25.3 | 13.7\% |
| Research | 169.2 | 166.7 | (2.5) | (1.5\%) | 156.9 | 159.1 | 2.2 | 1.4\% | 7.6 | 4.8\% |
| Student Aid | 151.5 | 114.0 | (37.5) | -24.8\% | 54.9 | 74.0 | 19.0 | 34.7\% | 40.0 | 54.1\% |
| Tuition and Fees | 94.4 | 97.2 | \$2.8 | 3.0\% | 179.4 | 112.5 | (\$66.9) | (37.3\%) | (\$15.3) | (13.6\%) |
| Investment and Other Nonoperating Revenue | 91.1 | 94.1 | 3.0 | 3.3\% | 38.3 | 26.5 | (11.7) | (30.7\%) | 67.6 | 254.7\% |
| Other Operating Revenue | 11.9 | 3.1 | (8.8) | (73.8\%) | 36.8 | 12.9 | (23.9) | (64.9\%) | (9.8) | (75.9\%) |
| Patient Services | 14.8 | 2.7 | (12.1) | (81.5\%) | 15.1 | 2.4 | (12.7) | (84.3\%) | 4 | 15.3\% |
| Total Revenues | \$1,008.6 | \$970.9 | (\$37.7) | -3.7\% | \$909.7 | \$815.6 | (\$94.0) | -10.3\% | \$155.3 | 19.0\% |
| Salaries and Benefits | \$532.6 | \$441.9 | \$90.7 | 17.0\% | \$475.9 | \$372.3 | \$103.6 | 21.8\% | \$69.6 | 18.7\% |
| Operating Expenses | 180.6 | 179.2 | 1.4 | 0.8\% | 170.9 | 161.6 | 9.4 | 5.5\% | 17.7 | 10.9\% |
| Capital Expenditures and Facility Costs | 175.5 | 160.7 | 14.8 | 8.4\% | 119.2 | 148.0 | (28.8) | (24.1\%) | 12.7 | 8.6\% |
| Student Costs | 99.1 | 37.1 | 62.0 | 62.6\% | 133.7 | 37.9 | 95.8 | 71.7\% | (.9) | (2.3\%) |
| Research | 25.8 | 24.8 | 1.0 | 3.8\% | 40.0 | 17.0 | 22.9 | 57.3\% | 7.8 | 45.7\% |
| Patient Costs | . 7 | . 8 | (.1) | (0.11) | . 7 | . 7 | (.0) | (0.07) | - | - |
| Total Expenses | \$1,014.3 | \$844.5 | \$169.8 | 16.7\% | \$940.4 | \$737.5 | \$202.9 | 21.6\% | \$106.9 | 14.5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Income | (\$5.7) | \$126.5 | \$132.2 | -2319.7\% | (\$30.7) | \$78.1 | \$108.8 | -354.4\% | \$48.4 | 62.0\% |

THE UN I VERSITY O F NE W M E X I C O

## UNM Campus FYTD as of June 30, 2023 Appropriations

(presented in millions, figures are unaudited with estimated eliminations)


[^1]
## Executive Summary-UNM Health and Health Sciences

- UNM Health \& Health Sciences - The Consolidated net margin as of June 30, 2023, is \$(19.4M).
- UNM Health Sciences

The net margin is $\$(4.3 M)$ for the fiscal year ended June 2023. Project ECHO and the School of Medicine are spending prior years reserve balances. In May 2023, the School of Medicine received additional revenue from the UNM Medical Group to fund on-going operations. F\&A Revenues are exceeded the Revised Budget by $\$ 4 \mathrm{M}$.

- UNM Medical Group

The net margin for the fiscal year ending $6 / 30 / 2023$ is $\$(888 \mathrm{~K})$. A distribution of $\$ 6.9 \mathrm{M}$ of the remaining Cares Act Funding was submitted to the School of Medicine in May. The Lovelace UNM Rehabilitation Hospital had a net gain of $\$ 5.3 \mathrm{M}$.

## Executive Summary-UNM Health and Health Sciences

- UNM Hospitals

UNM Hospitals has a loss of $\$(11.5 \mathrm{M})$ through June FY23. The Hospitals are behind budget on operating revenues due to lower-than-expected patient revenues and lower than budgeted 340B pharmacy revenue. Operating expenses are higher than budget, primarily in salaries and benefits, as a result of increased staffing needs and increased use of contract nursing labor as a result of the current labor market. June UPL Directed Quality payments and IME payments were above budget.

- UNM Sandoval Regional Medical Center

UNM Sandoval Regional Medical Center has a loss of $\$(2.7 \mathrm{M})$ through June FY23. Contract labor is trending down slightly, however it is over budget \$7M due to high patient volumes and RN staff shortages. Surgical volumes are within budget YTD by 1\%. SRMC has recorded \$2.2M YTD in FEMA funding. Obligated and received FEMA funding of $\$ 2.6 \mathrm{M}$ is being audited by RAND Corporation and is pending final decision.

## UNM Health and Health Sciences FYTD as of June 30, 2023 Budget v. Actual Income Statement

(presented in millions, figures are unaudited with estimated eliminations)

|  | As of June 30, 2023 |  |  |  | As of June 30, 2022 |  |  |  | CY vs. PY Actuals Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year to Date |  | Variance |  | Fiscal Year to Date |  | Variance |  |  |  |
|  | Budget | Actuals | \$ | \% | Budget | Actuals | \$ | \% | \$ | \% |
| Patient Services | \$1,698.3 | \$1,700.4 | \$2.2 | 0.1\% | \$2,038.3 | \$1,658.8 | (\$379.4) | (18.6\%) | \$41.6 | 2.5\% |
| Appropriations | 260.9 | 263.0 | 2.1 | 0.8\% | 244.4 | 243.3 | (1.1) | (0.4\%) | 19.7 | 8.1\% |
| Research | 234.9 | 229.6 | (5.3) | (2.2\%) | 255.4 | 288.0 | 32.6 | 12.8\% | (58.4) | (20.3\%) |
| Investment and Other Nonoperating Revenue | 109.0 | 36.6 | (72.5) | (66.5\%) | 245.4 | 59.8 | (185.6) | (75.6\%) | (23.3) | (38.9\%) |
| Tuition and Fees | 32.6 | 32.6 | (.0) | (0.0\%) | 32.9 | 32.8 | (.1) | (0.2\%) | (.2) | (0.7\%) |
| Other Operating Revenue | 103.0 | 80.5 | (22.6) | (21.9\%) | 116.9 | 119.7 | 2.8 | 2.4\% | (39.3) | (32.8\%) |
| Student Aid | 3.3 | 1.3 | (2.0) | (60.1\%) | 1.3 | 1.3 | (.1) | (5.7\%) | . 0 | 2.8\% |
| Total Revenues | \$2,442.0 | \$2,344.0 | (\$98.0) | (4.0\%) | \$2,934.6 | \$2,403.8 | (\$530.7) | (18.1\%) | (\$59.8) | (2.5\%) |
| Salaries and Benefits | \$1,265.0 | \$1,271.3 | (\$6.4) | (0.5\%) | \$1,342.6 | \$1,239.7 | \$102.9 | 7.7\% | \$31.6 | 2.6\% |
| Patient Costs | 711.8 | 693.0 | 18.7 | 2.6\% | 843.5 | 650.8 | 192.7 | 22.8\% | 42.2 | 6.5\% |
| Operating Expenses | 125.9 | 238.9 | (113.0) | (89.7\%) | 453.5 | 169.0 | 284.5 | 62.7\% | 69.9 | 41.4\% |
| Capital Expenditures and Facility Costs | 107.5 | 103.8 | 3.7 | 3.5\% | 159.6 | 151.8 | 7.9 | 4.9\% | (48.0) | (31.6\%) |
| Research | 279.0 | 49.6 | 229.5 | 82.2\% | 128.3 | 67.7 | 60.5 | 47.2\% | (18.1) | (26.8\%) |
| Student Costs | 9.4 | 6.8 | 2.6 | 27.3\% | 8.2 | 7.1 | 1.1 | 13.6\% | (.2) | (3.4\%) |
| Total Expenses | \$2,498.6 | \$2,363.4 | \$135.2 | 5.4\% | \$2,935.7 | \$2,286.1 | \$649.6 | 22.1\% | \$77.3 | 3.4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Income | (\$56.6) | (\$19.4) | \$37.2 | (65.7\%) | (\$1.1) | \$117.7 | \$118.8 | (10765.9\%) | (\$137.2) | (116.5\%) |

[^2]
## UNM Health and Health Sciences FYTD as of June 30, 2023 Appropriations

(presented in millions, figures are unaudited with estimated eliminations)

|  | As of June 30, 2023 |  |  |  | As of June 30, 2022 |  |  |  | CY vs. PY Actuals Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Ye | ar to Date | Variance |  | Fiscal Year to Date |  | Variance |  |  |  |
|  | Budget | Actuals | \$ | \% | Budget | Actuals | \$ | \% | \$ | \% |
| I\&G Appropriations | \$80.3 | \$80.1 | (\$.2) | (0.3\%) | \$70.5 | \$70.5 | \$. 0 | 0.0\% | \$9.6 | 13.6\% |
| RPSP Appropriations | 49.4 | 49.2 | (.2) | (0.5\%) | 51.8 | 50.7 | (1.1) | (2.1\%) | (1.5) | (3.0\%) |
| Cigarette Tax Revenue* | 2.6 | 1.9 | (.8) | (29.4\%) | 2.5 | 2.3 | (.2) | (7.5\%) | (.5) | (20.7\%) |
| Capital Appropriations* | . 0 | 2.9 | 2.9 | 0.0\% | . 0 | . 0 | . 0 | 0.0\% | 2.9 | 0.0\% |
| Total State Appropriations | \$132.4 | \$134.0 | \$1.6 | 1.2\% | \$122.2 | \$121.2 | (\$1.3) | (1.0\%) | \$12.9 | 10.6\% |
| Local Appropriations (Mill Levy) | \$128.5 | \$129.0 | \$. 5 | 0.4\% | \$122.2 | \$122.2 | \$. 0 | 0.0\% | \$6.8 | 5.6\% |
| Total Appropriations | \$260.9 | \$263.0 | \$2.1 | 0.8\% | \$244.4 | \$243.3 | (\$1.3) | (0.5\%) | \$19.7 | 8.1\% |

[^3]
## Projects in Construction - UNM Campus

| Project Name | Square <br> Footage | Total Project Costs | Construction <br> Start Date | Target <br> Substantial <br> Completion <br> Date | Status |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNM Welcome Center | 14965 | $\$ 9,800,000$ | $08 / 01 / 2022$ | $02 / 01 / 2024$ |  |
| Valencia Student Services - <br> Fire Suppression | 79,335 | $\$ 2,000,000$ | $06 / 30 / 2022$ | $02 / 01 / 2024$ |  |
| Taos Campus Infrastructure <br> Repair \& Improvements | 250,000 | $\$ 4,688,750$ | $12 / 15 / 2022$ | $10 / 31 / 2023$ |  |

## UNM Welcome Center



THE UNIVERSITY OF NEW MEXICO

## UNM Taos Campus Infra. Repair \& Improvements



THE UNIVERSITY
OF NEW MEXICO

## Projects in Construction UNM Health \& Health Sciences

| Project Name | Square <br> Footage | Total Project Costs | Conset <br> Start Date | Carget <br> Substantial <br> Completion <br> Date | Status |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNMH New Hospital Tower | 689,000 | $\$ 752,124,556$ | $07 / 06 / 2021$ | $11 / 01 / 2024$ | 0 |
| UNMH Behavioral Health Crisis <br> Center | 48,699 | $\$ 40,000,000$ | $07 / 18 / 2022$ | $12 / 31 / 2023$ | 0 |
| College of Nursing and Public <br> Health Excellence Building | 94,000 | $\$ 43,000,000$ | $06 / 03 / 2022$ | $06 / 30 / 2024$ |  |

## UNMH New Hospital Tower



THE UNIVERSITY OF NEW MEXICO

## Crisis Triage Center


T H
U N I V ERSITY
O F
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## UNM College of Nursing and Public Health Excellence Building


THE UNIVERSITY OF NEW MEXICO

## TAB 5

## \# 5

Approval of the New Mexico Higher Education Department, Institutional Finance Division, 1st Quarter Financial Actions Report, and Certification through September 30, 2023 (Presenter: Norma Allen, University Controller)

## University of New Mexico

| Quarterly Financial Actions Report |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal year 2024 |  | Date | 10/18/2023 |
| Period (check one) |  |  |  |
| Quarter 1 $\mathbf{X}$ Quarter 2 | Quarter 3 | Quart |  |
| During the period of time covered by this report; did your institution: |  |  |  |
| (1) Request an advance of state subsidy? | Yes | No | X |
| (2) Fail to make its required payments, as scheduled, to appropriate retirement system(s)? | Yes | No | X |
| (3) Fail to make its payroll payments, as scheduled? | Yes | No | X |
| (4) Fail to make its scheduled debt service payments? | Yes | No | X |
| (5) Fail to make payments to vendors, as scheduled, due to a cash deficiency or a substantial deficiency in the payment processing system? | Yes | No | X |
| (6) Relative to the original fiscal year budget, experience any significant actual or anticipated financial changes that are not reflected in a submitted Budget Adjustment Request (BAR). Significant financial changes refers to fiscal activity that will result in a substantially reduced year-end fund balance or any increase in a fund balance deficit. | Yes | No | X |

If the answer to any of the above questions is "Yes," please describe in a separate document:
(i) the reason for the occurrence,
(ii) the actions taken by your institution to resolve this particular occurrence, and
(iii) the actions taken by your institution to prevent events such as this from occurring again.


In addition, if the answer to number 6 is "Yes," please describe in a separate document the nature of the financial changes and describe and assess the impact that the changes will have on your institution's planned year-end financial position. (See attached.)

> New Mexico Higher Education Department
> Institutional Finance Division
> Quarterly Financial Certification Report Template

Please complete and sign the following Financial Certification Report and submit with the Quarterly Financial Actions Report.

To the best of my knowledge, I certify that the information provided in the attached Financial Actions Report for the:

is correct as of the signature dates noted below, and that

The University of New Mexico
has a functioning financial accounting system that captures assets, liabilities, revenues, and expenditures on a timely basis, and the Governing Board receives timely notification of any significant actual or projected variances between budgeted and actual revenues and expenditures.

William H. Payne, Chair, Board of Regents-Finance \& Facilities Date

Garnett S. Stokes, President
Date

## TAB 6

\#6
Project Construction Approvals/Re-Approvals:

1. Coronado Hall Restroom Renovation
2. Coronado Hall Lobby and Main Entrance Renovation
3. Coronado Hall Dormitory Roof Replacement
4. UNM Predock Center Improvements
5. Bandelier Hall East - Fire Alarm \& Protection Addition
6. Information Technologies Building (\#153) Restroom Remodel
7. Electrical and Computer Engineering/Centennial Library Roof Repairs Phase II
8. Farris Engineering Center School of Engineering Collaborative Space (Presenter: Tabia Murray Allred, Strategic Planner, VP ISS)

# MEMORANDUM TO ADVANCE COMMITTEE AGENDA ITEM TO <br> THE BOARD OF REGENTS <br> THE UNIVERSITY OF NEW MEXICO 

DATE: $\quad$ October 18, 2023
TO: Teresa Costantinidis, Sr. VP Finance \& Administration
FROM: Lisa Marbury, Assistant Vice President, Campus Environments \& Facilities, Vice President Office for Institutional Support Services

RE: Requested Approval

## RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following requests for Project Construction Approval:

1. Coronado Hall Restroom Renovation
2. Coronado Hall Lobby and Main Entrance Renovation
3. Coronado Hall Dormitory Roof Replacement
4. UNM Predock Center Improvement
5. Bandelier Hall East - Fire Alarm \& Protection Addition
6. Information Technologies Building (\#153) Restroom Remodel
7. Electrical and Computer Engineering/Centennial Library Roof Repairs Phase II
8. Farris Engineering Center School of Engineering Collaborative Space
cc: A. Coburn, M. Dion, M. Bailey, C. Martinez, S. Marston, B. Scharmer, T. Silva, G. Skinner - PDC

A. Sena, R. Notary, D. Penasa, R. Sobieski, R. Garcia, C. Grotbeck - FM

## REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CORONADO HALL RESTROOM RENOVATION UNIVERSITY OF NEW MEXICO <br> October 18, 2023

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Coronado Hall Restroom Renovation on the Albuquerque Central Campus.

## PROJECT DESCRIPTION:

Coronado Residence Hall (building \# 155) was built in 1958 is 102,922 GSF, and houses 432 residents in 252 rooms. The building still retains much of the original configuration - including restrooms as originally constructed. This project is the final phase of restroom replacement, consisting of approximately 7,740 square feet. Nine of the existing communal restrooms will be completely renovated and will include individualized shower and toilet stalls, allowing increased privacy 3 in the summer of 2024, and 6 in the summer of 2025 . The scope of work includes a full gut and remodel, which includes all new plumbing fixtures, partitions, replacement of chase piping, floor tile, wall tile, gypsum countertops, ceilings, and LED lighting.

## PROJECT RATIONALE:

UNM Residence Life and Student Housing (RLSH) has been refreshing and updating each of the older residence halls, and Coronado Hall is the last to receive this attention. In addition, the University has established a Freshmen Residency Requirement, and RLSH would like residents to have an updated restroom facility as we support this requirement.

The increased privacy in the remodeled co-ed restroom facilities follows national trends and brings needed updates to the facility. It will also allow us to better serve the Living Learning Communities. Currently, the Living Learning Communities must be placed so that the men and women living in the unit have access to two separate bathrooms, but this placement compromises a sense of community for participants. With individual, lockable units, men and women have individual, private access to shared bathroom facilities.

If this project is not constructed, the Living Learning Communities requirements will not be met, and students will not have restrooms that meet the standards of national trends in student housing.

## FUNDING:

The total estimated Project Budget is $\$ 4,914,568$ :

- $\$ 4,914,568$ is funded from FY23 UNM Institutional Bond


## The University of New Mexico - Central Campus




## SHEET LIST

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UNIVERSITY OF NEW MEXICO

## CORONADO HALL RENOVATION - PHASE III



Bil Lot 5: Renovation of Nine g) Restrooms

## GENERAL NOTES

VICINITY PLAN






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301 GIRARD BLVD NE ALBUQUERQUE, NM 87106

BUILDING NO. 0155

DESIGN PROGRESS SET
AUGUST 28, 2023

## MçCLAN + YU

ARCHITECTURE \& DESIGN

## PROJECT TEAM <br> ARCHITECT:

MCCLAIN + YU ARCHITECTURE \& DESIGN 2009 RIDGECREST DR. SE ALBUQUERQUE, NM 87108 (505) 266-2142

WWW.MCCLAIN-YU.COM

ENGINEER
BRIDGERS \& PAXTON
4600 C MONTGOMERY BLVD. NE ALBUQUERQUE, NM 87109 (505) 883-4111

HTTP://WWW.BPCE.COM
STRUCTURAL ENGINEER:
MACCORNACK ENGINEERING 2920 CARLISLE BLVD NE ALBUQUERQUE, NM 87110 (505) 881-0570

PLAND COLLABORATIVE 600 1ST ST NW STE. 100 ALBUQUERQUE, NM 87102 (505) 268-2266

CIVIL ENGINEER:
HIGH MESA CONSULTING GROUP 6010 MIDWAY PARK BLVD NE STE ALBUQUERQUE, NM 87109 (505) 345-4250



A- NON-RATED $\qquad$


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NEW MEXICO


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UNM BUILDING GUIDELINES \& STANDARDS





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GENERAL SHEET NOTES



## DESIGN PROGRESS SET



P. SHOWER STALL PLANS



## Room Finsh Legenv






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## TOILET ACCESSORY SCHEDULE










# REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CORONADO HALL LOBBY AND MAIN ENTRANCE RENOVATION UNIVERSITY OF NEW MEXICO 

October 18, 2023

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Coronado Hall Lobby and Main Entrance Renovation on the Albuquerque Central Campus.

## PROJECT DESCRIPTION:

Coronado Residence Hall (building \# 155) was built in 1958, is 102,992 GSF, and houses 432 residents in 252 rooms. This renovation project will refresh and update the lobby and main entry to the building. The lobby renovation is approximately 4,600 GSF and will include improvements to student gathering areas, a small kitchen area, an outdoor balcony, and administrative offices. It will replace the original glazing with modern glazing, benefiting building efficiency, a new HVAC unit serving the lobby, a new student kitchen, and the associated plumbing fixtures and casework. The open area includes abatement of ceiling and flooring, new ceilings, LED lighting, flooring, and paint. The project will also renovate the west side entrance to the building, including approximately 7,150 square feet of outdoor space. The exterior (original to the 1958 building) improvements include enhanced accessibility, renovated walking surfaces, outdoor lighting for site safety, a universally accessible entrance, and plantings that are complementary to the building. The project will also eliminate existing barrier walls that make monitoring nighttime safety and security surveillance difficult.

## PROJECT RATIONALE:

UNM Residence Life and Student Housing has been refreshing and updating each of the older residence halls, and Coronado Hall is the last to receive this attention. The new lobby will provide much-needed student gathering areas, encourage student life activities, and allow for increased security of the building perimeter. The project will provide updates to outdoor areas that are critical to improve safety and security for building occupants.
The University has established a Freshmen Residency Requirement, and it is important that residents have an updated facility that supports life on campus. If the project is not constructed, the building will continue to lack indoor gathering spaces for students, as well as a safe and accessible entrance for student residents.

## FUNDING:

The total estimated Project Budget is $\$ 2,802,820.00$ :

- $\$ 2,802,820.00$ is funded from FY23 UNM Institutional Bond


## The University of New Mexico - Central Campus




## SHEET LIST

 structural

ARCHITECTURE

A.101 REEERENCE ERST FLOORPLAN


UNIVERSITY OF NEW MEXICO
CORONADO HALL RENOVATION - PHASE III
301 GIRARD BLVD NE
ALBUQUERQUUE, NM 87106
BUILDING NO. 0155

DESIGN PROGRESS SET
AUGUST 28, 2023


SCHEDULE OF BID LOTS
Bil Lot ge: Renovaton of Lobby \& adacent spaces
bil Lot f: Renovation of man entrance

## GENERAL NOTES

VICINITY PLAN







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 14. PRovere Frivens hevo wit


McCLAN + YU
ARCHITECTURE \& DESIGN

## PROJECT TEAM <br> ARCHITECT:

MCCLAIN + YU ARCHITECTURE \& DESIGN 2009 RIDGECREST DR. SE ALBUQUERQUE, NM 87108 (505) 266-2142

WWW.MCCLAIN-YU.COM
MECHANICAL, ELECTRICAL, PLUMBING ENGINEER:

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4600 C MONTGOMERY BLVD. NE ALBUQUERQUE, NM 87109 (505) 883-4111

HTTP://WWW.BPCE.COM
STRUCTURAL ENGINEER
MACCORNACK ENGINEERING 2920 CARLISLE BLVD NE ALBUQUERQUE, NM 87110 (505) 881-0570

PLAND COLLABORATIVE 600 1ST ST NW STE. 100 ALBUQUERQUE, NM 87102 (505) 268-2266

CIVIL ENGINEER:
HIGH MESA CONSULTING GROUP 6010 MIDWAY PARK BLVD NE STE B, ALBUQUERQUE, NM 87109 (505) 345-4250


LOBBY PERSPECTIVE 1


LOBBY PERSPECTIVE 2



LOBBY PERSPECTIVE 4




A- NON-RATED $\qquad$


H SHAFT WALL - 2HR $\qquad$


G RR TILE



X RR SHOWER


B-FURRING $\qquad$


Z FURRING

APPLICABLE CODES
NEW MEXICO


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UNM BUILDING GUIDELINES \& STANDARDS





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## REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CORONADO HALL DORMITORY ROOF REPLACEMENT UNIVERSITY OF NEW MEXICO <br> October 18, 2023

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Coronado Hall Dormitory Roof Replacement on the Albuquerque Central Campus.

## PROJECT DESCRIPTION:

Coronado Residence Hall (building \# 155) was built in 1958 and is 102,922 GSF and houses 432 residents in 252 rooms. The project scope of work includes installing a new roof system over the main roof areas (excludes the walking deck) for a total of 18,500 square feet, consisting of a single-ply membrane over a new cover board to include all flashings and trim. The new roof will have a 20 -year, no-dollar limit warranty. The project will be a single mobilization with a start date of $12 / 23$ and completion on $5 / 24$.

## PROJECT RATIONALE:

The roofing project represents the reasonable and expected facility sustainment relevant to a roofing system that is over 20 years old and has exceeded its expected life as evidenced by a history of leaks and visible separation of roofing components in multiple locations, including drainage structures, over the past decade. The effects of the intense UV encountered at Albuquerque's elevation are visible. Over the last ten years, small-scope patching projects have been completed with little effectiveness. To prevent water penetration inside the building envelope the new roof will provide a weather-tight system for the entire building, protecting the interior finish and structure as well as any potential health effects caused by mold that may develop over persistent leaking, if undiscovered and unaddressed over time.

## FUNDING:

The total estimated Project Budget is: $\$ 885,121.00$

- $\$ 885,121.00$ is funded from FY23 UNM Institutional Bonds


## The University of New Mexico - Central Campus








## (2) ROOF "D" ROOF PLAN





2. REMOVE RUBBER PAVERS FROM ROOF SURFACE AND CLEAN
ROOF BEFORE NEW ROOF INSTALLATION.
3. INSTAL NEW NALLRR BOARDTOEXISTING PARAPET TOP AND


REMOVE AND REPLACE ALL DRAIN RINGS AND GRATES
INSTALL NEW METAL LINED THROUGH SCUPPERS.

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\text { 11. PROPRRLLSEEALETTERIRR WALL AROUND BRICK COVERED AREA. } \\
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# REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for UNM PREDOCK CENTER IMPROVEMENTS UNIVERSITY OF NEW MEXICO 

 October 18, 2023
## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for UNM Predock Center Improvement, $801 \mathbf{1 2}^{\text {th }}$ Street, Albuquerque, New Mexico.

## PROJECT DESCRIPTION:

This project is a renovation of the recently acquired Antoine Predock studio (building\# 810), a complex donated by Mr. Predock to the University of New Mexico in early 2017. The property is located west of downtown at $30012^{\text {th }}$ Street in Albuquerque. The project involves the 4,141 GSF studio building, which will provide important overflow studio space for upper-level architecture students.

This project scope is limited to interior alterations to bring the building into compliance. The work includes correcting the stairs that have an improper rise and run, adding a sloped walk for accessibility, and adding two restrooms to comply with the new use plumbing calculation requirements. Electrical and lighting will be updated as well. The scope also includes new interior finishes, including flooring, paint, and tile.

## PROJECT RATIONALE:

Per the curriculum of the School of Architecture and Planning (SAAP), every student is required to have their own studio space. However, SAAP experiences insufficient space for students due to a $5 \%$ increase in enrollment in Fall 2023. If this project does not go forward, SAAP will have to limit enrollment and students will lose the environment that mimics a professional architecture setting, as well as the opportunity to deepen professional partnerships with the local professional architectural community.

## FUNDING:

The total estimated Project Budget is $\$ 750,000$ :

- $\$ 100,000$ is funded from FY23 General Fund
- $\$ 530,000$ is funded from FIN FY24
- $\$ 120,000$ is funded from FY21 Severance Tax Bonds










## SMPCArchitects

## PREDOCK CENTER

SECTION PERSPECTIVES


NEW STUDIOS


SECTION AT NEW STAIR

# REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for BANDELIER HALL EAST - FIRE ALARM \& PROTECTION ADDITION UNIVERSITY OF NEW MEXICO 

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Bandelier Hall East - Fire Alarm \& Protection Addition, on the Albuquerque Central Campus.

## PROJECT DESCRIPTION:

Bandelier Hall East (building\# 008) is located on the west side of Central Campus, within the Scholes Hall Heritage Zone, and houses the Geography \& Environmental Studies program. The facility is approximately 10,084 GSF and is comprised of technology spaces, a spatial computing lab, classrooms, offices and conference rooms, carpentry areas, and storage space. The facility is currently lacking sufficient fire and life safety. The scope of work will provide a complete automatic wet pipe fire protection system and addressable fire alarm system for the building. The intent is to provide $100 \%$ coverage to all required areas of the building to meet the current codes and standards. All exterior and interior fire protection, fire alarm, water utility piping, electrical power, asphalt/concrete/landscape replacement, and architectural cutting and patching construction activities associated with the building fire alarm and fire protection additions will be included. The most pronounced exterior change would be an exterior gate. The gate will match the overall Pueblo Revival integrity of the building in color, scale, material, and pattern. Additional exterior door modifications are not line-of-sight changes but will attempt to match the exterior door construction of the east doors. Any proposed changes will be reviewed by the UNM Historic Preservation Committee for final approval. The State Historic Preservation Officer will be notified of any changes as well. A recent building security review has identified exterior floor upgrades, situational interior security cameras/visibility windows/door hardware to improve safety and security for occupants. These suggested improvements will be designed and implemented if the available funding allows. However, the priorities are to have fully complete fire alarm and fire protection systems.

## PROJECT RATIONALE:

The addition of a fire protection system is needed to comply with current codes and University design standards. Without this project, the University is inheriting an extreme risk during an emergency fire scenario while the classrooms are occupied for this Tier 2 historic preservation facility. This system must be installed to meet all applicable code and standard requirements since the facility occupies the UNM Geography \& Environmental Studies program which caters to graduate and undergraduate students, faculty, and outside departmental groups who utilize this building almost continuously.

## FUNDING:

The total estimated Project Budget is $\$ 572,400.00$ :

- $\$ 572,400.00$ is funded from 2024 One Time Building Renewal \& Replacement (BR\&R)


## The University of New Mexico - Central Campus



## N ${ }^{T} 1$ THE UNIVERSITY OF NEW MEXICO <br> CENTRAL CAMPUS <br> 401 Terrace St. NE, Albuquerque, NM 87131

BANDELIER HALL EAST FIRE ALARM \& FIRE PROTECTION ADDITION


VGCNIT MAPP: CENTPAL CAMPUS. (i)







## REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for INFORMATION TECHNOLOGIES BUILDING (\#153) RESTROOM REMODEL UNIVERSITY OF NEW MEXICO <br> October 18, 2023

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Information Technologies Building (\#153) Restroom Remodel, located on UNM's Central Campus.

## PROJECT DESCRIPTION:

This project is for the remodel of four restrooms, totaling 595 GSF in the Information Technologies Facility (CIRT) (building \#153) at the University of New Mexico. These restrooms are outdated and non-compliant. All existing plumbing in the chase will be replaced to meet current code compliance. All fixtures, toilet partitions, ceiling tiles, and accessories will be removed and replaced with new products to meet current standards and address ADA accessibility. New floor and wall tile will be installed, and walls will be painted as necessary.

## PROJECT RATIONALE

The Information Technologies building houses the personnel who support the Main campus and Branch campuses with Information Technologies equipment, software, and services. The building also serves as the current data center for the University.
A high number of maintenance and correction requests have been recorded for these restrooms. Remodeling them will bring these restrooms into alignment with other recently remodeled spaces in the facility.

If this project is not approved, maintenance costs will increase, and the restrooms will remain outdated and non-compliant with current code requirements and University standards.

## FUNDING:

The total estimated Project Budget is $\$ 650,000$

- $\$ 650,000$ is funded from FY24 Building Renewal \& Replacement (BR\&R)


## The Uni versity of New Mexico - Central Campus



## CIRT RESTROOM RENOVATION PHASE 2


(1) $\frac{\text { FIRST FLOOR PLAN }}{1^{\prime \prime}=60^{\prime}-0^{\prime \prime}}$


## CIRT RESTROOM RENOVATION PHASE 2

DEMO ALL FINISHES AND REPLACE WITH NEW TILE AND PAINT
 ACCESSIBLE


SCOPE OF WORK RESTROOMS 1143 AND 1141:
SELECTIVE DEMOLITION OF EXISTING FIXTURES INCLUDING PLUMBING, TOILET PARTITIONS, AND ACCESSORIES. LIMITED REMOVAL OF EXISTING PARTITIONS, CEILINGS, MECHANICAL DUCTING, DOOR FRAMES AND DOORS WITH HARDWARE.

NEW GYPSUM BOARD ON METAL FRAMING WALLS AND CEILINGS. NEW TILE AND PAINT FINISHES; PATCHING AND REPAIR OF EXISTING WALLS AND CEILING; NEW FIXTURES, MILLWORK, TOILET PARTITIONS, ACCESSORIES AND LIGHTING. NEW PLUMBING, MECHANICAL, AND ELECTRICAL WORK AND LIMITED RE-WORK OF DUCTS, FANS, PANELS, LIGHTING CONTROLS, TEMPERATURE CONTROLS, AND FIRE ALARM.

## GIRT RESTROOM RENOVATION PHASE 2

## 3



REARRANGE PLUMBING FIXTURES, DOORS OR WALLS AS NECESSARY TO MAKE


DEMO EXISTING FIXTURES, PLUMBING, AND REPLACE


DEMO ALL FINISHES AND REPLACE WITH NEW TILE


REARRANGE PLUMBING FIXTURES, DOORS OR WALLS AS NECESSARY TO MAKE ACCESSIBLE

DEMO EXISTING FIXTURES, PLUMBING, AND REPLACE


SCOPE OF WORK RESTROOMS 2120 AND 2122:
SELECTIVE DEMOLITION OF EXISTING FIXTURES INCLUDING PLUMBING, TOILET PARTITIONS, AND ACCESSORIES. LIMITED REMOVAL OF EXISTING PARTITIONS, CEILINGS, MECHANICAL DUCTING, DOOR FRAMES AND DOORS WITH HARDWARE.

NEW GYPSUM BOARD ON METAL FRAMING WALLS AND CEILINGS. NEW TILE AND PAINT FINISHES; PATCHING AND REPAIR OF EXISTING WALLS AND CEILING; NEW FIXTURES, MILLWORK, TOILET PARTITIONS, ACCESSORIES AND LIGHTING. NEW PLUMBING, MECHANICAL, AND ELECTRICAL WORK AND LIMITED RE-WORK OF DUCTS, FANS, PANELS, LIGHTING CONTROLS, TEMPERATURE CONTROLS, AND FIRE ALARM.

# REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for ELECTRICAL AND COMPUTER ENGINEERING/CENTENNIAL LIBRARY ROOF REPAIRS PHASE II UNIVERSITY OF NEW MEXICO 

October 18, 2023

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Electrical And Computer Engineering/Centennial Library (ECE) Roof Repairs Phase II, UNM Central Campus, Albuquerque, NM.

## PROJECT DESCRIPTION:

ECE (building \# A0046), located at 211 Terrace St. NE, Albuquerque, NM, has a gross square footage of 166,330 feet. The building is comprised of the Centennial Science \& Engineering Library, study spaces, offices, and computing labs.

Phase 1 of 2 was completed in February 2023 and consisted of testing, investigating, and recommending the repair of six zones of roof leakage at the ECE, including a formal design for Zone 1. Also included was the design of the ADA ramp on the roof of the electrical room.

Phase 2 project scope includes construction/reconstruction of 3400 square feet in Zones 1-5, as follows:

1. Zone 1: Reconstruction of the second level-down study room L284, with drains
2. Zone 2: Re-roofing of the high plaza roof, west of the Escape Pod computing center
3. Zone 3: Demolition, re-roofing, and reconstruction of the plaza stairs
4. Zone 4: Repair/collection of roof leaks above the Library Welcome Desk
5. Zone 5: Reconstruction of ADA ramp that is on the roof of the electrical room the NW corner of ECE, with lighting and planter cap. It has structural leakage and was partially demolished in Phase I to determine the source of leakage/failures. Leakage into the electrical room below threatens major power outages and safety issues.
The new roof will have a 20 -year, no-dollar-limit warranty.

## PROJECT RATIONALE:

The roofing project is needed to repair a roofing system that is over 38 years old and has exceeded its expected life as evidenced by a history of leaks that caused significant property damage, loss of useable floor space, and high maintenance costs.

FUNDING:
The total estimated Project Budget is $\$ 430,000$ :

- $\$ 430,000$ is funded from Building Renewal \& Replacement (BR\&R)


## The University of New Mexico - Central Campus







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(B1) $\frac{\text { DOOOT }}{\text { wion TYPES }}$


(B3) DEMO-CELING PLAN



(B4) NEW WORK- CELING PLAN


NEW WORK - FLOOR PLAN

Stephen Leos $\$ rchitectuc

|  | GENERAL SHEET NOTES |
| :---: | :---: |
|  |  |
|  | REFERENCE KEYNOTES |
|  |  |




[^4]

# REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for FARRIS ENGINEERING CENTER SCHOOL OF ENGINEERING COLLABORATIVE SPACE UNIVERSITY OF NEW MEXICO 

October 18, 2023

## REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Farris Engineering Center School of Engineering Collaborative Space, Central Campus.

## PROJECT DESCRIPTION:

This project will renovate approximately 3,035 gross square feet of existing shell space on the garden (basement) level of Building \#119 Farris Engineering Center.

The general scope of work includes replacement of lighting fixtures and switches; construction of new LED lighting fixtures, patch and paint; concrete sealing; new electrical service to the room; HVAC equipment updates, including installation of a new fan coil unit and fixed architectural louver for outside air, controls and test \& balance; reconfiguration of the fire sprinkler system and fire alarms/detection (as required); and installation of new rough-in pathways for data drops and Wireless Access Points (WAP). Due to budget limitations, new interior wall sections (north of the existing bathrooms); installation of one new single hollow metal door with an electronic card reader for access control, and one double door (key lock) for equipment access will be included as additive alternates only.

## PROJECT RATIONALE:

This renovation will provide infrastructure for a collaboration space for School of Engineering students to develop class projects and practical coursework. Currently, the School does not have a dedicated student collaboration space, which limits the ability of students to gain practical and collaborative skills and reduces the "student experience" in the School of Engineering.

If this project is not approved, the ability of students in the Engineering programs to collaborate and develop practical skills will continue to be limited. The lack of a dedicated collaboration space could impact the recruitment of future students to the School of Engineering.

## FUNDING:

The total estimated Project Budget is $\$ 365,882.19$ :

- $\$ 165,882.19$ is funded from 2021Severance Tax Bonds
- $\$ 200,000$ is funded from 2021 General Obligation Bonds


## The University of New Mexico - Central Campus





Lenel g floor plan



| The Univesity of New Mexico | \% |
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| UnM Cs LAB RENOVATION | \% |
|  | $\cdots$ |
| UNM Main Campus Building 119 | $\ldots$ |
| 1901 Redondo Drive South, NE | $=$ |
| Level g hvac and electrical |  |
| 100\% CONSTRUCTION DOCUMENTS |  |
| A-101x |  |

## TAB 7

## \#7

Approval of Lobo Development Corporation Board Reappointment of One Non-Positional Director (Presenter: Teresa Costantinidis, CEO, LDC)

September 14, 2023

Regent Kim Sanchez Rel
Chair of the UNM Board of Regents
The University of New Mexico
Albuquerque NM 87131

## RE: Lobo Development Corporation Board of Directors <br> Reappointment of Non-Positional Director

Dear Regent Sanchez Rel,

Per the current Bylaws, Lobo Development Corporation's non-positional board members are to be appointed by the Board of Regents of The University of New Mexico. The term of Louis Abruzzo, a nonpositional board member, expires on Sept. 14, 2023, and we ask that he be reappointed for one year to expire on Sept. 14, 2024.

The Lobo Development Corporation Board of Directors requests that you place the one-year reappointment of Louis Abruzzo on the agenda for the next meeting of the Board of Regents.

Sincerely,


Teresa Costantinidis
Chief Executive Officer
Lobo Development Corporation

## TAB 8

\#8
Approval of new Board of Directors Members to the University of New Mexico Alumni Association (Presenters: Jaymie Roybal, President, UNM Alumni Association and Connie Beimer, Vice President, Alumni Relations)

MEMORANDUM
DATE: $\quad$ September 29, 2023
TO: Board of Regents of the University of New Mexico
FROM: Jaymie Roybal, President of the University of New Mexico Alumni Association; Connie Beimer, Vice President of the University of New Mexico Alumni Relations Office

RE: Approval of new Board of Directors Members to the University of New Mexico Alumni Association

On June 9, 2023 the University of New Mexico Alumni Association Board of Directors voted to approve four (4) new member(s) to the Board and is requesting final approval by the University of New Mexico Board of Regents. The UNM Alumni Association recommends appointing the following four Board Nominated Member(s) this year to serve:

## 1. Three Year Term:

a. Jaymie Roybal, is a proud New Mexican and double Lobo. She received her bachelor's degree (2012: political science and signed language interpreting) and her law degree (2016) from the University of New Mexico. As a lawyer, she has worked in all three branches of the federal government: first, as a judicial law clerk in the United States Judiciary; next, as a Special Advisor in the United States Senate; and since 2019 as an Assistant United States Attorney for the United States Department of Justice. She specializes in prosecuting crimes of violence, including firearms-based offenses, crimes involving victims of violence, and crimes involving the sexual exploitation of children.
b. Amy Miller, is the president of A-M-M Consulting. With more than 20 years of experience in the business and nonprofit world, Amy provides her expertise to organizations on strategic planning and project management, stakeholder engagement and government relations, communications and issues management, and outreach strategies and training. Amy previously served as the External Affairs Director for The Nature Conservancy's New Mexico Chapter, and was with PNM for 14 years prior. Amy has participated in leadership development programs and held leadership positions in various organizations in New Mexico. She has graduate and undergraduate degrees from The University of New Mexico, is a graduate of many leadership development programs including Leadership New Mexico and Leadership Albuquerque. And she is the immediate past president of the UNM Alumni Association.
c. Sandra K. Begay is a Principal Member of the Technical Staff at Sandia National Laboratories and served for two terms as a Regent (Trustee) for the University of New Mexico. Sandra leads Sandia's technical efforts to assist Native American tribes with
their renewable energy developments. Sandra received a Bachelor of Science - Civil Engineering degree from the University of New Mexico. She worked at Lawrence Livermore National Laboratories before she earned a Master of Science - Structural Engineering degree from Stanford University. Sandra is recognized in a book profiling women engineers, "Changing Our World: True Stories of Women Engineers." BegayCampbell is included in the chapter "Women in Power", which describes her effort to provide electricity through solar panels and other alternative energy solutions to hundreds of remote tribal members on the Navajo Reservation.

## 2. One Year Term

a. Mark Herman, born and raised in Albuquerque, New Mexico, started working at Dion's as a pizza maker after graduating from high school in 1987. In 1991, he graduated from The University of New Mexico with a BA in Economics. After a short stint with MassMutual, Mark accepted a General Manager position with Dion's in 1992. Over the next 15 years, he took on various roles in the company and earned his unofficial MBA from The School of Hard Knocks. In 2006, Mark became COO and focused on developing Dion's culture, management talent, and systems to prepare for successful growth. Mark became Chief Executive Officer in December 2013, leading the company's strategic growth plan and financial recapitalization. Mark's WHY is "contribute". He has a passion for building teams and helping others be successful. He is a lifetime member of Leadership New Mexico and is a member of Vistage International (CEO Peer Advisors). He serves on the Boards of Horizons Albuquerque and The University of New Mexico Alumni Association, and is Past President of the Golden Apple Foundation of New Mexico.

We respectfully request that the Board of Regents include these appointments to the UNM Alumni Association Board on the Board of Regent's agenda for its meeting on October 26, 2023

## TAB 9

\#9
Annual Renewal of Maui HPCC Lease (Presenter: Tom Neale, Director, Real Estate)

## Memo

To: $\quad$| Teresa A. Costantinidis, Executive Vice President for Finance and |
| :--- |
|  |
| Administration |

From:
Date: $\quad$ October 2, 2023
Re: $\quad$ Annual Renewal of Maui HPCC Lease

The terms of the Lease Agreement (the "Lease") for the Maui High Performance Computing Center (the "Center" or "Maui HPCC") located at 550 Lipoa Parkway, Maui Research and Technology Park in Kihei, Maui require that the Regents notify the Trustee ("The Bank of New York Mellon Trust Company, N.A.") of its intention to either renew or not renew the Lease annually for each fiscal year.

On May 31, 2001 the University of Hawaii ("UH") was awarded the contract to operate and manage the Center by the Air Force Research Laboratory beginning October 1, 2001. In conjunction with the award of this contract, the University of New Mexico ("UNM") transferred control of the facility to UH, through its subsidiary, The Research Corporation of the University of Hawaii ("RCUH"), by means of a sublease agreement having ten (10) annual lease terms, expiring on September 30, 2011. Two additional Amendments were executed, extending the term through September 30, 2013, at which point UH and RCUH involvement was concluded.
On October 1, 2013, UNM entered into an occupancy agreement directly with the United States of America ("Government"), expiring May 31, 2014. The term length was dictated to adhere to an authorization ceiling, with the intent to execute a longer-term sublease in response to Occupant's Solicitation for Offer. The procurement process with the Government was completed in February 2015 and a new sublease ("Sublease") was executed. The Sublease had annual renewal options through September 30, 2018.

Teresa A. Costantinidis
October 2, 2023
Page 2
The Government entered into a Sublease effective October 1, 2018 for one-year with four annual renewal options through September 30, 2023. The Government entered into a new Sublease effective October 1, 2023 for one-year with one one-month renewal option. Pursuant to the Sublease, the Government will provide their commitment to renew for an additional one-year term. The Government provides the renewal notice in June of each year. I am recommending that the Regents renew the Maui HPCC Lease (in order to maintain the Government Sublease), and to evidence such renewal by the adoption of the following resolution:

The Regents ("Regents") of the University of New Mexico ("UNM"), as Lessee, hereby authorize annual renewal of the Lease Agreement dated October 1, 2000 for the UNM Maui High Performance Computing Center (the "Center") with the Bank of New York Mellon Trust Company, N.A., as Lessor and Trustee, for Fiscal Year 2023-2024 beginning July 1, 2023 and ending June 30, 2024 (the "Lease"), based upon its finding that amounts have been or will be budgeted and authorized for payment of all Base Rentals and such Additional Rentals as are estimated to become due under the terms of the Lease. The Regents further find as follows: (1) United States of America ("Government") has entered into a mutually acceptable arrangement with UNM to provide Government with access to the Center, pursuant to which the amounts necessary to pay Base Rentals and Additional Rentals will become available, budgeted and authorized for such payments; (2) pursuant to the Sublease Agreement between UNM and the Government, Government has the right to occupy the facility through September 2024; and (3) in the event that amounts necessary to pay Base Rentals and Additional Rentals are not otherwise available, then pursuant to Sections 5.2 and 5.4 of the Lease, the Regents will notify Lessor that available funds are insufficient to satisfy UNM's obligations when next due and that amounts necessary to pay Base Rentals and Additional Rentals shall be made from the Supplemental Rentals Reserve Fund.

## TAB 10

## \#10

Request for Approval to Utilize Sale Proceeds from RS Gibson Transaction to Fund Extension of Alumni Road, between Gibson Boulevard and the AMAFCA Drainage Channel at South Campus (Presenter: Tom Neale, Director, Real Estate)

## Memo

To: Teresa Costantinidis, Executive Vice President for Finance and Administration<br>From: Thomas M. Neale, Director of Real Estate<br>Date: $\quad$ September 28, 2023<br>Re: $\quad$ Request for Approval to Utilize Sale Proceeds from RS Gibson Transaction to Fund Extension of Alumni Road, between Gibson Boulevard and the AMAFCA Drainage Channel at South Campus.

On September 1, 2023, the Regents of the University of New Mexico closed the sale of vacant land at the northeast corner of Gibson Boulevard and Alumni Road with RS Gibson, the developer of Raising Cane's Chicken Fingers Restaurant. The net sale proceeds of \$1,577,505 where deposited in a University account managed by the UNM Real Estate Department.

Lobo Development, on behalf of the Regents, is in the final stage of negotiating a purchase and sale agreement to a national restaurant chain for two lots in the northwest quadrant of Gibson Boulevard and Alumni Road. The parcels border the City of Albuquerque Fire Station 2. Pursuant to the agreement, the Regents will be responsible for extending the Alumni Road infrastructure from just north of the fire station to the AMAFCA Channel, a distance of approximately 200 to the north. Lobo Development is in the process of obtaining construction documents and a detailed cost estimate to complete the work. The initial project budget is $\$ 1,100,000$.

The Real Estate Department is seeking Regents approval to transfer the sale proceeds to Lobo Development to complete the extension of Alumni Road. The work is a reimbursable expenditure of the South Campus Tax Increment Development District. The cost of the infrastructure extension will be refunded as funds from new gross receipts are deposited with the District. These reimbursement funds will be deposited into the Regents Endowment managed by the UNM Foundation.

## TAB 11

## \#11

Build-to-Suit Lease for Gallup McKinley County School District at UNM-Gallup (Presenter: Tom Neale, Director, Real Estate)

## Memo

To: Teresa Costantinidis, Executive Vice President for Finance and Administration
From: Thomas M. Neale, Director of Real Estate
Date: $\quad$ October 3, 2023
Re: $\quad$ Request for Approval of a Build-to-Suit Lease for Gallup McKinley County School District at UNM Gallup Campus

The UNM Real Estate Department, on behalf of UNM Gallup, is seeking Regents' approval to enter into a build-to-suit lease with the Gallup McKinley County School District (GMCS) to develop a 15,000-square-foot academic building on the UNM Gallup (UNMG) Campus. The building will house the McKinley Academy, a secondary school that provides students with concurrent enrollment for college credit at UNM Gallup. The total project costs will be funded by GMCS.

The McKinley Academy has occupied space at UNMG since 2018 with a current enrollment of approximately 479 students, of which 408 students are taking UNMG classes this fall. The building is needed to accommodate the space needs of this program that has expanded rapidly over the past five years. This public-public partnership has tremendous benefits for both UNMG and GMCS. Students attending McKinley Academy have higher graduation rates, higher proficiency in reading and math, and are well positioned for success in higher education. UNMG receives higher local enrollment and the program creates a pipeline of qualified students seeking four-year degrees.

Following is a summary of the major lease provisions.
Property: The Property will consist of the building and the land supporting the footprint of the building. Based on initial programming, the two-story building will contain 15,000 square feet and the site will contain approximately 7,500 square feet. The specifics will be determined in the pre-development phase of the project.

| Use: | The Property shall be used for GMCS' early-college academic <br> program known as the McKinley Academy. The program must <br> offer concurrent enrollment classes provided by UNMG. In the <br> event, GMCS discontinues the program, the Property shall be used <br> solely for other similar academic programs, general instruction and <br> educational purposes, training of staff and teachers, instruction of <br> students, or administrative activities of GMCS. |
| :--- | :--- |
| Funding: | As consideration for the Lease, GMCS will be responsible for and <br> shall pay for all costs incurred by UNM for the project. Funds will <br> be deposited by GMCS in a UNM account prior to any work or <br> expenditure by UNM. |
| Term: | 40 years |
| Design and Construction: | The UNM Planning, Design, and Construction Department (UNM <br> PDC) will be responsible for hiring the architect and general <br> contractor, establishing a budget, preparing a schedule for the <br> work, insuring compliance with all UNM policies, approval of the <br> building design, and project management. |
| Operating Expenses: | GMCS will be responsible for all costs and expenses related to the <br> occupancy and operation of the property. |
| UNM Purchase Option: | The Regents will have the right to purchase GMCS' leasehold <br> interest in the Property during the term of the lease. The purchase <br> price shall be the final cost of construction paid by GMCS, reduced <br> on a straight line, fully amortized basis over the term of the lease. <br> The purchase price for the UNM Purchase Option shall reduce by |
| $2.5 \%$ during each year of the term. |  |

A copy of the proposed lease is attached to this amendment. Exhibit A to the lease depicts the location of the Property.

## LEASE

This lease ("Lease") is dated for reference purposes as of $\qquad$ , 2023, and is made and entered into by and between the Board of Education for the Gallup-McKinley County Schools, the governing body of a public school district, a political subdivision of the State of New Mexico ("Tenant") and The Regents of the University of New Mexico, a body corporate of the State of New Mexico ("UNM").

WHEREAS, UNM is leasing to Tenant pursuant to this Lease, certain property located at the Gallup, New Mexico campus of The University of New Mexico.

WHEREAS, UNM shall construct improvements, including a building, at the Property pursuant to this Lease.

In consideration of the agreements contained in this Lease, and other good and valuable consideration, the receipt and sufficiency of which are acknowledged by the parties to this Lease, it is agreed as follows:

1. Recitals. The above recitals are incorporated into this Lease as operative provisions.
2. Property. UNM leases to Tenant and Tenant leases from UNM, subject to the terms and conditions of this Lease, the land and a building to be constructed pursuant to the Lease ("Building"), as generally depicted on Exhibit "A" ("Property"). If UNM at any time prepares a metes and bounds description of the Property, such legal description shall be attached to this Lease and the metes and bounds description shall be the description of the Property.
3. Term. The term of this Lease ("Term") shall begin on the date of this Lease, ("Lease Commencement Date") and shall continue (unless earlier terminated) until the date which is forty (40) years after the Delivery Date (as defined below).
4. Use. Initially, the Property shall be solely used for Tenant's early-college academic program known as the "McKinley Academy" ("Program"). The Program must offer "dual enrollment" classes provided by UNM for the Program operated by Tenant. In the event, Tenant discontinues the Program, the Property shall be used solely for other similar academic programs of Tenant, Tenant's general instructional and educational purposes, training of Tenant's staff and/or teachers, instruction and/or education of Tenant's students and/or administrative activities of Tenant (collectively "Permitted Use"). Tenant shall prevent its activities at the Property from having a material, adverse effect upon the functions of UNM at its adjacent campus. Tenant shall prevent traffic and parking related to Tenant's activities at the Property from affecting UNM's operations. If at any time that Property is not used for a Permitted Use, UNM may terminate this Lease. Tenant will not permit anything to be done in or about the Property which any way conflicts with any law, statute, ordinance, government rule or regulation now in force or which may be enacted or promulgated after the date of this Lease. Tenant, at its sole cost, will
promptly comply with all laws, statutes, ordinances, rules, regulations and requirements of applicable governmental and quasi-governmental authorities (individually "Governmental Authority" and collectively "Governmental Authorities") now in force or which may be enacted or promulgated after the date of this Lease relating to the Property, or affecting the condition of the Property, or Tenant's use or occupancy of the Property (collectively "Governmental Requirements"). Tenant will not cause, maintain or permit any nuisance or waste in, at or about the Property. UNM shall not impose unreasonable restrictions on the use of the Property located on its campus that would materially inhibit in any fashion Tenant's access and use of the Property for academic and instructional purposes.
5. Pre-Development. UNM and Tenant shall cooperate and coordinate with each other in conjunction with the pre-development activities related to the Building ("PreDevelopment Activities"). The Pre-Development Activities shall include the following:
A. Establishing a "scope" statement which includes a description of the Work, location of the Building, location of parking areas related to the Building, location of student drop-off areas and floor plan of the Building.
B. Establishing a preliminary budget for the Building ("Preliminary Budget") which shall estimate hard costs and soft costs (including project management fees.
C. Establishing of the construction delivery method, which is anticipated to be a Construction Manager at Risk ("CMAR").
D. Establishing an estimated, initial schedule for completion of the Work, which is anticipated to include a project team meeting schedule, an evaluation of funding requirements and the timing of funding by Tenant into the Account (as defined below).
E. Establishing a parking plan identifying the amount and location of parking for the Property.
6. Design, Development and Construction. UNM, through UNM Planning, Design and Construction, shall arrange, supervise and coordinate the design development and the construction pursuant to this Lease of the following:
A. The Building.
B. Any offsite improvements, including Utilities (as defined below) related to the Building (collectively "Offsite Improvements").

The design, development and construction of the Building and the Offsite Improvements, is collectively referred to in this Lease as the "Work".

The services and duties of UNM related to the Work shall include, but are not limited to, the following:
A. Hire the general contractor ("General Contractor") to perform the Work pursuant to the Construction Contract (as defined below).
B. Hire an architect to design the Building and the Offsite Improvements ("Architect").
C. Establish a detailed budget ("Budget"), covering all hard and soft costs for the design, development and construction of the Building and the Offsite Improvements.
D. Prepare a schedule for the design, development and construction of the Work ("Schedule").
E. Establish, or cause to be established, the architectural design for the Building, including but not limited to interior floorplans, exterior elevations, colors and finishes.
F. Design and install, or cause to be designed and installed, Utilities (including utilities comprising a part of the Offsite Improvements) for the Building.
G. Establish, maintain and enforce appropriate criteria for selection and hiring of subcontractors and suppliers related to the Work.
H. Negotiate, prepare and execute contracts with consultants ("Consultants"), if any, whose services are necessary or desirable in connection with the Work.
I. Coordinate the design, development and construction and completion of the Building with Tenant, Tenant's Construction Representative ("Construction Representative") and Tenant's designee ("Designee").
J. Submit applications and procure all necessary permits, approvals and inspections from governmental, quasi-governmental and private authorities having jurisdiction over the Building.
K. Prepare and update reports required by this Lease, the Schedule and the Budget in conjunction with the Building.
L. Provide all direct administrative and management related services as required to coordinate and supervise the Work and the completion of the Building.
7. Design Approvals. As noted above, Tenant shall actively participate in the design of the Building. Tenant shall review and approve within ten (10) business days of submission by UNM all of the following:
A. Schematic design development documents ("Schematic Design Development Documents") at the $100 \%$ completion.
B. Design development documents ("Design Development Documents") at the $100 \%$ completion.
C. Construction documents ("Construction Documents") at the 50\% completion.
D. Construction Documents at the $95 \%$ completion.
E. Construction Documents at the $100 \%$ completion.

Tenant's review of the Construction Documents at the $100 \%$ level shall be limited to comments and verification that Tenant's comments to the Construction Documents at the $95 \%$ level have been incorporated into the Construction Documents at the $100 \%$ level. UNM agrees to consider Tenant's comments and suggestions regarding "value management" in conjunction with the Design Development Documents and the Construction Documents.

UNM shall provide such further documents and information as are reasonably requested by Tenant in conjunction with Tenant's review and approval of the Schematic Design Development Documents, the Design Development Documents and the Construction Documents. As noted above, Tenant shall review and approve the Schematic Design Development Documents, the Design Development Documents, and the Construction Documents (each level) within ten (10) business days of submission by UNM. Tenant's failure to provide a response within such time frame shall be deemed to be an approval thereof.
8. Construction Contract. UNM shall provide Tenant for Tenant's review and written approval a true, correct and complete copy of the proposed construction contract between UNM, as owner, and General Contractor, as general contractor, covering the Work, which is anticipated to be in the form of a CMAR ("Construction Contract") providing for a guaranteed maximum price ("Guaranteed Maximum Price"). The Guaranteed Maximum Price shall be reflected in the Budget. All terms and conditions of the Construction Contract are subject to Tenant's review and prior written approval. Tenant shall review the Construction Contract within ten (10) business days of submission by UNM of the proposed Construction Contract.
9. Tenant Payment. Tenant shall be responsible for and shall pay for all costs incurred by UNM regarding the Work pursuant to this Lease. All monies from Tenant to UNM shall be deposited by Tenant by wire transfer into an account designated by and
solely controlled by UNM ("Account") within ten (10) business days of the date of each notice from UNM to Tenant. Without limiting the foregoing, prior to UNM taking any action in conjunction with the Work, Tenant shall deposit into the Account such money for the Work as is reasonably estimated by UNM. Such amount shall be adjusted upon completion of the Budget such that Tenant shall deposit any shortfall and UNM shall refund any overage. If UNM incurs or determines that it is likely to incur additional costs or expenses (including expenses related to approved Change Orders as defined below), Tenant shall deposit such additional monies into the Account within ten (10) business days of notice from UNM to Tenant. A failure by Tenant to timely deposit any monies into the Account shall be a default under this Lease. UNM shall use the monies in the Account to pay for costs and expenses incurred by UNM regarding the Work. Upon Substantial Completion (as defined below) Tenant shall deposit into the Account all additional monies necessary to completely and fully reimburse UNM for costs and expenses incurred by UNM in conjunction with the Work. Upon Substantial Completion, if money remains in the Account after UNM has paid all costs and expenses related to the Work, UNM shall return such excess money to Tenant within ten (10) business days of final audit or accounting. All financial documentation and records and supporting documentation on the Work shall be subject to audit by Tenant with sufficient notice to UNM.
10. Compliance. In conjunction with the Work, UNM shall comply with state policies and administrative regulations governing building construction by higher education institutions. Without limiting the foregoing, UNM, at Tenant's expense, shall procure all necessary construction bonds.
11. Tenant Input and Approval. Tenant may review and provide input to UNM in conjunction with the Work. UNM agrees to reasonably cooperate with Tenant and hold periodic meetings with Tenant on at least a monthly basis, including providing such information and documents as are reasonably requested by Tenant in conjunction with Tenant's review of the Work. Tenant agrees that Tenant shall be responsible for all costs and expenses incurred by UNM outside of the scheduled periodic meetings in conjunction with Tenant's review and input regarding the Work.
12. Construction Inspections. Tenant agrees that construction inspections for the Work will be performed by the Construction Industry's Division of the State of New Mexico. Upon not less than twenty-four (24) hour notice to UNM, Tenant and Tenant's employees, agents and contractors may inspect the construction, from time to time.
13. Changes. At any time, by written order designated as a change order (individually "Change Order" and collectively "Change Orders"), UNM may request changes in the Work consisting of additions, deletions, clarifications, changes, modifications or revisions of the Construction Documents, the quantity or type of materials, the design of any aspect of the Building and/or the Offsite Improvements, any required equipment or services, or material change in the Schedule for performance of the Work. It is anticipated that all Change Orders shall be on standard AIA forms. Tenant agrees to cooperate with UNM in good faith to agree upon the scope, timing and cost adjustments, if any, for any requested Change Order requested by UNM. If a Change

Order requested by UNM increases the Budget and/or the cost of the Work, UNM must obtain Tenant's prior written approval. Once Tenant approves a Change Order, Tenant shall be responsible for the related expense and shall fund into the Account the additional monies in advance before any work with respect to such Change Order is commenced. In the event the Budget and/or the cost of the Work, as a result of a Change Order, shall increase, prior to UNM's execution of the Change Order, UNM shall prepare an amendment to the Schedule and/or the Budget. UNM agrees to reasonably cooperate with Tenant regarding changes requested by Tenant in the Plans and Specifications, including Change Orders. A copy of each Change Order shall be delivered by UNM to Tenant within five (5) business days of the date of the Change Order. In conjunction with each Change Order, UNM shall calculate the increase, if any, in costs and expenses to be incurred by UNM (including but not limited to soft costs, hard costs and overhead) ("Change Order Cost"). Within five (5) business days of written approval by Tenant of the Change Order Costs, if required, Tenant shall deliver the amount of the Change Order Cost into the Account. Tenant may request that UNM execute a Change Order; provided, however, UNM may accept or reject any requested Change Order in UNM's sole and absolute discretion. Tenant agrees to review and respond to Change Orders, changes in the Schedule and/or changes in the Budget within five (5) business days after submission by UNM. UNM shall not be responsible for any delay in the Schedule or increase in the Budget caused by a Change Order requested by Tenant.
14. Construction. The Building shall be constructed in a manner consistent with the Plans and Specifications. UNM shall require that the Work shall be performed in a good and workmanlike manner and in a manner consistent with the requirements of all Governmental Authorities. UNM also shall require that only new and good quality materials shall be used in conjunction with the Work.
15. Substantial Completion. Subject to force majeure, once the Work has begun, it shall continue without unreasonable interruption until Substantial Completion (as defined below) has occurred. The term "Substantial Completion" means the completion of the Work except minor items which will not interfere with Tenant's complete use of the Property. Upon completion of construction of the Building, UNM shall obtain all permits, certificates (including a final Certificate of Occupancy), documents and approvals necessary to occupy the Building.
16. Progress Reports. UNM shall provide Tenant with a progress report (individually "Progress Report" and collectively "Progress Reports") regarding the Work every fourteen (14) days of construction. The Progress Reports shall contain information related to the Work, including the Budget and the Schedule. Upon Tenant's reasonable request, UNM shall provide supplemental information, if available, to Tenant regarding the Work. In addition to the Progress Reports, copies of all inspections and approvals, including inspections by Governmental Authorities related to the Work, shall be delivered by UNM to Tenant, upon Tenant's request.
17. Delivery Date. Subject to force majeure, UNM shall endeavor to achieve Substantial Completion of the Building by $\qquad$ ("Delivery Date").
18. Construction Warranties. UNM shall endeavor to have all third-party warranties related to the Work (including, if any, a general contractor's warranty, roof warranty and/or HVAC equipment warranty) in the name of and enforceable by both UNM and Tenant.
19. Condition of Property. By occupying the Building, Tenant will be deemed to have approved the Building. Tenant acknowledges that no representation or warranty has been made to Tenant by UNM and/or any broker as to the condition of the Property. TENANT ACCEPTS THE PROPERTY "AS IS", AND WITH ALL FAULTS, IF ANY. ALL IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF HABITABILITY, MERCHANTABILITY AND/OR FITNESS FOR A PARTICULAR PURPOSE ARE HEREBY DISCLAIMED.
20. Repairs, Maintenance, Replacements, Capital Improvements and Alterations.
A. On the Delivery Date, Tenant, at Tenant's expense, shall be responsible for all repairs, maintenance, replacements, renovations, modifications, capital expenses and/or capital improvements at or in conjunction with the Improvements, including the Property, and/or the Property. However, after written notice from Tenant to UNM, UNM shall take reasonable steps to enforce construction warranties not in the name Tenant. Without limiting the foregoing, Tenant shall perform all repairs, maintenance, replacements, renovations, modifications, capital expenses and/or capital improvements at or in conjunction with the Improvements, including the Property, and/or the Property, including items which are required from time to time, by applicable Governmental Authorities. All Improvements, shall immediately and automatically become subject to all of the terms and provisions of this Lease. Tenant shall keep the Property in good condition and repair, free from waste and deterioration at all times, excluding normal wear and tear. Tenant shall keep the Property, including all Improvements, in neat, clean and fully operating condition; free from dirt, rubbish, insects and pests. Tenant shall store all trash, garbage and recyclables in appropriate receptacles at the Property or campus as specified by UNM from time to time. Tenant, at Tenant's expense, shall be responsible for ensuring that trash, garbage and recyclables are regularly and appropriately removed from the Property. UNM shall have no duty or obligation, and shall not incur any expense in conjunction with, repairs, maintenance, replacements, renovations, modifications, improvements, capital expenses and/or capital improvements at or in conjunction with the Property, except to the extent the same arise from the negligence or misconduct of UNM or UNM's agents, contractors, or employees.
B. At any time following the Delivery Date, Tenant, at Tenant's expense, may make reasonable alterations, additions, improvements, repairs, replacements, capital expenses and capital improvements to be undertaken by Tenant at the Property in a cumulative amount of fifty thousand ( $\$ 50,000.00$ ) Dollars or more in any twelve (12) month period are subject to UNM's prior review and written approval. Tenant shall provide
such information related to the proposed alterations, additions, improvements, repairs, replacements, capital expenses and/or capital improvements as is reasonably requested by UNM. Notwithstanding the foregoing, no changes in the architectural design, exterior elevations, exterior colors, building height and/or floorplans, regardless of the cost of the change, without UNM's review and prior written approval. All such alterations by Tenant shall be done at Tenant's expense and in accordance with all Governmental Requirements.
C. Prior to commencement of any work at the Property, including any repair, maintenance, replacement, capital improvement and/or alteration at the Property for which Tenant must obtain UNM's approval, Tenant shall give at least ten (10) days' prior Notice to UNM. UNM shall be permitted to post notices of non-responsibility and to take other action reasonably appropriate to prevent the Property from becoming subject to any mechanic's, materialmens' or other lien.
21. Liens. Following the Lease Commencement Date, Tenant shall not permit any mechanics', materialmen's or other lien to be filed against the Property or any portion of the Property in connection with Tenant's activities pursuant to this Lease. If any such lien is filed, Tenant shall:
A. Promptly give Notice to UNM of the existence of the lien.
B. Take such action, consistent with this Lease, as is reasonably necessary or as is requested by UNM in order to obtain to remove the lien.

Notwithstanding the foregoing, if Tenant desires to contest the validity or amount of any such lien, it may do so without payment of disputed amounts so long as a bond in favor or UNM is posted with the applicable court by Tenant pursuant to New Mexico statutes.
22. Assignment, Subletting and Liens. Tenant may not assign or sublease all or any portion of its interest pursuant to this Lease without the prior written consent of UNM. Tenant may not grant any lien on the Property (including the Building) and/or Tenant's interest in this Lease.
23. Property Taxes. The parties acknowledge that the Property is currently exempt from Property Taxes (as defined below). Tenant shall pay all Property Taxes imposed against the Property so long as this Lease is in effect. Tenant, at Tenant's expense, shall timely pay all applicable Property Taxes. On or before the date any payment of any Property Taxes is due, Tenant shall provide proof of payment to UNM of such Property Taxes. As used in this Lease, the term "Property Taxes" shall include any form of real estate tax or assessment, general, special, ordinary or extraordinary, and any license fee, commercial rental tax, personal property taxes, improvement bond or bonds and other levies and taxes imposed upon the Property.
24. Fines and Penalties. Following the Delivery Date, Tenant shall be responsible for and shall pay all fines and penalties related to the Property and/or Tenant's activities at the Property.
25. Utilities. In conjunction with the Work, UNM shall provide the following Utilities to the Property: water, sewer, natural gas, and electric. On the Delivery Date and thereafter, Tenant, at Tenant's expense, shall be responsible for installing separate meters and paying for all Utilities. To the extent that UNM determines that it is not reasonably feasible for Tenant to establish a separate meter for any utility, UNM shall pay the utility bill and send Tenant an invoice for reimbursement of such expense. In conjunction with reimbursing UNM, upon Tenant's request, UNM will provide Tenant with copies of the utility bills, how Tenant's portion was calculated and proof that the utility charges have been fully paid by UNM. Regarding Utilities paid by Tenant pursuant to a separate meter, upon UNM's request, Tenant will provide UNM with both copies of all utility bills and proof that all utility charges have been fully paid by Tenant. Tenant shall prevent any lien from being filed against the Property related to charges for Utilities.
26. Security. Following the Delivery Date, Tenant, at Tenant's expense, shall be responsible for all security at the Property. UNM shall have no obligation, liability, duty or responsibility regarding security at the Property.
27. Parking. Initially, parking for the Property shall be on a nonexclusive, firstcome, first-served basis at locations specified by UNM. Tenant acknowledges that UNM, in UNM's sole discretion, from time to time, may make changes in the amount, type and/or location of parking for the Property. UNM may specifically limit or designate parking spaces, from time to time. Tenant agrees to comply with all changes regarding parking for the Property, as reasonably established by UNM, from time to time. Tenant shall comply with all rules and regulations established by UNM regarding parking for the Property, including but not limited to requirements for placards, stickers, access/gate cards and/or other forms of control for parking. UNM, in its discretion, may specifically designate the location parking for Tenant's students and/or employees.
28. Signs. The location, size, type, lighting, color and graphics for any sign related to the Building shall be subject to UNM's prior review and written approval. Tenant shall not construct any sign on the exterior of the Building and/or related to the Building without UNM's prior written consent. Tenant shall reimburse UNM for all costs incurred by UNM in conjunction with signs at or related to the Building. At no time shall Tenant post temporary signs or banners on the exterior of the Building or which are visible from outside the Building. Upon UNM's request, at the end of the Term or earlier termination of this Lease, Tenant, at Tenant's expense, shall remove the Signs as specified by UNM and repair all damage as a result of Tenant's removal of the Signs.

## 29. Insurance.

A. Property Insurance. Initially, UNM shall insure the Building pursuant to the State of New Mexico Risk Management. UNM's coverages shall be limited to the
extent of coverages provided by the State of New Mexico Risk Management. Notwithstanding the foregoing, upon not less than thirty (30) days' notice from UNM to Tenant, Tenant, at Tenant's expense, shall obtain and maintain commercial property insurance covering the Property ("Property Insurance"). The form of Tenant's property insurance, unless otherwise reasonably specified by UNM, shall cover the perils insured under the ISO Special Causes of Loss Form (CP 1030 ). Tenant's coverages shall be limited to the extent of coverages provided by the State of New Mexico Public Schools Insurance Authority ("NMPSIA"). The Property Insurance shall be in an amount equal to one hundred percent ( $100 \%$ ) of the full insurable replacement cost of the Improvements. If Tenant obtains property insurance, UNM shall be named "additional insured" under the Property Insurance as specified by NMPSIA.
B. Tenant's Risk Management. Following the Delivery Date, Tenant shall maintain in full force a comprehensive public liability insurance policy covering Tenant's operations, activities, and liabilities on the Premises meeting the requirements of the New Mexico Tort Claims Act ("NMTCA"), N.M. Stat. Ann. §§ 41-4-1 to -27 (1976, as amended through 2010) and as amended or recodified in the future. Through the NMPSIA, Tenant shall obtain liability insurance covering Tenant and Tenant's operations at the Property following the Delivery Date against claims and losses for bodily injury, personal injury and property damage based upon or rising out of its use, occupancy and/or operation of the Property; subject to such coverage limits as are established by State of New Mexico Public Schools Insurance Authority, as revised from time to time.
C. Notice to UNM. Tenant shall deliver to UNM a copy of a certificate of insurance from the New Mexico Public Schools Insurance Authority which shall comply with the provisions of this Lease.
D. Increases in Liability Insurance Coverage. From time to time, by Notice to Tenant, UNM may reasonably increase based on any applicable amendment to the NMTCA to be obtained and maintained by Tenant pursuant to this Lease.
E. Certificates. Prior to the Delivery Date, Tenant shall deliver to UNM proof of insurance coverage from NMPSIA, which may be in the form of a certificate of insurance evidencing all insurance required pursuant to this Lease. Each certificate shall provide that the insurer will not cancel the policy without giving UNM at least thirty (30) days prior written notice.
F. Tenant's Waiver of Subrogation. Tenant releases UNM and waives Tenant's entire right of recovery against UNM for loss or damage arising out of or incident to the perils to be insured against by Tenant under this Lease, which perils occur in, on or about the Property.
G. UNM's Risk Management. Through the State of New Mexico Risk Management, UNM shall obtain liability insurance covering UNM and UNM's operations at the Property against claims and losses for bodily injury, personal injury and property damage based upon or rising out of the development, construction, leasing, use,
occupancy and/or operation of the Property; subject to such coverage limits as are stablished by State of New Mexico Risk Management, as revised from time to time.

## 30. Environmental.

A. Hazardous Substances. The term "Hazardous Substance" as used in this Lease shall mean any product, substance, chemical, material or waste whose presence, nature, quantity and/or intensity of existence, use, manufacture, disposal, transportation, spill, release or effect, either by itself or in combination with other materials expected to be at the Property, is either (i) potentially injurious to the public health, safety or welfare, the environment, or the Property; (ii) regulated or monitored by any governmental authority; or (iii) a basis for potential liability to any governmental agency or third party under any applicable statute or common law theory. Hazardous Substances shall include, but are not limited to, hydrocarbons, petroleum, gasoline, crude oil or any products or by-products thereof. Tenant shall not engage in any activity in or about the Property which constitutes a Reportable Use (as hereinafter defined) of Hazardous Substances without the express prior written consent of UNM and compliance in a timely manner (at Tenant's sole cost and expense) with all applicable requirements. "Reportable Use" shall mean: (i) the installation or use of any above or below ground storage tank; (ii) the generation, possession, storage, use, transportation, or disposal of a Hazardous Substance that requires a permit from, or with respect to which a report, notice, registration or business plan is required to be filed with, any Governmental Authority. Notwithstanding the foregoing, Tenant, without UNM's prior consent, but upon Notice to UNM and in compliance with all applicable requirements, may use any ordinary and customary materials reasonably required to be used by Tenant in the normal course of the use permitted under this Lease, so long as such use is not a Reportable Use and does not expose the Property or neighboring properties to any meaningful risk of contamination or damage or expose UNM to any liability therefor.
B. Environmental Notice. Each party shall have a duty to give Notice to the other party within thirty (30) days of being notified in writing of any actual or threatened Environmental Event at the Property and/or the Development occurring after the Delivery Date of this Lease. An "Environmental Event" means any of the following:

1. A violation of an Environmental Law;
2. A release, spill, discharge or detection of a Hazardous Substances in, on or from the Property (regardless of whether or not a report is required from Tenant to a Governmental Authority); and,
3. An environmental condition requiring a response, or remedial action.
C. Remediation. Upon the occurrence of an Environmental Event after the Delivery Date caused by the actions or inactions of Tenant or its agents, employees, assignees, sublessees, contractors, customers or invitees, in addition to other rights available to UNM, UNM shall have the right (but not the obligation) to require Tenant, at

Tenant's expense, to remedy such Environmental Event in accordance with the Governmental Requirements, the Environmental Laws and this Lease. UNM may supervise Tenant's cure of the Environmental Event. In addition to other rights and remedies under this Lease, if Tenant fails to timely cure (as reasonably determined by UNM) the Environmental Event, UNM may cure the Environmental Event and, in such event, Tenant will promptly reimburse UNM for all costs and expenses incurred by UNM in curing the Environmental Event and such cure by UNM of an Environmental Event shall not cure any Environmental Event by Tenant pursuant to this Lease;
D. Environmental Information. Tenant shall provide UNM a copy of all notices, tests, inspections, investigations, audits, evaluations, approvals, permits, orders, reports and other documents related to Hazardous Substances in its possession relating to the Property. Promptly upon UNM's request, from time to time, in a form reasonably acceptable to UNM, Tenant shall execute affidavits, representations, estoppels and similar documents concerning Tenant's activities at the Property, compliance of the Property with Environmental Laws, Reportable Uses at the Property and/or Hazardous Substances at the Property.
E. Final Compliance. Upon expiration or the earlier termination of this Lease, the Property shall comply with all Governmental Requirements regarding the environmental condition of the Property, including the Environmental Laws.
F. Release. Tenant waives all claims and releases UNM and UNM's current and future affiliates, partners, officers, directors, members, trustees, regents, contractors, agents and lenders from any and all claims for damage, injury or loss based upon any Hazardous Substances, Reportable Use and/or violation of any Environmental Law at the Property occurring after the Delivery Date.
G. Environmental Responsibility. Tenant shall be responsible for any and all damages, liabilities, judgments, costs, claims, liens, expenses, penalties, loss of permits and attorneys' and consultants' fees arising out of or involving a Hazardous Substance brought onto the Property by or for Tenant and/or Tenant's agents, employees, assignees, sublessees, contractors, customers and invitees after the Delivery Date and during the Term of this Lease. Tenant's obligations under this paragraph shall include, but are not limited to, the effects of any Hazardous Substances, contamination or injury to person, property or the environment created or suffered by Tenant, and the cost of investigation (including consultants' and attorneys' fees and testing), removal, remediation, restoration and/or abatement thereof, or of any Hazardous Substances and/or contamination therein involved. The termination, cancellation or release of this Lease shall not release Tenant from its obligations under this Lease with respect to Hazardous Substances. The expiration of earlier termination of this Lease shall not release Tenant from its obligations under this Lease with respect to Hazardous Substances attributed to Tenant's time of possession of the Property and Building. Notwithstanding the foregoing, Tenant shall not be responsible, however, to the extent the Hazardous Substances were present at, on or under the Property as of the Lease Delivery Date ("Preexisting Hazardous Substances").
H. Survival. The provisions of this section shall survive the expiration or the earlier termination of this Lease.
31. Condemnation. If all of the Property is permanently condemned by eminent domain, this Lease shall terminate on the date of the taking. If a portion of the Property is permanently condemned, this Lease shall terminate as to the portion of the Property condemned upon the date of the taking. If a permanent condemnation of a portion of the Property occurs which does not result in a termination of this Lease under this Section, this Lease shall continue in full force and effect without any modification (other than the description of the Property). All condemnation proceeds related to the value of the land shall be the property of UNM. Tenant shall deliver to UNM all condemnation proceeds and awards related directly to the value of the land received by Tenant. If all or part of the Property is temporarily condemned, this Lease shall continue in full force and effect. Notwithstanding the foregoing, in any condemnation proceeding, Tenant shall be entitled to a condemnation award only for Tenant's leasehold estate in the Property (including the Building) pursuant to this Lease for only the period beginning on the date of the condemnation and ending on the date the Term of this Lease ends.
32. Damage or Destruction. If any part of the Property is damaged after the Delivery Date, Tenant, at its sole cost and expense, shall repair, restore, replace and/or rebuild the Property, including the Property and the Improvements, to a utility, value, size and condition at least as good and as valuable as existed prior to the damage or destruction. The Property Insurance proceeds shall be delivered to Tenant and used by Tenant to promptly restore the Property to at least as good a utility, value, size and condition as existed prior to the casualty, damage or destruction. Notwithstanding the foregoing, if the Property is damaged and rendered unsuitable for use, in Tenant's reasonable discretion, during the last ten (10) years of the Term, including any extension of the Term pursuant to a Renewal Option that has been exercised by Tenant prior to the casualty, damage or destruction, Tenant, in Tenant's sole discretion, may terminate this Lease. If Tenant terminates this Lease pursuant to this section, Tenant shall remove, at Tenant's expense, all of damaged and remaining Improvements, including but not limited to, the Property. Without limiting the foregoing, if the Lease is terminated by Tenant pursuant to this section, Tenant also shall perform and satisfy Tenant's obligations pursuant to this Lease arising upon the expiration or earlier termination of this Lease, including obligations regarding return of the Property. In the event of such a termination, all insurance proceeds shall be delivered to and be the property of UNM, minus (i) such amounts incurred by Tenant to obtain such proceeds, (ii) such amounts necessary to meet Tenant's obligations under this Lease regarding the removal of Improvements and returning the Property in the condition required by this Lease; (iii) and such portion of the proceeds that must be delivered by Tenant to Tenant's lender holding the first lien on Tenant's leasehold estate in the Property) and (iv) any rental loss/business interruption proceeds from insurance policies. In such events, Tenant, in good faith, shall endeavor to maximize the amount of the insurance proceeds obtained by Tenant.
33. Estoppel Certificates. Upon the request of UNM or Tenant, at any time, and from time to time, but no more often than twice in any calendar year, UNM and Tenant will execute and deliver to the other, within twenty (20) days after such request, a written estoppel certificate, duly executed in a form reasonably requested by the other party. Upon the request of UNM, Tenant shall obtain an Estoppel Certificate from every subtenant or occupant, if any, at the Property, within thirty (30) days after such request, covering such matters and in a form reasonably requested by UNM.
34. Tenant's Default. The occurrence and continuation without cure for thirty (30) days after notice from UNM to Tenant of any of the following events (individually "Event of Default" and collectively "Events of Default") shall constitute a default by Tenant under this Lease:
A. The failure by Tenant to pay any money or other amount due under this Lease in full when due.
B. The failure by Tenant to make timely performance of any duty or obligation contained in this Lease or in any other agreement, document or instrument between UNM and Tenant.
C. Any representation or warranty by Tenant to UNM is or becomes false or untrue.
D. A failure of Tenant to use the Property for anything other than a Permitted Use at the Property.
E. An abandonment of the Property by Tenant.

If Tenant's default is such that it cannot be reasonably cured by Tenant within thirty (30) days, UNM agrees it will not pursue any right or remedy so long as Tenant initiates cure within the thirty (30) day period and diligently pursues completion of the cure without material interruption or delay.

A notice pursuant to this paragraph shall constitute a notice under the New Mexico Forcible Entry and Detainer Statute. A notice under the New Mexico Forcible Entry and Detainer Statue shall constitute a notice of default for purposes of this Lease.

In no event shall Tenant be liable to UNM for special damages, consequential damages, lost profits and/or punitive damages.

## 35. UNM's Remedies.

A. Upon the occurrence of any one or more Events of Default and continuation thereof beyond the applicable cure or grace period, without further notice or demand, and without limiting UNM from the exercise of any right or remedy which UNM
may have by reason of such default, UNM, in UNM's discretion, may do all or any of the following:

1. Discontinue the Work.
2. Terminate this Lease.
3. Terminate Tenant's right to possession of the Property. In such event, Tenant agrees to immediately surrender possession of the Property to UNM.
4. Recover from Tenant all damages incurred by UNM by reason of Tenant's default.
5. Maintain Tenant's right to possession, in which case this Lease shall continue in effect, whether or not Tenant shall have abandoned or surrendered, or attempted to abandon or surrender, the Property.
6. Initiate legal proceedings, as deemed appropriate by UNM.
7. Cure the default (including an Environmental Event) and collect from Tenant the cost of such cure.
8. Pursue any other remedy now or hereafter available to UNM at law, in equity, pursuant to this Lease, or otherwise.

Except when otherwise agreed to in writing by UNM, Tenant shall remain liable to UNM following any surrender or attempted surrender of the Property. UNM can re-enter the Property without such action constituting a surrender of the Property or a termination of this Lease. The initiation of legal proceedings, by UNM against Tenant including, but not limited to, a forcible entry and detainer action, shall not be deemed to terminate this Lease.
B. In addition to other remedies, if this Lease shall terminate for any reason whatsoever, UNM or UNM's agents and employees, without further notice, immediately or at any time thereafter, may enter upon and/or reenter the Property and possess or repossess it either by summary process proceedings, ejectment or by any suitable action or proceeding at law or by agreement, or by force or otherwise, and may dispossess and remove Tenant and all other persons and property from the Property without being liable to Tenant. The words "enter" or "reenter", "possess" or "repossess" as used herein; are not restricted to their technical legal meaning.
C. In the event of any breach or threatened breach by Tenant of any agreement, term, covenant or condition contained in this Lease, UNM shall be entitled to enjoin such breach or threatened breach though reentry, summary proceedings, and/or other remedy.
D. All obligations and agreements to be performed by Tenant as provided in this Lease will be performed by Tenant at the sole cost of Tenant. Even so, if Tenant fails to pay any money required to be paid by Tenant or fails to perform any act on the part of Tenant required by this Lease, and the failure continues for thirty (30) days after Notice by UNM (and any default Notice shall be deemed to be Notice pursuant to this paragraph) UNM may, but will not be obligated to, without waiving or releasing Tenant from any obligation of Tenant, make the payment or perform the act on behalf of Tenant. In such event, Tenant agrees to promptly reimburse UNM, together with Default Interest (as defined below) from the date of UNM's payment, for all monies expended by UNM, including costs, attorneys' fees and expenses related thereto.
E. All rights and remedies of UNM in this Lease shall be cumulative. The exercise by UNM of any one or more of the rights or remedies provided shall not preclude the simultaneous or later exercise by UNM of any or all other rights or remedies provided for in this Lease. The doctrine of "election of remedies" shall not apply to this Lease.
F. In no event shall Tenant be liable to UNM for special damages, consequential damages, lost profits (other than Rent) and/or punitive damages.
G. Tenant agrees and expressly waives any right of redemption and any right to reinstate this Lease under present or future law.
36. UNM's Default. In the event UNM defaults under this Lease, after thirty (30) days written Notice from Tenant to UNM and UNM's failure to cure the default in such period, Tenant shall have all rights and remedies available at law, in equity, pursuant to this Lease or otherwise, including the right to terminate this Lease. Notwithstanding the foregoing, if the default is such that it cannot be reasonably cured by UNM within thirty (30) days, Tenant agrees it will not pursue any right or remedies so long as UNM initiates cure within the thirty (30) day period and diligently pursues completion of the cure without material interruption or delay. In no event shall UNM be liable to Tenant for special damages, consequential damages, lost profits and/or punitive damages.
37. Waiver of Jury Trial. The parties to this Lease waive all rights to a trial by a jury.
38. Recording. This Lease shall not be recorded. Subject to the provisions set forth above, a memorandum of lease ("Memorandum"), in a form mutually acceptable to UNM and Tenant, shall be executed and recorded by UNM and Tenant upon the request of either party.
39. Time is of the Essence. Time is of the essence regarding this Lease and the performance by both parties of their obligations (including but not limited to payment of Rent) pursuant to this Lease.
40. Default Interest. Upon the occurrence of an Event of Default, all amounts owed by Tenant to UNM and not paid when due pursuant to this Lease shall accrue interest ("Default Interest") from the date of the default (not the date of Notice) at the then applicable statutory judgment rate, calculated and established at the time of the Event of Default.
41. Governing Law. This Lease shall be construed by and governed in accordance with the law of the State of New Mexico.
42. Sale of the Property by UNM. If the Property is sold, devised, traded, gifted, transferred or otherwise conveyed, the new owner of the Property will be deemed, without further agreement, to have assumed and agreed to carry out any and all of the obligations of UNM in this Lease. In conjunction with any such event, UNM shall be automatically released from all liability and obligation to Tenant pursuant to this Lease arising or based on events occurring after the date of the conveyance.
43. Exculpation. Tenant shall look solely to UNM's interest in the Property and to no other assets of UNM for satisfaction of any liability of UNM to Tenant. Tenant agrees to not seek recourse personally against UNM and/or any owner, member, regent, employee, consultant, agent or contractor of UNM, nor seek recovery from or against any of UNM's assets other than the Property.
44. Brokerage Commissions. The parties acknowledge to each other that no brokers have been involved in the transaction covered by this Lease and that no fee, commission or other monies are owed to any third person in conjunction with this Lease.
45. Absolute Lease. The parties intend for this Lease to be an "absolute lease." Therefore, absolutely all costs and expenses related to the Property shall be paid by Tenant. Except as expressly stated in this Lease, UNM shall not pay any costs, expenses, fees or other charges related to the Property and/or in conjunction with this Lease.
46. UNM Purchase Option. UNM to have the option to purchase Tenant's leasehold interest in the Property (including the Building) pursuant to this Lease ("UNM Purchase Option"). The UNM Purchase Option may be exercised by UNM or assigned by UNM to an entity affiliated with or owned by The University of New Mexico. Within sixty (60) days following UNM's exercise of the UNM Purchase Option, Tenant and UNM shall enter into a Purchase and Sale Agreement, in a form established by UNM. The purchase price for the UNM Purchase Option shall be the final, out-of-pocket cost of the Building paid by Tenant, as reduced on a straight line, fully amortizing basis over the Term, (i.e. the purchase price for the UNM Purchase Option shall decline by two and onehalf percent $(2.5 \%)$ each year during the Term). In addition, the purchase price shall be increased by the unamortized out-of-pocket cost of major capital expenses and major capital improvements to major systems in the Building (i.e. HVAC, plumbing, mechanical and electrical) incurred by Tenant after the initial construction of the Building (individually "Capital Improvement" and collectively "Capital Improvements"). Each Capital

Improvement shall be amortized on a straight line, fully amortizing basis over the expected useful life of the specific Capital Improvement. The purchase price pursuant to the UNM Purchase Option shall be increased to include the unamortized portion of each Capital Improvement. The closing pursuant to the UNM Purchase Option shall occur the date which is fifteen (15) days after the date UNM obtains final approval from the New Mexico State Board of Finance of UNM's purchase of the Property pursuant to the UNM Purchase Option.
47. Quiet Possession. Provided that no Event of Default has occurred and is continuing beyond any applicable grace or cure period, Tenant shall have quiet possession of the Property during the Term, subject to the provisions of this Lease.
48. Return of the Property. Upon the expiration of the Term or the earlier termination of this Lease, Tenant will deliver to UNM the Property, including the Building, in good repair and condition, except for reasonable wear and tear. Upon the expiration or earlier termination of this Lease, Tenant will perform all of the following:
A. Remove all signs at or related to the Property associated with Tenant;
B. Repairs necessary to secure the Property; and,
C. Remediate the Property to the extent necessary for the Property to be in full and complete compliance with the then existing Environmental Laws; provided, however, in no event shall Tenant be obligated to remediate Hazardous Substances and/or other contamination which existed at the Property prior to the date of this Lease.

In conjunction with the above activities, Tenant shall repair all damage to the Property.

At that time, all such property and improvements will become the property of UNM. Tenant agrees that it has no interest in the land related to the Property other than that of a lessee pursuant to this Lease. At the end of the Term or earlier termination of this Lease, Tenant shall execute in favor of UNM and deliver to UNM a Quitclaim Deed, in recordable form, covering the Property, including the Property and the other Improvements. The Quitclaim Deed shall be in a form, scope and content reasonably acceptable to UNM and Tenant.
49. No Liens. Tenant may not grant a lien, security interest, assignment, leasehold mortgage or leasehold deed of trust covering Tenant's interest in this Lease and/or Tenant's leasehold estate in the Property.
50. No Subordination. At no time will UNM subordinate any interest held by UNM in the Property.
51. Holding Over. No holding over by Tenant after the end of the Term or the earlier termination of this Lease, whether with or without the consent of UNM, will operate to extend or renew this Lease. Any holding over will be construed as a tenancy from month to month (not a tenancy from year to year). The hold over tenancy will be subject to all of the terms and provisions of this Lease. Furthermore, Tenant shall pay UNM rent during the period of the hold over tenancy in an amount determined by UNM pursuant to this section. If a hold over tenancy occurs, UNM shall calculate an amount of annual rent which is seven percent ( $7 \%$ ) of the then existing fair market value replacement cost of the Building; such rent shall be paid monthly by Tenant to UNM on the first day of each month during the period of the hold over tenancy.
52. UNM's Access. After Notice to Tenant, UNM and UNM's contractors, employees, lenders and agents shall have the right to enter the Property at all reasonable times regarding non-emergency situations and/or routine inspections. Regarding emergency situations, UNM and UNM's employees, contractors and agents shall have the right to immediately enter the Property without Notice to Tenant.
53. Authority. By signing this Lease, Tenant represents and warrants to UNM:
A. Tenant is a political subdivision of the State of New Mexico created, validly existing and in good standing under the law of the State of New Mexico.
B. Tenant has full legal power, authority and right to sign, deliver and perform the obligations of Tenant under this Lease.
C. The transactions contemplated by this Lease and each person signing this Lease have been duly authorized by all requisite action.
D. All signatures on this Lease for Tenant are genuine.
E. No remaining action or third-party consent is required regarding Tenant in conjunction with this Lease.
54. Amendment. No change, amendment, modification, revision, cancellation or discharge of this Lease shall be valid unless it is in writing and signed by the parties to this Lease. This Lease shall not be amended by any action, inaction, "course of dealing" or other similar event.
55. Waiver. No waiver or failure by either party to enforce any breach of any provision by the other party shall be construed to be a waiver of any subsequent breach by such party, regardless of the time, nature or form of the subsequent breach.
56. Notice. Any notice under this Lease ("Notice") shall be in writing and may be either hand delivered, sent by recognized overnight courier for next business day delivery or mailed, postage prepaid, certified mail, return receipt requested, addressed to the parties as follows:
\(\left.$$
\begin{array}{ll}\text { Tenant: } & \begin{array}{l}\text { Board of Education for the } \\
\text { Gallup-McKinley County Schools } \\
\text { G40 Boardman }\end{array} \\
\text { UNM: } & \begin{array}{l}\text { Gallup, New Mexico } 87301\end{array}
$$ <br>

Attention: Superintendent of Schools\end{array}\right]\)| University of New Mexico Real Estate Department |
| :--- |
| 2811 Campus Blvd., NE |
| Albuquerque, NM 87102 |
| Attention: Director of Real Estate |

If any Notice is hand-delivered, it shall be deemed given upon delivery. If any Notice is sent by recognized overnight courier, it shall be deemed given upon delivery by the courier. If any Notice is mailed, it shall be deemed given three business days after deposit in the United States mail. A party may change its address for Notices by sending a Notice to the other party pursuant to the terms of this section.
57. Captions. The headings or captions used in this Lease are for convenience and reference only, and in no way define, limit or describe the scope or intent of this Lease or any part, section, paragraph or subparagraph thereof.
58. Severability. If any provision of this Lease is found by a court to be unenforceable, invalid or contrary to law, such finding shall not invalidate or otherwise affect the enforceability of the remaining provisions of this Lease.
59. Successors and Assigns. Each term of this Lease shall extend to and bind all successors, assigns, heirs, devisees, legal representatives, personal representatives and trustees of the parties hereto.
60. Additional Documents. Parties to this Lease agree to execute such other and further documents as are reasonably necessary to carry out the transactions covered by and/or related to this Lease.
61. Counterparts. This Lease may be executed in one or more counterparts, each of which will be deemed to be an original, but all of which together will constitute one and the same instrument.
62. Exhibits, Attachments and Addendums. All exhibits, attachments and addendums to this Lease are incorporated herein by reference.
63. Property Information. Upon UNM's written request, but no more frequently than once in any calendar year, Tenant shall provide to UNM such information as is reasonably requested by UNM regarding the Property and/or Tenant's activities at the Property:
64. New Mexico Public Records Statute. The parties to this Lease understand and acknowledge that they are subject to the New Mexico Public Records Statute.
65. Liability. Each party shall be responsible for such party's acts and omissions in connection with this Lease. Any liability incurred in connection with this Lease is subject to the immunities and limitations of the New Mexico Tort Claims Act, NMSA 1978 §§ 41-4-1 et seq., as the same may be amended or recodified from time to time in the future. In addition, UNM and Tenant shall provide and maintain, at its own expense, a program of insurance or self-insurance covering its activities and operations hereunder that with respect to the parties complies with the coverage requirements of the New Mexico Tort Claims Act, N.M. Stat. Ann. § 41-4-1 et seq. (1978). Such a program of insurance or self-insurance shall include, but not be limited to, comprehensive general liability and professional liability to the limits providing under the New Mexico Tort Claims Act. Upon written request, either party shall provide the other with a certificate evidencing such coverage.
66. Naming Rights. All names used by Tenant in conjunction with the Property and/or Tenant's activities associated with the Property shall be subject to UNM's prior review and written approval.
67. Rules and Regulations. Tenant, at Tenant's expense, shall comply with rules and regulations reasonably established by UNM, from time to time.
68. Common Area Charges. If in the future UNM establishes common area or other similar charges regarding buildings on the University of New Mexico campus in Gallup, Tenant shall pay to UNM Tenant's proportionate share of such charges. Tenant's proportionate share shall be calculated based on the square footage of the Building compared to the square footage of all buildings covered by the applicable charge.
69. Parking Adjustments. During the term, UNM may reasonably alter, reconfigure and/or relocate parking for the Property. Any changes in parking shall consider student safety and must mitigate the dangers to the students utilizing the Property.
70. No Joint Venture or Partnership. UNM and Tenant intend that the legal relationship created by this Lease be solely that of lessor and lessee. Nothing in this Lease is intended to create a joint venture, partnership, or other relationship (except lessee and lessor). Nothing in this Lease shall make UNM liable for Tenant's actions and/or omissions.
71. Attorney Review. UNM and Tenant each acknowledge and agree that this Lease is a legally binding document and that each party has had a full opportunity to have its respective attorney review, revise and negotiate this Lease. Consequently, neither party shall be deemed to have had the responsibility of drafting this Lease if this Lease at any time is construed or interpreted.

This Lease is executed and delivered.
UNM:
THE REGENTS OF THE UNIVERSITY OF NEW MEXICO, a body corporate of the State of New Mexico

By:
Teresa Costantinidis, Executive Vice President for Finance and Administration

Tenant:
BOARD OF EDUCATION FOR THE GALLUPMCKINLEY COUNTY SCHOOLS

By:
Christopher Mortensen, Board President Agent and representative of the Board of Education for the Gallup-McKinley County Schools

## REVIEWED AND APPROVED BY:

THE REGENTS OF THE UNIVERSITY OF NEW MEXICO

By:
THOMAS M. NEALE
Director of Real Estate

## APPROVED AS TO FORM FOR UNM:

HURLEY, TOEVS, STYLES, HAMBLIN \& PANTER, P.A.

By:
MARK STYLES

## REVIEWED AND APPROVED BY:

GALLUP-McKINLEY COUNTY SCHOOLS

By:
MIKE HYATT
Superintendent of Schools

## APPROVED AS TO FORM FOR TENANT:

HIMES, PETRARCA \& FESTER, CHTD.

By:
ANDREW M. SANCHEZ

## EXHIBIT A

## PROPERTY DEPICTION



## TAB 12

## \#12

Categorization of Reserves Report, Consolidated, Pursuant to UAP 7000 (Presenters: Jeremy Hamlin and Joe Wrobel, Health Sciences Budget Office)

## IN <br> THE UNIVERSITY OF NEW MEXICO. <br> UAP 7000 Categorization of Reserves

WEDNESDAY, OCT 18, 2023
PREPARED BY: OFFICE OF PLANNING, BUDGET, AND ANALYSIS AND HEALTH SCIENCES BUDGET OFFICE

## ANNUAL BUDGET CYCLE

## Reporting and Review of Fund Balances

Regents' Policy 7.20: Budgets and Fund Balances, and University Administrative Policy (UAP) 7000: Budgets and Reserves, require the UNM budget offices to submit a comprehensive report to the Regents regarding University reserves each year.

## The Importance of University Reserves

-University Reserves provide liquidity which is a foundational element of the University Bond Rating.
-The University uses reserves to mitigate unplanned budget reductions, adapt to changes and challenges such as enrollment reductions, health care reform, and to invest in mission critical initiatives.
-Reserves are non-recurring resources used as a bridge to avoid actions that damage our mission, such as un-planned layoffs, cuts in student or community services, or lapses in infrastructure maintenance.
-Reserves are a necessary element of working capital to sustain very large research and clinical care operations that are essentially cost reimbursable. Universities do not have access to unsecured commercial lines of credit to bridge timing gaps between collecting revenues and operating expenditures.

## FY23 Consolidated Ending Reserves



FY23 Total: \$1,238,238,175
1.44\% Increase from FY22

## Primary Reserve Ratio by Campus

-The Primary Reserve Ratio (PRR) provides a snapshot of financial strength and flexibility by indicating how long the institution could function using its expendable net position (i.e. reserves) without relying on additional net position generated by operations.

$$
\text { PRR }=\frac{\text { Expendable Net Position }}{\text { Total Operating Expense }}
$$

| Primary Reserve Ratio by Campus |  |  |  |
| :--- | :---: | :---: | :---: |
| Campus | Best Practice / <br> Benchmark | FY22 | FY23 |
| UNM Main Campus Operations | $.25-.50$ | $0.31 \odot$ | $0.34 \odot$ |
| UNM Health Science Operations | $.25-.50$ | $0.21 \odot$ | $0.20 \oslash$ |
| UNM Health Operations | $.25-.50$ | $0.35 \odot$ | $0.34 \odot$ |
| UNM Branch Campus Operations | .55 | $0.60 \oslash$ | $0.64 \odot$ |

[^5]Below benchmark

Main-Reserves as a \% of Operating Expenses

## UNM Main Campus Operations

| Primary Reserve <br> Ratio | Days of Operating <br> Expense |
| :---: | :---: |
| .50 | 183 |
| .45 | 164 |
| .40 | 146 |
| .35 | 128 |
| .30 | 110 |
| .25 | 91 |

UNM Health Sciences-Reserves as a \% of Operating Expenses

## UNM Health Sciences Operations

| Primary Reserve <br> Ratio | Days of Operating <br> Expense |
| :---: | :---: |
| .50 | 183 |
| .45 | 164 |
| .40 | 146 |
| .35 | 128 |
| .30 | 110 |
| .25 | 91 |
| .20 | 73 |

1,000,000,000


UNM Health-Reserves as a \% of Operating Expenses

## UNM Health Operations

| Primary Reserve <br> Ratio | Days of Operating <br> Expense |
| :---: | :---: |
| .50 | 183 |
| .45 | 164 |
| .40 | 146 |
| .35 | 128 |
| .30 | 110 |
| .25 | 91 |

Branches-Reserves as a \% of Operating Expenses

## UNM Consolidated Branch Campus Operations

| Primary Reserve <br> Ratio | Days of Operating <br> Expense |
| :---: | :---: |
| .65 | 237 |
| .60 | 219 |
| .55 | 201 |
| .50 | 183 |
| .45 | 164 |
| .40 | 146 |



## Reserve Categories

-Committed: Includes funds where a formal, legally binding obligation exists

- Purchase orders
- Signed offer letters
- Documented cost share requirements
- All endowed and non-endowed funds
-Dedicated: Includes funds with a clear, focused purpose and documented description that identifies the entity or individual initiating the dedication
- Reserves dedicated by deans for specific purpose
- Purchases of equipment
- Bridge funding
-Discretionary: Includes remaining reserves after accounting for all committed and dedicated funds.


## UNM Consolidated Ending Reserves by Category



FY22 Total: \$1,220,710,908


FY23 Total: \$1,238,238,175

## FY23 Ending Reserves by Campus and Category

|  | Committed | Dedicated | Discretionary | Total Reserves | 36.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Main Campus Operations | 114,126,780 | 92,723,184 | 40,429,763 | 247,279,727 |  |
| UNM Health Sciences Operations | 97,736,669 | 76,084,800 | 3,233,420 | 177,054,889 |  |
| Branch Operations | 5,418,124 | 8,811,623 | 13,006,905 | 27,236,652 |  |
| Subtotal Campus Operations | 217,281,573 | 177,619,607 | 56,670,088 | 451,571,268 |  |
|  | 48\% | 39\% | 13\% |  |  |
| Plant Funds | 81,039,497 | 48,104,088 | 1,426,712 | 130,570,297 | 10.5\% |
|  | 62\% | 37\% | 1\% |  |  |
| Hospital Operations | 537,391,570 | - | - | 537,391,570 | 53.0\% |
| SRMC Operations | 24,722,254 | - | - | 24,722,254 |  |
| UNMMG Operations | 93,982,786 | - | - | 93,982,786 |  |
| Subtotal UNM Health Operations | 656,096,610 | - | - | 656,096,610 |  |
| Grand Total | 954,417,680 | 225,723,695 | 58,096,800 | 1,238,238,175 |  |

## FY23 Ending Reserves

## Summary of All Committed Reserves by Category Type

| Committed Category | Total |
| :--- | ---: |
| Hospital Operations ${ }^{1}$ | $\$$ |
| Donor Designated and Scholarships | $132,096,610$ |
| Capital Initiatives $^{2}$ | $81,039,496$ |
| Miscellaneous Fringe Benefit Reserves | $14,195,147$ |
| One Time University Initiatives and Other ${ }^{3}$ | $13,118,231$ |
| HED-required 3\% Reserve | $11,636,033$ |
| Purchase Orders \& Service Contracts | $11,252,192$ |
| RPSP and Special Appropriation Reserves | $11,105,653$ |
| Faculty Startup, Faculty Contracts/ Chair \& Dean Packages | $9,661,649$ |
| Cost Share \& Research Awards | $7,401,876$ |
| Course Fees | $3,690,639$ |
| Capital Equipment (<\$5k) | $2,900,798$ |
| Total Commitments | $\mathbf{\$ ~ 9 5 4 , 4 1 7 , 6 8 0}$ |

1. UNM Hospital Reserves are committed under the HUD Mortgage contract and the Bernalillo County lease agreement and the Mill Levy agreement.
2. Plant Funds is comprised of Major and Minor Capital projects and Appropriations which are dedicated to projects; capital start up costs; IT projects; Integrated Campus Plan; Facility Investment Needs/Renewal and Replacement and Debt Service Reserves; HSC Cancer Center Rainscreen Project; College of Nursing Health Solutions building, SOM equipment purchases and capital initiatives; HSC cost share and remodels; Local Bonds issued by Branch Campuses; Valencia Westside Building, Fire Safety and infrastructure projects; Gallup Career Tech Center; Los Alamos Workforce Development Lab; Taos Infrastructure Repair Projects.
3. Other: Mandatory student fees, debt service, etc.

# UNM Consolidated FY23 Dedicated Reserves 



FY23 Total: \$1,238,238,175

## FY23 Ending Reserves

## Summary of All Dedicated Reserves by Category Type

| Dedicated Category | Total |
| :--- | ---: |
| Startup for Researchers and Chair Initiatives | $\$ 6,793,399$ |
| Campus Plant Funds $^{1}$ | $55,404,715$ |
| Department Initiatives and Other $^{2}$ | $53,621,694$ |
| Research Bridge Funding | $21,138,378$ |
| Professional Service Contracts | $6,916,740$ |
| Travel/Professional Development | $5,346,243$ |
| Capital Equipment (< \$5k) | $4,398,756$ |
| Faculty Initiatives and Seed Funding | $\mathbf{2 , 1 0 3 , 7 7 0}$ |
| Total Department Dedications | $\mathbf{\$}$ |

1. Campus Plant Funds is comprised of infrastructure projects, renewal and replacement projects and equipment replacements. Auxiliary units like Housing, Parking, Food Service include dedications for parking lot resurfacing, food service equipment, repair and maintenance to dorm buildings; HSC primarily dedicated to SOM Maintenance, Equipment refresh and Debt Service; Cancer Center Capital initiatives, CON Equipment and supplies; Branches primarily for infrastructure projects.
2. Includes reserves dedicated to cover the cost of instruction (e.g. faculty overloads, summer instruction, adjunct professors, teaching assistants), undesignated scholarships, deficit reduction plans, and general operating expenses necessary for day-to-day operations.

APPENDIX

Fiscal Year Ending - 2023
Attachment I - Summary of Reserves by Campus

|  | Reserve June 302022 | $\begin{gathered} \text { Reserve } \\ \text { June } 302023 \end{gathered}$ | $\begin{gathered} \text { Change } \\ \text { FY 2022-2023 } \end{gathered}$ | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: |
| Main Campus |  |  |  |  |
| Instruction and General | 82,430,282.33 | 106,186,863.19 | 23,756,580.86 | 28.82\% |
| Student Social And Cultural | 3,259,000.29 | 2,685,856.43 | $(573,143.86)$ | -17.59\% |
| Research | 34,805,362.33 | 37,302,672.70 | 2,497,310.37 | 7.18\% |
| Public Service | 26,306,349.44 | 31,095,801.78 | 4,789,452.34 | 18.21\% |
| Internal Services | 14,912,055.85 | 19,383,311.11 | 4,471,255.26 | 29.98\% |
| Student Financial Aid | 31,180,869.76 | 40,399,954.69 | 9,219,084.93 | 29.57\% |
| Auxiliary Enterprises | 9,740,514.53 | 9,440,564.57 | (299,949.96) | -3.08\% |
| Athletics | 488,548.14 | 784,702.53 | 296,154.39 | 60.62\% |
| Total Main Campus | 203,122,982.67 | 247,279,727.00 | 44,156,744.33 | 21.74\% |
| UNM Health Sciences |  |  |  |  |
| Instruction and General | 10,528,893.73 | 11,788,877.80 | 1,259,984.07 | 11.97\% |
| Student Social And Cultural | 94,988.00 | 84,631.14 | $(10,356.86)$ | -10.90\% |
| Research | 40,122,456.00 | 50,339,622.08 | 10,217,166.08 | 25.46\% |
| Public Service | 119,739,901.18 | 101,413,213.09 | $(18,326,688.09)$ | -15.31\% |
| Internal Services | 27,943.70 | 94,318.93 | 66,375.23 | 237.53\% |
| Student Financial Aid | 12,661,611.83 | 14,855,162.04 | 2,193,550.21 | 17.32\% |
| Independent Operations | (1,762,382.84) | $(1,520,936.40)$ | 241,446.44 | -13.70\% |
| Total UNM Health Sciences | 181,413,411.60 | 177,054,888.68 | $(4,358,522.92)$ | -2.40\% |
| UNM Health |  |  |  |  |
| UNM Health | 673,291,941.00 | 656,096,610.00 | $(17,195,331.00)$ | -2.55\% |
| Total UNM Health | 673,291,941.00 | 656,096,610.00 | $(17,195,331.00)$ | -2.55\% |
| Branches |  |  |  |  |
| Instruction and General | 20,614,340.19 | 23,340,697.68 | 2,726,357.49 | 13.23\% |
| Research | . 00 | 2,936.53 | 2,936.53 | .00\% |
| Public Service | 1,409,002.78 | 1,565,952.17 | 156,949.39 | 11.14\% |
| Internal Services | 41,327.18 | 41,541.46 | 214.28 | .52\% |
| Student Financial Aid | 1,095,774.36 | 1,253,557.62 | 157,783.26 | 14.40\% |
| Auxiliary Enterprises | 1,161,058.33 | 706,005.40 | $(455,052.93)$ | -39.19\% |
| Student Social and Cultural | 352,264.92 | 325,960.66 | $(26,304.26)$ | -7.47\% |
| Total Branches | 24,673,767.76 | 27,236,651.52 | 2,562,883.76 | 10.39\% |
| Plant Funds |  |  |  |  |
| Plant Funds | 138,208,804.00 | 130,570,296.74 | $(7,638,507.26)$ | -5.53\% |
| Total Plant Funds | 138,208,804.00 | 130,570,296.74 | (7,638,507.26) | -5.53\% |
| Grand Total | 1,220,710,907.03 | 1,238,238,173.94 | 17,527,266.91 | 1.44\% |

## NGY New Mexico

Fiscal Year Ending - 2023
Attachment II - Summary of Reserves by College/School/Division

|  | Instruction and General | Student Social and Cultural | Research | Public Service | Internal Services | Student Financial Aid | Auxiliary Enterprises | Athletics | Independent Operations | FY 2023 Total Current Unrestricted | FY 2022 Total Current Unrestricted | Net Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College/School/Division |  |  |  |  |  |  |  |  |  |  |  |  |
| Presidents Office | 4,731,311.26 | . 00 | . 00 | (18,629.21) | . 00 | (22,848.41) | . 00 | . 00 | 00 | 4,689,833.64 | 4,087,204.84 | 602,628.80 |
| Compliance Ethics \& Equal Opp | 377,794.79 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | 377,794.79 | 317,405.91 | 60,388.88 |
| Govt \& Community Relations Office | 62,136.62 | . 00 | . 00 | 451,232.89 | . 00 | . 00 | . 00 | . 00 | 00 | 513,369.51 | 427,920.01 | 85,449.50 |
| University Counsel Office | 179,933.86 | . 00 | 866.53 | 00 | . 00 | . 00 | 00 | . 00 | 00 | 180,800.39 | 90,584.00 | 90,216.39 |
| LGBTQ | 41,048.26 | $(1,509.60)$ | 00 | 4,809.03 | . 00 | . 00 | . 00 | . 00 | 00 | 44,347.69 | 68,660.80 | (24,313.11) |
| Univ Communication \& Marketing | 448,517.75 | . 00 | 00 | 23,397.83 | 13,011.03 | 00 | 00 | 00 | 00 | 484,926.61 | 433,061.99 | 51,864.62 |
| ENLACE | . 01 | . 00 | . 00 | 00 | . 00 | . 00 | 00 | . 00 | 00 | . 01 | . 01 | 00 |
| VP Inst Advancement Alumni Relation | . 00 | 00 | . 00 | 187,261.50 | . 00 | 187,574.67 | . 00 | . 00 | . 00 | 374,836.17 | 353,947.71 | 20,888.46 |
| VP for Equity and Inclusion | 498,982.82 | 18.97 | 25,125.25 | 7,754.90 | . 00 | . 00 | . 00 | . 00 | 00 | 531,881.94 | 394,428.79 | 137,453.15 |
| Ombuds Services | . 00 | . 00 | 00 | 00 | 148,108.71 | . 00 | . 00 | . 00 | 00 | 148,108.71 | 129,023.09 | 19,085.62 |
| Development Office | 684.91 | . 00 | 00 | 7,385.00 | . 00 | . 00 | 00 | . 00 | 00 | 8,069.91 | 21,629.31 | (13,559.40) |
| Internal Audit Department | 279,026.57 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | 279,026.57 | 236,012.16 | 43,014.41 |
| Athletics | 351,636.57 | . 00 | . 00 | 674,190.33 | . 00 | 415,250.31 | (222.45) | 784,702.53 | 00 | 2,225,557.29 | 1,510,991.97 | 714,565.32 |
| Board of Regents | $(20,804.56)$ | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | $(20,804.56)$ | 70,948.03 | (91,752.59) |
| Subtotal President | 6,950,268.86 | $(1,490.63)$ | 25,991.78 | 1,337,402.27 | 161,119.74 | 579,976.57 | (222.45) | 784,702.53 | . 00 | 9,837,748.67 | 8,141,818.62 | 1,695,930.05 |
| Global Education Office | 1,220,791.35 | 4,887.33 | . 00 | 252,315.43 | 42,484.42 | 36,130.00 | . 00 | . 00 | 00 | 1,556,608.53 | 1,081,620.98 | 474,987.55 |
| Harwood Foundation | 36,520.11 | . 00 | . 00 | 828,563.53 | . 00 | 284,720.54 | 15,847.83 | . 00 | 00 | 1,165,652.01 | 1,173,963.05 | (8,311.04) |
| OSE Optical Science and Engineering | 69,142.29 | . 00 | . 00 | 4,450.00 | . 00 | . 00 | . 00 | . 00 | 00 | 73,592.29 | 107,147.64 | $(33,555.35)$ |
| Center for Teaching Excellence CTE | 9.74 | . 00 | . 62 | . 00 | . 00 | 43,146.53 | . 00 | . 00 | . 00 | 43,156.89 | 38,847.33 | 4,309.56 |
| NSMS Nano Science \& Micro Systems | 53,482.10 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | 53,482.10 | 62,507.27 | $(9,025.17)$ |
| Parent Association - EM | 646.99 | . 00 | . 00 | 47.07 | . 00 | 91.20 | . 00 | . 00 | 00 | 785.26 | 1,633.22 | (847.96) |
| Undergraduate Education Support | 87,976.00 | 00 | 00 | 00 | 00 | 00 | 00 | . 00 | 00 | 87,976.00 | 87,975.00 | 1.00 |
| Institutional Research | 20,353.21 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | 20,353.21 | 14,680.25 | 5,672.96 |
| Institute of Design \& Innovation | 129,614.23 | . 00 | 1,485.72 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 131,099.95 | 79,573.98 | 51,525.97 |
| GNSPI | 255,878.45 | . 00 | 162,186.64 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | 418,065.09 | 240,200.12 | 177,864.97 |
| KUNM | . 00 | . 00 | . 00 | 680,147.87 | . 00 | . 00 | . 00 | . 00 | 00 | 680,147.87 | 915,919.15 | (235,771.28) |
| Univ Lbry CRS | . 00 | . 00 | 178,569.34 | 113,062.55 | . 00 | 283,336.80 | . 00 | . 00 | 00 | 574,968.69 | 436,714.29 | 138,254.40 |
| ADVANCE | 124,859.08 | . 00 | 00 | 00 | . 00 | 00 | 00 | . 00 | 00 | 124,859.08 | 0 | 124,859.08 |
| Graduate Studies GS | 570,885.07 | 20,935.47 | 74,611.72 | 6,424.28 | . 00 | 217,387.51 | . 00 | . 00 | 00 | 890,244.05 | 929,853.43 | (39,609.38) |
| Center for Teaching and Learning | 1,065,057.28 | . 00 | . 00 | 13,203.66 | . 00 | . 00 | . 00 | . 00 | . 00 | 1,078,260.94 | 617,753.60 | 460,507.34 |
| Latin American Iberian Institute | 393,007.57 | . 00 | 15,145.17 | 96,369.84 | . 00 | 248,248.98 | . 00 | . 00 | 00 | 752,771.56 | 628,315.53 | 124,456.03 |
| Provost Office Staff | 4,629,757.52 | . 00 | 462,666.83 | 196,666.18 | 87,992.60 | 372,758.10 | . 00 | . 00 | . 00 | 5,749,841.23 | 5,383,568.62 | 366,272.61 |
| CARS | . 00 | . 00 | . 00 | 657.74 | 231,259.28 | . 00 | . 00 | . 00 | . 00 | 231,917.02 | 120,351.81 | 111,565.21 |
| Ofc of the University Secretary | 115,880.81 | . 00 | 115,260.67 | . 00 | . 00 | 00 | . 00 | . 00 | 00 | 231,141.48 | 126,988.52 | 104,152.96 |
| University College UC | 433,824.49 | 48.27 | 5,617.06 | 109,981.72 | . 00 | 83,370.98 | . 00 | . 00 | 00 | 632,842.52 | 460,378.12 | 172,464.40 |
| VP Division of Enrollment Mgmt | 286,507.71 | . 00 | . 00 | 200,181.66 | . 00 | 16,023,301.28 | 00 | . 00 | 00 | 16,509,990.65 | 11,264,347.44 | 5,245,643.21 |
| College of Fine Arts CFA | 1,244,356.19 | 207,085.66 | 76,368.44 | 3,540,802.95 | 19,925.88 | 1,400,421.18 | 4,152.78 | . 00 | 00 | 6,493,113.08 | 6,071,470.67 | 421,642.41 |
| College of Arts \& Sciences A\&S | (5,318,518.20) | . 00 | 11,159,551.15 | 4,914,010.91 | 372,200.90 | 5,065,271.49 | 15,042.74 | . 00 | 00 | 16,207,558.99 | 15,071,652.42 | 1,135,906.57 |
| Anderson Schools of Management ASM | 8,451,809.28 | . 00 | 355,024.74 | 3,262,615.56 | 00 | 2,318,191.06 | . 00 | . 00 | 00 | 14,387,640.64 | 11,948,141.36 | 2,439,499.28 |
| College of Ed \& Human Science COEHS | 6,353,191.31 | . 00 | 1,262,102.67 | 1,440,633.99 | . 00 | 1,414,611.48 | . 00 | . 00 | 00 | 10,470,539.45 | 6,871,874.80 | 3,598,664.65 |
| School of Engineering SOE | 3,792,774.55 | 5,942.06 | 5,267,894.84 | 3,678,031.53 | 6,975.13 | 2,994,095.58 | . 00 | . 00 | . 00 | 15,745,713.69 | 14,381,895.85 | 1,363,817.84 |
| School of Law LAW | 3,036,670.69 | 79,062.18 | 578,182.09 | 3,361,463.73 | . 00 | 2,297,660.22 | 00 | . 00 | 00 | 9,353,038.91 | 9,283,457.80 | 69,581.11 |
| School of Architecture \& Planning | 994,123.70 | . 00 | 273,235.47 | 347,638.97 | . 00 | 1,618,451.62 | . 00 | . 00 | . 00 | 3,233,449.76 | 2,897,266.36 | 336,183.40 |
| College of Univ Lbry \& Learning Sci | 1,736,919.66 | . 00 | 43,775.25 | 2,392,878.92 | . 00 | 558,088.79 | . 00 | . 00 | 00 | 4,731,662.62 | 3,841,358.71 | 890,303.91 |
| Continuing Education Cont Ed | 1,532,581.42 | . 00 | 122,458.67 | 16,811.75 | . 00 | 265,860.80 | 96,691.39 | . 00 | 00 | 2,034,404.03 | 1,563,046.90 | 471,357.13 |
| UNM Online | 3,056,488.18 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 00 | 3,056,488.18 | 2,737,569.70 | 318,918.48 |
| Vice President for Research | 8,934.29 | 6,949.48 | 16,234,743.00 | 902,511.52 | 108,326.54 | 252,774.27 | 00 | . 00 | 00 | 17,514,239.10 | 16,009,922.79 | 1,504,316.31 |
| Academic Affairs Monitoring | 7,467,972.06 | . 00 | 00 | (5,034,733.98) | . 00 | 00 | . 00 | . 00 | 00 | 2,433,238.08 | 462,366.08 | 1,970,872.00 |
| Honors College | 185,245.01 | 00 | 10,608.32 | 78,578.99 | . 00 | 160,330.83 | 00 | . 00 | 00 | 434,763.15 | 332,164.86 | 102,598.29 |
| Student Affairs | 1,823,903.60 | 2,249,050.06 | 554,234.53 | 1,765,561.06 | . 00 | 1,171,410.06 | 1,234,226.45 | . 00 | 00 | 8,798,385.76 | 9,116,845.54 | (318,459.78) |

## NH New Mexico

Fiscal Year Ending - 2023
Attachment II - Summary of Reserves by College/School/Division

|  | Instruction and General | Student Social and Cultural | Research | Public Service | Internal Services | Student Financial Aid | Auxiliary Enterprises | Athletics | Independent Operations | FY 2023 Total Current Unrestricted | FY 2022 Total Current Unrestricted | Net Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College/School/Division |  |  |  |  |  |  |  |  |  |  |  |  |
| Subtotal Academic \& Student Affairs | 43,860,645.74 | 2,573,960.51 | 36,953,722.94 | 23,168,877.43 | 869,164.75 | 37,109,659.30 | 1,365,961.19 | 00 | . 00 | 145,901,991.86 | 124,361,373.19 | 21,540,618.67 |
| Police Department | 32,346.34 | . 00 | . 00 | . 00 | 00 | 00 | . 00 | . 00 | . 00 | 32,346.34 | 41,028.35 | (8,682.01) |
| EVP Finance \& Administration | 1,068,055.38 | . 00 | . 00 | 700.23 | . 00 | 59,387.51 | . 00 | . 00 | . 00 | 1,128,143.12 | 1,099,546.71 | 28,596.41 |
| Environ Health \& Safety | 363,918.35 | . 00 | . 00 | . 00 | 656.72 | . 00 | . 00 | . 00 | . 00 | 364,575.07 | 638,312.56 | (273,737.49) |
| UNM Policy Office | 159,667.88 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 159,667.88 | 155,673.88 | 3,994.00 |
| Controller | 2,384,084.10 | . 00 | 233,548.74 | . 00 | 2,220,254.11 | 00 | . 00 | . 00 | . 00 | 4,837,886.95 | 3,871,784.20 | 966,102.75 |
| Associate VP for Facilities Mgmt | . 00 | . 00 | . 00 | 1,855.23 | . 00 | . 00 | . 00 | . 00 | . 00 | 1,855.23 | 1,855.23 | 00 |
| Human Resources HR | 469,611.04 | . 00 | . 00 | 114.05 | 563,570.11 | . 00 | . 00 | . 00 | . 00 | 1,033,295.20 | 1,485,007.37 | (451,712.17) |
| VP Institutional Support Services | 900,385.93 | 58,435.84 | 69,177.55 | 6,228,655.13 | 928,118.58 | 257,673.11 | 8,074,825.83 | . 00 | . 00 | 16,517,271.97 | 19,016,746.18 | (2,499,474.21) |
| Information Technologies | (14,106.22) | 54,950.71 | 14,448.17 | 29,765.13 | 1,212,488.63 | 17,905.52 | . 00 | . 00 | . 00 | 1,315,451.94 | 813,408.14 | 502,043.80 |
| Subtotal Administration | 5,363,962.80 | 113,386.55 | 317,174.46 | 6,261,089.77 | 4,925,088.15 | 334,966.14 | 8,074,825.83 | . 00 | . 00 | 25,390,493.70 | 27,123,362.62 | (1,732,868.92) |
| EVP Admin Independent Offices | 49,929,504.74 | . 00 | . 00 | . 00 | 13,216,121.80 | 2,317,789.33 | . 00 | . 00 | . 00 | 65,463,415.87 | 42,823,718.51 | 22,639,697.36 |
| Controller Monitoring Orgs | 261.35 | . 00 | . 00 | 258,455.06 | . 00 | . 00 | . 00 | . 00 | . 00 | 258,716.41 | 238,442.86 | 20,273.55 |
| Subtotal Institutional Monitoring Orgs | 49,929,766.09 | . 00 | . 00 | 258,455.06 | 13,216,121.80 | 2,317,789.33 | . 00 | . 00 | . 00 | 65,722,132.28 | 43,062,161.37 | 22,659,970.91 |
| VP HSC Administration | 82,219.70 | . 00 | 0 | 58,676.22 | . 00 | . 00 | . 00 | . 00 | . 00 | 140,895.92 | 125,641.39 | 15,254.53 |
| School of Medicine | . 00 | . 00 | 12.71 | 4,284.36 | 211,816.67 | 5,343.82 | . 00 | . 00 | . 00 | 221,457.56 | 226,520.47 | $(5,062.91)$ |
| College of Nursing | . 00 | . 00 | 0 | . 00 | . 00 | 37,100.99 | . 00 | 00 | . 00 | 37,100.99 | 22,658.95 | 14,442.04 |
| College of Pharmacy | . 00 | . 00 | 0 | 7,016.67 | . 00 | 7,421.73 | . 00 | . 00 | . 00 | 14,438.40 | 20,894.78 | (6,456.38) |
| Branches | . 00 | . 00 | 5,770.81 | . 00 | . 00 | 7,696.81 | . 00 | . 00 | . 00 | 13,467.62 | 38,551.28 | (25,083.66) |
| Subtotal Other HSC \& Branches | 82,219.70 | . 00 | 5,783.52 | 69,977.25 | 211,816.67 | 57,563.35 | . 00 | 00 | . 00 | 427,360.49 | 434,266.87 | (6,906.38) |
| Total Main Campus | 106,186,863.19 | 2,685,856.43 | 37,302,672.70 | 31,095,801.78 | 19,383,311.11 | 40,399,954.69 | 9,440,564.57 | 784,702.53 | . 00 | 247,279,727.00 | 203,122,982.67 | 44,156,744.33 |
| VP HSC Administration | 2,814,518.38 | (321.23) | 31,043,025.30 | 62,406,366.21 | 1,589.90 | 1,179,669.38 | . 00 | . 00 | . 00 | 97,444,847.94 | 93,815,089.44 | 3,629,758.50 |
| HS Library and Informatics Center | 38,848.20 | . 00 | 15,562.73 | 35,015.10 | . 00 | 7,161.02 | . 00 | . 00 | . 00 | 96,587.05 | 157,826.65 | $(61,239.60)$ |
| School of Medicine | 510,601.70 | 3,208.30 | 10,290,813.33 | 32,550,712.63 | 15,118.79 | 11,588,460.41 | . 00 | . 00 | (1,520,936.40) | 53,437,978.76 | 64,159,663.22 | (10,721,684.46) |
| College of Nursing | 5,464,558.74 | . 00 | 1,322,224.86 | 4,835,354.53 | . 00 | 1,668,664.46 | . 00 | . 00 | . 00 | 13,290,802.59 | 11,514,050.92 | 1,776,751.67 |
| College of Pharmacy | 2,044,138.69 | 81,744.07 | 3,713,811.73 | 1,263,403.21 | (2,473.34) | 388,709.87 | . 00 | . 00 | . 00 | 7,489,334.23 | 7,309,988.25 | 179,345.98 |
| College of Population Health | 911,582.59 | . 00 | 325,202.79 | 122,388.98 | . 00 | 1,424.84 | . 00 | . 00 | . 00 | 1,360,599.20 | 1,329,734.08 | 30,865.12 |
| HSC VP Research | . 00 | . 00 | 3,628,981.34 | 199,972.43 | 80,083.58 | 19,565.28 | . 00 | . 00 | . 00 | 3,928,602.63 | 3,117,868.84 | 810,733.79 |
| UNM HSC West Campus | 4,629.50 | . 00 | . 00 | . 00 | . 00 | 1,506.78 | . 00 | . 00 | . 00 | 6,136.28 | 9,190.20 | $(3,053.92)$ |
| Subtotal UNM Health Sciences | 11,788,877.80 | 84,631.14 | 50,339,622.08 | 101,413,213.09 | 94,318.93 | 14,855,162.04 | . 00 | . 00 | (1,520,936.40) | 177,054,888.68 | 181,413,411.60 | $(4,358,522.92)$ |
| UNM Health | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 656,096,610.00 | 673,291,941.00 | (17,195,331.00) |
| Subtotal UNM Health | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | 0 | 656,096,610.00 | 673,291,941.00 | (17, 195,331.00) |
| Gallup Branch | 6,996,847.42 | 195,343.75 | 2,936.53 | 418,132.14 | 7,379.38 | 508,546.88 | (212,231.06) | . 00 | . 00 | 7,916,955.04 | 7,642,593.99 | 274,361.05 |
| Los Alamos Branch | 3,526,437.60 | 33,985.17 | . 00 | 158,190.71 | . 00 | 210,794.57 | 690,355.59 | . 00 | . 00 | 4,619,763.64 | 3,741,239.13 | 878,524.51 |
| Taos Branch | 7,497,142.85 | 76,608.95 | . 00 | 878,239.67 | 00 | 384,932.26 | 89,298.58 | . 00 | . 00 | 8,926,222.31 | 7,802,618.91 | 1,123,603.40 |
| Valencia Branch | 5,320,269.81 | 20,022.79 | . 00 | 111,389.65 | 34,162.08 | 149,283.91 | 138,582.29 | . 00 | . 00 | 5,773,710.53 | 5,487,315.73 | 286,394.80 |
| Total Branches | 23,340,697.68 | 325,960.66 | 2,936.53 | 1,565,952.17 | 41,541.46 | 1,253,557.62 | 706,005.40 | . 00 | . 00 | 27,236,651.52 | 24,673,767.76 | 2,562,883.76 |
| Grand Total | 141,316,438.67 | 3,096,448.23 | 87,645,231.27 | 134,074,967.04 | 19,519,171.50 | 56,508,674.35 | 10,146,569.97 | 784,702.53 | (1,520,936.40) | 1,107,667,877.20 | 1,082,502,103.03 | 25,165,774.17 |

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Fiscal Year Ending - 2023
Attachment III - Summary of Main and HSC I\&G Reserves

|  | $\begin{aligned} & \text { Reserve } \\ & \text { June } 302022 \end{aligned}$ | $\begin{aligned} & \text { Reserve } \\ & \text { June } 302023 \end{aligned}$ | Annual Savings | $25 \%$ of Annual Savings | Explanations |
| :---: | :---: | :---: | :---: | :---: | :---: |
| President | 5,164,729.13 | 6,950,268.86 | 1,785,539.73 | 446,384.93 | Increases in reserves across President's Units were driven by less spending and staff vacancy savings. Although spending was delayed in FY23, reserves will be used for planned multi-year initiatives and other strategic projects. |
| Academic \& Student Affairs | 34,714,638.17 | 43,942,865.44 | 9,228,227.27 | 2,307,056.82 | The $\$ 9.2 \mathrm{M}$ increase in I\&G reserves was due to an increase of reserves in the Provost Units $\$ 1.4 \mathrm{M}$ and Monitoring account \$1.2M; Anderson School of Management (ASM) \$1.2M; College of Education and Human Sciences (COEHS) \$2M; School of Engineering (SOE) \$1.2M; School of Law (SOL) $\$ 895$ K; and College of University Libraries and Learning Sciences (CULLS) $\$ 614 \mathrm{~K}$, as well as minor (under $\$ 600 \mathrm{~K}$ ) increases in balances in other schools/colleges/divisions; offset by a decrease in reserves in College of Arts and Sciences (A\&S) (\$405K) and College of Fine Arts (CFA) (\$220K). Most increases across Academic Affairs were driven by staff/faculty vacancy savings and delayed spending on new funding initiatives to ensure enrollments held according to budgeted revenues before allocating new funding. |
| EVP Finance \& Administration | 10,289,709.55 | 5,363,962.80 | $(4,925,746.75)$ | (1,231,436.69) | The decrease in reserve is primarily due to I\&G Utilities cost increase. |
| UNM Health Sciences | 10,528,893.73 | 11,788,877.80 | 1,259,984.07 | 314,996.02 | Increase in reserve is primarily coming from the State Appropriation Nurse Practitioner Program RPSP and is due to a delay in hiring of advanced practice nursing (APN) faculty in support of APN program expansion. Currently, we are still having challenges filling these positions and recruiting for faculty given the national and state nursing faculty shortage. Our intention is to use these dollars to conduct community outreach, program outreach, faculty recruitment, and preceptor engagement. |
| Subtotal VP Units | 60,697,970.58 | 68,045,974.90 | 7,348,004.32 | 1,837,001.08 |  |
| Undesignated and Other Monitoring Accounts* | 32,261,205.48 | 49,929,766.09 | 17,668,560.61 | 4,417,140.15 | The increase in reserve is primarily due to unanticipated increases in Interest Income in I\&G Pool as well as tuition revenue due to enrollment increase. |
| Grand Total | 92,959,176.06 | 117,975,740.99 | 25,016,564.93 | 6,254,141.24 |  |

[^6]Fiscal Year Ending - 2023
Attachment IV - Summary of Current Unrestricted Deficits $\$ 100,000.00$ or More

| College/School/Division | $\begin{gathered} \text { Reserve } \\ \text { June } 302022 \end{gathered}$ | $\begin{gathered} \text { Reserve } \\ \text { June } 302023 \end{gathered}$ | $\begin{aligned} & \text { Change } \\ & \text { FY 2020-2021 } \end{aligned}$ | Explanations |
| :---: | :---: | :---: | :---: | :---: |
| College of Arts \& Sciences A\&S | (4,913,190.14) | (5,318,518.20) | (405,328.06) | A\&S decreased ( $\$ 405 \mathrm{~K}$ ) due to the recurring budget shortfall from FY21 that was not covered by reduced expenses throughout the fiscal year. A\&S no longer has sufficient reserves at the Dean's level to continue to bridge recurring shortfalls, so a reduction plan was established and implemented. To address the recurring deficit A\&S will be required to make recurring I\&G budget reductions of $\$ 1.45 \mathrm{M}$ per year for 3 years beginning in FY 23 and extending through FY25. These reductions will be made through labor reductions of faculty and/or staff positions through atrition (including retirements and resignations), as well as by moving staffing costs off of I\&G to other recurring sources wherever possible. The Provost Office will allocate recurring I\&G funds to match the A\&S total expense savings. Between the A\&S reduction and Provost match, approximately $\$ 2.9 \mathrm{M}$ of recurring deficit reduction would be achieved in each of the three years. Once the structural deficit is resolved, an accumulated deficit reduction plan will be established. |
| Academic Affairs Monitoring | (5,783,758.34) | (5,034,733.98) | 749,024.36 | The UNM Press accumulated defect moved to the Academic Affairs monitoring account in FY19, which amounted to ( $\$ 6.9 \mathrm{M}$ ) deficit at the beginning of FY19. The ending reserve balances for the UNM Press was ( $\$ 4.8 \mathrm{M}$ ) reducing the accumulated deficit by $\$ 729 \mathrm{~K}$ in FY 23 . Other minor deficits are held in the monitoring account, which are continuing to be paid down in accordance with the deficit reduction plans. |
| UNM Health Sciences, School of Medicine Dermatology | $(248,803.56)$ | $(328,316.59)$ | (79,513.03) | Dermatology has a deficit elimination plan in place. The SOM Dean paid $\$ 218,289.26$ for meeting operational target |
| Gallup Branch | 81,082.18 | (212,231.06) | (293,313.24) | The UNM Gallup Bookstore came under new management during FY23. Management decided to write down a significant amount of old textbook inventory that had been accumulating for many years as sales of these older materials have been decreasing over the last few years as their has been a change in the used textbook industry since the pandamic. Sales of new textbooks has been declining as online sales become more popular. Staff in the bookstore has been reduced from five to three over the last few years to help reduce costs. The Bookstore is increasing its offerings of non-textbook offerings to help offset the reduction of texbook sales. Upper management is meeting with the Bookstore staff on a regular basis as well as closely monitoring financial activity. The Bookstore is expected to return to profitablity this year as the deficit was attributable to the write-down of old inventory. Charges to the Bookstore for I \& G support may be reduced in the interim if neccessary. |

## N <br> THE UNIVERSITY OF NEW MEXICO.

## Fiscal Year Ending - 2023

## Attachment V - Summary of I\&G Reserves as a Percentage of Budget by College/School/Division

| College/School/Division | Instruction and General Budget | Instruction and General Reserve | Reserve as a \% of Budget |
| :---: | :---: | :---: | :---: |
| Presidents Office | 4,095,307.00 | 4,731,311.26 | 115.53\% |
| Compliance Ethics \& Equal Opp | 1,550,138.00 | 377,794.79 | 24.37\% |
| Govt \& Community Relations Office | 475,885.00 | 62,136.62 | 13.06\% |
| University Counsel Office | 1,609,300.00 | 179,933.86 | 11.18\% |
| LGBTQ | 126,684.00 | 41,048.26 | 32.40\% |
| Univ Communication \& Marketing | 3,037,375.00 | 448,517.75 | 14.77\% |
| ENLACE | . 00 | . 01 | .00\% |
| VP Inst Advancement Alumni Relation | 957,137.00 | . 00 | .00\% |
| VP for Equity and Inclusion | 895,696.00 | 498,982.82 | 55.71\% |
| Development Office | 275,465.00 | 684.91 | .25\% |
| Internal Audit Department | 1,185,730.00 | 279,026.57 | 23.53\% |
| Athletics | 1,566,349.00 | 351,636.57 | 22.45\% |
| Board of Regents | 226,068.00 | $(20,804.56)$ | -9.20\% |
| Subtotal President | 16,001,134.00 | 6,950,268.86 | 43.44\% |
| Global Education Office | 2,233,542.00 | 1,220,791.35 | 54.66\% |
| Harwood Foundation | 1,055,937.00 | 36,520.11 | 3.46\% |
| OSE Optical Science and Engineering | 193,406.00 | 69,142.29 | 35.75\% |
| Center for Teaching Excellence CTE | . 00 | 9.74 | .00\% |
| NSMS Nano Science \& Micro Systems | 127,383.00 | 53,482.10 | 41.99\% |
| Parent Association - EM | . 00 | 646.99 | .00\% |
| Undergraduate Education Support | . 00 | 87,976.00 | .00\% |
| Institutional Research | 533,278.00 | 20,353.21 | 3.82\% |
| Institute of Design \& Innovation | 758,032.00 | 129,614.23 | 17.10\% |
| GNSPI | 504,256.00 | 255,878.45 | 50.74\% |
| ADVANCE | 500,000.00 | 124,859.08 | 24.97\% |
| Graduate Studies GS | 3,938,195.00 | 570,885.07 | 14.50\% |
| Center for Teaching and Learning | 3,944,262.00 | 1,065,057.28 | 27.00\% |
| Latin American Iberian Institute | 1,035,168.00 | 393,007.57 | 37.97\% |
| Provost Office Staff | 6,601,336.00 | 4,629,757.52 | 70.13\% |
| Ofc of the University Secretary | 725,505.00 | 115,880.81 | 15.97\% |
| University College UC | 2,629,005.00 | 433,824.49 | 16.50\% |
| VP Division of Enrollment Mgmt | 9,353,115.00 | 286,507.71 | 3.06\% |
| College of Fine Arts CFA | 18,969,795.00 | 1,244,356.19 | 6.56\% |
| College of Arts \& Sciences A\&S | 97,316,261.00 | (5,318,518.20) | -5.47\% |
| Anderson Schools of Management ASM | 20,347,900.00 | 8,451,809.28 | 41.54\% |
| College of Ed \& Human Science COEHS | 20,018,714.00 | 6,353,191.31 | 31.74\% |
| School of Engineering SOE | 24,308,663.00 | 3,792,774.55 | 15.60\% |
| School of Law LAW | 12,245,643.00 | 3,036,670.69 | 24.80\% |
| School of Architecture \& Planning | 6,159,519.00 | 994,123.70 | 16.14\% |
| College of Univ Lbry \& Learning Sci | 17,726,935.00 | 1,736,919.66 | 9.80\% |
| Continuing Education Cont Ed | 2,682,946.00 | 1,532,581.42 | 57.12\% |
| UNM Online | 1,597,024.00 | 3,056,488.18 | 191.39\% |
| Vice President for Research | 237,361.00 | 8,934.29 | 3.76\% |

## N <br> THE UNIVERSITY OF NEW MEXICO.

## Fiscal Year Ending - 2023

Attachment V - Summary of I\&G Reserves as a Percentage of Budget by College/School/Division

| College/School/Division | Instruction and General Budget | Instruction and General Reserve | Reserve as a \% of Budget |
| :---: | :---: | :---: | :---: |
| Academic Affairs Monitoring | 2,965,645.00 | 7,467,972.06 | 251.82\% |
| Honors College | 2,337,596.00 | 185,245.01 | 7.92\% |
| Student Affairs | 10,706,760.00 | 1,823,903.60 | 17.04\% |
| Subtotal Academic \& Student Affairs | 271,753,182.00 | 43,860,645.74 | 16.14\% |
| Police Department | 6,239,505.00 | 32,346.34 | .52\% |
| EVP Finance \& Administration | 1,495,828.00 | 1,068,055.38 | 71.40\% |
| Environ Health \& Safety | 1,955,859.00 | 363,918.35 | 18.61\% |
| UNM Policy Office | 166,919.00 | 159,667.88 | 95.66\% |
| Controller | 19,014,887.00 | 2,384,084.10 | 12.54\% |
| Human Resources HR | 3,285,371.00 | 469,611.04 | 14.29\% |
| VP Institutional Support Services | 32,242,011.00 | 900,385.93 | 2.79\% |
| Information Technologies | 14,457,978.00 | $(14,106.22)$ | -.10\% |
| Subtotal Administration | 78,858,358.00 | 5,363,962.80 | 6.80\% |
| Institutional Monitoring Orgs | . 00 | 49,929,766.09 | .00\% |
| Subtotal Institutional Monitoring Orgs | . 00 | 49,929,766.09 | . $00 \%$ |
| VP HSC Administration | 53,700.00 | 82,219.70 | 153.11\% |
| Subtotal Other HSC and Branches | 53,700.00 | 82,219.70 | 153.11\% |
| Total Main Campus | 366,666,374.00 | 106,186,863.19 | 28.96\% |
| VP HSC Administration | 63,988,012.00 | 2,814,518.38 | 4.40\% |
| HS Library and Informatics Center | 3,962,689.00 | 38,848.20 | . $98 \%$ |
| School of Medicine | 51,124,136.00 | 510,601.70 | 1.00\% |
| College of Nursing | 15,347,984.00 | 5,464,558.74 | 35.60\% |
| College of Pharmacy | 7,616,349.00 | 2,044,138.69 | 26.84\% |
| College of Population Health | 2,923,869.00 | 911,582.59 | 21.18\% |
| HSC VP Research | . 00 | . 00 | .00\% |
| UNM HSC West Campus | 1,259,170.00 | 4,629.50 | . $37 \%$ |
| Total UNM Health Sciences | 146,222,209.00 | 11,788,877.80 | 8.06\% |
| UNM Health | . 00 | . 00 | .00\% |
| Total UNM Health | . 00 | . 00 | .00\% |
| Gallup Branch | 14,262,328.00 | 6,996,847.42 | 49.06\% |
| Los Alamos Branch | 4,894,207.00 | 3,526,437.60 | 72.05\% |
| Taos Branch | 8,522,025.00 | 7,497,142.85 | 87.97\% |
| Valencia Branch | 11,700,961.00 | 5,320,269.81 | 45.47\% |
| Total Branches | 39,379,521.00 | 23,340,697.68 | 59.27\% |
| Grand Total | 552,268,104.00 | 141,316,438.67 | 25.59\% |

## N <br> THE UNIVERSITY OF NEW MEXICO.

## Fiscal Year Ending - 2023

## Attachment VI - Summary of Reserves as a Percentage of Budget by College/School/Division

| College/School/Division | Current Unrestricted Budget | Current Unrestricted Reserve | Reserve as a \% of Budget |
| :---: | :---: | :---: | :---: |
| Presidents Office | 4,148,707.00 | 4,689,833.64 | 113.04\% |
| Compliance Ethics \& Equal Opp | 1,550,138.00 | 377,794.79 | 24.37\% |
| Govt \& Community Relations Office | 874,791.00 | 513,369.51 | 58.68\% |
| University Counsel Office | 1,759,300.00 | 180,800.39 | 10.28\% |
| LGBTQ | 230,364.00 | 44,347.69 | 19.25\% |
| Univ Communication \& Marketing | 3,151,882.00 | 484,926.61 | 15.39\% |
| ENLACE | . 00 | . 01 | .00\% |
| VP Inst Advancement Alumni Relation | 1,016,492.00 | 374,836.17 | 36.88\% |
| VP for Equity and Inclusion | 903,196.00 | 531,881.94 | 58.89\% |
| Ombuds Services | 305,100.00 | 148,108.71 | 48.54\% |
| Development Office | 282,850.00 | 8,069.91 | 2.85\% |
| Internal Audit Department | 1,185,730.00 | 279,026.57 | 23.53\% |
| Athletics | 39,875,009.00 | 2,225,557.29 | 5.58\% |
| Board of Regents | 226,068.00 | $(20,804.56)$ | -9.20\% |
| Subtotal President | 55,509,627.00 | 9,837,748.67 | 17.72\% |
| Global Education Office | 3,107,110.00 | 1,556,608.53 | 50.10\% |
| Harwood Foundation | 1,792,973.00 | 1,165,652.01 | 65.01\% |
| OSE Optical Science and Engineering | 193,406.00 | 73,592.29 | 38.05\% |
| Center for Teaching Excellence CTE | 5,022.00 | 43,156.89 | 859.36\% |
| NSMS Nano Science \& Micro Systems | 127,383.00 | 53,482.10 | 41.99\% |
| Parent Association - EM | . 00 | 785.26 | .00\% |
| Undergraduate Education Support | . 00 | 87,976.00 | .00\% |
| Institutional Research | 533,278.00 | 20,353.21 | 3.82\% |
| Institute of Design \& Innovation | 758,032.00 | 131,099.95 | 17.29\% |
| GNSPI | 564,256.00 | 418,065.09 | 74.09\% |
| KUNM | 1,685,000.00 | 680,147.87 | 40.36\% |
| Univ Lbry CRS | 874,740.00 | 574,968.69 | 65.73\% |
| ADVANCE | 500,000.00 | 124,859.08 | 24.97\% |
| Graduate Studies GS | 4,848,944.00 | 890,244.05 | 18.36\% |
| Center for Teaching and Learning | 3,957,262.00 | 1,078,260.94 | 27.25\% |
| Latin American Iberian Institute | 1,088,598.00 | 752,771.56 | 69.15\% |
| Provost Office Staff | 7,072,650.00 | 5,749,841.23 | 81.30\% |
| CARS | 605,591.00 | 231,917.02 | 38.30\% |
| Ofc of the University Secretary | 786,950.00 | 231,141.48 | 29.37\% |
| University College UC | 2,701,032.00 | 632,842.52 | 23.43\% |
| VP Division of Enrollment Mgmt | 70,484,544.00 | 16,509,990.65 | 23.42\% |
| College of Fine Arts CFA | 21,353,910.00 | 6,493,113.08 | 30.41\% |
| College of Arts \& Sciences A\&S | 112,829,156.00 | 16,207,558.99 | 14.36\% |
| Anderson Schools of Management ASM | 22,854,725.00 | 14,387,640.64 | 62.95\% |
| College of Ed \& Human Science COEHS | 22,235,427.00 | 10,470,539.45 | 47.09\% |
| School of Engineering SOE | 31,549,187.00 | 15,745,713.69 | 49.91\% |
| School of Law LAW | 17,936,393.00 | 9,353,038.91 | 52.15\% |
| School of Architecture \& Planning | 7,019,142.00 | 3,233,449.76 | 46.07\% |
| College of Univ Lbry \& Learning Sci | 21,661,739.00 | 4,731,662.62 | 21.84\% |

## ITM THE UNIVERSITY OF

Fiscal Year Ending - 2023
Attachment VI - Summary of Reserves as a Percentage of Budget by College/School/Division

| College/School/Division | Current Unrestricted Budget | Current Unrestricted Reserve | Reserve as a \% of Budget |
| :---: | :---: | :---: | :---: |
| Continuing Education Cont Ed | 3,279,928.00 | 2,034,404.03 | 62.03\% |
| UNM Online | 1,597,024.00 | 3,056,488.18 | 191.39\% |
| Vice President for Research | 17,967,150.00 | 17,514,239.10 | 97.48\% |
| Academic Affairs Monitoring | 2,965,645.00 | 2,433,238.08 | 82.05\% |
| Honors College | 2,502,122.00 | 434,763.15 | 17.38\% |
| Student Affairs | 32,333,959.00 | 8,798,385.76 | 27.21\% |
| Subtotal Academic \& Student Affairs | 419,772,278.00 | 145,901,991.86 | 34.76\% |
| Police Department | 6,239,505.00 | 32,346.34 | .52\% |
| EVP Finance \& Administration | 1,520,828.00 | 1,128,143.12 | 74.18\% |
| Environ Health \& Safety | 1,955,859.00 | 364,575.07 | 18.64\% |
| UNM Policy Office | 166,919.00 | 159,667.88 | 95.66\% |
| Controller | 29,689,749.00 | 4,837,886.95 | 16.29\% |
| Associate VP for Facilities Mgmt | . 00 | 1,855.23 | .00\% |
| Human Resources HR | 7,029,975.00 | 1,033,295.20 | 14.70\% |
| VP Institutional Support Services | 126,373,214.00 | 16,517,271.97 | 13.07\% |
| Information Technologies | 51,306,443.00 | 1,315,451.94 | 2.56\% |
| Subtotal Administration | 224,282,492.00 | 25,390,493.70 | 11.32\% |
| Institutional Monitoring Orgs | 18,614,210.00 | 65,722,132.28 | 353.08\% |
| Subtotal Institutional Monitoring Orgs | 18,614,210.00 | 65,722,132.28 | 353.08\% |
| VP HSC Administration | 158,800.00 | 140,895.92 | 88.73\% |
| School of Medicine | 1,174,087.00 | 221,457.56 | 18.86\% |
| College of Nursing | 3,525.00 | 37,100.99 | 1,052.51\% |
| College of Pharmacy | 7,218.00 | 14,438.40 | 200.03\% |
| Branches | 9,791.00 | 13,467.62 | 137.55\% |
| Subtotal Other HSC and Branches | 1,353,421.00 | 427,360.49 | 31.58\% |
| Total Main Campus | 719,532,028.00 | 247,279,727.00 | 34.37\% |
| VP HSC Administration | 120,406,223.00 | 97,444,847.94 | 80.93\% |
| HS Library and Informatics Center | 3,988,271.00 | 96,587.05 | 2.42\% |
| School of Medicine | 562,899,508.00 | 53,437,978.76 | 9.49\% |
| College of Nursing | 16,806,434.00 | 13,290,802.59 | 79.08\% |
| College of Pharmacy | 12,063,187.00 | 7,489,334.23 | 62.08\% |
| College of Population Health | 3,019,024.00 | 1,360,599.20 | 45.07\% |
| HSC VP Research | 9,779,792.00 | 3,928,602.63 | 40.17\% |
| UNM HSC West Campus | 1,266,170.00 | 6,136.28 | . $48 \%$ |
| Total UNM Health Sciences | 730,228,609.00 | 177,054,888.68 | 24.25\% |
| UNM Health | . 00 | 656,096,610.00 | .00\% |
| Total UNM Health | . 00 | 656,096,610.00 | . $00 \%$ |
| Gallup Branch | 15,590,920.00 | 7,916,955.04 | 50.78\% |
| Los Alamos Branch | 5,321,716.00 | 4,619,763.64 | 86.81\% |
| Taos Branch | 9,166,670.00 | 8,926,222.31 | 97.38\% |
| Valencia Branch | 12,691,116.00 | 5,773,710.53 | 45.49\% |
| Total Branches | 42,770,422.00 | 27,236,651.52 | 63.68\% |
| Grand Total | 1,492,531,059.00 | 1,107,667,877.20 | 74.21\% |

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Fiscal Year Ending - 2023
Attachment VII - Summary of Categorization of I and G and Non-I and G Reserves by College/School/Division

|  | Instruction and General |  |  |  | Non-Instruction and General |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College/School/Division | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY |
| Presidents Office | 4,731,311.26 | 47,492.93 | 2,893,864.13 | 1,789,954.20 | $(41,477.62)$ | $(55,300.69)$ | . 00 | 13,823.07 |
| Compliance Ethics \& Equal Opp | 377,794.79 | 15,119.36 | 260,655.00 | 102,020.43 | . 00 | . 00 | . 00 | . 00 |
| Govt \& Community Relations Office | 62,136.62 | . 00 | 62,136.62 | . 00 | 451,232.89 | 41,447.38 | 409,785.51 | . 00 |
| University Counsel Office | 179,933.86 | 28,796.59 | 151,137.27 | . 00 | 866.53 | 686.79 | 179.74 | . 00 |
| LGBTQ | 41,048.26 | . 00 | 41,048.26 | . 00 | 3,299.43 | 2,687.55 | (1,509.60) | 2,121.48 |
| Univ Communication \& Marketing | 448,517.75 | 232,107.84 | 216,409.91 | . 00 | 36,408.86 | 20,700.00 | 15,708.86 | . 00 |
| ENLACE | . 01 | . 00 | . 00 | . 01 | . 00 | . 00 | . 00 | . 00 |
| Compliance Office - Main Campus | . 00 | . 00 | . 00 | . 00 | 0 | 0 | 0 | 0 |
| VP Inst Advancement Alumni Relation | . 00 | . 00 | . 00 | . 00 | 374,836.17 | 297,302.43 | 77,533.74 | . 00 |
| VP for Equity and Inclusion | 498,982.82 | 135,000.00 | 300,783.09 | 63,199.73 | 32,899.12 | 7,754.90 | 25,125.25 | 18.97 |
| Ombuds Services | . 00 | . 00 | . 00 | . 00 | 148,108.71 | . 00 | 58,500.00 | 89,608.71 |
| Hearing Office | . 00 | . 00 | . 00 | . 00 | 0 | 0 | 0 | 0 |
| VP Advancement Administration | . 00 | . 00 | . 00 | . 00 | 0 | 0 | 0 | 0 |
| Development Office | 684.91 | . 00 | . 00 | 684.91 | 7,385.00 | 7,385.00 | . 00 | . 00 |
| Internal Audit Department | 279,026.57 | . 00 | 37,245.00 | 241,781.57 | 0 | 0 | 0 | 0 |
| Athletics | 351,636.57 | . 00 | 300,000.00 | 51,636.57 | 1,873,920.72 | 1,088,336.59 | 547,466.91 | 238,117.22 |
| Board of Regents | (20,804.56) | . 00 | (20,804.56) | . 00 | 0 | 0 | 0 | 0 |
| Subtotal President | 6,950,268.86 | 458,516.72 | 4,242,474.72 | 2,249,277.42 | 2,887,479.81 | 1,410,999.95 | 1,132,790.41 | 343,689.45 |
| Global Education Office | 1,220,791.35 | 70,000.04 | 483,695.59 | 667,095.72 | 335,817.18 | 101,987.78 | 190,299.58 | 43,529.82 |
| Harwood Foundation | 36,520.11 | 20,907.30 | . 00 | 15,612.81 | 1,129,131.90 | 1,040,167.92 | 74,117.86 | 14,846.12 |
| OSE Optical Science and Engineering | 69,142.29 | 1,035.00 | 68,107.29 | . 00 | 4,450.00 | 4,450.00 | . 00 | . 00 |
| Center for Teaching Excellence CTE | 9.74 | . 00 | . 00 | 9.74 | 43,147.15 | 43,146.53 | . 62 | . 00 |
| NSMS Nano Science \& Micro Systems | 53,482.10 | . 00 | 51,050.77 | 2,431.33 | 0 | 0 | 0 | 0 |
| Parent Association - EM | 646.99 | . 00 | . 00 | 646.99 | 138.27 | 138.27 | . 00 | . 00 |
| Undergraduate Education Support | 87,976.00 | . 00 | . 00 | 87,976.00 | 0 | 0 | 0 | 0 |
| Institutional Research | 20,353.21 | . 00 | 20,000.00 | 353.21 | 0 | 0 | 0 | 0 |
| Institute of Design \& Innovation | 129,614.23 | . 00 | 76,000.00 | 53,614.23 | 1,485.72 | . 00 | 1,485.72 | . 00 |
| GNSPI | 255,878.45 | . 00 | 183,000.00 | 72,878.45 | 162,186.64 | . 00 | 162,186.64 | . 00 |
| KUNM | 0 | 0 | 0 | 0 | 680,147.87 | 1,020,413.67 | (340,265.80) | . 00 |
| Univ Lbry CRS | 0 | 0 | 0 | 0 | 574,968.69 | 294,694.80 | 280,273.89 | . 00 |
| ADVANCE | 124,859.08 | 74,199.27 | . 00 | 50,659.81 | . 00 | . 00 | . 00 | . 00 |
| NM BioScience Authority | 0 | 0 | 0 | 0 | . 00 | . 00 | . 00 | . 00 |
| Graduate Studies GS | 570,885.07 | 460,797.26 | 63,000.00 | 47,087.81 | 319,358.98 | 223,620.01 | 94,611.72 | 1,127.25 |
| Center for Teaching and Learning | 1,065,057.28 | 101,927.04 | 280,700.00 | 682,430.24 | 13,203.66 | 13,203.66 | . 00 | . 00 |
| Latin American Iberian Institute | 393,007.57 | 64,981.13 | 257,661.65 | 70,364.79 | 359,763.99 | 344,618.82 | 15,145.17 | . 00 |

## INYI ThE Wive Mexxico

Fiscal Year Ending-2023
Attachment VII - Summary of Categorization of I and G and Non-I and G Reserves by College/School/Division

|  | Instruction and General |  |  |  | Non-Instruction and General |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College/School/Division | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY |
| Provost Office Staff | 4,629,757.52 | 164,579.00 | 2,143,984.19 | 2,321,194.33 | 1,120,083.71 | 453,834.67 | 520,862.79 | 145,386.25 |
| CARS | 0 | 0 | 0 | 0 | 231,917.02 | 657.74 | 104,784.00 | 126,475.28 |
| Ofc of the University Secretary | 115,880.81 | 24.77 | 67,617.36 | 48,238.68 | 115,260.67 | . 00 | 115,260.67 | . 00 |
| UNM West and Branch Initiatives | . 00 | . 00 | . 00 | . 00 | 0 | 0 | 0 | 0 |
| University College UC | 433,824.49 | 50.82 | 391,196.00 | 42,577.67 | 199,018.03 | 193,352.70 | 5,617.06 | 48.27 |
| VP Division of Enrollment Mgmt | 286,507.71 | 96,520.20 | 67,826.32 | 122,161.19 | 16,223,482.94 | 16,254,809.26 | $(31,326.32)$ | . 00 |
| College of Fine Arts CFA | 1,244,356.19 | 434,473.97 | 4,240.18 | 805,642.04 | 5,248,756.89 | 4,006,463.64 | 199,569.46 | 1,042,723.79 |
| College of Arts \& Sciences A\&S | $(5,318,518.20)$ | 1,062,610.03 | (8,858,699.37) | 2,477,571.14 | 21,526,077.19 | 8,705,834.59 | 11,268,029.15 | 1,552,213.45 |
| Anderson Schools of Management ASM | 8,451,809.28 | 229,668.42 | 242,333.76 | 7,979,807.10 | 5,935,831.36 | 5,051,254.67 | 322,961.26 | 561,615.43 |
| College of Ed \& Human Science COEHS | 6,353,191.31 | 342,278.54 | 2,372,133.55 | 3,638,779.22 | 4,117,348.14 | 1,864,054.79 | 1,250,154.12 | 1,003,139.23 |
| School of Engineering SOE | 3,792,774.55 | 658,498.87 | 837,877.41 | 2,296,398.27 | 11,952,939.14 | 6,127,503.39 | 5,237,305.99 | 588,129.76 |
| School of Law LAW | 3,036,670.69 | 293,056.53 | 2,743,614.16 | . 00 | 6,316,368.22 | 5,603,327.29 | 706,638.51 | 6,402.42 |
| School of Architecture \& Planning | 994,123.70 | 128,574.06 | 1,796.35 | 863,753.29 | 2,239,326.06 | 1,965,255.33 | 257,090.16 | 16,980.57 |
| College of Univ Lbry \& Learning Sci | 1,736,919.66 | 570,871.07 | 1,132,151.39 | 33,897.20 | 2,994,742.96 | 2,281,308.69 | 679,096.72 | 34,337.55 |
| Continuing Education Cont Ed | 1,532,581.42 | 607,774.56 | . 00 | 924,806.86 | 501,822.61 | 296,294.81 | 19,882.07 | 185,645.73 |
| UNM Online | 3,056,488.18 | 640,701.94 | 1,270,831.06 | 1,144,955.18 | . 00 | . 00 | . 00 | . 00 |
| Vice President for Research | 8,934.29 | 1,137.97 | 7,796.32 | . 00 | 17,505,304.81 | 1,874,766.68 | 15,338,773.20 | 291,764.93 |
| Academic Affairs Monitoring | 7,467,972.06 | 456,847.84 | 2,857,440.43 | 4,153,683.79 | (5,034,733.98) | . 00 | $(5,034,733.98)$ | . 00 |
| Honors College | 185,245.01 | 8,210.05 | $(7,736.19)$ | 184,771.15 | 249,518.14 | 240,450.60 | 9,067.54 | . 00 |
| Student Affairs | 1,823,903.60 | 89,676.35 | 1,044,731.91 | 689,495.34 | 6,974,482.16 | 3,038,397.36 | 2,085,164.42 | 1,850,920.38 |
| Subtotal Academic \& Student Affairs | 43,860,645.74 | 6,579,402.03 | 7,802,350.13 | 29,478,893.58 | 102,041,346.12 | 61,044,007.67 | 33,532,052.22 | 7,465,286.23 |
| Police Department | 32,346.34 | 32,346.34 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Crisis Management and Preparedness | 0 | 0 | 0 | 0 | . 00 | . 00 | . 00 | . 00 |
| EVP Finance \& Administration | 1,068,055.38 | 503,901.00 | 230,000.00 | 334,154.38 | 60,087.74 | 59,387.51 | . 00 | 700.23 |
| Environ Health \& Safety | 363,918.35 | 114,309.16 | 216,100.00 | 33,509.19 | 656.72 | . 00 | . 00 | 656.72 |
| UNM Policy Office | 159,667.88 | . 00 | 158,500.00 | 1,167.88 | 0 | 0 | 0 | 0 |
| Information Technology Services | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Controller | 2,384,084.10 | . 00 | 2,384,084.10 | . 00 | 2,453,802.85 | 2,220,254.11 | 233,548.74 | . 00 |
| Associate VP for Facilities Mgmt | . 00 | . 00 | . 00 | . 00 | 1,855.23 | 1,855.23 | . 00 | . 00 |
| Human Resources HR | 469,611.04 | 206,538.16 | . 00 | 263,072.88 | 563,684.16 | 304,875.75 | . 00 | 258,808.41 |
| VP Institutional Support Services | 900,385.93 | 100,653.38 | 799,732.55 | . 00 | 15,616,886.04 | 7,682,435.33 | 7,934,450.71 | . 00 |
| Information Technologies | $(14,106.22)$ | 119,514.85 | (133,621.07) | . 00 | 1,329,558.16 | 850,481.53 | 479,076.63 | . 00 |
| Subtotal Administration | 5,363,962.80 | 1,077,262.89 | 3,654,795.58 | 631,904.33 | 20,026,530.90 | 11,119,289.46 | 8,647,076.08 | 260,165.36 |
| EVP Admin Independent Offices | 49,929,504.74 | 16,751,875.69 | 33,177,629.05 | . 00 | 15,533,911.13 | 15,533,911.13 | . 00 | . 00 |
| Controller Monitoring Orgs | 261.35 | 261.35 | . 00 | . 00 | 258,455.06 | . 00 | 258,455.06 | . 00 |

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Fiscal Year Ending - 2023
Attachment VII - Summary of Categorization of I and G and Non-I and G Reserves by College/School/Division

|  | Instruction and General |  |  |  | Non-Instruction and General |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College/School/Division | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY |
| Subtotal Institutional Monitoring Orgs | 49,929,766.09 | 16,752,137.04 | 33,177,629.05 | . 00 | 15,792,366.19 | 15,533,911.13 | 258,455.06 | . 00 |
| VP HSC Administration | 82,219.70 | 82,219.70 | . 00 | . 00 | 58,676.22 | 168.98 | 58,507.24 | . 00 |
| School of Medicine | 0 | 0 | 0 | 0 | 221,457.56 | 9,628.18 | 211,283.11 | 546.27 |
| College of Nursing | 0 | 0 | 0 | 0 | 37,100.99 | 37,100.99 | . 00 | . 00 |
| College of Pharmacy | 0 | 0 | 0 | 0 | 14,438.40 | 14,438.40 | . 00 | . 00 |
| Branches | 0 | 0 | 0 | 0 | 13,467.62 | 7,696.81 | 5,770.81 | . 00 |
| Subtotal Other HSC \& Branches | 82,219.70 | 82,219.70 | . 00 | . 00 | 345,140.79 | 69,033.36 | 275,561.16 | 546.27 |
| Total Main Campus | 106,186,863.19 | 24,949,538.38 | 48,877,249.48 | 32,360,075.33 | 141,092,863.81 | 89,177,241.57 | 43,845,934.93 | 8,069,687.31 |
| VP HSC Administration | 2,814,518.38 | 1,094,549.59 | 1,664,420.85 | 55,547.94 | 94,630,329.56 | 51,149,563.62 | 43,479,366.20 | 1,399.74 |
| HS Library and Informatics Center | 38,848.20 | . 00 | 33,140.05 | 5,708.15 | 57,738.85 | 40,675.98 | 7,350.14 | 9,712.73 |
| School of Medicine | 510,601.70 | 527,509.04 | (17,220.79) | 313.45 | 52,927,377.06 | 32,018,454.67 | 17,823,883.40 | 3,085,038.99 |
| College of Nursing | 5,464,558.74 | 1,801,895.72 | 3,662,663.02 | . 00 | 7,826,243.85 | 6,290,961.81 | 1,535,282.04 | . 00 |
| College of Pharmacy | 2,044,138.69 | 1,444,575.75 | 599,562.94 | . 00 | 5,445,195.54 | 2,678,217.72 | 2,766,977.82 | . 00 |
| College of Population Health | 911,582.59 | 375.00 | 911,207.59 | . 00 | 449,016.61 | 12,601.48 | 436,415.13 | . 00 |
| HSC VP Research | . 00 | . 00 | . 00 | . 00 | 3,928,602.63 | 670,050.26 | 3,182,853.31 | 75,699.06 |
| UNM HSC West Campus | 4,629.50 | 5,731.33 | (1,101.83) | . 00 | 1,506.78 | 1,506.78 | . 00 | . 00 |
| Total UNM Health Sciences | 11,788,877.80 | 4,874,636.43 | 6,852,671.83 | 61,569.54 | 165,266,010.88 | 92,862,032.32 | 69,232,128.04 | 3,171,850.52 |
| UNM Health | . 00 | . 00 | . 00 | . 00 | 656,096,610.00 | 656,096,610.00 | . 00 | . 00 |
| Total UNM Health | . 00 | . 00 | . 00 | . 00 | 656,096,610.00 | 656,096,610.00 | . 00 | . 00 |
| Gallup Branch | 6,996,847.42 | 2,063,990.34 | 232,768.00 | 4,700,089.08 | 920,107.62 | 809,588.81 | (229,831.47) | 340,350.28 |
| Los Alamos Branch | 3,526,437.60 | 793,411.07 | 1,544,281.51 | 1,188,745.02 | 1,093,326.04 | 375,645.82 | 715,001.29 | 2,678.93 |
| Taos Branch | 7,497,142.85 | 495,528.87 | 1,354,625.12 | 5,646,988.86 | 1,429,079.46 | . 00 | 612,308.80 | 816,770.66 |
| Valencia Branch | 5,320,269.81 | 739,037.41 | 4,412,958.92 | 168,273.48 | 453,440.72 | 140,921.92 | 169,510.56 | 143,008.24 |
| Total Branches | 23,340,697.68 | 4,091,967.69 | 7,544,633.55 | 11,704,096.44 | 3,895,953.84 | 1,326,156.55 | 1,266,989.18 | 1,302,808.11 |
| Grand Total | 141,316,438.67 | 33,916,142.50 | 63,274,554.86 | 44,125,741.31 | 966,351,438.53 | 839,462,040.44 | 114,345,052.15 | 12,544,345.94 |

## Fiscal Year Ending - 2023

Attachment VIII - Summary of Categorization of Reserves by College/School/Division

| College/School/Division | RESERVE <br> Presidents Office | $4,689,833.64$ | $(7,807.76)$ | $2,893,864.13$ |
| :--- | ---: | ---: | ---: | ---: |

Fiscal Year Ending - 2023
Attachment VIII - Summary of Categorization of Reserves by College/School/Division

| College/School/Division | RESERVE | COMMITTED | DEDICATED | DISCRETIONARY |
| :---: | :---: | :---: | :---: | :---: |
| Vice President for Research | 17,514,239.10 | 1,875,904.65 | 15,346,569.52 | 291,764.93 |
| Academic Affairs Monitoring | 2,433,238.08 | 456,847.84 | (2,177,293.55) | 4,153,683.79 |
| Honors College | 434,763.15 | 248,660.65 | 1,331.35 | 184,771.15 |
| Student Affairs | 8,798,385.76 | 3,128,073.71 | 3,129,896.33 | 2,540,415.72 |
| Subtotal Academic \& Student Affairs | 145,901,991.86 | 67,623,409.70 | 41,334,402.35 | 36,944,179.81 |
| Police Department | 32,346.34 | 32,346.34 | . 00 | . 00 |
| Crisis Management and Preparedness | . 00 | . 00 | . 00 | . 00 |
| EVP Finance \& Administration | 1,128,143.12 | 563,288.51 | 230,000.00 | 334,854.61 |
| Environ Health \& Safety | 364,575.07 | 114,309.16 | 216,100.00 | 34,165.91 |
| UNM Policy Office | 159,667.88 | . 00 | 158,500.00 | 1,167.88 |
| Information Technology Services | . 00 | . 00 | . 00 | . 00 |
| Controller | 4,837,886.95 | 2,220,254.11 | 2,617,632.84 | . 00 |
| Associate VP for Facilities Mgmt | 1,855.23 | 1,855.23 | . 00 | . 00 |
| Human Resources HR | 1,033,295.20 | 511,413.91 | . 00 | 521,881.29 |
| VP Institutional Support Services | 16,517,271.97 | 7,783,088.71 | 8,734,183.26 | . 00 |
| Information Technologies | 1,315,451.94 | 969,996.38 | 345,455.56 | . 00 |
| Subtotal Administration | 25,390,493.70 | 12,196,552.35 | 12,301,871.66 | 892,069.69 |
| EVP Admin Independent Offices | 65,463,415.87 | 32,285,786.82 | 33,177,629.05 | . 00 |
| Controller Monitoring Orgs | 258,716.41 | 261.35 | 258,455.06 | . 00 |
| Subtotal Institutional Monitoring Orgs | 65,722,132.28 | 32,286,048.17 | 33,436,084.11 | . 00 |
| VP HSC Administration | 140,895.92 | 82,388.68 | 58,507.24 | . 00 |
| School of Medicine | 221,457.56 | 9,628.18 | 211,283.11 | 546.27 |
| College of Nursing | 37,100.99 | 37,100.99 | . 00 | . 00 |
| College of Pharmacy | 14,438.40 | 14,438.40 | . 00 | . 00 |
| Branches | 13,467.62 | 7,696.81 | 5,770.81 | . 00 |
| Subtotal Other HSC \& Branches | 427,360.49 | 151,253.06 | 275,561.16 | 546.27 |
| Total Main Campus | 247,279,727.00 | 114,126,779.95 | 92,723,184.41 | 40,429,762.64 |
| VP HSC Administration | 97,444,847.94 | 52,244,113.21 | 45,143,787.05 | 56,947.68 |
| HS Library and Informatics Center | 96,587.05 | 40,675.98 | 40,490.19 | 15,420.88 |
| School of Medicine | 53,437,978.76 | 32,545,963.71 | 17,806,662.61 | 3,085,352.44 |
| College of Nursing | 13,290,802.59 | 8,092,857.53 | 5,197,945.06 | . 00 |
| College of Pharmacy | 7,489,334.23 | 4,122,793.47 | 3,366,540.76 | . 00 |
| College of Population Health | 1,360,599.20 | 12,976.48 | 1,347,622.72 | . 00 |
| HSC VP Research | 3,928,602.63 | 670,050.26 | 3,182,853.31 | 75,699.06 |
| UNM HSC West Campus | 6,136.28 | 7,238.11 | $(1,101.83)$ | . 00 |
| Total UNM Health Sciences | 177,054,888.68 | 97,736,668.75 | 76,084,799.87 | 3,233,420.06 |
| UNM Health | 656,096,610.00 | 656,096,610.00 | . 00 | . 00 |
| Total UNM Health | 656,096,610.00 | 656,096,610.00 | . 00 | . 00 |
| Gallup Branch | 7,916,955.04 | 2,873,579.15 | 2,936.53 | 5,040,439.36 |
| Los Alamos Branch | 4,619,763.64 | 1,169,056.89 | 2,259,282.80 | 1,191,423.95 |
| Taos Branch | 8,926,222.31 | 495,528.87 | 1,966,933.92 | 6,463,759.52 |
| Valencia Branch | 5,773,710.53 | 879,959.33 | 4,582,469.48 | 311,281.72 |
| Total Branches | 27,236,651.52 | 5,418,124.24 | 8,811,622.73 | 13,006,904.55 |
| Grand Total | 1,107,667,877.20 | 873,378,182.94 | 177,619,607.01 | 56,670,087.25 |

THE UNIVERSITY OF
NEW MEXICO.
Fiscal Year Ending - 2023
Attachment IX - Summary of Plant Fund Reserves

| Main Campus | RESERVE June 30, 2022 | RESERVE June 30, 2023 |  | $\begin{gathered} \text { CHANGE } \\ \text { FY } 2022 \text { to FY } \\ 2023 \end{gathered}$ | COMMITTED | DEDICATED | DISCRETIONARY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility Investment Need(FIN)/BR\&R | 15,417,814 | 12,382,097 |  | $(3,035,717)$ | 6,806,903 | 5,575,194 | 0 |
| Retirement of Indebtedness | 19,873,333 | 15,724,610 |  | $(4,148,723)$ | 15,724,610 | 0 | 0 |
| Capital Outlay ${ }^{(1)}$ | 102,917,657 | 102,463,589 | (2) | $(454,068)$ | 58,507,983 | 42,528,894 | 1,426,712 |
| Total | 138,208,804 | 130,570,297 |  | $(7,638,507)$ | 81,039,496 | 48,104,088 | 1,426,712 |

(1) Please see graph below which shows a ten year history of capital outlay balances Although there are fluctuations, the peaks are usually attributable to General Capital Fund Appropriations. For FY15 through FY18 the increases in those years was primarily attributable to a build up of balances for the new hospital tower.

(2) Slight decrease to Capital Outlay reserves attributable to:

Capital project expenditures in alignment with bond and appropriation scopes, offset by increase to reserves for HSC future capital initiatives

- General Note - Major Capital projects typically span multiple fiscal years.

They build up balances during the initial phases of the projects and then spend those balances down as the project moves through construction and completes.

## 边 <br> THE UNIVERSITY O <br> NEW MEXICO.

Fiscal Year Ending - 2023
Attachment X - Summary of Plant Funds by College/School/Division

| College/School/Division | FY 22 RESERVE | FY 23 RESERVE | CHANGE | COMMITTED | DEDICATED | DISCRETIONARY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| President's Office | 112,213.08 | 112,213.08 | . 00 | . 00 | 112,213.08 | . 00 |
| University Counsel Office | 154,871.46 | 19,484.89 | (135,386.57) | . 00 | 19,484.89 | . 00 |
| Office of Equal Opportunity | 4,352.33 | 4,352.33 | . 00 | . 00 | 4,352.33 | . 00 |
| University Communication \& Marketing | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Compliance Office | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Alumni Relations | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Dispute Resolution | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Internal Audit Department | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| President Subtotal | 271,436.87 | 136,050.30 | $(135,386.57)$ | . 00 | 136,050.30 | . 00 |
| RWJ Center for Health Policy | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| International Programs Studies | 1,443.16 | 948.32 | (494.84) | . 00 | . 00 | 948.32 |
| Harwood Foundation | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Optical Science and Engineering | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| UC Advisement Center | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Office of Support for Effective Teaching | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Nano Science \& Micro Systems | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Parent Association | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Undergraduate Education Support | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Institutional Research | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| KUNM | 176.81 | 176.81 | . 00 | . 00 | . 00 | 176.81 |
| University Press | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Graduate Studies | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| CAPS | . 00 | 6,676.59 | 6,676.59 | . 00 | 6,676.59 | . 00 |
| Latin American Iberian Institute | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Provost Office Staff | 7,478.29 | 6,567.42 | (910.87) | 0.00 | 6,567.42 | 0.00 |
| Spanish Colonial Res Center | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| CARS | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Office of the University Secretary | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| University College | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| School of Public Administration | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| VP for Equity \& Inclusion | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| VP Division of Enrollment Mgmt | 20.20 | 20.20 | . 00 | . 00 | . 00 | 20.20 |

## N <br> The UNiversity o <br> NEW MEXICO

Fiscal Year Ending - 2023
Attachment X - Summary of Plant Funds by College/School/Division

| College/School/Division | FY 22 RESERVE | FY 23 RESERVE | CHANGE | COMMITTED | DEDICATED | DISCRETIONARY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| College of Fine Arts | 13,847.27 | 38,545.23 | 24,697.96 | . 00 | . 00 | 38,545.23 |
| College of Arts Sciences | 1,330,507.48 | 1,033,027.53 | (297,479.95) | 274,837.65 | 209,334.63 | 548,855.25 |
| Anderson Schools of Management | 9,861.10 | 9,861.10 | . 00 | . 00 | . 00 | 9,861.10 |
| College of Education COE | 260,257.67 | 216,794.80 | $(43,462.87)$ | . 00 | 209,334.00 | 7,460.80 |
| School of Engineering | 642,079.67 | 738,212.51 | 96,132.84 | 592,602.15 | 67,627.45 | 77,982.91 |
| School of Law | 20,655.30 | 20,655.30 | . 00 | . 00 | 20,655.30 | . 00 |
| School of Architecture Planning | 50,888.99 | (9,872.78) | $(60,761.77)$ | . 00 | (9,872.78) | . 00 |
| University Libraries | 2,001,605.72 | 1,997,010.35 | $(4,595.37)$ | 53,000.00 | 1,944,000.00 | 10.35 |
| Continuing Education | . 00 | . 00 | . 00 | . 00 | 0.00 | . 00 |
| Extended University | 237,673.20 | 237,673.20 | . 00 | 33,227.00 | 100,000.00 | 104,446.20 |
| VP Research \& Economic Development | 573,812.67 | 115,991.52 | $(457,821.15)$ | . 00 | 115,991.52 | . 00 |
| Provost Monitoring | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Honors College | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| UNM West | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Academic Affairs Subtotal | 5,150,307.53 | 4,412,288.10 | (738,019.43) | 953,666.80 | 2,670,314.13 | 788,307.17 |
| VP Student Affairs Administration | 707,479.84 | 757,612.74 | 50,132.90 | . 00 | 732,551.89 | 25,060.85 |
| VP Student Affairs Independent Depts. | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Associate VP Student Services | 13,326.00 | 4,861.33 | $(8,464.67)$ | . 00 | 4,861.33 | . 00 |
| Associate VP Student Life | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Student Affairs Subtotal | 720,805.84 | 762,474.07 | 41,668.23 | 0.00 | 737,413.22 | 25,060.85 |
| EVP of Administration Office | 2,425.56 | 4,638.52 | 2,212.96 | . 00 | 4,638.52 | . 00 |
| Board of Regents | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Undesignated I\&G Balance and Other Monitoring | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Police Department | 95,201.96 | 102,523.96 | 7,322.00 | . 00 | 102,523.96 | . 00 |
| Environ Health and Safety | 108,896.15 | 106,930.16 | $(1,965.99)$ | 10,000.00 | 19,826.00 | 77,104.16 |
| UNM Policy Office | . 00 | . 00 | . 00 | . 00 | 0.00 | . 00 |
| Intercollegiate Athletics | 2,473,139.34 | 112,208.28 | (2,360,931.06) | . 00 | 112,208.28 | . 00 |
| Financial Services | 2,642,723.11 | 1,817,633.57 | $(825,089.54)$ | . 00 | 1,817,633.57 | . 00 |
| Associate VP for Facilities Mgmt | 68.11 | 68.11 | . 00 | . 00 | 68.11 | . 00 |
| Human Resources | 314,292.05 | 414,292.05 | 100,000.00 | . 00 | 414,292.05 | . 00 |
| VP Institutional Support Services | 31,685,029.23 | 29,080,289.38 | (2,604,739.85) | 14,703,589.58 | 14,376,699.80 | . 00 |

## 

Fiscal Year Ending - 2023
Attachment X - Summary of Plant Funds by College/School/Division

| College/School/Division | FY 22 RESERVE | FY 23 RESERVE | CHANGE | COMMITTED | DEDICATED | DISCRETIONARY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government \& Community Relations | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| Information Technologies | 639,677.27 | 372,967.88 | $(266,709.39)$ | 294,480.27 | 78,487.61 | . 00 |
| Controller Monitoring Orgs | 7,835,606.84 | 9,496,637.90 | 1,661,031.06 | 3,124,570.35 | 6,372,067.55 | . 00 |
| Administration Subtotal | 45,797,059.62 | 41,508,189.81 | $(4,288,869.81)$ | 18,132,640.20 | 23,298,445.45 | 77,104.16 |
| Advancement | . 00 | . 00 | . 00 | . 00 | . 00 | . 00 |
| HSC Administration | 21,315,064.12 | 20,400,521.07 | (914,543.05) | 15,194,553.93 | 5,205,967.14 | . 00 |
| School of Medicine | 18,047,498.05 | 21,162,623.59 | 3,115,125.54 | 14,340,822.09 | 6,821,801.50 | . 00 |
| College of Nursing | 167,873.52 | 2,330,072.56 | 2,162,199.04 | 1,450,923.56 | 879,149.00 | . 00 |
| College of Pharmacy | 1,101,492.93 | 1,790,504.73 | 689,011.80 | 30,210.00 | 1,760,294.73 | . 00 |
| HSC Subtotal | 40,631,928.62 | 45,683,721.95 | 5,051,793.33 | 31,016,509.58 | 14,667,212.37 | . 00 |
| Gallup Branch | 3,732,947.15 | 3,688,924.32 | $(44,022.83)$ | 3,406,820.30 | 599.55 | 281,504.47 |
| Los Alamos Branch | 1,948,350.27 | 1,704,285.30 | $(244,064.97)$ | 1,496,645.00 | 50,000.00 | 157,640.30 |
| Taos Branch | 2,878,029.72 | 2,613,272.32 | (264,757.40) | 2,513,291.00 | 2,886.00 | 97,095.32 |
| Valencia County Branch | 1,786,791.04 | 1,954,383.08 | 167,592.04 | 988,409.65 | 965,973.43 | . 00 |
| Branch Subtotal | 10,346,118.18 | 9,960,865.02 | $(385,253.16)$ | 8,405,165.95 | 1,019,458.98 | 536,240.09 |
| Total Plant Funds | 102,917,656.66 | 102,463,589.25 | $(454,067.41)$ | 58,507,982.53 | 42,528,894.45 | 1,426,712.27 |

## TAB 13

## \#13

Regents Endowment Overview (Presenters: Jeremy Hamlin and Nadina Paisano, UNM Foundation)

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## Regents Endowments Overview

NADINA PAISANO, CHIEF FINANCIAL OFFICER, UNM FOUNDATION JEREMY HAMLIN, DIRECTOR, OFFICE OF PLANNING, BUDGET \& ANALYSIS

There are three Regents' endowments under the President's purview and subject to Regents' Policy 7.19. Below are their market values as of June 30, 2023:

|  | FY 2023 |  |
| :--- | :---: | ---: |
|  | Market Value 6/30/2023 |  |
| Regents' Endowment Fund | $\$$ | $30,169,475$ |
| Winrock Land Sale | $\$$ | $32,121,845$ |
| Woodward Endowment | $\$$ | $68,272,987$ |
| Total | $\$$ | $130,564, \mathbf{3 0 7}$ |

See Regents Policy 7.19 regarding the management of Regents' Endowment Fund. The President may adopt administrative policies and procedures to implement this policy.

## Regents' Endowment

In June 1983, the University of New Mexico Board of Regents established the Regents Endowment with $\$ 622,315$. An additional $\$ 20,971,886$ was added to the endowment from the sale of University land in fiscal years:
1985/86: \$1,332,640 1990/91: \$3,500,000
1987/88: \$1,400,000
1988/89: \$1,723,724

```
1990/91: $3,500,000
2006/07: \$8,045,923 (Mesa Del Sol)
2020/21: \$3,041,445
2020/21: $3,041,445
```

1989/90: \$1,928,154

The Regents' Endowment is a "quasi endowment" which is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund. The endowment corpus and any annual spending distributions from the endowment to the University may be used at its discretion.

The University has historically designated the monies, as approved annually by the President, to scholarships, professorships, lectureships, fellowships, study abroad programs, minority faculty hiring, the President's Advancement Fund, and tuition assistance programs.

## NHI

## Regents' Endowment

$\mathbf{\$ 1 0 , 2 4 2 , 9 2 2}$ Total withdrawals from Corpus (as approved by the Regents):

- 2005/06-\$2,000,000 ASM Student Investment Fund
- 2005/06 - \$1,888,233 Purchase Properties
- 2008/09 - \$ 880,525 Regents Scholarship
- 2012/13 - \$1,100,000 Baseball Field
- 2014/15 - \$ 761,918 Innovate ABQ
- 2016/17-\$1,000,000 UNM Branding Campaign
- 2017/18-\$ 814,207 UNM Athletics Funding
- 2018/19 - \$ 798,039 UNM Athletics Funding
- 2019/20 - \$ 350,000 Enrollment Management Initiatives
- 2019/20 - \$ 487,500 Grand Challenges
- 2020/21 - \$ 162,500 Grand Challenges


## Winrock Land Sale Endowment

In November 2001, the University of New Mexico Board of Regents established the Winrock Land Sale Endowment with $\$ 25$ million in proceeds from the sale of the Winrock Shopping Center property.

The Winrock Land Sale Endowment is a "quasi endowment" which is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund. The endowment corpus and any annual spending distributions from the endowment to the University may be used at the Regents' discretion.

The University has historically designated the monies to national merit scholarships, need-based financial aid, faculty retention, graduate fellowships and travel grants, capital improvements. To date, over $\$ 20$ million has been distributed from the endowment for these programs as approved annually by the President.

## Woodward Endowment

In 1982, the University of New Mexico Board of Regents established the Hugh B. and Helen K. Woodward Endowment to receive and invest distributions from the Woodward Trust.

The University receives $45 \%$ of the annual net income from the Woodward Trust administered by the Sandia Foundation, a Hugh and Helen Woodward Charity, in accordance with the will of Hugh B. Woodward. UNM's share of these annual distributions (approximately $\$ 1.7$ million annually) from the Sandia Foundation are deposited in the Hugh B. and Helen K. Woodward Endowment.

The Hugh B. and Helen K. Woodward Endowment is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund.

## Woodward Endowment (cont.)

The Last Will and Testament of Mr. Woodward stated:
It is my hope and wish, but I do not require, that a substantial portion of the annual net income shall be used by the Regents of the University of New Mexico: (1) to financially assist deserving students to begin and complete their college education, (2) to establish and maintain scholastic awards, grants scholarships and prizes to be conferred upon individual students, including students in the School of Law and the School of Medicine, when established, in recognition of achievement and usefulness to said university and to its student body, and (3) to supplement regular salaries of the Dean of the School of Law and any deserving full professor of said school and the Dean of the School of Medicine and any deserving full professor of said school devoting full time to his professional employment. No more than Six Thousand Dollars $(\$ 6,000.00)$ of the moneys passing to the Regents of the University of New Mexico annually shall be utilized to supplement the salaries as provided in subpart (3) of this paragraph.

The FY2023/24 endowment distribution was used for Regents' merit scholarships, presidential scholarships, UNM scholars and national merit scholarships, as approved by the President.

## Yearly Spending Distributions

| FY 2023-24 |  |  |
| :--- | :---: | ---: |
| Annual Spending Distributions |  |  |
| Regents' Endowment Fund | $\$$ | $1,338,738$ |
| Winrock Land Sale | $\$$ | $1,202,373$ |
| Woodward Endowment | $\$$ | $3,060,142$ |
| Total | $\$$ | $5,601,253$ |

Each year the Foundation transfers the spending distribution on the endowments to UNM.
The funds are allocated according to donor intent:

- Regents' Policy 7.19
- Woodward - Sandia Foundation 2012 Agreement

Spending distributions fund mission critical areas of the University.

## Total FY24 Regents' Endowments Spending Distributions

 \$5,601,253Government Relations and Speakers Program,


## Fiscal Year 2024 Scholarship Amounts

## Scholarship

Approx.
\$24,000 per year

## UNM Institutional Endowment Spending Projections

| Annual Spending Distribution | Projected <br> $\mathbf{2 0 2 4 - 2 5}$ | Projected <br> $\mathbf{2 0 2 5 - 2 6}$ | Projected <br> $\mathbf{2 0 2 6 - 2 7}$ | Projected <br> $\mathbf{2 0 2 7 - 2 8}$ |
| :--- | ---: | ---: | ---: | ---: |
| Regents' Endowment Fund | $1,373,342$ | $1,399,909$ | $\mathbf{1 , 3 9 4 , 2 2 0}$ | $1,616,024$ |
| Winrock Land Sale | $\mathbf{1 , 2 3 4 , 8 8 8}$ | $\mathbf{1 , 2 5 1 , 8 0 8}$ | $\mathbf{1 , 2 3 3 , 8 1 6}$ | $\mathbf{1 , 2 4 2 , 1 3 8}$ |
| Woodward Endowment | $3,242,466$ | $\mathbf{3 , 3 9 4 , 7 0 7}$ | $\mathbf{3 , 4 5 2 , 7 0 2}$ | $\mathbf{3 , 5 8 4 , 6 0 8}$ |
| Total Projected Spending Distribution | $\mathbf{5 , 8 5 0 , 6 9 6}$ | $\mathbf{6 , 0 4 6 , 4 2 4}$ | $\mathbf{6 , 0 8 0 , 7 3 8}$ | $\mathbf{6 , 4 4 2 , 7 7 0}$ |


| Projected \$ increase (decrease) from PY | $\$ 151,413$ | $\$ 195,728$ | $\$ 34,314$ | $\$ 362,032$ |
| :--- | ---: | ---: | ---: | ---: |
| Projected \% increase (decrease) from PY | $2.7 \%$ | $3.3 \%$ | $0.6 \%$ | $6.0 \%$ |

*Includes ASM Student Investment Program

N

## Strategic Investment Cycle




Thank you!
Comments / Questions
边

Appendix

## FY24 Regents Endowment Fund Allocations



Total FY24 Allocations $\mathbf{\$ 1 , 3 3 8 , 7 3 8}$

## NHI

## FY24 Winrock Land Sale Allocations



Total FY24 Allocations \$1,202,373

## NHI

## FY24 Woodward Endowment Allocations



Total FY24 Allocations \$3,060,142

## NHI

FY2023-24 Allocations

|  | Regents Endowment |  | Winrock Land Sale |  | Woodward Endowment |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regents Merit Scholarships | \$ |  | \$ | 18,521 | \$ | 401,500 | \$ | 420,021 |
| Presidential Scholarship Program | \$ | - | \$ | - | \$ | 751,800 | \$ | 751,800 |
| UNM Scholars | \$ | - | \$ | 279,252 | \$ | 1,558,889 |  | 1,838,141 |
| National Merit Scholarship Program | \$ | - | \$ | 480,000 | \$ | 347,953 | \$ | 827,953 |
| Need-Based Scholarship Support | \$ | - | \$ | - | \$ | - | \$ | - |
| Institutional Scholarship Support | \$ | - | \$ | 777,773 | \$ | 3,060,142 | \$ | 3,837,915 |
| Regents Scholars Administration | \$ | - | \$ | - | \$ | - | \$ | - |
| Transfer Scholarship | \$ | - | \$ | - | \$ | - | \$ | - |
| Tuition Assistance Program | \$ | - | \$ | - | \$ | - | \$ | - |
| Study Abroad Programs | \$ | - | \$ | - | \$ | - | \$ | - |
| Student Aid - Room and Board | \$ | 250,000 | \$ | - | \$ | - | \$ | 250,000 |
| Other Scholarships/Student Support | \$ | 250,000 | \$ | - | \$ | - | \$ | 250,000 |
| Regents Professor/Lecture/Fellowships | \$ | 185,000 | \$ | - | \$ | - | \$ | 185,000 |
| Graduate Fellowships/Travel Grants | \$ | - | \$ | 174,600 | \$ | - | \$ | 174,600 |
| Minority Faculty Hiring | \$ | - | \$ | - | \$ | - | \$ | - |
| Faculty Retention | \$ | - | \$ | 250,000 | \$ | - | \$ | 250,000 |
| Faculty Support | \$ | 185,000 | \$ | 424,600 | \$ | - | \$ | 609,600 |
| President's Advancement | \$ | 120,000 | \$ | - | \$ | - | \$ | 120,000 |
| President's Initiatives | \$ | 641,628 | \$ | - | \$ | - |  | 641,628 |
| Government Relations | \$ | 134,110 | \$ | - | \$ | - | \$ | 134,110 |
| Speakers Program - Academic Affairs | \$ | 8,000 | \$ | - | \$ | - | \$ | 8,000 |
| Other Support | \$ | 903,738 | \$ | - | \$ | - | \$ | 903,738 |
| Total Allocations | \$ | 1,338,738 | \$ | 1,202,373 | \$ | 3,060,142 | \$ | 5,601,253 |


| FY2023 and Estimated FY2024 Expenditures for Scholarships funded through Woodward and Winrock endowments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Index Scholarship/Fund Code | FY23 |  |  | FY24 |  |  |
|  | Student Count | Total |  | Student Count |  | Total |
| 454029 Regents (A23004) | 65 | \$ | 1,167,596 | 74 | \$ | 1,469,864 |
| 454418 PSP Award |  |  |  |  |  |  |
| A23204 Presidential | 317 | \$ | 1,749,812 | 333 | \$ | 2,781,997 |
| 454019 UNM Scholars/Woodward |  |  |  |  |  |  |
| A23009 UNM Scholars | 552 | \$ | 1,597,000 | 582 | \$ | 1,743,150 |
| A23294 Woodward | 692 | \$ | 2,638,085 | 784 | \$ | 3,131,250 |
| A23388 Achievers | 794 | \$ | 1,442,250 | 1113 | \$ | 2,223,034 |
| A23389 Lobo Leaders | 28 | \$ | 51,000 | 23 | \$ | 46,000 |
| A23390 Lobo Pride | 0 | \$ | - | 0 | \$ | - |
| 454251 National Merit |  |  |  |  |  |  |
| A23197 National Merit | 35 | \$ | 614,295 | 41 | \$ | 830,592 |
| A23239 Natl African American | 13 | \$ | 175,000 | 28 | \$ | 420,873 |
| A23295 Natl Hispanic Scholars | 31 | \$ | 334,960 | 106 | \$ | 1,475,701 |
| A23296 Natl Native American Scholars | 4 | \$ | 38,992 | 12 | \$ | 157,542 |
| A01095 Natl Merit Stipend | 27 | \$ | 13,250 | 32 | \$ | 15,750 |

## TAB 14

\#14
Update on UNM Combined Enterprise Ten-Year Plan, Fall 2023 (Presenter: Teresa Costantinidis, EVPFA)

## NTH

OFFICE OF THE
EXECUTIVE VICE PRESIDENT FOR FINANCE \& ADMINISTRATION

UNM Combined Enterprise Ten-Year Plan<br>Fall 2023 Update<br>October 18, 2023

## Presentation Overview

》 Elements of the 10－year financial model
》 Annual Budget Cycle
» FY2023 Financial Results
》 Combined Enterprise Projections
» Income Statement：Revenues，Expenses，and Net Income
» Balance Sheet：Cash，Capital，Debt and Retiree Benefit Liabilities
» Campus Segment Projections Summary
» Health Segment Projections Summary

## Elements of the 10-year financial model

- The projections are based on reasonable assumptions
- Slides added to highlight activity for balance sheet, cash, and debt analyses
- The new hospital tower is a key driver of the bottom line
- We will need a strategy to find discretionary revenue for new initiatives and addressing salary underfunding
- Building renewal and capital projects need support
- Only Capital Plan Category 1 "approved and funded" capital projects are reflected


## ANNUAL BUDGET CYCLE



Approve Current Fiscal Year BAR \& New Fiscal Year Budget

Budget Priorities
Approval of RPSP
Requests

Report of Legislative Priorities

Categorization of Reserves Report

OCTOBER
Ten-Year
Financial and Business Plan

The UNM combined enterprise ten-year plan serves as a strategic roadmap and helps drive optimal decision-making

Combined Enterprise Ten-Year Financial and Business Plan


## UNM Combined Enterprise

## Campus Segment

- Main Campus
- Branch Campuses
- Gallup
- Los Alamos
- Taos
- Valencia


## Health Segment

- UNM Health Sciences
- UNM Health
- UNM Hospital
- Sandoval Regional Medical Center
- UNM Medical Group


## Patient care and research represent 66.5\% of our \$3.3B revenue

| Sources | FY2023 (\$M) | Share |
| :--- | ---: | ---: |
| University Hospitals Patient Care | \$ | 1,703 |
| Contract and Grants | $51.4 \%$ |  |
| Federal, State and Local Appropriations |  | $15.4 \%$ |
| Auxiliary Enterprises | 542 | $16.4 \%$ |
| Student Tuition and Fees, Net | 229 | $6.9 \%$ |
| F\&A recovery and misc | 130 | $3.9 \%$ |
| Gifts and Investment Income | 114 | $3.4 \%$ |
|  |  | 85 |
|  | $\$$ | $2.6 \%$ |


| Contract and Grant detail | FY2023 (\$M) |  |
| :--- | :---: | :---: |
| Contract and Grants | \$ | 512 |
| Less: Student Aid |  | $(115)$ |
| Contract and Grants, net of student aid | $\$$ | 397 |

FY2023 Combined Enterprise Revenue: $\$ 3.3$ billion


## Tuition Revenue FY2023

| Tuition and Fees | FY2023 (\$M) |  |
| :---: | :---: | :---: |
| Main Campus student tuition | \$ | 133 |
| Main Campus lottery scholarships |  | 37 |
| Main Campus differential tuition |  | 29 |
| Health Sciences tuition |  | 20 |
| Branch Campus tuition |  | 5 |
| Total tuition charged | \$ | 224 |
| Scholarship Allowance Awarded | \$ | (151) |
| Net Tuition Revenue | \$ | 73 |
| add: Total Student Fees | \$ | 57 |
| Net Tuition and Fees | \$ | 130 |

Scholarship allowances are the difference between the stated charge for goods and services provided by the University and the amount that is paid by students and/or third parties making payments on students' behalf.

To the extent that the difference between the stated charge for goods and services provided by the University and the amount paid are used to satisfy tuition and fees, other student charges, and auxiliary enterprises charges, the University has recorded a scholarship allowance.

## UNM received \$542M in state and local appropriations in FY2023



State appropriations include Instruction and General appropriations (I\&G and Research and Public Service Projects (RPSP's).

Local appropriations include county mill levy funding.

## Personnel-related costs drive over $50 \%$ of our expenses

| Uses | FY2023 (\$M) | Pct |  |
| :--- | :--- | :--- | :--- |
| Salaries and Benefits | $\$$ | 1,644 | $52 \%$ |
| Patient Care Costs | 694 | $22 \%$ |  |
| Op Exp | 450 | $14 \%$ |  |
| Deprec and Amort | 122 | $4 \%$ |  |
| Plant Maintenance | 83 | $3 \%$ |  |
| Research Costs | 74 | $2 \%$ |  |
| Student Costs (net) | 44 | $1 \%$ |  |
| Capital Expenditures | 16 | $<1 \%$ |  |
| Bond Expenses | 11 | $<1 \%$ |  |
| Investment Exp | 1 | $<1 \%$ |  |
|  |  | 3,139 |  |

FY2023 Combined Enterprise Expense: \$3.1 B


| Student Costs | FY2023 (\$M) |  | Research Costs | FY2023 (\$M) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial aid awards | \$ | 155 | Research Costs | \$ | 16 |
| Scholarships |  | 33 | Subaward |  | 34 |
| Other student costs |  | 5 | Facilities and Administration |  | 62 |
| Total Student Costs | \$ | 193 | Total Research Costs | \$ | 112 |
| Less: scholarship allowance |  | (149) | Less: Facility and Admin adj |  | (38) |
| Student Costs, net | \$ | 44 | Research Costs, net | \$ | 74 |


| $\square$ Salaries and Benefits | Patient Care Costs | $\square$ Op Exp |
| :--- | :--- | :--- |$\quad$ Deprec and Amort

FY2023 Combined Enterprise Results

| FY2023 Results (\$M) | Actual |  | Plan | Variance | Pct |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Combined Enterprise |  |  |  |  |  |
| Revenues | \$ | 3,315 | \$ 3,451 | \$ (136) | -4\% |
| Expenses |  | 3,139 | 3,513 | (374) | -11\% |
| Net Income/(Loss) | \$ | 176 | \$ (62) | \$ 238 |  |
| ERB and OPEB adj |  | (69) |  |  |  |
| Net Income/(Loss) net of ERB and OPEB adj | \$ | 107 |  |  |  |
|  |  |  |  |  |  |
| Campus Segment |  |  |  |  |  |
| Revenues | \$ | 971 | \$ 1,009 | \$ (38) | -4\% |
| Expenses |  | 799 | 1,014 | (216) | -21\% |
| Net Income/(Loss) | \$ | 172 | \$ (6) | \$ 177 |  |
| ERB and OPEB adj |  | (46) |  |  |  |
| Net Income/(Loss) net of ERB and OPEB adj | \$ | 126 |  |  |  |
|  |  |  |  |  |  |
| Health Segment |  |  |  |  |  |
| Revenues | \$ | 2,344 | \$ 2,442 | \$ (98) | -4\% |
| Expenses |  | 2,340 | 2,499 | (158) | -6\% |
| Net Income/(Loss) |  | 4 | (57) | \$ 60 |  |
| ERB and OPEB adj |  | (23) |  |  |  |
| Net Income/(Loss) net of ERB and OPEB adj | \$ | (19) |  |  |  |

[^7]Non-cash retiree pension and health benefit cost adjustments reduced UNM Combined Enterprise net income by \$69M in FY2023

- On the income statement, we record:
- The year-over-year change in the pension liability
- The year-over-year change in the retiree health benefit liability, determined by an actuarial valuation including assumptions and the net position of the trust account
- On the balance sheet, we record:
- The total unfunded pension liability
- The total retiree health liability, determined by an actuarial valuation based on UNM's proportion of the entire Educational Retiree net pension liability


## IMPACT OF NON-CASH RETIREE BENEFIT LIABILITIES ON NET INCOME (\$M)



## What do these unfunded pension and retiree health benefit liabilities really mean for UNM?

- Retirement Benefit (The New Mexico Educational Retirement Act, ERA):
- The liability is UNM's proportion of the net pension liability of the entire Plan, determined each year by an actuarial valuation.
- The liability increase or decrease will fluctuate each year depending on the assumptions used in the actuarial valuation, set by the Plan's Board of Trustees.
- Significant assumptions used in the valuation include Inflation Factor, Salary Increase \%, Investment Rate of Return, Mortality, and Retirement Age.

Retiree Health Benefit (Other Post-Employment Benefits, OPEB):

- The UNM administers The Retiree Welfare Benefit Plan and is the fiduciary of the Retiree Welfare Benefit Trust (the VEBA.)
- Employees hired prior to July 1, 2015, that have contributed to the VEBA Trust for five consecutive years immediately prior to retirement are eligible for the benefit.
- The liability is an annual actuarial valuation determination based on assumptions for Salary Increases, Investment Rate of Return, Healthcare Cost Trends and Rates, and the Net Position of the Benefit Trust. Changes to the Plan since inception in addition to growth of the Trust account should reduce liability over time.


## UNM projections reflect a combined positive net income for the period FY2024 - FY2033



[^8]Consolidated enterprise growth slimly exceeds expenditure growth for projections period in later years


Green - Indicates projected revenue growth exceeds projected expenditure growth.

Red - Indicates projected revenue growth is less than or equal to projected expenditure growth

## Revenue from competitive markets will continue to be our dominant source of funds in FY2033




| Source (\$M) |  | FY2023 | Share | Source (\$M) | FY2033 | Share | Inc/Dec <br> FY2023 - <br> FY2033 | Annual Growth Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Patient Services | \$ | 1,703 | 51\% | Patient Services | \$ 2,310 | 50\% | 36\% | 4\% |
| Grants \& Contracts (all) |  | 512 | 15\% | Grants \& Contracts (all) | 725 | 16\% | 49\% | 5\% |
| State and Local Appropriations |  | 545 | 16\% | State and Local Appropriations | 811 | 17\% | 42\% | 4\% |
| Sales \& Services |  | 228 | 7\% | Sales \& Services | 306 | 7\% | 34\% | 3\% |
| Tuition and Fees, Net |  | 130 | 4\% | Tuition and Fees, Net | 181 | 4\% | 40\% | 4\% |
| All Other Revenues |  | 199 | 6\% | All Other Revenues | 302 | 7\% | 52\% | 5\% |
| Total FY2023 revenues |  | \$3,315 | 100\% | Total FY2033 revenues | \$4,634 | 100\% |  |  |

Making strategic capital investments, leveraging our cash, and being attentive to our debt remain key balance sheet focus areas

Assets $=$ Liabilities + Net Position
Total FY2023 Assets \$3.9 Billion
Total FY2023 Liabilities and Net Position \$3.9 Billion


# Combined Enterprise Cash Projections FY2023 - FY2033 



Combined Enterprise Capital Spend Plan exceeds \$840M for projection period FY2024 - FY2033


Note: Only Capital Plan Category 1 "approved and funded" capital projects are reflected in this projection.

## Combined Enterprise Debt Schedule FY2023 - FY2033



[^9]
## Debt service tests are used by financial institutions to gauge the borrowing capacity of the organization. (Consolidated Enterprise)

| Ratio | Description | Test | Sparkline | Status |
| :---: | :---: | :---: | :---: | :---: |
| Modified Cash Flow Margin | Net Income/Operating Revenues | $>=0 \%$ |  | ( $)$ |
| Debt Service to Operations | Debt service / Operating Expenses | <= 6\% | $\begin{array}{llll} 6.0 \% & \xrightarrow{1.0 \%} 1.1 \% \quad 0.7 \% \\ -4.0 \% & \longrightarrow \end{array}$ | ( $)$ |
| Expendable <br> Resources to Debt | Expendable Resources/ Total Debt | >=1 | $\begin{array}{llll} \hline 1.00 \\ (1.00) & \\ & \\ & \\ & (0.90) \quad(0.81) \end{array}$ | ( |

## Campus Segment



## Campus Segment Priorities and Strategic Initiatives

## Intellectual Capital for Success

Achieve faculty salary competitiveness and equity
Increase faculty positions in strategic areas
Support faculty recruiting, start-up, and retention costs, including partner placement support and childcare opportunities


Implement recruitment strategies for an equitable and inclusive workforce
Improve graduate student support
Provide critical operational support (e.g. travel, technology, etc.)

## Research, Innovation \& One University

Expand research infrastructure and programs with multiunit cross campus impact:
Grand Challenges, Health Equity, Quantum New Mexico Institute, Accelerating Resilience Innovation in Dryland Institute, Environmental Health, Data Science, Biostatistics


Advance Center of Excellence in Substance Use by synchronizing existing expertise

Utilize HelioCampus study data to identify key opportunity areas for action

Remove barriers to collaboration and operations across areas of institution

## Sustainable Future

Increase employee engagement scores and overall wellness
Define and achieve strategic vision for Athletics
Promote energy efficiency, geothermal investment, and related carbon reduction

Transform our facilities for 21st century learning and research
Improve campus physical and information technology security
Foster environment of inclusion by improving equal access for the disabled

## Student Success and Wellness

Continue to strengthen student enrollment and pipelines
Promote the Student Achievement Project
Expand innovative and learning strategies, integrate student support across campuses, expand student wellness, and expanding student services to strengthen engagement and retention

## Advance New Mexico

Enhance economic development of New Mexico
Strengthen community engagement and impact
Prioritize diversity, equity, and inclusion across all areas of the institution


## Campus Capital Strategic Initiatives-Highlights

## Academic Affairs

- Center for Collaborative Arts and Technology (CCAT)
- UNM Welcome Center
- Woodward Engineering Classroom Renewal
- Castetter Hall Facility Upgrades
- Quantum Materials \& Technology Laboratory Upgrades

Administration \& Institutional Support Services

- Popejoy Hall Lobby Improvements
- Duck Pond Water and Ecological Improvements
- Housing Improvements
- Campus Facility and Investment Needs (FIN)
- Campus Renewal Projects
- Electrical Distribution


## Branch Campuses (Largest Project each Campus)

- Gallup Gurley Hall Improvements
- Los Alamos Workforce Development Lab and Support renovations
- Taos Peralta Hall Renovation and Addition
- Valencia Fire Safety Improvements


## Athletics

- Football Turf Replacement
- Football Stadium Light Improvements
- University Arena Improvements

Campus segment projects a positive net income for the period FY2024 - FY2033


Revenues presented net of intra-university activities (allocations, transfers, reserves); expenses presented net of extraordinary items

## State appropriations and research generate half of Campus segment income through FY2033

| FY2023 Campus Segment Revenues (\$M) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2023 |  |  |  |  |  |  |  |  |
| $200$ | 400 |  | $600$ | 800 |  | 1,000 |  | 1,200 |
| - State and Local Appropriations | - Grants \& Contracts (all) |  | - Sales \& Services | - Tuition and Fees, Net |  | - All Other Revenues |  |  |
| FY2033 Projected Campus Segment Revenues (\$M) |  |  |  |  |  |  |  |  |
| FY2033 |  |  |  |  |  |  |  |  |
| $200$ | 400 |  | 600 | 800 |  | 1,000 |  | $1,200$ |
| - State and Local Appropriations | - Grants \& Contracts (all) |  | - Sales \& Services | - Tuition and Fees, Net |  | - All Other Revenues |  |  |
| Source (\$M) | FY2023 | Share | Source |  | FY2033 | Share | Inc/Dec <br> FY2023 - <br> FY2033 | Annual Growth Rate |
| State and Local Appropriations | 283 | 29\% | State and Loca | propriations | 455 | 32\% | 61\% | 6\% |
| Grants \& Contracts (all) | 281 | 29\% | Grants | ntracts (all) | 386 | 27\% | 37\% | 4\% |
| Sales \& Services | 193 | 20\% |  | \& Services | 240 | 17\% | 24\% | 2\% |
| Tuition and Fees, Net | 114 | 12\% | Tuitio | d Fees, Net | 149 | 10\% | 30\% | 3\% |
| All Other Revenues | 100 | 10\% |  | Revenues | 195 | 14\% | 96\% | 10\% |
| Total FY2023 revenues | \$971 | 100\% | Total F | 33 revenues | \$1,425 | 100\% |  |  |

Campus revenue growth approaches expenditure growth for projections period


Green - Indicates projected revenue growth exceeds projected expenditure growth.

Red - Indicates projected revenue growth is less than or equal to projected expenditure growth

## Endowments projected to remain a stable source of funding for projection period FY23 - FY33



## Campus Cash Reserve Targets



National Association of College and University Business Officers (NACUBO) recommends reserve balances between 25\% and $50 \%$ of total operating expenditures.

Projected campus segment capital spending over ten years totals approximately $\$ 560$ million Campus Capital Funding by Source


- Debt Equity - State Capital Appropriations

| Project Type |  |  | State Capital <br> Appropriations |  |
| :--- | :---: | :---: | :---: | :---: | Grand Total | Equity |
| :--- |

## Projected campus segment depreciation often exceeds capital expenditures indicating need for infrastructure investment

Campus Segment Capital Expenditures and Depreciation (\$M)


## Debt service tests are used by financial institutions to gauge the borrowing capacity of the organization. (Campus)

| Ratio | Description | Test | Sparkline | Status |
| :---: | :---: | :---: | :---: | :---: |
| Modified Cash Flow Margin | Net Income/Operating Revenues | $>=0 \%$ |  | ( |
| Debt Service to Operations | Debt service / Operating Expenses | <= 6\% | $\begin{array}{cccc} 6.0 \% & 0.8 \% & 0.7 \% & 0.5 \% \\ -4.0 \% & & & \end{array}$ |  |
| Expendable <br> Resources to Debt | Expendable Resources/ Total Debt | $>=1$ | $\begin{array}{lll} \hline 1.00 & & \\ & (0.92) & (0.95) \\ \hline 1.00) & & \\ \hline \end{array}$ | $x$ |

## Debt Borrowing Capacity - Campus



Total Debt
Borrowing Capacity Calculated at
$6 \%$ of total operating expenses

Projected remaining borrowing capacity calculated as total debt service payments/total operating expenses


## ALIGNING WITH OUR WHOLE STATE

STATE HEALTH IMPROVEMENT PLAN ALIGNMENT

Current state insights guided the identification of these six high-level priorities, which represent areas of greatest impact and need for UNM Health and Health Sciences and the state of New Mexico more broadly. Each priority is further developed into strategic objectives and tactics, alongside points of integration between the priorities.


https://hsc.unm.edu/leadership/unm-healthsciences-2040-report-06272023.pdf

## Seven Strategic Priorities to Improve the Health of All New Mexicans

Over 3,000 engaged. Aligns with UNM 2040 Five Strategic Priorities. Capital Requests align.
Prioritize Workforce Development,
Recruitment and Retention

Health segment projects a positive net income for the period FY2024 - FY2033


[^10]Patient Services continue to provide over $70 \%$ of revenue for Health segment through FY2033

| FY2023 Health Segment Revenues (\$M) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2023 |  |  |  |  |  |  |
| \$- |  | \$500 | \$1,000 | \$1,500 | \$2,000 | \$2,500 |
|  | - Patient Services | - Grants \& Contracts (all) | - Sta | ations | - Tuition and Fees, Net | - All Other Revenues |

## FY2033 Projected Health Segment Revenues (\$M)



| Source (\$M) | FY2023 |  | Share | Source (\$M) | FY2033 |  | Share | $\begin{aligned} & \text { Inc/Dec } \\ & \text { FY2023 - } \\ & \text { FY2033 } \\ & \hline \end{aligned}$ | Annual Growth Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Patient Services | \$ | 1,675 | 71\% | Patient Services | \$ | 2,289 | 71\% | 37\% | 4\% |
| Grants \& Contracts (all) |  | 231 | 10\% | Grants \& Contracts (all) |  | 339 | 11\% | 47\% | 5\% |
| State and Local Appropriations |  | 262 | 11\% | State and Local Appropriations |  | 355 | 11\% | 36\% | 4\% |
| Tuition and Fees, Net |  | 33 | 1\% | Tuition and Fees, Net |  | 33 | 1\% | 1\% | 0\% |
| All Other Revenues |  | 143 | 6\% | All Other Revenues |  | 193 | 6\% | 35\% | 3\% |
| Total FY2023 revenues |  | \$2,344 | 100\% | Total FY2033 revenues |  | \$3,209 | 100\% |  |  |

Health revenue exceeds expenditure growth for first half of projection period, approaching breakeven for latter half of projection period


Green - Indicates
projected revenue growth
exceeds projected
expenditure
growth.

Red - Indicates projected revenue growth is less than or equal to projected expenditure growth

Health Segment Cash Projections FY2023 - FY2033
$\begin{array}{lllllllllllllll}\text { FY2023 FY2024 FY2025 FY2026 FY2027 FY2028 } & \text { FY2029 } & \text { FY2030 } & \text { FY2031 } & \text { FY2032 } & \text { FY2033 }\end{array}$


## Projected Health segment capital spending over ten years will exceed $\$ 230$ million*

## Health Capital Funding by Source



| Project Type |  | State Capital |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Debt | Equity | Appropriations | Grand Total |  |
| UNM Health and Health Sciences | $\$ 208$ | $\$ 17$ | $\$ 57$ | $\$ 282$ |  |

Projected Health Segment capital expenditure exceeds depreciation, indicating building phase

UNM Health Segment Capital Expenditures and Depreciation (\$M)


## Debt service tests are used by financial institutions to gauge the borrowing capacity of the organization. (Health)

| Ratio | Description | Test | Sparkline | Status |
| :---: | :---: | :---: | :---: | :---: |
| Modified Cash Flow Margin | Net Income/Operating Revenues | >= 0\% |  | (จ) |
| Debt Service to Operations | Debt service / Operating Expenses | <= 6\% | $\begin{array}{cccc} 6.0 \% & 0.2 \% & 0.5 \% & 0.3 \% \\ -4.0 \% & \longrightarrow \end{array}$ | ( |
| Expendable Resources to Debt | Expendable Resources/ Total Debt | $>=1$ | $\begin{array}{llll} \hline \mathbf{1 . 0 0} & & & 0.14 \\ & (0.02) & 0.54 \\ \mathbf{1 . 0 0}) & & & \\ \hline \end{array}$ | ( |

## Debt Borrowing Capacity - Health



Projected remaining borrowing capacity calculated as total debt service payments/total operating expenses

## Final Comments

- Patient care and research projected to remain dominant sources of revenue
- Salary and benefits will remain the primary expenditure for the combined enterprise
- Need to strategize ways to develop and deepen new and existing sources of discretionary funding
- Projected increases in cash balances are insufficient to provide for projected increase in operating expenditures while maintaining sufficient cash reserves per NACUBO recommendations
- Campus needs additional revenue sources to invest in facilities
- Campus finances its capital spending primarily through state appropriations and department balances (equity)
- Campus investment in facilities is not keeping up with depreciation
- Health finances its capital spending primarily through debt financing
- Health investment in facilities is sufficient to provide for projected depreciation


## Thank you!

## Questions/Comments?

## APPENDIX A: <br> Financial Model Assumptions and Income Statements

Fall 2023 Update

| FY24 forecast is driven by the annual operating budget |  |  |  |
| :---: | :---: | :---: | :---: |
| FY24-FY33 are driven by the FY24 budget with inflationary factors applied |  |  |  |
|  |  |  |  |
| Revenue assumptions |  |  |  |
|  |  |  |  |
| Operating Revenues | Main Campus | Branch Campuses | Health Segment - UNM Health Sciences |
| Tuition Revenue | Avg of 3.1\% increase per year | Avg of 3.1\% increase per year | Avg of .08\% increase per year |
| Student Fees | Same as tuition revenue | Same as tuition revenue | Same as tuition revenue |
| Patient Revenues | Flat, no inflationary factors applied | Flat, no inflationary factors applied | 1\% per year starting FY25 |
| Grants and Contracts | 3\% per year | 3\% per year | 3\% per year starting FY25 |
| Sales and Service | 2\% per year | Flat, no inflationary factors applied | 1\% per year starting FY25 |
| Other Operating Revenue (F\&A recovery, misc) | 3\% per year | 3\% per year | 2\% per year starting FY25 |
|  |  |  |  |
| Nonoperating Revenues | Main Campus | Branch Campuses | Health Segment - UNM Health Sciences |
| Appropriations | $2 \% / 6 \% / 5 \% / 4 \%$ through end of model | $2 \% / 6 \% / 5 \% / 4 \%$ through end of model | 2\%/6\%/5\%/4\% through end of model |
| Bond Revenue | Flat, no inflationary factors applied | Flat, no inflationary factors applied | Flat, no inflationary factors applied |
| Gifts | avg of .5\% per year | Varies, avg of 4.4\% per year | Flat, no inflationary factors applied |
| Investment Income | $3 \% / 4 \%$ through end of model | $3 \% / 4 \%$ through end of model | $3 \% / 4 \%$ through end of model |
| Other Nonoperating Revenue | Flat, no inflationary factors applied | Flat, no inflationary factors applied | 1\% per year |

## Income Statement Financial Model Assumptions

FY24 forecast is driven by the annual operating budget

| FY24-FY33 are driven by the FY24 budget with inflationary factors applied |  |  |  |
| :---: | :---: | :---: | :---: |
| Expense assumptions |  |  |  |
|  |  |  |  |
| Operating Expenses | Main Campus | Branch Campuses | Health Segment |
| Salaries | 2\%/4\%/3\% 2\% through end of model | 2\%/4\%/3\% 2\% through end of model | $2 \% / 4 \% / 3 \% 2 \%$ through end of model |
| Benefits | Calculated as 30\% of salaries | Calculated as 30\% of salaries | Calculated as 30\% of salaries |
| Supplies | 2\% per year | 2\% per year | 2\% per year |
| Travel | 2\% per year | 2\% per year | 1\% per year |
| Patient Costs | Calculated as $16.98 \%$ of patient revenues | Calculated as $16.98 \%$ of patient revenues | Calculated as $16.98 \%$ of patient revenues |
| Research costs | 3\% per year | 3\% per year | 3\% per year |
| Student costs | Avg 3.1\% increase per year | Avg 3.1\% increase per year | Avg 1.7\% increase per year |
| Special Grant Contract Expense | $3 \%$ per year | $3 \%$ per year | $3 \%$ per year |
| Communcations Charges | 2\% per year | 2\% per year | 2\% per year |
| Services | 2\% per year | 2\% per year | 2\% per year |
| Plant Maintenance | 2\% per year | 2\% per year | 2\% per year |
| Utilities | 3\% per year | $3 \%$ per year | 2\% per year |
| Other Expense | 1\% per year | 1\% per year | 1\% per year |
|  |  |  |  |
|  |  |  |  |
| Capital Expenditures | Approved projects on capital planning sheet plus 2\% per year | Approved projects on capital planning sheet plus $2 \%$ per year | Flat, manually adjusted for funded projects |
| Bond expenses | From debt service schedule supporting sheet | From debt service schedule supporting sheet | Flat, manually adjusted for outstanding bonds |
| Noncash expenses | $2 \%$ per year | 2\% per year | Flat, no inflationary factors applied |

Combined Enterprise Income Statement for the year ended June 30, 2023, and projected FY2024-FY2028

|  |  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 |  | FY2028 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OA1 - Tuition Revenue |  | 187,338,294 |  | 191,920,488 |  | 201,376,425 |  | 206,196,734 |  | 211,089,085 |  | 216,164,755 |
| OA2 - Student Fees |  | 56,519,452 |  | 60,641,241 |  | 63,928,771 |  | 65,604,640 |  | 67,303,727 |  | 69,067,767 |
| OA3 - Patient Services |  | 1,702,901,431 |  | 1,709,077,332 |  | 1,786,709,226 |  | 1,945,973,963 |  | 2,048,228,732 |  | 2,089,238,331 |
| OA4 - Federal Grants \& Contracts |  | 320,113,986 |  | 359,205,318 |  | 369,981,650 |  | 381,081,272 |  | 392,513,882 |  | 404,289,471 |
| OA5 - Sales Services |  | 227,719,951 |  | 323,930,705 |  | 285,130,373 |  | 290,085,960 |  | 295,149,895 |  | 300,324,666 |
| OA6 - Other Operating Revenue |  | 65,648,639 |  | 73,464,536 |  | 76,530,465 |  | 77,640,867 |  | 78,816,279 |  | 80,643,507 |
| OA7 - Purchased Services |  | 275,461 |  | 3,048,985 |  | 2,948,985 |  | 2,948,985 |  | 2,948,985 |  | 2,948,985 |
| OA8 - State and Local Grants \& Contracts |  | 143,602,733 |  | 144,298,977 |  | 148,628,404 |  | 153,087,714 |  | 157,680,803 |  | 162,411,685 |
| OA9 - Nongovernmental Grants \& Contracts |  | 38,462,146 |  | 51,693,029 |  | 53,281,779 |  | 54,918,192 |  | 56,603,698 |  | 58,339,768 |
| OAA - Scholarship Allowance - Tuition |  | -132,086,226 |  | -132,086,226 |  | -139,734,018 |  | -143,632,598 |  | -147,582,494 |  | -151,685,287 |
| OAB - Scholarship Allowance - Auxiliaries |  | -17,265,559 |  | -17,265,559 |  | -18,265,235 |  | -18,774,835 |  | -19,291,143 |  | -19,827,437 |
| OAC - Uncollectible Tuition |  | -1,565,169 |  | -1,518,137 |  | -1,590,719 |  | -1,636,852 |  | -1,670,498 |  | -1,719,356 |
| Subtotal Operating Revenues | \$ | 2,591,665,139 | \$ | 2,766,410,689 | \$ | 2,828,926,106 | \$ | 3,013,494,042 | \$ | 3,141,790,952 | \$ | 3,210,196,856 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| OP1-Appropriations |  | 403,921,274 |  | 451,892,394 |  | 487,593,825 |  | 488,982,932 |  | 508,317,721 |  | 528,509,751 |
| OP2 - Bond Revenue |  | 38,153,174 |  | 63,004,849 |  | 122,754,849 |  | 144,004,849 |  | 85,254,849 |  | 63,004,849 |
| OP3-Gifts And Other |  | 35,852,947 |  | 40,016,391 |  | 40,392,919 |  | 41,064,572 |  | 41,783,619 |  | 42,210,372 |
| OP4 - Investment Income |  | 33,181,036 |  | 49,867,774 |  | 58,109,240 |  | 59,456,090 |  | 61,236,789 |  | 63,098,118 |
| OP5 - Other Non Operating Revenue |  | 7,148,353 |  | -20,190,500 |  | -333,955 |  | -319,446 |  | -308,851 |  | -317,645 |
| OP7 - State Lottery Scholarships |  | 36,855,464 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |
| OP8 - Covid-19 Grants |  | 9,457,853 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OP9 - Federal Appropriations |  | 120,083 |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |
| OPA - Local Appropriations |  | 139,040,186 |  | 151,025,896 |  | 141,441,050 |  | 142,688,220 |  | 144,083,428 |  | 146,754,732 |
| OPB - Capital Appropriations |  | 2,970,633 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |
| OPC - Lease and Rental Income |  | 242,607 |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |
| OPD - Land Grant \& Maintenance Revenue |  | 16,353,261 |  | 13,309,141 |  | 13,709,141 |  | 13,945,141 |  | 14,185,861 |  | 14,431,395 |
| Subtotal Nonoperating Revenues | \$ | 723,296,871 | \$ | 793,480,327 | \$ | 908,221,452 | \$ | 934,376,741 | \$ | 899,107,799 | \$ | 902,245,956 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues | \$ | 3,314,962,010 | \$ | 3,559,891,016 | \$ | 3,737,147,558 | \$ | 3,947,870,783 | \$ | 4,040,898,750 | \$ | 4,112,442,811 |

Combined Enterprise Income Statement projected FY2029-FY2033

|  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 |  | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OA1 - Tuition Revenue | \$ | 221,875,069 | \$ | 226,704,964 | \$ | 231,158,669 | \$ | 235,670,422 | \$ | 240,282,788 |
| OA2 - Student Fees |  | 71,015,250 |  | 72,693,838 |  | 74,233,658 |  | 75,802,251 |  | 77,405,825 |
| OA3-Patient Services |  | 2,131,072,062 |  | 2,173,746,549 |  | 2,217,278,755 |  | 2,261,685,987 |  | 2,306,985,903 |
| OA4 - Federal Grants \& Contracts |  | 416,418,328 |  | 428,911,050 |  | 441,778,554 |  | 455,032,083 |  | 468,683,218 |
| OA5-Sales Services |  | 305,612,820 |  | 311,016,965 |  | 316,539,773 |  | 322,183,978 |  | 327,952,383 |
| OA6- Other Operating Revenue |  | 82,511,685 |  | 84,421,764 |  | 86,374,717 |  | 88,371,543 |  | 90,413,263 |
| OA7 - Purchased Services |  | 2,948,985 |  | 2,948,985 |  | 2,948,985 |  | 2,948,985 |  | 2,948,985 |
| OA8 - State and Local Grants \& Contracts |  | 167,284,493 |  | 172,303,485 |  | 177,473,047 |  | 182,797,696 |  | 188,282,085 |
| OA9 - Nongovernmental Grants \& Contracts |  | 60,127,921 |  | 61,969,718 |  | 63,866,769 |  | 65,820,731 |  | 67,833,313 |
| OAA - Scholarship Allowance - Tuition |  | -156,160,003 |  | -160,064,003 |  | -163,633,431 |  | -167,282,456 |  | -171,012,855 |
| OAB - Scholarship Allowance - Auxiliaries |  | -20,412,346 |  | -20,922,655 |  | -21,389,230 |  | -21,866,210 |  | -22,353,826 |
| OAC - Uncollectible Tuition |  | -1,767,304 |  | -1,807,665 |  | -1,837,005 |  | -1,866,836 |  | -1,897,167 |
| Subtotal Operating Revenues | \$ | 3,280,526,959 | \$ | 3,351,922,994 | \$ | 3,424,793,260 | \$ | 3,499,298,175 | \$ | 3,575,523,914 |
|  |  |  |  |  |  |  |  |  |  |  |
| OP1-Appropriations | \$ | 549,506,947 | \$ | 571,341,491 | \$ | 594,046,850 | \$ | 617,657,831 | \$ | 642,210,635 |
| OP2 - Bond Revenue |  | 71,979,849 |  | 107,279,849 |  | 71,979,849 |  | 107,279,849 |  | 71,979,849 |
| OP3-Gifts And Other |  | 42,660,872 |  | 43,118,090 |  | 45,593,212 |  | 46,465,943 |  | 47,366,349 |
| OP4-Investment Income |  | 65,043,743 |  | 67,408,769 |  | 69,873,337 |  | 72,441,745 |  | 75,120,138 |
| OP5 - Other Non Operating Revenue |  | -298,378 |  | -293,023 |  | 160,144 |  | 597,058 |  | 607,681 |
| OP6 - Gain on Disposal of Capital Assets |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OP7 - State Lottery Scholarships |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |
| OP8 - Covid-19 Grants |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OP9 - Federal Appropriations |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |
| OPA - Local Appropriations |  | 149,479,461 |  | 152,258,685 |  | 155,093,494 |  | 157,984,998 |  | 160,934,333 |
| OPB - Capital Appropriations |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |
| OPC - Lease and Rental Income |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |
| OPD - Land Grant \& Maintenance Revenue |  | 14,681,840 |  | 14,937,294 |  | 15,197,858 |  | 15,463,632 |  | 15,734,722 |
| Subtotal Nonoperating Revenues | \$ | 937,608,718 | \$ | 1,000,605,538 | \$ | 996,499,125 | \$ | 1,062,445,439 | \$ | 1,058,508,089 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues | \$ | 4,218,135,677 | \$ | 4,352,528,531 | \$ | 4,421,292,385 | \$ | 4,561,743,614 | \$ | 4,634,032,003 |

Combined Enterprise Income Statement for the year ended June 30, 2023, and projected FY2024-FY2028


Combined Enterprise Income Statement projected FY2029-FY2033

|  |  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 |  | FY2033 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61 - Operating Expense Labor |  | 1,549,650,357 |  | 1,585,195,043 |  | 1,621,637,708 |  | 1,658,987,111 |  | 1,697,255,620 |
| 62 - Operating Expense Fringe |  | 379,595,406 |  | 390,944,742 |  | 402,575,066 |  | 414,489,303 |  | 426,691,450 |
| 63 - Operating Expense Labor Contingency |  | 180,571,490 |  | 190,105,584 |  | 199,641,959 |  | 209,221,462 |  | 218,844,955 |
| 64 - GASB Benefits Adj |  | 73,745,078 |  | 75,219,980 |  | 76,724,379 |  | 78,258,867 |  | 79,824,044 |
|  |  |  |  |  |  |  |  |  |  |  |
| Subtotal Salary and Benefits Expense | \$ | 2,183,562,331 | \$ | 2,241,465,348 | \$ | 2,300,579,112 | \$ | 2,360,956,743 | \$ | 2,422,616,070 |
|  |  |  |  |  |  |  |  |  |  |  |
| OJ1-Supplies |  | 66,336,683 |  | 68,035,276 |  | 69,777,116 |  | 71,563,346 |  | 73,395,140 |
| OJ2-Travel |  | 21,456,579 |  | 21,804,975 |  | 22,159,546 |  | 22,520,404 |  | 22,887,663 |
| OJ3 - Student Costs |  | 229,711,251 |  | 235,368,255 |  | 240,577,162 |  | 245,901,413 |  | 251,343,564 |
| OJ4-Research Costs |  | 24,121,453 |  | 24,845,359 |  | 25,590,981 |  | 26,358,972 |  | 27,150,003 |
| OJ5 - Patient Care Costs |  | 845,915,609 |  | 862,722,251 |  | 879,912,129 |  | 897,481,089 |  | 915,427,851 |
| OJ6 - Communication Charges |  | 12,131,094 |  | 12,373,493 |  | 12,620,931 |  | 12,873,461 |  | 13,131,149 |
| OJ7-Services |  | 133,095,947 |  | 135,769,308 |  | 138,499,056 |  | 141,285,532 |  | 144,129,535 |
| OJ8 - Plant Maintenance |  | 102,239,822 |  | 105,766,097 |  | 109,410,048 |  | 113,176,116 |  | 117,069,186 |
| OJ9- Utilities |  | 59,031,640 |  | 60,603,653 |  | 62,220,201 |  | 63,882,206 |  | 65,590,700 |
| OJA - Other Expense |  | 218,226,303 |  | 226,036,169 |  | 234,726,437 |  | 243,454,985 |  | 253,037,918 |
| OJB - Special Grant Contract Expense |  | 61,102,012 |  | 62,574,267 |  | 64,083,384 |  | 65,630,324 |  | 67,216,072 |
| ON2 - Investment Expenses |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OM1-Capital Expenditures |  | 151,335,233 |  | 189,555,535 |  | 158,987,873 |  | 197,904,066 |  | 167,704,064 |
| OM2 - Bond Expenses |  | 9,304,930 |  | 8,666,597 |  | 8,035,880 |  | 7,483,193 |  | 6,815,406 |
| OM4 - Bond Interest Expenses |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |
| OM5 - Loss on Disposal of Capital Assets |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OM3 - Non Cash Expenses |  | 86,679,052 |  | 87,382,944 |  | 88,102,324 |  | 88,835,908 |  | 89,582,775 |
| OM6-Bad Debt |  | 833,647 |  | 833,647 |  | 833,647 |  | 833,647 |  | 833,647 |
| OM7- Depreciation Expense |  | 64,303,956 |  | 64,303,956 |  | 64,303,956 |  | 64,303,956 |  | 64,303,956 |
| OM8 - Scholarship Allowance |  | -176,572,349 |  | -180,986,658 |  | -185,022,661 |  | -189,148,666 |  | -193,366,681 |
|  |  |  |  |  |  |  |  |  |  |  |
| Subtotal Operating and Capital Expense | \$ | 1,923,325,513 | \$ | 1,999,727,775 | \$ | 2,008,890,663 | \$ | 2,088,412,604 | \$ | 2,100,324,600 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expenses | \$ | 4,106,887,844 | \$ | 4,241,193,123 | \$ | 4,309,469,775 | \$ | 4,449,369,347 | \$ | 4,522,940,670 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Net Income | \$ | 111,247,833 | \$ | 111,335,409 | \$ | 111,822,610 | \$ | 112,374,267 | \$ | 111,091,333 |

Campus Income Statement for the years ended June 30, 2023, and Projected FY2024 - FY2027

|  |  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 | FY2027 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OA1- Tuition Revenue | \$ | 158,522,311 | \$ | 163,277,980 | \$ | 172,733,917 | \$ | 177,554,226 | \$ | 182,437,985 |
| OA2 - Student Fees |  | 52,748,218 |  | 56,779,446 |  | 60,066,976 |  | 61,742,845 |  | 63,440,773 |
| OA3 - Patient Services |  | 2,461,386 |  | 15,829,516 |  | 16,304,401 |  | 16,793,534 |  | 17,297,340 |
| OA4 - Federal Grants \& Contracts |  | 156,342,459 |  | 164,344,896 |  | 169,275,301 |  | 174,353,618 |  | 179,584,285 |
| OA5 - Sales Services |  | 210,048,229 |  | 216,414,428 |  | 221,061,933 |  | 225,813,336 |  | 230,671,045 |
| OA6 - Other Operating Revenue |  | 2,866,912 |  | 7,987,757 |  | 8,390,877 |  | 8,806,090 |  | 9,233,760 |
| OA7 - Purchased Services |  | 275,461 |  | 372,148 |  | 272,148 |  | 272,148 |  | 272,148 |
| OA8 - State and Local Grants \& Contracts |  | 113,701,266 |  | 119,386,329 |  | 122,968,297 |  | 126,657,723 |  | 130,457,833 |
| OA9 - Nongovernmental Grants \& Contracts |  | 10,659,801 |  | 11,732,213 |  | 12,111,638 |  | 12,502,445 |  | 12,904,977 |
| OAA - Scholarship Allowance - Tuition |  | $(132,086,226)$ |  | $(132,086,226)$ |  | $(139,734,018)$ |  | $(143,632,598)$ |  | $(147,582,494)$ |
| OAB - Scholarship Allowance - Auxiliaries |  | $(17,265,559)$ |  | $(17,265,559)$ |  | $(18,265,235)$ |  | $(18,774,835)$ |  | $(19,291,143)$ |
| OAC - Uncollectible Tuition |  | $(1,565,169)$ |  | $(1,518,137)$ |  | $(1,590,719)$ |  | $(1,636,852)$ |  | $(1,670,498)$ |
| Subtotal Operating Revenues | \$ | 556,709,088 | \$ | 605,254,791 | \$ | 623,595,516 | \$ | 640,451,680 | \$ | 657,756,010 |
|  |  |  |  |  |  |  |  |  |  |  |
| OP1 - State Appropriations | \$ | 272,780,809 | \$ | 299,128,754 | \$ | 317,020,116 | \$ | 332,775,336 | \$ | 346,086,349 |
| OP2 - Bond Revenue |  | 18,238,294 |  | 38,628,420 |  | 72,878,420 |  | 115,128,420 |  | 60,878,420 |
| OP3-Gifts And Other |  | 31,560,410 |  | 32,917,869 |  | 33,265,685 |  | 33,875,821 |  | 34,528,138 |
| OP4 - Investment Income |  | 27,051,947 |  | 36,354,318 |  | 44,302,737 |  | 45,337,327 |  | 46,793,276 |
| OP5 - Other Non Operating Revenue |  | 913,263 |  | 891,990 |  | 891,990 |  | 891,990 |  | 891,990 |
| OP7 - State Lottery Scholarships |  | 36,855,464 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |
| OP8 - Covid-19 Grants |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OP9 - Federal Appropriations |  | 120,083 |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |
| OPA - Local Appropriations |  | 10,044,536 |  | 9,766,277 |  | 9,766,277 |  | 9,766,277 |  | 9,766,277 |
| OPB - Capital Appropriations |  | 77,959 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |
| OPC - Lease and Rental Income |  | 242,607 |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |
| OPD - Land Grant \& Maintenance Revenue |  | 16,353,261 |  | 13,309,141 |  | 13,709,141 |  | 13,945,141 |  | 14,185,861 |
| OS - Transfers (Rollup) |  | 2,574 |  | (0) |  | (0) |  | 0 |  | 0 |
| Subtotal Nonoperating Revenues | \$ | 141,460,399 | \$ | 176,422,397 | \$ | 219,368,634 | \$ | 263,499,359 | \$ | 211,598,345 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues |  | \$ 970,950,295 |  | \$ 1,080,805,943 |  | \$ 1,159,984,266 |  | \$ 1,236,726,375 |  | \$ 1,215,440,704 |

Campus Income Statement projected FY2028 - FY2033

|  |  | FY2028 | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 |  | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OA1- Tuition Revenue | \$ | 187,510,789 | \$ | 193,043,449 | \$ | 197,870,460 | \$ | 202,283,797 | \$ | 206,795,550 | \$ | 211,407,916 |
| OA2 - Student Fees |  | 65,204,427 |  | 67,127,957 |  | 68,806,156 |  | 70,340,534 |  | 71,909,127 |  | 73,512,701 |
| OA3 - Patient Services |  | 17,816,260 |  | 18,350,748 |  | 18,901,270 |  | 19,468,308 |  | 20,052,357 |  | 20,653,928 |
| OA4-Federal Grants \& Contracts |  | 184,971,871 |  | 190,521,085 |  | 196,236,776 |  | 202,123,937 |  | 208,187,713 |  | 214,433,403 |
| OA5 - Sales Services |  | 235,637,528 |  | 240,715,310 |  | 245,906,980 |  | 251,215,187 |  | 256,642,647 |  | 262,192,139 |
| OA6-Other Operating Revenue |  | 9,674,260 |  | 10,127,975 |  | 10,595,301 |  | 11,076,647 |  | 11,572,434 |  | 12,083,094 |
| OA7-Purchased Services |  | 272,148 |  | 272,148 |  | 272,148 |  | 272,148 |  | 272,148 |  | 272,148 |
| OA8 - State and Local Grants \& Contracts |  | 134,371,945 |  | 138,403,481 |  | 142,555,964 |  | 146,833,020 |  | 151,238,389 |  | 155,775,918 |
| OA9 - Nongovernmental Grants \& Contracts |  | 13,319,584 |  | 13,746,630 |  | 14,186,487 |  | 14,639,540 |  | 15,106,185 |  | 15,586,829 |
| OAA - Scholarship Allowance - Tuition |  | $(151,685,287)$ |  | $(156,160,003)$ |  | $(160,064,003)$ |  | $(163,633,431)$ |  | $(167,282,456)$ |  | $(171,012,855)$ |
| OAB - Scholarship Allowance - Auxiliaries |  | $(19,827,437)$ |  | $(20,412,346)$ |  | $(20,922,655)$ |  | $(21,389,230)$ |  | $(21,866,210)$ |  | $(22,353,826)$ |
| OAC - Uncollectible Tuition |  | $(1,719,356)$ |  | $(1,767,304)$ |  | $(1,807,665)$ |  | $(1,837,005)$ |  | $(1,866,836)$ |  | $(1,897,167)$ |
| Subtotal Operating Revenues | \$ | 675,546,732 | \$ | 693,969,130 | \$ | 712,537,220 | \$ | 731,393,453 | \$ | 750,761,049 | \$ | 770,654,227 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| OP1-State Appropriations | \$ | 359,929,803 | \$ | 374,326,995 | \$ | 389,300,075 | \$ | 404,872,078 | \$ | 421,066,961 | \$ | 437,909,640 |
| OP2 - Bond Revenue |  | 38,628,420 |  | 47,603,420 |  | 82,903,420 |  | 47,603,420 |  | 82,903,420 |  | 47,603,420 |
| OP3-Gifts And Other |  | 34,920,785 |  | 35,334,600 |  | 35,754,453 |  | 37,967,517 |  | 38,756,738 |  | 39,570,620 |
| OP4 - Investment Income |  | 48,316,865 |  | 49,911,240 |  | 51,910,965 |  | 53,995,621 |  | 56,168,920 |  | 58,436,400 |
| OP5- Other Non Operating Revenue |  | 891,990 |  | 891,990 |  | 891,990 |  | 891,990 |  | 891,990 |  | 891,990 |
| OP7 - State Lottery Scholarships |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |  | 36,500,000 |
| OP8-Covid-19 Grants |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OP9 - Federal Appropriations |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |  | 43,208 |
| OPA - Local Appropriations |  | 9,766,277 |  | 9,766,277 |  | 9,766,277 |  | 9,766,277 |  | 9,766,277 |  | 9,766,277 |
| OPB - Capital Appropriations |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |  | 7,721,324 |
| OPC - Lease and Rental Income |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |  | 289,851 |
| OPD - Land Grant \& Maintenance Revenue |  | 14,431,395 |  | 14,681,840 |  | 14,937,294 |  | 15,197,858 |  | 15,463,632 |  | 15,734,722 |
| OS - Transfers (Rollup) |  | (0) |  | (0) |  | (0) |  | 0 |  | 0 |  | 0 |
| Subtotal Nonoperating Revenues | \$ | 191,510,115 | \$ | 202,743,750 | \$ | 240,718,782 | \$ | 209,977,065 | \$ | 248,505,360 | \$ | 216,557,812 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenues |  | \$ 1,226,986,651 |  | \$ 1,271,039,876 |  | \$ 1,342,556,077 |  | \$ 1,346,242,597 |  | \$ 1,420,333,370 |  | \$ 1,425,121,679 |

Campus Income Statement for the years ended June 30, 2023, and projected FY2024 - FY2028

|  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 |  | FY2028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61 - Operating Expense Labor (Rollup) | \$ | 367,896,556 | \$ | 392,645,957 | \$ | 408,339,634 | \$ | 420,583,716 | \$ | 428,995,590 | \$ | 437,575,701 |
| 62 - Operating Expense Fringe (Rollup) |  | 28,211,631 |  | 60,397,053 |  | 60,313,711 |  | 65,293,224 |  | 68,927,246 |  | 72,634,351 |
| 63 - Operating Expense Labor Contingency (Rollup) |  | 0 |  | 15,465,086 |  | 42,396,625 |  | 51,314,823 |  | 59,277,600 |  | 67,160,432 |
| 64-GASB Benefits Adj (Rollup) |  | 45,758,381 |  | 64,872,698 |  | 67,467,606 |  | 69,491,634 |  | 70,881,467 |  | 72,299,096 |
| Subtotal Salary and Benefit Exp |  | \$ 441,866,569 |  | \$ 533,380,794 |  | \$ 578,517,575 |  | \$ 606,683,397 |  | 628,081,902 |  | 649,669,580 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| OJ1-Supplies | \$ | 29,645,486 | \$ | 31,812,406 | \$ | 32,511,468 | \$ | 33,224,520 | \$ | 33,951,841 | \$ | 34,693,718 |
| OJ2 - Travel |  | 12,910,203 |  | 11,311,341 |  | 11,537,600 |  | 11,768,385 |  | 12,003,785 |  | 12,243,892 |
| OJ3 - Student Costs |  | 185,100,374 |  | 194,461,620 |  | 196,922,441 |  | 202,363,063 |  | 207,876,265 |  | 213,600,240 |
| OJ4-Research Costs |  | 9,243,485 |  | 10,416,437 |  | 10,728,998 |  | 11,050,936 |  | 11,382,533 |  | 11,724,077 |
| OJ5 - Patient Care Costs |  | 764,435 |  | 748,185 |  | 690,489 |  | 711,204 |  | 732,540 |  | 754,516 |
| OJ6-Communication Charges |  | 4,379,944 |  | 3,803,890 |  | 3,879,978 |  | 3,957,589 |  | 4,036,751 |  | 4,117,497 |
| OJ7 - Services |  | 55,360,282 |  | 43,661,812 |  | 45,262,579 |  | 46,163,636 |  | 47,082,717 |  | 48,020,171 |
| OJ8-Plant Maintenance |  | 35,392,303 |  | 43,823,047 |  | 42,259,652 |  | 42,574,780 |  | 44,968,407 |  | 47,269,991 |
| OJ9- Utilities |  | 39,174,380 |  | 33,944,283 |  | 34,962,611 |  | 36,011,490 |  | 37,091,835 |  | 38,204,590 |
| OJA - Other Expense |  | 62,440,830 |  | 74,112,296 |  | 83,221,647 |  | 89,364,768 |  | 95,790,151 |  | 101,694,969 |
| OJB - Special Grant Contract Expense |  | 15,599,984 |  | 20,525,316 |  | 21,137,058 |  | 21,771,121 |  | 22,424,199 |  | 23,096,862 |
| OM1 - Capital Expenditures |  | 13,719,324 |  | 88,929,292 |  | 141,289,605 |  | 166,603,629 |  | 113,112,401 |  | 90,960,555 |
| OM2 - Bond Expenses |  | 1,056,282 |  | 25,155,000 |  | 12,378,387 |  | 11,471,767 |  | 10,456,883 |  | 9,906,987 |
| OM4 - Bond Interest Expenses |  | 9,899,058 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |
| OM5 - Loss on Disposal of Capital Assets |  | 925,092 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| ON1 - Nonoperating Expenses |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| ON2 - Investment Expenses |  | 773,223 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OM3-Non Cash Expenses |  | 15,099,549 |  | 15,099,549 |  | 15,401,540 |  | 15,709,571 |  | 16,023,762 |  | 16,344,237 |
| OM6-Bad Debt |  | 1,307,227 |  | 752,395 |  | 752,395 |  | 752,395 |  | 752,395 |  | 752,395 |
| OM7- Depreciation Expense |  | 59,153,104 |  | 59,440,410 |  | 59,153,100 |  | 59,153,100 |  | 59,153,100 |  | 59,153,100 |
| OM8 - Scholarship Allowance |  | $(149,351,785)$ |  | $(149,351,785)$ |  | $(157,999,253)$ |  | $(162,407,433)$ |  | $(166,873,637)$ |  | $(171,512,724)$ |
| Subtotal Operating and Cap Exp | \$ | 402,592,780 | \$ | 522,718,148 | \$ | 568,162,947 | \$ | 604,317,172 | \$ | 564,038,579 | \$ | 555,097,725 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | \$ | 844,459,349 | \$ | 1,056,098,942 | \$ | 1,146,680,522 | \$ | 1,211,000,570 | \$ | 1,192,120,481 | \$ | 1,204,767,305 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income | \$ | 126,490,947 | \$ | 24,707,001 | \$ | 13,303,743 | \$ | 25,725,806 | \$ | 23,320,222 | \$ | 22,219,346 |

Campus Income Statement projected FY202 - FY2033

|  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 |  | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61 - Operating Expense Labor (Rollup) | \$ | 446,327,415 | \$ | 455,254,163 | \$ | 464,359,446 | \$ | 473,646,834 | \$ | 483,119,970 |
| 62 - Operating Expense Fringe (Rollup) |  | 76,416,006 |  | 80,273,711 |  | 84,208,997 |  | 88,223,424 |  | 92,318,572 |
| 63 - Operating Expense Labor Contingency (Rollup) |  | 75,043,321 |  | 82,466,267 |  | 89,849,273 |  | 97,232,339 |  | 104,615,466 |
| 64 - GASB Benefits Adj (Rollup) |  | 73,745,078 |  | 75,219,980 |  | 76,724,379 |  | 78,258,867 |  | 79,824,044 |
| Subtotal Salary and Benefit Exp |  | \$ 671,531,820 |  | 693,214,120 |  | 715,142,094 |  | 737,361,463 |  | 759,878,052 |
|  |  |  |  |  |  |  |  |  |  |  |
| OJ1-Supplies | \$ | 35,450,441 | \$ | 36,222,309 | \$ | 37,009,624 | \$ | 37,812,695 | \$ | 38,631,838 |
| OJ2 - Travel |  | 12,488,803 |  | 12,738,611 |  | 12,993,415 |  | 13,253,316 |  | 13,518,414 |
| OJ3 - Student Costs |  | 219,832,933 |  | 225,292,348 |  | 230,299,715 |  | 235,418,395 |  | 240,650,863 |
| OJ4 - Research Costs |  | 12,075,868 |  | 12,438,212 |  | 12,811,426 |  | 13,195,837 |  | 13,591,781 |
| OJ5 - Patient Care Costs |  | 777,152 |  | 800,466 |  | 824,480 |  | 849,215 |  | 874,691 |
| OJ6-Communication Charges |  | 4,199,858 |  | 4,283,865 |  | 4,369,553 |  | 4,456,955 |  | 4,546,105 |
| OJ7-Services |  | 48,976,385 |  | 49,951,717 |  | 50,946,546 |  | 51,961,278 |  | 52,996,328 |
| OJ8 - Plant Maintenance |  | 49,657,718 |  | 52,135,671 |  | 54,708,135 |  | 57,379,639 |  | 60,155,018 |
| OJ9- Utilities |  | 39,350,727 |  | 40,531,249 |  | 41,747,187 |  | 42,999,602 |  | 44,289,590 |
| OJA - Other Expense |  | 107,484,562 |  | 112,842,457 |  | 118,937,992 |  | 124,904,786 |  | 131,160,606 |
| OJB - Special Grant Contract Expense |  | 23,789,696 |  | 24,503,307 |  | 25,238,319 |  | 25,995,372 |  | 26,775,128 |
| OM1 - Capital Expenditures |  | 101,798,439 |  | 139,763,256 |  | 108,934,998 |  | 147,585,382 |  | 117,114,257 |
| OM2 - Bond Expenses |  | 9,304,930 |  | 8,666,597 |  | 8,035,880 |  | 7,483,193 |  | 6,815,406 |
| OM4 - Bond Interest Expenses |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |  | 14,072,652 |
| OM5 - Loss on Disposal of Capital Assets |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| ON1 - Nonoperating Expenses |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| ON2 - Investment Expenses |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| OM3 - Non Cash Expenses |  | 16,671,122 |  | 17,004,545 |  | 17,344,636 |  | 17,691,528 |  | 18,045,359 |
| OM6-Bad Debt |  | 752,395 |  | 752,395 |  | 752,395 |  | 752,395 |  | 752,395 |
| OM7 - Depreciation Expense |  | 59,153,100 |  | 59,153,100 |  | 59,153,100 |  | 59,153,100 |  | 59,153,100 |
| OM8 - Scholarship Allowance |  | $(176,572,349)$ |  | $(180,986,658)$ |  | $(185,022,661)$ |  | $(189,148,666)$ |  | $(193,366,681)$ |
| Subtotal Operating and Cap Exp | \$ | 579,264,431 | \$ | 630,166,100 | \$ | 613,157,392 | \$ | 665,816,675 | \$ | 649,776,850 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | \$ | 1,250,796,251 | \$ | 1,323,380,220 | \$ | 1,328,299,486 | \$ | 1,403,178,138 | \$ | 1,409,654,902 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Income | \$ | 20,243,625 | \$ | 19,175,857 | \$ | 17,943,110 | \$ | 17,155,233 | \$ | 15,466,777 |

Health Segment Income Statement for the years ended June 30, 2023, and projected FY2024-FY2028

|  | FY2023 | FY2024 | FY2025 | FY2026 | FY2027 | FY2028 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OA1- Tuition Revenue | 28,815,983 | 28,642,508 | 28,642,508 | 28,642,508 | 28,651,101 | 28,653,966 |
| OA2 - Student Fees | 3,771,235 | 3,861,795 | 3,861,795 | 3,861,795 | 3,862,954 | 3,863,340 |
| OA3 - Patient Services | 1,700,440,045 | 1,693,247,816 | 1,770,404,824 | 1,929,180,429 | 2,030,931,392 | 2,071,422,072 |
| OA4-Federal Grants \& Contracts | 163,771,528 | 194,860,422 | 200,706,349 | 206,727,654 | 212,929,598 | 219,317,600 |
| OA5 - Sales Services | 17,671,722 | 107,516,277 | 64,068,440 | 64,272,624 | 64,478,850 | 64,687,139 |
| OA6- Other Operating Revenue | 62,781,726 | 65,476,779 | 68,139,588 | 68,834,777 | 69,582,519 | 70,969,247 |
| OA7 - Purchased Services | 0 | 2,676,837 | 2,676,837 | 2,676,837 | 2,676,837 | 2,676,837 |
| OA8 - State and Local Grants \& Contracts | 29,901,467 | 24,912,648 | 25,660,107 | 26,429,991 | 27,222,970 | 28,039,739 |
| OA9 - Nongovernmental Grants \& Contracts | 27,802,345 | 39,960,816 | 41,170,142 | 42,415,747 | 43,698,721 | 45,020,184 |
| Subtotal Operating Revenues | \$ 2,034,956,051 | \$ 2,161,155,898 | \$ 2,205,330,590 | \$ 2,373,042,362 | \$ 2,484,034,942 | \$ 2,534,650,123 |
|  |  |  |  |  |  |  |
| OP1-State Appropriations | 131,140,465 | 152,763,640 | 170,573,709 | 156,207,596 | 162,231,371 | 168,579,948 |
| OP2 - Bond Revenue | 19,914,879 | 24,376,429 | 49,876,429 | 28,876,429 | 24,376,429 | 24,376,429 |
| OP3-Gifts And Other | 4,292,537 | 7,098,522 | 7,127,234 | 7,188,751 | 7,255,481 | 7,289,588 |
| OP4 - Investment Income | 6,129,089 | 13,513,456 | 13,806,502 | 14,118,762 | 14,443,513 | 14,781,253 |
| OP5-Other Non Operating Revenue | 6,232,516 | $(21,082,490)$ | $(1,225,945)$ | $(1,211,436)$ | $(1,200,841)$ | $(1,209,635)$ |
| OP6-Gain on Disposal of Capital Assets | 0 | 0 | 0 | - | 0 | 0 |
| OP8-Covid-19 Grants | 9,457,853 | 0 | 0 | 0 | 0 | 0 |
| OPA - Local Appropriations | 128,995,650 | 141,259,619 | 131,674,773 | 132,921,943 | 134,317,151 | 136,988,455 |
| OPB - Capital Appropriations | 2,892,674 | 0 | 0 | 0 | 0 | - |
| OPD - Land Grant \& Maintenance Revenue | 0 | 0 | 0 | 0 | 0 | 0 |
| Subtotal Nonoperating Revenues | \$ 309,055,664 | \$ 317,929,176 | \$ 371,832,702 | \$ 338,102,046 | \$ 341,423,104 | \$ 350,806,037 |
|  |  |  |  |  |  |  |
| Total Revenues | \$2,344,011,715 | \$ 2,479,085,074 | \$2,577,163,292 | \$ 2,711,144,407 | \$ 2,825,458,046 | \$ 2,885,456,161 |

Health Segment Income Statement projected FY2029-FY2032


Health Segment Income Statement for the years ended June 30, 2022, and projected FY2024-FY2028

|  | FY2023 | FY2024 | FY2025 | FY2026 | FY2027 | FY2028 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61-Operating Expense Labor | 959,050,323 | 946,721,300 | 971,701,747 | 1,025,958,434 | 1,059,750,204 | 1,077,292,369 |
| 62 - Operating Expense Fringe | 250,409,639 | 281,334,712 | 266,652,167 | 278,416,483 | 288,712,799 | 295,852,978 |
| 63 - Operating Expense Labor Contingency | 38,762,549 | 95,339,094 | 97,407,431 | 99,439,868 | 101,429,249 | 103,458,418 |
| 64 - GASB Benefits Adj | 23,106,517 | 0 | 0 | 0 | 0 | 0 |
| Subtotal Salary and Benefit Exp | \$ 1,271,329,028 | \$ 1,323,395,105 | \$ 1,335,761,345 | \$ 1,403,814,785 | \$ 1,449,892,252 | \$ 1,476,603,764 |
|  |  |  |  |  |  |  |
| OJ1-Supplies | 25,592,370 | 26,642,082 | 27,441,493 | 28,264,884 | 29,112,974 | 29,986,506 |
| OJ2-Travel | 6,572,060 | 8,506,573 | 8,627,928 | 8,671,262 | 8,774,006 | 8,870,320 |
| OJ3 - Student Costs | 6,846,797 | 10,038,689 | 9,262,179 | 9,308,495 | 9,494,688 | 9,684,604 |
| OJ4 - Research Costs | 6,586,759 | 10,389,742 | 10,701,628 | 11,022,870 | 11,353,750 | 11,694,556 |
| OJ5 - Patient Care Costs | 693,018,464 | 709,009,191 | 742,047,719 | 778,332,697 | 812,464,452 | 828,628,520 |
| OJ6-Communication Charges | 2,845,691 | 7,263,654 | 7,551,416 | 7,437,234 | 7,623,359 | 7,775,728 |
| OJ7 - Services | 84,420,927 | 84,566,775 | 76,762,909 | 78,558,087 | 80,817,380 | 82,451,428 |
| OJ8 - Plant Maintenance | 47,930,197 | 39,877,036 | 41,588,478 | 47,986,045 | 50,542,680 | 51,551,767 |
| OJ9-Utilities | 7,241,912 | 18,040,867 | 18,731,883 | 18,325,665 | 18,918,438 | 19,295,590 |
| OJA - Other Expense | 119,385,363 | 105,778,546 | 107,815,832 | 103,376,012 | 106,168,400 | 108,402,076 |
| OJB - Special Grant Contract Expense | 42,996,127 | 37,134,029 | 34,426,236 | 35,126,080 | 35,840,178 | 36,568,824 |
| OM1 - Capital Expenditures | 858,627 | 48,332,569 | 74,063,971 | 53,300,001 | 49,040,751 | 49,286,317 |
| OM4 - Bond Interest Expenses | 113,983 | 156,976 | 0 | 0 | 0 | 0 |
| OM5 - Loss on Disposal of Capital Assets | 69,195 | 0 | 0 | 0 | 0 | 0 |
| ON1- Nonoperating Expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| OM3 - Non Cash Expenses | 42,523,318 | 42,164,560 | 66,192,217 | 66,417,596 | 69,262,346 | 69,632,373 |
| OM6 - Bad Debt | $(63,466)$ | 81,252 | 81,252 | 81,252 | 81,252 | 81,252 |
| OM7 - Depreciation Expense | 5,150,852 | 5,150,856 | 5,150,856 | 5,150,856 | 5,150,856 | 5,150,856 |
| Subtotal Operating and Cap Exp | \$ 1,092,089,176 | \$ 1,153,133,397 | \$ 1,230,445,996 | \$ 1,251,359,036 | \$ 1,294,645,509 | \$ 1,319,060,715 |
|  |  |  |  |  |  |  |
| Total Expenses | \$ 2,363,418,204 | \$ 2,476,528,503 | \$ 2,566,207,341 | \$ 2,655,173,822 | \$ 2,744,537,761 | \$ 2,795,664,479 |
|  |  |  |  |  |  |  |
| Net Income | (\$19,406,490) | \$2,556,571 | \$10,955,952 | \$55,970,586 | \$80,920,285 | \$89,791,682 |

Health Segment Income Statement projected FY2029-FY2033

|  | FY2029 | FY2030 | FY2031 | FY2032 | FY2033 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 61 - Operating Expense Labor | \$ 1,103,322,943 | \$ 1,129,940,880 | \$ 1,157,278,263 | \$ 1,185,340,277 | \$ 1,214,135,650 |
| 62 - Operating Expense Fringe | 303,179,400 | 310,671,031 | 318,366,069 | 326,265,880 | 334,372,878 |
| 63 - Operating Expense Labor Contingency | 105,528,169 | 107,639,316 | 109,792,686 | 111,989,124 | 114,229,490 |
| 64 - GASB Benefits Adj | 0 | 0 | 0 | 0 | 0 |
| Subtotal Salary and Benefit Exp | \$ 1,512,030,512 | \$ 1,548,251,227 | \$ 1,585,437,018 | \$ 1,623,595,280 | \$ 1,662,738,018 |
|  |  |  |  |  |  |
| OJ1-Supplies | \$ 30,886,242 | \$ 31,812,967 | \$ 32,767,492 | \$ 33,750,651 | \$ 34,763,303 |
| OJ2-Travel | 8,967,776 | 9,066,365 | 9,166,131 | 9,267,089 | 9,369,249 |
| OJ3 - Student Costs | 9,878,318 | 10,075,906 | 10,277,447 | 10,483,018 | 10,692,701 |
| OJ4-Research Costs | 12,045,586 | 12,407,147 | 12,779,555 | 13,163,135 | 13,558,223 |
| OJ5 - Patient Care Costs | 845,138,457 | 861,921,785 | 879,087,648 | 896,631,875 | 914,553,160 |
| OJ6 - Communication Charges | 7,931,236 | 8,089,628 | 8,251,378 | 8,416,506 | 8,585,044 |
| OJ7-Services | 84,119,562 | 85,817,590 | 87,552,510 | 89,324,254 | 91,133,207 |
| OJ8-Plant Maintenance | 52,582,103 | 53,630,426 | 54,701,913 | 55,796,477 | 56,914,168 |
| OJ9 - Utilities | 19,680,913 | 20,072,404 | 20,473,014 | 20,882,604 | 21,301,110 |
| OJA - Other Expense | 110,741,741 | 113,193,711 | 115,788,445 | 118,550,199 | 121,877,312 |
| OJB - Special Grant Contract Expense | 37,312,316 | 38,070,960 | 38,845,065 | 39,634,952 | 40,440,944 |
| OM1 - Capital Expenditures | 49,536,793 | 49,792,280 | 50,052,876 | 50,318,683 | 50,589,808 |
| OM4 - Bond Interest Expenses | 0 | 0 | 0 | 0 | 0 |
| OM5 - Loss on Disposal of Capital Assets | 0 | 0 | 0 | 0 | 0 |
| ON1 - Nonoperating Expenses | 0 | 0 | 0 | 0 | 0 |
| OM3 - Non Cash Expenses | 70,007,929 | 70,378,399 | 70,757,688 | 71,144,380 | 71,537,416 |
| OM6-Bad Debt | 81,252 | 81,252 | 81,252 | 81,252 | 81,252 |
| OM7 - Depreciation Expense | 5,150,856 | 5,150,856 | 5,150,856 | 5,150,856 | 5,150,856 |
| Subtotal Operating and Cap Exp | \$ 1,344,061,081 | \$ 1,369,561,675 | \$ 1,395,733,271 | \$ 1,422,595,929 | \$ 1,450,547,750 |
|  |  |  |  |  |  |
| Total Expenses | \$ 2,856,091,593 | \$ 2,917,812,903 | \$ 2,981,170,289 | \$ 3,046,191,209 | \$ 3,113,285,768 |
|  |  |  |  |  |  |
| Net Income | \$ 91,004,208 | \$ 92,159,552 | \$ 93,879,500 | \$ 95,219,034 | \$ 95,624,556 |

# APPENDIX B: <br> Balance Sheets 

Fall 2023 Update

Combined Enterprise Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028

|  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 |  | FY2028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total cash and cash clearing | \$ | 998,329,864 | \$ | 680,817,597 | \$ | 505,738,090 | \$ | 449,135,205 | \$ | 459,763,219 | \$ | 471,507,908 |
| A20 - Accounts Receivable Net | \$ | 87,626,157 | \$ | 87,518,874 | \$ | 88,302,079 | \$ | 88,719,921 | \$ | 89,144,089 | \$ | 89,583,563 |
| A30-Accounts Receivable Bonds |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |
| A40 - Patient Receivables Net |  | 216,291,461 |  | 229,388,293 |  | 235,589,635 |  | 251,186,439 |  | 260,723,919 |  | 262,669,820 |
| A50 - Due From Related Parties Current |  | 40,267,607 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |
| A60 - Notes Receivable Short Term |  | 2,820,802 |  | 2,904,460 |  | 3,051,010 |  | 3,125,716 |  | 3,201,517 |  | 3,280,174 |
| A70 - Other Current Receivables |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |
| A80-Inventories |  | 27,870,890 |  | 25,841,017 |  | 26,282,433 |  | 26,732,677 |  | 27,191,926 |  | 27,660,360 |
| A90 - Other Current Assets |  | 16,911,926 |  | 21,792,258 |  | 21,989,780 |  | 22,192,272 |  | 22,399,864 |  | 22,612,688 |
| A55-Lease Receivable Short Term |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |
| Subtotal Current Assets | \$ | 409,113,764 | \$ | 425,282,203 | \$ | 433,052,237 | \$ | 449,794,326 | \$ | 460,498,616 | \$ | 463,643,906 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| AC0 - Capital Assets Net | \$ | 1,284,068,959 | \$ | 2,017,892,161 | \$ | 2,156,795,874 | \$ | 2,203,895,225 | \$ | 2,294,831,769 | \$ | 2,293,876,240 |
| AAO - Notes Receivable Long Term |  | 1,466,250 |  | 1,923,913 |  | 1,923,913 |  | 1,923,913 |  | 1,923,913 |  | 1,923,913 |
| ABO - Long Term Investment General |  | 707,215,192 |  | 527,339,365 |  | 529,819,074 |  | 532,304,781 |  | 534,792,489 |  | 537,262,722 |
| ADO - Other Non Current Assets |  | 18,951,374 |  | 25,175,315 |  | 31,175,179 |  | 37,175,179 |  | 43,175,179 |  | 49,175,179 |
| AFO - Due From Related Parties NonCurrent |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |
| AA5 - Non Current Lease Receivable |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |
| Subtotal Noncurrent Assets | \$ | 2,042,415,381 | \$ | 2,603,044,360 | \$ | 2,750,427,646 | \$ | 2,806,012,703 | \$ | 2,905,436,956 | \$ | 2,912,951,659 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| APO - Interest Rate Swaps | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 |
| AQ0 - Deferred Losses |  | 7,615,311 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |
| AR0 - Deferred Outflows - Pensions |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |
| ATO - Deferred Outflows - OPEB |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |
| Subtotal Deferred Outflows | \$ | 419,280,100 | \$ | 417,152,148 | \$ | 417,152,148 | \$ | 417,152,148 | \$ | 417,152,148 | \$ | 417,152,148 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Assets and Deferred Outflows | \$ | 3,869,139,110 | \$ | 4,126,296,308 | \$ | 4,106,370,121 | \$ | 4,122,094,382 | \$ | 4,242,850,938 | \$ | 4,265,255,621 |

Combined Enterprise Balance Sheet projected FY2029 - FY2033

|  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 |  | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total cash and cash clearing | \$ | 482,456,237 | \$ | 493,824,427 | \$ | 505,029,178 | \$ | 517,373,674 | \$ | 528,188,844 |
|  |  |  |  |  |  |  |  |  |  |  |
| A20-Accounts Receivable Net | \$ | 90,071,751 | \$ | 90,493,378 | \$ | 90,885,633 | \$ | 91,283,797 | \$ | 91,690,743 |
| A30-Accounts Receivable Bonds |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |  | 10,328,095 |
| A40-Patient Receivables Net |  | 264,636,347 |  | 266,623,742 |  | 268,632,250 |  | 270,662,119 |  | 272,713,600 |
| A50 - Due From Related Parties Current |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |
| A60 - Notes Receivable Short Term |  | 3,368,239 |  | 3,443,086 |  | 3,512,012 |  | 3,581,936 |  | 3,653,419 |
| A70-Other Current Receivables |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |
| A80-Inventories |  | 28,138,163 |  | 28,625,522 |  | 29,122,628 |  | 29,629,676 |  | 30,146,865 |
| A90-Other Current Assets |  | 22,830,883 |  | 23,054,589 |  | 23,283,950 |  | 23,519,115 |  | 23,760,237 |
| A55 - Lease Receivable Short Term |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |
| Subtotal Current Assets | \$ | 466,882,684 | \$ | 470,077,619 | \$ | 473,273,774 | \$ | 476,513,943 | \$ | 479,802,165 |
|  |  |  |  |  |  |  |  |  |  |  |
| ACO - Capital Assets Net | \$ | 2,296,997,115 | \$ | 2,317,305,124 | \$ | 2,319,610,027 | \$ | 2,339,096,029 | \$ | 2,340,660,069 |
| AAO - Notes Receivable Long Term |  | 1,923,913 |  | 1,923,913 |  | 1,923,913 |  | 1,923,913 |  | 1,923,913 |
| ABO - Long Term Investment General |  | 539,743,455 |  | 542,220,688 |  | 545,142,145 |  | 548,491,483 |  | 553,638,472 |
| ADO - Other Non Current Assets |  | 55,175,179 |  | 61,175,179 |  | 67,175,179 |  | 73,175,179 |  | 79,175,179 |
| AF0 - Due From Related Parties NonCurrent |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |
| AA5 - Non Current Lease Receivable |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |
| Subtotal Noncurrent Assets | \$ | 2,924,553,267 | \$ | 2,953,338,510 | \$ | 2,964,564,869 | \$ | 2,993,400,209 | \$ | 3,006,111,239 |
|  |  |  |  |  |  |  |  |  |  |  |
| AP0 - Interest Rate Swaps | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 |
| AQ0 - Deferred Losses |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |
| ARO - Deferred Outflows - Pensions |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |  | 375,269,494 |
| ATO - Deferred Outflows - OPEB |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |
| Subtotal Deferred Outflows | \$ | 417,152,148 | \$ | 417,152,148 | \$ | 417,152,148 | \$ | 417,152,148 | \$ | 417,152,148 |



Combined Enterprise Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028


Combined Enterprise Balance Sheet projected FY2029 - FY2033


Campus Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028

|  |  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 | FY2028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total cash and cash clearing | \$ | 272,591,663 | \$ | 276,835,493 | \$ | 272,652,873 | \$ | 284,002,150 | \$ | 289,724,651 | \$ | 296,416,662 |
| A20-Accounts Receivable Net | \$ | 31,614,980 | \$ | 30,221,297 | \$ | 30,968,065 | \$ | 31,348,741 | \$ | 31,734,427 | \$ | 32,135,044 |
| A30-Accounts Receivable Bonds |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |
| A40-Patient Receivables Net |  | 49,878 |  | 1,830,699 |  | 1,884,124 |  | 1,939,151 |  | 1,995,829 |  | 2,054,208 |
| A50- Due From Related Parties Current |  | 40,267,608 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |
| A60 - Notes Receivable Short Term |  | 2,820,802 |  | 2,530,660 |  | 2,677,210 |  | 2,751,916 |  | 2,827,606 |  | 2,906,225 |
| A70-Other Current Receivables |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |
| A80-Inventories |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |
| A90-Other Current Assets |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |
| A55 - Lease Receivable Short Term |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |
| Subtotal Current Assets | \$ | 101,476,853 | \$ | 101,818,621 | \$ | 102,765,363 | \$ | 103,275,772 | \$ | 103,793,826 | \$ | 104,331,441 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACO-Capital Assets Net | \$ | 1,023,358,056 | \$ | 1,060,203,514 | \$ | 1,107,198,615 | \$ | 1,159,559,183 | \$ | 1,180,918,953 | \$ | 1,190,753,741 |
| AAO - Notes Receivable Long Term |  | 9,538,772 |  | 9,996,435 |  | 9,996,435 |  | 9,996,435 |  | 9,996,435 |  | 9,996,435 |
| ABO - Long Term Investment General |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |
| ADO - Other Non Current Assets |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |
| AFO - Due From Related Parties NonCurrent |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |
| AA5 - Non Current Lease Receivable |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |
| Subtotal Noncurrent Assets | \$ | 1,472,445,511 | \$ | 1,509,748,631 | \$ | 1,556,743,733 | \$ | 1,609,104,301 | \$ | 1,630,464,070 | \$ | 1,640,298,858 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| APO - Interest Rate Swaps | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 |
| AQ0 - Deferred Losses |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |
| ARO - Deferred Outflows - Pensions |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |
| ATO - Deferred Outflows - OPEB |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |
| Subtotal Deferred Outflows | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Assets and Deferred Outflows | \$ | 2,261,329,290 | \$ | 2,303,218,009 | \$ | 2,346,977,232 | \$ | 2,411,197,486 | \$ | 2,438,797,811 | \$ | 2,455,862,225 |

Campus Balance Sheet projected FY2029 - FY2033

|  |  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total cash and cash clearing | \$ | 302,160,733 | \$ | 308,168,536 | \$ | 313,852,089 | \$ | 320,509,752 | \$ | 325,467,482 |
| A20-Accounts Receivable Net | \$ | 32,571,977 | \$ | 32,953,182 | \$ | 33,301,718 | \$ | 33,658,026 | \$ | 34,022,280 |
| A30-Accounts Receivable Bonds |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |  | 7,607,753 |
| A40-Patient Receivables Net |  | 2,114,337 |  | 2,176,271 |  | 2,240,063 |  | 2,305,769 |  | 2,373,445 |
| A50 - Due From Related Parties Current |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |  | 40,512,380 |
| A60 - Notes Receivable Short Term |  | 2,991,971 |  | 3,066,781 |  | 3,135,180 |  | 3,205,104 |  | 3,276,587 |
| A70-Other Current Receivables |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |  | 1,687,526 |
| A80-Inventories |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |  | 3,655,386 |
| A90-Other Current Assets |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |  | 8,463,620 |
| A55-Lease Receivable Short Term |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |  | 5,309,300 |
| Subtotal Current Assets | \$ | 104,914,249 | \$ | 105,432,198 | \$ | 105,912,925 | \$ | 106,404,863 | \$ | 106,908,277 |
|  |  |  |  |  |  |  |  |  |  |  |
| ACO-Capital Assets Net | \$ | 1,205,034,428 | \$ | 1,236,874,191 | \$ | 1,251,085,290 | \$ | 1,282,854,476 | \$ | 1,297,081,290 |
| AA0 - Notes Receivable Long Term |  | 9,996,435 |  | 9,996,435 |  | 9,996,435 |  | 9,996,435 |  | 9,996,435 |
| ABO - Long Term Investment General |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |  | 402,836,761 |
| ADO - Other Non Current Assets |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |  | 5,998,315 |
| AFO - Due From Related Parties NonCurrent |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |  | 29,437 |
| AA5 - Non Current Lease Receivable |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |  | 30,684,169 |
| Subtotal Noncurrent Assets | \$ | 1,654,579,546 | \$ | 1,686,419,309 | \$ | 1,700,630,408 | \$ | 1,732,399,594 | \$ | 1,746,626,408 |
|  |  |  |  |  |  |  |  |  |  |  |
| APO - Interest Rate Swaps | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 | \$ | 734,985 |
| AQ0-Deferred Losses |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |  | 5,487,359 |
| ARO - Deferred Outflows - Pensions |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |  | 372,932,610 |
| ATO - Deferred Outflows - OPEB |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |  | 35,660,310 |
| Subtotal Deferred Outflows | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 | \$ | 414,815,264 |
|  |  |  | \$ |  | \$ |  |  |  |  |  |
| Total Assets and Deferred Outflows | \$ | 2,476,469,791 | \$ | 2,514,835,307 | \$ | 2,535,210,685 | \$ | 2,574,129,472 | \$ | 2,593,817,431 |

Campus Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028

|  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 |  | FY2028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| L10-AP And Accrued Payroll | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 |
| L15-Accrued Compensated Absences |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |
| L20-Other Current Liabilities |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |
| L3A - Bonds Payable Short Term |  | 24,555,000 |  | 26,055,000 |  | 26,930,000 |  | 22,250,000 |  | 22,785,000 |  | 23,375,000 |
| L3F - Due To Related Parties Current |  | -0 |  | -0 |  | -0 |  | -0 |  | -0 |  | -0 |
| L3G - Unearned Revenue |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |
| L3J - Deposits And Funds Held For Others |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |
| L3B - Lease Liability Short Term |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |
| L3C - SBITA Liability Short Term |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |
| Subtotal Current Liabilities | \$ | 152,392,464 | \$ | 153,892,464 | \$ | 154,767,464 | \$ | 150,087,464 | \$ | 150,622,464 | \$ | 151,212,464 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 - Noncurrent Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| L40-Loan Funds | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 |
| L50 - Due To Related Parties Non Current |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |
| L60-Bonds |  | 355,537,142 |  | 330,517,142 |  | 304,437,142 |  | 277,167,142 |  | 254,872,142 |  | 232,037,142 |
| L70-Other Non Current Liabilities |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |
| L80-Benefit Liabilities Noncurrent |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |
| L6B - Noncurrent Lease Liability |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |
| L6C - Noncurrent SBITA Payable |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |
| Subtotal Noncurrent Liabilities | \$ | 1,898,527,590 | \$ | 1,873,507,590 | \$ | 1,847,427,590 | \$ | 1,820,157,590 | \$ | 1,797,862,590 | \$ | 1,775,027,590 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| LQO - Deferred Gains | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 |
| LRO - Deferred Inflows - Pensions |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |
| LTO - Deferred Inflows - OPEB |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |
| LW0 - Deferred Inflows - Leases |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |
| Subtotal Deferred Inflows of Resources | \$ | 851,497,246 | \$ | 851,497,246 | \$ | 851,497,246 | \$ | 851,497,246 | \$ | 851,497,246 | \$ | 851,497,246 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Deferred Inflows | \$ | 2,902,417,300 | \$ | 2,878,897,300 | \$ | 2,853,692,300 | \$ | 2,821,742,300 | \$ | 2,799,982,300 | \$ | 2,777,737,300 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Investment in Capital Assets | \$ | 559,383,692 | \$ | 707,872,492 | \$ | 780,072,593 | \$ | 864,383,162 | \$ | 907,502,931 | \$ | 939,582,719 |
| Unrestricted Net Position |  | -1,200,471,702 |  | -1,283,551,783 |  | -1,286,787,661 |  | -1,274,927,975 |  | -1,268,687,420 |  | -1,261,457,794 |
| Total Equities |  | (\$641,088,010) |  | (\$575,679,291) |  | (\$506,715,068) |  | (\$410,544,814) |  | (\$361,184,489) |  | (\$321,875,075) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Equities |  | \$2,261,329,290 |  | \$2,303,218,009 |  | \$2,346,977,232 |  | \$2,411,197,486 |  | \$2,438,797,811 |  | \$2,455,862,225 |

Campus Balance Sheet projected FY2029 - FY2033

|  |  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| L10-AP And Accrued Payroll | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 | \$ | 32,207,583 |
| L15-Accrued Compensated Absences |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |  | 11,833,406 |
| L20-Other Current Liabilities |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |  | 38,972,127 |
| L3A - Bonds Payable Short Term |  | 22,960,000 |  | 19,080,000 |  | 19,625,000 |  | 18,360,000 |  | 19,290,000 |
| L3F - Due To Related Parties Current |  | -0 |  | -0 |  | -0 |  | -0 |  | -0 |
| L3G - Unearned Revenue |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |  | 29,614,968 |
| L3J - Deposits And Funds Held For Others |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |  | 1,053,172 |
| L3B - Lease Liability Short Term |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |  | 6,318,497 |
| L3C - SBITA Liability Short Term |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |  | 7,837,712 |
| Subtotal Current Liabilities | \$ | 150,797,464 | \$ | 146,917,464 | \$ | 147,462,464 | \$ | 146,197,464 | \$ | 147,127,464 |
|  |  |  |  |  |  |  |  |  |  |  |
| 22 - Noncurrent Liabilities |  |  |  |  |  |  |  |  |  |  |
| L40-Loan Funds | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 | \$ | 4,656,090 |
| L50 - Due To Related Parties Non Current |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |  | 66,829,980 |
| L60-Bonds |  | 208,592,142 |  | 185,577,142 |  | 166,442,142 |  | 146,757,142 |  | 110,372,142 |
| L70-Other Non Current Liabilities |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |  | 1,939,270 |
| L80-Benefit Liabilities Noncurrent |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |  | 1,439,941,757 |
| L6B - Noncurrent Lease Liability |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |  | 25,707,339 |
| L6C - Noncurrent SBITA Payable |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |  | 3,916,012 |
| Subtotal Noncurrent Liabilities | \$ | 1,751,582,590 |  | 1,728,567,590 |  | 1,709,432,590 |  | 1,689,747,590 |  | 1,653,362,590 |
|  |  |  |  |  |  |  |  |  |  |  |
| LQO - Deferred Gains | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 | \$ | 831,535 |
| LRO - Deferred Inflows - Pensions |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |  | 806,535,182 |
| LTO - Deferred Inflows - OPEB |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |  | 18,882,910 |
| LW0 - Deferred Inflows - Leases |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |  | 25,247,619 |
| Subtotal Deferred Inflows of Resources | \$ | 851,497,246 |  | 851,497,246 | \$ | 851,497,246 | \$ | 851,497,246 | \$ | 851,497,246 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Deferred Inflows | \$ | 2,753,877,300 |  | 2,726,982,300 | \$ | 2,708,392,300 | \$ | 2,687,442,300 |  | 2,651,987,300 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Investment in Capital Assets | \$ | 977,723,406 | \$ | 1,036,458,170 | \$ | 1,069,259,269 | \$ | 1,121,978,455 | \$ | 1,171,660,269 |
| Unrestricted Net Position |  | -1,255,130,915 |  | -1,248,605,162 |  | -1,242,440,883 |  | -1,235,291,283 |  | -1,229,830,138 |
| Total Equities |  | (\$277,407,509) |  | (\$212,146,993) |  | (\$173,181,615) |  | (\$113,312,828) |  | (\$58,169,869) |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Equities |  | \$2,476,469,791 |  | \$2,514,835,307 |  | \$2,535,210,685 |  | \$2,574,129,472 |  | \$2,593,817,431 |

Health Segment Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028

|  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 |  | FY2028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total cash and cash clearing | \$ | 725,738,201 | \$ | 403,982,104 | \$ | 233,085,217 | \$ | 165,133,055 | \$ | 170,038,568 | \$ | 175,091,246 |
| A20 - Accounts Receivable Net | \$ | 56,011,177 | \$ | 57,297,577 | \$ | 57,334,014 | \$ | 57,371,180 | \$ | 57,409,661 | \$ | 57,448,520 |
| A30-Accounts Receivable Bonds |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |
| A40-Patient Receivables Net |  | 216,241,583 |  | 227,557,594 |  | 233,705,512 |  | 249,247,288 |  | 258,728,090 |  | 260,615,612 |
| A60 - Notes Receivable Short Term |  | 0 |  | 373,799 |  | 373,799 |  | 373,799 |  | 373,912 |  | 373,949 |
| A80-Inventories |  | 24,215,504 |  | 22,185,631 |  | 22,627,047 |  | 23,077,291 |  | 23,536,540 |  | 24,004,974 |
| A90-Other Current Assets |  | 8,448,306 |  | 13,328,638 |  | 13,526,160 |  | 13,728,652 |  | 13,936,244 |  | 14,149,068 |
| Subtotal Current Assets | \$ | 307,636,912 | \$ | 323,463,582 | \$ | 330,286,875 | \$ | 346,518,554 | \$ | 356,704,789 | \$ | 359,312,465 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACO - Capital Assets Net | \$ | 260,710,903 | \$ | 957,688,647 |  | ,049,597,260 |  | ,044,336,042 |  | 13,912,816 |  | 03,122,499 |
| AAO - Notes Receivable Long Term |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |
| ABO - Long Term Investment General |  | 304,378,431 |  | 124,502,604 |  | 126,982,313 |  | 129,468,020 |  | 131,955,728 |  | 134,425,960 |
| ADO - Other Non Current Assets |  | 12,953,059 |  | 19,177,000 |  | 25,176,863 |  | 31,176,863 |  | 37,176,863 |  | 43,176,863 |
| Subtotal Noncurrent Assets | \$ | 569,969,871 |  | 1,093,295,729 |  | ,193,683,913 |  | ,196,908,402 |  | ,274,972,886 |  | 272,652,801 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| AQ0 - Deferred Losses | \$ | 2,127,952 | \$ |  | \$ | - | \$ | - | \$ | - | \$ | - |
| ARO - Deferred Outflows - Pensions |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |
| Subtotal Deferred Outflows | \$ | 4,464,836 | \$ | 2,336,884 | \$ | 2,336,884 | \$ | 2,336,884 | \$ | 2,336,884 | \$ | 2,336,884 |



Health Segment Balance Sheet projected FY2029 - FY2033

|  | FY2029 |  | FY2030 |  | FY2031 |  | FY2032 |  | FY2033 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total cash and cash clearing | \$ | 180,295,504 | \$ | 185,655,891 | \$ | 191,177,089 | \$ | 196,863,922 | \$ | 202,721,361 |
|  |  |  |  |  |  |  |  |  |  |  |
| A20-Accounts Receivable Net | \$ | 57,499,775 | \$ | 57,540,196 | \$ | 57,583,915 | \$ | 57,625,771 | \$ | 57,668,463 |
| A30-Accounts Receivable Bonds |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |  | 2,720,342 |
| A40 - Patient Receivables Net |  | 262,522,010 |  | 264,447,471 |  | 266,392,187 |  | 268,356,350 |  | 270,340,155 |
| A50 - Due From Related Parties Current |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| A60 - Notes Receivable Short Term |  | 376,267 |  | 376,305 |  | 376,832 |  | 376,832 |  | 376,832 |
| A80-Inventories |  | 24,482,777 |  | 24,970,136 |  | 25,467,242 |  | 25,974,290 |  | 26,491,479 |
| A90-Other Current Assets |  | 14,367,263 |  | 14,590,969 |  | 14,820,330 |  | 15,055,495 |  | 15,296,617 |
| Subtotal Current Assets | \$ | 361,968,435 | \$ | 364,645,420 | \$ | 367,360,849 | \$ | 370,109,080 | \$ | 372,893,888 |
|  |  |  |  |  |  |  |  |  |  |  |
| ACO - Capital Assets Net |  | 091,962,687 |  | 080,430,933 |  | 068,524,736 |  | 056,241,552 |  | -43,578,779 |
| AAO - Notes Receivable Long Term |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |  | -8,072,522 |
| ABO - Long Term Investment General |  | 136,906,694 |  | 139,383,927 |  | 142,305,384 |  | 145,654,722 |  | 150,801,711 |
| AD0 - Other Non Current Assets |  | 49,176,863 |  | 55,176,863 |  | 61,176,863 |  | 67,176,863 |  | 73,176,863 |
| Subtotal Noncurrent Assets |  | 1,269,973,722 |  | 1,266,919,201 |  | 1,263,934,461 |  | 1,261,000,615 |  | ,259,484,831 |
|  |  |  |  |  |  |  |  |  |  |  |
| AQ0 - Deferred Losses | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| ARO - Deferred Outflows - Pensions |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |  | 2,336,884 |
| Subtotal Deferred Outflows | \$ | 2,336,884 | \$ | 2,336,884 | \$ | 2,336,884 | \$ | 2,336,884 | \$ | 2,336,884 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Assets and Deferred Outflows |  | 1,814,574,545 |  | 1,819,557,396 |  | 1,824,809,283 |  | 1,830,310,501 |  | 1,837,436,964 |

Health Segment Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028

|  | FY2023 |  | FY2024 |  | FY2025 |  | FY2026 |  | FY2027 |  | FY2028 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| L10 - AP And Accrued Payroll | \$ | 301,368,671 | \$ | 266,809,798 | \$ | 274,348,121 | \$ | 288,184,774 | \$ | 298,240,414 | \$ | 303,704,486 |
| L15-Accrued Compensated Absences |  | 62,748,949 |  | 61,845,294 |  | 62,501,177 |  | 63,170,178 |  | 63,852,559 |  | 64,548,587 |
| L20 - Other Current Liabilities |  | 28,024,972 |  | 19,540,727 |  | 20,130,120 |  | 20,073,697 |  | 20,247,421 |  | 20,269,247 |
| L3A - Bonds Payable Short Term |  | 6,285,000 |  | 6,690,000 |  | 13,256,028 |  | 15,857,994 |  | 16,424,509 |  | 17,005,549 |
| L3G - Unearned Revenue |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |
| L3J - Deposits And Funds Held For Others |  | 96,900 |  | 96,900 |  | 96,900 |  | 96,900 |  | 96,900 |  | 96,900 |
| L3B - Lease Liability Short Term |  | 2,758,763 |  | 540,527 |  | 540,527 |  | 540,527 |  | 540,527 |  | 540,527 |
| Subtotal Current Liabilities | \$ | 439,672,518 | \$ | 393,912,509 | \$ | 409,262,136 | \$ | 426,313,333 | \$ | 437,791,593 | \$ | 444,554,559 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| L50 - Due To Related Parties Non Current | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 |
| L60-Bonds |  | 67,965,000 |  | 463,710,829 |  | 438,116,254 |  | 413,742,740 |  | 390,729,711 |  | 367,000,199 |
| L70 - Other Non Current Liabilities |  | 214,522,144 |  | 13,169 |  | 13,169 |  | 13,169 |  | 13,169 |  | 13,169 |
| L80-Benefit Liabilities Noncurrent |  | 2,883,890 |  | 4,883,890 |  | 4,883,890 |  | 4,883,890 |  | 4,883,890 |  | 4,883,890 |
| L6B - Noncurrent Lease Liability |  | 14,485,133 |  | 1,109,745 |  | 1,109,745 |  | 1,109,745 |  | 1,109,745 |  | 1,109,745 |
| Subtotal Noncurrent Liabilities | \$ | 305,642,158 | \$ | 475,503,624 | \$ | 449,909,049 | \$ | 425,535,534 | \$ | 402,522,506 | \$ | 378,792,993 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deferred Inflows of Resources | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Deferred Inflows | \$ | 750,667,815 | \$ | 874,769,272 | \$ | 864,524,324 | \$ | 857,202,006 | \$ | 845,667,238 | \$ | 828,700,692 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Investment in Capital Assets | \$ | 375,026,290 | \$ | 446,824,329 | \$ | 455,740,936 | \$ | 454,094,649 | \$ | 450,091,912 | \$ | 445,969,121 |
| Unrestricted Net Position |  | -68,774,055 |  | -66,217,484 |  | -55,261,532 |  | 709,054 |  | 225,076,680 |  | 379,897,784 |
| Restricted Net Position |  | 550,889,770 |  | 567,702,182 |  | 494,389,161 |  | 398,891,187 |  | 283,217,298 |  | 154,825,799 |
| Total Equities | \$ | 857,142,006 | \$ | 948,309,027 | \$ | 894,868,565 | \$ | 853,694,889 | + | 958,385,889 | + | 980,692,704 |
| Total Liabilities and Equities |  | ,607,809,820 |  | ,823,078,299 |  | 1,759,392,888 |  | ,710,896,895 |  | ,804,053,127 |  | 809,393,396 |

## Health Segment Balance Sheet projected FY2029 - FY2033

| L10-AP And Accrued Payroll | \$ | 309,286,582 | \$ | 314,989,324 | \$ | 320,815,396 | \$ | 326,767,545 | \$ | 332,848,578 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| L15-Accrued Compensated Absences |  | 65,258,536 |  | 65,982,684 |  | 66,721,315 |  | 67,474,719 |  | 68,243,191 |
| L20 - Other Current Liabilities |  | 20,293,184 |  | 20,316,894 |  | 20,340,345 |  | 20,363,510 |  | 20,386,351 |
| L3A - Bonds Payable Short Term |  | 17,611,431 |  | 18,237,483 |  | 18,884,042 |  | 10,486,458 |  | 10,835,092 |
| L3G - Unearned Revenue |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |  | 38,389,263 |
| L3J - Deposits And Funds Held For Others |  | 96,900 |  | 96,900 |  | 96,900 |  | 96,900 |  | 96,900 |
| L3B - Lease Liability Short Term |  | 540,527 |  | 540,527 |  | 540,527 |  | 540,527 |  | 540,527 |
| Subtotal Current Liabilities | \$ | 451,476,423 | \$ | 458,553,075 | \$ | 465,787,788 | \$ | 464,118,922 | \$ | 471,339,902 |
|  |  |  |  |  |  |  |  |  |  |  |
| L50 - Due To Related Parties Non Current | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 | \$ | 5,785,990 |
| L60 - Bonds |  | 342,526,527 |  | 317,285,635 |  | 291,254,057 |  | 273,472,919 |  | 255,192,919 |
| L70 - Other Non Current Liabilities |  | 13,169 |  | 13,169 |  | 13,169 |  | 13,169 |  | 13,169 |
| L80 - Benefit Liabilities Noncurrent |  | 4,883,890 |  | 4,883,890 |  | 4,883,890 |  | 4,883,890 |  | 4,883,890 |
| L6B - Noncurrent Lease Liability |  | 1,109,745 |  | 1,109,745 |  | 1,109,745 |  | 1,109,745 |  | 1,109,745 |
| Subtotal Noncurrent Liabilities | \$ | 354,319,322 | \$ | 329,078,429 | \$ | 303,046,852 | \$ | 285,265,714 | \$ | 266,985,714 |
|  |  |  |  |  |  |  |  |  |  |  |
| Deferred Inflows of Resources | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 | \$ | 5,353,139 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Liabilities and Deferred Inflows | \$ | 811,148,884 | \$ | 792,984,643 | \$ | 774,187,779 | \$ | 754,737,775 | \$ | 743,678,755 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Investment in Capital Assets | \$ | 441,723,873 | \$ | 437,353,721 | \$ | 432,856,165 | \$ | 428,228,659 | \$ | 423,468,602 |
| Unrestricted Net Position |  | 548,275,747 |  | 730,584,694 |  | 927,682,831 |  | 1,139,963,102 |  | 1,360,160,565 |
| Restricted Net Position |  | 13,426,041 |  | -141,365,662 |  | -309,917,492 |  | -492,619,035 |  | -689,870,957 |
| Total Equities |  | 1,003,425,661 |  | 1,026,572,753 |  | 1,050,621,504 |  | 1,075,572,726 |  | 1,093,758,209 |
| Total Liabilities and Equities |  | 1,814,574,545 |  | 1,819,557,396 |  | 1,824,809,283 |  | 1,830,310,501 |  | 1,837,436,964 |

## TAB 15

## \#15

UNM Foundation Fundraising and Investment Performance Report - 06/30/2023 (Presenters: Paul Cassidy, UNMF Investment Committee Chair, Nadina Paisano, UNMF CFO, Kristi Hanson, NEPC, Ryan Walters, NEPC)

## Fundraising Performance Report

FY 22/23, June 30, 2023

| Gift Commitments (Fiscal Year) |  | This Quarter |  | FY 22/23 |  | GOAL |  | FY 21/22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Main Campus |  |  |  |  |  |  |  |  |
| - Cash/Cash Equivalents | \$ | 2,771,377 | \$ | 16,064,032 |  | N/A | \$ | 18,855,102 |
| - In-Kind |  | 46,297 |  | 688,770 |  | N/A |  | 680,326 |
| - Pledges |  | 2,507,500 |  | 6,120,640 |  | N/A |  | 6,426,073 |
| - Testamentary |  | 3,855,469 |  | 16,930,488 |  | N/A |  | 8,638,750 |
| Sub-Total HSC | \$ | 9,180,643 | \$ | 39,803,930 | \$ | 33,100,000 | \$ | 34,600,251 |
| - Cash/Cash Equivalents | \$ | 2,917,526 | \$ | 19,455,502 |  | N/A | \$ | 52,697,641 |
| - In-Kind |  | 53,357 |  | 333,676 |  | N/A |  | 299,504 |
| - Pledges |  | 358,579 |  | 1,792,579 |  | N/A |  | 1,630,103 |
| - Testamentary |  | 300,000 |  | 5,697,659 |  | N/A |  | 4,227,964 |
| Sub-Total Athletics | \$ | 3,629,462 | \$ | 27,279,416 | \$ | 33,825,000 | \$ | 58,855,212 |
| - Cash/Cash Equivalents | \$ | 1,082,045 | \$ | 4,678,401 |  | N/A | \$ | 5,926,487 |
| - In-Kind |  | 418,832 |  | 535,470 |  | N/A |  | 469,612 |
| - Pledges |  | - |  | 43,000 |  | N/A |  | - |
| - Testamentary |  | - |  | 154,193 |  | N/A |  | 646,500 |
| Sub-Total <br> Other Campus Units * | \$ | 1,500,877 | \$ | 5,411,064 | \$ | 6,500,000 | \$ | 7,042,599 |
| - Cash/Cash Equivalents | \$ | 3,326,419 | \$ | 17,062,735 |  | N/A | \$ | 17,380,909 |
| - In-Kind |  | 4,274 |  | 75,242 |  | N/A |  | 46,327 |
| - Pledges |  | 100,000 |  | 300,000 |  | N/A |  | 270,000 |
| - Testamentary |  | 5,970,601 |  | 11,448,186 |  | N/A |  | 7,664,236 |
| Sub-Total | \$ | 9,401,294 | \$ | 28,886,163 | \$ | 22,575,000 | \$ | 25,361,472 |
| Total | \$ | 23,712,276 | \$ | 101,380,573 | \$ | 96,000,000 | \$ | 125,859,534 |

* Other campus units include KNME, KUNM, UNM Branch Campuses, President's Office, Provost's Office, Enrollment Services, Student Affairs and numerous other units not classified as main campus, HSC or athletics.

| Gift Destinations | This Quarter | FY 22/23 |  | FY21/22 | FY 20/21 |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| UNM Foundation | $\$$ | $19,395,595$ | $\$$ | $73,380,068$ | $\$$ | $89,195,271$ | $\$$ |
| Reported Gifts * |  |  | $4,316,597,074$ |  |  |  |  |
|  | Total | $\$$ | $23,712,276$ | $\$ 101,380,573$ | $\$ 125,859,534$ | $\$$ | $85,375,521$ |

[^11]
## Fundraising Performance Report

FY 22/23, June 30, 2023

| Gift Commitments (Fiscal Year) |  | FY 22/23 |  | FY 21/22 |  | FY 20/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gifts for UNM's Current Use |  |  |  |  |  |  |
| Cash/Cash Equivalents | \$ | 30,993,351 | \$ | 79,828,682 | \$ | 38,908,534 |
| In Kind |  | 1,633,158 |  | 1,495,769 |  | 2,355,160 |
| Total Gifts for UNM's Current Use | \$ | 32,626,509 | \$ | 81,324,451 | \$ | 41,263,694 |
| Gifts for UNM's Future |  |  |  |  |  |  |
| Cash/Cash Equivalents to the Endowment | \$ | 26,267,319 | \$ | 15,031,457 | \$ | 15,639,417 |
| Pledges |  | 8,256,219 |  | 8,326,176 |  | 3,663,213 |
| Testamentary Gifts |  | 34,230,526 |  | 21,177,450 |  | 24,809,197 |
| Total Gifts for UNM's Future | \$ | 68,754,064 | \$ | 44,535,083 | \$ | 44,111,827 |
| Total Gift Commitments | \$ | 101,380,573 | \$ | 125,859,534 | \$ | 85,375,521 |


| Pledges and Testamentary Gifts due | FY 22/23 |  | FY 21/22 |  |  | FY 20/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance Pledges Receivable | \$ | 8,965,881 | \$ | 6,718,906 |  | 8,730,412 |
| Add: New Pledges |  | 8,256,219 |  | 8,326,176 |  | 3,663,213 |
| Less: Pledge Payments |  | $(10,884,666)$ |  | $(5,981,412)$ |  | $(4,951,719)$ |
| Less: Pledges Cancelled/Modified/Written Off |  | $(52,485)$ |  | $(97,789)$ |  | $(723,000)$ |
| Ending Balance Pledges Receivable | \$ | 6,284,949 | \$ | 8,965,881 | \$ | 6,718,906 |
|  |  |  |  |  |  |  |
| Testamentary Pledges Due | \$ | 278,733,362 | \$ | 268,515,280 | \$ | 231,917,313 |
| Total Pledges and Testamentary Gifts Due | \$ | 285,018,311 | \$ | 277,481,161 | \$ | 238,636,219 |


| Performance Measures | This Quarter | FY 22/23 | FY 21/22 | FY 20/21 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Gift Commitment Income | $\$$ | $23,712,276$ | $\$$ | $101,380,573$ | $\$$ | $125,859,534$ |
| \# of Gifts |  | 6,079 | $\mathbf{8 5 , 3 7 5 , 5 2 1}$ |  |  |  |
| \# of Donors | 2,688 | 27,385 | 26,967 | 26,344 |  |  |


| Efficiency Measures | FY 22/23 | FY 21/22 | FY 20/21 | FY19/20 |
| :---: | ---: | ---: | ---: | ---: |
| Cost per Dollar Raised * | $\$ 0.15$ | $\$ 0.11$ | $\$ 0.13$ | $\$ 0.13$ |

* Compares UNM Foundation budget expenditures to gift commitments.


## Consolidated Investment Fund - Investment Performance

FY 22/23, June 30, 2023

| Investment Performance Results | Market Value | 1-Year | 3-Year | 5-Year | 10-Year |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| FY 22/23, June 30, 2023 | $\$$ | $713,805,897$ | $9.4 \%$ | $10.8 \%$ | $7.2 \%$ | $7.1 \%$ |
| Custom Benchmark * |  |  | $9.9 \%$ | $10.7 \%$ | $7.4 \%$ | $7.3 \%$ |
| FY 21/22, June 30, 2022 | $\$$ | $604,060,296$ | $-6.0 \%$ | $7.3 \%$ | $6.8 \%$ | $7.2 \%$ |
| Custom Benchmark * |  |  | $-6.4 \%$ | $7.4 \%$ | $7.2 \%$ | $7.4 \%$ |
| NACUBO/Commonfund ** |  |  | $-5.8 \%$ | $8.1 \%$ | $7.6 \%$ | $7.8 \%$ |

[^12]
## Consolidated Investment Fund - Asset Allocation

FY 22/23, June 30, 2023

| Investment Class | Current <br> Allocation | Target <br> Allocation | Investment Policy <br> Ranges |
| :--- | :---: | :---: | :---: |
| Domestic Equity | $37.3 \%$ | $33.0 \%$ | $10 \%-50 \%$ |
| International Equity | $22.5 \%$ | $22.0 \%$ | $10 \%-40 \%$ |
| Fixed Income/Cash | $11.7 \%$ | $13.0 \%$ | $5 \%-50 \%$ |
| Illiquid Real Assets | $3.9 \%$ | $5.0 \%$ | $0 \%-15 \%$ |
| Marketable Alternatives | $4.8 \%$ | $5.0 \%$ | $0 \%-20 \%$ |
| Private Investments | $19.8 \%$ | $22.0 \%$ | $0 \%-30 \%$ |

## Consolidated Investment Fund - Spending Distribution

FY 22/23, June 30, 2023

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| CIF Spending Distribution | FY 22/23 <br> Approved <br> Distribution | FY 23/24 <br> Approved <br> Distribution |  |
| Endowment Spending Distribution Rate | $4.50 \%$ | 4.50\% |  |
|  | FY 22/23 Actual | FY 23/24 <br> Projected <br> Distribution |  |
| Endowment Spending Distribution Dollars | Distribution | $\$ 25,823,314$ | $\$ 26,595,620$ |

UNIVERSITY OF NEW MEXICO

BOARD OF REGENTS FINANCE AND FACILITIES SUBCOMMITTEE

ОСТОBER 18, 2023
Kristi Hanson, Partner

## PERFORMANCE SUMMARY




Asset Class Performance - FY 2023

Data as of $6 / 30 / 2023$

## EXECUTIVE SUMMARY

- UNM CIF's portfolio value stood at $\$ 711$ million on June 30, 2023, a $20 \%$ increase over the prior year's value of $\$ 593$ million. Strong inflows into the portfolio were aided by a $9.4 \%$ investment return. Capitalizing on a robust equity market in the latter part of Fiscal Year 2023, the portfolio's risk assets were nicely positive for the year, while the most challenged asset classes (fixed income and private investments) declined less than $0.5 \%$.

- The primary asset allocation change during the fiscal year was a 3\% reduction in equity allocations, and a $3 \%$ increase to opportunistic (higher yielding) fixed income. The allocation was funded subsequent to fiscal year end.
- Private investments that have led the portfolio the last few years took a breather in FY 23. Deal activity in private capital slowed and valuations generally declined. Private Equity Buyouts held up better than their Venture Capital brethren; the CIF portfolio's higher allocation to buyouts protected the portfolio from many of the venture capital challenges. Additionally, private credit investments performed well (+9.1\%).


## PORTFOLIO TARGETS

## GOAL:

Target long-term portfolio returns that meet or exceed the CIF spending + inflation

## CONSIDERATIONS:

- Utilize a combination of return seeking, diversifying and capital preservation asset classes
- Include asset classes with reasonable probability of meeting objectives
- Stress test portfolio under

|  | 10 year | $\mathbf{3 0}$ year |
| :--- | :---: | :---: |
| Effective Spending <br> Rate | $4.0 \%$ | $4.0 \%$ |
| Effective DFA | $1.6 \%$ | $1.6 \%$ |
| Estimated Inflation | $2.5 \%$ | $2.6 \%$ |
| Return Hurdle | $\mathbf{8 . 1 \%}$ | $\mathbf{8 . 2 \%}$ |
|  |  |  |
| Asset Allocation Expectations |  |  |
| Expected Returns | $7.1 \%$ | $7.9 \%$ |
| Expected Standard <br> Deviation | $15.6 \%$ | $15.6 \%$ | different economic scenarios

## ASSET ALLOCATION

Asset Allocation vs Peer Group


- Asset Classes have specific purpose in the portfolio. Please see the following page for further information.
- UNM Foundation has a higher level of equity investments compared to peers, but a lower allocation to real assets and hedge funds.
- Private investments includes both Private Equity ( $\sim 16 \%$ ) and Private Debt ( $\sim 4 \%$ ) and is consistent with peers.
- Cash levels are above target due to a slight underweight to fixed income and the current money market yields available.


## ASSET CLASS OBJECTIVES

| Asset Class |  | Long-Term <br> Target |
| :--- | :--- | :--- |
| Allocation |  |  |

## FY 2023 YEAR IN REVIEW

| Meeting Date | Activity | Status |
| :--- | :--- | :--- |
| August 2022 |  |  |
|  | - Performance and Portfolio Review |  |
|  | - Asset Allocation Update | Completed |
|  | - Asset Class Review -Fixed Income | Completed |
|  | - Fixed Income Manager Recommendation | Completed |
|  | - ESG Portfolio Assessment | Completed |
|  | - Year in Review/2023 Workplan Preview | Completed |
|  |  | Completed |
|  | - Performance and Portfolio Review | Completed |

## FY 2024 WORK PLAN

| Meeting Date | Activity | Status |
| :--- | :--- | :--- |
| September 2023 |  |  |

- Performance and Portfolio Review
- Asset Class Review - Fixed Income
- Fixed Income Manager Recommendation
- Year in Review / 2024 Workplan Review
- Benchmark Review

December 2023

- Performance and Portfolio Review
- Asset Class Review - Private Markets
- Private Markets Pacing Plan
- Manager Recommendations - TBD
- ESG Portfolio Assessment
- Education topic - Portfolio Risk Assessment and Monitoring

February 2024

- Performance and Portfolio Review
- Asset Allocation Review
- Asset Class Review - Equity
- Spending Rate Discussion
- Manager Recommendations - TBD
- NACUBO Endowment Review (if data available)

June 2024

- Performance and Portfolio Review
- Asset Class Review - Hedge Funds
- NACUBO Endowment Study Review (if not reviewed in February)


## NEPC DISCLOSURES

Past performance is no guarantee of future results.
All investments carry some level of risk. Diversification and other asset allocation techniques do not ensure profit or protect against losses.

Some of the information presented herein has been obtained from external sources NEPC believes to be reliable. While NEPC has exercised reasonable professional care in preparing this content, we cannot guarantee the accuracy of all source information contained within.

The opinions presented herein represent the good faith views of NEPC as of the publication date and are subject to change at any time.

This presentation contains summary information regarding the investment management approaches described herein but is not a complete description of the investment objectives, portfolio management and research that supports these approaches. This analysis does not constitute a recommendation to implement any of the aforementioned approaches.

## TAB 16

## \#16

Recommendations for Action Items for Consent Agenda for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance \& Facilities Committee)

## ACTION ITEM RECOMMENDATIONS:

Recommendations for Consent Agenda Items for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance \& Facilities Committee)

## TAB 17

## \#17

Recommendations for Information Items for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance \& Facilities Committee)

# INFORMATION ITEM RECOMMENDATIONS: 

Recommendations for Information Items for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance \& Facilities Committee)

## TAB 18

## \#18

## Executive Session

## EXECUTIVE SESSION:

## None


[^0]:    THE UN I VERSITY O F N E W M E X I C O

[^1]:    THE UNIVERSIT
    O
    N E W
    M E X I C O

[^2]:    THE UNIVERSITY OF NEW MEXICO

[^3]:    *For purposes of the institutional 10 year forecast, these are considered other nonoperating revenues

[^4]:    ${ }^{\text {AREA. }}$.
    A103

[^5]:    Meets or exceeds benchmark

[^6]:    *FY 2023 Reserve Includes \$4,244,925.35, Mandatory Student Fees Reserve

[^7]:    Revenues presented net of intra-university activities (allocations, transfers, reserves)
    Expenses presented net of GASB adjustments (ERB and OPEB) required for financial statement presentation purposes.
    The ERB and OPEB adjustment reflected in the Campus segment includes UNM Health Sciences only, UNM Health does not participate in ERB/OPEB.

[^8]:    Revenues presented net of intra-university activities (allocations, transfers, reserves); expenses presented net of extraordinary items

[^9]:    Note: Only Capital Plan Category 1 "approved and funded" capital projects are reflected in this Debt Schedule.

[^10]:    Revenues presented net of intra-university activities (allocations, transfers, reserves); expenses presented net of GASB adjustments for financial statement presentation purposes

[^11]:    * Reported Gifts = gifts made directly to KNME, KUNM, Lobo Club, and OVPR, but reported by UNM Foundation per MOA.

[^12]:    * Custom Benchmark is a blended benchmark consisting of indices for all asset classes.
    ** NACUBO/Commonfund Endowment Study median return (\$500 million to \$1 billion)

