BOARD OF REGENTS

FINANCE & FACILITIES COMMITTEE



MEETING AGENDA

October 18, 2023, 1:30 p.m.

SCHOLES HALL, ROBERTS ROOM



TAB 1

<u>#1</u>

Call to Order, Confirmation of a Quorum, and Adoption of Agenda

The University of New Mexico Board of Regents' Finance and Facilities Committee October 18, 2023, 1:30 pm Scholes Hall, Roberts Room AGENDA

- 1. ACTION ITEM: Call to Order, Confirmation of a Quorum, and Adoption of Agenda
- 2. COMMENTS: Open for Comments
- 3. ACTION ITEM: Approval of Finance and Facilities Committee Meeting Summary from August 2, 2023
- 4. **INFORMATION ITEM:** Information on 4th Quarter Consolidated Financial Report through June 30, 2023 (*Presenter: Norma Allen, University Controller*)
- 5. ACTION ITEM: Approval of the New Mexico Higher Education Department, Institutional Finance Division, 1st Quarter Financial Actions Report, and Certification through September 30, 2023 (Presenter: Norma Allen, University Controller)
- 6. **ACTION ITEM:** Project Construction Approvals/Re-Approvals:
 - 1. Coronado Hall Restroom Renovation
 - 2. Coronado Hall Lobby and Main Entrance Renovation
 - 3. Coronado Hall Dormitory Roof Replacement
 - 4. UNM Predock Center Improvements
 - 5. Bandelier Hall East Fire Alarm & Protection Addition
 - 6. Information Technologies Building (#153) Restroom Remodel
 - 7. Electrical and Computer Engineering/Centennial Library Roof Repairs Phase II
 - 8. Farris Engineering Center School of Engineering Collaborative Space (Presenter: Tabia Murray Allred, Strategic Planner, VP ISS)
- 7. ACTION ITEM: Approval of Lobo Development Corporation Board Reappointment of One Non-Positional Director (Presenter: Teresa Costantinidis, CEO, LDC)
- 8. ACTION ITEM: Approval of new Board of Directors Members to the University of New Mexico Alumni Association (Presenters: Jaymie Roybal, President, UNM Alumni Association and Connie Beimer, Vice President, Alumni Relations)
- 9. ACTION ITEM: Annual Renewal of Maui HPCC Lease (Presenter: Tom Neale, Director, Real Estate)
- 10. ACTION ITEM: Request for Approval to Utilize Sale Proceeds from RS Gibson Transaction to Fund Extension of Alumni Road, between Gibson Boulevard and the AMAFCA Drainage Channel at South Campus (Presenter: Tom Neale, Director, Real Estate)
- 11. ACTION ITEM:
 Build-to-Suit Lease for Gallup McKinley County School District at UNM-Gallup (Presenter: Tom Neale, Director, Real Estate)

The University of New Mexico Board of Regents' Finance and Facilities Committee October 18, 2023, 1:30 pm Scholes Hall, Roberts Room AGENDA

12.	INFORMATION ITEM:	Categorization of Reserves Report, Consolidated, Pursuant to UAP 7000 (Presenters: Jeremy Hamlin and Joe Wrobel, Health Sciences Budget Office)
13.	INFORMATION ITEM:	Regents Endowment Overview (<i>Presenters: Jeremy Hamlin and Nadina</i> <i>Paisano, UNM Foundation</i>)
14.	INFORMATION ITEM:	Update on UNM Combined Enterprise Ten-Year Plan, Fall 2023 (Presenter: Teresa Costantinidis, EVPFA)
15.	INFORMATION ITEM:	UNM Foundation Fundraising and Investment Performance Report - 06/30/2023 (Presenters: Paul Cassidy, UNMF Investment Committee Chair, Nadina Paisano, UNMF CFO, Kristi Hanson, NEPC, and Ryan Walters, NEPC)
16.	ACTION ITEM RECOMMENDATIONS:	Recommendations for Action Items for Consent Agenda on Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance & Facilities Committee)
17.	INFORMATION ITEM:	Recommendations for Information Items for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance & Facilities Committee)

18. EXECUTIVE SESSION: None

TAB 2

<u>#2</u>

Comments

COMMENTS:

Open for Comments



<u>#3</u> Approval of Finance and Facilities Committee Meeting Summary from August 2, 2023

THE UNIVERSITY OF NEW MEXICO Board of Regents' Finance and Facilities (F&F) Committee August 2, 2023 Meeting Summary DRAFT

Committee Members Present: Regent William Payne, Chair Regent Paul Blanchard, Vice Chair Regent Paula Tackett

Non-Voting Committee Members Present: Kim Sanchez Rael (Zoom) Randy Ko (Zoom)

Executive Administration Present: Garnett Stokes, University President; James Holloway, Provost and EVP for Academic Affairs; and Teresa Costantinidis, EVP for Finance and Administration

ACTION ITEMS:

 Call to Order, Confirmation of a Quorum, and Adoption of Agenda. Regent Payne called the meeting to order at 1:30 p.m. and confirmed that a quorum was established with Regent Tackett and Regent Blanchard. Regent Blanchard moved to adopt the agenda and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

COMMENTS:

2. There were no public comments.

ACTION ITEMS (Continued):

- 3. Approval of Finance and Facilities Committee Meeting Summary from May 9, 2023. Regent Tackett moved to approve, and Regent Blanchard seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 4. Approval of Disposition of Surplus Property for April, May, and June 2023. Bruce Cherrin gave the presentation. Regents' approval was requested for the disposition of surplus property for April, May, and June 2023. The only item of book value listed is an outdated photography tape driver. Items listed in the E-Book are either obsolete or beyond repair. The detailed report is in the E-book. Regent Blanchard moved to approve, and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 5. Regents' Approval of the 4th Quarter Financial Actions Report and Certification through June 30, 2023. Norma Allen gave the presentation. Regents' approval of the 4th Quarter Financial Actions report and certification through June 30, 2023 was requested. The Quarterly Financial Actions Report is a one-page report submitted to the Higher Education Department (HED), comprised of "yes" or "no" questions regarding the University's financial transactions. Answering any question "yes" requires further information to be provided to HED.

There were no budget changes to report and a "no" response was provided for each question because all financial changes have been reflected in the Budget Adjustment Request (BAR). Once the BAR is approved, they will call them the approved revised budgets. The detailed report is in the E-book. **Regent Blanchard moved to** approve, and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

6. Project Construction Approvals/Reapprovals: Institutional Support Services Project Approvals:

- 1. **UNM Taos Peralta Hall Renovation.** Maria Dion gave the presentation. Regents' approval was requested for the UNM Taos Peralta Hall Renovation. The total estimated project budget is \$3.8M. The detailed report is in the E-book.
- 2. Fitz Hall & Biomedical Research Facility UNM Fire Safety Improvements Re-Approval. Al Sena gave the presentation. Regents' reapproval was requested for the Fitz Hall & Biomedical Research Facility, UNM fire safety improvements. Regent Blanchard asked what is driving the need for these fire safety improvements. Al Sena explained that the upgrade is an extension of the current system to allow the sprinkler system lines to cover the remainder of the building. Regent Payne asked how many more buildings will need fire suppression upgrades. Al Sena explained that there is a current inspection under way to determine this number. The total estimated project budget is \$2.9M. The detailed report is in the E-book.
- 3. **Tie Feeder Upgrade.** Jeff Zumwalt gave the presentation. Regents' approval was requested for the Tie Feeder Upgrade. The total estimated project budget is \$2M. The detailed report is in the E-book.
- 4. **Seidler Therapy Pool Renovation.** Al Sena gave the presentation. Regents' approval was requested for the Seidler Therapy Pool renovation. Regent Blanchard recommended that the project plan includes dehumidification. The total estimated project budget is \$1.4M. The detailed report is in the E-book.
- 5. Woodward Hall Upper-Level Restroom Renovation. Maria Dion gave the presentation. Regents' approval was requested for the Woodward Hall, upper-level restroom renovation. The total estimated project budget is \$805K. The detailed report is in the E-book.
- Bratton Hall Forum Renovations Re-Approval. Maria Dion gave the presentation. Regents' reapproval was requested for the Bratton Hall, Forum renovations. The total estimated project budget is \$736K. The detailed report is in the E-book.
- 7. New Mexico PBS KNME-TV Chiller Replacement. Al Sena gave the presentation. Regents' approval was requested for the New Mexico PBS KNME-TV, chiller replacement. The total estimated project budget is \$600K. Regent Payne asked if this replacement was driven by issues reported during the summer's record heat or if this it is merely preventative maintenance. Al Sena confirmed that this is a preventative maintenance project. The detailed report is in the E-book.
- 8. **Castetter Hall Biology Lab A Renovations.** Maria Dion gave the presentation. Regents' reapproval was requested for the Castetter Hall, Biology Lab A renovations. Maria Dion explained that HED requested the Castetter Hall renovation project be separated into two separate projects for each lab. The total estimated project budget is \$580K. The detailed report is in the E-book.
- 9. **Castetter Hall Biology Lab B Renovations.** Maria Dion gave the presentation. Regents' reapproval was requested for the Castetter Hall, Biology Lab B renovations. Regent Tackett asked why HED wanted the projects to be separated. Maria Dion explained that the language for each lab request was slightly different and caused the requested split. The total estimated project budget is \$405K. The detailed report is in the E-book.
- 10. Center for the Arts AHUs Optimization Controls, Phase 1. Al Sena gave the presentation. Regents' approval was requested for the Center for the Arts, air handling units optimization controls, phase 1. The total estimated project budget is \$500K. The detailed report is in the E-book.
- 11. **Taos Harwood Museum: RTU 1&2 Replacement.** Al Sena gave the presentation. Regents' approval was requested for the Taos Harwood Museum, roof top units 1&2 replacement. The total estimated project budget is \$350K. The detailed report is in the E-book.
- 12. **Taos Harwood Museum: Boiler Replacement.** Al Sena gave the presentation. Regents' approval was requested for the Taos Harwood Museum, boiler replacement. The total estimated project budget is \$350K. The detailed report is in the E-book.
- 13. Elizabeth Waters Center for Dance at Carlisle Gymnasium Fire System. Al Sena gave the presentation. Regents' approval was requested for the Elizabeth Waters Center for Dance at Carlisle Gymnasium, fire system. The total estimated project budget is \$335K. The detailed report is in the E-

book.

14. **Anthropology – Fire Alarm Upgrade.** Al Sena gave the presentation. Regents' approval was requested for the Anthropology Building, fire alarm upgrade. The total estimated project budget is \$313K. The detailed report is in the E-book.

Athletics Projects:

1. University Arena – Fan Experience and Security Improvements. Ed Manzanares and Eddie Nunez gave the presentation. Regents' approval was requested for the University Arena, fan experience and security improvements. Regent Blanchard asked if the system was past its life span and Ed Manzanares confirmed that it is three years past the expected lifespan. The total estimated project budget is \$1.5M. The detailed report is in the E-book

Information Technology Services Projects:

- 1. **Fiber Optics Cabling on Lands West.** Duane Arruti gave the presentation. Regents' approval was requested for the fiber optics cabling on Lands West (west of Tucker, east of Indian School) in Albuquerque, New Mexico. The total estimated project budget is \$450K. The detailed report is in the E-book.
- 2. **Copper Cabling Bundle Replacement.** Duane Arruti gave the presentation. Regents' approval was requested for the copper cabling bundle replacement on Central Campus, in Albuquerque, New Mexico. The total estimated project budget is \$450K. The detailed report is in the E-book.

Regent Tackett moved to approve and Regent Blanchard seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

- 7. Approval of Appointment to the UNM Rainforest Innovations (UNMRI) Board of Directors. Elizabeth Kuuttila gave the presentation. Regents' approval was requested for the appointment to the UNM Rainforest Innovations Board of Directors for Linda Griego and Dr. Donna Riley for a four-year term, beginning upon approval by the Board of Regents and ending June 30, 2027. Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 8. Approval of Real Property Acquisition 1801 Las Lomas Rd. NE, Albuquerque, NM. Tom Neale gave the presentation. Regents' approval was requested for the acquisition of a former single-family residence at 1801 Las Lomas Road NE, Albuquerque, New Mexico. The market value determined by appraisal is \$465,000. The agreed upon purchase price is \$460,000. The request includes the Board of Regents' endorsement of the use of Regents' Endowment corpus funds to purchase residential properties at or below 3rd party appraised value when those properties are situated contiguous to current UNM property. Regent Blanchard suggested that funds be made available for the purchase of these types of properties with budget guidance from EVP Costantinidis.

The detailed report is in the E-book. **Regent Blanchard moved to approve, and Regent Tackett seconded.** The motion passed by unanimous vote with a quorum of committee members present and voting.

- 9. Approval of Five-Year Capital Plan UNM Gallup, Los Alamos & Taos Branch Campuses (Revised). Approval of Capital Outlay Submission – UNM Gallup, Los Alamos & Taos Branch Campuses (Revised). Teresa Costantinidis gave the presentation. Regents' approval was requested for the revised five-year capital plan as well as the capital outlay submission for UNM Gallup, Los Alamos & Taos Branch Campuses. The detailed report is in the E-book. Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 10. Approval of Ground Lease between The University of New Mexico Foundation and the Regents of the University of New Mexico for Construction of a New Office Building to House the UNM Foundation.

Tom Neale, Pat Allen, and Kelly Ward gave the presentation. Regents' approval was requested for the ground lease between The University of New Mexico Foundation and the Regents of the University of New Mexico for construction of a new office building to house the UNM Foundation. The detailed report is in the E-book. **Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.**

11. Approval of Revisions to Regents' Policy Manual Section 6.11: Dependent Education Benefits and Update on Proposed Enhancements to Employee Education Benefit Programs. Kevin Stevenson gave the presentation. Regents approval was requested for the revisions to Regents' Policy Manual Section 6.11: Dependent Education Benefits and update on proposed enhancements to employee education benefit programs. Regent Tackett moved to approve and Regent Blanchard seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

INFORMATION ITEMS:

- **12. Geothermal Energy Development and Geothermal Utility Project.** Jason Strauss gave the presentation. The detailed report is in the E-book
- **13. UNM Strategic Housing Plan Presentation.** Teresa Costantinidis and Chet Roach gave the presentation. The detailed report is in the E-book
- **14. UNM Budget Priorities for FY 2024 2025.** Teresa Costantinidis and James Holloway gave the presentation. The detailed report is in the E-book

ACTION ITEM RECOMENDATIONS:

15. Recommendations for Action Items for Consent Agenda on Full Board of Regents' Agenda. Regent Payne recommended items 5, 6, 7, 9, 10, and 11 be placed on the full Board of Regents' consent agenda. Regent Blanchard moved to approve and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

INFORMATION ITEM RECOMMENDATIONS:

16. Recommendations for Information Items to be placed on the Full Board of Regents' Agenda. Regent Payne recommended items 12, 13, and 14 be placed on the full Board of Regents' agenda. Regent Blanchard moved to approve and Regent Payne seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

EXECUTIVE SESSION:

17. Executive Session: None

Regent Blanchard moved to adjourn at 3:44 p.m. and Regent Tackett seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.



#4

Information on 4th Quarter Consolidated Financial Report through June 30, 2023 (Presenter: Norma Allen, University Controller)

UNM Consolidated

Fiscal Year 2022-2023 4th Quarter Financial Report



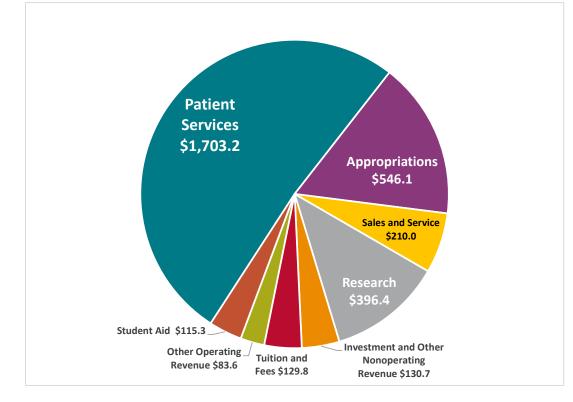
General Overview

UNM Consolidated Financial Report and Schedules

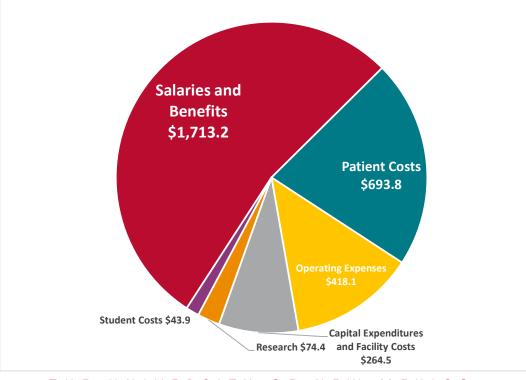
> This is a preliminary unaudited report.

Status of Current Capital Projects

UNM Combined Enterprise Revenues \$3.3B Fiscal Year End June 30, 2023



UNM Combined Enterprise Expenses \$3.2B Fiscal Year End June 30, 2023



UNM Combined Enterprise FYTD as of June 30, 2023 Budget v. Actual Income Statement (presented in millions, unaudited)

		As of June 30, 2023				As of June 30, 2022				CY vs. PY Actuals		
	Fiscal Yea	iscal Year to Date		nce	Fiscal Year to Date		Variance		Varia	nce		
	<u>Budget</u>	Actuals	<u>\$</u>	<u>%</u>	Budget	Actuals	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>		
Patient Services	\$1,713.1	\$1,703.2	(\$9.9)	(0.6%)	\$2,053.3	\$1,661.2	(\$392.1)	(19.1%)	\$42.0	2.5%		
Appropriations	543.9	546.1	2.2	0.4%	487.0	486.8	(.3)	(0.1%)	59.3	12.2%		
Sales and Service	192.7	210.0	17.4	9.0%	185.6	184.8			25.3	13.7%		
Research	404.2	396.4	(7.8)	(1.9%)	412.3	447.1	34.8	8.5%	(50.7)	(11.3%)		
Investment and Other Nonoperating Revenue	200.2	130.7	(69.5)	(34.7%)	283.7	86.4	(197.3)	(69.6%)	44.3	51.3%		
Tuition and Fees	127.0	129.8	2.8	2.2%	212.3	145.3	(67.0)	(31.6%)	(15.5)	(10.7%)		
Other Operating Revenue	114.9	83.6	(31.4)	(27.3%)	153.7	132.6	(21.0)	(13.7%)	(49.1)	(37.0%)		
Student Aid	154.8	115.3	(39.5)	(25.5%)	56.3	75.2	19.0	33.7%	40.0	53.2%		
Total Revenues	\$3,450.6	\$3,315.0	(\$135.7)	(3.9%)	\$3,844.2	\$3,219.4	(\$623.9)	(16.2%)	\$95.6	3.0%		
Salaries and Benefits	\$1,797.5	\$1,713.2	\$84.3	4.7%	\$1,818.5	\$1,612.0	\$206.5	11.4%	\$101.2	6.3%		
Patient Costs	712.4	693.8	18.7	2.6%	844.1	651.5	192.6	22.8%	42.3	6.5%		
Operating Expenses	306.6	418.1	(111.5)	(36.4%)	624.4	330.5	293.9	47.1%	87.6	26.5%		
Capital Expenditures and Facility Costs	283.0	264.5	18.6	6.6%	278.8	299.7	(20.9)	(7.5%)	(35.3)	(11.8%)		
Research	304.9	74.4	230.4	75.6%	168.2	84.8	83.5	49.6%	(10.4)	(12.2%)		
Student Costs	108.5	43.9	64.6	59.5%	141.9	45.0	96.9	68.3%	(1.1)	(2.4%)		
Total Expenses	\$3,512.9	\$3,207.9	\$305.0	8.7%	\$3,876.0	\$3,023.6	\$852.5	22.0%	\$184.3	6.1%		
Net Income	(\$62.3)	\$107.1	\$169.4	(271.9%)	(\$31.8)	\$195.9	\$228.5	(718.3%)	(\$88.7)	(45.3%)		

Combined Enterprise FYTD as of June 30, 2023 Appropriations

(presented in millions, figures are unaudited and uneliminated)

		As of June 30, 2023				As of June 30, 2022				CY vs. PY Actuals	
	Fiscal Yea	Fiscal Year to Date		Variance		Fiscal Year to Date		nce	<u>Variance</u>		
	Budget	Actuals	\$	<u>%</u>	Budget	Actuals	<u>\$</u>	<u>%</u>	\$	%	
I&G Appropriations	\$329.4	\$329.1	(\$.2)	(0.1%)	\$70.5	\$70.5	\$.0	0.0%	\$258.6		
RPSP Appropriations	83.4	83.2	(.2)	(0.2%)	291.8	291.8	(. 1)	(0.0%)	(208.6)	(71.5%)	
Cigarette Tax Revenue & Capital*	2.6	4.8	2.1	80.5%	2.5	2.3	(. <i>2</i>)	(7.5%)	2.4	102.8%	
Total State Appropriations	\$415.4	\$417.1	\$1.7	0.4%	\$364.9	\$364.6	(\$.3)	(0.1%)	\$52.5	14.4%	
Local Appropriations (Mill Levy)	\$128.5	\$129.0	\$.5	0.4%	\$122.2	\$122.2	\$.0	0.0%	\$6.8	5.6%	
Total Appropriations	\$543.9	\$546.1	\$2.2	0.4%	\$487.0	\$486.8	(\$.3)	(0.1%)	\$59.3	12.2%	

*For purposes of the institutional 10 year forecast, these are considered other nonoperating revenues

Executive Summary-UNM Campus

UNM Campus-The net income fiscal year to date as of June 30, 2023, is \$126.5M.

Sales and Services from Auxiliary Services and Tuition and fees are above budget from increased enrollment.

Investments and other nonoperating revenues are above budget primarily due to improved treasury operations that focus on increased yields and more favorable market conditions.

Opportunity Scholarship is a major driver in student aid and costs. Student Aid revenues variance of \$37.5M is due to the Pell grant budget. It was not adjusted down when the Opportunity scholarship came online.

Salaries and expense and student cost budget variances due to GASB adjustment differences and expenditure authority.

UNM Campus FYTD as of June 30, 2023 Budget v. Actual Income Statement

(presented in millions, figures are unaudited with estimated eliminations)

		As of June 30, 2023				As of June	30, 2022		CY vs. PY Actuals		
	Fiscal Yea	Fiscal Year to Date		Variance Fiscal Y		ar to Date	Vari	ance	Varia	nce	
	Budget	<u>Actuals</u>	<u>\$</u>	<u>%</u>	Budget	<u>Actuals</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>	
Appropriations	\$283.0	\$283.0	.0	0.0%	\$242.6	\$243.4	.8	0.3%	39.6	16.3%	
Sales and Service	192.7	210.0	17.4	9.0%	185.6	184.8	(.9)	(0.5%)	25.3	13.7%	
Research	169.2	166.7	(2.5)	(1.5%)	156.9	159.1	2.2	1.4%	7.6	4.8%	
Student Aid	151.5	114.0	(37.5)	-24.8%	54.9	74.0	19.0	34.7%	40.0	54.1%	
Tuition and Fees	94.4	97.2	\$2.8	3.0%	179.4	112.5	(\$66.9)	(37.3%)	(\$15.3)	(13.6%)	
Investment and Other Nonoperating Revenue	91.1	94.1	3.0	3.3%	38.3	26.5	(11.7)	(30.7%)	67.6	254.7%	
Other Operating Revenue	11.9	3.1	(8.8)	(73.8%)	36.8	12.9	(23.9)	(64.9%)	(9.8)	(75.9%)	
Patient Services	14.8	2.7	(12.1)	(81.5%)	15.1	2.4	(12.7)	(84.3%)	.4	15.3%	
Total Revenues	\$1,008.6	\$970.9	(\$37.7)	-3.7%	\$909.7	\$815.6	(\$94.0)	-10.3%	<mark>\$155.3</mark>	19.0%	
Salaries and Benefits	\$532.6	\$441.9	\$90.7	17.0%	\$475.9	\$372.3	\$103.6	21.8%	\$69.6	18.7%	
Operating Expenses	180.6	179.2	1.4	0.8%	170.9	161.6	9.4	5.5%	17.7	10.9%	
Capital Expenditures and Facility Costs	175.5	160.7	14.8	8.4%	119.2	148.0	(28.8)	(24.1%)	12.7	8.6%	
Student Costs	99.1	37.1	62.0	62.6%	133.7	37.9	95.8	71.7%	(.9)	(2.3%)	
Research	25.8	24.8	1.0	3.8%	40.0	17.0	22.9	57.3%	7.8	45.7%	
Patient Costs	.7	.8	(. 1)	(0.11)	.7	.7	(.0)	(0.07)	-	-	
Total Expenses	\$1,014.3	\$844.5	\$169.8	16.7%	\$940.4	\$737.5	\$202.9	21.6%	\$106.9	14.5%	
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Net Income	(\$5.7)	\$126.5	\$132.2	-2319.7%	(\$30.7)	\$78.1	\$108.8	-354.4%	\$48.4	62.0%	

UNM Campus FYTD as of June 30, 2023 Appropriations

(presented in millions, figures are unaudited with estimated eliminations)

		As of June 30, 2023				As of June 30, 2022				CY vs. PY Actuals	
	Fiscal Year to Date		Variance		Fiscal Year to Date		Variance		Varia	nce	
	Budget	Actuals	<u>\$</u>	%	Budget	Actuals	\$	%	\$	%	
I&G Appropriations	\$249.0	\$249.0	\$.0	0.0%	\$220.5	\$220.5	\$.0	0.0%	\$28.6	13.0%	
RPSP Appropriations	34.0	34.0	\$.0	0.1%	13.0	\$13.0	\$.0	0.0%	\$21.0	161.3%	
Total State Appropriations	\$283.0	\$283.0	\$.0	0.0%	\$242.6	\$243.4	\$.0	0.0%	\$39.6	16.3%	
Local Appropriations (Mill Levy)	\$.0	\$.0	\$.0	0.0%	\$.0	\$.0	\$.0	0.0%	\$.0	0.0%	
Total Appropriations	\$283.0	\$283.0	\$.0	0.0%	\$242.6	\$243.4	\$.0	0.0%	\$39.6	16.3%	

Executive Summary-UNM Health and Health Sciences

UNM Health & Health Sciences - The Consolidated net margin as of June 30, 2023, is \$(19.4M).

UNM Health Sciences

The net margin is \$(4.3M) for the fiscal year ended June 2023. Project ECHO and the School of Medicine are spending prior years reserve balances. In May 2023, the School of Medicine received additional revenue from the UNM Medical Group to fund on-going operations. F&A Revenues are exceeded the Revised Budget by \$4M.

UNM Medical Group

The net margin for the fiscal year ending 6/30/2023 is \$(888K). A distribution of \$6.9M of the remaining Cares Act Funding was submitted to the School of Medicine in May. The Lovelace UNM Rehabilitation Hospital had a net gain of \$5.3M.

Executive Summary-UNM Health and Health Sciences

UNM Hospitals

UNM Hospitals has a loss of \$(11.5M) through June FY23. The Hospitals are behind budget on operating revenues due to lower-than-expected patient revenues and lower than budgeted 340B pharmacy revenue. Operating expenses are higher than budget, primarily in salaries and benefits, as a result of increased staffing needs and increased use of contract nursing labor as a result of the current labor market. June UPL Directed Quality payments and IME payments were above budget.

UNM Sandoval Regional Medical Center

UNM Sandoval Regional Medical Center has a loss of \$(2.7M) through June FY23. Contract labor is trending down slightly, however it is over budget \$7M due to high patient volumes and RN staff shortages. Surgical volumes are within budget YTD by 1%. SRMC has recorded \$2.2M YTD in FEMA funding. Obligated and received FEMA funding of \$2.6M is being audited by RAND Corporation and is pending final decision.

UNM Health and Health Sciences FYTD as of June 30, 2023 Budget v. Actual Income Statement

(presented in millions, figures are unaudited with estimated eliminations)

		As of June 30, 2023				As of Ju	ne 30, 2022		CY vs. PY Actuals		
	Fiscal Ye	ar to Date	Varia			iscal Year to Date		ance	Varia	ance	
	Budget	Actuals	<u>\$</u>	<u>%</u>	<u>Budget</u>	Actuals	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>	
Patient Services	\$1,698.3	\$1,700.4	\$2.2	0.1%	\$2,038.3	\$1,658.8	(\$379.4)	(18.6%)	\$41.6	2.5%	
Appropriations	260.9	263.0	2.1	0.8%	244.4	243.3	(1.1)	(0.4%)	19.7	8.1%	
Research	234.9	229.6	(5.3)	(2.2%)	255.4	288.0	32.6	12.8%	(58.4)	(20.3%)	
Investment and Other Nonoperating Revenue	109.0	36.6	(72.5)	(66.5%)	245.4	59.8	(185.6)	(75.6%)	(23.3)	(38.9%)	
Tuition and Fees	32.6	32.6	(.0)	(0.0%)	32.9	32.8	(. 1)	(0.2%)	(.2)	(0.7%)	
Other Operating Revenue	103.0	80.5	(22.6)	(21.9%)	116.9	119.7	2.8	2.4%	(39.3)	(32.8%)	
Student Aid	3.3	1.3	(2.0)	(60.1%)	1.3	1.3	(. 1)	(5.7%)	.0	2.8%	
Total Revenues	\$2,442.0	\$2,344.0	(\$98.0)	(4.0%)	\$2,934.6	\$2,403.8	(\$530.7)	(18.1%)	(\$59.8)	(2.5%)	
Salaries and Benefits	\$1,265.0	\$1,271.3	(\$6.4)	(0.5%)	\$1,342.6	\$1,239.7	\$102.9	7.7%	\$31.6	2.6%	
Patient Costs	711.8	693.0	18.7	2.6%	843.5	650.8	192.7	22.8%	42.2	6.5%	
Operating Expenses	125.9	238.9	(113.0)	(89.7%)	453.5	169.0	284.5	62.7%	69.9	41.4%	
Capital Expenditures and Facility Costs	107.5	103.8	3.7	3.5%	159.6	151.8	7.9	4.9%	(48.0)	(31.6%)	
Research	279.0	49.6	229.5	82.2%	128.3	67.7	60.5	47.2%	(18.1)	(26.8%)	
Student Costs	9.4	6.8	2.6	27.3%	8.2	7.1	1.1	13.6%	(.2)	(3.4%)	
Total Expenses	\$2,498.6	\$2,363.4	\$135.2	5.4%	\$2,935.7	\$2,286.1	\$649.6	22.1%	\$77.3	3.4%	
			1 - -				A				
Net Income	(\$56.6)	(\$19.4)	\$37.2	(65.7%)	(\$1.1)	\$117.7	\$118.8	(10765.9%)	(\$137.2)	(116.5%)	

UNM Health and Health Sciences FYTD as of June 30, 2023 Appropriations

(presented in millions, figures are unaudited with estimated eliminations)

		As of June 30, 2023				As of June 30, 2022				CY vs. PY Actuals	
	Fiscal Ye	ear to Date	Variar	Variance Fiscal Ye		ar to Date	Variance		Variance		
	<u>Budget</u>	<u>Actuals</u>	<u>\$</u>	<u>%</u>	<u>Budget</u>	<u>Actuals</u>	<u>\$</u>	<u>%</u>	\$	<u>%</u>	
I&G Appropriations	\$80.3	\$80.1	(\$.2)	(0.3%)	\$70.5	\$70.5	\$.O	0.0%	\$9.6	13.6%	
RPSP Appropriations	49.4	49.2	(.2)	(0.5%)	51.8	50.7	(1.1)	(2.1%)	(1.5)	(3.0%)	
Cigarette Tax Revenue*	2.6	1.9	(.8)	(29.4%)	2.5	2.3	(.2)	(7.5%)	(. 5)	(20.7%)	
Capital Appropriations*	.0	2.9	2.9	0.0%	.0	.0	.0	0.0%	2.9	0.0%	
Total State Appropriations	\$132.4	\$134.0	\$1.6	1.2%	\$122.2	\$121.2	(\$1.3)	(1.0%)	<mark>\$12.9</mark>	10.6%	
Local Appropriations (Mill Levy)	\$128.5	\$129.0	\$.5	0.4%	\$122.2	\$122.2	\$.0	0.0%	\$6.8	5.6%	
Total Appropriations	\$260.9	\$263.0	\$2.1	0.8%	\$244.4	\$243.3	(\$1.3)	(0.5%)	\$19.7	8.1%	

*For purposes of the institutional 10 year forecast, these are considered other nonoperating revenues

Projects in Construction – UNM Campus

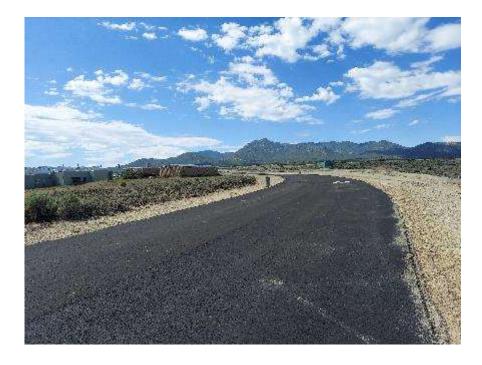
Project Name	Square Footage	Total Project Costs	Construction Start Date	Target Substantial Completion Date	Status
UNM Welcome Center	14965	\$9,800,000	08/01/2022	02/01/2024	
Valencia Student Services – Fire Suppression	79,335	\$2,000,000	06/30/2022	02/01/2024	
Taos Campus Infrastructure Repair & Improvements	250,000	\$4,688,750	12/15/2022	10/31/2023	

UNM Welcome Center





UNM Taos Campus Infra. Repair & Improvements





THE UNIVERSITY OF NEW MEXICO

Projects in Construction UNM Health & Health Sciences

Project Name	Square Footage	Total Project Costs	Construction Start Date	Target Substantial Completion Date	Status
UNMH New Hospital Tower	689,000	\$752,124,556	07/06/2021	11/01/2024	
UNMH Behavioral Health Crisis Center	48,699	\$40,000,000	07/18/2022	12/31/2023	
College of Nursing and Public Health Excellence Building	94,000	\$43,000,000	06/03/2022	06/30/2024	

UNMH New Hospital Tower





Crisis Triage Center



UNM College of Nursing and Public Health Excellence Building







Thank You!!

TAB 5

<u># 5</u>

Approval of the New Mexico Higher Education Department, Institutional Finance Division, 1st Quarter Financial Actions Report, and Certification through September 30, 2023 (Presenter: Norma Allen, University Controller)

University of New Mexico										
Quarterly Financial Actions Report										
Fiscal year 2024		Date	10/18/2023							
Period (check one) Quarter 1 X Quarter 2	Quarter 3	Quarter 4								
During the period of time covered by this report;	did your instituti	on:								
(1) Request an advance of state subsidy?	Yes	No	X							
(2) Fail to make its required payments, as scheduled, to appropriate retirement system(s)?	Yes	No	X							
(3) Fail to make its payroll payments, as scheduled?	Yes	No	X							
(4) Fail to make its scheduled debt service payments?	Yes	No	X							
 (5) Fail to make payments to vendors, as scheduled, due to a cash deficiency or a substantial deficiency in the payment processing system? (6) Relative to the original fiscal year budget, experience any significant actual or anticipated financial changes that are not reflected in a submitted Budget Adjustment Request (BAR). 	Yes	No	X							
Significant financial changes refers to fiscal activity that will result in a substantially reduced year-end fund balance or any increase in a fund balance deficit. If the answer to any of the above questions is "Yes,"	Yes please describe in	No a separate document:	X							
 (i) the reason for the occurrence, (ii) the actions taken by your institution to resolv (iii) the actions taken by your institution to prevent In addition, if the answer to number 6 is "Yes," pleas of the financial changes and describe and assess the i	ent events such as e describe in a sep	this from occurring again.								

New Mexico Higher Education Department Institutional Finance Division Quarterly Financial Certification Report Template

Please complete and sign the following Financial Certification Report and submit with the Quarterly Financial Actions Report.

To the best of my knowledge, I certify that the information provided in the attached Financial Actions Report for the:

1st X 2nd 3rd 4th Quarter, FY 2024

is correct as of the signature dates noted below, and that

The University of New Mexico

has a functioning financial accounting system that captures assets, liabilities, revenues, and expenditures on a timely basis, and the Governing Board receives timely notification of any significant actual or projected variances between budgeted and actual revenues and expenditures.

 William H. Payne, Chair, Board of Regents-Finance & Facilities
 Date

 Garnett S. Stokes, President
 Date

Teresa Costantinidis, Executive VP for Finance & Administration D

Date

TAB 6

<u>#6</u>

Project Construction Approvals/Re-Approvals:

- 1. Coronado Hall Restroom Renovation
- 2. Coronado Hall Lobby and Main Entrance Renovation
- 3. Coronado Hall Dormitory Roof Replacement
- 4. UNM Predock Center Improvements
- 5. Bandelier Hall East Fire Alarm & Protection Addition
- 6. Information Technologies Building (#153) Restroom Remodel

7. Electrical and Computer Engineering/Centennial Library Roof Repairs Phase II

8. Farris Engineering Center School of Engineering Collaborative Space (Presenter: Tabia Murray Allred, Strategic Planner, VP ISS)



MEMORANDUM TO ADVANCE COMMITTEE AGENDA ITEM TO THE BOARD OF REGENTS THE UNIVERSITY OF NEW MEXICO

DATE:	October 18, 2023
TO:	Teresa Costantinidis, Sr. VP Finance & Administration
FROM:	Lisa Marbury, Assistant Vice President, Campus Environments & Facilities, Vice President Office for Institutional Support Services
RE:	Requested Approval

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following requests for Project Construction Approval:

- 1. Coronado Hall Restroom Renovation
- 2. Coronado Hall Lobby and Main Entrance Renovation
- 3. Coronado Hall Dormitory Roof Replacement
- 4. UNM Predock Center Improvement
- 5. Bandelier Hall East Fire Alarm & Protection Addition
- 6. Information Technologies Building (#153) Restroom Remodel
- 7. Electrical and Computer Engineering/Centennial Library Roof Repairs Phase II
- 8. Farris Engineering Center School of Engineering Collaborative Space
- cc: A. Coburn, M. Dion, M. Bailey, C. Martinez, S. Marston, B. Scharmer, T. Silva, G. Skinner PDC

A. Sena, R. Notary, D. Penasa, R. Sobieski, R. Garcia, C. Grotbeck - FM

REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CORONADO HALL RESTROOM RENOVATION UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Coronado Hall Restroom Renovation on the Albuquerque Central Campus.

PROJECT DESCRIPTION:

Coronado Residence Hall (building # 155) was built in 1958 is 102,922 GSF, and houses 432 residents in 252 rooms. The building still retains much of the original configuration – including restrooms as originally constructed. This project is the final phase of restroom replacement, consisting of approximately 7,740 square feet. Nine of the existing communal restrooms will be completely renovated and will include individualized shower and toilet stalls, allowing increased privacy 3 in the summer of 2024, and 6 in the summer of 2025. The scope of work includes a full gut and remodel, which includes all new plumbing fixtures, partitions, replacement of chase piping, floor tile, wall tile, gypsum countertops, ceilings, and LED lighting.

PROJECT RATIONALE:

UNM Residence Life and Student Housing (RLSH) has been refreshing and updating each of the older residence halls, and Coronado Hall is the last to receive this attention. In addition, the University has established a Freshmen Residency Requirement, and RLSH would like residents to have an updated restroom facility as we support this requirement.

The increased privacy in the remodeled co-ed restroom facilities follows national trends and brings needed updates to the facility. It will also allow us to better serve the Living Learning Communities. Currently, the Living Learning Communities must be placed so that the men and women living in the unit have access to two separate bathrooms, but this placement compromises a sense of community for participants. With individual, lockable units, men and women have individual, private access to shared bathroom facilities.

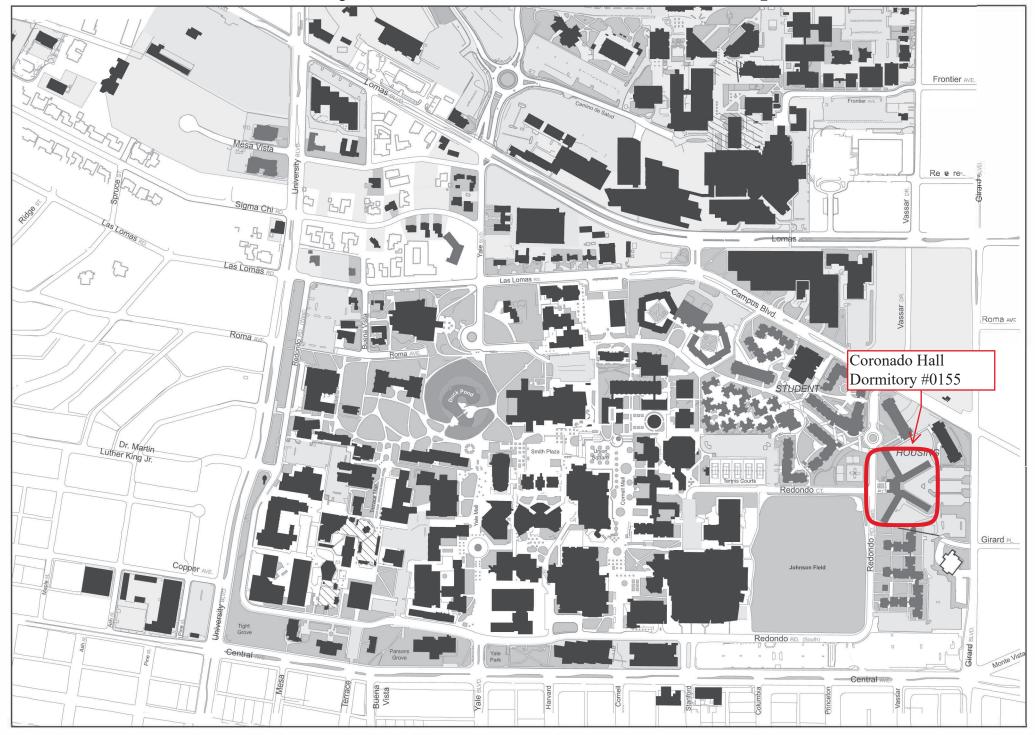
If this project is not constructed, the Living Learning Communities requirements will not be met, and students will not have restrooms that meet the standards of national trends in student housing.

FUNDING:

The total estimated Project Budget is \$4,914,568:

• \$4,914,568 is funded from FY23 UNM Institutional Bond

The University of New Mexico - Central Campus





PROJECT LOCATION



VICINITY PLAN



SHEET LIST

GENERAL G-001 COVER G-002 CODE REVIEW AND PARTITION TYPES

ARCHITECTURE

A-101 A-102 A-103 A-104	REFERENCE FIRST FLOOR PLAN REFERENCE SECOND FLOOR PLAN REFERENCE THIRD FLOOR PLAN REFERENCE FOURTH FLOOR PLAN
A-415	ENLARGED FLOOR PLANS

A-417 ENLARGED FLOOR PLANS A-419 ENLARGED FLOOR PLANS

A-421 INTERIOR ELEVATIONS A-422 SCHEDULES

A-501 DETAILS

UNIVERSITY OF NEW MEXICO

CORONADO HALL RENOVATION - PHASE III

301 GIRARD BLVD NE ALBUQUERQUE, NM 87106 BUILDING NO. 0155

DESIGN PROGRESS SET

AUGUST 28, 2023

MECLAIN + YU

PROJECT TEAM

ARCHITECT:

MCCLAIN + YU ARCHITECTURE & DESIGN 2009 RIDGECREST DR. SE ALBUQUERQUE, NM 87108 (505) 266-2142 WWW.MCCLAIN-YU.COM

MECHANICAL, ELECTRICAL, PLUMBING ENGINEER:

BRIDGERS & PAXTON 4600 C MONTGOMERY BLVD. NE ALBUQUERQUE, NM 87109 (505) 883-4111 HTTP://WWW.BPCE.COM/

STRUCTURAL ENGINEER:

MACCORNACK ENGINEERING 2920 CARLISLE BLVD NE ALBUQUERQUE, NM 87110 (505) 881-0570 LANDSCAPE ARCHITECT:

PLAND COLLABORATIVE 600 1ST ST NW STE. 100, ALBUQUERQUE, NM 87102 (505) 268-2266

CIVIL ENGINEER:

HIGH MESA CONSULTING GROUP 6010 MIDWAY PARK BLVD NE STE B, ALBUQUERQUE, NM 87109 (505) 345-4250

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SCHEDULE OF BID LOTS BID LOT 5: RENOVATION OF NINE (9) RESTROOMS

 THE CONTRACTOR IS RESPONSIBLE FOR THE GENERAL PROVISIONS OF THE CONTRACT, INCLUDING GENERAL AND SUPPLEMENTARY CONDITIONS.
 THE CONTRACTOR SHALL COMPLY WITH (62-14) TO 62,148 NIMSA 1978), THE NEW MEXICO STATE CODE REGARDING LOCATION OF UTILITES.

3. THE CONTRACTOR SHALL SUBMIT A WRITTEN REQUEST NO LESS THAN 14 DAYS PRIOR 7 REQUIRED INTERRUPTION OF POWER, WATER, SEWER, LABORATORY OR NATURAL GAS, 8 CHILLED WATER, VACUM, COMPRESED AIR, HVAC; SECURITY, FIRE JAAMSI OR SUPPRES NY OTHER SYSTEMS, OR WHICH WILL IMPEDE TRAFFIC, EMERGENCY EGRESS, OR VEHICL

8. ALL DIMENSIONS ARE TO THE FACE OF CONCRETE, THE CENTERLINE OF COLUMNS, GRID LINES AND THE FACE OF STUDS UNLESS OTHERWISE NOTED.

12. THE CONTRACTOR SHALL PROMPTLY CLEAN UP ANY MATERIAL EXCAVATED WITHIN THE RIGHT OF-WAY SO THAT THE EXCAVATED MATERIAL IS NOT SUSCEPTIBLE TO BEING WASHED DOWN THE

10. CONTRACTOR TO COORDINATE INSTALLATION OF ALL ITEMS INDICATED AS OWNER SUPPLIED EQUIPMENT AND FURNISMINGS. 11. CONTRACTOR TO PROVIDE TEMPORARY FACILITIES UTILITIES, AND SUPPORT AS REQUIRED FOI OWNER INSTALLE DOLUPINENT.

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5. DD NOT SCALE DRAWING. CONTRACTOR SHALL VERIFY ALL CONDIT JOB SITE

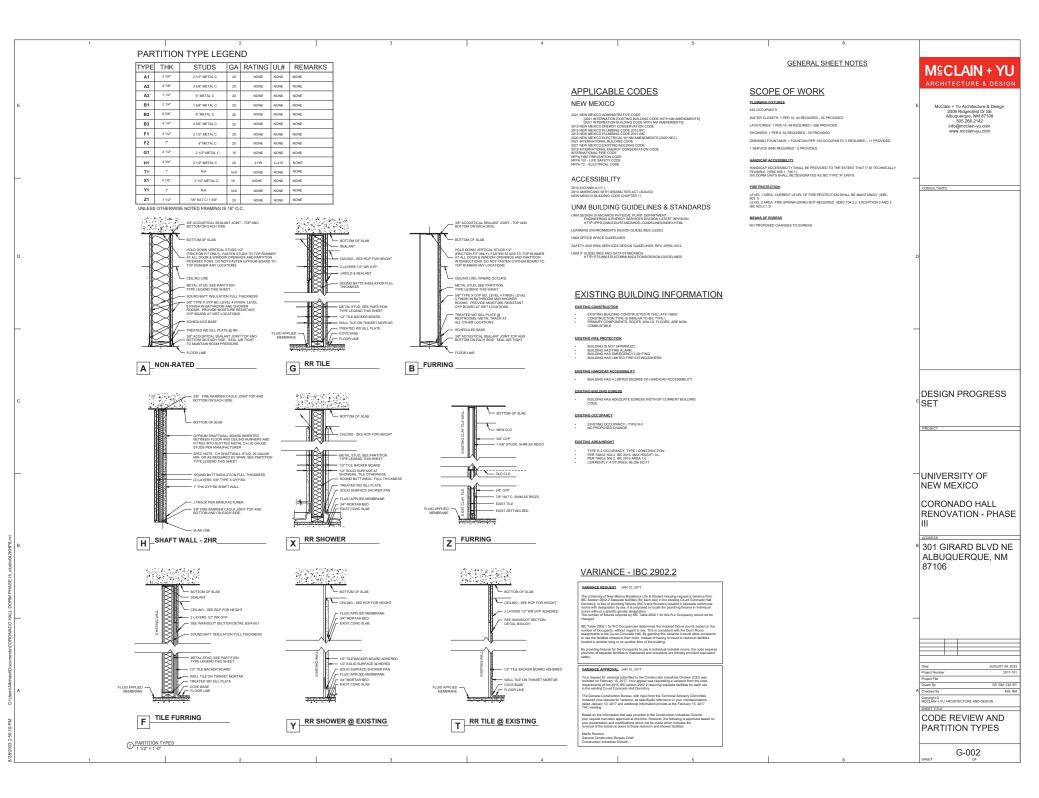
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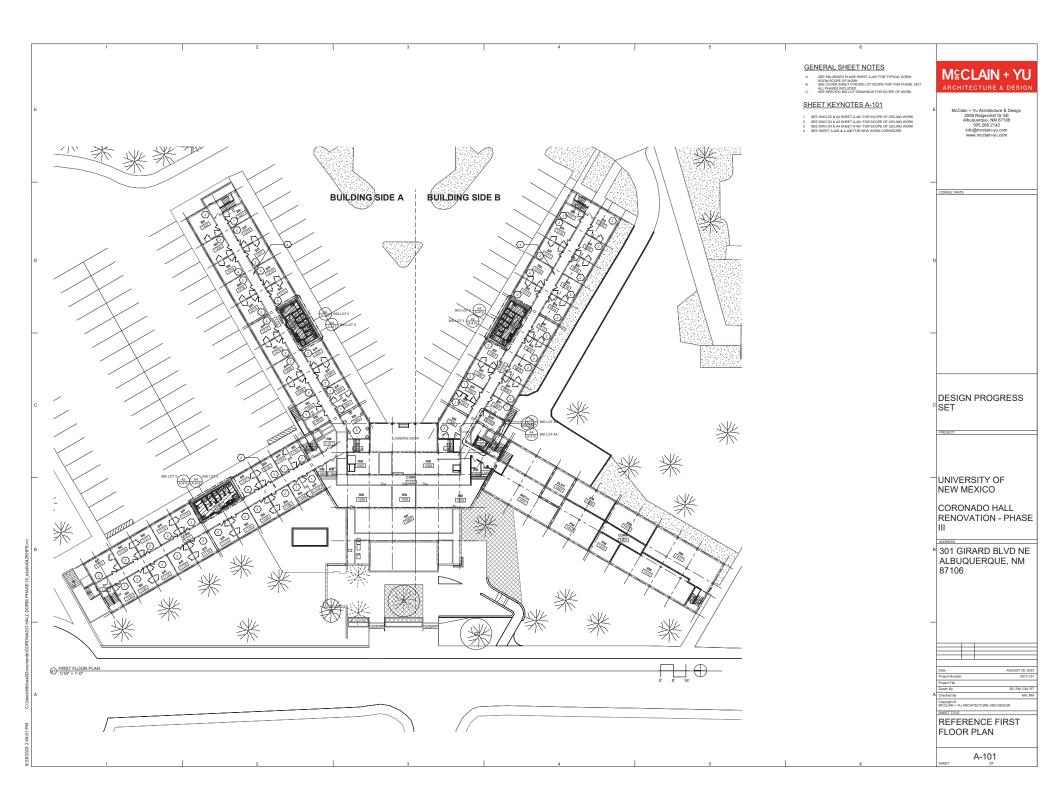
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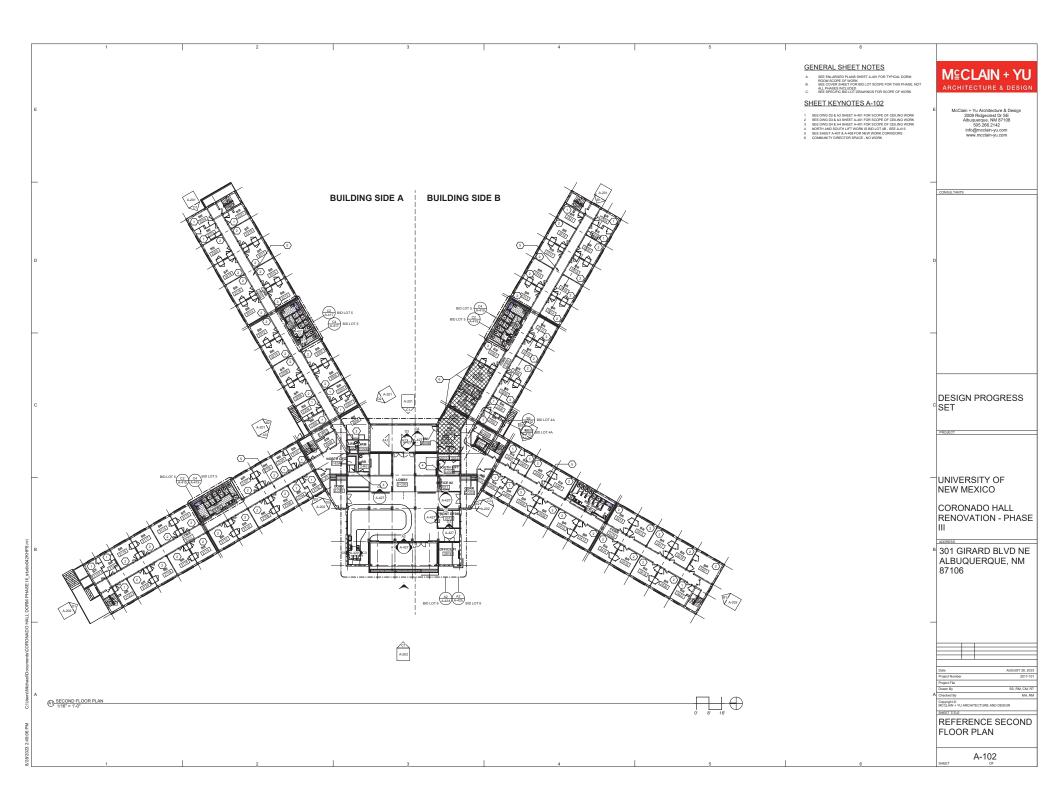
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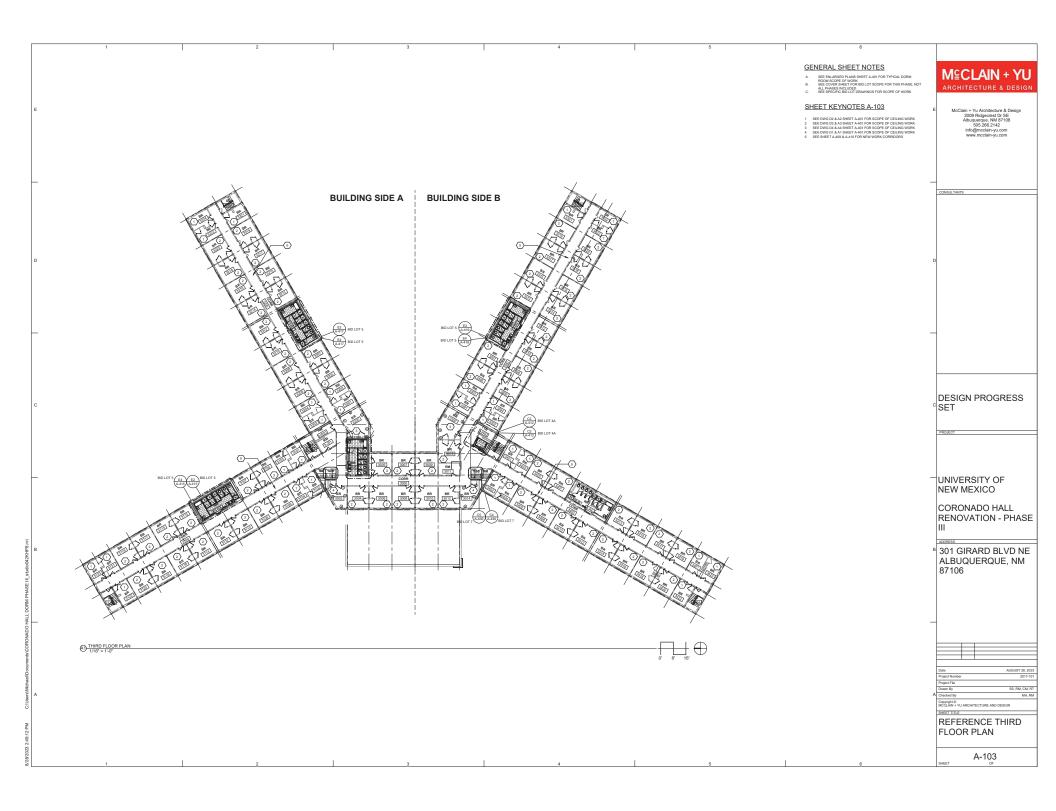
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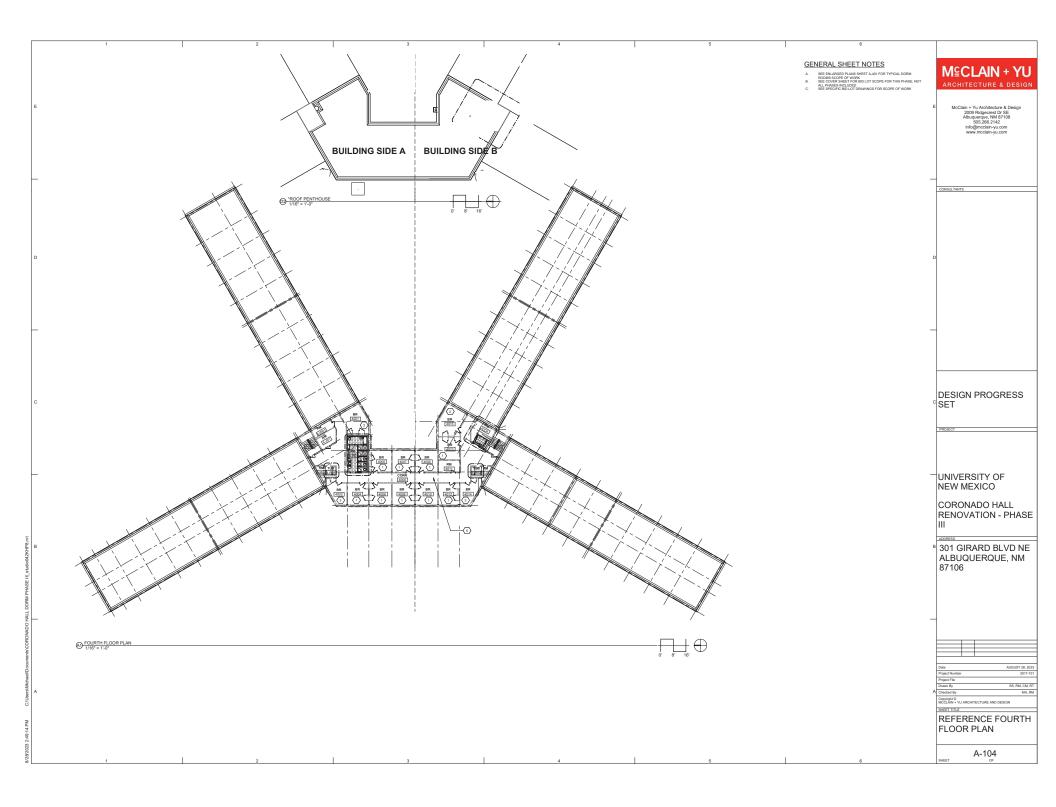
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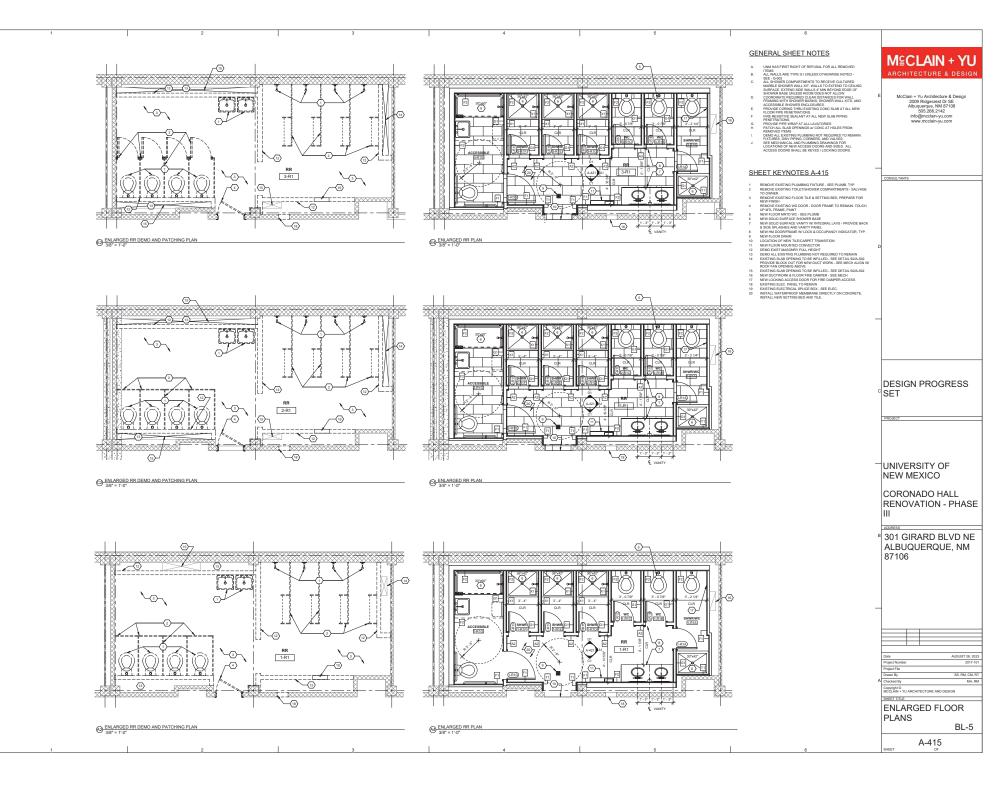


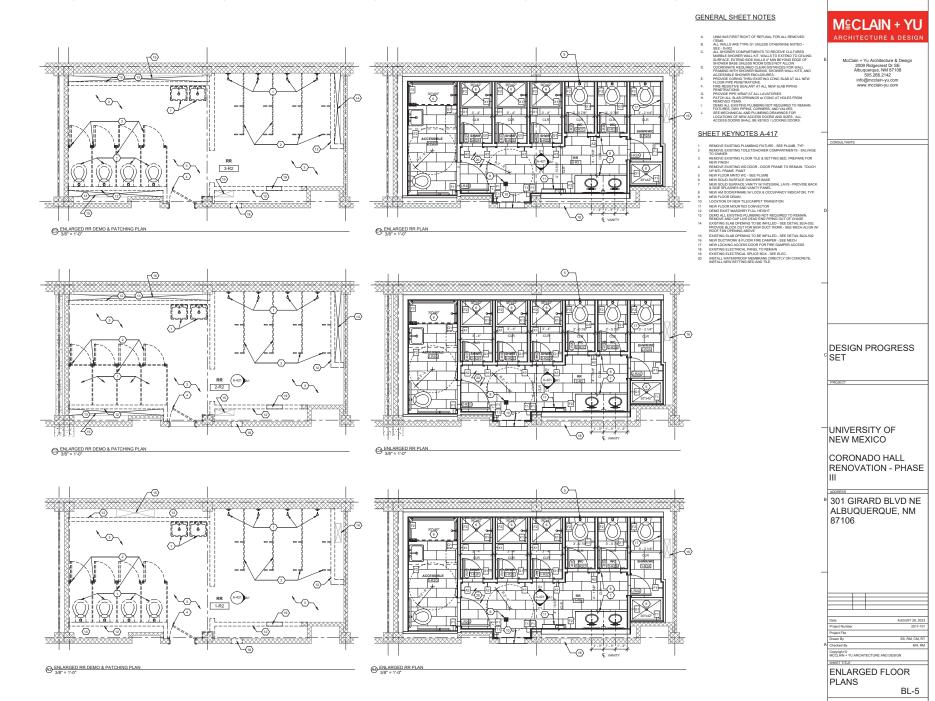




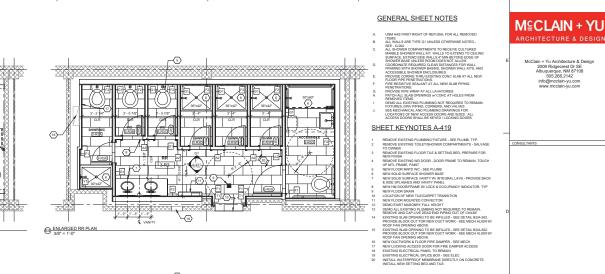






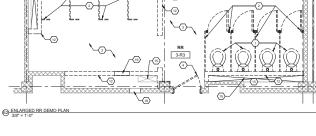


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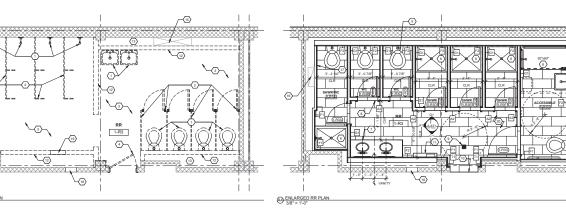
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DESIGN PROGRESS SET

UNIVERSITY OF NEW MEXICO

CORONADO HALL **RENOVATION - PHASE**

301 GIRARD BLVD NE ALBUQUERQUE, NM 87106

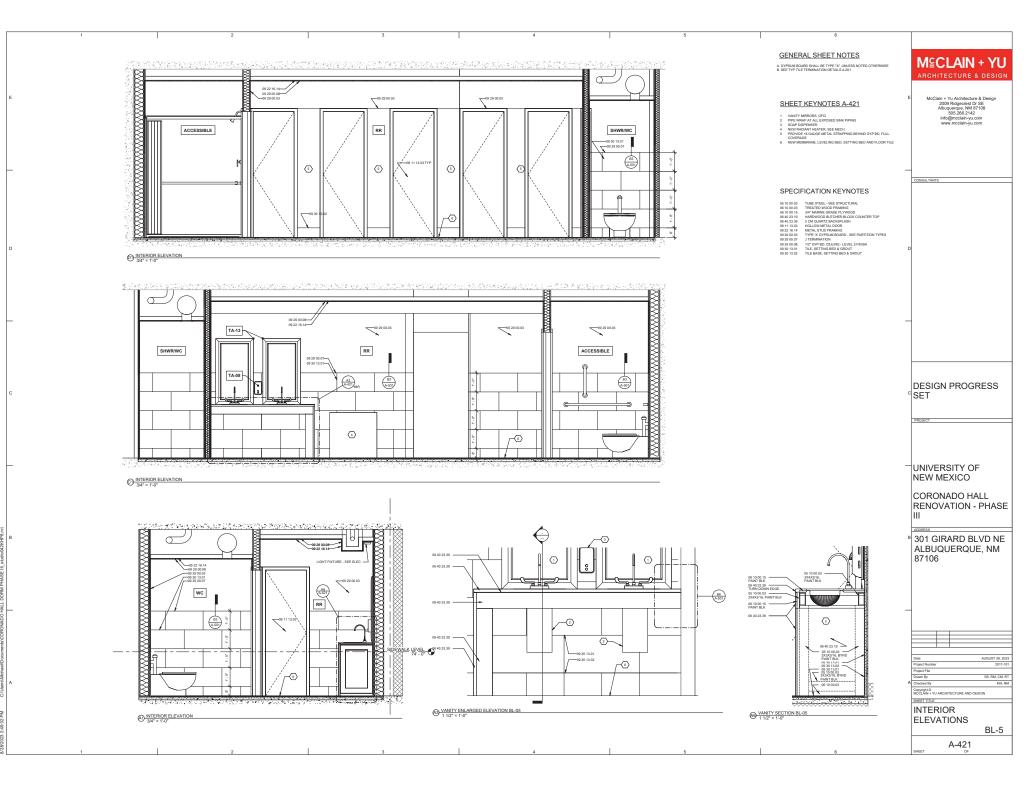
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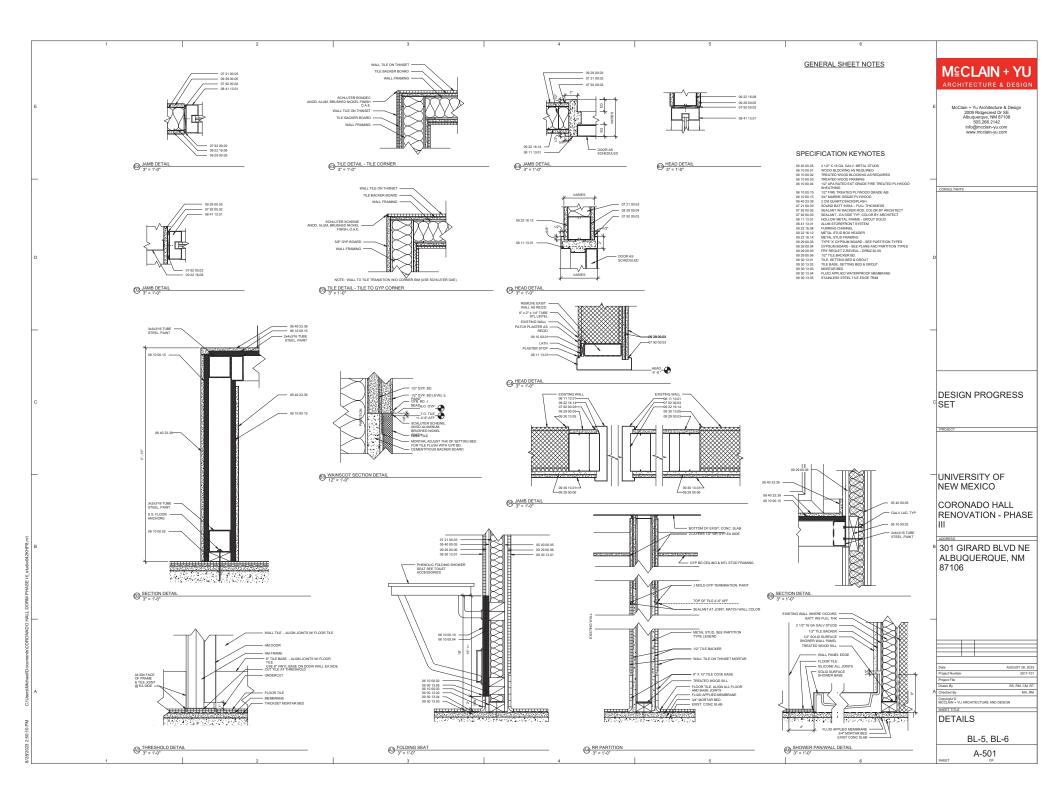
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REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CORONADO HALL LOBBY AND MAIN ENTRANCE RENOVATION UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Coronado Hall Lobby and Main Entrance Renovation on the Albuquerque Central Campus.

PROJECT DESCRIPTION:

Coronado Residence Hall (building # 155) was built in 1958, is 102,992 GSF, and houses 432 residents in 252 rooms. This renovation project will refresh and update the lobby and main entry to the building. The lobby renovation is approximately 4,600 GSF and will include improvements to student gathering areas, a small kitchen area, an outdoor balcony, and administrative offices. It will replace the original glazing with modern glazing, benefiting building efficiency, a new HVAC unit serving the lobby, a new student kitchen, and the associated plumbing fixtures and casework. The open area includes abatement of ceiling and flooring, new ceilings, LED lighting, flooring, and paint. The project will also renovate the west side entrance to the building including approximately 7,150 square feet of outdoor space. The exterior (original to the 1958 building) improvements include enhanced accessibility, renovated walking surfaces, outdoor lighting for site safety, a universally accessible entrance, and plantings that are complementary to the building. The project will also eliminate existing barrier walls that make monitoring nighttime safety and security surveillance difficult.

PROJECT RATIONALE:

UNM Residence Life and Student Housing has been refreshing and updating each of the older residence halls, and Coronado Hall is the last to receive this attention. The new lobby will provide much-needed student gathering areas, encourage student life activities, and allow for increased security of the building perimeter. The project will provide updates to outdoor areas that are critical to improve safety and security for building occupants.

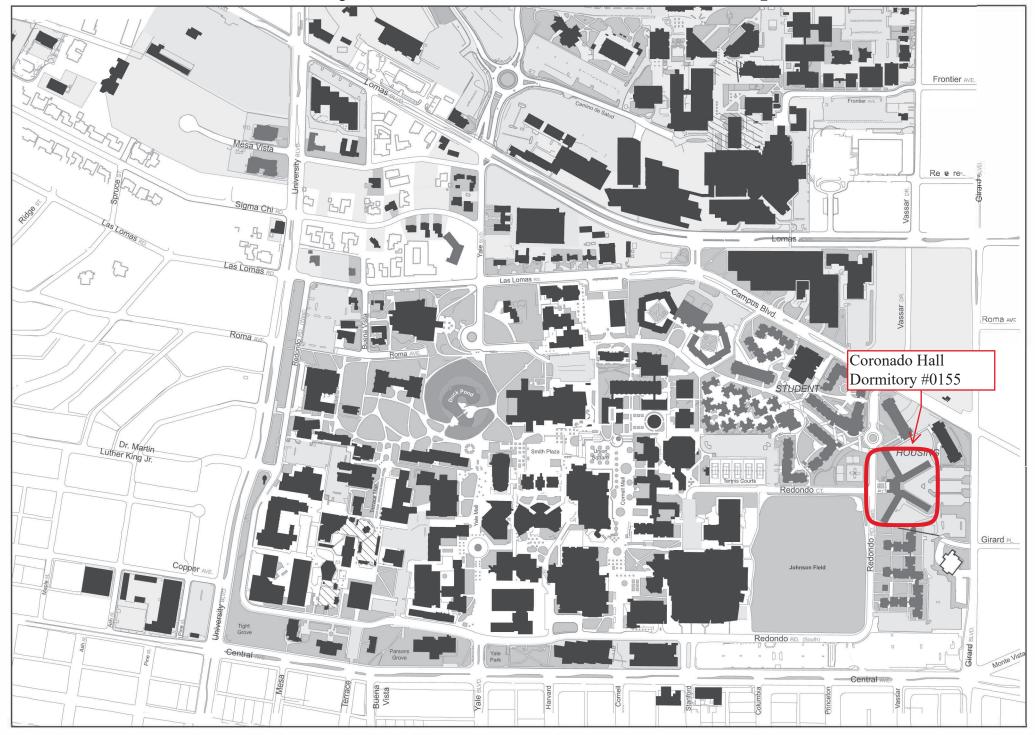
The University has established a Freshmen Residency Requirement, and it is important that residents have an updated facility that supports life on campus. If the project is not constructed, the building will continue to lack indoor gathering spaces for students, as well as a safe and accessible entrance for student residents.

FUNDING:

The total estimated Project Budget is \$2,802,820.00:

• \$2,802,820.00 is funded from FY23 UNM Institutional Bond

The University of New Mexico - Central Campus





PROJECT LOCATION

VICINITY PLAN

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SHEET LIST

GENERAL G-001 G-002 COVER CODE REVIEW AND PARTITION TYPES STRUCTURAL

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UNIVERSITY OF NEW MEXICO

CORONADO HALL **RENOVATION - PHASE III**

301 GIRARD BLVD NE ALBUQUERQUE, NM 87106 **BUILDING NO. 0155**

DESIGN PROGRESS SET

AUGUST 28, 2023



PROJECT TEAM

ARCHITECT:

MCCLAIN + YU ARCHITECTURE & DESIGN 2009 RIDGECREST DR. SE ALBUQUERQUE, NM 87108 (505) 266-2142 WWW.MCCLAIN-YU.COM

MECHANICAL, ELECTRICAL, PLUMBING ENGINEER:

BRIDGERS & PAXTON 4600 C MONTGOMERY BLVD. NE ALBUQUERQUE, NM 87109 (505) 883-4111 HTTP://WWW.BPCE.COM/

STRUCTURAL ENGINEER:

MACCORNACK ENGINEERING 2920 CARLISLE BLVD NE ALBUQUERQUE, NM 87110 (505) 881-0570

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3. THE CONTRACTOR SHALL SUBMIT A WRITTEN REQUEST NO LESS THAN 14 DAYS PRIOR TO REQUIRED INTERRIPTION OF POWER WATER, SEWER, LABORATORY OR NATURAL GAS, STE CHILLED WATER, VACUUM, COMPRESSED AIR, HVAC, SECURITY, FIRE ALARMS OR SUPPRESS NY OTHER SYSTEMS, OR WHICH WILL IMPEDE TRAFFIC, EMERGENCY EGRESS, OR VHICLE I-

5. DO NOT SCALE DRAWING. CONTRACTOR SHALL VERIFY ALL CONDITI-6. THE COL

1. THE CONTRACTOR IS RESPONSIBLE FOR THE GENERAL PROVISIONS OF THE CONTRACT, INCLUDING GENERAL AND SUPPLEMENTARY CONDITIONS. 2. THE CONTRACTOR SHALL COMPLY WITH (62-14.1 TO 62.14-8 NMSA 1978), THE NEW MEXICO STATE CODE REGARDING LOCATION OF UTILITIES.

SCHEDULE OF BID LOTS BID LOT 6: RENOVATION OF LOBBY & ADJACENT SPACES

BID LOT 8: RENOVATION OF MAIN ENTRANCE

GENERAL NOTES

4. SITE CLEANIN

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8. ALL DIMENSIONS ARE TO THE FACE OF CONCRETE, THE CENTERLINE OF COLUMNS, GRID LINES AND THE FACE OF STUDS UNLESS OTHERWISE NOTED.

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10. CONTRACTOR TO COORDINATE INSTALLATION OF ALL. ITEMS INDICATE EQUIPMENT AND FURNISHINGS

11. CONTRACTOR TO PROVIDE TEMPORARY FACILITIES UTILITIES, AND SUPPORT AS REQUIRED FOR OWNER INSTALLED EQUIPMENT.

12. THE CONTRACTOR SHALL PROMPTLY CLEAN UP ANY MATERIAL EXCAVATED WITHIN THE RIGHT OF-WAY SO THAT THE EXCAVATED MATERIAL IS NOT SUSCEPTIBLE TO BEING WASHED DOWN THE CORONADO

13. ALL EXISTING SIGNS, MARKERS DELINEATORS, ETC REMOVED, STORED AND RE-SET BY THE CONTRACTOR . PROVIDE = FURNISH AND INSTALL.

15 (E) OR EX = EXISTING 16. O.A.E. = OR APPROVED EQUAL

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PLAND COLLABORATIVE 600 1ST ST NW STE. 100, ALBUQUERQUE, NM 87102 (505) 268-2266

CIVIL ENGINEER:

HIGH MESA CONSULTING GROUP 6010 MIDWAY PARK BLVD NE STE B, ALBUQUERQUE, NM 87109 (505) 345-4250







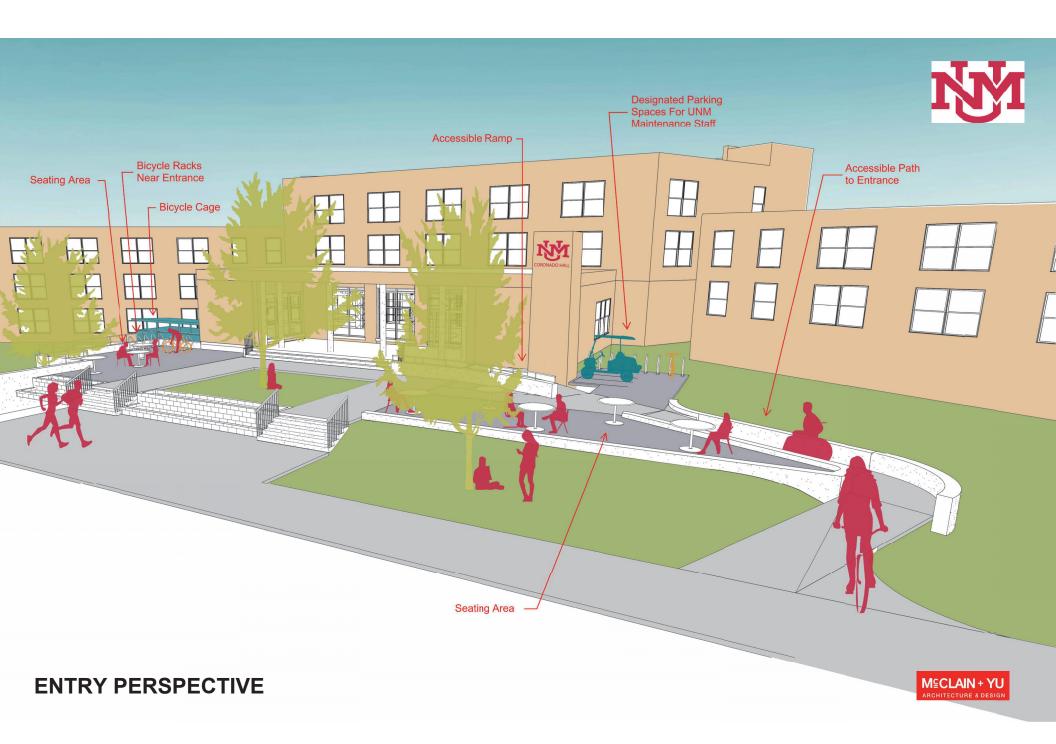


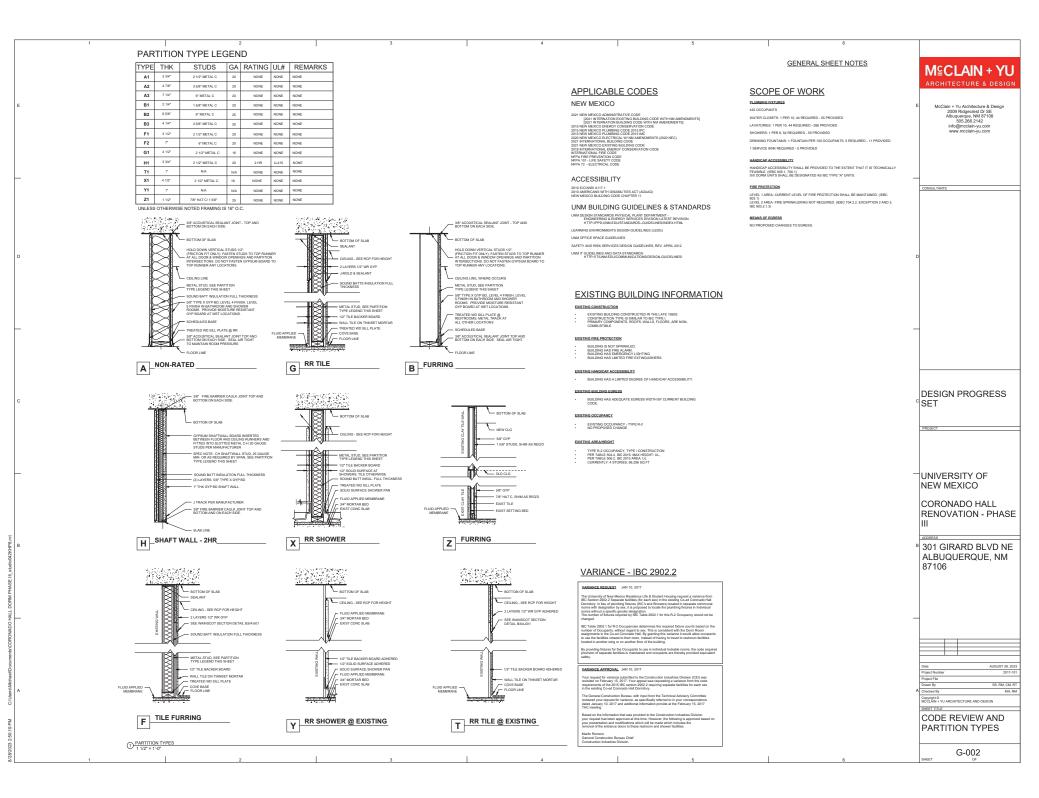


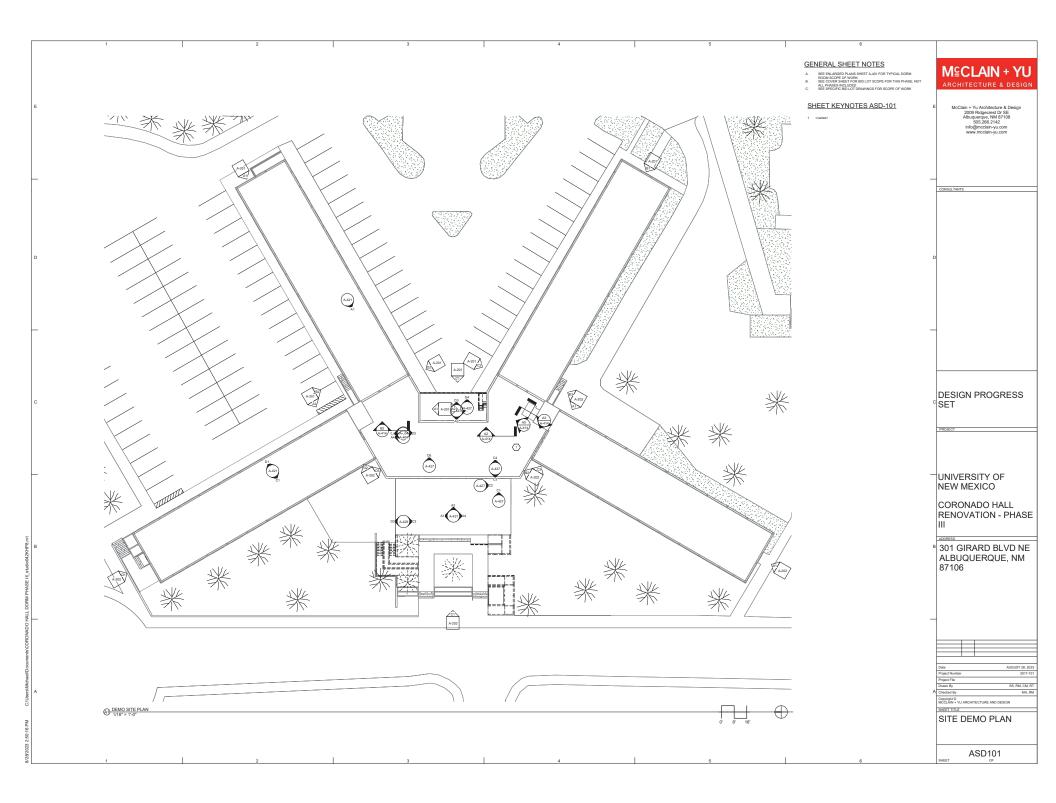


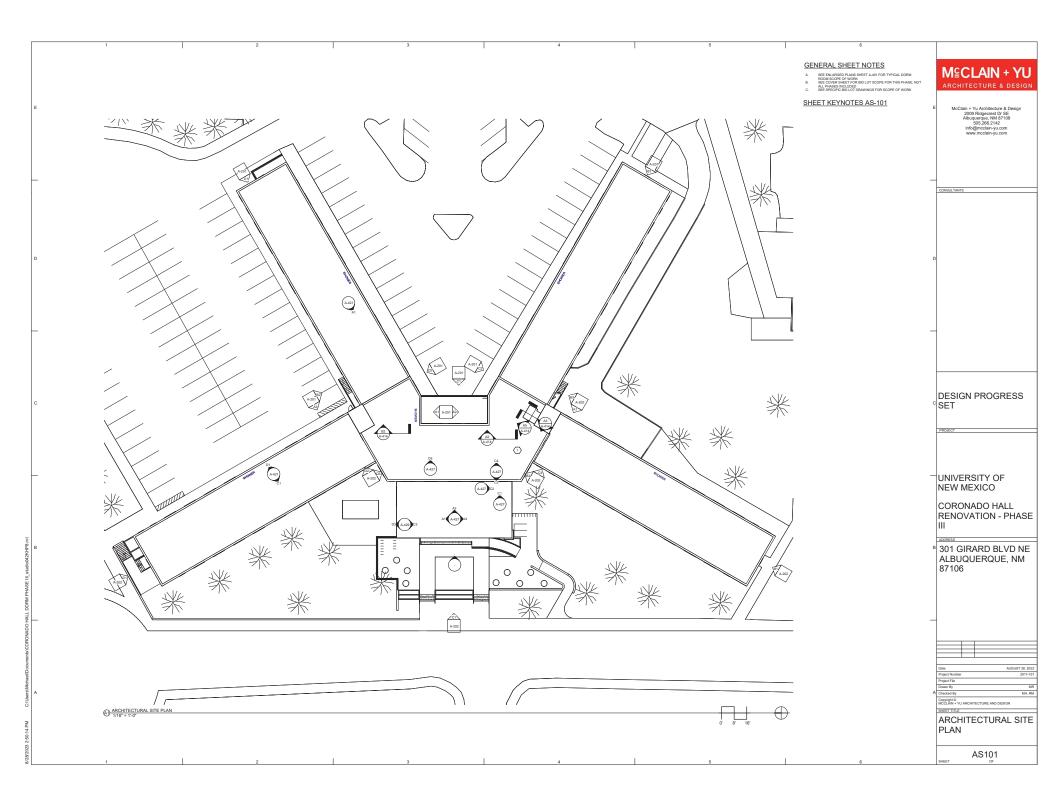


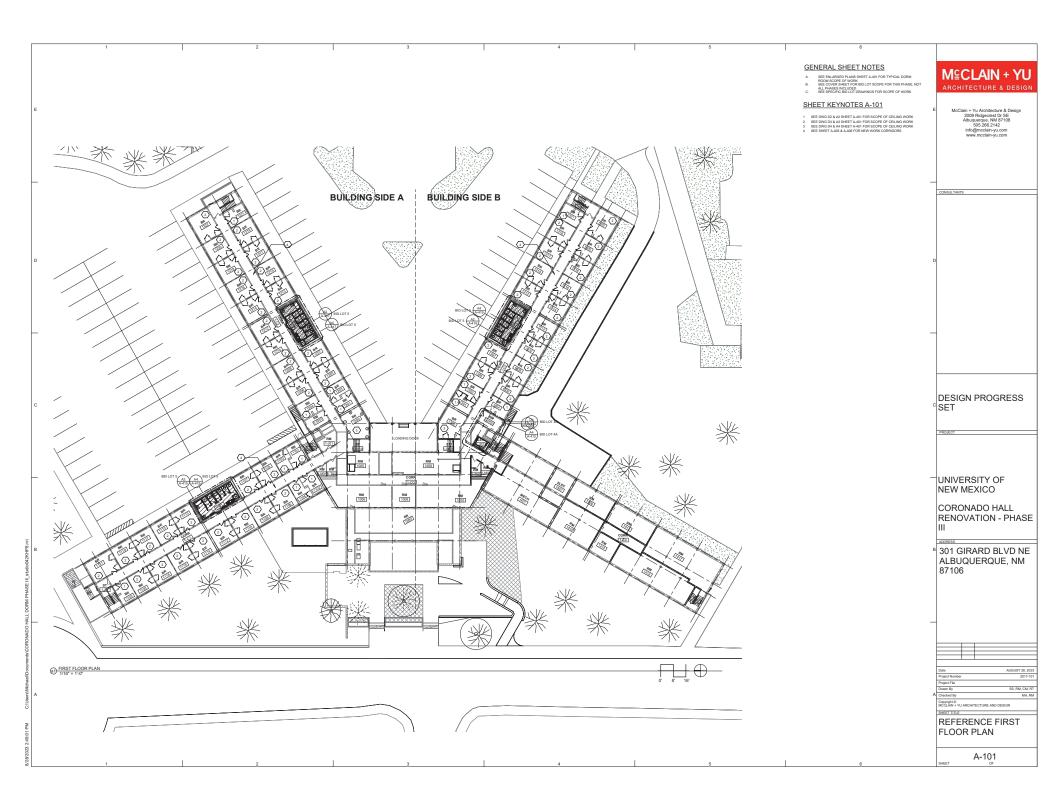


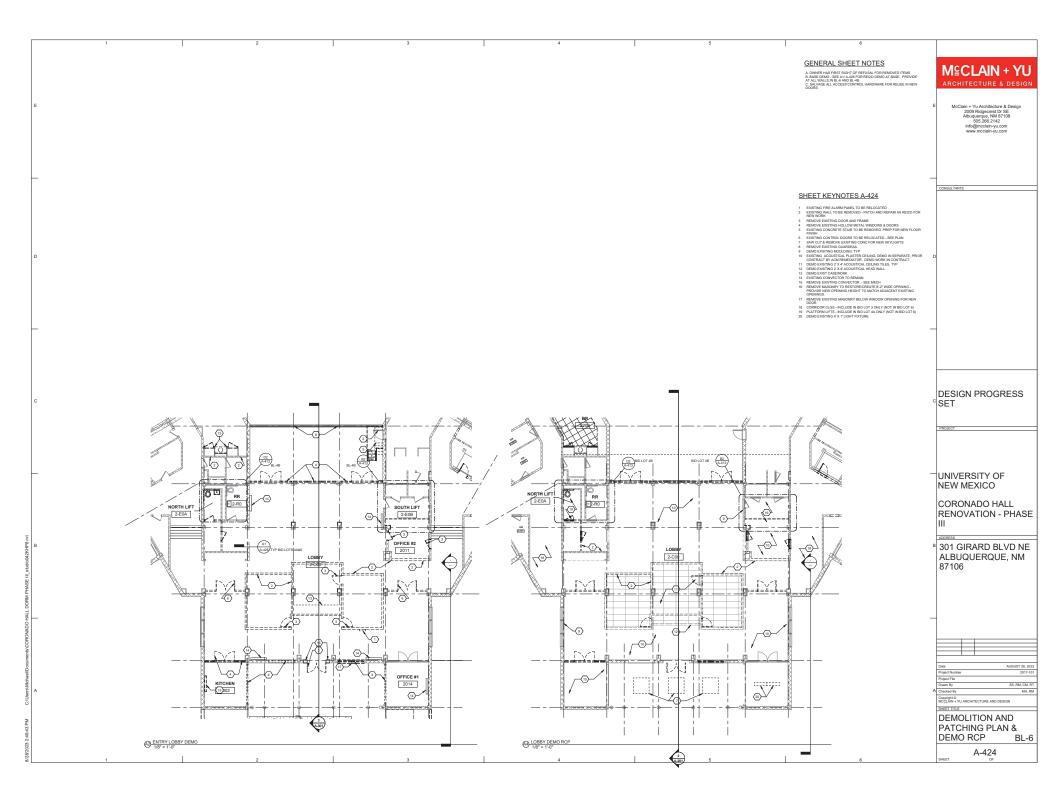


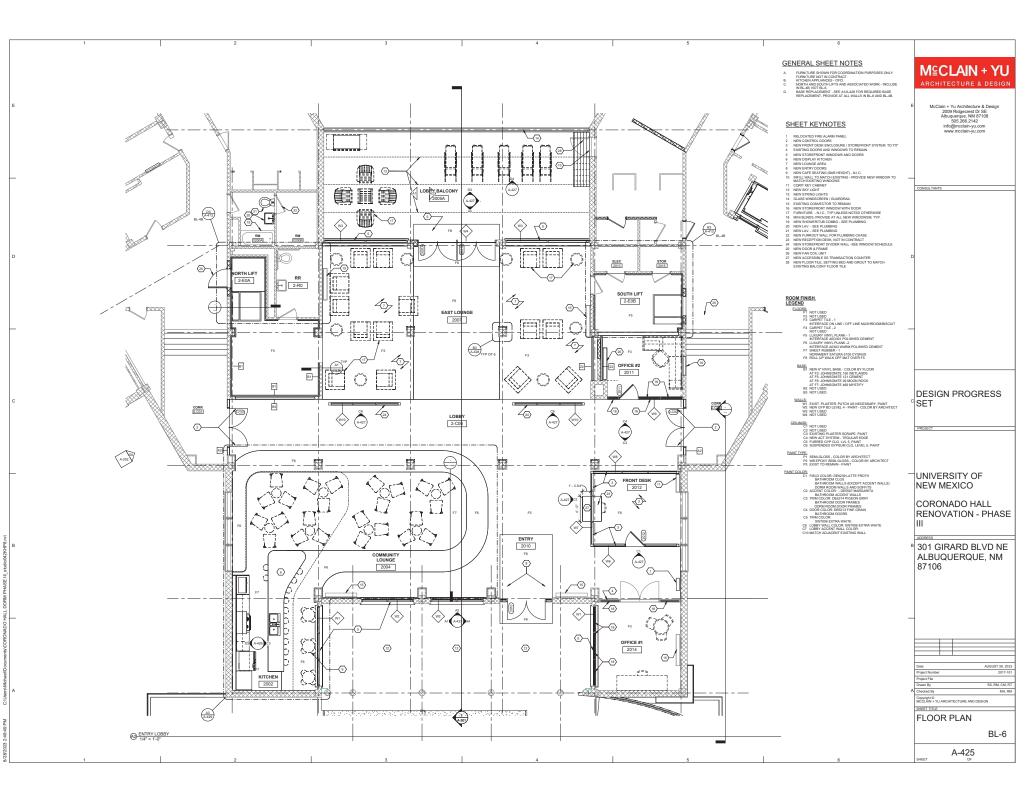


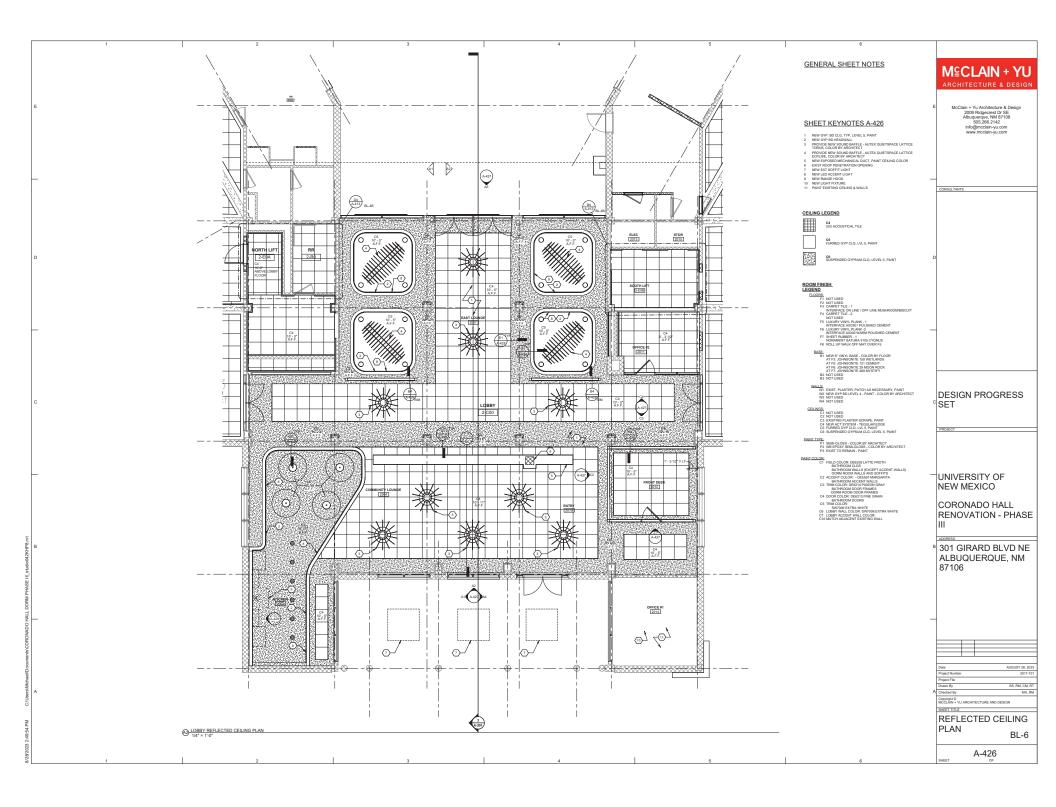


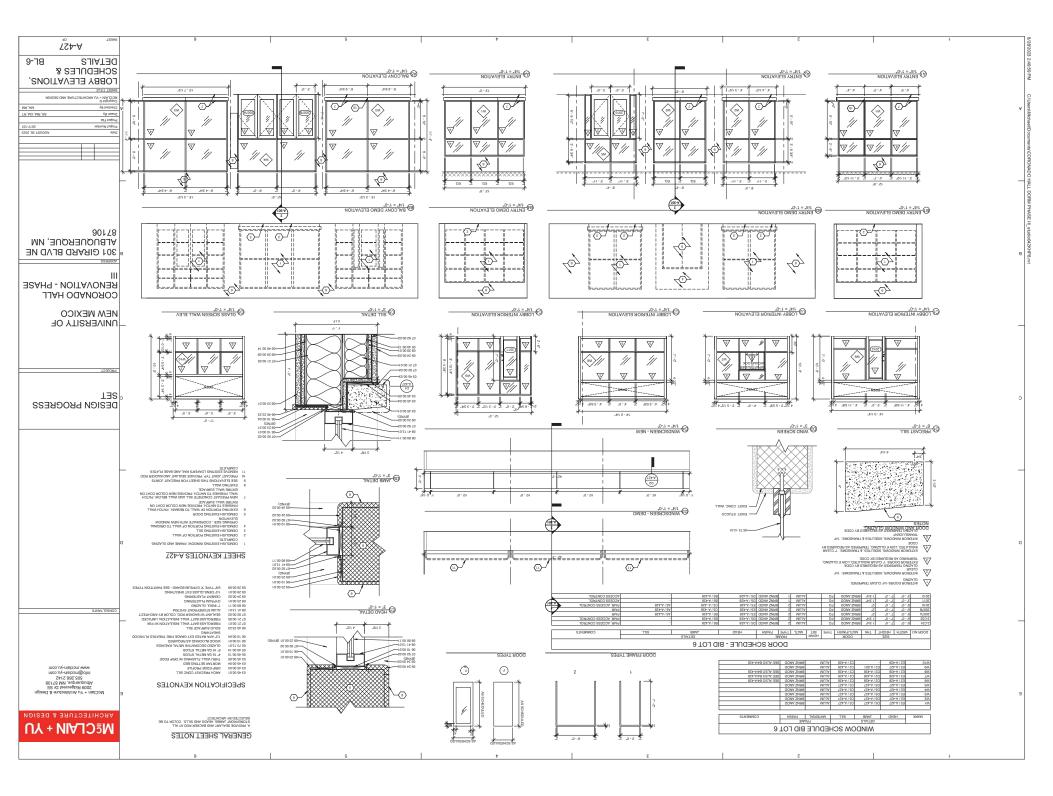


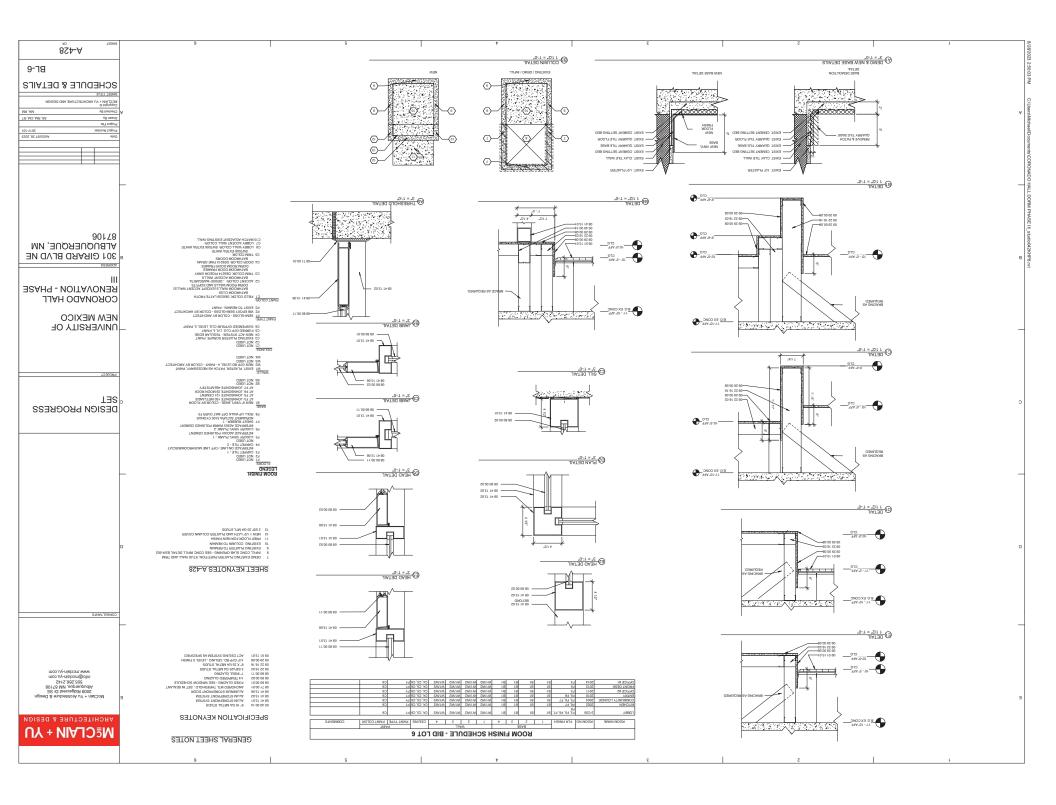






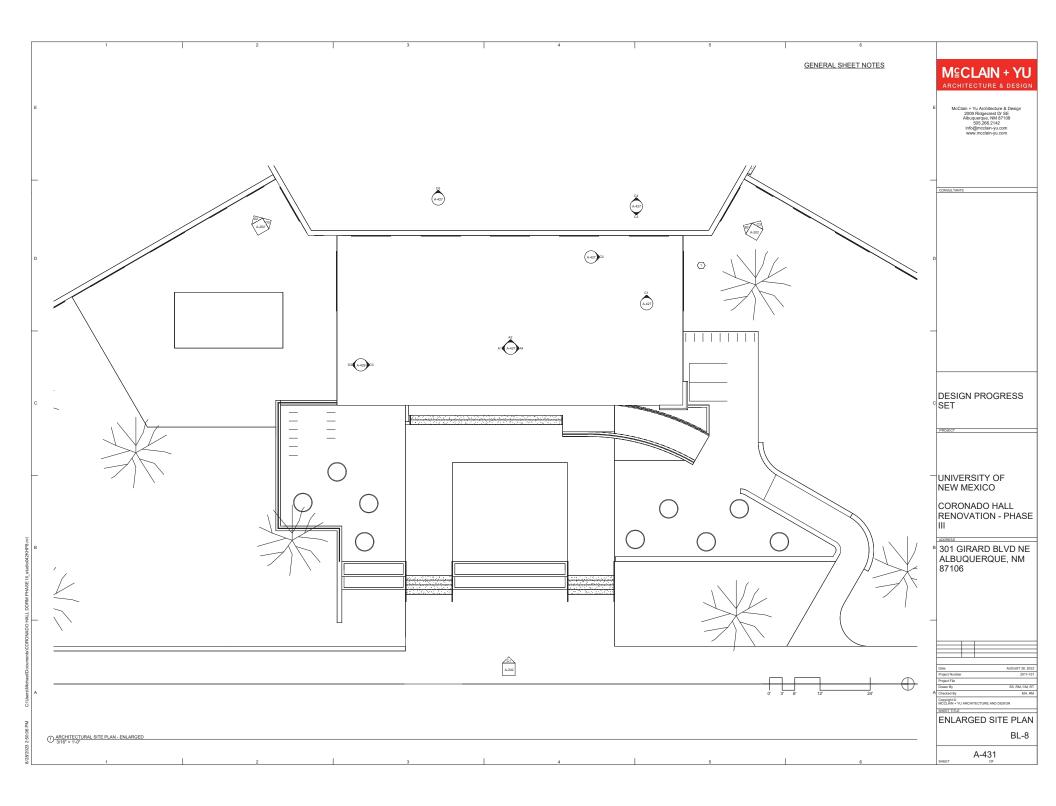


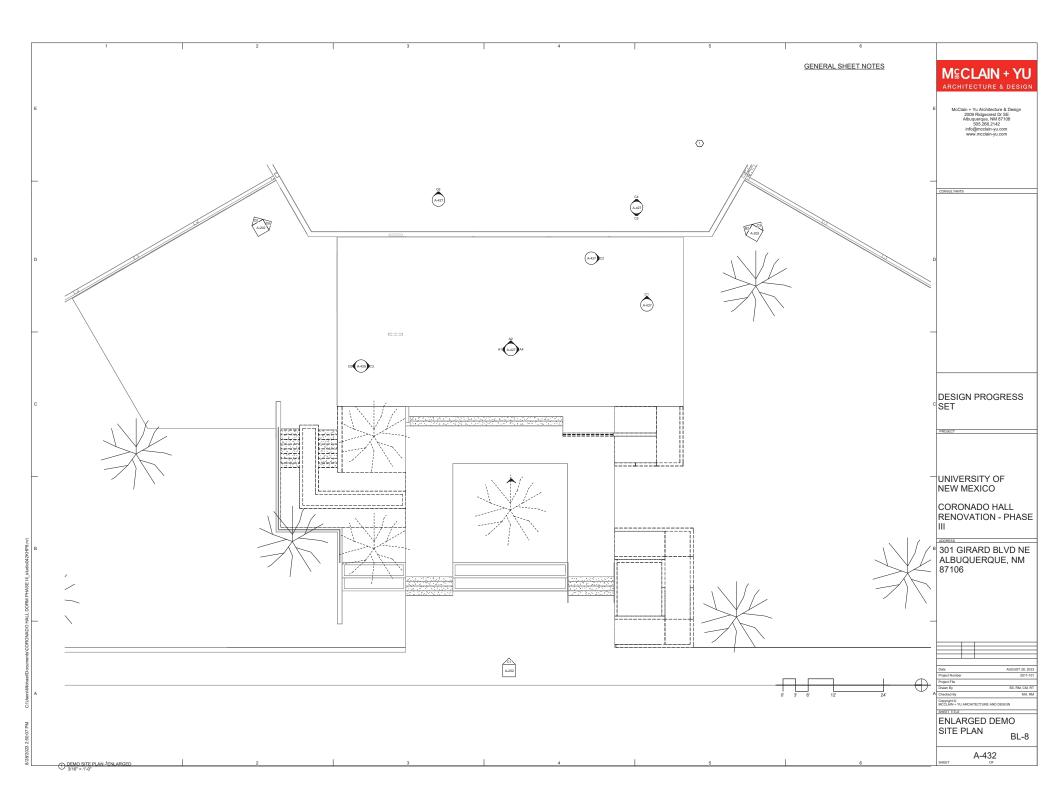




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			UNIVERSITY OF NEW MEXICO CORONADO HALL RENOVATION - PHASE III 301 GIRARD BLVD NE ALBUQUERQUE, NM 87106
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REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CORONADO HALL DORMITORY ROOF REPLACEMENT UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Coronado Hall Dormitory Roof Replacement on the Albuquerque Central Campus.

PROJECT DESCRIPTION:

Coronado Residence Hall (building # 155) was built in 1958 and is 102,922 GSF and houses 432 residents in 252 rooms. The project scope of work includes installing a new roof system over the main roof areas (excludes the walking deck) for a total of 18,500 square feet, consisting of a single-ply membrane over a new cover board to include all flashings and trim. The new roof will have a 20-year, no-dollar limit warranty. The project will be a single mobilization with a start date of 12/23 and completion on 5/24.

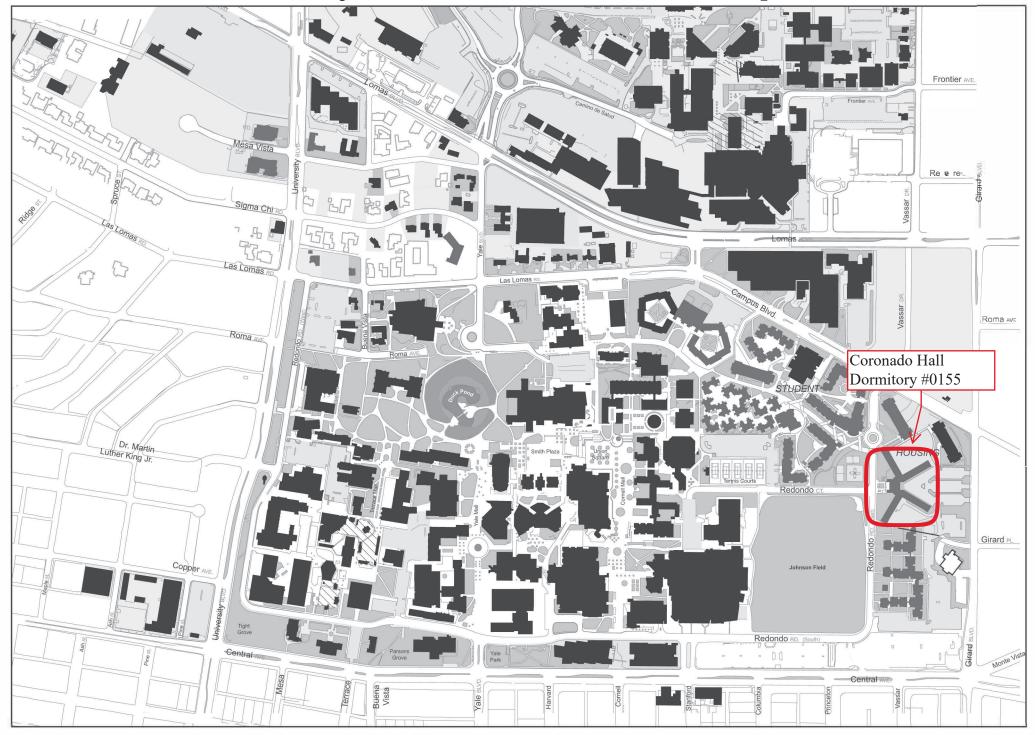
PROJECT RATIONALE:

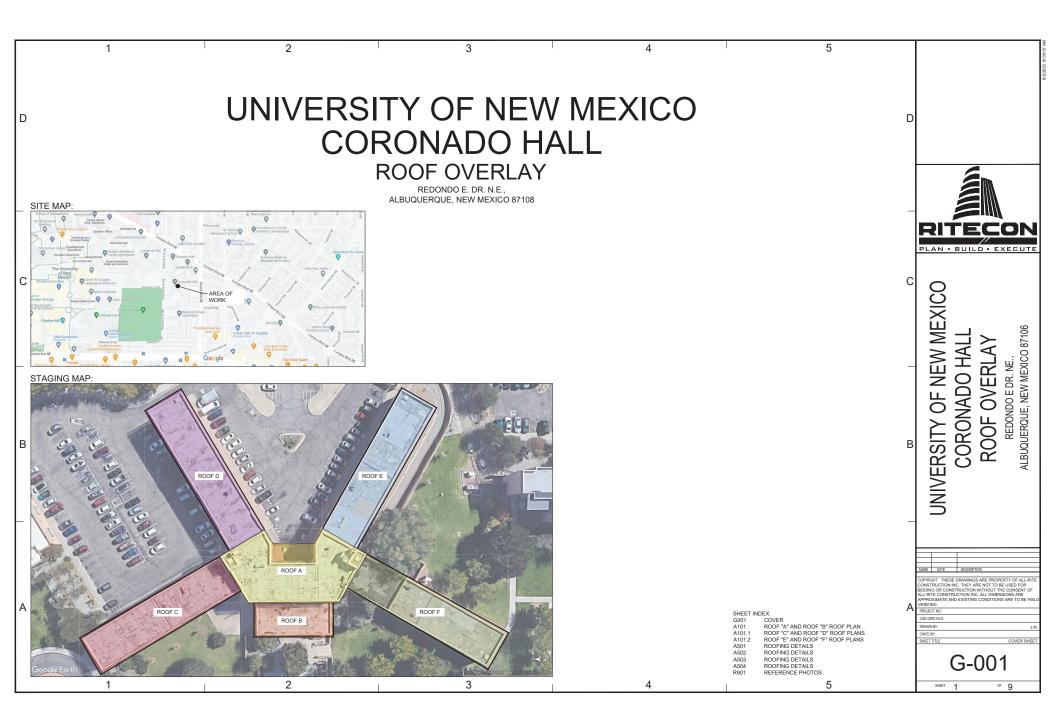
The roofing project represents the reasonable and expected facility sustainment relevant to a roofing system that is over 20 years old and has exceeded its expected life as evidenced by a history of leaks and visible separation of roofing components in multiple locations, including drainage structures, over the past decade. The effects of the intense UV encountered at Albuquerque's elevation are visible. Over the last ten years, small-scope patching projects have been completed with little effectiveness. To prevent water penetration inside the building envelope the new roof will provide a weather-tight system for the entire building, protecting the interior finish and structure as well as any potential health effects caused by mold that may develop over persistent leaking, if undiscovered and unaddressed over time.

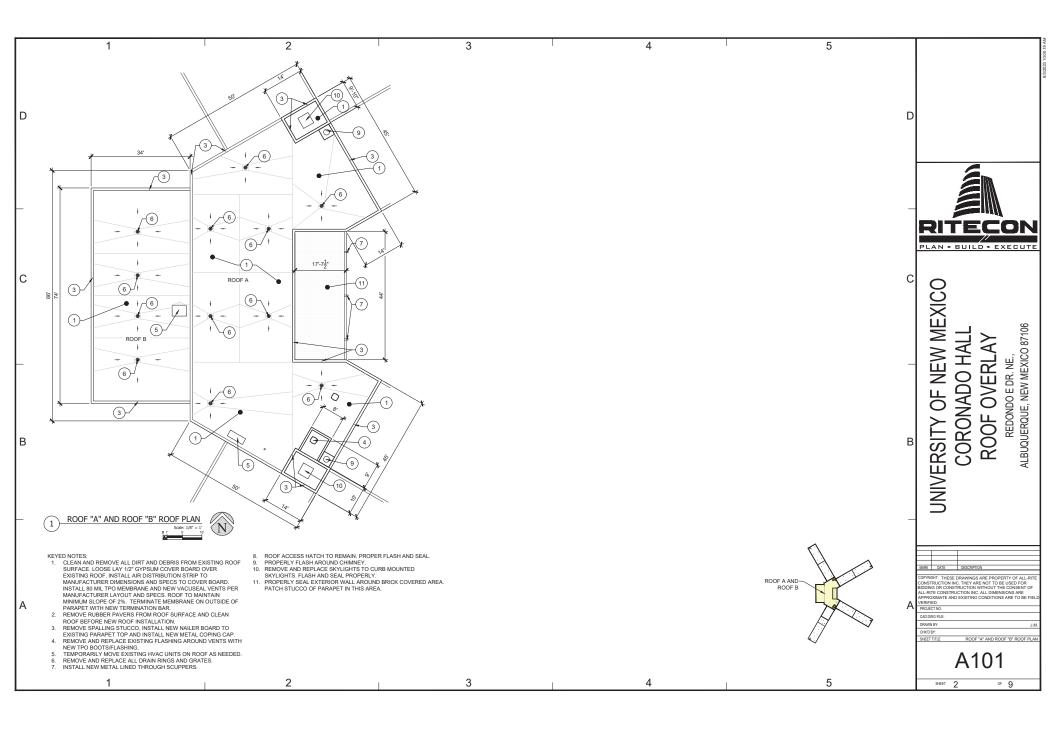
FUNDING:

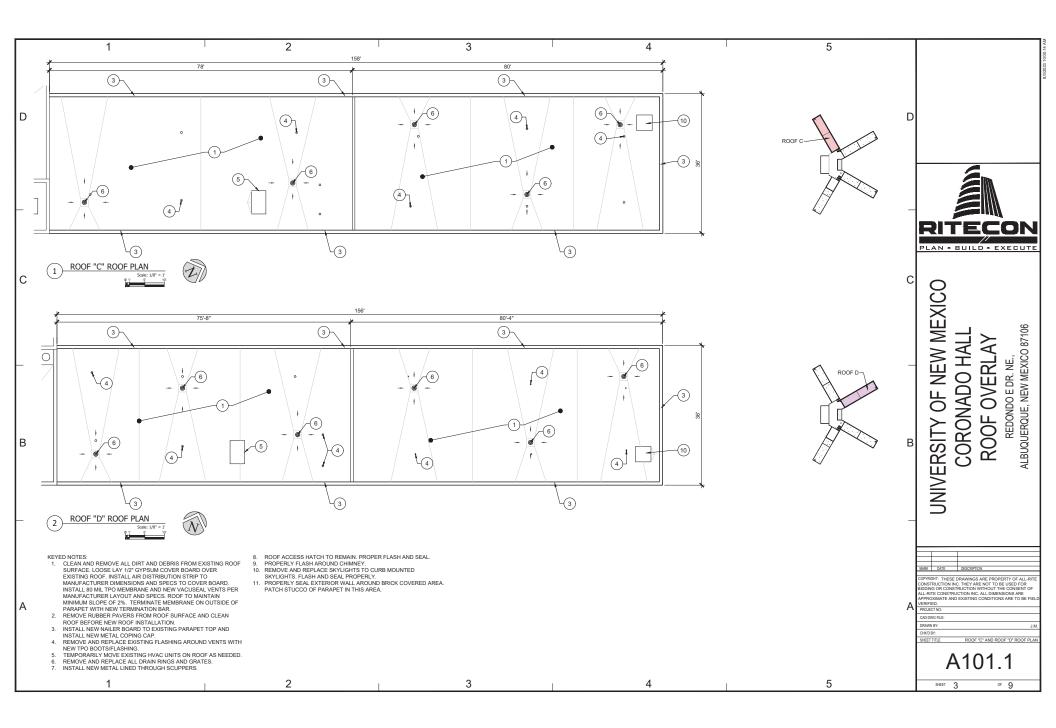
The total estimated Project Budget is: \$885,121.00

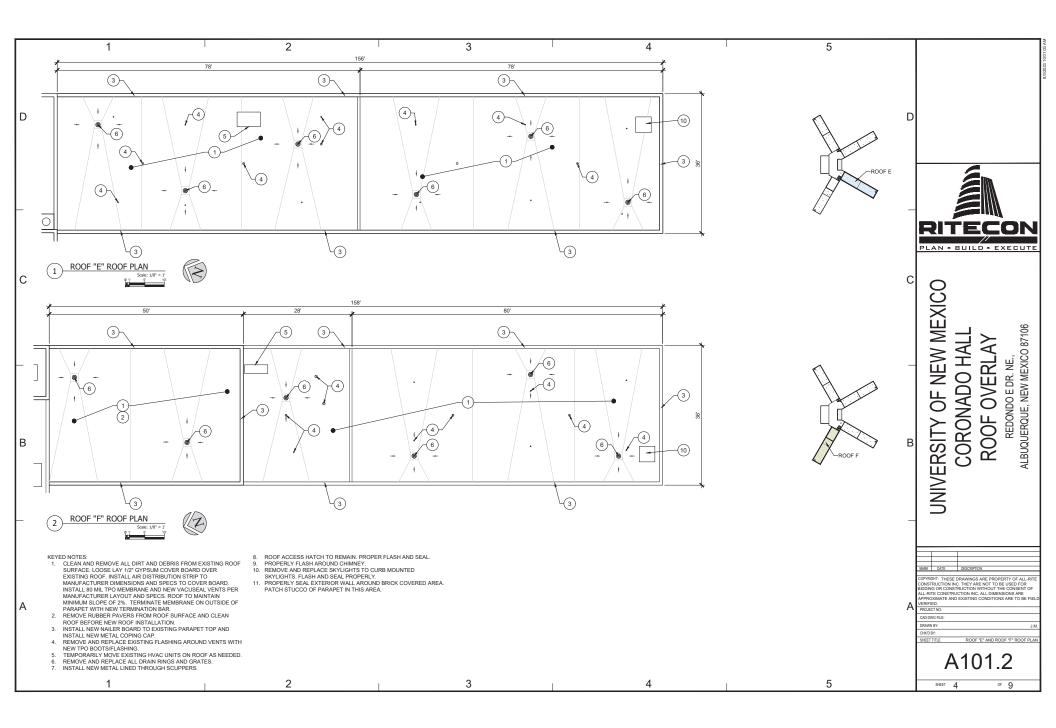
• \$885,121.00 is funded from FY23 UNM Institutional Bonds

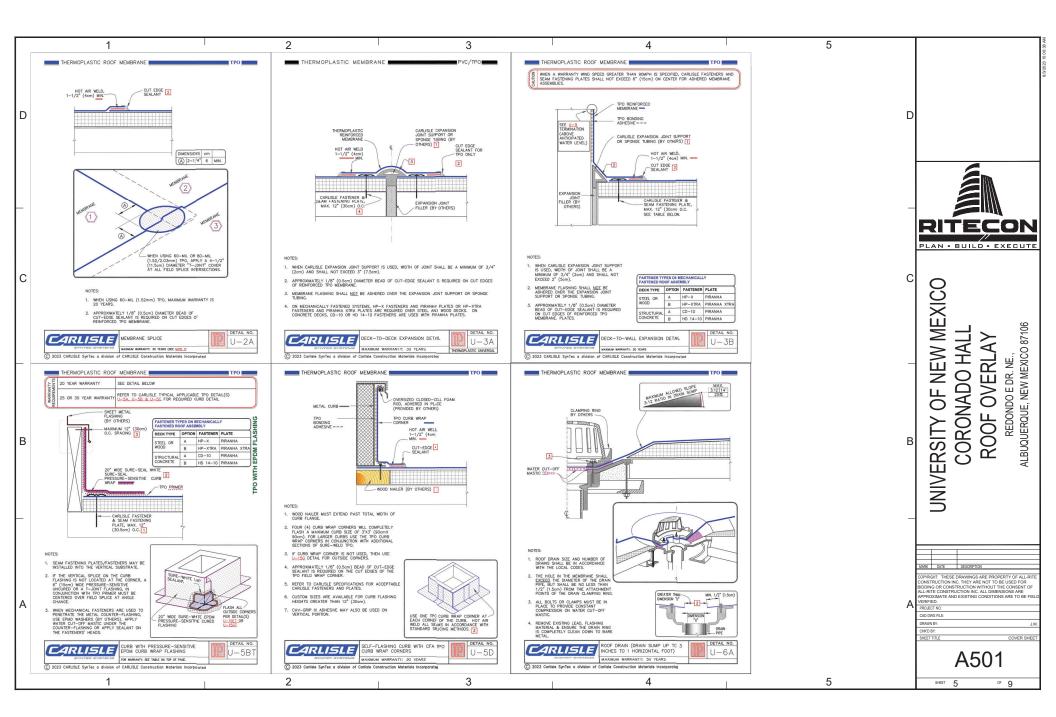


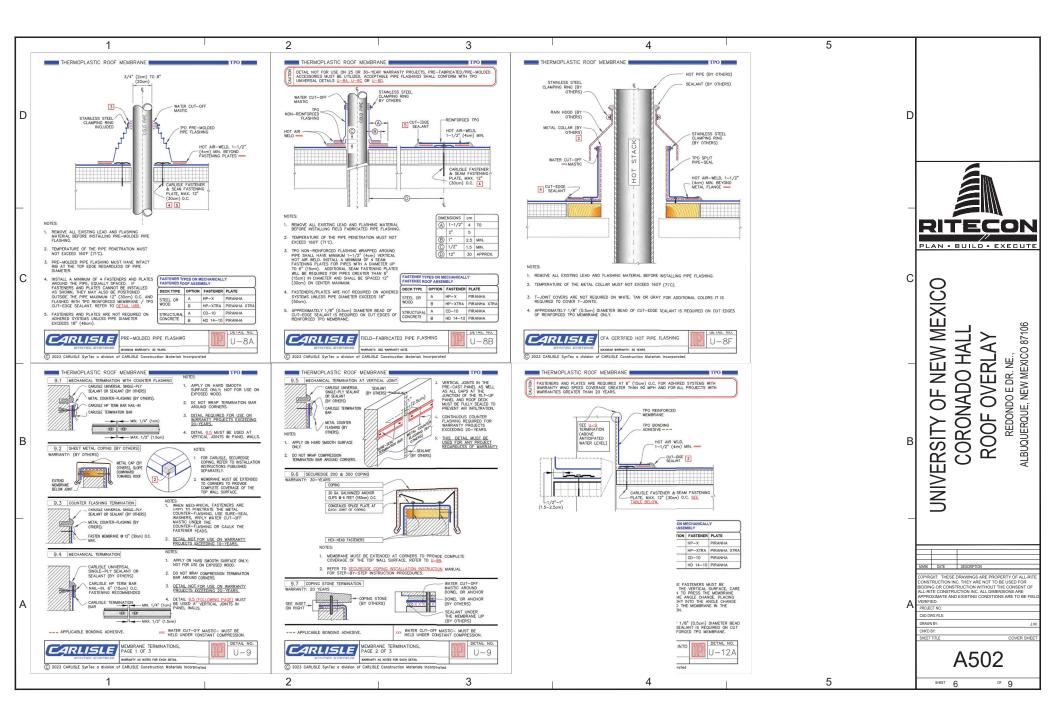












REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for UNM PREDOCK CENTER IMPROVEMENTS UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for UNM Predock Center Improvement, 801 12th Street, Albuquerque, New Mexico.

PROJECT DESCRIPTION:

This project is a renovation of the recently acquired Antoine Predock studio (building# 810), a complex donated by Mr. Predock to the University of New Mexico in early 2017. The property is located west of downtown at 300 12th Street in Albuquerque. The project involves the 4,141 GSF studio building, which will provide important overflow studio space for upper-level architecture students.

This project scope is limited to interior alterations to bring the building into compliance. The work includes correcting the stairs that have an improper rise and run, adding a sloped walk for accessibility, and adding two restrooms to comply with the new use plumbing calculation requirements. Electrical and lighting will be updated as well. The scope also includes new interior finishes, including flooring, paint, and tile.

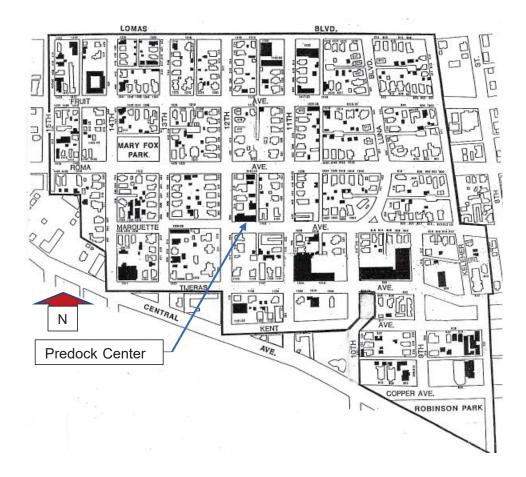
PROJECT RATIONALE:

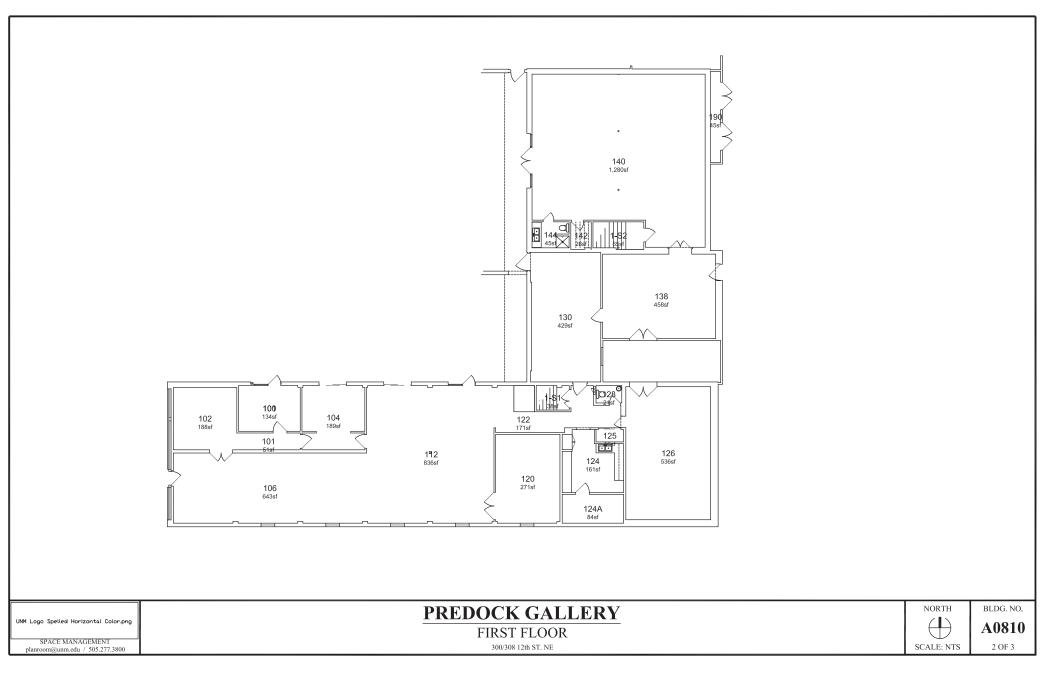
Per the curriculum of the School of Architecture and Planning (SAAP), every student is required to have their own studio space. However, SAAP experiences insufficient space for students due to a 5% increase in enrollment in Fall 2023. If this project does not go forward, SAAP will have to limit enrollment and students will lose the environment that mimics a professional architecture setting, as well as the opportunity to deepen professional partnerships with the local professional architectural community.

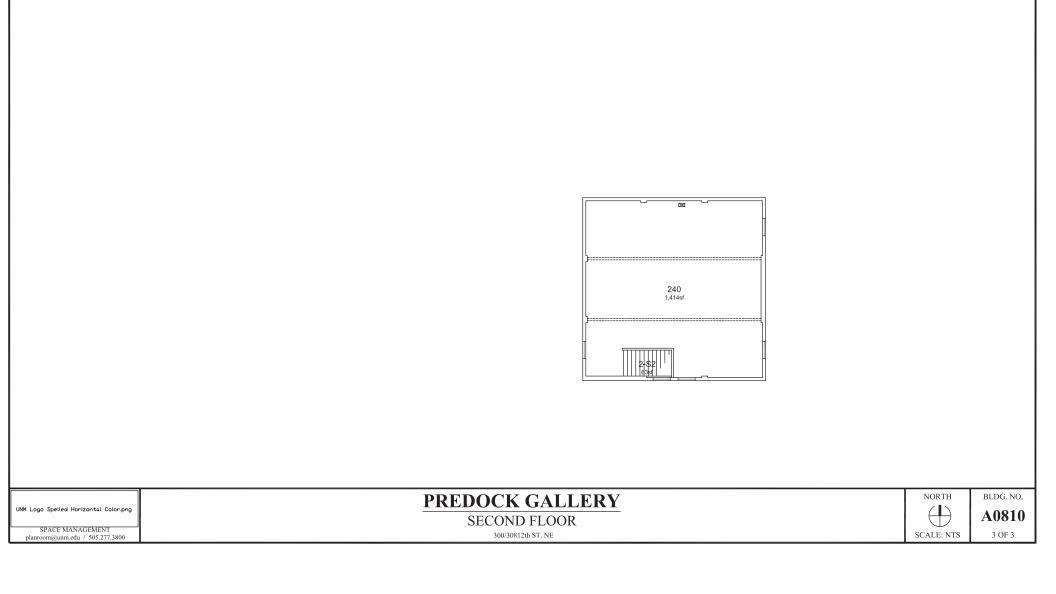
FUNDING:

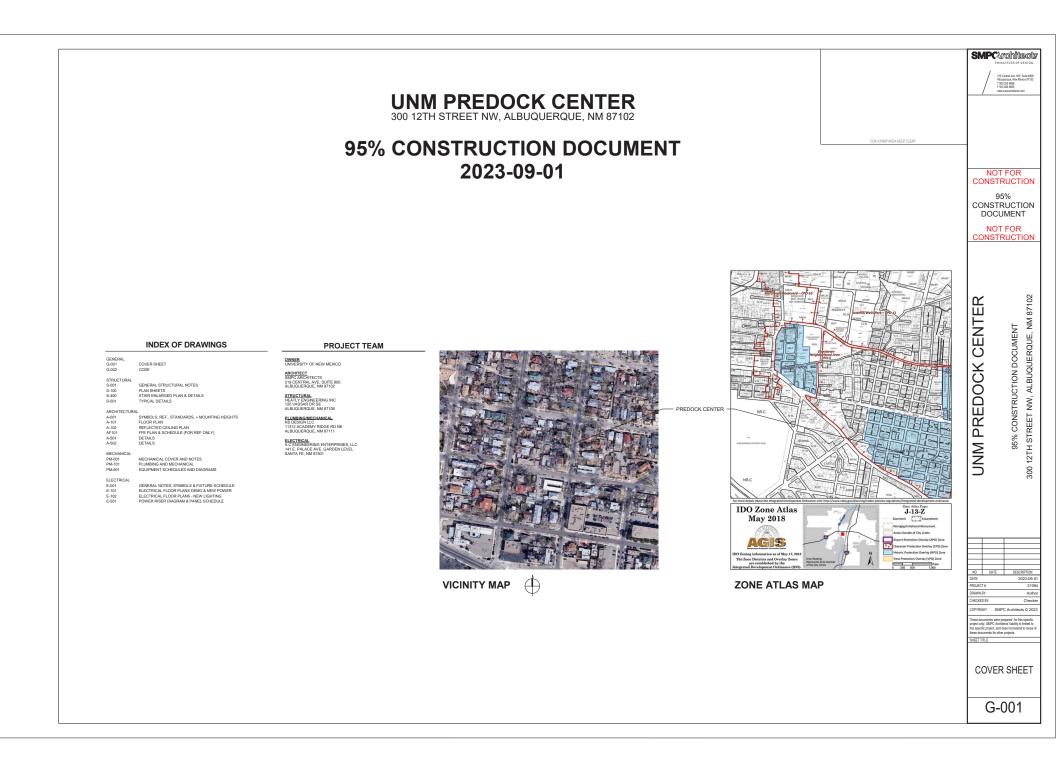
The total estimated Project Budget is \$750,000:

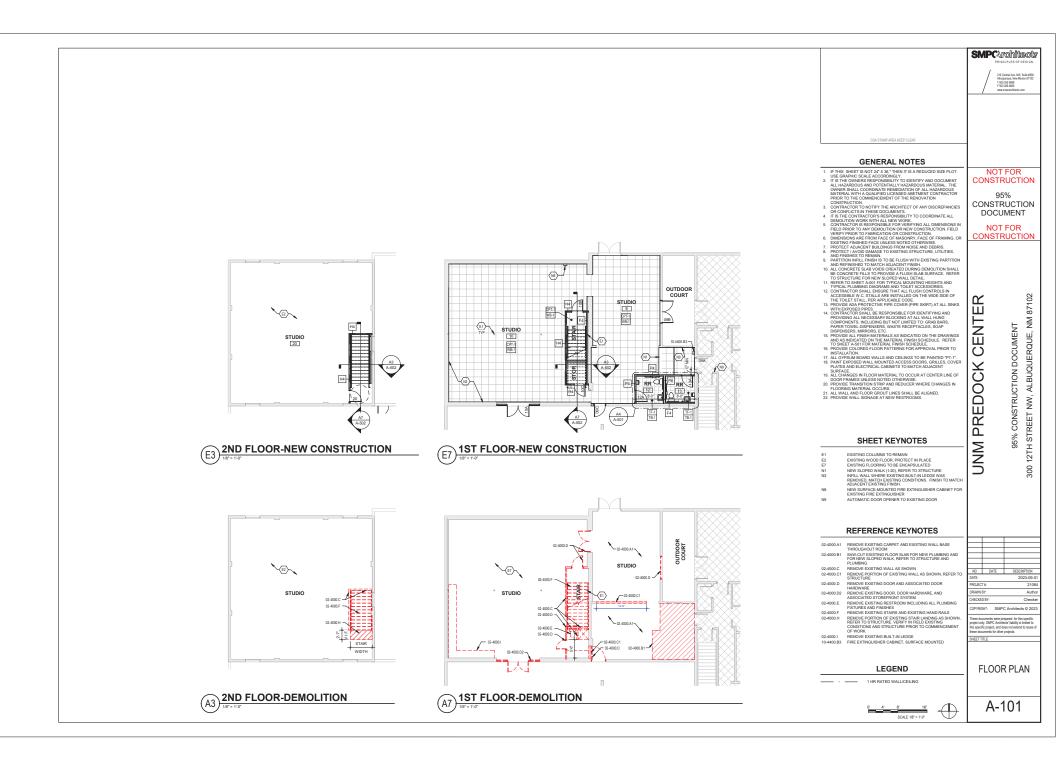
- \$100,000 is funded from FY23 General Fund
- \$530,000 is funded from FIN FY24
- \$120,000 is funded from FY21 Severance Tax Bonds

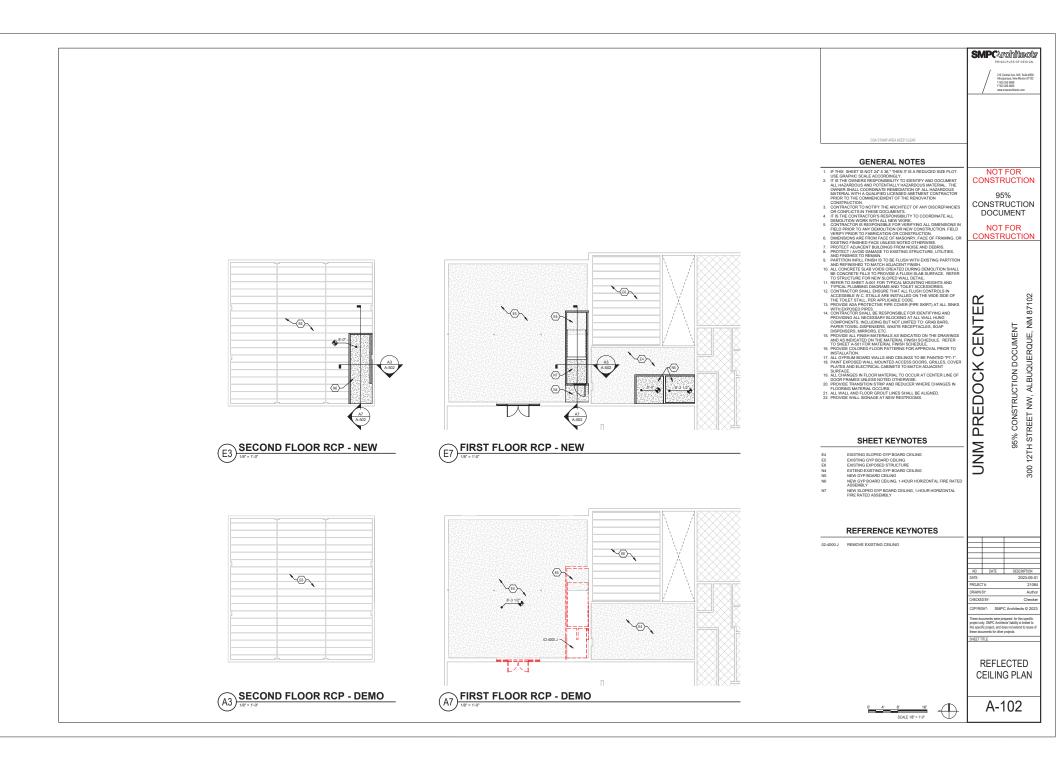


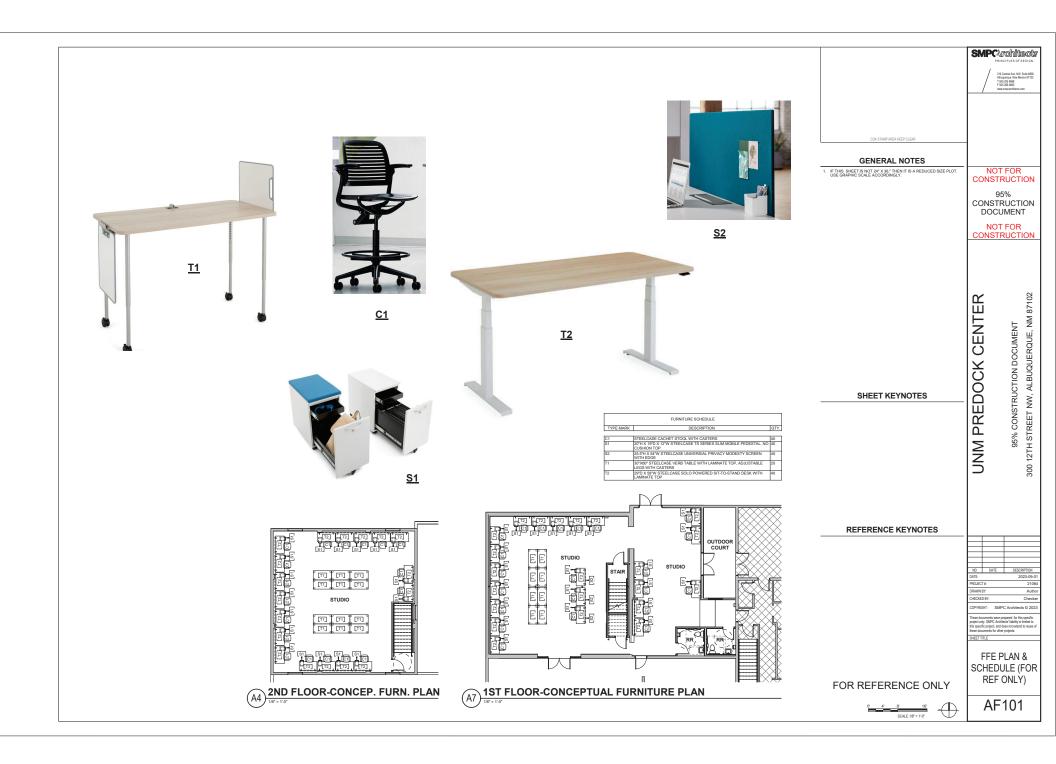


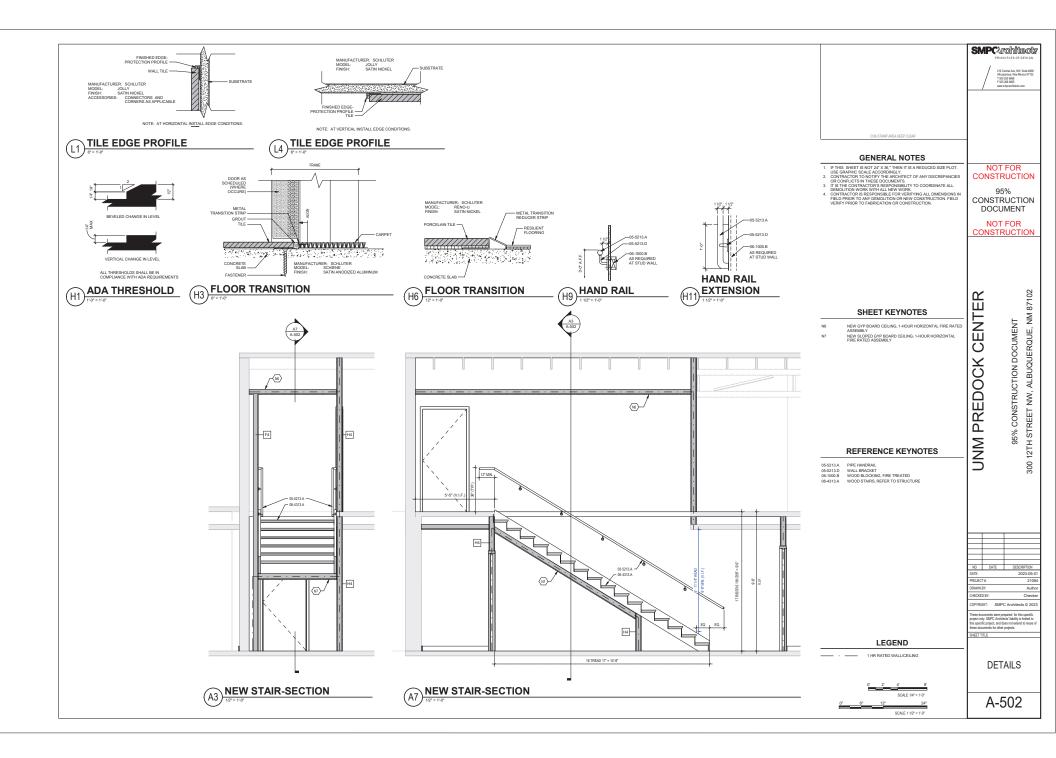










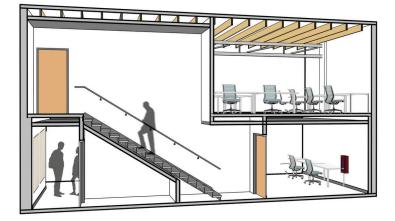




PREDOCK CENTER

SECTION PERSPECTIVES





NEW STUDIOS

SECTION AT NEW STAIR

REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for BANDELIER HALL EAST – FIRE ALARM & PROTECTION ADDITION UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the **Bandelier Hall East – Fire Alarm & Protection Addition**, on the Albuquerque Central Campus.

PROJECT DESCRIPTION:

Bandelier Hall East (building# 008) is located on the west side of Central Campus, within the Scholes Hall Heritage Zone, and houses the Geography & Environmental Studies program. The facility is approximately 10,084 GSF and is comprised of technology spaces, a spatial computing lab, classrooms, offices and conference rooms, carpentry areas, and storage space. The facility is currently lacking sufficient fire and life safety. The scope of work will provide a complete automatic wet pipe fire protection system and addressable fire alarm system for the building. The intent is to provide 100% coverage to all required areas of the building to meet the current codes and standards. All exterior and interior fire protection, fire alarm, water utility piping, electrical power, asphalt/concrete/landscape replacement, and architectural cutting and patching construction activities associated with the building fire alarm and fire protection additions will be included. The most pronounced exterior change would be an exterior gate. The gate will match the overall Pueblo Revival integrity of the building in color, scale, material, and pattern. Additional exterior door modifications are not line-of-sight changes but will attempt to match the exterior door construction of the east doors. Any proposed changes will be reviewed by the UNM Historic Preservation Committee for final approval. The State Historic Preservation Officer will be notified of any changes as well. A recent building security review has identified exterior floor upgrades, situational interior security cameras/visibility windows/door hardware to improve safety and security for occupants. These suggested improvements will be designed and implemented if the available funding allows. However, the priorities are to have fully complete fire alarm and fire protection systems.

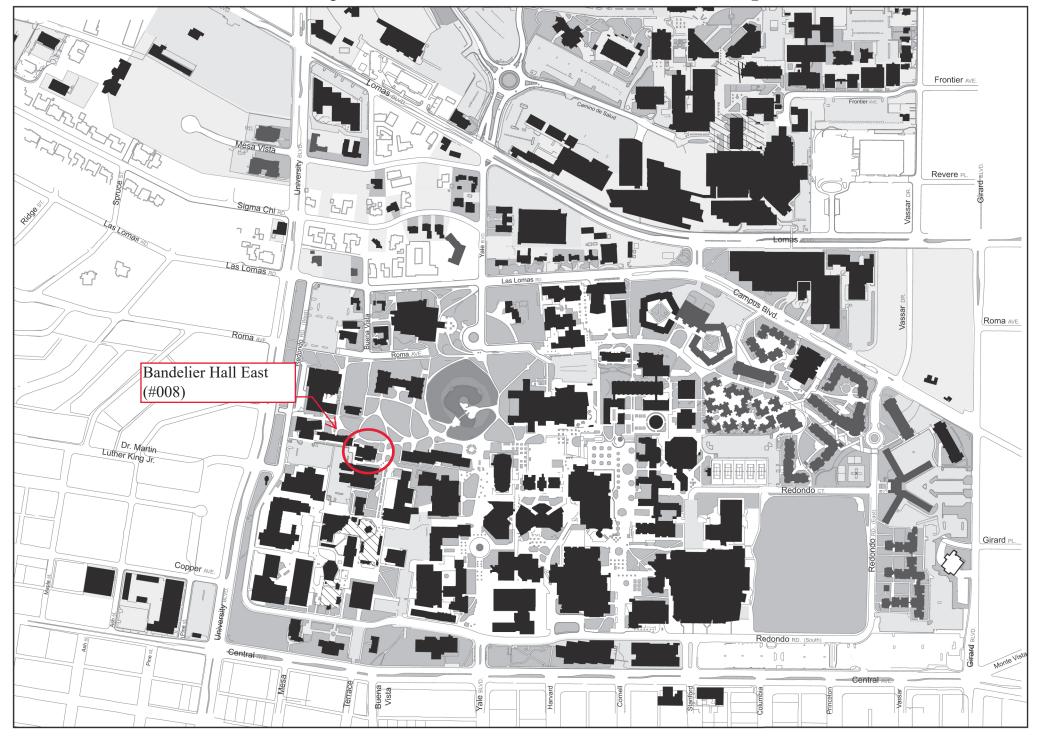
PROJECT RATIONALE:

The addition of a fire protection system is needed to comply with current codes and University design standards. Without this project, the University is inheriting an extreme risk during an emergency fire scenario while the classrooms are occupied for this Tier 2 historic preservation facility. This system must be installed to meet all applicable code and standard requirements since the facility occupies the UNM Geography & Environmental Studies program which caters to graduate and undergraduate students, faculty, and outside departmental groups who utilize this building almost continuously.

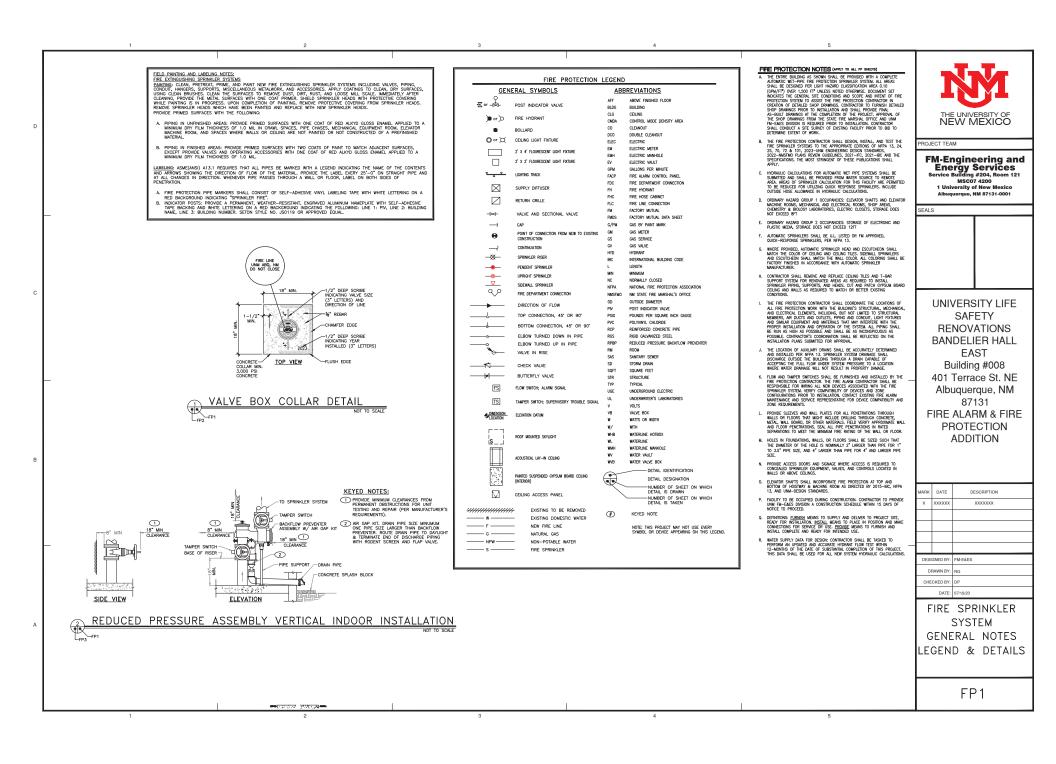
FUNDING:

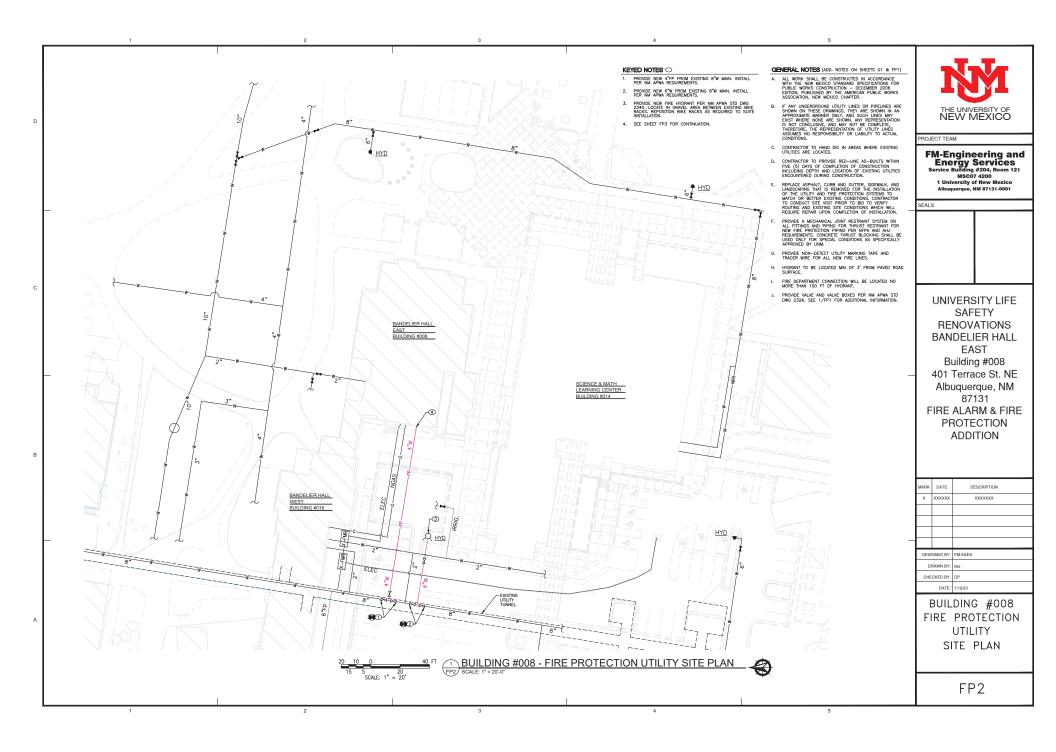
The total estimated Project Budget is \$572,400.00:

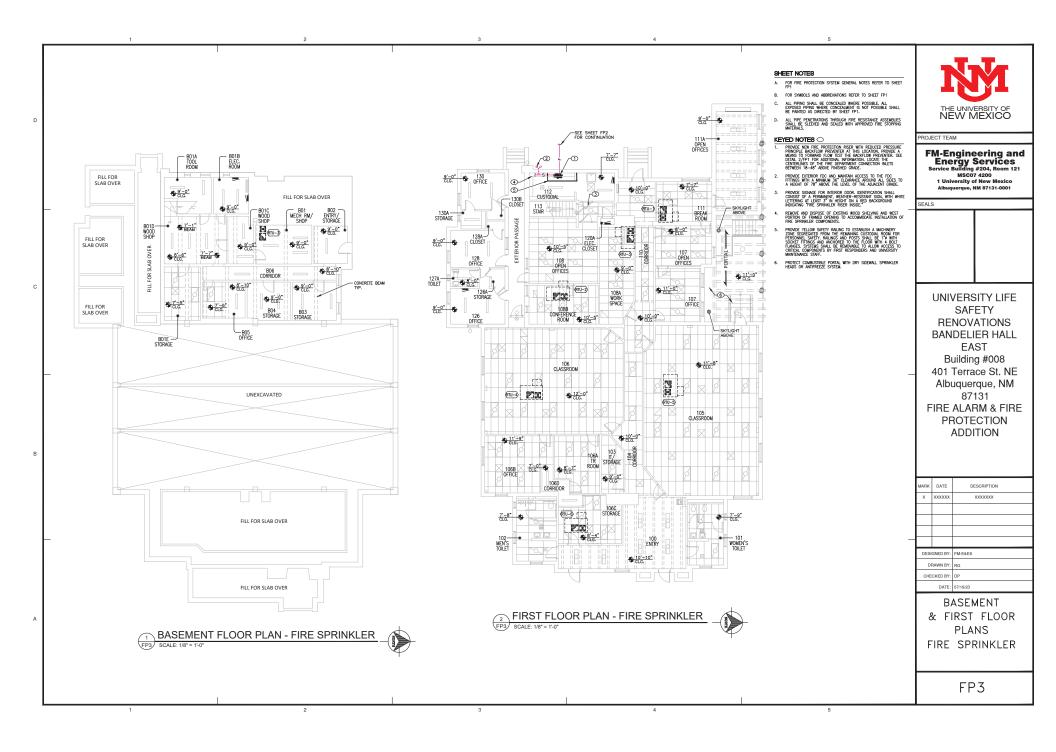
• \$572,400.00 is funded from 2024 One Time Building Renewal & Replacement (BR&R)

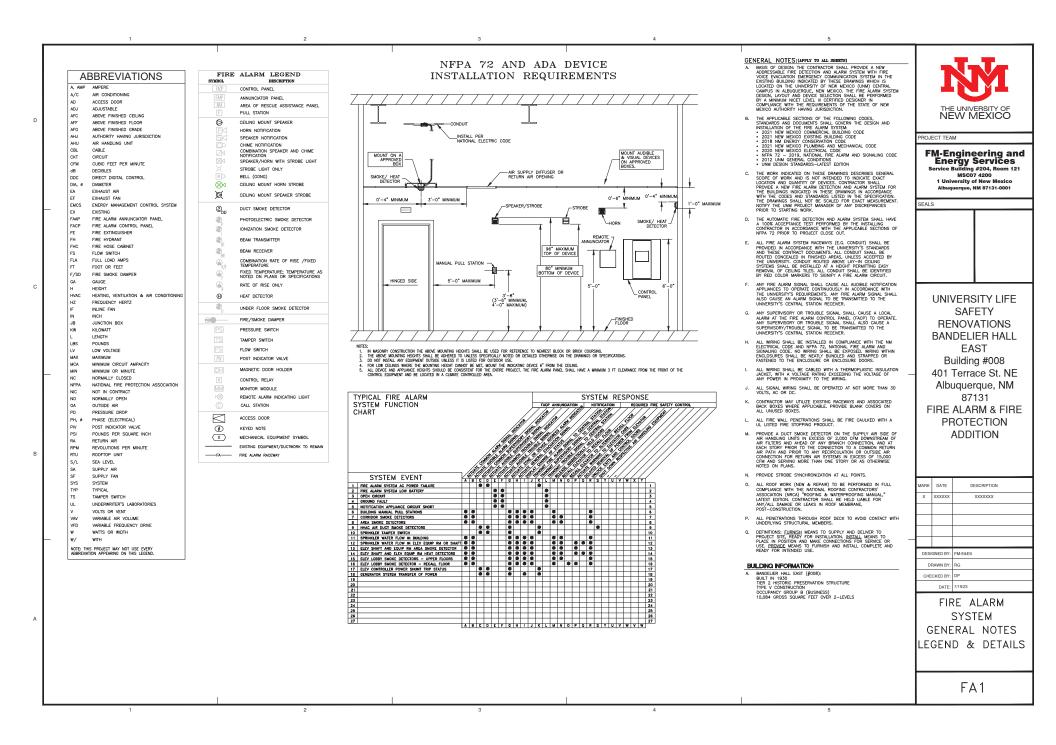


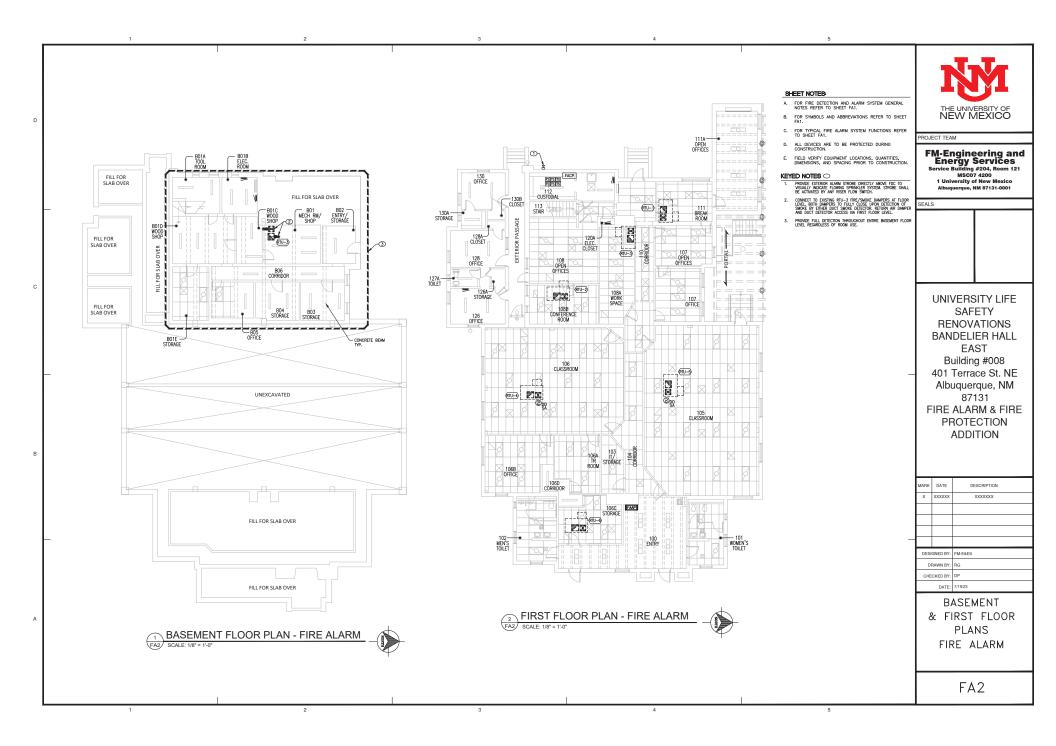
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REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for INFORMATION TECHNOLOGIES BUILDING (#153) RESTROOM REMODEL UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Information Technologies Building (#153) Restroom Remodel, located on UNM's Central Campus.

PROJECT DESCRIPTION:

This project is for the remodel of four restrooms, totaling 595 GSF in the Information Technologies Facility (CIRT) (building #153) at the University of New Mexico. These restrooms are outdated and non-compliant. All existing plumbing in the chase will be replaced to meet current code compliance. All fixtures, toilet partitions, ceiling tiles, and accessories will be removed and replaced with new products to meet current standards and address ADA accessibility. New floor and wall tile will be installed, and walls will be painted as necessary.

PROJECT RATIONALE

The Information Technologies building houses the personnel who support the Main campus and Branch campuses with Information Technologies equipment, software, and services. The building also serves as the current data center for the University.

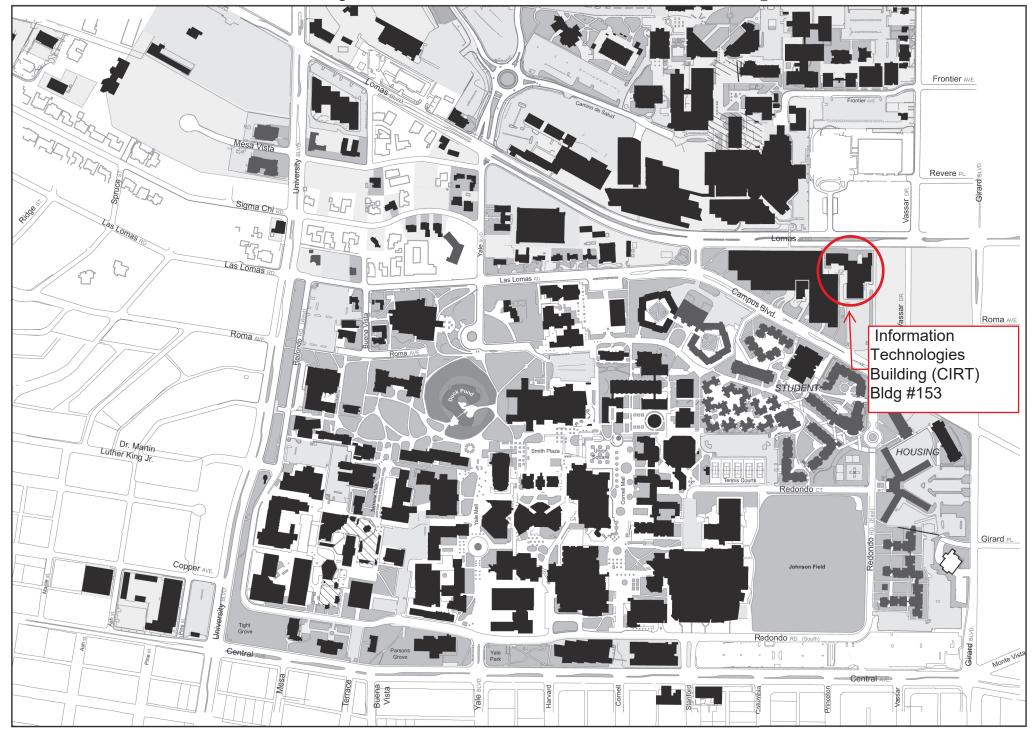
A high number of maintenance and correction requests have been recorded for these restrooms. Remodeling them will bring these restrooms into alignment with other recently remodeled spaces in the facility.

If this project is not approved, maintenance costs will increase, and the restrooms will remain outdated and non-compliant with current code requirements and University standards.

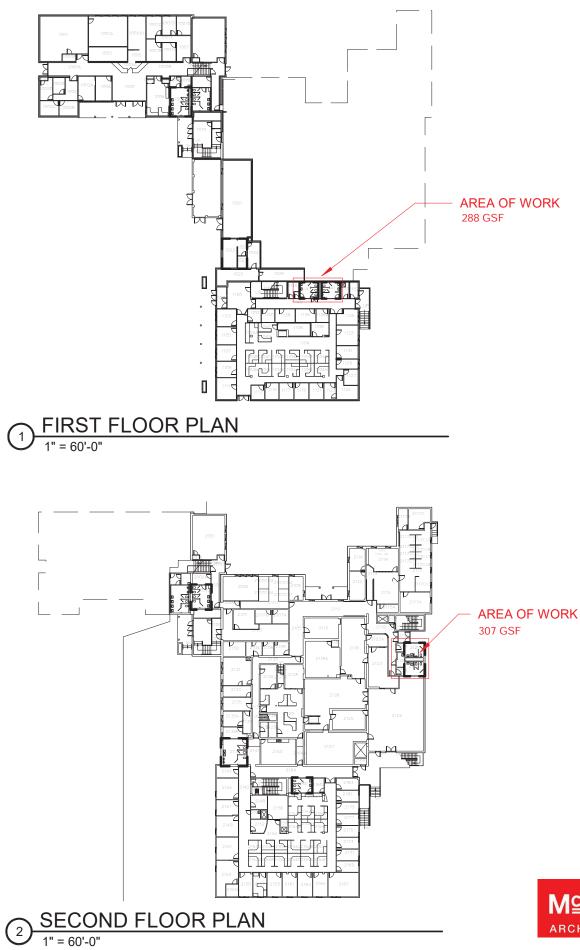
FUNDING:

The total estimated Project Budget is \$650,000

• \$650,000 is funded from FY24 Building Renewal & Replacement (BR&R)

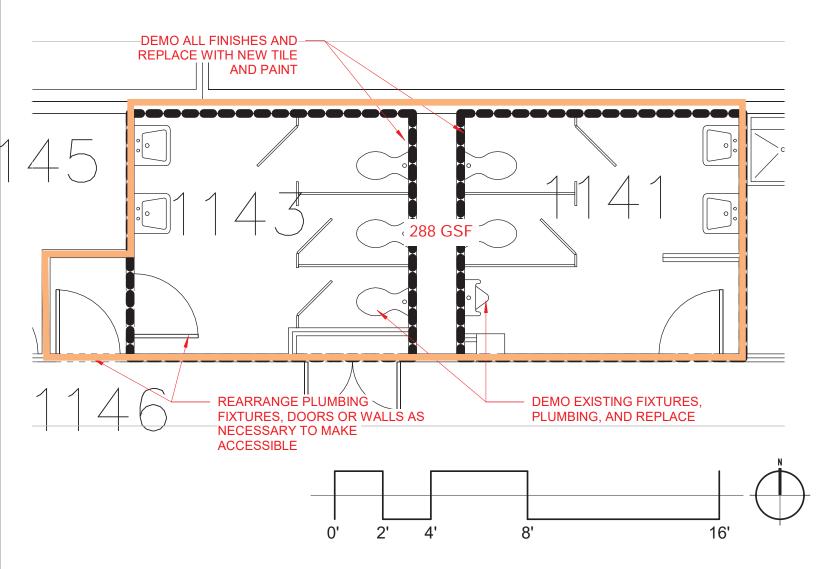


CIRT RESTROOM RENOVATION PHASE 2





CIRT RESTROOM RENOVATION PHASE 2



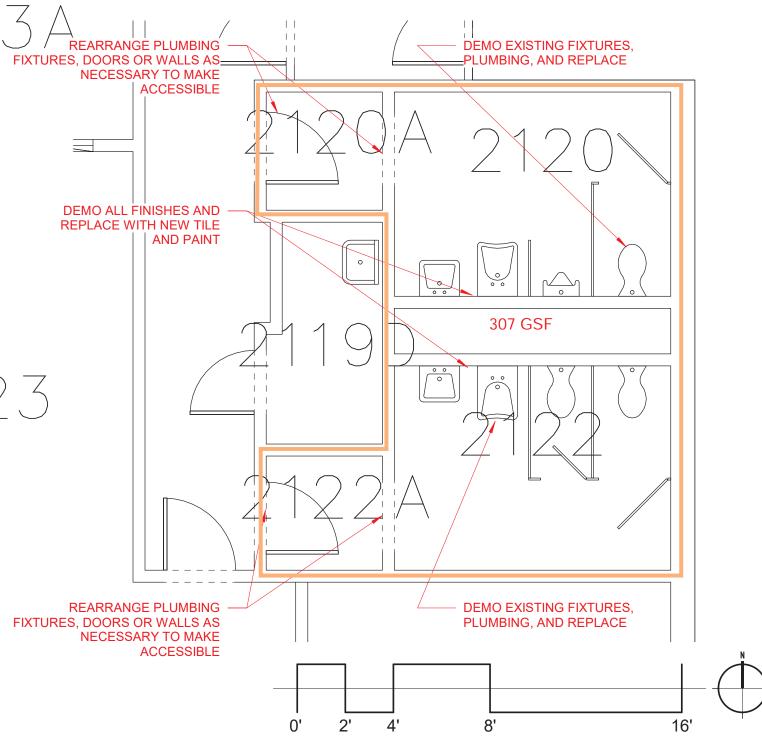
SCOPE OF WORK RESTROOMS 1143 AND 1141:

SELECTIVE DEMOLITION OF EXISTING FIXTURES INCLUDING PLUMBING, TOILET PARTITIONS, AND ACCESSORIES. LIMITED REMOVAL OF EXISTING PARTITIONS, CEILINGS, MECHANICAL DUCTING, DOOR FRAMES AND DOORS WITH HARDWARE.

NEW GYPSUM BOARD ON METAL FRAMING WALLS AND CEILINGS. NEW TILE AND PAINT FINISHES; PATCHING AND REPAIR OF EXISTING WALLS AND CEILING; NEW FIXTURES, MILLWORK, TOILET PARTITIONS, ACCESSORIES AND LIGHTING. NEW PLUMBING, MECHANICAL, AND ELECTRICAL WORK AND LIMITED RE-WORK OF DUCTS, FANS, PANELS, LIGHTING CONTROLS, TEMPERATURE CONTROLS, AND FIRE ALARM.



CIRT RESTROOM RENOVATION PHASE 2



SCOPE OF WORK RESTROOMS 2120 AND 2122:

SELECTIVE DEMOLITION OF EXISTING FIXTURES INCLUDING PLUMBING, TOILET PARTITIONS, AND ACCESSORIES. LIMITED REMOVAL OF EXISTING PARTITIONS, CEILINGS, MECHANICAL DUCTING, DOOR FRAMES AND DOORS WITH HARDWARE.

NEW GYPSUM BOARD ON METAL FRAMING WALLS AND CEILINGS. NEW TILE AND PAINT FINISHES; PATCHING AND REPAIR OF EXISTING WALLS AND CEILING; NEW FIXTURES, MILLWORK, TOILET PARTITIONS, ACCESSORIES AND LIGHTING. NEW PLUMBING, MECHANICAL, AND ELECTRICAL WORK AND LIMITED RE-WORK OF DUCTS, FANS, PANELS, LIGHTING CONTROLS, TEMPERATURE CONTROLS, AND FIRE ALARM.

MECLAIN + YU

REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for ELECTRICAL AND COMPUTER ENGINEERING/CENTENNIAL LIBRARY ROOF REPAIRS PHASE II UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Electrical And Computer Engineering/Centennial Library (ECE) Roof Repairs Phase II, UNM Central Campus, Albuquerque, NM.

PROJECT DESCRIPTION:

ECE (building # A0046), located at 211 Terrace St. NE, Albuquerque, NM, has a gross square footage of 166,330 feet. The building is comprised of the Centennial Science & Engineering Library, study spaces, offices, and computing labs.

Phase 1 of 2 was completed in February 2023 and consisted of testing, investigating, and recommending the repair of six zones of roof leakage at the ECE, including a formal design for Zone 1. Also included was the design of the ADA ramp on the roof of the electrical room.

Phase 2 project scope includes construction/reconstruction of 3400 square feet in Zones 1-5, as follows:

- 1. Zone 1: Reconstruction of the second level-down study room L284, with drains
- 2. Zone 2: Re-roofing of the high plaza roof, west of the Escape Pod computing center
- 3. Zone 3: Demolition, re-roofing, and reconstruction of the plaza stairs
- 4. Zone 4: Repair/collection of roof leaks above the Library Welcome Desk

5. Zone 5: Reconstruction of ADA ramp that is on the roof of the electrical room the NW corner of ECE, with lighting and planter cap. It has structural leakage and was partially demolished in Phase I to determine the source of leakage/failures. Leakage into the electrical room below threatens major power outages and safety issues.

The new roof will have a 20-year, no-dollar-limit warranty.

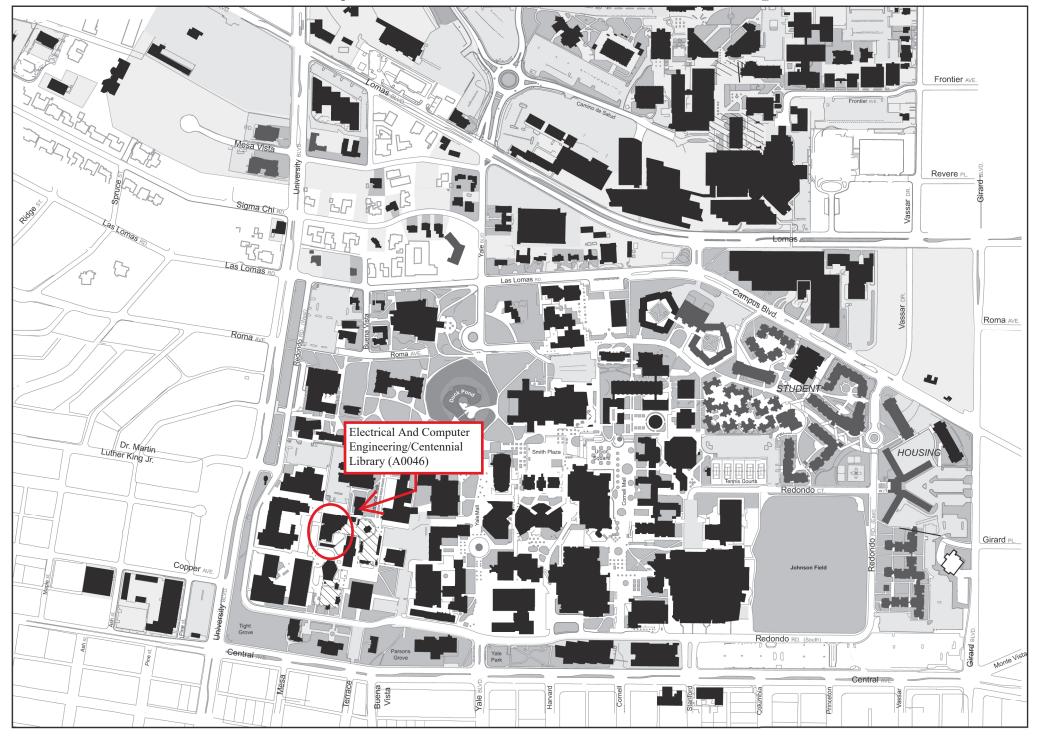
PROJECT RATIONALE:

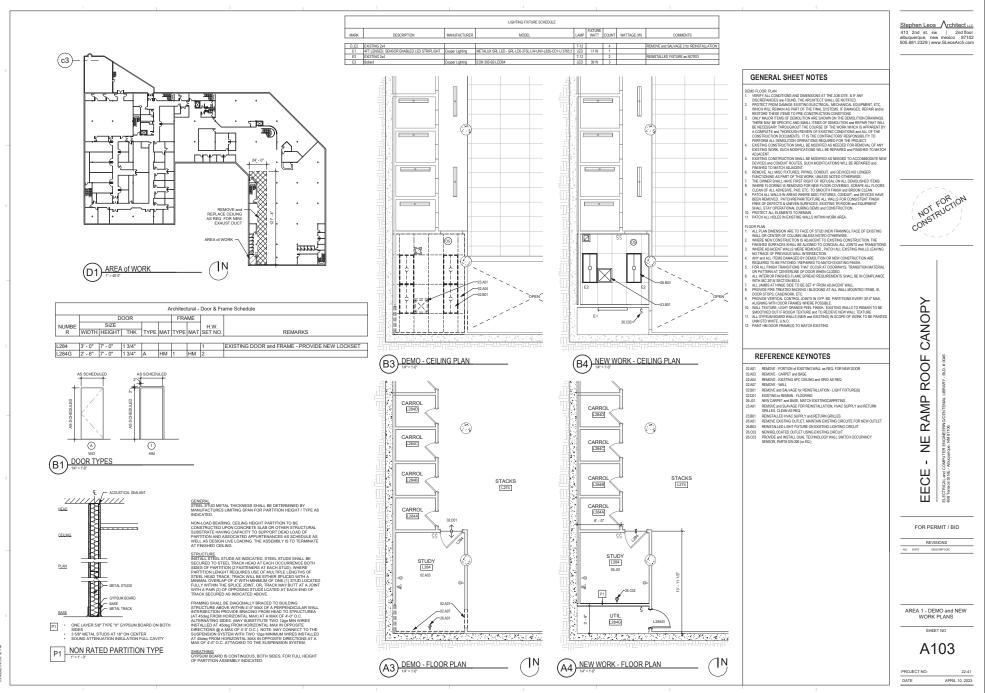
The roofing project is needed to repair a roofing system that is over 38 years old and has exceeded its expected life as evidenced by a history of leaks that caused significant property damage, loss of useable floor space, and high maintenance costs.

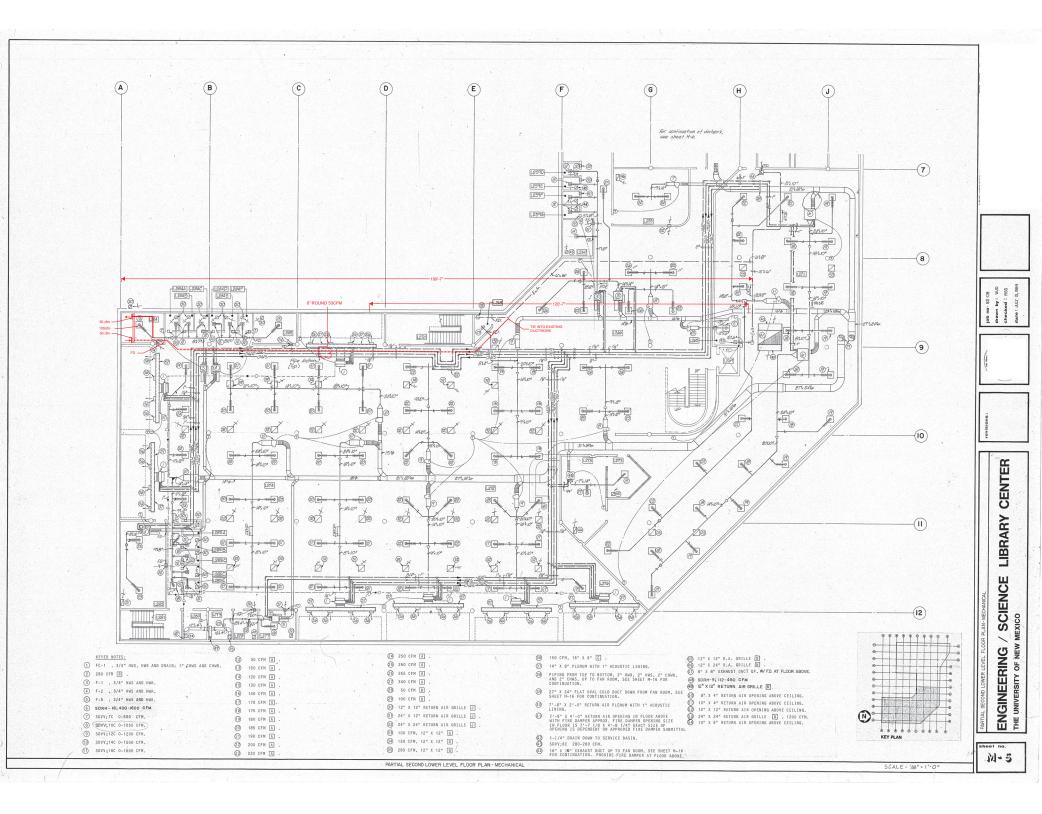
FUNDING:

The total estimated Project Budget is \$430,000:

• \$430,000 is funded from Building Renewal & Replacement (BR&R)







REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for FARRIS ENGINEERING CENTER SCHOOL OF ENGINEERING COLLABORATIVE SPACE UNIVERSITY OF NEW MEXICO October 18, 2023

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Farris Engineering Center School of Engineering Collaborative Space, Central Campus.

PROJECT DESCRIPTION:

This project will renovate approximately 3,035 gross square feet of existing shell space on the garden (basement) level of Building #119 Farris Engineering Center.

The general scope of work includes replacement of lighting fixtures and switches; construction of new LED lighting fixtures, patch and paint; concrete sealing; new electrical service to the room; HVAC equipment updates, including installation of a new fan coil unit and fixed architectural louver for outside air, controls and test & balance; reconfiguration of the fire sprinkler system and fire alarms/detection (as required); and installation of new rough-in pathways for data drops and Wireless Access Points (WAP). Due to budget limitations, new interior wall sections (north of the existing bathrooms); installation of one new single hollow metal door with an electronic card reader for access control, and one double door (key lock) for equipment access will be included as additive alternates only.

PROJECT RATIONALE:

This renovation will provide infrastructure for a collaboration space for School of Engineering students to develop class projects and practical coursework. Currently, the School does not have a dedicated student collaboration space, which limits the ability of students to gain practical and collaborative skills and reduces the "student experience" in the School of Engineering.

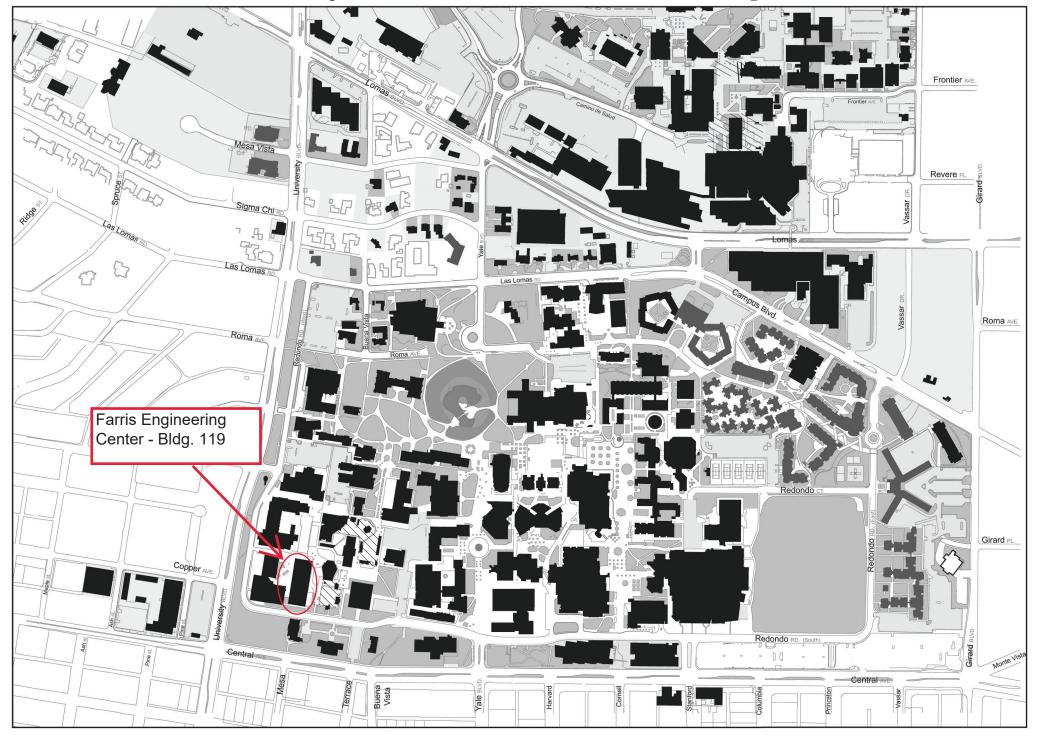
If this project is not approved, the ability of students in the Engineering programs to collaborate and develop practical skills will continue to be limited. The lack of a dedicated collaboration space could impact the recruitment of future students to the School of Engineering.

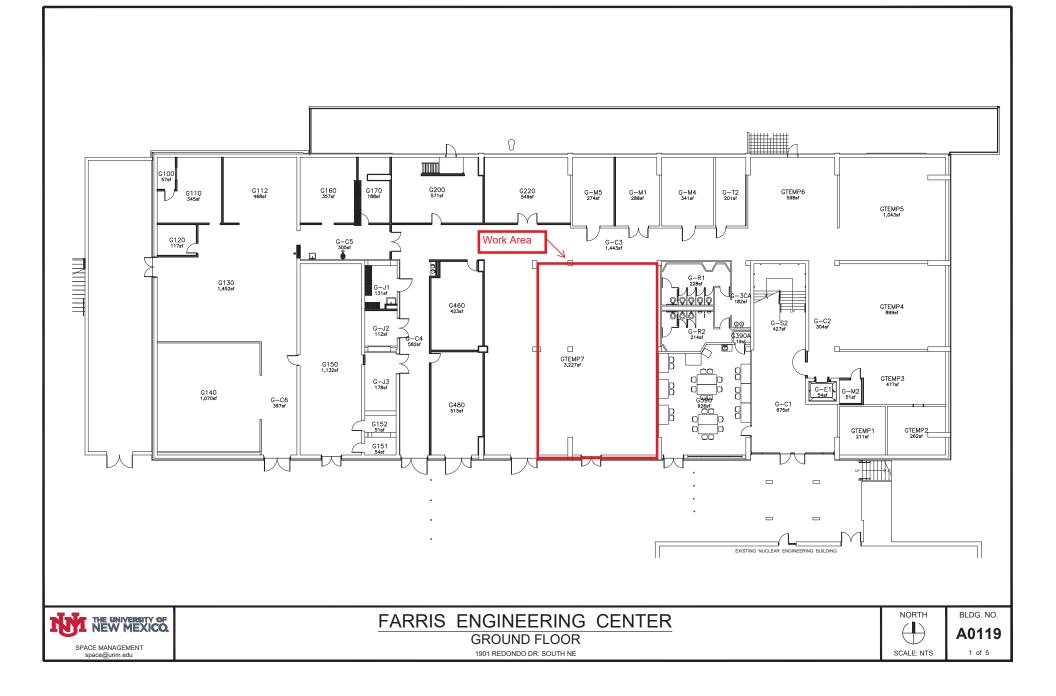
FUNDING:

The total estimated Project Budget is \$365,882.19:

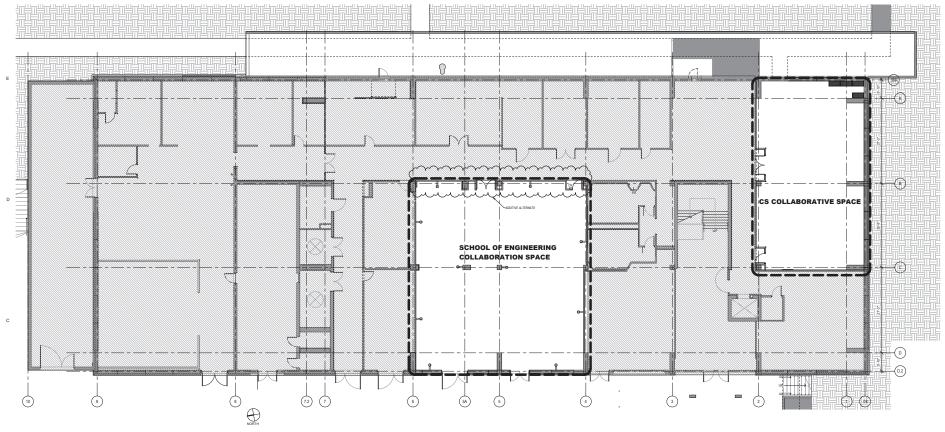
- \$165,882.19 is funded from 2021Severance Tax Bonds
- \$200,000 is funded from 2021General Obligation Bonds

The University of New Mexico - Central Campus



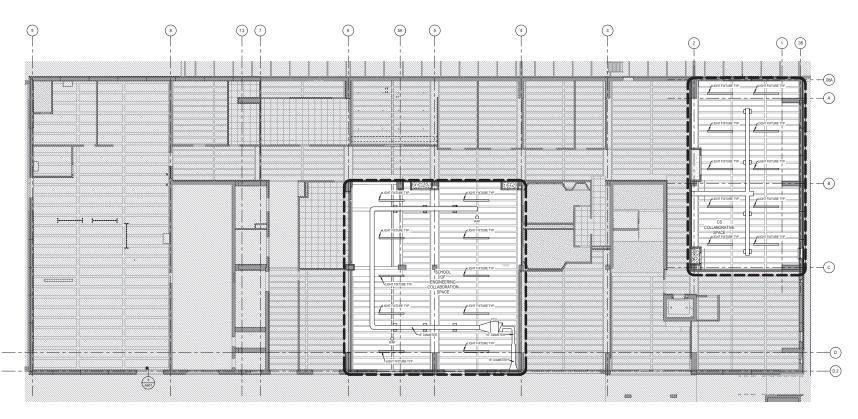






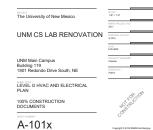






LEVEL G HVAC AND ELECTRICAL PLAN

D





TAB 7

<u>#7</u> Approval of Lobo Development Corporation Board Reappointment of One Non-Positional Director (Presenter: Teresa Costantinidis, CEO, LDC)



September 14, 2023

Regent Kim Sanchez Rael Chair of the UNM Board of Regents The University of New Mexico Albuquerque NM 87131

RE: Lobo Development Corporation Board of Directors Reappointment of Non-Positional Director

Dear Regent Sanchez Rael,

Per the current Bylaws, Lobo Development Corporation's non-positional board members are to be appointed by the Board of Regents of The University of New Mexico. The term of Louis Abruzzo, a non-positional board member, expires on Sept. 14, 2023, and we ask that he be reappointed for one year to expire on Sept. 14, 2024.

The Lobo Development Corporation Board of Directors requests that you place the one-year reappointment of Louis Abruzzo on the agenda for the next meeting of the Board of Regents.

Sincerely,

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Teresa Costantinidis Chief Executive Officer Lobo Development Corporation

TAB 8

#8

Approval of new Board of Directors Members to the University of New Mexico Alumni Association (Presenters: Jaymie Roybal, President, UNM Alumni Association and Connie Beimer, Vice President, Alumni Relations)



MEMORANDUM

- DATE: September 29, 2023
- TO: Board of Regents of the University of New Mexico
- FROM: Jaymie Roybal, President of the University of New Mexico Alumni Association; Connie Beimer, Vice President of the University of New Mexico Alumni Relations Office
- RE: Approval of new Board of Directors Members to the University of New Mexico Alumni Association

On June 9, 2023 the University of New Mexico Alumni Association Board of Directors voted to approve four (4) new member(s) to the Board and is requesting final approval by the University of New Mexico Board of Regents. The UNM Alumni Association recommends appointing the following four Board Nominated Member(s) this year to serve:

1. Three Year Term:

- a. **Jaymie Roybal**, is a proud New Mexican and double Lobo. She received her bachelor's degree (2012: political science and signed language interpreting) and her law degree (2016) from the University of New Mexico. As a lawyer, she has worked in all three branches of the federal government: first, as a judicial law clerk in the United States Judiciary; next, as a Special Advisor in the United States Senate; and since 2019 as an Assistant United States Attorney for the United States Department of Justice. She specializes in prosecuting crimes of violence, including firearms-based offenses, crimes involving victims of violence, and crimes involving the sexual exploitation of children.
- b. Amy Miller, is the president of A-M-M Consulting. With more than 20 years of experience in the business and nonprofit world, Amy provides her expertise to organizations on strategic planning and project management, stakeholder engagement and government relations, communications and issues management, and outreach strategies and training. Amy previously served as the External Affairs Director for The Nature Conservancy's New Mexico Chapter, and was with PNM for 14 years prior. Amy has participated in leadership development programs and held leadership positions in various organizations in New Mexico. She has graduate and undergraduate degrees from The University of New Mexico, is a graduate of many leadership development programs including Leadership New Mexico and Leadership Albuquerque. And she is the immediate past president of the UNM Alumni Association.
- c. **Sandra K. Begay** is a Principal Member of the Technical Staff at Sandia National Laboratories and served for two terms as a Regent (Trustee) for the University of New Mexico. Sandra leads Sandia's technical efforts to assist Native American tribes with



their renewable energy developments. Sandra received a Bachelor of Science - Civil Engineering degree from the University of New Mexico. She worked at Lawrence Livermore National Laboratories before she earned a Master of Science - Structural Engineering degree from Stanford University. Sandra is recognized in a book profiling women engineers, "Changing Our World: True Stories of Women Engineers." Begay-Campbell is included in the chapter "Women in Power", which describes her effort to provide electricity through solar panels and other alternative energy solutions to hundreds of remote tribal members on the Navajo Reservation.

2. One Year Term

a. **Mark Herman**, born and raised in Albuquerque, New Mexico, started working at Dion's as a pizza maker after graduating from high school in 1987. In 1991, he graduated from The University of New Mexico with a BA in Economics. After a short stint with MassMutual, Mark accepted a General Manager position with Dion's in 1992. Over the next 15 years, he took on various roles in the company and earned his unofficial MBA from The School of Hard Knocks. In 2006, Mark became COO and focused on developing Dion's culture, management talent, and systems to prepare for successful growth. Mark became Chief Executive Officer in December 2013, leading the company's strategic growth plan and financial recapitalization. Mark's WHY is "contribute". He has a passion for building teams and helping others be successful. He is a lifetime member of Leadership New Mexico and is a member of Vistage International (CEO Peer Advisors). He serves on the Boards of Horizons Albuquerque and The University of New Mexico.

We respectfully request that the Board of Regents include these appointments to the UNM Alumni Association Board on the Board of Regent's agenda for its meeting on October 26, 2023.



<u>#9</u> Annual Renewal of Maui HPCC Lease (Presenter: Tom Neale, Director, Real Estate)



Memo

То:	Teresa A. Costantinidis, Executive Vice President for Finance and Administration
From:	Thomas M. Neale, Director of Real Estate
Date:	October 2, 2023
Re:	Annual Renewal of Maui HPCC Lease

The terms of the Lease Agreement (the "Lease") for the Maui High Performance Computing Center (the "Center" or "Maui HPCC") located at 550 Lipoa Parkway, Maui Research and Technology Park in Kihei, Maui require that the Regents notify the Trustee ("The Bank of New York Mellon Trust Company, N.A.") of its intention to either renew or not renew the Lease annually for each fiscal year.

On May 31, 2001 the University of Hawaii ("UH") was awarded the contract to operate and manage the Center by the Air Force Research Laboratory beginning October 1, 2001. In conjunction with the award of this contract, the University of New Mexico ("UNM") transferred control of the facility to UH, through its subsidiary, The Research Corporation of the University of Hawaii ("RCUH"), by means of a sublease agreement having ten (10) annual lease terms, expiring on September 30, 2011. Two additional Amendments were executed, extending the term through September 30, 2013, at which point UH and RCUH involvement was concluded.

On October 1, 2013, UNM entered into an occupancy agreement directly with the United States of America ("Government"), expiring May 31, 2014. The term length was dictated to adhere to an authorization ceiling, with the intent to execute a longer-term sublease in response to Occupant's Solicitation for Offer. The procurement process with the Government was completed in February 2015 and a new sublease ("Sublease") was executed. The Sublease had annual renewal options through September 30, 2018.

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Teresa A. Costantinidis October 2, 2023 Page 2

The Government entered into a Sublease effective October 1, 2018 for one-year with four annual renewal options through September 30, 2023. The Government entered into a new Sublease effective October 1, 2023 for one-year with one one-month renewal option. Pursuant to the Sublease, the Government will provide their commitment to renew for an additional one-year term. The Government provides the renewal notice in June of each year. I am recommending that the Regents renew the Maui HPCC Lease (in order to maintain the Government Sublease), and to evidence such renewal by the adoption of the following <u>resolution:</u>

The Regents ("Regents") of the University of New Mexico ("UNM"), as Lessee, hereby authorize annual renewal of the Lease Agreement dated October 1, 2000 for the UNM Maui High Performance Computing Center (the "Center") with the Bank of New York Mellon Trust Company, N.A., as Lessor and Trustee, for Fiscal Year 2023-2024 beginning July 1, 2023 and ending June 30, 2024 (the "Lease"), based upon its finding that amounts have been or will be budgeted and authorized for payment of all Base Rentals and such Additional Rentals as are estimated to become due under the terms of the Lease. The Regents further find as follows: (1) United States of America ("Government") has entered into a mutually acceptable arrangement with UNM to provide Government with access to the Center, pursuant to which the amounts necessary to pay Base Rentals and Additional Rentals will become available, budgeted and authorized for such payments; (2) pursuant to the Sublease Agreement between UNM and the Government, Government has the right to occupy the facility through September 2024; and (3) in the event that amounts necessary to pay Base Rentals and Additional Rentals are not otherwise available, then pursuant to Sections 5.2 and 5.4 of the Lease, the Regents will notify Lessor that available funds are insufficient to satisfy UNM's obligations when next due and that amounts necessary to pay Base Rentals and Additional Rentals shall be made from the Supplemental Rentals Reserve Fund.

TAB 10

#10

Request for Approval to Utilize Sale Proceeds from RS Gibson Transaction to Fund Extension of Alumni Road, between Gibson Boulevard and the AMAFCA Drainage Channel at South Campus (Presenter: Tom Neale, Director, Real Estate)



Memo

То:	Teresa Costantinidis, Executive Vice President for Finance and Administration	
From:	Thomas M. Neale, Director of Real Estate	
Date:	September 28, 2023	
Re:	Request for Approval to Utilize Sale Proceeds from RS Gibson Transaction to Fund Extension of Alumni Road, between Gibson Boulevard and the AMAFCA Drainage Channel at South Campus.	

On September 1, 2023, the Regents of the University of New Mexico closed the sale of vacant land at the northeast corner of Gibson Boulevard and Alumni Road with RS Gibson, the developer of Raising Cane's Chicken Fingers Restaurant. The net sale proceeds of \$1,577,505 where deposited in a University account managed by the UNM Real Estate Department.

Lobo Development, on behalf of the Regents, is in the final stage of negotiating a purchase and sale agreement to a national restaurant chain for two lots in the northwest quadrant of Gibson Boulevard and Alumni Road. The parcels border the City of Albuquerque Fire Station 2. Pursuant to the agreement, the Regents will be responsible for extending the Alumni Road infrastructure from just north of the fire station to the AMAFCA Channel, a distance of approximately 200 to the north. Lobo Development is in the process of obtaining construction documents and a detailed cost estimate to complete the work. The initial project budget is \$1,100,000.

The Real Estate Department is seeking Regents approval to transfer the sale proceeds to Lobo Development to complete the extension of Alumni Road. The work is a reimbursable expenditure of the South Campus Tax Increment Development District. The cost of the infrastructure extension will be refunded as funds from new gross receipts are deposited with the District. These reimbursement funds will be deposited into the Regents Endowment managed by the UNM Foundation.

TAB 11

<u>#11</u> Build-to-Suit Lease for Gallup McKinley County School District at UNM-Gallup (Presenter: Tom Neale, Director, Real Estate)



Memo

To:	Teresa Costantinidis, Executive Vice President for Finance and Administration	
From:	Thomas M. Neale, Director of Real Estate	
Date:	October 3, 2023	
Re:	Request for Approval of a Build-to-Suit Lease for Gallup McKinley County School District at UNM Gallup Campus	

The UNM Real Estate Department, on behalf of UNM Gallup, is seeking Regents' approval to enter into a build-to-suit lease with the Gallup McKinley County School District (GMCS) to develop a 15,000-square-foot academic building on the UNM Gallup (UNMG) Campus. The building will house the McKinley Academy, a secondary school that provides students with concurrent enrollment for college credit at UNM Gallup. The total project costs will be funded by GMCS.

The McKinley Academy has occupied space at UNMG since 2018 with a current enrollment of approximately 479 students, of which 408 students are taking UNMG classes this fall. The building is needed to accommodate the space needs of this program that has expanded rapidly over the past five years. This public-public partnership has tremendous benefits for both UNMG and GMCS. Students attending McKinley Academy have higher graduation rates, higher proficiency in reading and math, and are well positioned for success in higher education. UNMG receives higher local enrollment and the program creates a pipeline of qualified students seeking four-year degrees.

Following is a summary of the major lease provisions.

Property:

The Property will consist of the building and the land supporting the footprint of the building. Based on initial programming, the two-story building will contain 15,000 square feet and the site will contain approximately 7,500 square feet. The specifics will be determined in the pre-development phase of the project.

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Use:	The Property shall be used for GMCS' early-college academic program known as the McKinley Academy. The program must offer concurrent enrollment classes provided by UNMG. In the event, GMCS discontinues the program, the Property shall be used solely for other similar academic programs, general instruction and educational purposes, training of staff and teachers, instruction of students, or administrative activities of GMCS.
Funding:	As consideration for the Lease, GMCS will be responsible for and shall pay for all costs incurred by UNM for the project. Funds will be deposited by GMCS in a UNM account prior to any work or expenditure by UNM.
Term:	40 years
Design and Construction:	The UNM Planning, Design, and Construction Department (UNM PDC) will be responsible for hiring the architect and general contractor, establishing a budget, preparing a schedule for the work, insuring compliance with all UNM policies, approval of the building design, and project management.
Operating Expenses:	GMCS will be responsible for all costs and expenses related to the occupancy and operation of the property.
UNM Purchase Option:	The Regents will have the right to purchase GMCS' leasehold interest in the Property during the term of the lease. The purchase price shall be the final cost of construction paid by GMCS, reduced on a straight line, fully amortized basis over the term of the lease. The purchase price for the UNM Purchase Option shall reduce by 2.5% during each year of the term.

A copy of the proposed lease is attached to this amendment. Exhibit A to the lease depicts the location of the Property.

LEASE

This lease ("Lease") is dated for reference purposes as of ______, 2023, and is made and entered into by and between the Board of Education for the Gallup-McKinley County Schools, the governing body of a public school district, a political subdivision of the State of New Mexico ("Tenant") and The Regents of the University of New Mexico, a body corporate of the State of New Mexico ("UNM").

WHEREAS, UNM is leasing to Tenant pursuant to this Lease, certain property located at the Gallup, New Mexico campus of The University of New Mexico.

WHEREAS, UNM shall construct improvements, including a building, at the Property pursuant to this Lease.

In consideration of the agreements contained in this Lease, and other good and valuable consideration, the receipt and sufficiency of which are acknowledged by the parties to this Lease, it is agreed as follows:

1. <u>Recitals</u>. The above recitals are incorporated into this Lease as operative provisions.

2. <u>Property</u>. UNM leases to Tenant and Tenant leases from UNM, subject to the terms and conditions of this Lease, the land and a building to be constructed pursuant to the Lease ("Building"), as generally depicted on Exhibit "A" ("Property"). If UNM at any time prepares a metes and bounds description of the Property, such legal description shall be attached to this Lease and the metes and bounds description shall be the description of the Property.

3. <u>Term</u>. The term of this Lease ("Term") shall begin on the date of this Lease, ("Lease Commencement Date") and shall continue (unless earlier terminated) until the date which is forty (40) years after the Delivery Date (as defined below).

4. <u>Use</u>. Initially, the Property shall be solely used for Tenant's early-college academic program known as the "McKinley Academy" ("Program"). The Program must offer "dual enrollment" classes provided by UNM for the Program operated by Tenant. In the event, Tenant discontinues the Program, the Property shall be used solely for other similar academic programs of Tenant, Tenant's general instructional and educational purposes, training of Tenant's staff and/or teachers, instruction and/or education of Tenant's students and/or administrative activities of Tenant (collectively "Permitted Use"). Tenant shall prevent its activities at the Property from having a material, adverse effect upon the functions of UNM at its adjacent campus. Tenant shall prevent traffic and parking related to Tenant's activities at the Property from affecting UNM's operations. If at any time that Property is not used for a Permitted Use, UNM may terminate this Lease. Tenant will not permit anything to be done in or about the Property which any way conflicts with any law, statute, ordinance, government rule or regulation now in force or which may be enacted or promulgated after the date of this Lease. Tenant, at its sole cost, will

promptly comply with all laws, statutes, ordinances, rules, regulations and requirements of applicable governmental and quasi-governmental authorities (individually "Governmental Authority" and collectively "Governmental Authorities") now in force or which may be enacted or promulgated after the date of this Lease relating to the Property, or affecting the condition of the Property, or Tenant's use or occupancy of the Property (collectively "Governmental Requirements"). Tenant will not cause, maintain or permit any nuisance or waste in, at or about the Property. UNM shall not impose unreasonable restrictions on the use of the Property located on its campus that would materially inhibit in any fashion Tenant's access and use of the Property for academic and instructional purposes.

5. <u>Pre-Development</u>. UNM and Tenant shall cooperate and coordinate with each other in conjunction with the pre-development activities related to the Building ("Pre-Development Activities"). The Pre-Development Activities shall include the following:

A. Establishing a "scope" statement which includes a description of the Work, location of the Building, location of parking areas related to the Building, location of student drop-off areas and floor plan of the Building.

B. Establishing a preliminary budget for the Building ("Preliminary Budget") which shall estimate hard costs and soft costs (including project management fees.

C. Establishing of the construction delivery method, which is anticipated to be a Construction Manager at Risk ("CMAR").

D. Establishing an estimated, initial schedule for completion of the Work, which is anticipated to include a project team meeting schedule, an evaluation of funding requirements and the timing of funding by Tenant into the Account (as defined below).

E. Establishing a parking plan identifying the amount and location of parking for the Property.

6. <u>Design, Development and Construction</u>. UNM, through UNM Planning, Design and Construction, shall arrange, supervise and coordinate the design development and the construction pursuant to this Lease of the following:

A. The Building.

B. Any offsite improvements, including Utilities (as defined below) related to the Building (collectively "Offsite Improvements").

The design, development and construction of the Building and the Offsite Improvements, is collectively referred to in this Lease as the "Work".

The services and duties of UNM related to the Work shall include, but are not limited to, the following:

A. Hire the general contractor ("General Contractor") to perform the Work pursuant to the Construction Contract (as defined below).

B. Hire an architect to design the Building and the Offsite Improvements ("Architect").

C. Establish a detailed budget ("Budget"), covering all hard and soft costs for the design, development and construction of the Building and the Offsite Improvements.

D. Prepare a schedule for the design, development and construction of the Work ("Schedule").

E. Establish, or cause to be established, the architectural design for the Building, including but not limited to interior floorplans, exterior elevations, colors and finishes.

F. Design and install, or cause to be designed and installed, Utilities (including utilities comprising a part of the Offsite Improvements) for the Building.

G. Establish, maintain and enforce appropriate criteria for selection and hiring of subcontractors and suppliers related to the Work.

H. Negotiate, prepare and execute contracts with consultants ("Consultants"), if any, whose services are necessary or desirable in connection with the Work.

I. Coordinate the design, development and construction and completion of the Building with Tenant, Tenant's Construction Representative ("Construction Representative") and Tenant's designee ("Designee").

J. Submit applications and procure all necessary permits, approvals and inspections from governmental, quasi-governmental and private authorities having jurisdiction over the Building.

K. Prepare and update reports required by this Lease, the Schedule and the Budget in conjunction with the Building.

L. Provide all direct administrative and management related services as required to coordinate and supervise the Work and the completion of the Building.

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7. <u>Design Approvals</u>. As noted above, Tenant shall actively participate in the design of the Building. Tenant shall review and approve within ten (10) business days of submission by UNM all of the following:

A. Schematic design development documents ("Schematic Design Development Documents") at the 100% completion.

B. Design development documents ("Design Development Documents") at the 100% completion.

C. Construction documents ("Construction Documents") at the 50% completion.

- D. Construction Documents at the 95% completion.
- E. Construction Documents at the 100% completion.

Tenant's review of the Construction Documents at the 100% level shall be limited to comments and verification that Tenant's comments to the Construction Documents at the 95% level have been incorporated into the Construction Documents at the 100% level. UNM agrees to consider Tenant's comments and suggestions regarding "value management" in conjunction with the Design Development Documents and the Construction Documents.

UNM shall provide such further documents and information as are reasonably requested by Tenant in conjunction with Tenant's review and approval of the Schematic Design Development Documents, the Design Development Documents and the Construction Documents. As noted above, Tenant shall review and approve the Schematic Design Development Documents, the Design Development Documents, and the Construction Documents (each level) within ten (10) business days of submission by UNM. Tenant's failure to provide a response within such time frame shall be deemed to be an approval thereof.

8. <u>Construction Contract</u>. UNM shall provide Tenant for Tenant's review and written approval a true, correct and complete copy of the proposed construction contract between UNM, as owner, and General Contractor, as general contractor, covering the Work, which is anticipated to be in the form of a CMAR ("Construction Contract") providing for a guaranteed maximum price ("Guaranteed Maximum Price"). The Guaranteed Maximum Price shall be reflected in the Budget. All terms and conditions of the Construction Contract are subject to Tenant's review and prior written approval. Tenant shall review the Construction Contract within ten (10) business days of submission by UNM of the proposed Construction Contract.

9. <u>Tenant Payment</u>. Tenant shall be responsible for and shall pay for all costs incurred by UNM regarding the Work pursuant to this Lease. All monies from Tenant to UNM shall be deposited by Tenant by wire transfer into an account designated by and

solely controlled by UNM ("Account") within ten (10) business days of the date of each notice from UNM to Tenant. Without limiting the foregoing, prior to UNM taking any action in conjunction with the Work, Tenant shall deposit into the Account such money for the Work as is reasonably estimated by UNM. Such amount shall be adjusted upon completion of the Budget such that Tenant shall deposit any shortfall and UNM shall refund any overage. If UNM incurs or determines that it is likely to incur additional costs or expenses (including expenses related to approved Change Orders as defined below), Tenant shall deposit such additional monies into the Account within ten (10) business days of notice from UNM to Tenant. A failure by Tenant to timely deposit any monies into the Account shall be a default under this Lease. UNM shall use the monies in the Account to pay for costs and expenses incurred by UNM regarding the Work. Upon Substantial Completion (as defined below) Tenant shall deposit into the Account all additional monies necessary to completely and fully reimburse UNM for costs and expenses incurred by UNM in conjunction with the Work. Upon Substantial Completion, if money remains in the Account after UNM has paid all costs and expenses related to the Work, UNM shall return such excess money to Tenant within ten (10) business days of final audit or accounting. All financial documentation and records and supporting documentation on the Work shall be subject to audit by Tenant with sufficient notice to UNM.

10. <u>Compliance</u>. In conjunction with the Work, UNM shall comply with state policies and administrative regulations governing building construction by higher education institutions. Without limiting the foregoing, UNM, at Tenant's expense, shall procure all necessary construction bonds.

11. <u>Tenant Input and Approval</u>. Tenant may review and provide input to UNM in conjunction with the Work. UNM agrees to reasonably cooperate with Tenant and hold periodic meetings with Tenant on at least a monthly basis, including providing such information and documents as are reasonably requested by Tenant in conjunction with Tenant's review of the Work. Tenant agrees that Tenant shall be responsible for all costs and expenses incurred by UNM outside of the scheduled periodic meetings in conjunction with Tenant's review and input regarding the Work.

12. <u>Construction Inspections.</u> Tenant agrees that construction inspections for the Work will be performed by the Construction Industry's Division of the State of New Mexico. Upon not less than twenty-four (24) hour notice to UNM, Tenant and Tenant's employees, agents and contractors may inspect the construction, from time to time.

13. <u>Changes</u>. At any time, by written order designated as a change order (individually "Change Order" and collectively "Change Orders"), UNM may request changes in the Work consisting of additions, deletions, clarifications, changes, modifications or revisions of the Construction Documents, the quantity or type of materials, the design of any aspect of the Building and/or the Offsite Improvements, any required equipment or services, or material change in the Schedule for performance of the Work. It is anticipated that all Change Orders shall be on standard AIA forms. Tenant agrees to cooperate with UNM in good faith to agree upon the scope, timing and cost adjustments, if any, for any requested Change Order requested by UNM. If a Change

Order requested by UNM increases the Budget and/or the cost of the Work, UNM must obtain Tenant's prior written approval. Once Tenant approves a Change Order, Tenant shall be responsible for the related expense and shall fund into the Account the additional monies in advance before any work with respect to such Change Order is commenced. In the event the Budget and/or the cost of the Work, as a result of a Change Order, shall increase, prior to UNM's execution of the Change Order, UNM shall prepare an amendment to the Schedule and/or the Budget. UNM agrees to reasonably cooperate with Tenant regarding changes requested by Tenant in the Plans and Specifications, including Change Orders. A copy of each Change Order shall be delivered by UNM to Tenant within five (5) business days of the date of the Change Order. In conjunction with each Change Order, UNM shall calculate the increase, if any, in costs and expenses to be incurred by UNM (including but not limited to soft costs, hard costs and overhead) ("Change Order Cost"). Within five (5) business days of written approval by Tenant of the Change Order Costs, if required, Tenant shall deliver the amount of the Change Order Cost into the Account. Tenant may request that UNM execute a Change Order; provided, however, UNM may accept or reject any requested Change Order in UNM's sole and absolute discretion. Tenant agrees to review and respond to Change Orders, changes in the Schedule and/or changes in the Budget within five (5) business days after submission by UNM. UNM shall not be responsible for any delay in the Schedule or increase in the Budget caused by a Change Order requested by Tenant.

14. <u>Construction</u>. The Building shall be constructed in a manner consistent with the Plans and Specifications. UNM shall require that the Work shall be performed in a good and workmanlike manner and in a manner consistent with the requirements of all Governmental Authorities. UNM also shall require that only new and good quality materials shall be used in conjunction with the Work.

15. <u>Substantial Completion</u>. Subject to force majeure, once the Work has begun, it shall continue without unreasonable interruption until Substantial Completion (as defined below) has occurred. The term "Substantial Completion" means the completion of the Work except minor items which will not interfere with Tenant's complete use of the Property. Upon completion of construction of the Building, UNM shall obtain all permits, certificates (including a final Certificate of Occupancy), documents and approvals necessary to occupy the Building.

16. <u>Progress Reports</u>. UNM shall provide Tenant with a progress report (individually "Progress Report" and collectively "Progress Reports") regarding the Work every fourteen (14) days of construction. The Progress Reports shall contain information related to the Work, including the Budget and the Schedule. Upon Tenant's reasonable request, UNM shall provide supplemental information, if available, to Tenant regarding the Work. In addition to the Progress Reports, copies of all inspections and approvals, including inspections by Governmental Authorities related to the Work, shall be delivered by UNM to Tenant, upon Tenant's request.

17. <u>Delivery Date</u>. Subject to force majeure, UNM shall endeavor to achieve Substantial Completion of the Building by ______ ("Delivery Date").

18. <u>Construction Warranties</u>. UNM shall endeavor to have all third-party warranties related to the Work (including, if any, a general contractor's warranty, roof warranty and/or HVAC equipment warranty) in the name of and enforceable by both UNM and Tenant.

19. <u>Condition of Property</u>. By occupying the Building, Tenant will be deemed to have approved the Building. Tenant acknowledges that no representation or warranty has been made to Tenant by UNM and/or any broker as to the condition of the Property. TENANT ACCEPTS THE PROPERTY "AS IS", AND WITH ALL FAULTS, IF ANY. ALL IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF HABITABILITY, MERCHANTABILITY AND/OR FITNESS FOR A PARTICULAR PURPOSE ARE HEREBY DISCLAIMED.

20. <u>Repairs, Maintenance, Replacements, Capital Improvements and Alterations</u>.

On the Delivery Date, Tenant, at Tenant's expense, shall be Α. responsible for all repairs, maintenance, replacements, renovations, modifications, capital expenses and/or capital improvements at or in conjunction with the Improvements, including the Property, and/or the Property. However, after written notice from Tenant to UNM, UNM shall take reasonable steps to enforce construction warranties not in the Without limiting the foregoing, Tenant shall perform all repairs, name Tenant. maintenance, replacements, renovations, modifications, capital expenses and/or capital improvements at or in conjunction with the Improvements, including the Property, and/or the Property, including items which are required from time to time, by applicable All Improvements, shall immediately and automatically Governmental Authorities. become subject to all of the terms and provisions of this Lease. Tenant shall keep the Property in good condition and repair, free from waste and deterioration at all times, Tenant shall keep the Property, including all excluding normal wear and tear. Improvements, in neat, clean and fully operating condition; free from dirt, rubbish, insects Tenant shall store all trash, garbage and recyclables in appropriate and pests. receptacles at the Property or campus as specified by UNM from time to time. Tenant, at Tenant's expense, shall be responsible for ensuring that trash, garbage and recyclables are regularly and appropriately removed from the Property. UNM shall have no duty or obligation, and shall not incur any expense in conjunction with, repairs, maintenance, replacements, renovations, modifications, improvements, capital expenses and/or capital improvements at or in conjunction with the Property, except to the extent the same arise from the negligence or misconduct of UNM or UNM's agents, contractors, or employees.

B. At any time following the Delivery Date, Tenant, at Tenant's expense, may make reasonable alterations, additions, improvements, repairs, replacements, capital expenses and capital improvements to be undertaken by Tenant at the Property in a cumulative amount of fifty thousand (\$50,000.00) Dollars or more in any twelve (12) month period are subject to UNM's prior review and written approval. Tenant shall provide such information related to the proposed alterations, additions, improvements, repairs, replacements, capital expenses and/or capital improvements as is reasonably requested by UNM. Notwithstanding the foregoing, no changes in the architectural design, exterior elevations, exterior colors, building height and/or floorplans, regardless of the cost of the change, without UNM's review and prior written approval. All such alterations by Tenant shall be done at Tenant's expense and in accordance with all Governmental Requirements.

C. Prior to commencement of any work at the Property, including any repair, maintenance, replacement, capital improvement and/or alteration at the Property for which Tenant must obtain UNM's approval, Tenant shall give at least ten (10) days' prior Notice to UNM. UNM shall be permitted to post notices of non-responsibility and to take other action reasonably appropriate to prevent the Property from becoming subject to any mechanic's, materialmens' or other lien.

21. <u>Liens</u>. Following the Lease Commencement Date, Tenant shall not permit any mechanics', materialmen's or other lien to be filed against the Property or any portion of the Property in connection with Tenant's activities pursuant to this Lease. If any such lien is filed, Tenant shall:

A. Promptly give Notice to UNM of the existence of the lien.

B. Take such action, consistent with this Lease, as is reasonably necessary or as is requested by UNM in order to obtain to remove the lien.

Notwithstanding the foregoing, if Tenant desires to contest the validity or amount of any such lien, it may do so without payment of disputed amounts so long as a bond in favor or UNM is posted with the applicable court by Tenant pursuant to New Mexico statutes.

22. <u>Assignment, Subletting and Liens</u>. Tenant may not assign or sublease all or any portion of its interest pursuant to this Lease without the prior written consent of UNM. Tenant may not grant any lien on the Property (including the Building) and/or Tenant's interest in this Lease.

23. <u>Property Taxes</u>. The parties acknowledge that the Property is currently exempt from Property Taxes (as defined below). Tenant shall pay all Property Taxes imposed against the Property so long as this Lease is in effect. Tenant, at Tenant's expense, shall timely pay all applicable Property Taxes. On or before the date any payment of any Property Taxes is due, Tenant shall provide proof of payment to UNM of such Property Taxes. As used in this Lease, the term "Property Taxes" shall include any form of real estate tax or assessment, general, special, ordinary or extraordinary, and any license fee, commercial rental tax, personal property taxes, improvement bond or bonds and other levies and taxes imposed upon the Property.

24. <u>Fines and Penalties</u>. Following the Delivery Date, Tenant shall be responsible for and shall pay all fines and penalties related to the Property and/or Tenant's activities at the Property.

25. <u>Utilities.</u> In conjunction with the Work, UNM shall provide the following Utilities to the Property: water, sewer, natural gas, and electric. On the Delivery Date and thereafter, Tenant, at Tenant's expense, shall be responsible for installing separate meters and paying for all Utilities. To the extent that UNM determines that it is not reasonably feasible for Tenant to establish a separate meter for any utility, UNM shall pay the utility bill and send Tenant an invoice for reimbursement of such expense. In conjunction with reimbursing UNM, upon Tenant's request, UNM will provide Tenant with copies of the utility bills, how Tenant's portion was calculated and proof that the utility charges have been fully paid by UNM. Regarding Utilities paid by Tenant pursuant to a separate meter, upon UNM's request, Tenant will provide UNM with both copies of all utility bills and proof that all utility charges have been fully paid by Tenant. Tenant shall prevent any lien from being filed against the Property related to charges for Utilities.

26. <u>Security</u>. Following the Delivery Date, Tenant, at Tenant's expense, shall be responsible for all security at the Property. UNM shall have no obligation, liability, duty or responsibility regarding security at the Property.

27. <u>Parking</u>. Initially, parking for the Property shall be on a nonexclusive, firstcome, first-served basis at locations specified by UNM. Tenant acknowledges that UNM, in UNM's sole discretion, from time to time, may make changes in the amount, type and/or location of parking for the Property. UNM may specifically limit or designate parking spaces, from time to time. Tenant agrees to comply with all changes regarding parking for the Property, as reasonably established by UNM, from time to time. Tenant shall comply with all rules and regulations established by UNM regarding parking for the Property, including but not limited to requirements for placards, stickers, access/gate cards and/or other forms of control for parking. UNM, in its discretion, may specifically designate the location parking for Tenant's students and/or employees.

28. <u>Signs</u>. The location, size, type, lighting, color and graphics for any sign related to the Building shall be subject to UNM's prior review and written approval. Tenant shall not construct any sign on the exterior of the Building and/or related to the Building without UNM's prior written consent. Tenant shall reimburse UNM for all costs incurred by UNM in conjunction with signs at or related to the Building. At no time shall Tenant post temporary signs or banners on the exterior of the Building or which are visible from outside the Building. Upon UNM's request, at the end of the Term or earlier termination of this Lease, Tenant, at Tenant's expense, shall remove the Signs as specified by UNM and repair all damage as a result of Tenant's removal of the Signs.

29. <u>Insurance</u>.

A. <u>Property Insurance</u>. Initially, UNM shall insure the Building pursuant to the State of New Mexico Risk Management. UNM's coverages shall be limited to the

extent of coverages provided by the State of New Mexico Risk Management. Notwithstanding the foregoing, upon not less than thirty (30) days' notice from UNM to Tenant, Tenant, at Tenant's expense, shall obtain and maintain commercial property insurance covering the Property ("Property Insurance"). The form of Tenant's property insurance, unless otherwise reasonably specified by UNM, shall cover the perils insured under the ISO Special Causes of Loss Form (CP 10 30). Tenant's coverages shall be limited to the extent of coverages provided by the State of New Mexico Public Schools Insurance Authority ("NMPSIA"). The Property Insurance shall be in an amount equal to one hundred percent (100%) of the full insurable replacement cost of the Improvements. If Tenant obtains property insurance, UNM shall be named "additional insured" under the Property Insurance as specified by NMPSIA.

B. <u>Tenant's Risk Management</u>. Following the Delivery Date, Tenant shall maintain in full force a comprehensive public liability insurance policy covering Tenant's operations, activities, and liabilities on the Premises meeting the requirements of the New Mexico Tort Claims Act ("NMTCA"), N.M. Stat. Ann. §§ 41-4-1 to -27 (1976, as amended through 2010) and as amended or recodified in the future. Through the NMPSIA, Tenant shall obtain liability insurance covering Tenant and Tenant's operations at the Property following the Delivery Date against claims and losses for bodily injury, personal injury and property damage based upon or rising out of its use, occupancy and/or operation of the Property; subject to such coverage limits as are established by State of New Mexico Public Schools Insurance Authority, as revised from time to time.

C. <u>Notice to UNM</u>. Tenant shall deliver to UNM a copy of a certificate of insurance from the New Mexico Public Schools Insurance Authority which shall comply with the provisions of this Lease.

D. <u>Increases in Liability Insurance Coverage</u>. From time to time, by Notice to Tenant, UNM may reasonably increase based on any applicable amendment to the NMTCA to be obtained and maintained by Tenant pursuant to this Lease.

E. <u>Certificates</u>. Prior to the Delivery Date, Tenant shall deliver to UNM proof of insurance coverage from NMPSIA, which may be in the form of a certificate of insurance evidencing all insurance required pursuant to this Lease. Each certificate shall provide that the insurer will not cancel the policy without giving UNM at least thirty (30) days prior written notice.

F. <u>Tenant's Waiver of Subrogation</u>. Tenant releases UNM and waives Tenant's entire right of recovery against UNM for loss or damage arising out of or incident to the perils to be insured against by Tenant under this Lease, which perils occur in, on or about the Property.

G. <u>UNM's Risk Management</u>. Through the State of New Mexico Risk Management, UNM shall obtain liability insurance covering UNM and UNM's operations at the Property against claims and losses for bodily injury, personal injury and property damage based upon or rising out of the development, construction, leasing, use, occupancy and/or operation of the Property; subject to such coverage limits as are stablished by State of New Mexico Risk Management, as revised from time to time.

30. <u>Environmental</u>.

Hazardous Substances. The term "Hazardous Substance" as used Α. in this Lease shall mean any product, substance, chemical, material or waste whose presence, nature, quantity and/or intensity of existence, use, manufacture, disposal, transportation, spill, release or effect, either by itself or in combination with other materials expected to be at the Property, is either (i) potentially injurious to the public health, safety or welfare, the environment, or the Property; (ii) regulated or monitored by any governmental authority; or (iii) a basis for potential liability to any governmental agency or third party under any applicable statute or common law theory. Hazardous Substances shall include, but are not limited to, hydrocarbons, petroleum, gasoline, crude oil or any products or by-products thereof. Tenant shall not engage in any activity in or about the Property which constitutes a Reportable Use (as hereinafter defined) of Hazardous Substances without the express prior written consent of UNM and compliance in a timely manner (at Tenant's sole cost and expense) with all applicable requirements. "Reportable Use" shall mean: (i) the installation or use of any above or below ground storage tank; (ii) the generation, possession, storage, use, transportation, or disposal of a Hazardous Substance that requires a permit from, or with respect to which a report, notice, registration or business plan is required to be filed with, any Governmental Authority. Notwithstanding the foregoing, Tenant, without UNM's prior consent, but upon Notice to UNM and in compliance with all applicable requirements, may use any ordinary and customary materials reasonably required to be used by Tenant in the normal course of the use permitted under this Lease, so long as such use is not a Reportable Use and does not expose the Property or neighboring properties to any meaningful risk of contamination or damage or expose UNM to any liability therefor.

B. <u>Environmental Notice</u>. Each party shall have a duty to give Notice to the other party within thirty (30) days of being notified in writing of any actual or threatened Environmental Event at the Property and/or the Development occurring after the Delivery Date of this Lease. An "Environmental Event" means any of the following:

1. A violation of an Environmental Law;

2. A release, spill, discharge or detection of a Hazardous Substances in, on or from the Property (regardless of whether or not a report is required from Tenant to a Governmental Authority); and,

action.

3. An environmental condition requiring a response, or remedial

C. <u>Remediation</u>. Upon the occurrence of an Environmental Event after the Delivery Date caused by the actions or inactions of Tenant or its agents, employees, assignees, sublessees, contractors, customers or invitees, in addition to other rights available to UNM, UNM shall have the right (but not the obligation) to require Tenant, at Tenant's expense, to remedy such Environmental Event in accordance with the Governmental Requirements, the Environmental Laws and this Lease. UNM may supervise Tenant's cure of the Environmental Event. In addition to other rights and remedies under this Lease, if Tenant fails to timely cure (as reasonably determined by UNM) the Environmental Event, UNM may cure the Environmental Event and, in such event, Tenant will promptly reimburse UNM for all costs and expenses incurred by UNM in curing the Environmental Event and such cure by UNM of an Environmental Event shall not cure any Environmental Event by Tenant pursuant to this Lease;

D. <u>Environmental Information.</u> Tenant shall provide UNM a copy of all notices, tests, inspections, investigations, audits, evaluations, approvals, permits, orders, reports and other documents related to Hazardous Substances in its possession relating to the Property. Promptly upon UNM's request, from time to time, in a form reasonably acceptable to UNM, Tenant shall execute affidavits, representations, estoppels and similar documents concerning Tenant's activities at the Property, compliance of the Property with Environmental Laws, Reportable Uses at the Property and/or Hazardous Substances at the Property.

E. <u>Final Compliance</u>. Upon expiration or the earlier termination of this Lease, the Property shall comply with all Governmental Requirements regarding the environmental condition of the Property, including the Environmental Laws.

F. <u>Release</u>. Tenant waives all claims and releases UNM and UNM's current and future affiliates, partners, officers, directors, members, trustees, regents, contractors, agents and lenders from any and all claims for damage, injury or loss based upon any Hazardous Substances, Reportable Use and/or violation of any Environmental Law at the Property occurring after the Delivery Date.

Environmental Responsibility. Tenant shall be responsible for any G. and all damages, liabilities, judgments, costs, claims, liens, expenses, penalties, loss of permits and attorneys' and consultants' fees arising out of or involving a Hazardous Substance brought onto the Property by or for Tenant and/or Tenant's agents, employees, assignees, sublessees, contractors, customers and invitees after the Delivery Date and during the Term of this Lease. Tenant's obligations under this paragraph shall include, but are not limited to, the effects of any Hazardous Substances, contamination or injury to person, property or the environment created or suffered by Tenant, and the cost of investigation (including consultants' and attorneys' fees and testing), removal, remediation, restoration and/or abatement thereof, or of any Hazardous Substances and/or contamination therein involved. The termination, cancellation or release of this Lease shall not release Tenant from its obligations under this Lease with respect to Hazardous Substances. The expiration of earlier termination of this Lease shall not release Tenant from its obligations under this Lease with respect to Hazardous Substances attributed to Tenant's time of possession of the Property and Building. Notwithstanding the foregoing, Tenant shall not be responsible, however, to the extent the Hazardous Substances were present at, on or under the Property as of the Lease Delivery Date ("Preexisting Hazardous Substances").

H. <u>Survival</u>. The provisions of this section shall survive the expiration or the earlier termination of this Lease.

31. <u>Condemnation</u>. If all of the Property is permanently condemned by eminent domain, this Lease shall terminate on the date of the taking. If a portion of the Property is permanently condemned, this Lease shall terminate as to the portion of the Property condemned upon the date of the taking. If a permanent condemnation of a portion of the Property occurs which does not result in a termination of this Lease under this Section, this Lease shall continue in full force and effect without any modification (other than the description of the Property). All condemnation proceeds related to the value of the land shall be the property of UNM. Tenant shall deliver to UNM all condemnation proceeds and awards related directly to the value of the land received by Tenant. If all or part of the Property is temporarily condemned, this Lease shall continue in full force and effect. Notwithstanding the foregoing, in any condemnation proceeding, Tenant shall be entitled to a condemnation award only for Tenant's leasehold estate in the Property (including the Building) pursuant to this Lease for only the period beginning on the date of the condemnation and ending on the date the Term of this Lease ends.

Damage or Destruction. If any part of the Property is damaged after the 32. Delivery Date, Tenant, at its sole cost and expense, shall repair, restore, replace and/or rebuild the Property, including the Property and the Improvements, to a utility, value, size and condition at least as good and as valuable as existed prior to the damage or destruction. The Property Insurance proceeds shall be delivered to Tenant and used by Tenant to promptly restore the Property to at least as good a utility, value, size and condition as existed prior to the casualty, damage or destruction. Notwithstanding the foregoing, if the Property is damaged and rendered unsuitable for use, in Tenant's reasonable discretion, during the last ten (10) years of the Term, including any extension of the Term pursuant to a Renewal Option that has been exercised by Tenant prior to the casualty, damage or destruction, Tenant, in Tenant's sole discretion, may terminate this Lease. If Tenant terminates this Lease pursuant to this section, Tenant shall remove, at Tenant's expense, all of damaged and remaining Improvements, including but not limited to, the Property. Without limiting the foregoing, if the Lease is terminated by Tenant pursuant to this section, Tenant also shall perform and satisfy Tenant's obligations pursuant to this Lease arising upon the expiration or earlier termination of this Lease, including obligations regarding return of the Property. In the event of such a termination, all insurance proceeds shall be delivered to and be the property of UNM, minus (i) such amounts incurred by Tenant to obtain such proceeds, (ii) such amounts necessary to meet Tenant's obligations under this Lease regarding the removal of Improvements and returning the Property in the condition required by this Lease; (iii) and such portion of the proceeds that must be delivered by Tenant to Tenant's lender holding the first lien on Tenant's leasehold estate in the Property) and (iv) any rental loss/business interruption proceeds from insurance policies. In such events, Tenant, in good faith, shall endeavor to maximize the amount of the insurance proceeds obtained by Tenant.

33. <u>Estoppel Certificates</u>. Upon the request of UNM or Tenant, at any time, and from time to time, but no more often than twice in any calendar year, UNM and Tenant will execute and deliver to the other, within twenty (20) days after such request, a written estoppel certificate, duly executed in a form reasonably requested by the other party. Upon the request of UNM, Tenant shall obtain an Estoppel Certificate from every subtenant or occupant, if any, at the Property, within thirty (30) days after such request, covering such matters and in a form reasonably requested by UNM.

34. <u>Tenant's Default.</u> The occurrence and continuation without cure for thirty (30) days after notice from UNM to Tenant of any of the following events (individually "Event of Default" and collectively "Events of Default") shall constitute a default by Tenant under this Lease:

A. The failure by Tenant to pay any money or other amount due under this Lease in full when due.

B. The failure by Tenant to make timely performance of any duty or obligation contained in this Lease or in any other agreement, document or instrument between UNM and Tenant.

C. Any representation or warranty by Tenant to UNM is or becomes false or untrue.

D. A failure of Tenant to use the Property for anything other than a Permitted Use at the Property.

E. An abandonment of the Property by Tenant.

If Tenant's default is such that it cannot be reasonably cured by Tenant within thirty (30) days, UNM agrees it will not pursue any right or remedy so long as Tenant initiates cure within the thirty (30) day period and diligently pursues completion of the cure without material interruption or delay.

A notice pursuant to this paragraph shall constitute a notice under the New Mexico Forcible Entry and Detainer Statute. A notice under the New Mexico Forcible Entry and Detainer Statue shall constitute a notice of default for purposes of this Lease.

In no event shall Tenant be liable to UNM for special damages, consequential damages, lost profits and/or punitive damages.

35. UNM's Remedies.

A. Upon the occurrence of any one or more Events of Default and continuation thereof beyond the applicable cure or grace period, without further notice or demand, and without limiting UNM from the exercise of any right or remedy which UNM

may have by reason of such default, UNM, in UNM's discretion, may do all or any of the following:

1. Discontinue the Work.

2. Terminate this Lease.

3. Terminate Tenant's right to possession of the Property. In such event, Tenant agrees to immediately surrender possession of the Property to UNM.

4. Recover from Tenant all damages incurred by UNM by reason of Tenant's default.

5. Maintain Tenant's right to possession, in which case this Lease shall continue in effect, whether or not Tenant shall have abandoned or surrendered, or attempted to abandon or surrender, the Property.

6. Initiate legal proceedings, as deemed appropriate by UNM.

7. Cure the default (including an Environmental Event) and collect from Tenant the cost of such cure.

8. Pursue any other remedy now or hereafter available to UNM at law, in equity, pursuant to this Lease, or otherwise.

Except when otherwise agreed to in writing by UNM, Tenant shall remain liable to UNM following any surrender or attempted surrender of the Property. UNM can re-enter the Property without such action constituting a surrender of the Property or a termination of this Lease. The initiation of legal proceedings, by UNM against Tenant including, but not limited to, a forcible entry and detainer action, shall not be deemed to terminate this Lease.

B. In addition to other remedies, if this Lease shall terminate for any reason whatsoever, UNM or UNM's agents and employees, without further notice, immediately or at any time thereafter, may enter upon and/or reenter the Property and possess or repossess it either by summary process proceedings, ejectment or by any suitable action or proceeding at law or by agreement, or by force or otherwise, and may dispossess and remove Tenant and all other persons and property from the Property without being liable to Tenant. The words "enter" or "reenter", "possess" or "repossess" as used herein; are not restricted to their technical legal meaning.

C. In the event of any breach or threatened breach by Tenant of any agreement, term, covenant or condition contained in this Lease, UNM shall be entitled to enjoin such breach or threatened breach though reentry, summary proceedings, and/or other remedy.

D. All obligations and agreements to be performed by Tenant as provided in this Lease will be performed by Tenant at the sole cost of Tenant. Even so, if Tenant fails to pay any money required to be paid by Tenant or fails to perform any act on the part of Tenant required by this Lease, and the failure continues for thirty (30) days after Notice by UNM (and any default Notice shall be deemed to be Notice pursuant to this paragraph) UNM may, but will not be obligated to, without waiving or releasing Tenant from any obligation of Tenant, make the payment or perform the act on behalf of Tenant. In such event, Tenant agrees to promptly reimburse UNM, together with Default Interest (as defined below) from the date of UNM's payment, for all monies expended by UNM, including costs, attorneys' fees and expenses related thereto.

E. All rights and remedies of UNM in this Lease shall be cumulative. The exercise by UNM of any one or more of the rights or remedies provided shall not preclude the simultaneous or later exercise by UNM of any or all other rights or remedies provided for in this Lease. The doctrine of "election of remedies" shall not apply to this Lease.

F. In no event shall Tenant be liable to UNM for special damages, consequential damages, lost profits (other than Rent) and/or punitive damages.

G. Tenant agrees and expressly waives any right of redemption and any right to reinstate this Lease under present or future law.

36. <u>UNM's Default</u>. In the event UNM defaults under this Lease, after thirty (30) days written Notice from Tenant to UNM and UNM's failure to cure the default in such period, Tenant shall have all rights and remedies available at law, in equity, pursuant to this Lease or otherwise, including the right to terminate this Lease. Notwithstanding the foregoing, if the default is such that it cannot be reasonably cured by UNM within thirty (30) days, Tenant agrees it will not pursue any right or remedies so long as UNM initiates cure within the thirty (30) day period and diligently pursues completion of the cure without material interruption or delay. In no event shall UNM be liable to Tenant for special damages, consequential damages, lost profits and/or punitive damages.

37. <u>Waiver of Jury Trial.</u> The parties to this Lease waive all rights to a trial by a jury.

38. <u>Recording</u>. This Lease shall not be recorded. Subject to the provisions set forth above, a memorandum of lease ("Memorandum"), in a form mutually acceptable to UNM and Tenant, shall be executed and recorded by UNM and Tenant upon the request of either party.

39. <u>Time is of the Essence</u>. Time is of the essence regarding this Lease and the performance by both parties of their obligations (including but not limited to payment of Rent) pursuant to this Lease.

40. <u>Default Interest</u>. Upon the occurrence of an Event of Default, all amounts owed by Tenant to UNM and not paid when due pursuant to this Lease shall accrue interest ("Default Interest") from the date of the default (not the date of Notice) at the then applicable statutory judgment rate, calculated and established at the time of the Event of Default.

41. <u>Governing Law</u>. This Lease shall be construed by and governed in accordance with the law of the State of New Mexico.

42. <u>Sale of the Property by UNM</u>. If the Property is sold, devised, traded, gifted, transferred or otherwise conveyed, the new owner of the Property will be deemed, without further agreement, to have assumed and agreed to carry out any and all of the obligations of UNM in this Lease. In conjunction with any such event, UNM shall be automatically released from all liability and obligation to Tenant pursuant to this Lease arising or based on events occurring after the date of the conveyance.

43. <u>Exculpation</u>. Tenant shall look solely to UNM's interest in the Property and to no other assets of UNM for satisfaction of any liability of UNM to Tenant. Tenant agrees to not seek recourse personally against UNM and/or any owner, member, regent, employee, consultant, agent or contractor of UNM, nor seek recovery from or against any of UNM's assets other than the Property.

44. <u>Brokerage Commissions</u>. The parties acknowledge to each other that no brokers have been involved in the transaction covered by this Lease and that no fee, commission or other monies are owed to any third person in conjunction with this Lease.

45. <u>Absolute Lease</u>. The parties intend for this Lease to be an "absolute lease." Therefore, absolutely all costs and expenses related to the Property shall be paid by Tenant. Except as expressly stated in this Lease, UNM shall not pay any costs, expenses, fees or other charges related to the Property and/or in conjunction with this Lease.

46. <u>UNM Purchase Option</u>. UNM to have the option to purchase Tenant's leasehold interest in the Property (including the Building) pursuant to this Lease ("UNM Purchase Option"). The UNM Purchase Option may be exercised by UNM or assigned by UNM to an entity affiliated with or owned by The University of New Mexico. Within sixty (60) days following UNM's exercise of the UNM Purchase Option, Tenant and UNM shall enter into a Purchase and Sale Agreement, in a form established by UNM. The purchase price for the UNM Purchase Option shall be the final, out-of-pocket cost of the Building paid by Tenant, as reduced on a straight line, fully amortizing basis over the Term, (i.e. the purchase price for the UNM Purchase Option shall decline by two and one-half percent (2.5%) each year during the Term). In addition, the purchase price shall be increased by the unamortized out-of-pocket cost of major capital expenses and major capital improvements to major systems in the Building (i.e. HVAC, plumbing, mechanical and electrical) incurred by Tenant after the initial construction of the Building (individually "Capital Improvement" and collectively "Capital Improvements"). Each Capital

Improvement shall be amortized on a straight line, fully amortizing basis over the expected useful life of the specific Capital Improvement. The purchase price pursuant to the UNM Purchase Option shall be increased to include the unamortized portion of each Capital Improvement. The closing pursuant to the UNM Purchase Option shall occur the date which is fifteen (15) days after the date UNM obtains final approval from the New Mexico State Board of Finance of UNM's purchase of the Property pursuant to the UNM Purchase Option.

47. <u>Quiet Possession</u>. Provided that no Event of Default has occurred and is continuing beyond any applicable grace or cure period, Tenant shall have quiet possession of the Property during the Term, subject to the provisions of this Lease.

48. <u>Return of the Property</u>. Upon the expiration of the Term or the earlier termination of this Lease, Tenant will deliver to UNM the Property, including the Building, in good repair and condition, except for reasonable wear and tear. Upon the expiration or earlier termination of this Lease, Tenant will perform all of the following:

A. Remove all signs at or related to the Property associated with Tenant;

B. Repairs necessary to secure the Property; and,

C. Remediate the Property to the extent necessary for the Property to be in full and complete compliance with the then existing Environmental Laws; provided, however, in no event shall Tenant be obligated to remediate Hazardous Substances and/or other contamination which existed at the Property prior to the date of this Lease.

In conjunction with the above activities, Tenant shall repair all damage to the Property.

At that time, all such property and improvements will become the property of UNM. Tenant agrees that it has no interest in the land related to the Property other than that of a lessee pursuant to this Lease. At the end of the Term or earlier termination of this Lease, Tenant shall execute in favor of UNM and deliver to UNM a Quitclaim Deed, in recordable form, covering the Property, including the Property and the other Improvements. The Quitclaim Deed shall be in a form, scope and content reasonably acceptable to UNM and Tenant.

49. <u>No Liens</u>. Tenant may not grant a lien, security interest, assignment, leasehold mortgage or leasehold deed of trust covering Tenant's interest in this Lease and/or Tenant's leasehold estate in the Property.

50. <u>No Subordination</u>. At no time will UNM subordinate any interest held by UNM in the Property.

51. <u>Holding Over</u>. No holding over by Tenant after the end of the Term or the earlier termination of this Lease, whether with or without the consent of UNM, will operate to extend or renew this Lease. Any holding over will be construed as a tenancy from month to month (not a tenancy from year to year). The hold over tenancy will be subject to all of the terms and provisions of this Lease. Furthermore, Tenant shall pay UNM rent during the period of the hold over tenancy in an amount determined by UNM pursuant to this section. If a hold over tenancy occurs, UNM shall calculate an amount of annual rent which is seven percent (7%) of the then existing fair market value replacement cost of the Building; such rent shall be paid monthly by Tenant to UNM on the first day of each month during the period of the hold over tenancy.

52. <u>UNM's Access</u>. After Notice to Tenant, UNM and UNM's contractors, employees, lenders and agents shall have the right to enter the Property at all reasonable times regarding non-emergency situations and/or routine inspections. Regarding emergency situations, UNM and UNM's employees, contractors and agents shall have the right to immediately enter the Property without Notice to Tenant.

53. <u>Authority</u>. By signing this Lease, Tenant represents and warrants to UNM:

A. Tenant is a political subdivision of the State of New Mexico created, validly existing and in good standing under the law of the State of New Mexico.

B. Tenant has full legal power, authority and right to sign, deliver and perform the obligations of Tenant under this Lease.

C. The transactions contemplated by this Lease and each person signing this Lease have been duly authorized by all requisite action.

D. All signatures on this Lease for Tenant are genuine.

E. No remaining action or third-party consent is required regarding Tenant in conjunction with this Lease.

54. <u>Amendment</u>. No change, amendment, modification, revision, cancellation or discharge of this Lease shall be valid unless it is in writing and signed by the parties to this Lease. This Lease shall not be amended by any action, inaction, "course of dealing" or other similar event.

55. <u>Waiver</u>. No waiver or failure by either party to enforce any breach of any provision by the other party shall be construed to be a waiver of any subsequent breach by such party, regardless of the time, nature or form of the subsequent breach.

56. <u>Notice</u>. Any notice under this Lease ("Notice") shall be in writing and may be either hand delivered, sent by recognized overnight courier for next business day delivery or mailed, postage prepaid, certified mail, return receipt requested, addressed to the parties as follows:

Board of Education for the Gallup-McKinley County Schools <u>640 Boardman</u> <u>Gallup, New Mexico 87301</u> <u>Attention: Superintendent of Schools</u>
University of New Mexico Real Estate Department 2811 Campus Blvd., NE Albuquerque, NM 87102 Attention: Director of Real Estate
University of New Mexico Real Estate Department 1 University of New Mexico MSC 06-3595 Albuquerque, NM 87131-0001 Attention: Director of Real Estate and

University of New Mexico Office of University Counsel 1 University of New Mexico MSC 05-3440 Albuquerque, NM 87131-0001 Attention: Director of Real Estate

If any Notice is hand-delivered, it shall be deemed given upon delivery. If any Notice is sent by recognized overnight courier, it shall be deemed given upon delivery by the courier. If any Notice is mailed, it shall be deemed given three business days after deposit in the United States mail. A party may change its address for Notices by sending a Notice to the other party pursuant to the terms of this section.

57. <u>Captions</u>. The headings or captions used in this Lease are for convenience and reference only, and in no way define, limit or describe the scope or intent of this Lease or any part, section, paragraph or subparagraph thereof.

58. <u>Severability</u>. If any provision of this Lease is found by a court to be unenforceable, invalid or contrary to law, such finding shall not invalidate or otherwise affect the enforceability of the remaining provisions of this Lease.

59. <u>Successors and Assigns</u>. Each term of this Lease shall extend to and bind all successors, assigns, heirs, devisees, legal representatives, personal representatives and trustees of the parties hereto.

60. <u>Additional Documents</u>. Parties to this Lease agree to execute such other and further documents as are reasonably necessary to carry out the transactions covered by and/or related to this Lease.

61. <u>Counterparts</u>. This Lease may be executed in one or more counterparts, each of which will be deemed to be an original, but all of which together will constitute one and the same instrument.

62. <u>Exhibits, Attachments and Addendums</u>. All exhibits, attachments and addendums to this Lease are incorporated herein by reference.

63. <u>Property Information</u>. Upon UNM's written request, but no more frequently than once in any calendar year, Tenant shall provide to UNM such information as is reasonably requested by UNM regarding the Property and/or Tenant's activities at the Property:

64. <u>New Mexico Public Records Statute</u>. The parties to this Lease understand and acknowledge that they are subject to the New Mexico Public Records Statute.

65. Liability. Each party shall be responsible for such party's acts and omissions in connection with this Lease. Any liability incurred in connection with this Lease is subject to the immunities and limitations of the New Mexico Tort Claims Act, NMSA 1978 §§ 41-4-1 *et seq.*, as the same may be amended or recodified from time to time in the future. In addition, UNM and Tenant shall provide and maintain, at its own expense, a program of insurance or self-insurance covering its activities and operations hereunder that with respect to the parties complies with the coverage requirements of the New Mexico Tort Claims Act, N.M. Stat. Ann. § 41-4-1 *et seq.* (1978). Such a program of insurance or self-insurance shall include, but not be limited to, comprehensive general liability and professional liability to the limits providing under the New Mexico Tort Claims Act. Upon written request, either party shall provide the other with a certificate evidencing such coverage.

66. <u>Naming Rights</u>. All names used by Tenant in conjunction with the Property and/or Tenant's activities associated with the Property shall be subject to UNM's prior review and written approval.

67. <u>Rules and Regulations</u>. Tenant, at Tenant's expense, shall comply with rules and regulations reasonably established by UNM, from time to time.

68. <u>Common Area Charges</u>. If in the future UNM establishes common area or other similar charges regarding buildings on the University of New Mexico campus in Gallup, Tenant shall pay to UNM Tenant's proportionate share of such charges. Tenant's proportionate share shall be calculated based on the square footage of the Building compared to the square footage of all buildings covered by the applicable charge.

69. <u>Parking Adjustments.</u> During the term, UNM may reasonably alter, reconfigure and/or relocate parking for the Property. Any changes in parking shall consider student safety and must mitigate the dangers to the students utilizing the Property.

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70. <u>No Joint Venture or Partnership</u>. UNM and Tenant intend that the legal relationship created by this Lease be solely that of lessor and lessee. Nothing in this Lease is intended to create a joint venture, partnership, or other relationship (except lessee and lessor). Nothing in this Lease shall make UNM liable for Tenant's actions and/or omissions.

71. <u>Attorney Review</u>. UNM and Tenant each acknowledge and agree that this Lease is a legally binding document and that each party has had a full opportunity to have its respective attorney review, revise and negotiate this Lease. Consequently, neither party shall be deemed to have had the responsibility of drafting this Lease if this Lease at any time is construed or interpreted.

This Lease is executed and delivered.

UNM:

THE REGENTS OF THE UNIVERSITY OF NEW MEXICO, a body corporate of the State of New Mexico

By:____

Teresa Costantinidis, Executive Vice President for Finance and Administration

Tenant:

BOARD OF EDUCATION FOR THE GALLUP-MCKINLEY COUNTY SCHOOLS

By:__

Christopher Mortensen, Board President Agent and representative of the Board of Education for the Gallup-McKinley County Schools

REVIEWED AND APPROVED BY:

THE REGENTS OF THE UNIVERSITY OF NEW MEXICO

By:_____ THOMAS M. NEALE Director of Real Estate

APPROVED AS TO FORM FOR UNM:

HURLEY, TOEVS, STYLES, HAMBLIN & PANTER, P.A.

By: _____ MARK STYLES

REVIEWED AND APPROVED BY:

GALLUP-McKINLEY COUNTY SCHOOLS

By:_____ MIKE HYATT Superintendent of Schools

APPROVED AS TO FORM FOR TENANT:

HIMES, PETRARCA & FESTER, CHTD.

By: _____ ANDREW M. SANCHEZ

P:/MSS/UNM/Gallup Public Schools/11 Lease FINAL 080723

EXHIBIT A PROPERTY DEPICTION



TAB 12

<u>#12</u>

Categorization of Reserves Report, Consolidated, Pursuant to UAP 7000 (Presenters: Jeremy Hamlin and Joe Wrobel, Health Sciences Budget Office)



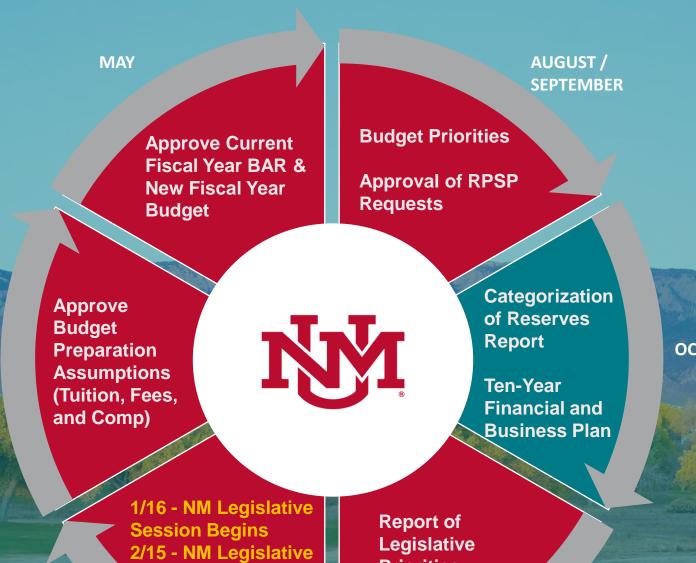
UAP 7000 Categorization of Reserves

WEDNESDAY, OCT 18, 2023

PREPARED BY: OFFICE OF PLANNING, BUDGET, AND ANALYSIS AND HEALTH SCIENCES BUDGET OFFICE

ANNUAL BUDGET CYCLE

MARCH / APRIL



Priorities

JANUARY /

FEBRUARY

Session Ends

DECEMBER

OCTOBER

Reporting and Review of Fund Balances

Regents' Policy 7.20: Budgets and Fund Balances, and University Administrative Policy (UAP) 7000: Budgets and Reserves, require the UNM budget offices to submit a comprehensive report to the Regents regarding University reserves each year.



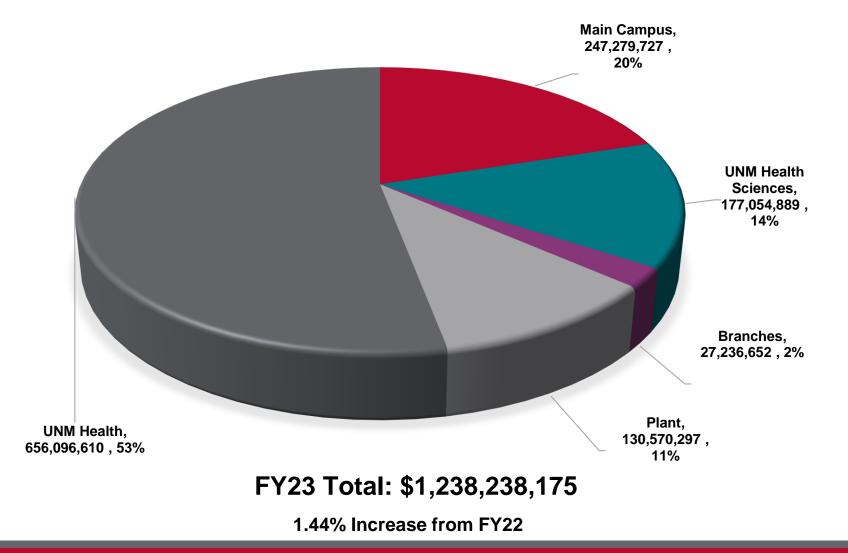
The Importance of University Reserves

- University Reserves provide liquidity which is a foundational element of the University Bond Rating.
- The University uses reserves to mitigate unplanned budget reductions, adapt to changes and challenges such as enrollment reductions, health care reform, and to invest in mission critical initiatives.
- Reserves are non-recurring resources used as a bridge to avoid actions that damage our mission, such as un-planned layoffs, cuts in student or community services, or lapses in infrastructure maintenance.

 Reserves are a necessary element of working capital to sustain very large research and clinical care operations that are essentially cost reimbursable. Universities do not have access to unsecured commercial lines of credit to bridge timing gaps between collecting revenues and operating expenditures.



FY23 Consolidated Ending Reserves



NOTE: FY22 Consolidated Reserves - \$1,220,710,908



Primary Reserve Ratio by Campus

•The Primary Reserve Ratio (PRR)

provides a snapshot of financial strength and flexibility by indicating how long the institution could function using its expendable net position (i.e. reserves) without relying on additional net position generated by operations.

PRR = Expendable Net Position Total Operating Expense

Primary Reserve Ratio by Campus										
Campus	Best Practice / Benchmark	FY22	FY23							
UNM Main Campus Operations	.2550	0.31 🥑	0.34 🥑							
UNM Health Science Operations	.2550	0.21 🕕	0.20 🕕							
UNM Health Operations	.2550	0.35 🥑	0.34 🥑							
UNM Branch Campus Operations	.55	0.60 🕑	0.64 🕑							

Meets or exceeds benchmark

Below benchmark

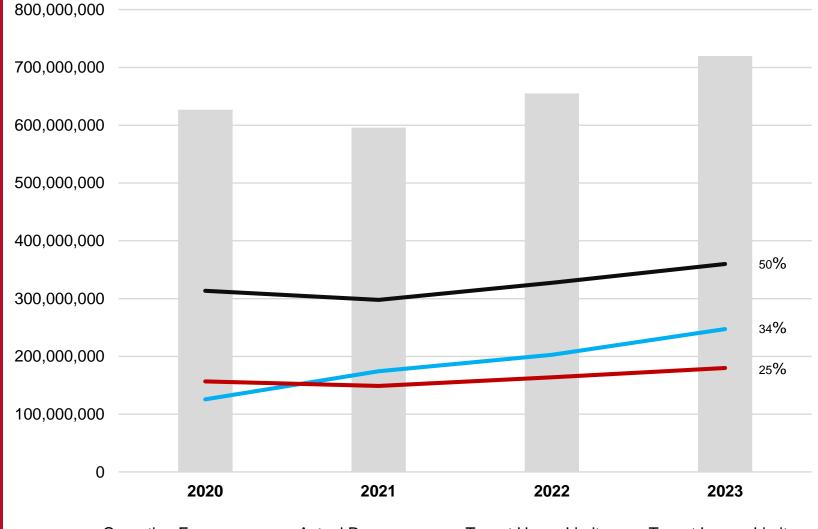


cover 3 to 6 months of expenses.

UNM Main Campus Operations

Primary Reserve Ratio	Days of Operating Expense
.50	183
.45	164
.40	146
.35	128
.30	110
.25	91

Main-Reserves as a % of Operating Expenses



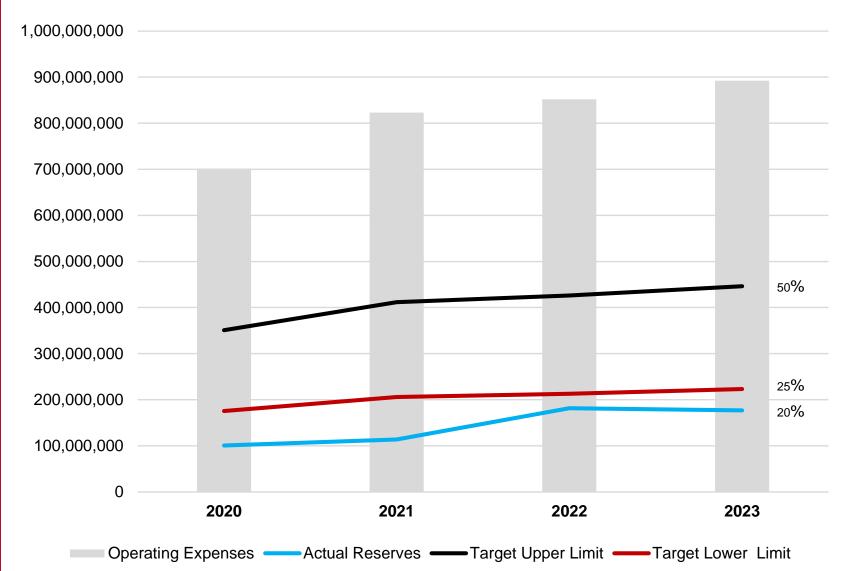
Operating Expenses ——Actual Reserves ——Target Upper Limit ——Target Lower Limit



UNM Health Sciences Operations

Primary Reserve Ratio	Days of Operating Expense
.50	183
.45	164
.40	146
.35	128
.30	110
.25	91
.20	73

UNM Health Sciences-Reserves as a % of Operating Expenses

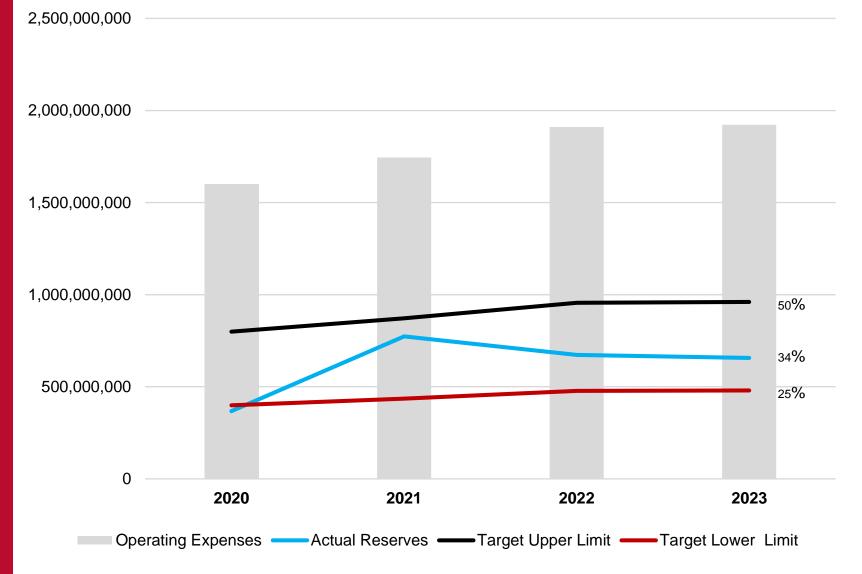




UNM Health Operations

Primary Reserve	Days of Operating
Ratio	Expense
.50	183
.45	164
.40	146
.35	128
.30	110
.25	91

UNM Health-Reserves as a % of Operating Expenses

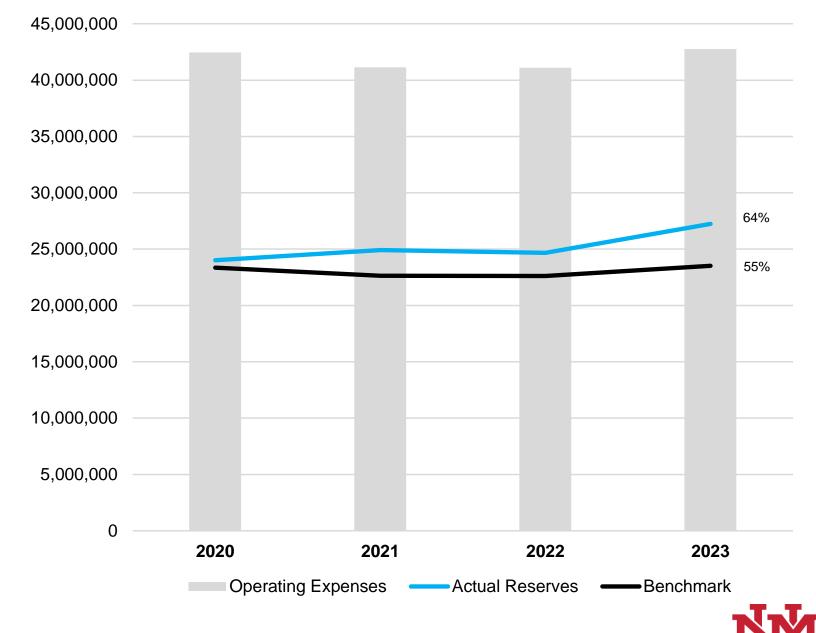




UNM Consolidated Branch Campus Operations

Primary Reserve Ratio	Days of Operating Expense
.65	237
.60	219
.55	201
.50	183
.45	164
.40	146

Branches-Reserves as a % of Operating Expenses



Reserve Categories

Committed: Includes funds where a formal, legally binding obligation exists

- Purchase orders
- Signed offer letters
- Documented cost share requirements
- All endowed and non-endowed funds

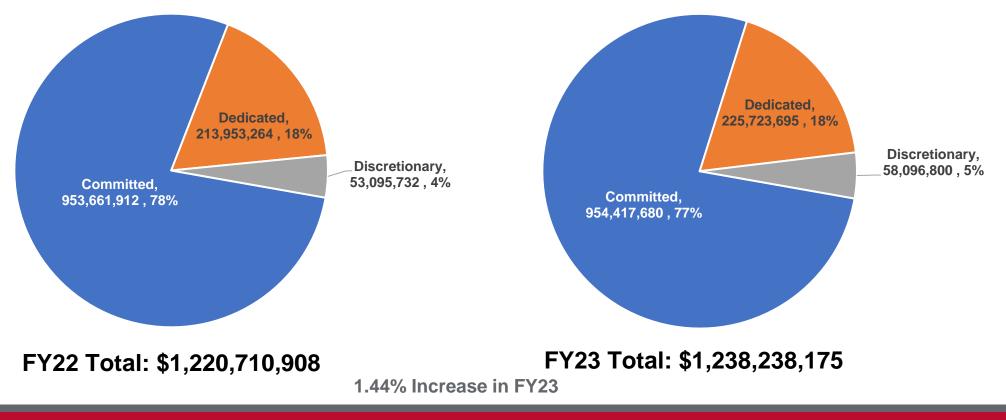
•Dedicated: Includes funds with a clear, focused purpose and documented description that identifies the entity or individual initiating the dedication

- Reserves dedicated by deans for specific purpose
- Purchases of equipment
- Bridge funding

•Discretionary: Includes remaining reserves after accounting for all committed and dedicated funds.



UNM Consolidated Ending Reserves by Category





FY23 Ending Reserves by Campus and Category

	Committed	Dedicated	Discretionary	Total Reserves	
Main Campus Operations	114,126,780	92,723,184	40,429,763	247,279,727	
UNM Health Sciences Operations	97,736,669	76,084,800	3,233,420	177,054,889	
Branch Operations	5,418,124	8,811,623	13,006,905	27,236,652	
Subtotal Campus Operations	217,281,573	177,619,607	56,670,088	451,571,268	36.5%
	48%	39%	13%		
Plant Funds	81,039,497	48,104,088	1,426,712	130,570,297	10.5%
	62%	37%	1%		
Hospital Operations	537,391,570	-	-	537,391,570	
SRMC Operations	24,722,254	-	-	24,722,254	
UNMMG Operations	93,982,786	-	-	93,982,786	
Subtotal UNM Health Operations	656,096,610	-	-	656,096,610	53.0%
Grand Total	954,417,680	225,723,695	58,096,800	1,238,238,175	



FY23 Ending Reserves

Summary of All Committed Reserves by Category Type

Committed Category	Total
Hospital Operations ¹	\$ 656,096,610
Donor Designated and Scholarships	132,319,356
Capital Initiatives ²	81,039,497
Miscellaneous Fringe Benefit Reserves	14,195,147
One Time University Initiatives and Other ³	13,118,231
HED-required 3% Reserve	11,636,033
Purchase Orders & Service Contracts	11,252,192
RPSP and Special Appropriation Reserves	11,105,653
Faculty Startup, Faculty Contracts/ Chair & Dean Packages	9,661,649
Cost Share & Research Awards	7,401,876
Course Fees	3,690,639
Capital Equipment (< \$5k)	2,900,798
Total Commitments	\$ 954,417,680

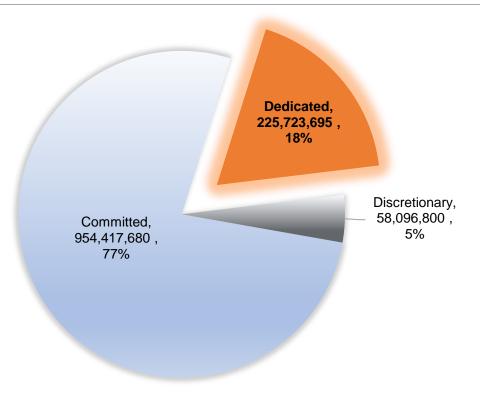
1. UNM Hospital Reserves are committed under the HUD Mortgage contract and the Bernalillo County lease agreement and the Mill Levy agreement.

2. Plant Funds is comprised of Major and Minor Capital projects and Appropriations which are dedicated to projects; capital start up costs; IT projects; Integrated Campus Plan; Facility Investment Needs/Renewal and Replacement and Debt Service Reserves; HSC Cancer Center Rainscreen Project; College of Nursing Health Solutions building, SOM equipment purchases and capital initiatives; HSC cost share and remodels; Local Bonds issued by Branch Campuses; Valencia Westside Building, Fire Safety and infrastructure projects; Gallup Career Tech Center; Los Alamos Workforce Development Lab; Taos Infrastructure Repair Projects.

3. Other: Mandatory student fees, debt service, etc.



UNM Consolidated FY23 Dedicated Reserves



FY23 Total: \$1,238,238,175



FY23 Ending Reserves

Summary of All Dedicated Reserves by Category Type

Dedicated Category	Total
Startup for Researchers and Chair Initiatives	\$ 76,793,399
Campus Plant Funds ¹	55,404,715
Department Initiatives and Other ²	53,621,694
Research Bridge Funding	21,138,378
Professional Service Contracts	6,916,740
Travel/Professional Development	5,346,243
Capital Equipment (< \$5k)	4,398,756
Faculty Initiatives and Seed Funding	2,103,770
Total Department Dedications	\$ 225,723,695

1. Campus Plant Funds is comprised of infrastructure projects, renewal and replacement projects and equipment replacements. Auxiliary units like Housing, Parking, Food Service include dedications for parking lot resurfacing, food service equipment, repair and maintenance to dorm buildings; HSC primarily dedicated to SOM Maintenance, Equipment refresh and Debt Service; Cancer Center Capital initiatives, CON Equipment and supplies; Branches primarily for infrastructure projects.

2. Includes reserves dedicated to cover the cost of instruction (e.g. faculty overloads, summer instruction, adjunct professors, teaching assistants), undesignated scholarships, deficit reduction plans, and general operating expenses necessary for day-to-day operations.



APPENDIX



Attachment I - Summary of Reserves by Campus

	Reserve June 30 2022	Reserve June 30 2023	Change FY 2022-2023	% Change
Main Campus				
Instruction and General	82,430,282.33	106,186,863.19	23,756,580.86	28.82%
Student Social And Cultural	3,259,000.29	2,685,856.43	(573,143.86)	-17.59%
Research	34,805,362.33	37,302,672.70	2,497,310.37	7.18%
Public Service	26,306,349.44	31,095,801.78	4,789,452.34	18.21%
Internal Services	14,912,055.85	19,383,311.11	4,471,255.26	29.98%
Student Financial Aid	31,180,869.76	40,399,954.69	9,219,084.93	29.57%
Auxiliary Enterprises	9,740,514.53	9,440,564.57	(299,949.96)	-3.08%
Athletics	488,548.14	784,702.53	296,154.39	60.62%
Total Main Campus	203,122,982.67	247,279,727.00	44,156,744.33	21.74%
UNM Health Sciences				
Instruction and General	10,528,893.73	11,788,877.80	1,259,984.07	11.97%
Student Social And Cultural	94,988.00	84,631.14	(10,356.86)	-10.90%
Research	40,122,456.00	50,339,622.08	10,217,166.08	25.46%
Public Service	119,739,901.18	101,413,213.09	(18,326,688.09)	-15.31%
Internal Services	27,943.70	94,318.93	66,375.23	237.53%
Student Financial Aid	12,661,611.83	14,855,162.04	2,193,550.21	17.32%
Independent Operations	(1,762,382.84)	(1,520,936.40)	241,446.44	-13.70%
Total UNM Health Sciences	181,413,411.60	177,054,888.68	(4,358,522.92)	-2.40%
UNM Health				
UNM Health	673,291,941.00	656,096,610.00	(17,195,331.00)	-2.55%
Total UNM Health	673,291,941.00	656,096,610.00	(17,195,331.00)	-2.55%
Branches				
Instruction and General	20,614,340.19	23,340,697.68	2,726,357.49	13.23%
Research	.00	2,936.53	2,936.53	.00%
Public Service	1,409,002.78	1,565,952.17	156,949.39	11.14%
Internal Services	41,327.18	41,541.46	214.28	.52%
Student Financial Aid	1,095,774.36	1,253,557.62	157,783.26	14.40%
Auxiliary Enterprises	1,161,058.33	706,005.40	(455,052.93)	-39.19%
Student Social and Cultural	352,264.92	325,960.66	(26,304.26)	-7.47%
Total Branches	24,673,767.76	27,236,651.52	2,562,883.76	10.39%
Plant Funds				
Plant Funds	138,208,804.00	130,570,296.74	(7,638,507.26)	-5.53%
Total Plant Funds	138,208,804.00	130,570,296.74	(7,638,507.26)	-5.53%
Grand Total	1,220,710,907.03	1,238,238,173.94	17,527,266.91	1.44%



Fiscal Year Ending - 2023 Attachment II - Summary of Reserves by College/School/Division

	Instruction and General	Student Social and Cultural	Research	Public Service	Internal Services	Student Financial Aid	Auxiliary Enterprises	Athletics	Independent Operations	FY 2023 Total Current Unrestricted	FY 2022 Total Current Unrestricted	Net Change
College/School/Division												
Presidents Office	4,731,311.26	.00	.00	(18,629.21)	.00	(22,848.41)	.00	.00	.00	4,689,833.64	4,087,204.84	602,628.80
Compliance Ethics & Equal Opp	377,794.79	.00	.00	.00	.00	.00	.00	.00	.00	377,794.79	317,405.91	60,388.88
Govt & Community Relations Office	62,136.62	.00	.00	451,232.89	.00	.00	.00	.00	.00	513,369.51	427,920.01	85,449,50
University Counsel Office	179,933.86	.00	866.53	.00	.00	.00	.00	.00	.00	180,800.39	90,584.00	90,216.39
LGBTQ	41,048.26	(1,509.60)	.00	4,809.03	.00	.00	.00	.00	.00	44,347.69	68,660.80	(24,313.11)
Univ Communication & Marketing	448,517.75	.00	.00	23,397.83	13,011.03	.00	.00	.00	.00	484,926.61	433,061.99	51,864.62
ENLACE	.01	.00	.00	.00	.00	.00	.00	.00	.00	.01	.01	.00
VP Inst Advancement Alumni Relation	.00	.00	.00	187,261.50	.00	187,574.67	.00	.00	.00	374,836.17	353,947.71	20,888.46
VP for Equity and Inclusion	498,982.82	18.97	25,125.25	7,754.90	.00	.00	.00	.00	.00	531,881.94	394,428.79	137,453.15
Ombuds Services	.00	.00	.00	.00	148.108.71	.00	.00	.00	.00	148,108.71	129,023.09	19,085.62
Development Office	684.91	.00	.00	7.385.00	.00	.00	.00	.00	.00	8,069.91	21,629.31	(13.559.40)
Internal Audit Department	279,026.57	.00	.00	.00	.00	.00	.00	.00	.00	279,026.57	236,012.16	43,014.41
Athletics	351.636.57	.00	.00.	674,190.33	.00	415,250.31	(222,45)	784,702.53	.00	2,225,557.29	1,510,991.97	714,565.32
Board of Regents	(20.804.56)	.00	.00	.00	.00	.00	.00	.00	.00	(20.804.56)	70,948.03	(91.752.59)
Subtotal President	6,950,268.86	(1,490.63)	25,991.78	1,337,402.27	161,119.74	579,976.57	(222.45)	784,702.53	.00	9,837,748.67	8,141,818.62	1,695,930.05
Global Education Office	1,220,791.35	4,887.33	.00	252,315.43	42.484.42	36,130.00	.00	.00	.00	1,556,608.53	1.081.620.98	474,987.55
Harwood Foundation	36,520.11	.00	.00	828,563.53	.00	284,720.54	15,847.83	.00	.00	1,165,652.01	1,173,963.05	(8,311.04)
OSE Optical Science and Engineering	69,142.29	.00	.00	4,450.00	.00	.00	.00	.00	.00	73,592.29	107,147.64	(33,555.35)
Center for Teaching Excellence CTE	9.74	.00	.62	.00	.00	43,146.53	.00	.00	.00	43,156.89	38,847.33	4,309.56
NSMS Nano Science & Micro Systems	53,482.10	.00	.00	.00	.00	.00	.00	.00	.00	53,482.10	62,507.27	(9,025.17)
Parent Association - EM	646.99	.00	.00	47.07	.00	91.20	.00	.00	.00	785.26	1.633.22	(847.96)
Undergraduate Education Support	87,976.00	.00	.00	.00	.00	.00	.00	.00	.00	87,976.00	87,975.00	1.00
Institutional Research	20,353.21	.00	.00.	.00	.00	.00	.00	.00	.00	20,353.21	14,680.25	5,672.96
Institute of Design & Innovation	129,614.23	.00	1,485.72	.00	.00	.00	.00	.00	.00	131,099.95	79,573.98	51,525.97
GNSPI	255,878.45	.00	162,186.64	.00	.00	.00	.00	.00	.00	418,065.09	240,200.12	177,864.97
KUNM	.00	.00	.00	680,147.87	.00	.00	.00	.00	.00	680,147.87	915,919.15	(235,771.28)
Univ Lbry CRS	.00	.00	178.569.34	113.062.55	.00	283,336.80	.00	.00	.00	574,968.69	436,714.29	138,254.40
ADVANCE	124,859.08	.00	.00	.00	.00	.00	.00	.00	.00	124,859.08	430,7 14.29	124,859.08
Graduate Studies GS	570,885.07	20,935.47	74,611.72	6,424.28	.00	217,387.51	.00	.00	.00	890,244.05	929,853.43	(39.609.38)
Center for Teaching and Learning	1,065,057.28	.00	.00	13,203.66	.00	.00	.00	.00	.00	1,078,260.94	929,853.43 617,753.60	460,507.34
Latin American Iberian Institute	393,007.57	.00	15,145.17	96,369.84	.00	248,248.98	.00	.00	.00	752,771.56	628,315.53	124,456.03
Provost Office Staff		.00										
CARS	4,629,757.52		462,666.83	196,666.18	87,992.60	372,758.10	.00	.00	.00	5,749,841.23	5,383,568.62	366,272.61
Ofc of the University Secretary	.00	.00	.00.	657.74	231,259.28	.00	.00	.00	.00	231,917.02	120,351.81	111,565.21
University College UC	115,880.81	.00	115,260.67	.00	.00	.00	.00	.00	.00	231,141.48	126,988.52	104,152.96
	433,824.49	48.27	5,617.06	109,981.72	.00	83,370.98	.00	.00	.00	632,842.52	460,378.12	172,464.40
VP Division of Enrollment Mgmt College of Fine Arts CFA	286,507.71	00.	.00.	200,181.66	.00	16,023,301.28	.00	.00	.00	16,509,990.65	11,264,347.44	5,245,643.21
	1,244,356.19	207,085.66	76,368.44	3,540,802.95	19,925.88	1,400,421.18	4,152.78	.00	.00	6,493,113.08	6,071,470.67	421,642.41
College of Arts & Sciences A&S	(5,318,518.20)	.00	11,159,551.15	4,914,010.91	372,200.90	5,065,271.49	15,042.74	.00	.00	16,207,558.99	15,071,652.42	1,135,906.57
Anderson Schools of Management ASM	8,451,809.28	.00	355,024.74	3,262,615.56	.00	2,318,191.06	.00	.00	.00	14,387,640.64	11,948,141.36	2,439,499.28
College of Ed & Human Science COEHS	6,353,191.31	.00	1,262,102.67	1,440,633.99	.00	1,414,611.48	.00	.00	.00	10,470,539.45	6,871,874.80	3,598,664.65
School of Engineering SOE	3,792,774.55	5,942.06	5,267,894.84	3,678,031.53	6,975.13	2,994,095.58	.00	.00	.00	15,745,713.69	14,381,895.85	1,363,817.84
School of Law LAW	3,036,670.69	79,062.18	578,182.09	3,361,463.73	.00	2,297,660.22	.00	.00	.00	9,353,038.91	9,283,457.80	69,581.11
School of Architecture & Planning	994,123.70	.00	273,235.47	347,638.97	.00	1,618,451.62	.00	.00	.00	3,233,449.76	2,897,266.36	336,183.40
College of Univ Lbry & Learning Sci	1,736,919.66	.00	43,775.25	2,392,878.92	.00	558,088.79	.00	.00	.00	4,731,662.62	3,841,358.71	890,303.91
Continuing Education Cont Ed	1,532,581.42	.00	122,458.67	16,811.75	.00	265,860.80	96,691.39	.00	.00	2,034,404.03	1,563,046.90	471,357.13
UNM Online	3,056,488.18	.00	.00	.00	.00	.00	.00	.00	.00	3,056,488.18	2,737,569.70	318,918.48
Vice President for Research	8,934.29	6,949.48	16,234,743.00	902,511.52	108,326.54	252,774.27	.00	.00	.00	17,514,239.10	16,009,922.79	1,504,316.31
Academic Affairs Monitoring	7,467,972.06	.00	.00	(5,034,733.98)	.00	.00	.00	.00	.00	2,433,238.08	462,366.08	1,970,872.00
Honors College	185,245.01	.00	10,608.32	78,578.99	.00	160,330.83	.00	.00	.00	434,763.15	332,164.86	102,598.29
Student Affairs	1,823,903.60	2,249,050.06	554,234.53	1,765,561.06	.00	1,171,410.06	1,234,226.45	.00	.00	8,798,385.76	9,116,845.54	(318,459.78)



Attachment II - Summary of Reserves by College/School/Division

	Instruction and General	Student Social and Cultural	Research	Public Service	Internal Services	Student Financial Aid	Auxiliary Enterprises	Athletics	Independent Operations	FY 2023 Total Current Unrestricted	FY 2022 Total Current Unrestricted	Net Change
College/School/Division												
Subtotal Academic & Student Affairs	43,860,645.74	2,573,960.51	36,953,722.94	23,168,877.43	869,164.75	37,109,659.30	1,365,961.19	.00	.00	145,901,991.86	124,361,373.19	21,540,618.67
Police Department	32,346.34	.00	.00	.00	.00	.00	.00	.00	.00	32,346.34	41,028.35	(8,682.01)
EVP Finance & Administration	1,068,055.38	.00	.00	700.23	.00	59,387.51	.00	.00	.00	1,128,143.12	1,099,546.71	28,596.41
Environ Health & Safety	363,918.35	.00	.00	.00	656.72	.00	.00	.00	.00	364,575.07	638,312.56	(273,737.49)
UNM Policy Office	159,667.88	.00	.00	.00	.00	.00	.00	.00	.00	159,667.88	155,673.88	3,994.00
Controller	2,384,084.10	.00	233,548.74	.00	2,220,254.11	.00	.00	.00	.00	4,837,886.95	3,871,784.20	966,102.75
Associate VP for Facilities Mgmt	.00	.00	.00	1,855.23	.00	.00	.00	.00	.00	1,855.23	1,855.23	.00
Human Resources HR	469,611.04	.00	.00	114.05	563,570.11	.00	.00	.00	.00	1,033,295.20	1,485,007.37	(451,712.17)
VP Institutional Support Services	900,385.93	58,435.84	69,177.55	6,228,655.13	928,118.58	257,673.11	8,074,825.83	.00	.00	16,517,271.97	19,016,746.18	(2,499,474.21)
Information Technologies	(14,106.22)	54,950.71	14,448.17	29,765.13	1,212,488.63	17,905.52	.00	.00	.00	1,315,451.94	813,408.14	502,043.80
Subtotal Administration	5,363,962.80	113,386.55	317,174.46	6,261,089.77	4,925,088.15	334,966.14	8,074,825.83	.00	.00	25,390,493.70	27,123,362.62	(1,732,868.92)
EVP Admin Independent Offices	49,929,504.74	.00	.00	.00	13,216,121.80	2,317,789.33	.00	.00	.00	65,463,415.87	42,823,718.51	22,639,697.36
Controller Monitoring Orgs	261.35	.00	.00	258,455.06	.00	.00	.00	.00	.00	258,716.41	238,442.86	20,273.55
Subtotal Institutional Monitoring Orgs	49,929,766.09	.00	.00	258,455.06	13,216,121.80	2,317,789.33	.00	.00	.00	65,722,132.28	43,062,161.37	22,659,970.91
VP HSC Administration	82,219.70	.00	0	58,676.22	.00	.00	.00	.00	.00	140,895.92	125,641.39	15,254.53
School of Medicine	.00	.00	12.71	4,284.36	211,816.67	5,343.82	.00	.00	.00	221,457.56	226,520.47	(5,062.91)
College of Nursing	.00	.00	0	.00	.00	37,100.99	.00	.00	.00	37,100.99	22,658.95	14,442.04
College of Pharmacy	.00	.00	0	7,016.67	.00	7,421.73	.00	.00	.00	14,438.40	20,894.78	(6,456.38)
Branches	.00	.00	5,770.81	.00	.00	7,696.81	.00	.00	.00	13,467.62	38,551.28	(25,083.66)
Subtotal Other HSC & Branches	82,219.70	.00	5,783.52	69,977.25	211,816.67	57,563.35	.00	.00	.00	427,360.49	434,266.87	(6,906.38)
Total Main Campus	106,186,863.19	2,685,856.43	37,302,672.70	31,095,801.78	19,383,311.11	40,399,954.69	9,440,564.57	784,702.53	.00	247,279,727.00	203,122,982.67	44,156,744.33
VP HSC Administration	2,814,518.38	(321.23)	31,043,025.30	62,406,366.21	1,589.90	1,179,669.38	.00	.00	.00	97,444,847.94	93,815,089.44	3,629,758.50
HS Library and Informatics Center	38,848.20	.00	15,562.73	35,015.10	.00	7,161.02	.00	.00	.00	96,587.05	157,826.65	(61,239.60)
School of Medicine	510,601.70	3,208.30	10,290,813.33	32,550,712.63	15,118.79	11,588,460.41	.00	.00	(1,520,936.40)	53,437,978.76	64,159,663.22	(10,721,684.46)
College of Nursing	5,464,558.74	.00	1,322,224.86	4,835,354.53	.00	1,668,664.46	.00	.00	.00	13,290,802.59	11,514,050.92	1,776,751.67
College of Pharmacy	2,044,138.69	81,744.07	3,713,811.73	1,263,403.21	(2,473.34)	388,709.87	.00	.00	.00	7,489,334.23	7,309,988.25	179,345.98
College of Population Health	911,582.59	.00	325,202.79	122,388.98	.00	1,424.84	.00	.00	.00	1,360,599.20	1,329,734.08	30,865.12
HSC VP Research	.00	.00	3,628,981.34	199,972.43	80,083.58	19,565.28	.00	.00	.00	3,928,602.63	3,117,868.84	810,733.79
UNM HSC West Campus	4,629.50	.00	.00	.00	.00	1,506.78	.00	.00	.00	6,136.28	9,190.20	(3,053.92)
Subtotal UNM Health Sciences	11,788,877.80	84,631.14	50,339,622.08	101,413,213.09	94,318.93	14,855,162.04	.00	.00	(1,520,936.40)	177,054,888.68	181,413,411.60	(4,358,522.92)
UNM Health	.00	.00	.00	.00	.00	.00	.00	.00	.00	656,096,610.00	673,291,941.00	(17,195,331.00)
Subtotal UNM Health	.00	.00	.00	.00	.00	.00	.00	.00	0	656,096,610.00	673,291,941.00	(17,195,331.00)
Gallup Branch	6,996,847.42	195,343.75	2,936.53	418,132.14	7,379.38	508,546.88	(212,231.06)	.00	.00	7,916,955.04	7,642,593.99	274,361.05
Los Alamos Branch	3,526,437.60	33,985.17	.00	158,190.71	.00	210,794.57	690,355.59	.00	.00	4,619,763.64	3,741,239.13	878,524.51
Taos Branch	7,497,142.85	76,608.95	.00	878,239.67	.00	384,932.26	89,298.58	.00	.00	8,926,222.31	7,802,618.91	1,123,603.40
Valencia Branch	5,320,269.81	20,022.79	.00	111,389.65	34,162.08	149,283.91	138,582.29	.00	.00	5,773,710.53	5,487,315.73	286,394.80
Total Branches	23,340,697.68	325,960,66	2.936.53	1,565,952.17	41,541.46	1,253,557.62	706,005.40	.00	.00	27,236,651.52	24,673,767.76	2.562.883.76
Grand Total	141,316,438.67	3,096,448.23	87,645,231.27	134,074,967.04	19,519,171.50	56,508,674.35	10,146,569.97	784,702.53	(1,520,936.40)	1,107,667,877.20	1,082,502,103.03	25,165,774.17



Attachment III - Summary of Main and HSC I&G Reserves

	Reserve June 30 2022	Reserve June 30 2023	Annual Savings	25% of Annual Savings	Explanations
President	5,164,729.13	6,950,268.86	1,785,539.73		Increases in reserves across President's Units were driven by less spending and staff vacancy savings. Although spending was delayed in FY23, reserves will be used for planned multi-year initiatives and other strategic projects.
Academic & Student Affairs	34,714,638.17	43,942,865.44	9,228,227.27		The \$9.2M increase in I&G reserves was due to an increase of reserves in the Provost Units \$1.4M and Monitoring account \$1.2M; Anderson School of Management (ASM) \$1.2M; College of Education and Human Sciences (COEHS) \$2M; School of Engineering (SOE) \$1.2M; School of Law (SOL) \$895K; and College of University Libraries and Learning Sciences (CULLS) \$614K, as well as minor (under \$600K) increases in balances in other schools/colleges/divisions; offset by a decrease in reserves in College of Arts and Sciences (A&S) (\$405K) and College of Fine Arts (CFA) (\$220K). Most increases across Academic Affairs were driven by staff/faculty vacancy savings and delayed spending on new funding initiatives to ensure enrollments held according to budgeted revenues before allocating new funding.
EVP Finance & Administration	10,289,709.55	5,363,962.80	(4,925,746.75)	(1,231,436.69)	The decrease in reserve is primarily due to I&G Utilities cost increase.
UNM Health Sciences	10,528,893.73	11,788,877.80	1,259,984.07		Increase in reserve is primarily coming from the State Appropriation Nurse Practitioner Program RPSP and is due to a delay in hiring of advanced practice nursing (APN) faculty in support of APN program expansion. Currently, we are still having challenges filling these positions and recruiting for faculty given the national and state nursing faculty shortage. Our intention is to use these dollars to conduct community outreach, program outreach, faculty recruitment, and preceptor engagement.
Subtotal VP Units	60,697,970.58	68,045,974.90	7,348,004.32	1,837,001.08	
Undesignated and Other Monitoring Accounts* Grand Total	32,261,205.48 92,959,176.06	49,929,766.09 117,975,740.99	17,668,560.61 25,016,564.9 3	4,417,140.15 6,254,141.24	The increase in reserve is primarily due to unanticipated increases in Interest Income in I&G Pool as well as tuition revenue due to enrollment increase.

*FY 2023 Reserve Includes \$4,244,925.35, Mandatory Student Fees Reserve



Attachment IV - Summary of Current Unrestricted Deficits \$100,000.00 or More

College/School/Division	Reserve June 30 2022	Reserve June 30 2023	Change FY 2020-2021	Explanations
College of Arts & Sciences A&S	(4,913,190.14)	(5,318,518.20)		A&S decreased (\$405K) due to the recurring budget shortfall from FY21 that was not covered by reduced expenses throughout the fiscal year. A&S no longer has sufficient reserves at the Dean's level to continue to bridge recurring shortfalls, so a reduction plan was established and implemented. To address the recurring deficit A&S will be required to make recurring I&G budget reductions of \$1.45M per year for 3 years beginning in FY23 and extending through FY25. These reductions will be made through labor reductions of faculty and/or staff positions through attrition (including retirements and resignations), as well as by moving staffing costs off of I&G to other recurring sources wherever possible. The Provost Office will allocate recurring I&G funds to match the A&S total expense savings. Between the A&S reduction and Provost match, approximately \$2.9M of recurring deficit reduction would be achieved in each of the three years. Once the structural deficit is resolved, an accumulated deficit reduction plan will be established.
Academic Affairs Monitoring	(5,783,758.34)	(5,034,733.98)	749,024.36	The UNM Press accumulated defect moved to the Academic Affairs monitoring account in FY19, which amounted to (\$6.9M) deficit at the beginning of FY19. The ending reserve balances for the UNM Press was (\$4.8M) reducing the accumulated deficit by \$729K in FY23. Other minor deficits are held in the monitoring account, which are continuing to be paid down in accordance with the deficit reduction plans.
UNM Health Sciences, School of Medicine Dermatology	(248,803.56)	(328,316.59)	(79,513.03)	Dermatology has a deficit elimination plan in place. The SOM Dean paid \$218,289.26 for meeting operational target
Gallup Branch	81.082.18	(212,231.06)	(293,313.24)	The UNM Gallup Bookstore came under new management during FY23. Management decided to write down a significant amount of old textbook inventory that had been accumulating for many years as sales of these older materials have been decreasing over the last few years as their has been a change in the used textbook industry since the pandamic. Sales of new textbooks has been declining as online sales become more popular. Staff in the bookstore has been reduced from five to three over the last few years to help reduce costs. The Bookstore is increasing its offerings of non-textbook offerings to help offset the reduction of texbook sales. Upper management is meeting with the Bookstore staff on a regular basis as well as closely monitoring financial activity. The Bookstore is expected to return to profitablity this year as the deficit was attributable to the write-down of old inventory. Charges to the Bookstore for I & G support may be reduced in the interim if neccessary.



Attachment V - Summary of I&G Reserves as a Percentage of Budget by College/School/Division

College/School/Division	Instruction and General Budget	Instruction and General Reserve	Reserve as a % of Budget
Presidents Office	4,095,307.00	4,731,311.26	115.53%
Compliance Ethics & Equal Opp	1,550,138.00	377,794.79	24.37%
Govt & Community Relations Office	475,885.00	62,136.62	13.06%
University Counsel Office	1,609,300.00	179,933.86	11.18%
LGBTQ	126,684.00	41,048.26	32.40%
Univ Communication & Marketing	3,037,375.00	448,517.75	14.77%
ENLACE	.00	.01	.00%
VP Inst Advancement Alumni Relation	957,137.00	.00	.00%
VP for Equity and Inclusion	895,696.00	498,982.82	55.71%
Development Office	275,465.00	684.91	.25%
Internal Audit Department	1,185,730.00	279,026.57	23.53%
Athletics	1,566,349.00	351,636.57	22.45%
Board of Regents	226,068.00	(20,804.56)	-9.20%
Subtotal President	16,001,134.00	6,950,268.86	43.44%
Global Education Office	2,233,542.00	1,220,791.35	54.66%
Harwood Foundation	1,055,937.00	36,520.11	3.46%
OSE Optical Science and Engineering	193,406.00	69,142.29	35.75%
Center for Teaching Excellence CTE	.00	9.74	.00%
NSMS Nano Science & Micro Systems	127,383.00	53,482.10	41.99%
Parent Association - EM	.00	646.99	.00%
Undergraduate Education Support	.00	87,976.00	.00%
Institutional Research	533,278.00	20,353.21	3.82%
Institute of Design & Innovation	758,032.00	129,614.23	17.10%
GNSPI	504,256.00	255,878.45	50.74%
ADVANCE	500,000.00	124,859.08	24.97%
Graduate Studies GS	3,938,195.00	570,885.07	14.50%
Center for Teaching and Learning	3,944,262.00	1,065,057.28	27.00%
Latin American Iberian Institute	1,035,168.00	393,007.57	37.97%
Provost Office Staff	6,601,336.00	4,629,757.52	70.13%
Ofc of the University Secretary	725,505.00	115,880.81	15.97%
University College UC	2,629,005.00	433,824.49	16.50%
VP Division of Enrollment Mgmt	9,353,115.00	286,507.71	3.06%
College of Fine Arts CFA	18,969,795.00	1,244,356.19	6.56%
College of Arts & Sciences A&S	97,316,261.00	(5,318,518.20)	-5.47%
Anderson Schools of Management ASM	20,347,900.00	8,451,809.28	41.54%
College of Ed & Human Science COEHS	20,018,714.00	6,353,191.31	31.74%
School of Engineering SOE	24,308,663.00	3,792,774.55	15.60%
School of Law LAW	12,245,643.00	3,036,670.69	24.80%
School of Architecture & Planning	6,159,519.00	994,123.70	16.14%
College of Univ Lbry & Learning Sci	17,726,935.00	1,736,919.66	9.80%
Continuing Education Cont Ed	2,682,946.00	1,532,581.42	57.12%
UNM Online	1,597,024.00	3,056,488.18	191.39%
Vice President for Research	237,361.00	8,934.29	3.76%



Attachment V - Summary of I&G Reserves as a Percentage of Budget by College/School/Division

College/School/Division	Instruction and General Budget	Instruction and General Reserve	Reserve as a % of Budget
Academic Affairs Monitoring	2,965,645.00	7,467,972.06	251.82%
Honors College	2,337,596.00	185,245.01	7.92%
Student Affairs	10,706,760.00	1,823,903.60	17.04%
Subtotal Academic & Student Affairs	271,753,182.00	43,860,645.74	16.14%
Police Department	6,239,505.00	32,346.34	.52%
EVP Finance & Administration	1,495,828.00	1,068,055.38	71.40%
Environ Health & Safety	1,955,859.00	363,918.35	18.61%
UNM Policy Office	166,919.00	159,667.88	95.66%
Controller	19,014,887.00	2,384,084.10	12.54%
Human Resources HR	3,285,371.00	469,611.04	14.29%
VP Institutional Support Services	32,242,011.00	900,385.93	2.79%
Information Technologies	14,457,978.00	(14,106.22)	10%
Subtotal Administration	78,858,358.00	5,363,962.80	6.80%
Institutional Monitoring Orgs	.00	49,929,766.09	.00%
Subtotal Institutional Monitoring Orgs	.00	49,929,766.09	.00%
VP HSC Administration	53,700.00	82,219.70	153.11%
Subtotal Other HSC and Branches	53,700.00	82,219.70	153.11%
Total Main Campus	366,666,374.00	106,186,863.19	28.96%
VP HSC Administration	63,988,012.00	2,814,518.38	4.40%
HS Library and Informatics Center	3,962,689.00	38,848.20	.98%
School of Medicine	51,124,136.00	510,601.70	1.00%
College of Nursing	15,347,984.00	5,464,558.74	35.60%
College of Pharmacy	7,616,349.00	2,044,138.69	26.84%
College of Population Health	2,923,869.00	911,582.59	21.18%
HSC VP Research	.00	.00	.00%
UNM HSC West Campus	1,259,170.00	4,629.50	.37%
Total UNM Health Sciences	146,222,209.00	11,788,877.80	8.06%
UNM Health	.00	.00	.00%
Total UNM Health	.00	.00	.00%
Gallup Branch	14,262,328.00	6,996,847.42	49.06%
Los Alamos Branch	4,894,207.00	3,526,437.60	72.05%
Taos Branch	8,522,025.00	7,497,142.85	87.97%
Valencia Branch	11,700,961.00	5,320,269.81	45.47%
Total Branches	39,379,521.00	23,340,697.68	59.27%
Grand Total	552,268,104.00	141,316,438.67	25.59%



Attachment VI - Summary of Reserves as a Percentage of Budget by College/School/Division

College/School/Division	Current Unrestricted Budget	Current Unrestricted Reserve	Reserve as a % of Budget
Presidents Office	4,148,707.00	4,689,833.64	113.04%
Compliance Ethics & Equal Opp	1,550,138.00	377,794.79	24.37%
Govt & Community Relations Office	874,791.00	513,369.51	58.68%
University Counsel Office	1,759,300.00	180,800.39	10.28%
LGBTQ	230,364.00	44,347.69	19.25%
Univ Communication & Marketing	3,151,882.00	484,926.61	15.39%
ENLACE	.00	.01	.00%
VP Inst Advancement Alumni Relation	1,016,492.00	374,836.17	36.88%
VP for Equity and Inclusion	903,196.00	531,881.94	58.89%
Ombuds Services	305,100.00	148,108.71	48.54%
Development Office	282,850.00	8,069.91	2.85%
Internal Audit Department	1,185,730.00	279,026.57	23.53%
Athletics	39,875,009.00	2,225,557.29	5.58%
Board of Regents	226,068.00	(20,804.56)	-9.20%
Subtotal President	55,509,627.00	9,837,748.67	17.72%
Global Education Office	3,107,110.00	1,556,608.53	50.10%
Harwood Foundation	1,792,973.00	1,165,652.01	65.01%
OSE Optical Science and Engineering	193,406.00	73,592.29	38.05%
Center for Teaching Excellence CTE	5,022.00	43,156.89	859.36%
NSMS Nano Science & Micro Systems	127,383.00	53,482.10	41.99%
Parent Association - EM	.00	785.26	.00%
Undergraduate Education Support	.00	87,976.00	.00%
Institutional Research	533,278.00	20,353.21	3.82%
Institute of Design & Innovation	758,032.00	131,099.95	17.29%
GNSPI	564,256.00	418,065.09	74.09%
KUNM	1,685,000.00	680,147.87	40.36%
Univ Lbry CRS	874,740.00	574,968.69	65.73%
ADVANCE	500,000.00	124,859.08	24.97%
Graduate Studies GS	4,848,944.00	890,244.05	18.36%
Center for Teaching and Learning	3,957,262.00	1,078,260.94	27.25%
Latin American Iberian Institute	1,088,598.00	752,771.56	69.15%
Provost Office Staff	7,072,650.00	5,749,841.23	81.30%
CARS		231,917.02	
Ofc of the University Secretary	605,591.00		38.30% 29.37%
University College UC	786,950.00	231,141.48	
VP Division of Enrollment Mgmt	2,701,032.00	632,842.52	23.43%
College of Fine Arts CFA	70,484,544.00	16,509,990.65	23.42%
	21,353,910.00	6,493,113.08	30.41%
College of Arts & Sciences A&S Anderson Schools of Management ASM	112,829,156.00	16,207,558.99	14.36%
	22,854,725.00	14,387,640.64	62.95%
College of Ed & Human Science COEHS	22,235,427.00	10,470,539.45	47.09%
School of Engineering SOE School of Law LAW	31,549,187.00	15,745,713.69	49.91%
	17,936,393.00	9,353,038.91	52.15%
School of Architecture & Planning	7,019,142.00	3,233,449.76	46.07%
College of Univ Lbry & Learning Sci	21,661,739.00	4,731,662.62	21.84%



Attachment VI - Summary of Reserves as a Percentage of Budget by College/School/Division

College/School/Division	Current Unrestricted Budget	Current Unrestricted Reserve	Reserve as a % of Budget
Continuing Education Cont Ed	3,279,928.00	2,034,404.03	62.03%
UNM Online	1,597,024.00	3,056,488.18	191.39%
Vice President for Research	17,967,150.00	17,514,239.10	97.48%
Academic Affairs Monitoring	2,965,645.00	2,433,238.08	82.05%
Honors College	2,502,122.00	434,763.15	17.38%
Student Affairs	32,333,959.00	8,798,385.76	27.21%
Subtotal Academic & Student Affairs	419,772,278.00	145,901,991.86	34.76%
Police Department	6,239,505.00	32,346.34	.52%
EVP Finance & Administration	1,520,828.00	1,128,143.12	74.18%
Environ Health & Safety	1,955,859.00	364,575.07	18.64%
UNM Policy Office	166,919.00	159,667.88	95.66%
Controller	29,689,749.00	4,837,886.95	16.29%
Associate VP for Facilities Mgmt	.00	1,855.23	.00%
Human Resources HR	7,029,975.00	1,033,295.20	14.70%
VP Institutional Support Services	126,373,214.00	16,517,271.97	13.07%
Information Technologies	51,306,443.00	1,315,451.94	2.56%
Subtotal Administration	224,282,492.00	25,390,493.70	11.32%
Institutional Monitoring Orgs	18,614,210.00	65,722,132.28	353.08%
Subtotal Institutional Monitoring Orgs	18,614,210.00	65,722,132.28	353.08%
VP HSC Administration	158,800.00	140,895.92	88.73%
School of Medicine	1,174,087.00	221,457.56	18.86%
College of Nursing	3,525.00	37,100.99	1,052.51%
College of Pharmacy	7,218.00	14,438.40	200.03%
Branches	9,791.00	13,467.62	137.55%
Subtotal Other HSC and Branches	1,353,421.00	427,360.49	31.58%
Total Main Campus	719,532,028.00	247,279,727.00	34.37%
VP HSC Administration	120,406,223.00	97,444,847.94	80.93%
HS Library and Informatics Center	3,988,271.00	96,587.05	2.42%
School of Medicine	562,899,508.00	53,437,978.76	9.49%
College of Nursing	16,806,434.00	13,290,802.59	79.08%
College of Pharmacy	12,063,187.00	7,489,334.23	62.08%
College of Population Health	3,019,024.00	1,360,599.20	45.07%
HSC VP Research	9,779,792.00	3,928,602.63	40.17%
UNM HSC West Campus	1,266,170.00	6,136.28	.48%
Total UNM Health Sciences	730,228,609.00	177,054,888.68	24.25%
UNM Health	.00	656,096,610.00	.00%
Total UNM Health	.00	656,096,610.00	.00%
Gallup Branch	15,590,920.00	7,916,955.04	50.78%
Los Alamos Branch	5,321,716.00	4,619,763.64	86.81%
Taos Branch	9,166,670.00	8,926,222.31	97.38%
Valencia Branch	12,691,116.00	5,773,710.53	45.49%
Total Branches	42,770,422.00	27,236,651.52	63.68%
Grand Total	1,492,531,059.00	1,107,667,877.20	74.21%



Attachment VII - Summary of Categorization of I and G and Non-I and G Reserves by College/School/Division

		Instruction and General				Non-Instruction and General			
College/School/Division	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY	
Presidents Office	4,731,311.26	47,492.93	2,893,864.13	1,789,954.20	(41,477.62)	(55,300.69)	.00	13,823.07	
Compliance Ethics & Equal Opp	377,794.79	15,119.36	260,655.00	102,020.43	.00	.00	.00	.00	
Govt & Community Relations Office	62,136.62	.00	62,136.62	.00	451,232.89	41,447.38	409,785.51	.00	
University Counsel Office	179,933.86	28,796.59	151,137.27	.00	866.53	686.79	179.74	.00	
LGBTQ	41,048.26	.00	41,048.26	.00	3,299.43	2,687.55	(1,509.60)	2,121.48	
Univ Communication & Marketing	448,517.75	232,107.84	216,409.91	.00	36,408.86	20,700.00	15,708.86	.00	
ENLACE	.01	.00	.00	.01	.00	.00	.00	.00	
Compliance Office - Main Campus	.00	.00	.00	.00	0	0	0	0	
VP Inst Advancement Alumni Relation	.00	.00	.00	.00	374,836.17	297,302.43	77,533.74	.00	
VP for Equity and Inclusion	498,982.82	135,000.00	300,783.09	63,199.73	32,899.12	7,754.90	25,125.25	18.97	
Ombuds Services	.00	.00	.00	.00	148,108.71	.00	58,500.00	89,608.71	
Hearing Office	.00	.00	.00	.00	0	0	0	0	
VP Advancement Administration	.00	.00	.00	.00	0	0	0	0	
Development Office	684.91	.00	.00	684.91	7,385.00	7,385.00	.00	.00	
Internal Audit Department	279,026.57	.00	37,245.00	241,781.57	0	0	0	0	
Athletics	351,636.57	.00	300,000.00	51,636.57	1,873,920.72	1,088,336.59	547,466.91	238,117.22	
Board of Regents	(20,804.56)	.00	(20,804.56)	.00	0	0	0	0	
Subtotal President	6,950,268.86	458,516.72	4,242,474.72	2,249,277.42	2,887,479.81	1,410,999.95	1,132,790.41	343,689.45	
Global Education Office	1,220,791.35	70,000.04	483,695.59	667,095.72	335,817.18	101,987.78	190,299.58	43,529.82	
Harwood Foundation	36,520.11	20,907.30	.00	15,612.81	1,129,131.90	1,040,167.92	74,117.86	14,846.12	
OSE Optical Science and Engineering	69,142.29	1,035.00	68,107.29	.00	4,450.00	4,450.00	.00	.00	
Center for Teaching Excellence CTE	9.74	.00	.00	9.74	43,147.15	43,146.53	.62	.00	
NSMS Nano Science & Micro Systems	53,482.10	.00	51,050.77	2,431.33	0	0	0	0	
Parent Association - EM	646.99	.00	.00	646.99	138.27	138.27	.00	.00	
Undergraduate Education Support	87,976.00	.00	.00	87,976.00	0	0	0	0	
Institutional Research	20,353.21	.00	20,000.00	353.21	0	0	0	0	
Institute of Design & Innovation	129,614.23	.00	76,000.00	53,614.23	1,485.72	.00	1,485.72	.00	
GNSPI	255,878.45	.00	183,000.00	72,878.45	162,186.64	.00	162,186.64	.00	
KUNM	0	0	0	0	680,147.87	1,020,413.67	(340,265.80)	.00	
Univ Lbry CRS	0	0	0	0	574,968.69	294,694.80	280,273.89	.00	
ADVANCE	124,859.08	74,199.27	.00	50,659.81	.00	.00	.00	.00	
NM BioScience Authority	0	0	0	0	.00	.00	.00	.00	
Graduate Studies GS	570,885.07	460,797.26	63,000.00	47,087.81	319,358.98	223,620.01	94,611.72	1,127.25	
Center for Teaching and Learning	1,065,057.28	101,927.04	280,700.00	682,430.24	13,203.66	13,203.66	.00	.00	
Latin American Iberian Institute	393,007.57	64,981.13	257,661.65	70,364.79	359,763.99	344,618.82	15,145.17	.00	



Attachment VII - Summary of Categorization of I and G and Non-I and G Reserves by College/School/Division

		Instruction a	and General		Non-Instruction and General			
College/School/Division	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY
Provost Office Staff	4,629,757.52	164,579.00	2,143,984.19	2,321,194.33	1,120,083.71	453,834.67	520,862.79	145,386.25
CARS	0	0	0	0	231,917.02	657.74	104,784.00	126,475.28
Ofc of the University Secretary	115,880.81	24.77	67,617.36	48,238.68	115,260.67	.00	115,260.67	.00
UNM West and Branch Initiatives	.00	.00	.00	.00	0	0	0	0
University College UC	433,824.49	50.82	391,196.00	42,577.67	199,018.03	193,352.70	5,617.06	48.27
VP Division of Enrollment Mgmt	286,507.71	96,520.20	67,826.32	122,161.19	16,223,482.94	16,254,809.26	(31,326.32)	.00
College of Fine Arts CFA	1,244,356.19	434,473.97	4,240.18	805,642.04	5,248,756.89	4,006,463.64	199,569.46	1,042,723.79
College of Arts & Sciences A&S	(5,318,518.20)	1,062,610.03	(8,858,699.37)	2,477,571.14	21,526,077.19	8,705,834.59	11,268,029.15	1,552,213.45
Anderson Schools of Management ASM	8,451,809.28	229,668.42	242,333.76	7,979,807.10	5,935,831.36	5,051,254.67	322,961.26	561,615.43
College of Ed & Human Science COEHS	6,353,191.31	342,278.54	2,372,133.55	3,638,779.22	4,117,348.14	1,864,054.79	1,250,154.12	1,003,139.23
School of Engineering SOE	3,792,774.55	658,498.87	837,877.41	2,296,398.27	11,952,939.14	6,127,503.39	5,237,305.99	588,129.76
School of Law LAW	3,036,670.69	293,056.53	2,743,614.16	.00	6,316,368.22	5,603,327.29	706,638.51	6,402.42
School of Architecture & Planning	994,123.70	128,574.06	1,796.35	863,753.29	2,239,326.06	1,965,255.33	257,090.16	16,980.57
College of Univ Lbry & Learning Sci	1,736,919.66	570,871.07	1,132,151.39	33,897.20	2,994,742.96	2,281,308.69	679,096.72	34,337.55
Continuing Education Cont Ed	1,532,581.42	607,774.56	.00	924,806.86	501,822.61	296,294.81	19,882.07	185,645.73
UNM Online	3,056,488.18	640,701.94	1,270,831.06	1,144,955.18	.00	.00	.00	.00
Vice President for Research	8,934.29	1,137.97	7,796.32	.00	17,505,304.81	1,874,766.68	15,338,773.20	291,764.93
Academic Affairs Monitoring	7,467,972.06	456,847.84	2,857,440.43	4,153,683.79	(5,034,733.98)	.00	(5,034,733.98)	.00
Honors College	185,245.01	8,210.05	(7,736.19)	184,771.15	249,518.14	240,450.60	9,067.54	.00
Student Affairs	1,823,903.60	89,676.35	1,044,731.91	689,495.34	6,974,482.16	3,038,397.36	2,085,164.42	1,850,920.38
Subtotal Academic & Student Affairs	43,860,645.74	6,579,402.03	7,802,350.13	29,478,893.58	102,041,346.12	61,044,007.67	33,532,052.22	7,465,286.23
Police Department	32,346.34	32,346.34	.00	.00	.00	.00	.00	.00
Crisis Management and Preparedness	0	0	0	0	.00	.00	.00	.00
EVP Finance & Administration	1,068,055.38	503,901.00	230,000.00	334,154.38	60,087.74	59,387.51	.00	700.23
Environ Health & Safety	363,918.35	114,309.16	216,100.00	33,509.19	656.72	.00	.00	656.72
UNM Policy Office	159,667.88	.00	158,500.00	1,167.88	0	0	0	0
Information Technology Services	.00	.00	.00	.00	.00	.00	.00	.00
Controller	2,384,084.10	.00	2,384,084.10	.00	2,453,802.85	2,220,254.11	233,548.74	.00
Associate VP for Facilities Mgmt	.00	.00	.00	.00	1,855.23	1,855.23	.00	.00
Human Resources HR	469,611.04	206,538.16	.00	263,072.88	563,684.16	304,875.75	.00	258,808.41
VP Institutional Support Services	900,385.93	100,653.38	799,732.55	.00	15,616,886.04	7,682,435.33	7,934,450.71	.00
Information Technologies	(14,106.22)	119,514.85	(133,621.07)	.00	1,329,558.16	850,481.53	479,076.63	.00
Subtotal Administration	5,363,962.80	1,077,262.89	3,654,795.58	631,904.33	20,026,530.90	11,119,289.46	8,647,076.08	260,165.36
EVP Admin Independent Offices	49,929,504.74	16,751,875.69	33,177,629.05	.00	15,533,911.13	15,533,911.13	.00	.00
Controller Monitoring Orgs	261.35	261.35	.00	.00	258,455.06	.00	258,455.06	.00



Attachment VII - Summary of Categorization of I and G and Non-I and G Reserves by College/School/Division

	Instruction and General				Non-Instruction and General			
College/School/Division	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY
Subtotal Institutional Monitoring Orgs	49,929,766.09	16,752,137.04	33,177,629.05	.00	15,792,366.19	15,533,911.13	258,455.06	.00
VP HSC Administration	82,219.70	82,219.70	.00	.00	58,676.22	168.98	58,507.24	.00
School of Medicine	0	0	0	0	221,457.56	9,628.18	211,283.11	546.27
College of Nursing	0	0	0	0	37,100.99	37,100.99	.00	.00
College of Pharmacy	0	0	0	0	14,438.40	14,438.40	.00	.00
Branches	0	0	0	0	13,467.62	7,696.81	5,770.81	.00
Subtotal Other HSC & Branches	82,219.70	82,219.70	.00	.00	345,140.79	69,033.36	275,561.16	546.27
Total Main Campus	106,186,863.19	24,949,538.38	48,877,249.48	32,360,075.33	141,092,863.81	89,177,241.57	43,845,934.93	8,069,687.31
VP HSC Administration	2,814,518.38	1,094,549.59	1,664,420.85	55,547.94	94,630,329.56	51,149,563.62	43,479,366.20	1,399.74
HS Library and Informatics Center	38,848.20	.00	33,140.05	5,708.15	57,738.85	40,675.98	7,350.14	9,712.73
School of Medicine	510,601.70	527,509.04	(17,220.79)	313.45	52,927,377.06	32,018,454.67	17,823,883.40	3,085,038.99
College of Nursing	5,464,558.74	1,801,895.72	3,662,663.02	.00	7,826,243.85	6,290,961.81	1,535,282.04	.00
College of Pharmacy	2,044,138.69	1,444,575.75	599,562.94	.00	5,445,195.54	2,678,217.72	2,766,977.82	.00
College of Population Health	911,582.59	375.00	911,207.59	.00	449,016.61	12,601.48	436,415.13	.00
HSC VP Research	.00	.00	.00	.00	3,928,602.63	670,050.26	3,182,853.31	75,699.06
UNM HSC West Campus	4,629.50	5,731.33	(1,101.83)	.00	1,506.78	1,506.78	.00	.00
Total UNM Health Sciences	11,788,877.80	4,874,636.43	6,852,671.83	61,569.54	165,266,010.88	92,862,032.32	69,232,128.04	3,171,850.52
UNM Health	.00	.00	.00	.00	656,096,610.00	656,096,610.00	.00	.00
Total UNM Health	.00	.00	.00	.00	656,096,610.00	656,096,610.00	.00	.00
Gallup Branch	6,996,847.42	2,063,990.34	232,768.00	4,700,089.08	920,107.62	809,588.81	(229,831.47)	340,350.28
Los Alamos Branch	3,526,437.60	793,411.07	1,544,281.51	1,188,745.02	1,093,326.04	375,645.82	715,001.29	2,678.93
Taos Branch	7,497,142.85	495,528.87	1,354,625.12	5,646,988.86	1,429,079.46	.00	612,308.80	816,770.66
Valencia Branch	5,320,269.81	739,037.41	4,412,958.92	168,273.48	453,440.72	140,921.92	169,510.56	143,008.24
Total Branches	23,340,697.68	4,091,967.69	7,544,633.55	11,704,096.44	3,895,953.84	1,326,156.55	1,266,989.18	1,302,808.11
Grand Total	141,316,438.67	33,916,142.50	63,274,554.86	44,125,741.31	966,351,438.53	839,462,040.44	114,345,052.15	12,544,345.94



Attachment VIII - Summary of Categorization of Reserves by College/School/Division

College/School/Division	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY
Presidents Office	4,689,833.64	(7,807.76)	2,893,864.13	1,803,777.27
Compliance Ethics & Equal Opp	377,794.79	15,119.36	260,655.00	102,020.43
Govt & Community Relations Office	513,369.51	41,447.38	471,922.13	.00
University Counsel Office	180,800.39	29,483.38	151,317.01	.00
LGBTQ	44,347.69	2,687.55	39,538.66	2,121.48
Univ Communication & Marketing	484,926.61	252,807.84	232,118.77	.00
ENLACE	.01	.00	.00	.01
Compliance Office - Main Campus	.00	.00	.00	.00
VP Inst Advancement Alumni Relation	374,836.17	297,302.43	77,533.74	.00
VP for Equity and Inclusion	531,881.94	142,754.90	325,908.34	63,218.70
Ombuds Services	148,108.71	.00	58,500.00	89,608.71
Hearing Office	.00	.00	.00	.00
VP Advancement Administration	.00	.00	.00	.00
Development Office	8,069.91	7,385.00	.00	684.91
Internal Audit Department	279,026.57	.00	37,245.00	241,781.57
Athletics	2,225,557.29	1,088,336.59	847,466.91	289,753.79
Board of Regents	(20,804.56)	.00	(20,804.56)	.00
Subtotal President	9,837,748.67	1,869,516.67	5,375,265.13	2,592,966.87
Global Education Office	1,556,608.53	171,987.82	673,995.17	710,625.54
Harwood Foundation	1,165,652.01	1,061,075.22	74,117.86	30,458.93
OSE Optical Science and Engineering	73,592.29	5,485.00	68,107.29	.00
Center for Teaching Excellence CTE	43,156.89	43,146.53	.62	9.74
NSMS Nano Science & Micro Systems	53,482.10	.00	51,050.77	2,431.33
Parent Association - EM	785.26	138.27	.00	646.99
Undergraduate Education Support	87,976.00	.00	.00	87,976.00
Institutional Research	20,353.21	.00	20,000.00	353.21
Institute of Design & Innovation	131,099.95	.00	77,485.72	53,614.23
GNSPI	,	.00	345,186.64	72,878.45
KUNM	418,065.09 680,147.87	1,020,413.67	(340,265.80)	.00
Univ Lbry CRS			· · · · · · · · · · · · · · · · · · ·	.00
ADVANCE	574,968.69	294,694.80	280,273.89	50,659.81
NM BioScience Authority	124,859.08	74,199.27	.00	,
Graduate Studies GS	.00 890,244.05	.00 684,417.27	.00	.00 48,215.06
Center for Teaching and Learning	· · ·		157,611.72	
Latin American Iberian Institute	1,078,260.94	115,130.70	280,700.00	682,430.24
Provost Office Staff	752,771.56	409,599.95	272,806.82	70,364.79
CARS	5,749,841.23	618,413.67	2,664,846.98	2,466,580.58
Ofc of the University Secretary	231,917.02	657.74	104,784.00	126,475.28
UNM West and Branch Initiatives	231,141.48	24.77	182,878.03	48,238.68
University College UC	.00	.00	.00	.00
VP Division of Enrollment Mgmt	632,842.52	193,403.52	396,813.06	42,625.94
	16,509,990.65	16,351,329.46	36,500.00	122,161.19
College of Fine Arts CFA	6,493,113.08	4,440,937.61	203,809.64	1,848,365.83
College of Arts & Sciences A&S	16,207,558.99	9,768,444.62	2,409,329.78	4,029,784.59
Anderson Schools of Management ASM	14,387,640.64	5,280,923.09	565,295.02	8,541,422.53
College of Ed & Human Science COEHS	10,470,539.45	2,206,333.33	3,622,287.67	4,641,918.45
School of Engineering SOE	15,745,713.69	6,786,002.26	6,075,183.40	2,884,528.03
School of Law LAW	9,353,038.91	5,896,383.82	3,450,252.67	6,402.42
School of Architecture & Planning	3,233,449.76	2,093,829.39	258,886.51	880,733.86
College of Univ Lbry & Learning Sci	4,731,662.62	2,852,179.76	1,811,248.11	68,234.75
Continuing Education Cont Ed	2,034,404.03	904,069.37	19,882.07	1,110,452.59
UNM Online	3,056,488.18	640,701.94	1,270,831.06	1,144,955.18



Attachment VIII - Summary of Categorization of Reserves by College/School/Division

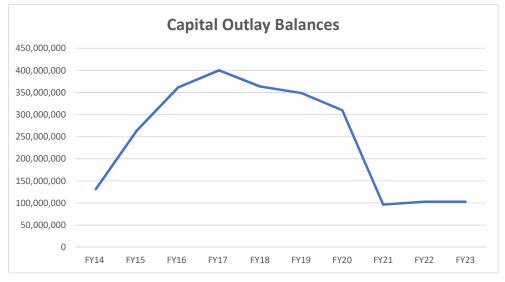
College/School/Division	RESERVE	COMMITTED	DEDICATED	DISCRETIONARY
Vice President for Research	17,514,239.10	1,875,904.65	15,346,569.52	291,764.93
Academic Affairs Monitoring	2,433,238.08	456,847.84	(2,177,293.55)	4,153,683.79
Honors College	434,763.15	248,660.65	1,331.35	184,771.15
Student Affairs	8,798,385.76	3,128,073.71	3,129,896.33	2,540,415.72
Subtotal Academic & Student Affairs	145,901,991.86	67,623,409.70	41,334,402.35	36,944,179.81
Police Department	32,346.34	32,346.34	.00	.00
Crisis Management and Preparedness	.00	.00	.00	.00
EVP Finance & Administration	1,128,143.12	563,288.51	230,000.00	334,854.61
Environ Health & Safety	364,575.07	114,309.16	216,100.00	34,165.91
UNM Policy Office	159,667.88	.00	158,500.00	1,167.88
Information Technology Services	.00	.00	.00	.00
Controller	4,837,886.95	2,220,254.11	2,617,632.84	.00
Associate VP for Facilities Mgmt	1,855.23	1,855.23	.00	.00
Human Resources HR	1,033,295.20	511,413.91	.00	521,881.29
VP Institutional Support Services	16,517,271.97	7,783,088.71	8,734,183.26	.00
Information Technologies	1,315,451.94	969,996.38	345,455.56	.00
Subtotal Administration	25,390,493.70	12,196,552.35	12,301,871.66	892,069.69
EVP Admin Independent Offices	65,463,415.87	32,285,786.82	33,177,629.05	.00
Controller Monitoring Orgs	258,716.41	261.35	258,455.06	.00
Subtotal Institutional Monitoring Orgs	65,722,132.28	32,286,048.17	33,436,084.11	.00
VP HSC Administration	140,895.92	82,388.68	58,507.24	.00
School of Medicine	221,457.56	9,628.18	211,283.11	546.27
College of Nursing	37,100.99	37,100.99	.00	.00
College of Pharmacy	14,438.40	14,438.40	.00	.00
Branches	13,467.62	7,696.81	5,770.81	.00
Subtotal Other HSC & Branches	427,360.49	151,253.06	275,561.16	546.27
Total Main Campus	247,279,727.00	114,126,779.95	92,723,184.41	40,429,762.64
VP HSC Administration	97,444,847.94	52,244,113.21	45,143,787.05	56,947.68
HS Library and Informatics Center	96,587.05	40,675.98	40,490.19	15,420.88
School of Medicine	53,437,978.76	32,545,963.71	17,806,662.61	3,085,352.44
College of Nursing	13,290,802.59	8,092,857.53	5,197,945.06	.00
College of Pharmacy	7,489,334.23	4,122,793.47	3,366,540.76	.00
College of Population Health	1,360,599.20	12,976.48	1,347,622.72	.00
HSC VP Research	3,928,602.63	670,050.26	3,182,853.31	75,699.06
UNM HSC West Campus	6,136.28	7,238.11	(1,101.83)	.00
Total UNM Health Sciences	177,054,888.68	97,736,668.75	76,084,799.87	3,233,420.06
UNM Health	656,096,610.00	656,096,610.00	.00	.00
Total UNM Health	656,096,610.00	656,096,610.00	.00	.00
Gallup Branch	7,916,955.04	2,873,579.15	2,936.53	5,040,439.36
Los Alamos Branch	4,619,763.64	1,169,056.89	2,259,282.80	1,191,423.95
Taos Branch	8,926,222.31	495,528.87	1,966,933.92	6,463,759.52
Valencia Branch	5,773,710.53	879,959.33	4,582,469.48	311,281.72
Total Branches	27,236,651.52	5,418,124.24	8,811,622.73	13,006,904.55
Grand Total	1,107,667,877.20	873,378,182.94	177,619,607.01	56,670,087.25



Attachment IX - Summary of Plant Fund Reserves

Main Campus	RESERVE June 30, 2022	RESERVE June 30, 2023		CHANGE FY 2022 to FY 2023	COMMITTED	DEDICATED	DISCRETIONARY
Facility Investment Need(FIN)/BR&R	15,417,814	12,382,097		(3,035,717)	6,806,903	5,575,194	0
Retirement of Indebtedness	19,873,333	15,724,610		(4,148,723)	15,724,610	0	0
Capital Outlay ⁽¹⁾	102,917,657	102,463,589	(2)	(454,068)	58,507,983	42,528,894	1,426,712
Total	138,208,804	130,570,297		(7,638,507)	81,039,496	48,104,088	1,426,712

(1) Please see graph below which shows a ten year history of capital outlay balances Although there are fluctuations, the peaks are usually attributable to General Capital Fund Appropriations. For FY15 through FY18 the increases in those years was primarily attributable to a build up of balances for the new hospital tower.



(2) Slight decrease to Capital Outlay reserves attributable to: Capital project expenditures in alignment with bond and appropriation scopes, offset by increase to reserves for HSC future capital initiatives

- General Note - Major Capital projects typically span multiple fiscal years. They build up balances during the initial phases of the projects and then spend those balances down as the project moves through construction and completes.



Attachment X - Summary of Plant Funds by College/School/Division

College/School/Division	FY 22 RESERVE	FY 23 RESERVE	CHANGE	COMMITTED	DEDICATED	DISCRETIONARY
President's Office	112,213.08	112,213.08	.00	.00	112,213.08	.00
University Counsel Office	154,871.46	19,484.89	(135,386.57)	.00	19,484.89	.00
Office of Equal Opportunity	4,352.33	4,352.33	.00	.00	4,352.33	.00
University Communication & Marketing	.00	.00	.00	.00	.00	.00
Compliance Office	.00	.00	.00	.00	.00	.00
Alumni Relations	.00	.00	.00	.00	.00	.00
Dispute Resolution	.00	.00	.00	.00	.00	.00
Internal Audit Department	.00	.00	.00	.00	.00	.00
President Subtotal	271,436.87	136,050.30	(135,386.57)	.00	136,050.30	.00
RWJ Center for Health Policy	.00	.00	.00	.00	.00	.00
International Programs Studies	1,443.16	948.32	(494.84)	.00	.00	948.32
Harwood Foundation	.00	.00	.00	.00	.00	.00
Optical Science and Engineering	.00	.00	.00	.00	.00	.00
UC Advisement Center	.00	.00	.00	.00	.00	.00
Office of Support for Effective Teaching	.00	.00	.00	.00	.00	.00
Nano Science & Micro Systems	.00	.00	.00	.00	.00	.00
Parent Association	.00	.00	.00	.00	.00	.00
Undergraduate Education Support	.00	.00	.00	.00	.00	.00
Institutional Research	.00	.00	.00	.00	.00	.00
KUNM	176.81	176.81	.00	.00	.00	176.81
University Press	.00	.00	.00	.00	.00	.00
Graduate Studies	.00	.00	.00	.00	.00	.00
CAPS	.00	6,676.59	6,676.59	.00	6,676.59	.00
Latin American Iberian Institute	.00	.00	.00	.00	.00	.00
Provost Office Staff	7,478.29	6,567.42	(910.87)	0.00	6,567.42	0.00
Spanish Colonial Res Center	.00	.00	.00	.00	.00	.00
CARS	.00	.00	.00	.00	.00	.00
Office of the University Secretary	.00	.00	.00	.00	.00	.00
University College	.00	.00	.00	.00	.00	.00
School of Public Administration	.00	.00	.00	.00	.00	.00
VP for Equity & Inclusion	.00	.00	.00	.00	.00	.00
VP Division of Enrollment Mgmt	20.20	20.20	.00	.00	.00	20.20



Attachment X - Summary of Plant Funds by College/School/Division

College/School/Division	FY 22 RESERVE	FY 23 RESERVE	CHANGE	COMMITTED	DEDICATED	DISCRETIONARY
College of Fine Arts	13,847.27	38,545.23	24,697.96	.00	.00	38,545.23
College of Arts Sciences	1,330,507.48	1,033,027.53	(297,479.95)	274,837.65	209,334.63	548,855.25
Anderson Schools of Management	9,861.10	9,861.10	.00	.00	.00	9,861.10
College of Education COE	260,257.67	216,794.80	(43,462.87)	.00	209,334.00	7,460.80
School of Engineering	642,079.67	738,212.51	96,132.84	592,602.15	67,627.45	77,982.91
School of Law	20,655.30	20,655.30	.00	.00	20,655.30	.00
School of Architecture Planning	50,888.99	(9,872.78)	(60,761.77)	.00	(9,872.78)	.00
University Libraries	2,001,605.72	1,997,010.35	(4,595.37)	53,000.00	1,944,000.00	10.35
Continuing Education	.00	.00	.00	.00	0.00	.00
Extended University	237,673.20	237,673.20	.00	33,227.00	100,000.00	104,446.20
VP Research & Economic Development	573,812.67	115,991.52	(457,821.15)	.00	115,991.52	.00
Provost Monitoring	.00	.00	.00	.00	.00	.00
Honors College	.00	.00	.00	.00	.00	.00
UNM West	.00	.00	.00	.00	.00	.00
Academic Affairs Subtotal	5,150,307.53	4,412,288.10	(738,019.43)	953,666.80	2,670,314.13	788,307.17
VP Student Affairs Administration	707,479.84	757,612.74	50,132.90	.00	732,551.89	25,060.85
VP Student Affairs Independent Depts.	.00	.00	.00	.00	.00	.00
Associate VP Student Services	13,326.00	4,861.33	(8,464.67)	.00	4,861.33	.00
Associate VP Student Life	.00	.00	.00	.00	.00	.00
Student Affairs Subtotal	720,805.84	762,474.07	41,668.23	0.00	737,413.22	25,060.85
EVP of Administration Office	2,425.56	4,638.52	2,212.96	.00	4,638.52	.00
Board of Regents	.00	.00	.00	.00	.00	.00
Undesignated I&G Balance and Other Monitoring	.00	.00	.00	.00	.00	.00
Police Department	95,201.96	102,523.96	7,322.00	.00	102,523.96	.00
Environ Health and Safety	108,896.15	106,930.16	(1,965.99)	10,000.00	19,826.00	77,104.16
UNM Policy Office	.00	.00	.00	.00	0.00	.00
Intercollegiate Athletics	2,473,139.34	112,208.28	(2,360,931.06)	.00	112,208.28	.00
Financial Services	2,642,723.11	1,817,633.57	(825,089.54)	.00	1,817,633.57	.00
Associate VP for Facilities Mgmt	68.11	68.11	.00	.00	68.11	.00
Human Resources	314,292.05	414,292.05	100,000.00	.00	414,292.05	.00
VP Institutional Support Services	31,685,029.23	29,080,289.38	(2,604,739.85)	14,703,589.58	14,376,699.80	.00



Attachment X - Summary of Plant Funds by College/School/Division

College/School/Division	FY 22 RESERVE	FY 23 RESERVE	CHANGE	COMMITTED	DEDICATED	DISCRETIONARY
Government & Community Relations	.00	.00	.00	.00	.00	.00
Information Technologies	639,677.27	372,967.88	(266,709.39)	294,480.27	78,487.61	.00
Controller Monitoring Orgs	7,835,606.84	9,496,637.90	1,661,031.06	3,124,570.35	6,372,067.55	.00
Administration Subtotal	45,797,059.62	41,508,189.81	(4,288,869.81)	18,132,640.20	23,298,445.45	77,104.16
Advancement	.00	.00	.00	.00	.00	.00
HSC Administration	21,315,064.12	20,400,521.07	(914,543.05)	15,194,553.93	5,205,967.14	.00
School of Medicine	18,047,498.05	21,162,623.59	3,115,125.54	14,340,822.09	6,821,801.50	.00
College of Nursing	167,873.52	2,330,072.56	2,162,199.04	1,450,923.56	879,149.00	.00
College of Pharmacy	1,101,492.93	1,790,504.73	689,011.80	30,210.00	1,760,294.73	.00
HSC Subtotal	40,631,928.62	45,683,721.95	5,051,793.33	31,016,509.58	14,667,212.37	.00
Gallup Branch	3,732,947.15	3,688,924.32	(44,022.83)	3,406,820.30	599.55	281,504.47
Los Alamos Branch	1,948,350.27	1,704,285.30	(244,064.97)	1,496,645.00	50,000.00	157,640.30
Taos Branch	2,878,029.72	2,613,272.32	(264,757.40)	2,513,291.00	2,886.00	97,095.32
Valencia County Branch	1,786,791.04	1,954,383.08	167,592.04	988,409.65	965,973.43	.00
Branch Subtotal	10,346,118.18	9,960,865.02	(385,253.16)	8,405,165.95	1,019,458.98	536,240.09
Total Plant Funds	102,917,656.66	102,463,589.25		58,507,982.53	42,528,894.45	1,426,712.27

TAB 13

<u>#13</u> Regents Endowment Overview (Presenters: Jeremy Hamlin and Nadina Paisano, UNM Foundation)



Regents Endowments Overview

NADINA PAISANO, CHIEF FINANCIAL OFFICER, UNM FOUNDATION JEREMY HAMLIN, DIRECTOR, OFFICE OF PLANNING, BUDGET & ANALYSIS There are three Regents' endowments under the President's purview and subject to Regents' Policy 7.19. Below are their market values as of June 30, 2023:

FY 20	023	
	Market V	/alue 6/30/2023
Regents' Endowment Fund	\$	30,169,475
Winrock Land Sale	\$	32,121,845
Woodward Endowment	\$	68,272,987
Total	\$	130,564,307

See Regents Policy 7.19 regarding the management of Regents' Endowment Fund. The President may adopt administrative policies and procedures to implement this policy.



Regents' Endowment

In June 1983, the University of New Mexico Board of Regents established the Regents Endowment with \$622,315. An additional \$20,971,886 was added to the endowment from the sale of University land in fiscal years:

1985/86: \$1,332,640 1987/88: \$1,400,000 1988/89: \$1,723,724 1989/90: \$1,928,154 1990/91: \$3,500,000 2006/07: \$8,045,923 (Mesa Del Sol) 2020/21: \$3,041,445

The Regents' Endowment is a "quasi endowment" which is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund. The endowment corpus and any annual spending distributions from the endowment to the University may be used at its discretion.

The University has historically designated the monies, as approved annually by the President, to scholarships, professorships, lectureships, fellowships, study abroad programs, minority faculty hiring, the President's Advancement Fund, and tuition assistance programs.



Regents' Endowment

\$10,242,922 Total withdrawals from Corpus (as approved by the Regents):

- 2005/06 \$2,000,000 ASM Student Investment Fund
- 2005/06 \$1,888,233 Purchase Properties
- 2008/09 \$ 880,525 Regents Scholarship
- 2012/13 \$1,100,000 Baseball Field
- 2014/15 \$ 761,918 Innovate ABQ
- 2016/17 \$1,000,000 UNM Branding Campaign
- 2017/18 \$ 814,207 UNM Athletics Funding
- 2018/19 \$ 798,039 UNM Athletics Funding
- 2019/20 \$ 350,000 Enrollment Management Initiatives
- 2019/20 \$ 487,500 Grand Challenges
- 2020/21 \$ 162,500 Grand Challenges



Winrock Land Sale Endowment

In November 2001, the University of New Mexico Board of Regents established the Winrock Land Sale Endowment with \$25 million in proceeds from the sale of the Winrock Shopping Center property.

The Winrock Land Sale Endowment is a "quasi endowment" which is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund. The endowment corpus and any annual spending distributions from the endowment to the University may be used at the Regents' discretion.

The University has historically designated the monies to national merit scholarships, need-based financial aid, faculty retention, graduate fellowships and travel grants, capital improvements. To date, over \$20 million has been distributed from the endowment for these programs as approved annually by the President.



Woodward Endowment

In 1982, the University of New Mexico Board of Regents established the Hugh B. and Helen K. Woodward Endowment to receive and invest distributions from the Woodward Trust.

The University receives 45% of the annual net income from the Woodward Trust administered by the Sandia Foundation, a Hugh and Helen Woodward Charity, in accordance with the will of Hugh B. Woodward. UNM's share of these annual distributions (approximately \$1.7 million annually) from the Sandia Foundation are deposited in the Hugh B. and Helen K. Woodward Endowment.

The Hugh B. and Helen K. Woodward Endowment is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund.



Woodward Endowment (cont.)

The Last Will and Testament of Mr. Woodward stated:

It is my hope and wish, but I do not require, that a substantial portion of the annual net income shall be used by the Regents of the University of New Mexico: (1) to financially assist deserving students to begin and complete their college education, (2) to establish and maintain scholastic awards, grants scholarships and prizes to be conferred upon individual students, including students in the School of Law and the School of Medicine, when established, in recognition of achievement and usefulness to said university and to its student body, and (3) to supplement regular salaries of the Dean of the School of Law and any deserving full professor of said school and the Dean of the School of Medicine and any deserving full professor of said school devoting full time to his professional employment. No more than Six Thousand Dollars (\$6,000.00) of the moneys passing to the Regents of the University of New Mexico annually shall be utilized to supplement the salaries as provided in subpart (3) of this paragraph.

The FY2023/24 endowment distribution was used for Regents' merit scholarships, presidential scholarships, UNM scholars and national merit scholarships, as approved by the President.



Yearly Spending Distributions

FY 2023-24							
Annual Spending Distributions							
Regents' Endowment Fund	\$	1,338,738					
Winrock Land Sale	\$	1,202,373					
Woodward Endowment	\$	3,060,142					
Total	\$	5,601,253					

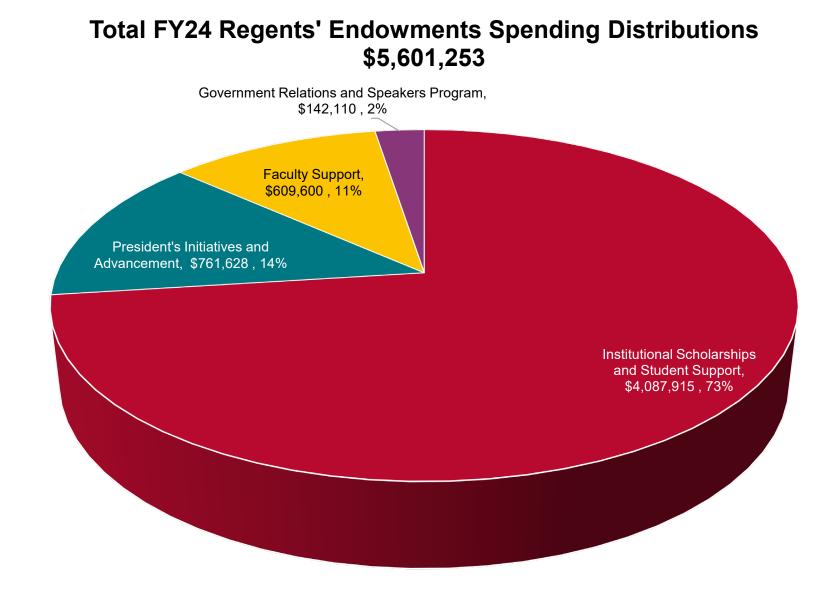
Each year the Foundation transfers the spending distribution on the endowments to UNM.

The funds are allocated according to donor intent:

- Regents' Policy 7.19
- Woodward Sandia Foundation 2012 Agreement

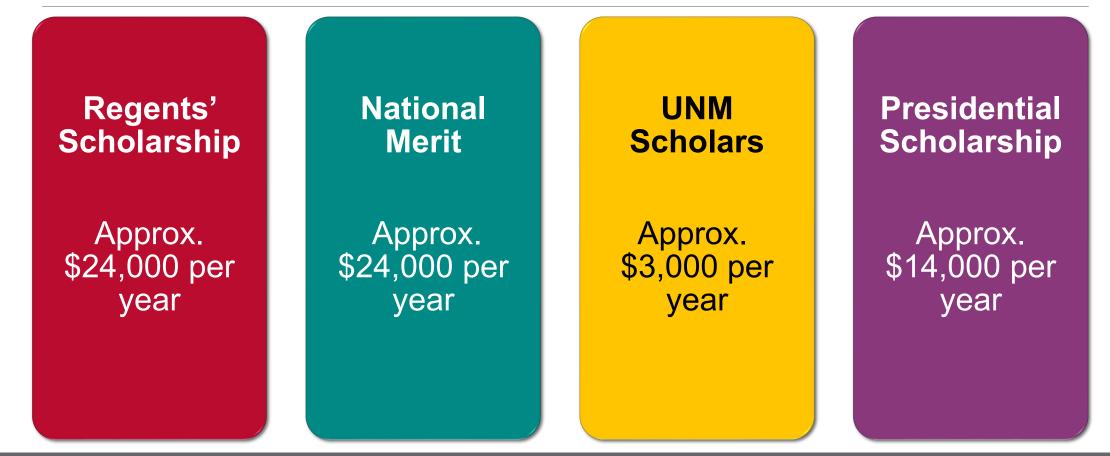
Spending distributions fund mission critical areas of the University.







Fiscal Year 2024 Scholarship Amounts



N/M

Source: UNM Scholarship Office website

UNM Institutional Endowment Spending Projections

Annual Spending Distribution	Projected 2024-25	Projected 2025-26	Projected 2026-27	Projected 2027-28
Regents' Endowment Fund*	1,373,342	1,399,909	1,394,220	1,616,024
Winrock Land Sale	1,234,888	1,251,808	1,233,816	1,242,138
Woodward Endowment	3,242,466	3,394,707	3,452,702	3,584,608
Total Projected Spending Distribution	5,850,696	6,046,424	6,080,738	6,442,770

Projected \$ increase (decrease) from PY	\$151,413	\$195,728	\$34,314	\$362,032
Projected % increase (decrease) from PY	2.7%	3.3%	0.6%	6.0%
*Includes ASM Student Investment Program				





Strategic Investment Cycle



*Fund Growth/Additions by Endowment:

Regents' Endowment

Additions from the sale of University land

• \$20,971,886 added between 1985/86 and 2020/21

Woodward Endowment

The University receives 45% of the annual net income from the Woodward Trust

• Approximately \$1.7 million annually

Winrock Endowment

This was a one-time sale. No future additions to fund.

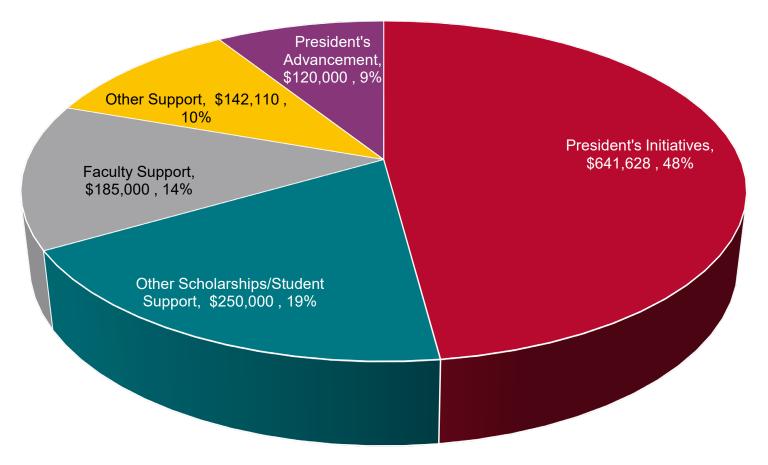






Appendix

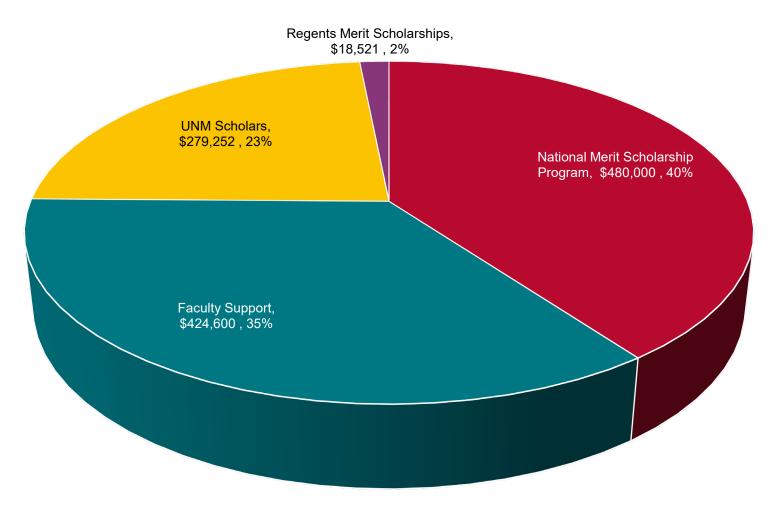
FY24 Regents Endowment Fund Allocations



Total FY24 Allocations \$1,338,738



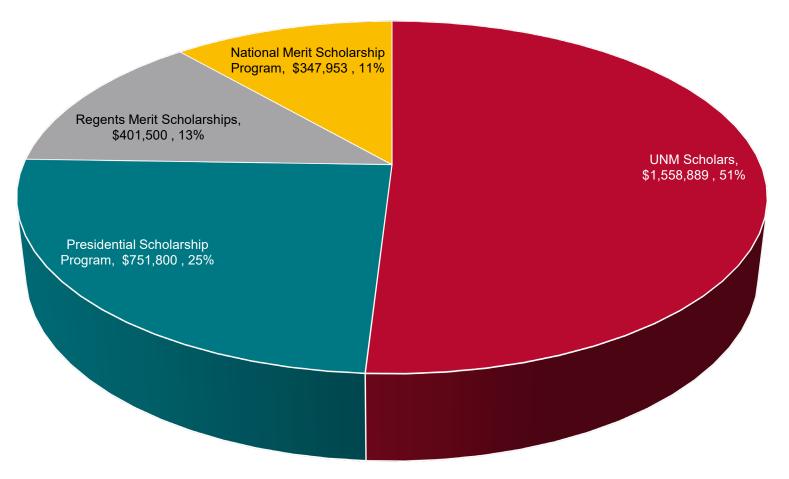
FY24 Winrock Land Sale Allocations



Total FY24 Allocations \$1,202,373



FY24 Woodward Endowment Allocations



Total FY24 Allocations \$3,060,142



FY2023-24 Allocations									
	Re	gents Endowment	W	inrock Land Sale	W	oodward Endowment		Total	
Regents Merit Scholarships	\$	-	\$	18,521	\$	401,500	\$	420,021	
Presidential Scholarship Program	\$	-	\$	-	\$	751,800	\$	751,800	
UNM Scholars	\$	-	\$	279,252	\$	1,558,889	\$	1,838,141	
National Merit Scholarship Program	\$	-	\$	480,000	\$	347,953	\$	827,953	
Need-Based Scholarship Support	\$	-	\$	-	\$	-	\$	-	
Institutional Scholarship Support	\$	-	\$	777,773	\$	3,060,142	\$	3,837,915	
Regents Scholars Administration	\$	-	\$	-	\$	-	\$	-	
Transfer Scholarship	\$	-	\$	-	\$	-	\$	-	
Tuition Assistance Program	\$	-	\$	-	\$	-	\$	-	
Study Abroad Programs	\$	-	\$	-	\$	-	\$	-	
Student Aid - Room and Board	\$	250,000	\$	-	\$	-	\$	250,000	
Other Scholarships/Student Support	\$	250,000	\$	-	\$	-	\$	250,000	
Regents Professor/Lecture/Fellowships	\$	185,000	\$	-	\$	-	\$	185,000	
Graduate Fellowships/Travel Grants	\$	-	\$	174,600	\$	-	\$	174,600	
Minority Faculty Hiring	\$	-	\$	-	\$	-	\$	-	
Faculty Retention	\$	-	\$	250,000	\$	-	\$	250,000	
Faculty Support	\$	185,000	\$	424,600	\$	-	\$	609,600	
President's Advancement	\$	120,000	\$	-	\$	-	\$	120,000	
President's Initiatives	\$	641,628	\$	-	\$	-	\$	641,628	
Government Relations	\$	134,110	\$	-	\$	-	\$	134,110	
Speakers Program - Academic Affairs	\$	8,000	\$	-	\$	-	\$	8,000	
Other Support	\$	903,738	\$	-	\$	-	\$	903,738	
Total Allocations	\$	1,338,738	\$	1,202,373	\$	3,060,142	\$	5,601,253	



FY2023 and Estimated FY2024 Expenditures for Scholarships funded through Woodward and Winrock endowments								
Index Scholarship/Fund Code		FY	23		FY	24		
index Scholarship/Fund Code		Student Count		Total	Student Count		Total	
454029 Regents (A23004)		65	\$	1,167,596	74	\$	1,469,864	
454418 PSP Award								
A23204 Pres	idential	317	\$	1,749,812	333	\$	2,781,997	
454019 UNM Scholars/Woodward								
A23009 UNM S	cholars	552	\$	1,597,000	582	\$	1,743,150	
A23294 Woo	odward	692	\$	2,638,085	784	\$	3,131,250	
A23388 Ac	chievers	794	\$	1,442,250	1113	\$	2,223,034	
A23389 Lobo I	Leaders	28	\$	51,000	23	\$	46,000	
A23390 Lob	o Pride	0	\$	-	0	\$	-	
454251 National Merit								
A23197 Nationa	al Merit	35	\$	614,295	41	\$	830,592	
A23239 Natl African Ar	merican	13	\$	175,000	28	\$	420,873	
A23295 Natl Hispanic S	cholars	31	\$	334,960	106	\$	1,475,701	
A23296 Natl Native American S	cholars	4	\$	38,992	12	\$	157,542	
A01095 Natl Merit	Stipend	27	\$	13,250	32	\$	15,750	

Source: Student Financial Aid Office



Note: The Regents, Presidential, and Natl Merit/Scholars estimated expenditures are on the high end. Second semester awards are offset by the Lottery Scholarship for freshmen which will reduce institutional expenses a bit for a small population of students.

TAB 14

<u>#14</u> Update on UNM Combined Enterprise Ten-Year Plan, Fall 2023 (Presenter: Teresa Costantinidis, EVPFA)



OFFICE OF THE EXECUTIVE VICE PRESIDENT FOR FINANCE & ADMINISTRATION

UNM Combined Enterprise Ten-Year Plan Fall 2023 Update October 18, 2023

Presentation Overview

- Elements of the 10-year financial model
- Annual Budget Cycle
- FY2023 Financial Results
- Combined Enterprise Projections
- Income Statement: Revenues, Expenses, and Net Income
- Balance Sheet: Cash, Capital, Debt and Retiree Benefit Liabilities
- Campus Segment Projections Summary
- Health Segment Projections Summary



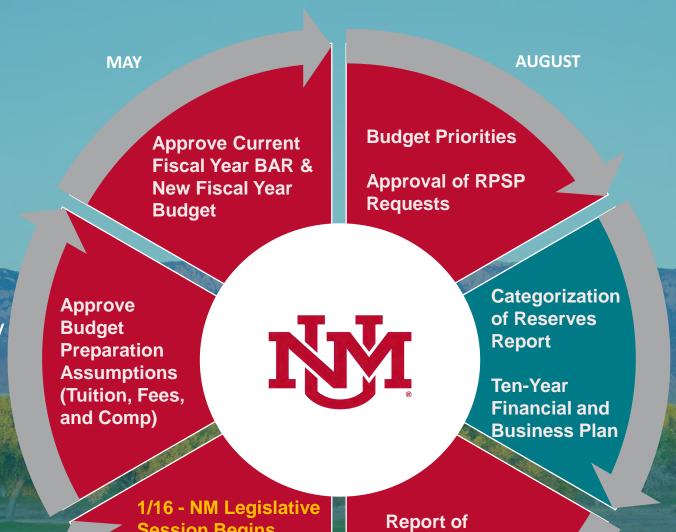
Elements of the 10-year financial model

- The projections are based on reasonable assumptions
- Slides added to highlight activity for balance sheet, cash, and debt analyses
- The new hospital tower is a key driver of the bottom line
- We will need a strategy to find discretionary revenue for new initiatives and addressing salary underfunding
- Building renewal and capital projects need support
- Only Capital Plan Category 1 "approved and funded" capital projects are reflected



ANNUAL BUDGET CYCLE

MARCH / APRIL



OCTOBER

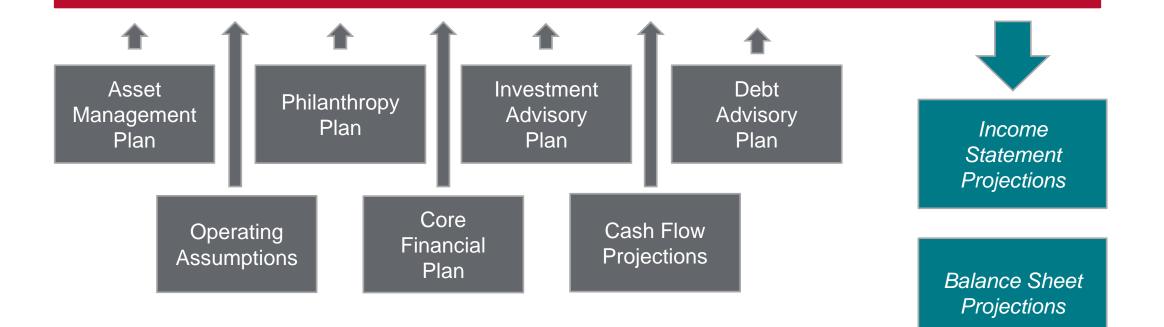
1/16 - NM Legislative Session Begins 2/15 - NM Legislative Session Ends

JANUARY / FEBRUARY Report of Legislative Priorities

DECEMBER

The UNM combined enterprise ten-year plan serves as a strategic roadmap and helps drive optimal decision-making

Combined Enterprise Ten-Year Financial and Business Plan





UNM Combined Enterprise

+

Campus Segment

- Main Campus
- Branch Campuses
 - Gallup
 - Los Alamos
 - Taos
 - Valencia

Health Segment

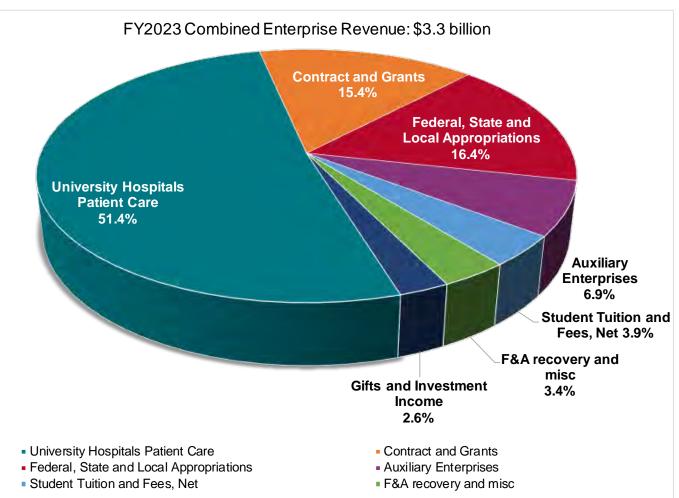
- UNM Health Sciences
- UNM Health
 - UNM Hospital
 - Sandoval Regional Medical Center
 - UNM Medical Group



Patient care and research represent 66.5% of our \$3.3B revenue

Sources	FY2023 (\$M)	Share
University Hospitals Patient Care	\$ 1,703	51.4%
Contract and Grants	512	15.4%
Federal, State and Local Appropriations	542	16.4%
Auxiliary Enterprises	229	6.9%
Student Tuition and Fees, Net	130	3.9%
F&A recovery and misc	114	3.4%
Gifts and Investment Income	85	2.6%
	\$ 3,315	100%

Contract and Grant detail	FY2023 (\$M)			
Contract and Grants	\$	512		
Less: Student Aid		(115)		
Contract and Grants, net of student aid	\$	397		





Tuition Revenue FY2023

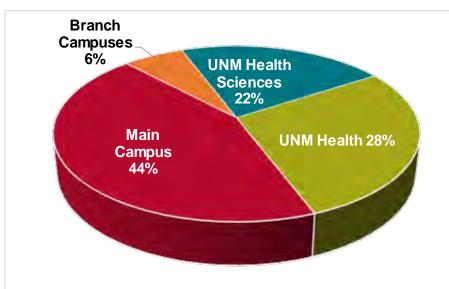
Tuition and Fees	FY2023 (\$M)
Main Campus student tuition	\$ 133
Main Campus lottery scholarships	37
Main Campus differential tuition	29
Health Sciences tuition	20
Branch Campus tuition	5
Total tuition charged	\$ 224
Scholarship Allowance Awarded	\$ (151)
Net Tuition Revenue	\$ 73
add: Total Student Fees	\$ 57
Net Tuition and Fees	\$ 130

Scholarship allowances are the difference between the stated charge for goods and services provided by the University and the amount that is paid by students and/or third parties making payments on students' behalf.

To the extent that the difference between the stated charge for goods and services provided by the University and the amount paid are used to satisfy tuition and fees, other student charges, and auxiliary enterprises charges, the University has recorded a scholarship allowance.

8

UNM received \$542M in state and local appropriations in FY2023



State appropriations include Instruction and General appropriations (I&G and Research and Public Service Projects (RPSP's).

Local appropriations include county mill levy funding.

	FY2023 (\$M) UNM										
		Main		anch	н	ealth			-	otal	Pot
State of New Mexico Appropriations		Campus 249	\$	puses 24	\$ \$	iences 114	\$	ealth 18	\$	otal 404	Pct 75%
Local Appropriations		-	\$	10	\$	0	\$	128	\$	138	25%
Total Appropriations	\$	249	\$	34	\$	114	\$	146	\$	542	=
		46%	-	6%		21%	-	27%	-		



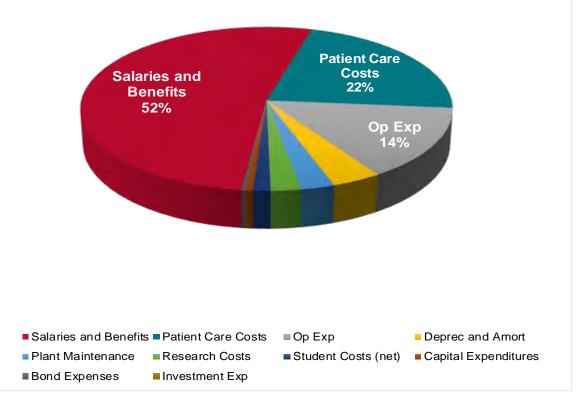
9

Personnel-related costs drive over 50% of our expenses

Uses	F	′2023 (\$M)	Pct
Salaries and Benefits	\$	1,644	52%
Patient Care Costs		694	22%
Ор Ехр		450	14%
Deprec and Amort		122	4%
Plant Maintenance		83	3%
Research Costs		74	2%
Student Costs (net)		44	1%
Capital Expenditures		16	< 1%
Bond Expenses		11	< 1%
Investment Exp		1	< 1%
	\$	3,139	

Student Costs	FY20	23 (\$M)	Research Costs	FY202	23 (\$N
Financial aid awards	\$	155	Research Costs	\$	16
Scholarships		33	Subaward		34
Other student costs		5	Facilities and Administration		62
Total Student Costs	\$	193	Total Research Costs	\$	112
Less: scholarship allowance		(149)	Less: Facility and Admin adj		(38
Student Costs, net	\$	44	Research Costs, net	\$	74

FY2023 Combined Enterprise Expense: \$3.1 B



Expenses presented net of GASB adjustments for financial statement presentation purposes



10

FY2023 Combined Enterprise Results

FY2023 Results (\$M)	 Actual	Plan	Va	riance	Pct
Combined Enterprise					
Revenues	\$ 3,315	\$ 3,451	\$	(136)	-4%
Expenses	3,139	3,513		(374)	-11%
Net Income/(Loss)	\$ 176	\$ (62)	\$	238	
ERB and OPEB adj	(69)				
Net Income/(Loss) net of ERB and OPEB adj	\$ 107				
Campus Segment					
Revenues	\$ 971	\$ 1,009	\$	(38)	-4%
Expenses	799	1,014		(216)	-21%
Net Income/(Loss)	\$ 172	\$ (6)	\$	177	
ERB and OPEB adj	(46)				
Net Income/(Loss) net of ERB and OPEB adj	\$ 126				
Health Segment	 				
Revenues	\$ 2,344	\$ 2,442	\$	(98)	-4%
Expenses	2,340	2,499		(158)	-6%
Net Income/(Loss)	4	(57)	\$	60	
ERB and OPEB adj	(23)	. ,			
Net Income/(Loss) net of ERB and OPEB adj	\$ (19)				

Revenues presented net of intra-university activities (allocations, transfers, reserves)

Expenses presented net of GASB adjustments (ERB and OPEB) required for financial statement presentation purposes.

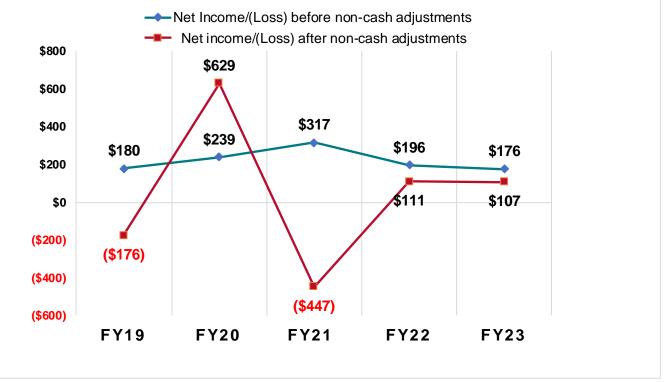
The ERB and OPEB adjustment reflected in the Campus segment includes UNM Health Sciences only, UNM Health does not participate in ERB/OPEB.



Non-cash retiree pension and health benefit cost adjustments reduced UNM Combined Enterprise net income by \$69M in FY2023

- On the income statement, we record:
 - The year-over-year change in the pension liability
 - The year-over-year change in the retiree health benefit liability, determined by an actuarial valuation including assumptions and the net position of the trust account
- On the balance sheet, we record:
 - The total unfunded pension liability
 - The total retiree health liability, determined by an actuarial valuation based on UNM's proportion of the entire Educational Retiree net pension liability

IMPACT OF NON-CASH RETIREE BENEFIT LIABILITIES ON NET INCOME (\$M)



Note: UNM Hospital, UNM Medical Group and Sandoval Regional Medical Center do not participate in the Educational Retirement Board (ERB) pension or retiree health benefit.



What do these unfunded pension and retiree health benefit liabilities really mean for UNM?

- Retirement Benefit (The New Mexico Educational Retirement Act, ERA):
 - The liability is UNM's proportion of the net pension liability of the entire Plan, determined each year by an actuarial valuation.
 - The liability increase or decrease will fluctuate each year depending on the assumptions used in the actuarial valuation, set by the Plan's Board of Trustees.
 - Significant assumptions used in the valuation include Inflation Factor, Salary Increase %, Investment Rate of Return, Mortality, and Retirement Age.

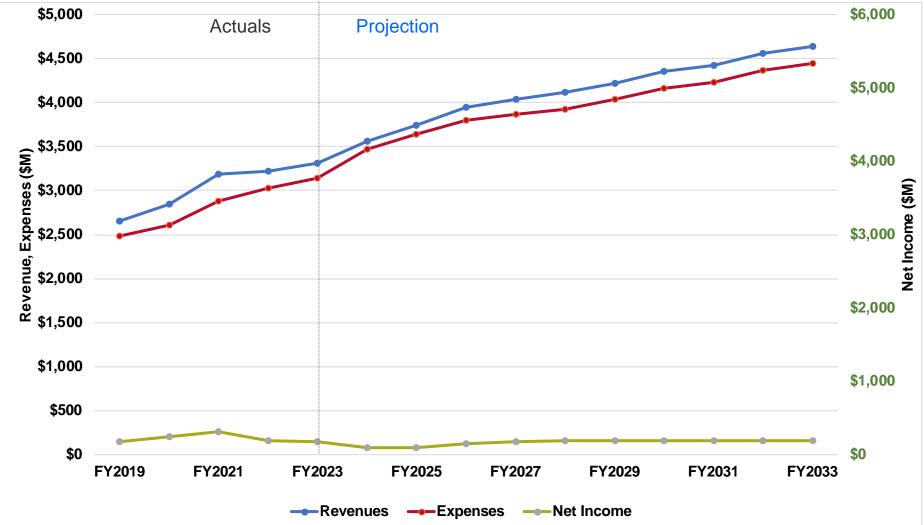
Retiree Health Benefit (Other Post-Employment Benefits, OPEB):

- The UNM administers The Retiree Welfare Benefit Plan and is the fiduciary of the Retiree Welfare Benefit Trust (the VEBA.)
- Employees hired prior to July 1, 2015, that have contributed to the VEBA Trust for five consecutive years immediately prior to retirement are eligible for the benefit.
- The liability is an annual actuarial valuation determination based on assumptions for Salary Increases, Investment Rate of Return, Healthcare Cost Trends and Rates, and the Net Position of the Benefit Trust. Changes to the Plan since inception in addition to growth of the Trust account should reduce liability over time.

Note: UNM Hospital, UNM Medical Group and Sandoval Regional Medical Center do not participate in the Educational Retirement Board (ERB) pension or retiree health benefit.



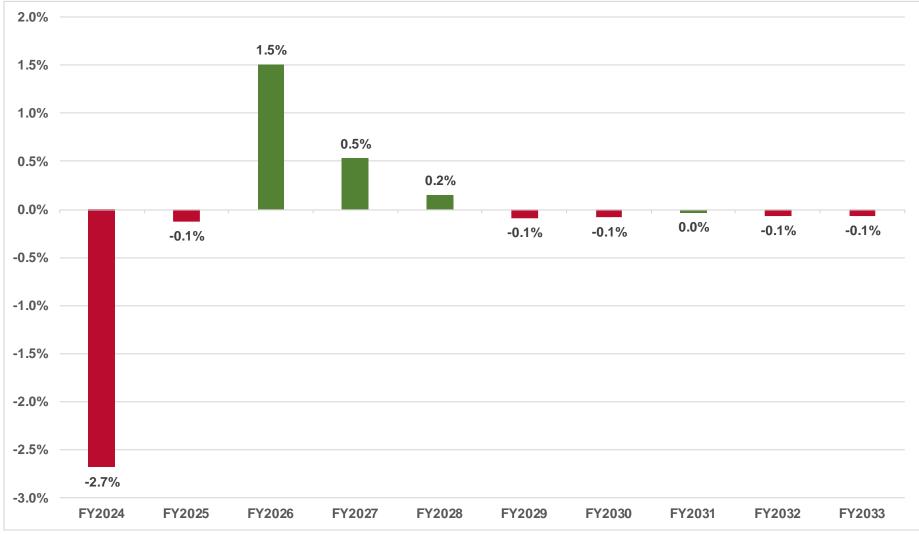
UNM projections reflect a combined positive net income for the period FY2024 - FY2033



Revenues presented net of intra-university activities (allocations, transfers, reserves); expenses presented net of extraordinary items



Consolidated enterprise growth slimly exceeds expenditure growth for projections period in later years

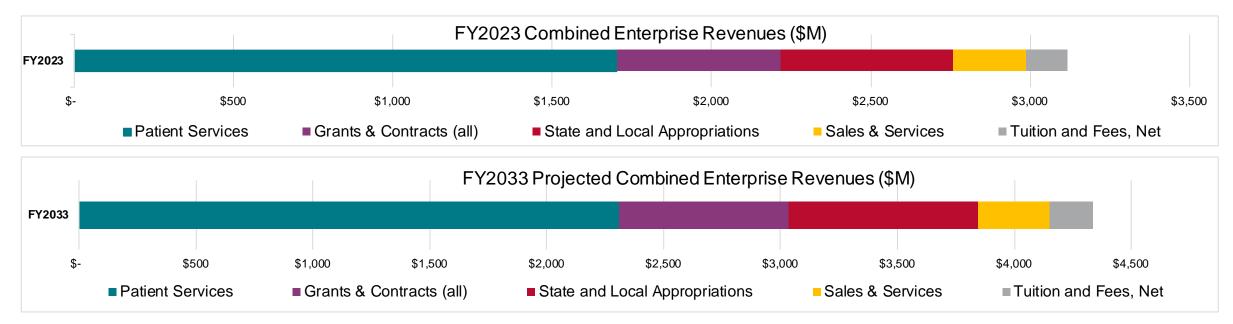


Green - Indicates projected revenue growth exceeds projected expenditure growth.

Red - Indicates projected revenue growth is less than or equal to projected expenditure growth



Revenue from competitive markets will continue to be our dominant source of funds in FY2033



Source (\$M)	FY2023	Share	Source (\$M)	FY2033	Share	Inc/Dec FY2023 - FY2033	Annual Growth Rate
Patient Services	\$ 1,703	51%	Patient Services	\$ 2,310	50%	36%	4%
Grants & Contracts (all)	512	15%	Grants & Contracts (all)	725	16%	49%	5%
State and Local Appropriations	545	16%	State and Local Appropriations	811	17%	42%	4%
Sales & Services	228	7%	Sales & Services	306	7%	34%	3%
Tuition and Fees, Net	130	4%	Tuition and Fees, Net	181	4%	40%	4%
All Other Revenues	199	6%	All Other Revenues	302	7%	52%	5%
Total FY2023 revenues	\$3,315	100%	Total FY2033 revenues	\$4,634	100%		



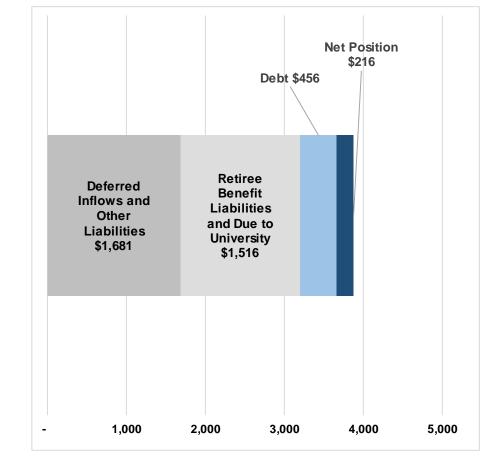
Making strategic capital investments, leveraging our cash, and being attentive to our debt remain key balance sheet focus areas

Assets = Liabilities + Net Position

Endowments \$688 Land, Buildings, Receivables, Equipment, Cash and Deferred Short-Term Libraries, and Outflows, and Investments Collections Other Assets \$998 (net of \$899 depreciation) \$1,284 1,000 2,000 3,000 4,000 5,000

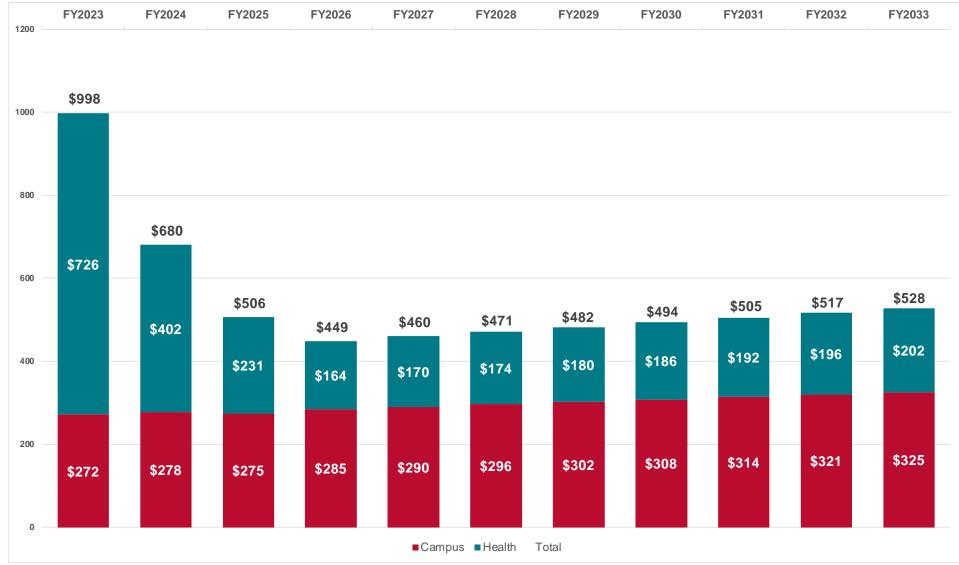
Total FY2023 Assets \$3.9 Billion

Total FY2023 Liabilities and Net Position \$3.9 Billion



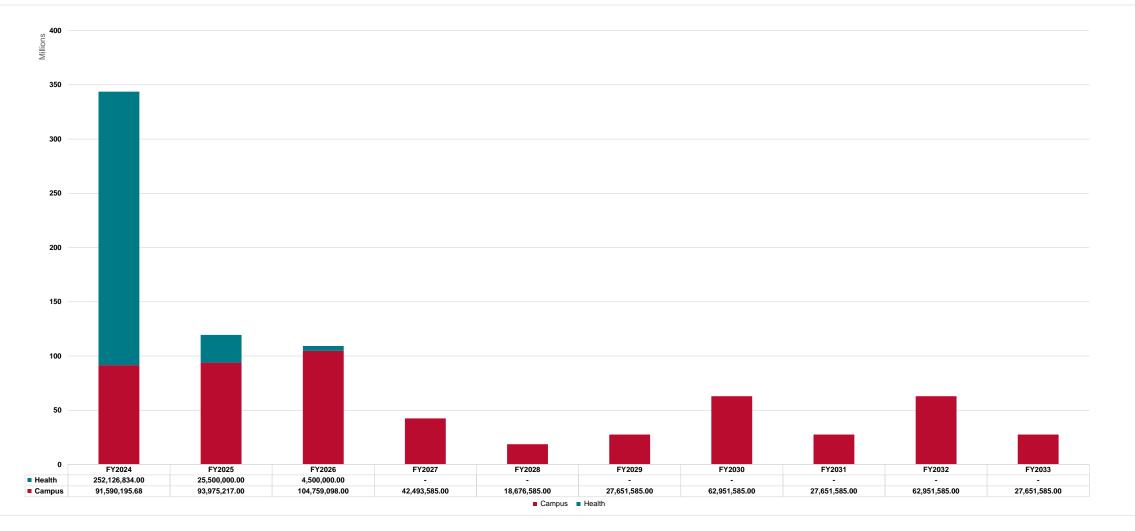


Combined Enterprise Cash Projections FY2023 - FY2033





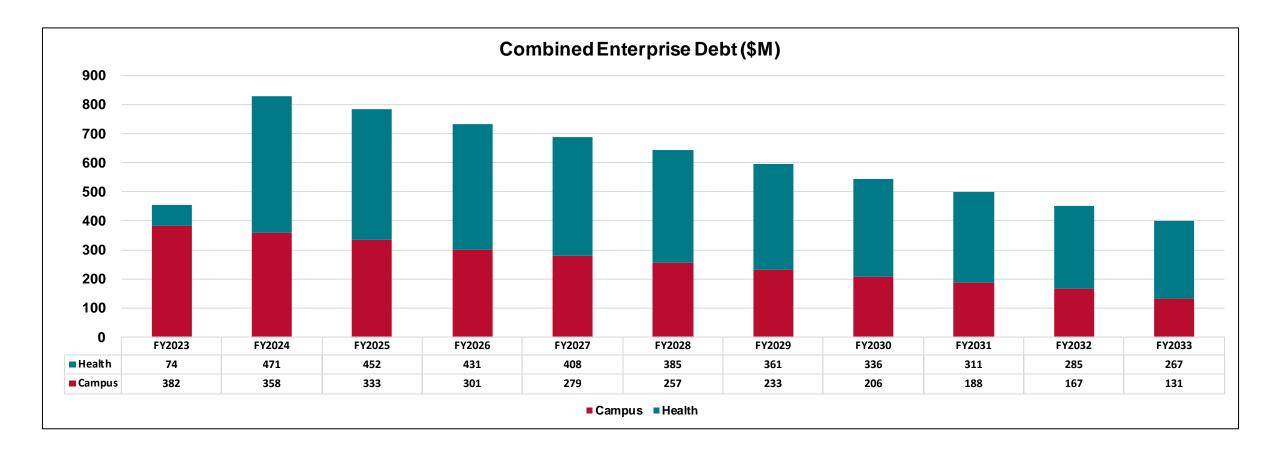
Combined Enterprise Capital Spend Plan exceeds \$840M for projection period FY2024 – FY2033



Note: Only Capital Plan Category 1 "approved and funded" capital projects are reflected in this projection.



Combined Enterprise Debt Schedule FY2023 – FY2033



Note: Only Capital Plan Category 1 "approved and funded" capital projects are reflected in this Debt Schedule.



Debt service tests are used by financial institutions to gauge the borrowing capacity of the organization. (Consolidated Enterprise)

Ratio	Description	Test	Sparkline	Status
Modified Cash Flow Margin	Net Income/Operating Revenues	>= 0%	5% 4% 3% 3% 0% FY2023 FY2028 FY2033	
Debt Service to Operations	Debt service / Operating Expenses	<= 6%	6.0% <u>1.0% 1.1% 0.7%</u> -4.0%	
Expendable Resources to Debt	Expendable Resources/ Total Debt	>=1	1.00 (0.90) (0.81) (0.48) (1.00)	8

Expendable resources defined as unrestricted net assets plus expendable portions of gifts/endowments, less liabilities for pension and OPEB



Campus Segment





Campus Segment Priorities and Strategic Initiatives

Intellectual Capital for Success

Achieve faculty salary competitiveness and equity

Increase faculty positions in strategic areas

Support faculty recruiting, start-up, and retention costs, including partner placement support and childcare opportunities

Implement recruitment strategies for an equitable and inclusive workforce

Improve graduate student support

Provide critical operational support (e.g. travel, technology, etc.)

Research, Innovation & One University

Expand research infrastructure and programs with multiunit cross campus impact:

Grand Challenges, Health Equity, Quantum New Mexico Institute, Accelerating Resilience Innovation in Dryland Institute, Environmental Health, Data Science, Biostatistics



Advance Center of Excellence in Substance Use by synchronizing existing expertise

Utilize HelioCampus study data to identify key opportunity areas for action

Remove barriers to collaboration and operations across areas of institution

Sustainable Future

Increase employee engagement scores and overall wellness

Define and achieve strategic vision for Athletics

Promote energy efficiency, geothermal investment, and related carbon reduction

Transform our facilities for 21st century learning and research

Improve campus physical and information technology security

Foster environment of inclusion by improving equal access for the disabled

Student Success and Wellness

Continue to strengthen student enrollment and pipelines

Promote the Student Achievement Project

Expand innovative and learning strategies, integrate student support across campuses, expand student wellness, and expanding student services to strengthen engagement and retention

Advance New Mexico

Enhance economic development of New Mexico Strengthen community engagement and impact Prioritize diversity, equity, and inclusion across all areas of the institution





Campus Capital Strategic Initiatives-Highlights

Academic Affairs

- Center for Collaborative Arts and Technology (CCAT)
- UNM Welcome Center
- Woodward Engineering Classroom Renewal
- Castetter Hall Facility Upgrades
- Quantum Materials & Technology Laboratory Upgrades

Administration & Institutional Support Services

- Popejoy Hall Lobby Improvements
- Duck Pond Water and Ecological Improvements
- Housing Improvements
- Campus Facility and Investment Needs (FIN)
- Campus Renewal Projects
- Electrical Distribution

Branch Campuses (Largest Project each Campus)

- Gallup Gurley Hall Improvements
- Los Alamos Workforce Development Lab and Support renovations
- Taos Peralta Hall Renovation and Addition
- Valencia Fire Safety Improvements

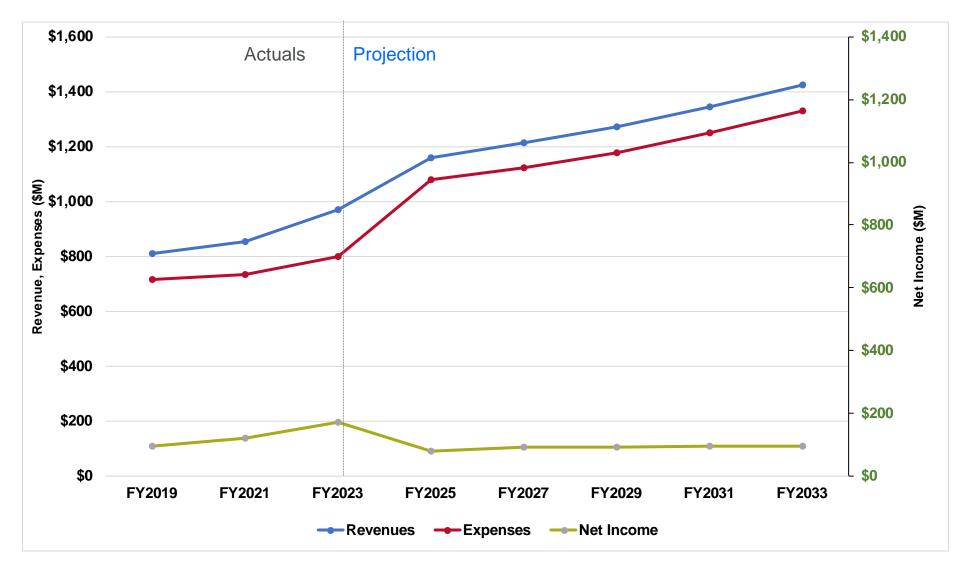
Athletics

- Football Turf Replacement
- Football Stadium Light Improvements
- University Arena Improvements

This slide only includes major capital expenditures for category 1 projects (over \$500K)



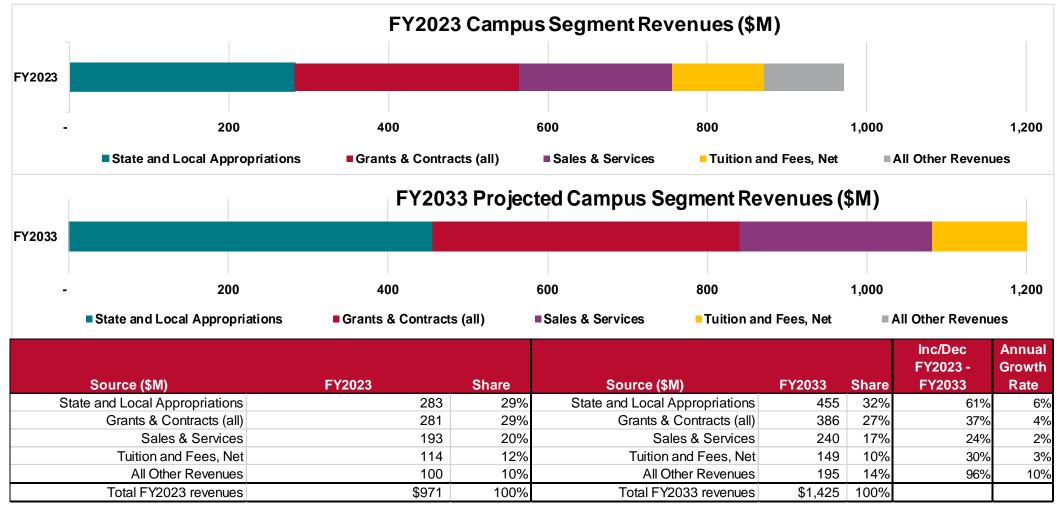
Campus segment projects a positive net income for the period FY2024 – FY2033



Revenues presented net of intra-university activities (allocations, transfers, reserves); expenses presented net of extraordinary items



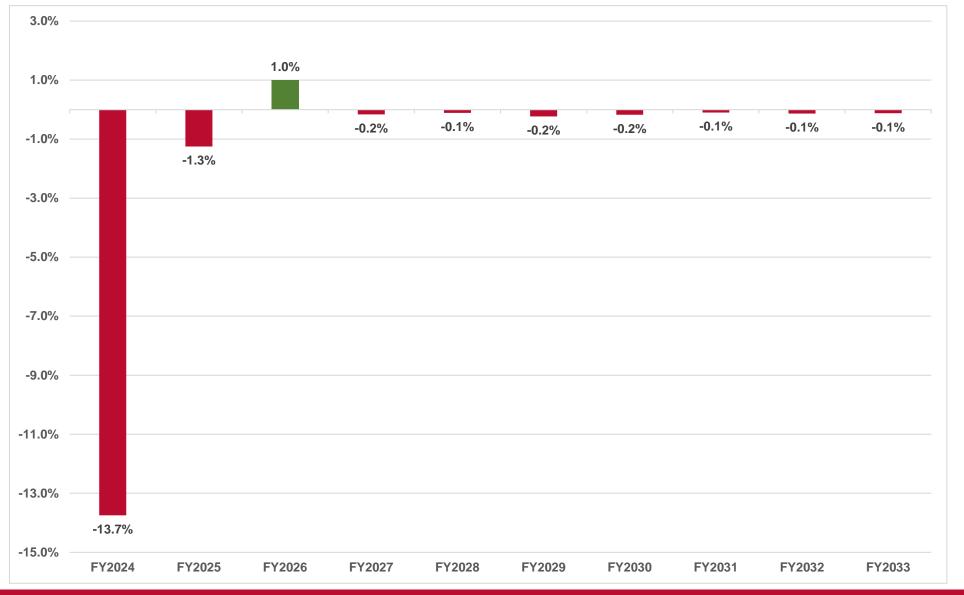
State appropriations and research generate half of Campus segment income through FY2033



Other revenues include gift, investment income, bond revenues, land grant revenues, patient services and other operating revenues



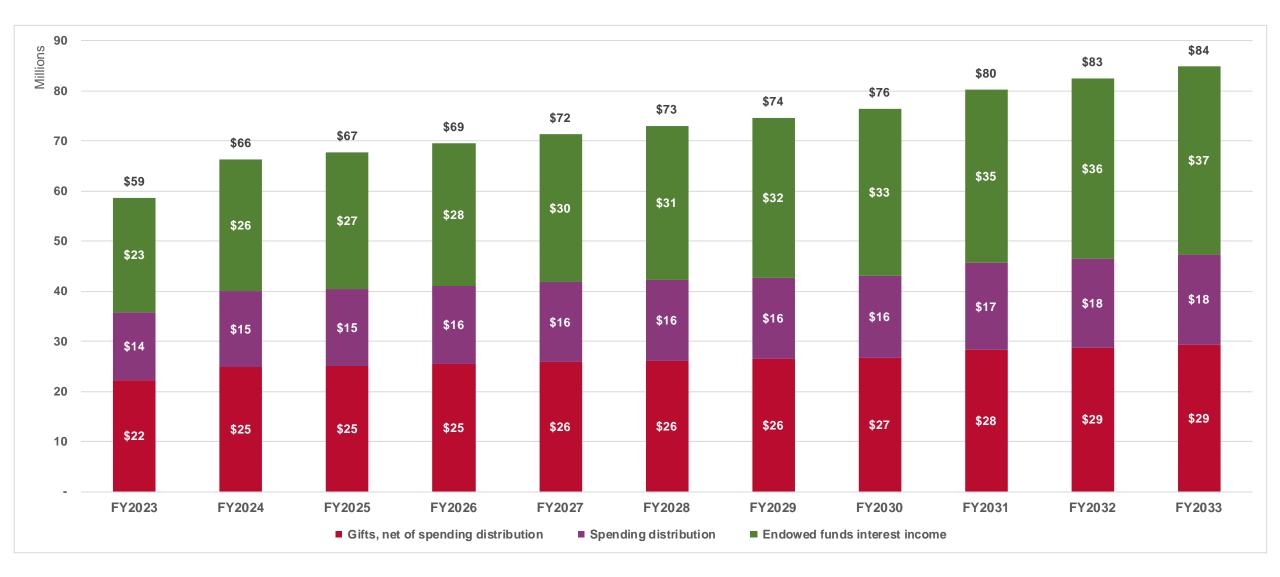
Campus revenue growth approaches expenditure growth for projections period



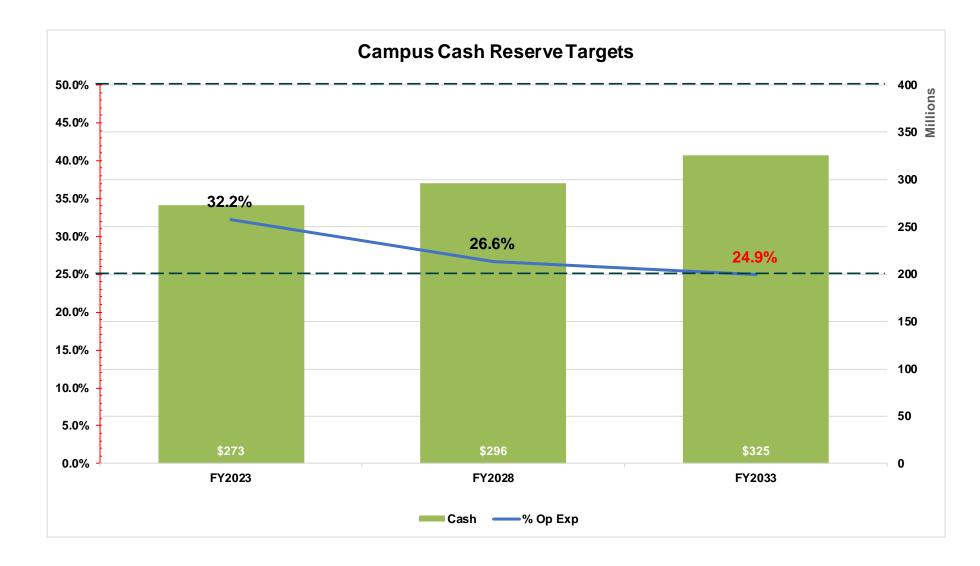
Green - Indicates projected revenue growth exceeds projected expenditure growth.

Red - Indicates projected revenue growth is less than or equal to projected expenditure growth

Endowments projected to remain a stable source of funding for projection period FY23 – FY33

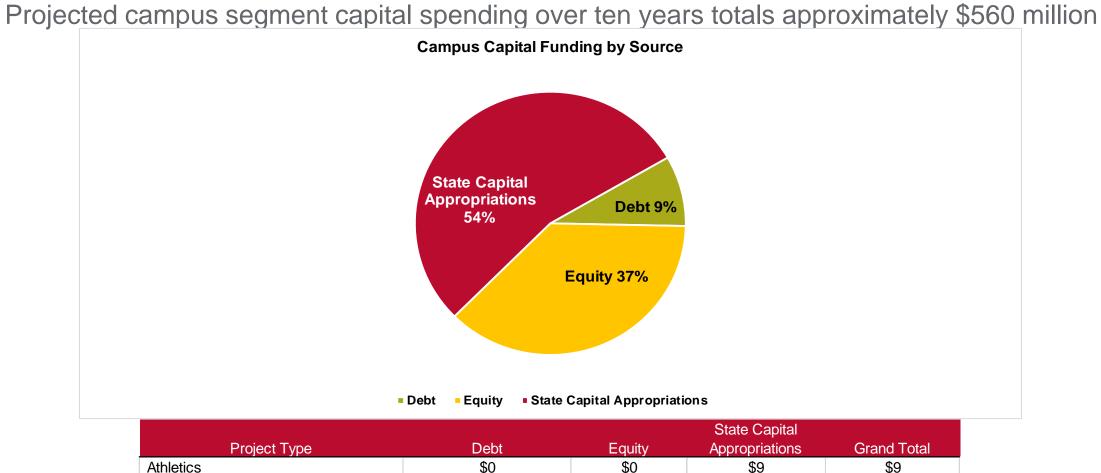






National Association of College and University Business Officers (NACUBO) recommends reserve balances between 25% and 50% of total operating expenditures.

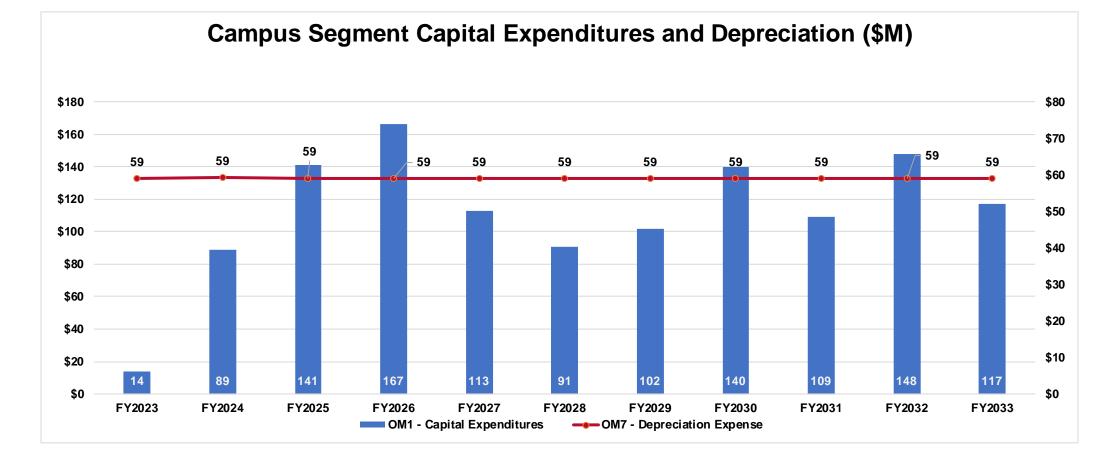




		= 9000	, appropriation of	
Athletics	\$0	\$0	\$9	\$9
Auxiliaries	\$0	\$0	\$1	\$1
Branches	\$0	\$5	\$20	\$25
Department	\$25	\$4	\$118	\$146
Infrastructure & IT	\$24	\$10	\$126	\$160
Program Projects	\$0	\$0	\$2	\$2
Renewal & Replacement	\$0	\$189	\$28	\$217
Total Campus Capital Spending (\$M)	\$49	\$208	\$303	\$560



Projected campus segment depreciation often exceeds capital expenditures indicating need for infrastructure investment





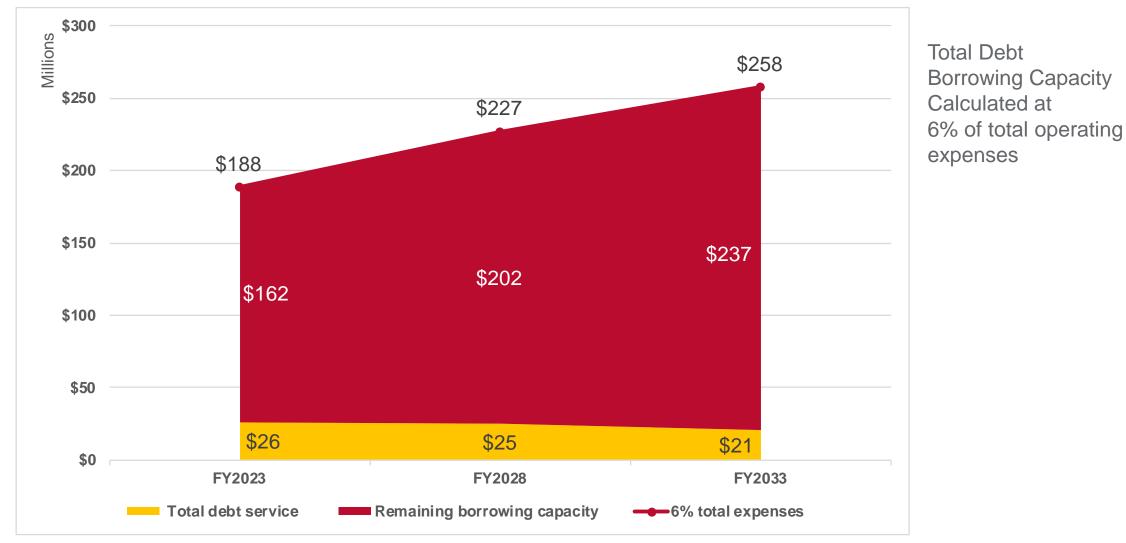
Debt service tests are used by financial institutions to gauge the borrowing capacity of the organization. (Campus)

Ratio	Description	Test	Sparkline	Status
Modified Cash Flow Margin	Net Income/Operating Revenues	>= 0%	50% 23% 3% 2% FY2023 FY2028 FY2033	
Debt Service to Operations	Debt service / Operating Expenses	<= 6%	6.0% 0.8% 0.7% 0.5% -4.0%	
Expendable Resources to Debt	Expendable Resources/ Total Debt	>=1	1.00 (0.92) (0.95) (1.00)	\bigotimes

Expendable resources defined as unrestricted net assets plus expendable portions of gifts/endowments, less liabilities for pension and OPEB



Debt Borrowing Capacity – Campus



Projected remaining borrowing capacity calculated as total debt service payments/total operating expenses



	ľ		UNM Health A Component of the Uni		
	UNM HEALTH SYSTEM Clinical Care & Support		UNM HEALTH SYSTEM CLINICAL PARTNERS	ACADEMICS & SUPPORT	RESEARCH
UNM Hospitals	UNM Sandoval Regional Medical Center, Inc.	UNM Medical Group, Inc.	TriCore Reference Laboratories	School of Medicine	Clinical & Translational Science Center (CTSC)
UNM Hospital			Lovelace UNM Rehabilitation Clinic	UNM Comprehensive Cancer Center	UNM Comprehensive Cancer Center (<i>Research</i>)
UNM Children's Hospital Carrie Tingley Hospital			First Choice	College of Nursing	
UNM Adult Psychiatric Center			Veteran's Administration	College of Pharmacy	
UNM Children's Psychiatric Center			Genesys	College of Population Health	
UNM Comprehensive Cancer Center (<i>Clinical</i>) Outpatient Clinics under the				UNM Health Sciences Rio Rancho Campus	

ALIGNING WITH OUR WHOLE STATE

STATE HEALTH IMPROVEMENT PLAN ALIGNMENT

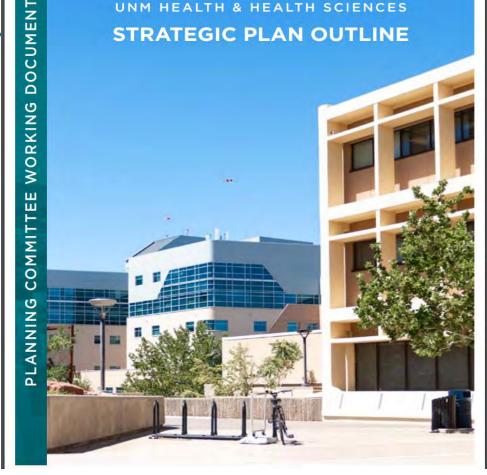
Current state insights guided the identification of these six high-level priorities, which represent areas of greatest impact and need for UNM Health and Health Sciences and the state of New Mexico more broadly. Each priority is further developed into strategic objectives and tactics, alongside points of integration between the priorities.

SYSTEMATICALLY ALIGNING PLANNING EFFORTS





UNM HEALTH & HEALTH SCIENCES STRATEGIC PLAN OUTLINE



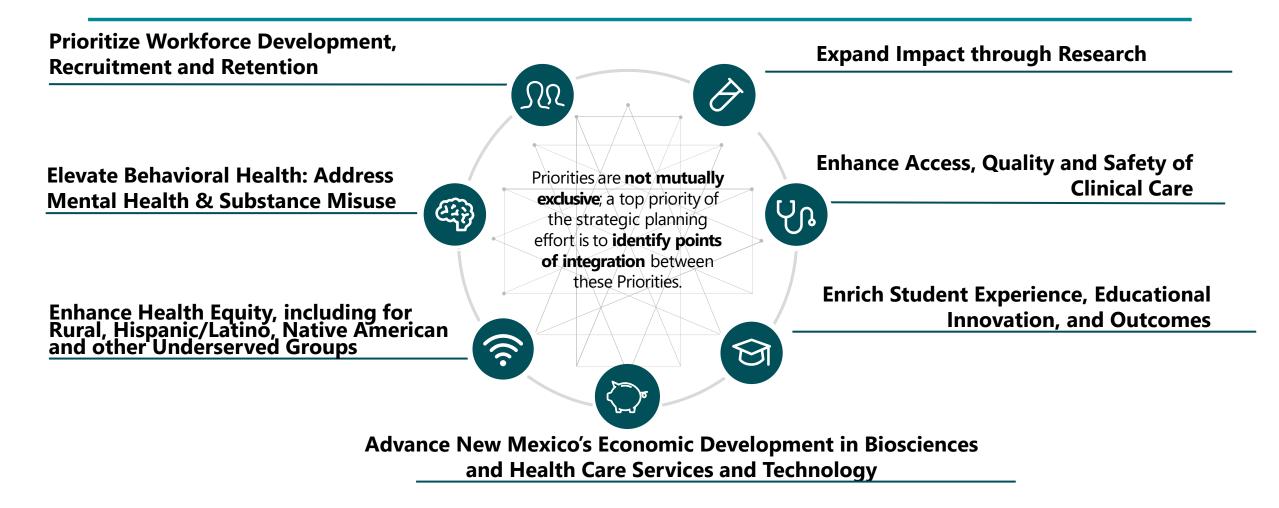
https://hsc.unm.edu/leadership/unmhealthsciences-2040-report-06272023.pdf



THE UNIVERSITY OF NEW MEXICO | HEALTH & HEALTH SCIENCES

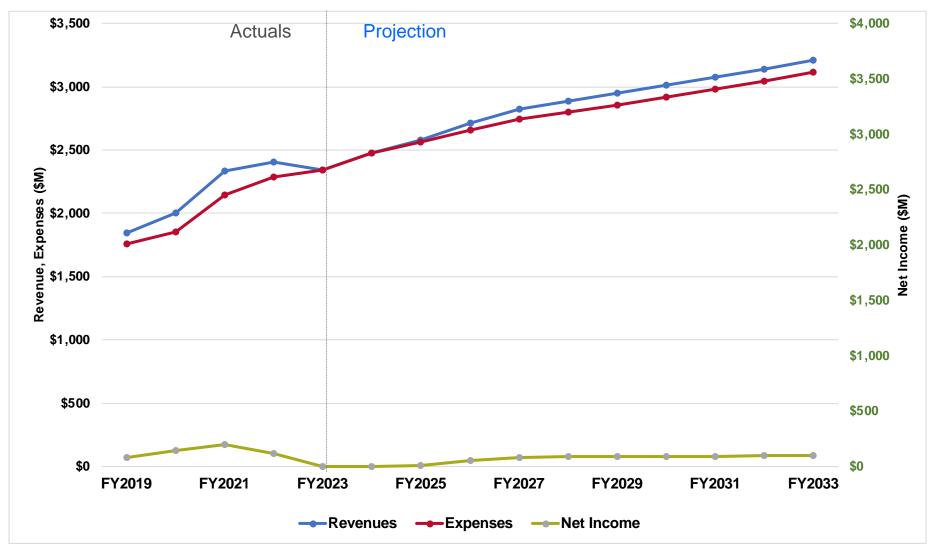
Seven Strategic Priorities to Improve the Health of All New Mexicans

Over 3,000 engaged. Aligns with UNM 2040 Five Strategic Priorities. Capital Requests align.





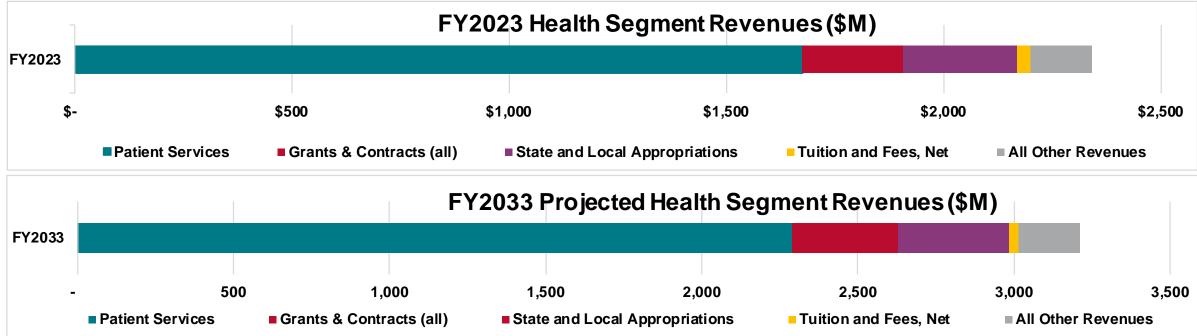
Health segment projects a positive net income for the period FY2024 – FY2033



Revenues presented net of intra-university activities (allocations, transfers, reserves); expenses presented net of GASB adjustments for financial statement presentation purposes



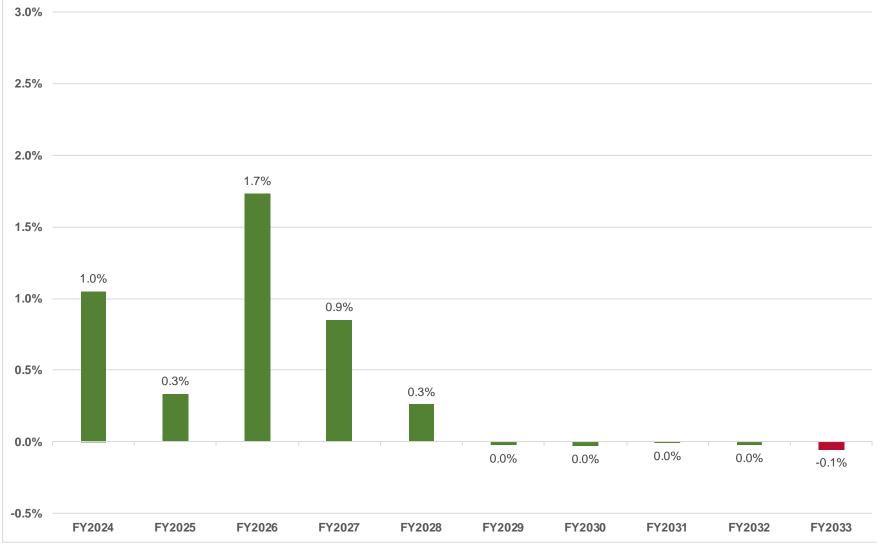
Patient Services continue to provide over 70% of revenue for Health segment through FY2033



Source (\$M)	FY2023	Share	Source (\$M)	FY2033	Share	Inc/Dec FY2023 - FY2033	Annual Growth Rate
Patient Services	\$ 1,675	71%	Patient Services	\$ 2,289	71%	37%	4%
Grants & Contracts (all)	231	10%	Grants & Contracts (all)	339	11%	47%	5%
State and Local Appropriations	262	11%	State and Local Appropriations	355	11%	36%	4%
Tuition and Fees, Net	33	1%	Tuition and Fees, Net	33	1%	1%	0%
All Other Revenues	143	6%	All Other Revenues	193	6%	35%	3%
Total FY2023 revenues	\$2,344	100%	Total FY2033 revenues	\$3,209	100%		

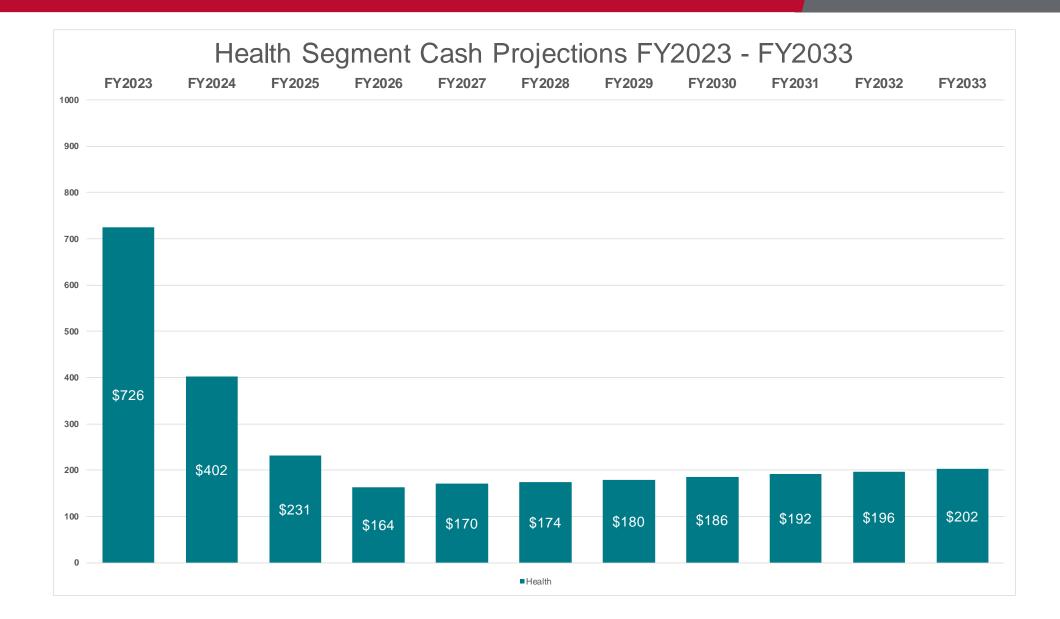


Health revenue exceeds expenditure growth for first half of projection period, approaching breakeven for latter half of projection period



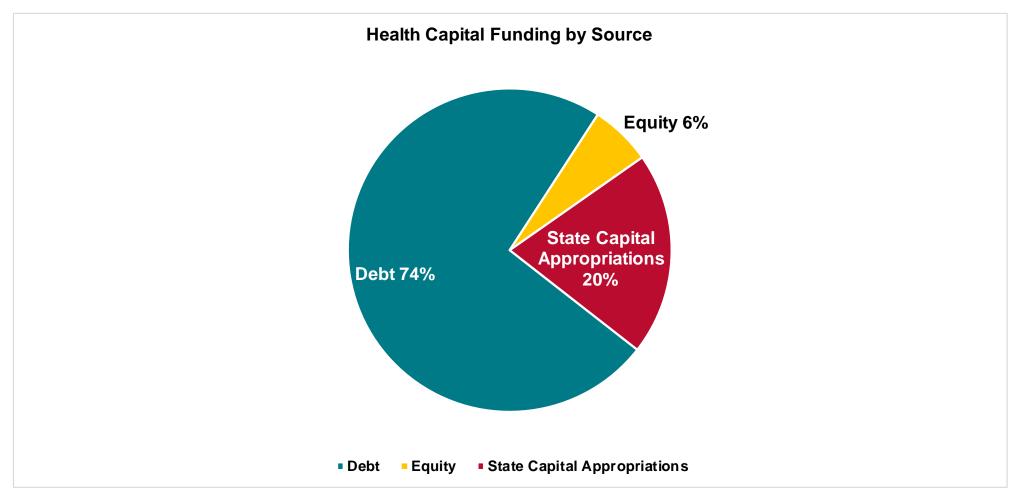
Green - Indicates projected revenue growth exceeds projected expenditure growth.

Red - Indicates projected revenue growth is less than or equal to projected expenditure growth





Projected Health segment capital spending over ten years will exceed \$230 million*

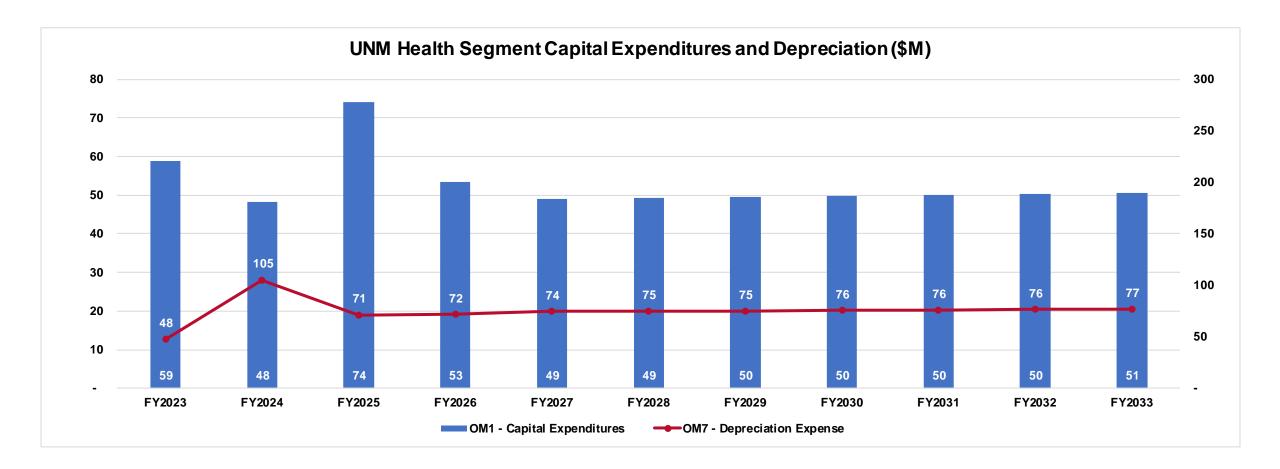


Project Type	Debt	Equity	State Capital Appropriations	Grand Total
UNM Health and Health Sciences	\$208	\$17	\$57	\$282

Includes remaining capital expenditures for UNMH tower



Projected Health Segment capital expenditure exceeds depreciation, indicating building phase





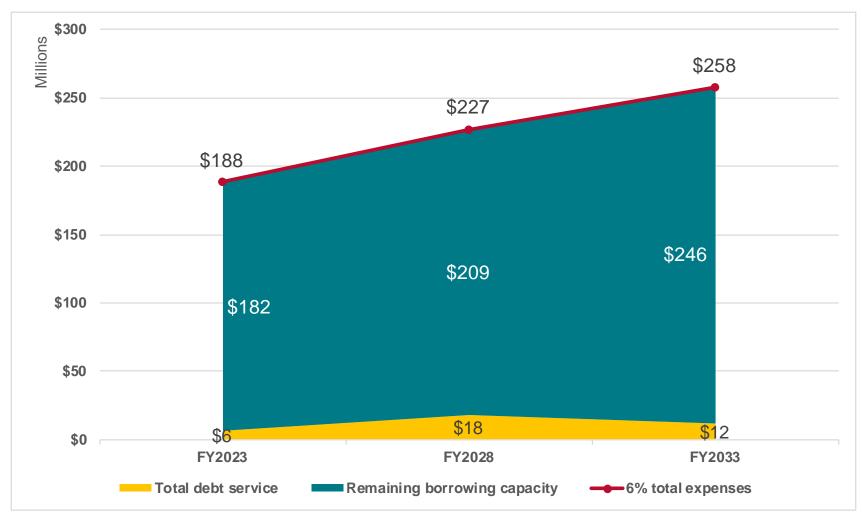
Debt service tests are used by financial institutions to gauge the borrowing capacity of the organization. (Health)

Ratio	Description	Test	Sparkline	Status
Modified Cash Flow Margin	Net Income/Operating Revenues	>= 0%	10% 4% 3% 0% -1% FY2023 FY2028 FY2033	
Debt Service to Operations	Debt service / Operating Expenses	<= 6%	6.0% 0.2% 0.5% 0.3% -4.0%	
Expendable Resources to Deb	ot Expendable Resources/ Total Debt	>=1	1.00 0.14 0.54 (0.02) 0.14 0.54 (1.00)	8

Expendable resources defined as unrestricted net assets plus expendable portions of gifts/endowments, less liabilities for pension and OPEB



Debt Borrowing Capacity – Health



Projected remaining borrowing capacity calculated as total debt service payments/total operating expenses



Final Comments

- Patient care and research projected to remain dominant sources of revenue
- Salary and benefits will remain the primary expenditure for the combined enterprise
- Need to strategize ways to develop and deepen new and existing sources of discretionary funding
 - Projected increases in cash balances are insufficient to provide for projected increase in operating expenditures while maintaining sufficient cash reserves per NACUBO recommendations
- Campus needs additional revenue sources to invest in facilities
 - Campus finances its capital spending primarily through state appropriations and department balances (equity)
 - Campus investment in facilities is not keeping up with depreciation
 - Health finances its capital spending primarily through debt financing
 - Health investment in facilities is sufficient to provide for projected depreciation



Thank you!

Questions/Comments?



APPENDIX A: Financial Model Assumptions and Income Statements

Fall 2023 Update



Income Statement Financial Model Assumptions

FY24 forecast is driven by the	e annual operating budget		
FY24-FY33 are driven by the	FY24 budget with inflationary factors	applied	
Revenue assumptions			
Operating Revenues	Main Campus	Branch Campuses	Health Segment - UNM Health Sciences
Tuition Revenue	Avg of 3.1% increase per year	Avg of 3.1% increase per year	Avg of .08% increase per year
Student Fees	Same as tuition revenue	Same as tuition revenue	Same as tuition revenue
Patient Revenues	Flat, no inflationary factors applied	Flat, no inflationary factors applied	1% per year starting FY25
Grants and Contracts	3% per year	3% per year	3% per year starting FY25
Sales and Service	2% per year	Flat, no inflationary factors applied	1% per year starting FY25
Other Operating Revenue (F&A recovery, misc)	3% per year	3% per year	2% per year starting FY25
Nonoperating Revenues	Main Campus	Branch Campuses	Health Segment - UNM Health Sciences
	2%/6%/5%/4% through end of	2%/6%/5%/4% through end of	
Appropriations	model	model	2%/6%/5%/4% through end of model
Bond Revenue	Flat, no inflationary factors applied	Flat, no inflationary factors applied	Flat, no inflationary factors applied
Gifts	avg of .5% per year	Varies, avg of 4.4% per year	Flat, no inflationary factors applied
Investment Income	3%/4% through end of model	3%/4% through end of model	3%/4% through end of model
Other Nonoperating Revenue	Flat, no inflationary factors applied	Flat, no inflationary factors applied	1% per year



Income Statement Financial Model Assumptions

FY24 forecast is driven by the annu	al operating budget		
FY24-FY33 are driven by the FY24	budget with inflationary factors applied		
Expense assumptions			
Operating Expenses	Main Campus	Branch Campuses	Health Segment
Salaries	2%/4%/3% 2% through end of model	2%/4%/3% 2% through end of model	2%/4%/3% 2% through end of model
Benefits	Calculated as 30% of salaries	Calculated as 30% of salaries	Calculated as 30% of salaries
Supplies	2% per year	2% per year	2% per year
Travel	2% per year	2% per year	1% per year
Patient Costs	Calculated as 16.98% of patient revenues	Calculated as 16.98% of patient revenues	Calculated as 16.98% of patient revenues
Research costs	3% per year	3% per year	3% per year
Student costs	Avg 3.1% increase per year	Avg 3.1% increase per year	Avg 1.7% increase per year
Special Grant Contract Expense	3% per year	3% per year	3% per year
Communcations Charges	2% per year	2% per year	2% per year
Services	2% per year	2% per year	2% per year
Plant Maintenance	2% per year	2% per year	2% per year
Utilities	3% per year	3% per year	2% per year
Other Expense	1% per year	1% per year	1% per year
Nonoperating Expenses	Main Campus	Branch Campuses	Health Segment
Capital Expenditures	Approved projects on capital planning sheet plus 2% per year	Approved projects on capital planning sheet plus 2% per year	Flat, manually adjusted for funded projects
Bond expenses	From debt service schedule supporting sheet	From debt service schedule supporting sheet	Flat, manually adjusted for outstanding bonds
Noncash expenses	2% per year	2% per year	Flat, no inflationary factors applied



Combined Enterprise Income Statement for the year ended June 30, 2023, and projected FY2024-FY2028

		J				, ,		, 1 ,				
		FY2023		FY2024		FY2025		FY2026		FY2027		FY2028
OA1 - Tuition Revenue		187,338,294		191,920,488		201,376,425		206,196,734		211,089,085		216,164,755
OA2 - Student Fees		56,519,452		60,641,241		63,928,771		65,604,640		67,303,727		69,067,767
OA3 - Patient Services		1,702,901,431		1,709,077,332		1,786,709,226		1,945,973,963		2,048,228,732		2,089,238,331
OA4 - Federal Grants & Contracts		320,113,986		359,205,318		369,981,650		381,081,272		392,513,882		404,289,471
OA5 - Sales Services		227,719,951		323,930,705		285,130,373		290,085,960		295,149,895		300,324,666
OA6 - Other Operating Revenue		65,648,639		73,464,536		76,530,465		77,640,867		78,816,279		80,643,507
OA7 - Purchased Services		275,461		3,048,985		2,948,985		2,948,985		2,948,985		2,948,985
OA8 - State and Local Grants & Contracts		143,602,733		144,298,977		148,628,404		153,087,714		157,680,803		162,411,685
OA9 - Nongovernmental Grants & Contracts		38,462,146		51,693,029		53,281,779		54,918,192		56,603,698		58,339,768
OAA - Scholarship Allowance - Tuition		-132,086,226		-132,086,226		-139,734,018		-143,632,598		-147,582,494		-151,685,287
OAB - Scholarship Allowance - Auxiliaries		-17,265,559		-17,265,559		-18,265,235		-18,774,835		-19,291,143		-19,827,437
OAC - Uncollectible Tuition		-1,565,169		-1,518,137		-1,590,719		-1,636,852		-1,670,498		-1,719,356
Subtotal Operating Revenues	\$	2,591,665,139	\$	2,766,410,689	\$	2,828,926,106	\$	3,013,494,042	\$	3,141,790,952	\$	3,210,196,856
OP1 - Appropriations		403,921,274		451,892,394		487,593,825		488,982,932		508,317,721		528,509,751
OP2 - Bond Revenue		38,153,174		63,004,849		122,754,849		144,004,849		85,254,849		63,004,849
OP3 - Gifts And Other	•	35,852,947		40,016,391		40,392,919		41,064,572		41,783,619		42,210,372
OP4 - Investment Income		33,181,036		49,867,774		58,109,240		59,456,090		61,236,789		63,098,118
OP5 - Other Non Operating Revenue		7,148,353		-20,190,500		-333,955		-319,446		-308,851		-317,645
OP7 - State Lottery Scholarships		36,855,464		36,500,000		36,500,000		36,500,000		36,500,000		36,500,000
OP8 - Covid-19 Grants		9,457,853		0		0		0		0		0
OP9 - Federal Appropriations		120,083		43,208		43,208		43,208		43,208		43,208
OPA - Local Appropriations		139,040,186		151,025,896		141,441,050		142,688,220		144,083,428		146,754,732
OPB - Capital Appropriations		2,970,633		7,721,324		7,721,324		7,721,324		7,721,324		7,721,324
OPC - Lease and Rental Income		242,607		289,851		289,851		289,851		289,851		289,851
OPD - Land Grant & Maintenance Revenue		16,353,261		13,309,141		13,709,141		13,945,141		14,185,861		14,431,395
Subtotal Nonoperating Revenues	\$	723,296,871	\$	793,480,327	\$	908,221,452	\$	934,376,741	\$	899,107,799	\$	902,245,956
Total Revenues	\$	3,314,962,010	\$	3,559,891,016	\$	3,737,147,558	\$	3,947,870,783	\$	4,040,898,750	\$	4,112,442,811
												°



Combined Enterprise Income Statement projected FY2029-FY2033

-	FY2029			FY2030	-	FY2031	FY2032			FY2033
OA1 - Tuition Revenue	Ś	<u>221,875,069</u>	\$		\$	231,158,669	\$	235,670,422	\$	240,282,788
OA1 - Tutton Revenue OA2 - Student Fees	Ş	71,015,250	Ş	72,693,838	Ş	74,233,658	Ş	75,802,251	Ş	77,405,825
OA2 - Student Fees OA3 - Patient Services		2,131,072,062		2,173,746,549		2,217,278,755		2,261,685,987		2,306,985,903
OA4 - Federal Grants & Contracts		416,418,328		428,911,050		441,778,554		455,032,083		
OA4 - Federal Grants & Contracts OA5 - Sales Services		305,612,820		311,016,965		316,539,773		322,183,978		468,683,218 327,952,383
OA6 - Other Operating Revenue		82,511,685		84,421,764		86,374,717		88,371,543		90,413,263
OA8 - Other Operating Revenue OA7 - Purchased Services		2,948,985		2,948,985		2,948,985		2,948,985		
OA7 - Purchased Services OA8 - State and Local Grants & Contracts										2,948,985
OA9 - Nongovernmental Grants & Contracts		167,284,493 60,127,921		172,303,485 61,969,718		177,473,047 63,866,769		182,797,696 65,820,731		188,282,085 67,833,313
OAA - Scholarship Allowance - Tuition		-156,160,003		-160,064,003		-163,633,431		-167,282,456		-171,012,855
OAB - Scholarship Allowance - Auxiliaries		-20,412,346		-20,922,655		-21,389,230		-21,866,210		-22,353,826
OAD - Scholarship Allowance - Adxinanes OAC - Uncollectible Tuition		-20,412,340		-1,807,665		-1,837,005		-21,866,836		-1,897,167
Subtotal Operating Revenues	¢ :		ć	3,351,922,994	\$	3,424,793,260	ć	3,499,298,175	ć	3,575,523,914
Subtotal Operating Revenues	<u>ې</u> ر	5,200,520,555	ڔ	3,331,322,334	ç	3,424,793,200	ې	5,499,290,175	ڔ	3,373,323,314
OP1 - Appropriations	Ś	549,506,947	\$	571,341,491	\$	594,046,850	\$	617,657,831	\$	642,210,635
OP2 - Bond Revenue	Ļ	71,979,849	Ŷ	107,279,849	Ļ	71,979,849	Ŷ	107,279,849	Ŷ	71,979,849
OP3 - Gifts And Other		42,660,872		43,118,090		45,593,212		46,465,943		47,366,349
OP4 - Investment Income		65,043,743		67,408,769		69,873,337		72,441,745		75,120,138
OP5 - Other Non Operating Revenue		-298,378		-293,023		160,144		597,058		607,681
OP6 - Gain on Disposal of Capital Assets		0		0		0		0		007,001
OP7 - State Lottery Scholarships		36,500,000		36,500,000		36,500,000		36,500,000		36,500,000
OP8 - Covid-19 Grants		0		0		0		0		0
OP9 - Federal Appropriations		43,208		43,208		43,208		43,208		43,208
OPA - Local Appropriations		149,479,461		152,258,685		155,093,494		157,984,998		160,934,333
OPB - Capital Appropriations		7,721,324		7,721,324		7,721,324		7,721,324		7,721,324
OPC - Lease and Rental Income		289,851		289,851		289,851		289,851		289,851
OPD - Land Grant & Maintenance Revenue		14,681,840		14,937,294		15,197,858		15,463,632		15,734,722
Subtotal Nonoperating Revenues	\$	937,608,718	\$	1,000,605,538	\$	996,499,125	\$	1,062,445,439	\$	1,058,508,089
		, , -		. , , , = -	•	, , -	•	, , ,		, , , ,
Total Revenues	\$ Z	4,218,135,677	\$	4,352,528,531	\$	4,421,292,385	\$	4,561,743,614	\$	4,634,032,003
		, -,,	т	,,	r	, , -=,	r	,,	r	,,



Combined Enterprise Income Statement for the year ended June 30, 2023, and projected FY2024-FY2028

		FY2023		FY2024		FY2025	FY2026	-	FY2027		FY2028
61 - Operating Expense Labor	¢	1,326,946,879	\$	1,339,367,257	¢	1,380,041,381	\$ 1,446,542,150	¢	1,488,745,793	\$	1,514,868,070
62 - Operating Expense Fringe	Ŷ	278,621,271	Ŷ	341,731,765	Ŷ	326,965,877	343,709,707	Ŷ	357,640,045	Ŷ	368,487,329
63 - Operating Expense Labor Contingency		38,762,549		110,804,180		139,804,056	150,754,691		160,706,849		170,618,849
64 - GASB Benefits Adj		68,864,898		64,872,698		67,467,606	69,491,634		70,881,467		72,299,096
		00,004,000		04,072,030		07,407,000	05,451,054		70,001,407		72,233,030
Subtotal Salary, Benefit and GASB exp	\$	1,713,195,597	\$	1,856,775,899	\$	1,914,278,920	\$ 2,010,498,182	\$	2,077,974,153	\$	2,126,273,344
OJ1 - Supplies	\$	55,237,856	\$	58,454,488	\$	59,952,961	\$ 61,489,403	\$	63,064,815	\$	64,680,224
OJ2 - Travel		19,482,263		19,817,914		20,165,528	20,439,647		20,777,790		21,114,212
OJ3 - Student Costs		191,947,171		204,500,309		206,184,620	211,671,558		217,370,953		223,284,844
OJ4 - Research Costs		15,830,245		20,806,179		21,430,626	22,073,807		22,736,283		23,418,633
OJ5 - Patient Care Costs		693,782,898		709,757,376		742,738,208	779,043,901		813,196,992		829,383,036
OJ6 - Communication Charges		7,225,636		11,067,544		11,431,394	11,394,823		11,660,110		11,893,224
OJ7 - Services		139,781,209		128,228,588		122,025,488	124,721,723		127,900,097		130,471,599
OJ8 - Plant Maintenance		83,322,500		83,700,083		83,848,130	90,560,825		95,511,088		98,821,757
OJ9 - Utilities		46,416,292		51,985,150		53,694,495	54,337,155		56,010,272		57,500,180
OJA - Other Expense		181,826,193		179,890,843		191,037,478	192,740,781		201,958,550		210,097,045
OJB - Special Grant Contract Expense		58,596,111		57,659,345		55,563,293	56,897,201		58,264,378		59,665,686
ON2 - Investment Expenses		773,223		0		0	0		0		0
OM1 - Capital Expenditures		14,577,951		137,261,861		215,353,575	219,903,629		162,153,152		140,246,871
OM2 - Bond Expenses		1,056,282		25,155,000		12,378,387	11,471,767		10,456,883		9,906,987
OM4 - Bond Interest Expenses		10,013,041		14,229,628		14,072,652	14,072,652		14,072,652		14,072,652
OM5 - Loss on Disposal of Capital Assets		994,287		0		0	0		0		0
OM3 - Non Cash Expenses		57,622,867		57,264,109		81,593,757	82,127,167		85,286,108		85,976,610
OM6 - Bad Debt		1,243,761		833,647		833,647	833,647		833,647		833,647
OM7 - Depreciation Expense		64,303,956		64,591,266		64,303,956	64,303,956		64,303,956		64,303,956
OM8 - Scholarship Allowance		-149,351,785		-149,351,785		-157,999,253	-162,407,433		-166,873,637		-171,512,724
Subtotal Operating and Capital Exp	\$	1,494,681,956	\$	1,675,851,546	\$	1,798,608,943	\$ 1,855,676,209	\$	1,858,684,089	\$	1,874,158,439
Total Expenses	\$	3,207,877,553	\$	3,532,627,445	\$	3,712,887,863	\$ 3,866,174,391	\$	3,936,658,242	\$	4,000,431,783
Total Net Income	\$	107,084,457	\$	27,263,571	\$	24,260,695	\$ 81,696,392	\$	104,240,508	\$	112,011,028



Combined Enterprise Income Statement projected FY2029-FY2033

		<u> 2029</u>		<u>FY2030</u>		<u>FY2031</u>		<u>FY2032</u>		<u>FY2033</u>
61 - Operating Expense Labor	1,	549,650,357		1,585,195,043		1,621,637,708		1,658,987,111		1,697,255,620
62 - Operating Expense Fringe		379,595,406		390,944,742		402,575,066		414,489,303		426,691,450
63 - Operating Expense Labor Contingency		180,571,490		190,105,584		199,641,959		209,221,462		218,844,955
64 - GASB Benefits Adj		73,745,078		75,219,980		76,724,379		78,258,867		79,824,044
			-		-		-		-	
Subtotal Salary and Benefits Expense	\$ 2,1	.83,562,331	Ş	2,241,465,348	\$	2,300,579,112	Ş	2,360,956,743	\$	2,422,616,070
OJ1 - Supplies		66,336,683		68,035,276		69,777,116		71,563,346		73,395,140
OJ2 - Travel		21,456,579		21,804,975		22,159,546		22,520,404		22,887,663
OJ3 - Student Costs		229,711,251		235,368,255		240,577,162		245,901,413		251,343,564
OJ4 - Research Costs		24,121,453		24,845,359		25,590,981		26,358,972		27,150,003
OJ5 - Patient Care Costs		845,915,609		862,722,251		879,912,129		897,481,089		915,427,851
OJ6 - Communication Charges		12,131,094		12,373,493		12,620,931		12,873,461		13,131,149
OJ7 - Services		133,095,947		135,769,308		138,499,056		141,285,532		144,129,53
OJ8 - Plant Maintenance		102,239,822		105,766,097		109,410,048		113,176,116		117,069,186
OJ9 - Utilities		59,031,640		60,603,653		62,220,201		63,882,206		65,590,700
OJA - Other Expense		218,226,303		226,036,169		234,726,437		243,454,985		253,037,918
OJB - Special Grant Contract Expense		61,102,012		62,574,267		64,083,384		65,630,324		67,216,072
ON2 - Investment Expenses		0		0		0		0		(
OM1 - Capital Expenditures		151,335,233		189,555,535		158,987,873		197,904,066		167,704,064
OM2 - Bond Expenses		9,304,930		8,666,597		8,035,880		7,483,193		6,815,400
OM4 - Bond Interest Expenses		14,072,652		14,072,652		14,072,652		14,072,652		14,072,652
OM5 - Loss on Disposal of Capital Assets		0		0		0		0		
OM3 - Non Cash Expenses		86,679,052		87,382,944		88,102,324		88,835,908		89,582,775
OM6 - Bad Debt		833,647		833,647		833,647		833,647		833,647
OM7 - Depreciation Expense		64,303,956		64,303,956		64,303,956		64,303,956		64,303,950
OM8 - Scholarship Allowance	-	176,572,349		-180,986,658		-185,022,661		-189,148,666		-193,366,682
Subtotal Operating and Capital Expense	\$ 1,9	23,325,513	\$	1,999,727,775	\$	2,008,890,663	\$	2,088,412,604	\$	2,100,324,600
Total Expenses	\$ 4,1	.06,887,844	\$	4,241,193,123	\$	4,309,469,775	\$	4,449,369,347	\$	4,522,940,670
Total Net Income	<u>\$</u> 1	11,247,833	\$	111,335,409	\$	111,822,610	\$	112,374,267	\$	111,091,333



Campus Income Statement for the years ended June 30, 2023, and Projected FY2024 – FY2027

		FY2023		FY2024		FY2025		FY2026	FY2027
OA1 - Tuition Revenue	\$	158,522,311	\$	163,277,980	\$	172,733,917	\$	177,554,226	\$ 182,437,985
OA2 - Student Fees		52,748,218		56,779,446		60,066,976		61,742,845	63,440,773
OA3 - Patient Services		2,461,386		15,829,516		16,304,401		16,793,534	17,297,340
OA4 - Federal Grants & Contracts		156,342,459		164,344,896		169,275,301		174,353,618	179,584,285
OA5 - Sales Services		210,048,229		216,414,428		221,061,933		225,813,336	230,671,045
OA6 - Other Operating Revenue		2,866,912		7,987,757		8,390,877		8,806,090	9,233,760
OA7 - Purchased Services		275,461		372,148		272,148		272,148	272,148
OA8 - State and Local Grants & Contracts		113,701,266		119,386,329		122,968,297		126,657,723	130,457,833
OA9 - Nongovernmental Grants & Contracts		10,659,801		11,732,213		12,111,638		12,502,445	12,904,977
OAA - Scholarship Allowance - Tuition		(132,086,226)	_	(132,086,226)		(139,734,018)		(143,632,598)	(147,582,494)
OAB - Scholarship Allowance - Auxiliaries		(17,265,559)	_	(17,265,559)		(18,265,235)		(18,774,835)	(19,291,143)
OAC - Uncollectible Tuition		(1,565,169)		(1,518,137)		(1,590,719)		(1,636,852)	(1,670,498)
Subtotal Operating Revenues	\$	556,709,088	\$	605,254,791	\$	623,595,516	\$	640,451,680	\$ 657,756,010
			_						
OP1 - State Appropriations	Ş	272,780,809	\$, ,	\$, ,	\$	332,775,336	\$ 346,086,349
OP2 - Bond Revenue		18,238,294		38,628,420		72,878,420		115,128,420	 60,878,420
OP3 - Gifts And Other		31,560,410		32,917,869		33,265,685		33,875,821	34,528,138
OP4 - Investment Income		27,051,947		36,354,318		44,302,737		45,337,327	46,793,276
OP5 - Other Non Operating Revenue		913,263		891,990		891,990		891,990	891,990
OP7 - State Lottery Scholarships		36,855,464		36,500,000		36,500,000		36,500,000	36,500,000
OP8 - Covid-19 Grants		0		0		0		0	 0
OP9 - Federal Appropriations		120,083		43,208		43,208		43,208	 43,208
OPA - Local Appropriations		10,044,536	_	9,766,277		9,766,277		9,766,277	 9,766,277
OPB - Capital Appropriations		77,959	_	7,721,324		7,721,324		7,721,324	7,721,324
OPC - Lease and Rental Income		242,607		289,851		289,851		289,851	289,851
OPD - Land Grant & Maintenance Revenue		16,353,261	_	13,309,141		13,709,141		13,945,141	14,185,861
OS - Transfers (Rollup)	~	2,574		(0)		(0)		0	0
Subtotal Nonoperating Revenues	Ş	141,460,399	Ş	176,422,397	Ş	219,368,634	Ş	263,499,359	\$ 211,598,345
Total Revenues		\$ 970,950,295		\$ 1,080,805,943		\$ 1,159,984,266		\$ 1,236,726,375	\$ 1,215,440,704



Campus Income Statement projected FY2028 – FY2033

	FY2028	FY2029		FY2030	FY2031		FY2032		FY2033
OA1 - Tuition Revenue	\$ 187,510,789	\$ 193,043,449	9 \$	197,870,460	\$ 202,283,797	\$	206,795,550	\$	211,407,916
OA2 - Student Fees	65,204,427	67,127,957	7	68,806,156	70,340,534		71,909,127		73,512,701
OA3 - Patient Services	17,816,260	18,350,748	3	18,901,270	19,468,308		20,052,357		20,653,928
OA4 - Federal Grants & Contracts	184,971,871	190,521,085	5	196,236,776	202,123,937		208,187,713		214,433,403
OA5 - Sales Services	235,637,528	240,715,310)	245,906,980	251,215,187		256,642,647		262,192,139
OA6 - Other Operating Revenue	9,674,260	10,127,975	5	10,595,301	11,076,647		11,572,434		12,083,094
OA7 - Purchased Services	272,148	272,148	3	272,148	272,148		272,148		272,148
OA8 - State and Local Grants & Contracts	134,371,945	138,403,481	1	142,555,964	146,833,020		151,238,389		155,775,918
OA9 - Nongovernmental Grants & Contracts	13,319,584	13,746,630	0	14,186,487	14,639,540		15,106,185		15,586,829
OAA - Scholarship Allowance - Tuition	(151,685,287)	(156,160,003	3)	(160,064,003)	(163,633,431)		(167,282,456)		(171,012,855)
OAB - Scholarship Allowance - Auxiliaries	(19,827,437)	(20,412,346	5)	(20,922,655)	(21,389,230)		(21,866,210)		(22,353,826)
OAC - Uncollectible Tuition	(1,719,356)			(1,807,665)	(1,837,005)		(1,866,836)		(1,897,167)
Subtotal Operating Revenues	\$ 675,546,732	\$ 693,969,130) \$	712,537,220	\$ 731,393,453	\$	750,761,049	\$	770,654,227
OP1 - State Appropriations	. , ,					Ş	421,066,961	Ş	437,909,640
OP2 - Bond Revenue	38,628,420	47,603,420		82,903,420	47,603,420		82,903,420		47,603,420
OP3 - Gifts And Other	34,920,785	35,334,600		35,754,453	37,967,517		38,756,738		39,570,620
OP4 - Investment Income	48,316,865	49,911,240	_	51,910,965	53,995,621		56,168,920		58,436,400
OP5 - Other Non Operating Revenue	891,990	891,990	_	891,990	891,990		891,990		891,990
OP7 - State Lottery Scholarships	36,500,000	36,500,000	_	36,500,000	36,500,000		36,500,000		36,500,000
OP8 - Covid-19 Grants	0	-)	0	0		0		0
OP9 - Federal Appropriations	43,208	43,208		43,208	43,208		43,208		43,208
OPA - Local Appropriations	9,766,277	9,766,277		9,766,277	9,766,277		9,766,277		9,766,277
OPB - Capital Appropriations	7,721,324	7,721,324		7,721,324	7,721,324		7,721,324		7,721,324
OPC - Lease and Rental Income	289,851	289,851	-	289,851	289,851		289,851		289,851
OPD - Land Grant & Maintenance Revenue	14,431,395	14,681,840	_	14,937,294	15,197,858		15,463,632		15,734,722
OS - Transfers (Rollup)	(0)	(0		(0)	0		0		0
Subtotal Nonoperating Revenues	\$ 191,510,115	\$ 202,743,750) \$	240,718,782	\$ 209,977,065	\$	248,505,360	\$	216,557,812
Tatal December 1	É 1 330 000 054	ć 1 274 020 074	_	6 1 343 EEC 077	ć 1 040 040 F07		4 400 000 070		É 1 405 404 670
Total Revenues	\$ 1,226,986,651	\$ 1,271,039,876	0	\$ 1,342,556,077	\$ 1,346,242,597		\$ 1,420,333,370		\$ 1,425,121,679



Campus Income Statement for the years ended June 30, 2023, and projected FY2024 - FY2028

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	FY2023	 FY2024		FY2025	FY2026		FY2027	FY2028
61 - Operating Expense Labor (Rollup)	367,896,556	\$ 392,645,957	\$	408,339,634	\$ 420,583,716	\$	428,995,590	\$ 437,575,701
62 - Operating Expense Fringe (Rollup)	28,211,631	60,397,053		60,313,711	65,293,224		68,927,246	72,634,351
63 - Operating Expense Labor Contingency (Rollup)	0	15,465,086		42,396,625	51,314,823		59,277,600	67,160,432
64 - GASB Benefits Adj (Rollup)	45,758,381	64,872,698		67,467,606	69,491,634		70,881,467	72,299,096
Subtotal Salary and Benefit Exp	\$ 441,866,569	\$ 533,380,794		\$ 578,517,575	\$ 606,683,397		\$ 628,081,902	\$ 649,669,580
OJ1 - Supplies	\$ 29,645,486	\$ 31,812,406	\$	32,511,468	\$ 33,224,520	\$	33,951,841	\$ 34,693,718
OJ2 - Travel	12,910,203	11,311,341		11,537,600	11,768,385		12,003,785	12,243,892
OJ3 - Student Costs	185,100,374	194,461,620		196,922,441	202,363,063		207,876,265	213,600,240
OJ4 - Research Costs	9,243,485	10,416,437		10,728,998	11,050,936		11,382,533	11,724,077
OJ5 - Patient Care Costs	764,435	748,185		690,489	711,204		732,540	754,516
OJ6 - Communication Charges	4,379,944	3,803,890		3,879,978	3,957,589		4,036,751	4,117,497
OJ7 - Services	55,360,282	43,661,812		45,262,579	46,163,636		47,082,717	48,020,171
OJ8 - Plant Maintenance	35,392,303	43,823,047		42,259,652	42,574,780		44,968,407	47,269,991
OJ9 - Utilities	39,174,380	33,944,283		34,962,611	36,011,490		37,091,835	38,204,590
OJA - Other Expense	62,440,830	74,112,296		83,221,647	89,364,768		95,790,151	101,694,969
OJB - Special Grant Contract Expense	15,599,984	20,525,316		21,137,058	21,771,121		22,424,199	23,096,862
OM1 - Capital Expenditures	13,719,324	88,929,292		141,289,605	166,603,629		113,112,401	90,960,555
OM2 - Bond Expenses	1,056,282	25,155,000		12,378,387	11,471,767		10,456,883	9,906,987
OM4 - Bond Interest Expenses	9,899,058	14,072,652		14,072,652	14,072,652		14,072,652	14,072,652
OM5 - Loss on Disposal of Capital Assets	925,092	0		0	0		0	0
ON1 - Nonoperating Expenses	0	0		0	0		0	0
ON2 - Investment Expenses	773,223	0		0	0		0	0
OM3 - Non Cash Expenses	15,099,549	15,099,549		15,401,540	15,709,571		16,023,762	16,344,237
OM6 - Bad Debt	1,307,227	752,395		752,395	752,395		752,395	752,395
OM7 - Depreciation Expense	59,153,104	59,440,410		59,153,100	59,153,100		59,153,100	59,153,100
OM8 - Scholarship Allowance	(149,351,785)	(149,351,785)		(157,999,253)	(162,407,433)		(166,873,637)	(171,512,724)
Subtotal Operating and Cap Exp	\$ 402,592,780	\$ 522,718,148	\$	568,162,947	\$ 604,317,172	\$	564,038,579	\$ 555,097,725
Total Expenditures	\$ 844,459,349	\$ 1,056,098,942	\$	1,146,680,522	\$ 1,211,000,570	\$	1,192,120,481	\$ 1,204,767,305
Net Income	\$ 126,490,947	\$ 24,707,001	\$	13,303,743	\$ 25,725,806	\$	23,320,222	\$ 22,219,346



Campus Inc	ome	e Stateme	ent	projected	F	Y202 – FY2	203	33	
		FY2029		FY2030		FY2031		FY2032	FY2033
61 - Operating Expense Labor (Rollup)	\$	446,327,415	\$	455,254,163	\$	464,359,446	\$	473,646,834	\$ 483,119,970
62 - Operating Expense Fringe (Rollup)		76,416,006		80,273,711		84,208,997		88,223,424	92,318,572
63 - Operating Expense Labor Contingency (Rollup)		75,043,321		82,466,267		89,849,273		97,232,339	104,615,466
64 - GASB Benefits Adj (Rollup)		73,745,078		75,219,980		76,724,379		78,258,867	79,824,044
Subtotal Salary and Benefit Exp	\$	671,531,820		\$ 693,214,120		\$ 715,142,094		\$ 737,361,463	\$ 759,878,052
OJ1 - Supplies	\$	35,450,441	\$	36,222,309	\$	37,009,624	\$	37,812,695	\$ 38,631,838
OJ2 - Travel		12,488,803		12,738,611		12,993,415		13,253,316	13,518,414
OJ3 - Student Costs		219,832,933		225,292,348		230,299,715		235,418,395	240,650,863
OJ4 - Research Costs		12,075,868		12,438,212		12,811,426		13,195,837	13,591,781
OJ5 - Patient Care Costs		777,152		800,466		824,480		849,215	874,691
OJ6 - Communication Charges		4,199,858		4,283,865		4,369,553		4,456,955	4,546,105
OJ7 - Services		48,976,385		49,951,717		50,946,546		51,961,278	52,996,328
OJ8 - Plant Maintenance		49,657,718		52,135,671		54,708,135		57,379,639	60,155,018
OJ9 - Utilities		39,350,727		40,531,249		41,747,187		42,999,602	44,289,590
OJA - Other Expense		107,484,562		112,842,457		118,937,992		124,904,786	131,160,606
OJB - Special Grant Contract Expense		23,789,696		24,503,307		25,238,319		25,995,372	26,775,128
OM1 - Capital Expenditures		101,798,439		139,763,256		108,934,998		147,585,382	117,114,257
OM2 - Bond Expenses		9,304,930		8,666,597		8,035,880		7,483,193	6,815,406
OM4 - Bond Interest Expenses		14,072,652		14,072,652		14,072,652		14,072,652	14,072,652
OM5 - Loss on Disposal of Capital Assets		0		0		0		0	0
ON1 - Nonoperating Expenses		0		0		0		0	0
ON2 - Investment Expenses		0		0		0		0	0
OM3 - Non Cash Expenses		16,671,122		17,004,545		17,344,636		17,691,528	18,045,359
OM6 - Bad Debt		752,395		752,395		752,395		752,395	752,395
OM7 - Depreciation Expense		59,153,100		59,153,100		59,153,100		59,153,100	59,153,100
OM8 - Scholarship Allowance		(176,572,349)		(180,986,658)		(185,022,661)		(189,148,666)	(193,366,681)
Subtotal Operating and Cap Exp	\$	579,264,431	\$	630,166,100	\$	613,157,392	\$	665,816,675	\$ 649,776,850
Total Expenditures	\$	1,250,796,251	\$	1,323,380,220	\$	1,328,299,486	\$	1,403,178,138	\$ 1,409,654,902
Net Income	\$	20,243,625	\$	19,175,857	\$	17,943,110	\$	17,155,233	\$ 15,466,777





Health Segment Income Statement for the years ended June 30, 2023, and projected FY2024-FY2028

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	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028				
OA1 - Tuition Revenue	28,815,983	28,642,508	28,642,508	28,642,508	28,651,101	28,653,966				
OA2 - Student Fees	3,771,235	3,861,795	3,861,795	3,861,795	3,862,954	3,863,340				
OA3 - Patient Services	1,700,440,045	1,693,247,816	1,770,404,824	1,929,180,429	2,030,931,392	2,071,422,072				
OA4 - Federal Grants & Contracts	163,771,528	194,860,422	200,706,349	206,727,654	212,929,598	219,317,600				
OA5 - Sales Services	17,671,722	107,516,277	64,068,440	64,272,624	64,478,850	64,687,139				
OA6 - Other Operating Revenue	62,781,726	65,476,779	68,139,588	68,834,777	69,582,519	70,969,247				
OA7 - Purchased Services	0	2,676,837	2,676,837	2,676,837	2,676,837	2,676,837				
OA8 - State and Local Grants & Contracts	29,901,467	24,912,648	25,660,107	26,429,991	27,222,970	28,039,739				
OA9 - Nongovernmental Grants & Contracts	27,802,345	39,960,816	41,170,142	42,415,747	43,698,721	45,020,184				
Subtotal Operating Revenues	\$ 2,034,956,051	\$ 2,161,155,898	\$ 2,205,330,590	\$ 2,373,042,362	\$ 2,484,034,942	\$ 2,534,650,123				
OP1 - State Appropriations	131,140,465	152,763,640	170,573,709	156,207,596	162,231,371	168,579,948				
OP2 - Bond Revenue	19,914,879	24,376,429	49,876,429	28,876,429	24,376,429	24,376,429				
OP3 - Gifts And Other	4,292,537	7,098,522	7,127,234	7,188,751	7,255,481	7,289,588				
OP4 - Investment Income	6,129,089	13,513,456	13,806,502	14,118,762	14,443,513	14,781,253				
OP5 - Other Non Operating Revenue	6,232,516	(21,082,490)	(1,225,945)	(1,211,436)	(1,200,841)	(1,209,635)				
OP6 - Gain on Disposal of Capital Assets	0	0	0	0	0	0				
OP8 - Covid-19 Grants	9,457,853	0	0	0	0	0				
OPA - Local Appropriations	128,995,650	141,259,619	131,674,773	132,921,943	134,317,151	136,988,455				
OPB - Capital Appropriations	2,892,674	0	0	0	0	0				
OPD - Land Grant & Maintenance Revenue	0	0	0	0	0	0				
Subtotal Nonoperating Revenues	\$ 309,055,664	\$ 317,929,176	\$ 371,832,702	\$ 338,102,046	\$ 341,423,104	\$ 350,806,037				
Total Revenues	\$ 2,344,011,715	\$ 2,479,085,074	\$ 2,577,163,292	\$ 2,711,144,407	\$ 2,825,458,046	\$ 2,885,456,161				



Health Segment Income Statement projected FY2029-FY2032

	FY2029	FY2030	FY2031	FY2032	FY2033
OA1 - Tuition Revenue	\$ 28,831,620	\$ 28,834,504	\$ 28,874,872	\$ 28,874,872	\$ 28,874,872
OA2 - Student Fees	3,887,293	3,887,681	3,893,124	3,893,124	3,893,124
OA3 - Patient Services	2,112,721,314	2,154,845,279	2,197,810,447	2,241,633,630	2,286,331,975
OA4 - Federal Grants & Contracts	225,897,242	232,674,274	239,654,616	246,844,369	254,249,815
OA5 - Sales Services	64,897,510	65,109,985	65,324,585	65,541,331	65,760,244
OA6 - Other Operating Revenue	72,383,710	73,826,462	75,298,070	76,799,109	78,330,169
OA7 - Purchased Services	2,676,837	2,676,837	2,676,837	2,676,837	2,676,837
OA8 - State and Local Grants & Contracts	28,881,011	29,747,522	30,640,027	31,559,308	32,506,167
OA9 - Nongovernmental Grants & Contracts	46,381,290	47,783,230	49,227,228	50,714,546	52,246,484
Subtotal Operating Revenues	\$ 2,586,557,829	\$ 2,639,385,774	\$ 2,693,399,807	\$ 2,748,537,126	\$ 2,804,869,686
OP1 - State Appropriations	\$ 175,179,952	\$ 182,041,416	\$ 189,174,772	\$ 196,590,870	\$ 204,300,995
OP2 - Bond Revenue	24,376,429	24,376,429	24,376,429	24,376,429	24,376,429
OP3 - Gifts And Other	7,326,272	7,363,637	7,625,695	7,709,205	7,795,729
OP4 - Investment Income	15,132,504	15,497,804	15,877,716	16,272,824	16,683,737
OP5 - Other Non Operating Revenue	(1,190,368)	(1,185,013)	(731,846)	(294,932)	(284,309)
OP6 - Gain on Disposal of Capital Assets	0	0	0	0	0
OP8 - Covid-19 Grants	0	0	0	0	0
OPA - Local Appropriations	139,713,184	142,492,408	145,327,217	148,218,721	151,168,056
OPB - Capital Appropriations	0	0	0	0	0
OPD - Land Grant & Maintenance Revenue	0	0	0	0	0
Subtotal Nonoperating Revenues	\$ 360,537,972	\$ 370,586,680	\$ 381,649,982	\$ 392,873,118	\$ 404,040,638
Total Revenues	\$ 2,947,095,801	\$ 3,009,972,454	\$ 3,075,049,789	\$ 3,141,410,244	\$ 3,208,910,324



Health Segment Income Statement for the years ended June 30, 2022, and projected FY2024-FY2028

	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028
61 - Operating Expense Labor	959,050,323	946,721,300	971,701,747	1,025,958,434	1,059,750,204	1,077,292,369
62 - Operating Expense Fringe	250,409,639	281,334,712	266,652,167	278,416,483	288,712,799	295,852,978
53 - Operating Expense Labor Contingency	38,762,549	95,339,094	97,407,431	99,439,868	101,429,249	103,458,418
64 - GASB Benefits Adj	23,106,517	0	0	0	0	(
Subtotal Salary and Benefit Exp	\$ 1,271,329,028	\$ 1,323,395,105	\$ 1,335,761,345	\$ 1,403,814,785	\$ 1,449,892,252	\$ 1,476,603,764
OJ1 - Supplies	25,592,370	26,642,082	27,441,493	28,264,884	29,112,974	29,986,50
OJ2 - Travel	6,572,060	8,506,573	8,627,928	8,671,262	8,774,006	8,870,32
OJ3 - Student Costs	6,846,797	10,038,689	9,262,179	9,308,495	9,494,688	9,684,60
OJ4 - Research Costs	6,586,759	10,389,742	10,701,628	11,022,870	11,353,750	11,694,55
OJ5 - Patient Care Costs	693,018,464	709,009,191	742,047,719	778,332,697	812,464,452	828,628,52
OJ6 - Communication Charges	2,845,691	7,263,654	7,551,416	7,437,234	7,623,359	7,775,72
OJ7 - Services	84,420,927	84,566,775	76,762,909	78,558,087	80,817,380	82,451,42
OJ8 - Plant Maintenance	47,930,197	39,877,036	41,588,478	47,986,045	50,542,680	51,551,76
OJ9 - Utilities	7,241,912	18,040,867	18,731,883	18,325,665	18,918,438	19,295,59
OJA - Other Expense	119,385,363	105,778,546	107,815,832	103,376,012	106,168,400	108,402,07
OJB - Special Grant Contract Expense	42,996,127	37,134,029	34,426,236	35,126,080	35,840,178	36,568,82
OM1 - Capital Expenditures	858,627	48,332,569	74,063,971	53,300,001	49,040,751	49,286,31
OM4 - Bond Interest Expenses	113,983	156,976	0	0	0	
OM5 - Loss on Disposal of Capital Assets	69,195	0	0	0	0	
ON1 - Nonoperating Expenses	0	0	0	0	0	
OM3 - Non Cash Expenses	42,523,318	42,164,560	66,192,217	66,417,596	69,262,346	69,632,37
OM6 - Bad Debt	(63,466)	81,252	81,252	81,252	81,252	81,25
OM7 - Depreciation Expense	5,150,852	5,150,856	5,150,856	5,150,856	5,150,856	5,150,85
Subtotal Operating and Cap Exp	\$ 1,092,089,176	\$ 1,153,133,397	\$ 1,230,445,996	\$ 1,251,359,036	\$ 1,294,645,509	\$ 1,319,060,71
Total Expenses	\$ 2,363,418,204	\$ 2,476,528,503	\$ 2,566,207,341	\$ 2,655,173,822	\$ 2,744,537,761	\$ 2,795,664,47
Net Income	(\$19,406,490)	\$2,556,571	\$10,955,952	\$55,970,586	\$80,920,285	\$89,791,68



Health Segment Income Statement projected FY2029-FY2033

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	FY2029	FY2030	FY2031	FY2032	FY2033
61 - Operating Expense Labor	\$ 1,103,322,943	\$ 1,129,940,880	\$ 1,157,278,263	\$1,185,340,277	\$ 1,214,135,650
62 - Operating Expense Fringe	303,179,400	310,671,031	318,366,069	326,265,880	334,372,878
63 - Operating Expense Labor Contingency	105,528,169	107,639,316	109,792,686	111,989,124	114,229,490
64 - GASB Benefits Adj	0	0	0	0	0
Subtotal Salary and Benefit Exp	\$ 1,512,030,512	\$ 1,548,251,227	\$ 1,585,437,018	\$ 1,623,595,280	\$ 1,662,738,018
OJ1 - Supplies	\$ 30,886,242	\$ 31,812,967	\$ 32,767,492	\$ 33,750,651	\$ 34,763,303
OJ2 - Travel	8,967,776	9,066,365	9,166,131	9,267,089	9,369,249
OJ3 - Student Costs	9,878,318	10,075,906	10,277,447	10,483,018	10,692,701
OJ4 - Research Costs	12,045,586	12,407,147	12,779,555	13,163,135	13,558,223
OJ5 - Patient Care Costs	845,138,457	861,921,785	879,087,648	896,631,875	914,553,160
OJ6 - Communication Charges	7,931,236	8,089,628	8,251,378	8,416,506	8,585,044
OJ7 - Services	84,119,562	85,817,590	87,552,510	89,324,254	91,133,207
OJ8 - Plant Maintenance	52,582,103	53,630,426	54,701,913	55,796,477	56,914,168
OJ9 - Utilities	19,680,913	20,072,404	20,473,014	20,882,604	21,301,110
OJA - Other Expense	110,741,741	113,193,711	115,788,445	118,550,199	121,877,312
OJB - Special Grant Contract Expense	37,312,316	38,070,960	38,845,065	39,634,952	40,440,944
OM1 - Capital Expenditures	49,536,793	49,792,280	50,052,876	50,318,683	50,589,808
OM4 - Bond Interest Expenses	0	0	0	0	0
OM5 - Loss on Disposal of Capital Assets	0	0	0	0	0
ON1 - Nonoperating Expenses	0	0	0	0	0
OM3 - Non Cash Expenses	70,007,929	70,378,399	70,757,688	71,144,380	71,537,416
OM6 - Bad Debt	81,252	81,252	81,252	81,252	81,252
OM7 - Depreciation Expense	5,150,856	5,150,856	5,150,856	5,150,856	5,150,856
Subtotal Operating and Cap Exp	\$ 1,344,061,081	\$ 1,369,561,675	\$ 1,395,733,271	\$ 1,422,595,929	\$ 1,450,547,750
Total Expenses	\$ 2,856,091,593	\$ 2,917,812,903	\$ 2,981,170,289	\$ 3,046,191,209	\$ 3,113,285,768
Net Income	\$ 91,004,208	\$ 92,159,552	\$ 93,879,500	\$ 95,219,034	\$ 95,624,556



APPENDIX B: Balance Sheets

Fall 2023 Update



Combined Enterprise Balance Sheet for the year ended June 30, 2023, and projected FY2024 – FY2028

	<u>FY2023</u>		<u>FY2024</u>	FY2025	<u>FY2026</u>	<u>FY2027</u>	FY2028
Total cash and cash clearing	\$ 998,329,864	\$	680,817,597	\$ 505,738,090	\$ 449,135,205	\$ 459,763,219	\$ 471,507,908
A20 - Accounts Receivable Net	\$ 87,626,157	\$	87,518,874	\$ 88,302,079	\$ 88,719,921	\$ 89,144,089	\$ 89,583,563
A30 - Accounts Receivable Bonds	10,328,095	5	10,328,095	10,328,095	10,328,095	10,328,095	10,328,095
A40 - Patient Receivables Net	216,291,461		229,388,293	235,589,635	251,186,439	260,723,919	262,669,820
A50 - Due From Related Parties Current	40,267,607	7	40,512,380	40,512,380	40,512,380	40,512,380	40,512,380
A60 - Notes Receivable Short Term	2,820,802	2	2,904,460	3,051,010	3,125,716	3,201,517	3,280,174
A70 - Other Current Receivables	1,687,526	5	1,687,526	1,687,526	1,687,526	1,687,526	1,687,526
A80 - Inventories	27,870,890)	25,841,017	26,282,433	26,732,677	27,191,926	27,660,360
A90 - Other Current Assets	16,911,926	5	21,792,258	21,989,780	22,192,272	22,399,864	22,612,688
A55 - Lease Receivable Short Term	5,309,300)	5,309,300	5,309,300	5,309,300	5,309,300	5,309,300
Subtotal Current Assets	\$ 409,113,764	\$	425,282,203	\$ 433,052,237	\$ 449,794,326	\$ 460,498,616	\$ 463,643,906
AC0 - Capital Assets Net	\$ 1,284,068,959	\$	2,017,892,161	\$ 2,156,795,874	\$ 2,203,895,225	\$ 2,294,831,769	\$ 2,293,876,240
AA0 - Notes Receivable Long Term	1,466,250)	1,923,913	1,923,913	1,923,913	1,923,913	1,923,913
AB0 - Long Term Investment General	707,215,192	2	527,339,365	529,819,074	532,304,781	534,792,489	537,262,722
AD0 - Other Non Current Assets	18,951,374	Ļ	25,175,315	31,175,179	37,175,179	43,175,179	49,175,179
AF0 - Due From Related Parties NonCurrent	29,437	·	29,437	29,437	29,437	29,437	29,437
AA5 - Non Current Lease Receivable	30,684,169)	30,684,169	30,684,169	30,684,169	30,684,169	30,684,169
Subtotal Noncurrent Assets	\$ 2,042,415,381	\$	2,603,044,360	\$ 2,750,427,646	\$ 2,806,012,703	\$ 2,905,436,956	\$ 2,912,951,659
AP0 - Interest Rate Swaps	\$ 734,985	\$	734,985	\$ 734,985	\$ 734,985	\$ 734,985	\$ 734,985
AQ0 - Deferred Losses	7,615,311		5,487,359	5,487,359	5,487,359	5,487,359	5,487,359
AR0 - Deferred Outflows - Pensions	375,269,494	L	375,269,494	375,269,494	375,269,494	375,269,494	375,269,494
AT0 - Deferred Outflows - OPEB	35,660,310)	35,660,310	35,660,310	35,660,310	35,660,310	35,660,310
Subtotal Deferred Outflows	\$ 419,280,100	\$	417,152,148	\$ 417,152,148	\$ 417,152,148	\$ 417,152,148	\$ 417,152,148
Total Assets and Deferred Outflows	\$ 3,869,139,110	\$	4,126,296,308	\$ 4,106,370,121	\$ 4,122,094,382	\$ 4,242,850,938	\$ 4,265,255,621



Combined Enterprise Balance Sheet projected FY2029 – FY2033

	FY2029	<u>FY2030</u>	<u>FY2031</u>	 <u>FY2032</u>	<u>FY2033</u>
Total cash and cash clearing	\$ 482,456,237	\$ 493,824,427	\$ 505,029,178	\$ 517,373,674	\$ 528,188,844
A20 - Accounts Receivable Net	\$ 90,071,751	\$ 90,493,378	\$ 90,885,633	\$ 91,283,797	\$ 91,690,743
A30 - Accounts Receivable Bonds	10,328,095	10,328,095	10,328,095	10,328,095	10,328,095
A40 - Patient Receivables Net	264,636,347	266,623,742	268,632,250	270,662,119	272,713,600
A50 - Due From Related Parties Current	40,512,380	40,512,380	40,512,380	40,512,380	40,512,380
A60 - Notes Receivable Short Term	3,368,239	3,443,086	3,512,012	3,581,936	3,653,419
A70 - Other Current Receivables	1,687,526	1,687,526	1,687,526	1,687,526	1,687,526
A80 - Inventories	28,138,163	28,625,522	29,122,628	29,629,676	30,146,865
A90 - Other Current Assets	22,830,883	23,054,589	23,283,950	23,519,115	23,760,237
A55 - Lease Receivable Short Term	5,309,300	5,309,300	5,309,300	5,309,300	5,309,300
Subtotal Current Assets	\$ 466,882,684	\$ 470,077,619	\$ 473,273,774	\$ 476,513,943	\$ 479,802,165
AC0 - Capital Assets Net	\$ 2,296,997,115	\$ 2,317,305,124	\$ 2,319,610,027	\$ 2,339,096,029	\$ 2,340,660,069
AA0 - Notes Receivable Long Term	1,923,913	1,923,913	1,923,913	1,923,913	1,923,913
AB0 - Long Term Investment General	539,743,455	542,220,688	545,142,145	548,491,483	553,638,472
AD0 - Other Non Current Assets	55,175,179	61,175,179	67,175,179	73,175,179	79,175,179
AF0 - Due From Related Parties NonCurrent	29,437	29,437	29,437	29,437	29,437
AA5 - Non Current Lease Receivable	30,684,169	30,684,169	30,684,169	30,684,169	30,684,169
Subtotal Noncurrent Assets	\$ 2,924,553,267	\$ 2,953,338,510	\$ 2,964,564,869	\$ 2,993,400,209	\$ 3,006,111,239
AP0 - Interest Rate Swaps	\$ 734,985	\$ 734,985	\$ 734,985	\$ 734,985	\$ 734,985
AQ0 - Deferred Losses	5,487,359	5,487,359	5,487,359	5,487,359	5,487,359
AR0 - Deferred Outflows - Pensions	375,269,494	375,269,494	375,269,494	375,269,494	375,269,494
AT0 - Deferred Outflows - OPEB	35,660,310	35,660,310	35,660,310	35,660,310	35,660,310
Subtotal Deferred Outflows	\$ 417,152,148	\$ 417,152,148	\$ 417,152,148	\$ 417,152,148	\$ 417,152,148
Total Assets and Deferred Outflows	\$ 4,291,044,336	\$ 4,334,392,703	\$ 4,360,019,968	\$ 4,404,439,974	\$ 4,431,254,395



Combined Enterprise Balance Sheet for the year ended June 30, 2023, and projected FY2024 – FY2028

	<u>FY2023</u>	<u>FY2024</u>		<u>FY2025</u>	<u>FY2026</u>	<u>FY2027</u>	<u>FY2028</u>
L10 - AP And Accrued Payroll	\$ 333,576,254	\$ 299,017,381	\$	306,555,704	\$ 320,392,356	\$ 330,447,997	\$ 335,912,069
L15 - Accrued Compensated Absences	74,582,355	73,678,700		74,334,583	75,003,584	75,685,965	76,381,993
L20 - Other Current Liabilities	66,997,099	58,512,854		59,102,247	59,045,824	59,219,548	59,241,374
L3A - Bonds Payable Short Term	30,840,000	32,745,000		40,186,028	38,107,994	39,209,509	40,380,549
L3G - Unearned Revenue	68,004,231	68,004,231		68,004,231	68,004,231	68,004,231	68,004,231
L3J - Deposits And Funds Held For Others	1,150,072	1,150,072		1,150,072	1,150,072	1,150,072	1,150,072
L3B - Lease Liability Short Term	9,077,260	6,859,024		6,859,024	6,859,024	6,859,024	6,859,024
L3C - SBITA Liability Short Term	7,837,712	7,837,712		7,837,712	7,837,712	7,837,712	7,837,712
Subtotal Current Liabilities	\$ 592,064,982	\$ 547,804,973	\$	564,029,600	\$ 576,400,797	\$ 588,414,058	\$ 595,767,024
L40 - Loan Funds	\$ 4,656,090	\$ 4,656,090	\$	4,656,090	\$ 4,656,090	\$ 4,656,090	\$ 4,656,090
L50 - Due To Related Parties Non Current	72,615,970	72,615,970		72,615,970	72,615,970	72,615,970	72,615,970
L60 - Bonds	423,502,142	794,227,971		742,553,396	690,909,882	645,601,853	599,037,341
L70 - Other Non Current Liabilities	216,461,414	1,952,439		1,952,439	1,952,439	1,952,439	1,952,439
L80 - Benefit Liabilities Noncurrent	1,442,825,647	1,444,825,647		1,444,825,647	1,444,825,647	1,444,825,647	1,444,825,647
L6B - Noncurrent Lease Liability	40,192,472	26,817,084		26,817,084	26,817,084	26,817,084	26,817,084
L6C - Noncurrent SBITA Payable	3,916,012	3,916,012		3,916,012	3,916,012	3,916,012	3,916,012
Subtotal Noncurrent Liabilities	\$ 2,204,169,747	\$ 2,349,011,213	\$	2,297,336,638	\$ 2,245,693,124	\$ 2,200,385,095	\$ 2,153,820,583
26 - Deferred Inflows of Resources							
LQ0 - Deferred Gains	831,535	831,535		831,535	831,535	831,535	831,535
LR0 - Deferred Inflows - Pensions	811,888,321	811,888,321		811,888,321	811,888,321	811,888,321	811,888,321
LT0 - Deferred Inflows - OPEB	18,882,910	18,882,910		18,882,910	18,882,910	18,882,910	18,882,910
LW0 - Deferred Inflows - Leases	25,247,619	25,247,619		25,247,619	25,247,619	25,247,619	25,247,619
Subtotal Deferred Inflows of Resources	\$ 856,850,385	\$ 856,850,385	\$	856,850,385	\$ 856,850,385	\$ 856,850,385	\$ 856,850,385
Total Liabilities and Deferred Inflows	\$ 3,653,085,114	\$ 3,753,666,572	\$	3,718,216,624	\$ 3,678,944,306	\$ 3,645,649,538	\$ 3,606,437,992
41 - Net Investment in Capital Assets	934,409,983	1,154,696,821		1,235,813,529	1,318,477,810	1,357,594,843	1,385,551,840
Unrestricted Net Position	-1,269,245,757	-1,349,769,267		-1,342,049,193	-1,274,218,921	-1,043,610,740	-881,560,010
Restricted Net Position	550,889,770	567,702,182		494,389,161	398,891,187	283,217,298	154,825,799
Total Equities	216,053,996	· · ·	_	388,153,497	443,150,075	 597,201,400	658,817,629
Total Liabilities and Equities	\$ 3,869,139,110	\$ 4,126,296,308	\$	4,106,370,121	\$ 4,122,094,382	\$ 4,242,850,938	\$ 4,265,255,621



Combined Enterprise Balance Sheet projected FY2029 – FY2033

		FY2029		FY2030		FY2031		FY2032		FY2033
L10 - AP And Accrued Payroll	\$	341,494,164	\$	347,196,906	\$	353,022,979	\$	358,975,128	\$	365,056,160
L15 - Accrued Compensated Absences	- -	77,091,942		77,816,090	-	78,554,721	т	79,308,125	Ŧ	80,076,597
L20 - Other Current Liabilities		59,265,311		59,289,021		59,312,472		59,335,637		59,358,478
L3A - Bonds Payable Short Term		40,571,431		37,317,483		38,509,042		28,846,458		30,125,092
L3G - Unearned Revenue		68,004,231		68,004,231		68,004,231		68,004,231		68,004,231
L3J - Deposits And Funds Held For Others		1,150,072		1,150,072		1,150,072		1,150,072		1,150,072
L3B - Lease Liability Short Term		6,859,024		6,859,024		6,859,024		6,859,024		6,859,024
L3C - SBITA Liability Short Term		7,837,712		7,837,712		7,837,712		7,837,712		7,837,712
Subtotal Current Liabilities	\$	602,273,887	\$	605,470,539	\$	613,250,252	\$	610,316,387	\$	618,467,366
L40 - Loan Funds	\$	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090
L50 - Due To Related Parties Non Current		72,615,970		72,615,970		72,615,970		72,615,970		72,615,970
L60 - Bonds		551,118,669		502,862,777		457,696,199		420,230,062		365,565,061
L70 - Other Non Current Liabilities		1,952,439		1,952,439		1,952,439		1,952,439		1,952,439
L80 - Benefit Liabilities Noncurrent		1,444,825,647		1,444,825,647		1,444,825,647		1,444,825,647		1,444,825,647
L6B - Noncurrent Lease Liability		26,817,084		26,817,084		26,817,084		26,817,084		26,817,084
L6C - Noncurrent SBITA Payable		3,916,012		3,916,012		3,916,012		3,916,012		3,916,012
Subtotal Noncurrent Liabilities	\$	2,105,901,912	\$	2,057,646,019	\$	2,012,479,441	\$	1,975,013,304	\$	1,920,348,303
26 - Deferred Inflows of Resources										
LQ0 - Deferred Gains		831,535		831,535		831,535		831,535		831,535
LR0 - Deferred Inflows - Pensions		811,888,321		811,888,321		811,888,321		811,888,321		811,888,321
LT0 - Deferred Inflows - OPEB		18,882,910		18,882,910		18,882,910		18,882,910		18,882,910
LW0 - Deferred Inflows - Leases	-	25,247,619		25,247,619		25,247,619		25,247,619		25,247,619
Subtotal Deferred Inflows of Resources	\$	856,850,385	\$	856,850,385	\$	856,850,385	\$	856,850,385	\$	856,850,385
Total Liabilities and Deferred Inflows	\$	3,565,026,184	\$	3,519,966,943	\$	3,482,580,079	\$	3,442,180,075	\$	3,395,666,055
41 - Net Investment in Capital Assets		1,419,447,279		1,473,811,890		1,502,115,433		1,550,207,114		1,595,128,871
Unrestricted Net Position		-706,855,167		-518,020,469		-314,758,052		-95,328,180		130,330,428
Restricted Net Position		13,426,041		-141,365,662		-309,917,492		-492,619,035		-689,870,957
Total Equities		726,018,152	_	814,425,760		877,439,889	-	962,259,899		1,035,588,341
Total Liabilities and Equities	\$	4,291,044,336	\$	4,334,392,703	\$	4,360,019,968	\$	4,404,439,974	\$	4,431,254,395



Campus Balance Sheet for the year ended June 30, 2023, and projected FY2024 - FY2028

		FY2023		FY2024		FY2025	-	FY2026		FY2027		FY2028
Total cash and cash clearing	\$	272,591,663	\$	276,835,493	\$	272,652,873	\$	284,002,150	\$	289,724,651	\$	296,416,662
A20 - Accounts Receivable Net	¢	31,614,980	\$	30,221,297	\$	30,968,065	\$	31,348,741	\$	31,734,427	\$	32,135,044
A30 - Accounts Receivable Bonds	ڔ	7,607,753	ې	7,607,753	ې	7,607,753	ç	7,607,753	ې	7,607,753	ې	7,607,753
A40 - Patient Receivables Net		49,878		1,830,699		1,884,124		1,939,151		1,995,829		2,054,208
A50 - Due From Related Parties Current		40,267,608		40,512,380		40,512,380		40,512,380		40,512,380		40,512,380
A60 - Notes Receivable Short Term		2,820,802		2,530,660		2,677,210		2,751,916		2,827,606		2,906,225
A70 - Other Current Receivables		1,687,526		1,687,526		1,687,526		1,687,526		1,687,526		1,687,526
AND Other current recervables A80 - Inventories		3,655,386		3,655,386		3,655,386		3,655,386		3,655,386		3,655,386
A90 - Other Current Assets		8,463,620		8,463,620		8,463,620		8,463,620		8,463,620		8,463,620
A55 - Lease Receivable Short Term		5,309,300		5,309,300		5,309,300		5,309,300		5,309,300		5,309,300
Subtotal Current Assets	Ś	101,476,853	Ś	101,818,621	Ś	102,765,363	\$	103,275,772	Ś	103,793,826	\$	104,331,441
	Ŧ	, 0,000	Ŧ		Ŧ	,;,	Ŧ		Ŧ		Ŧ	
ACO - Capital Assets Net	\$	1,023,358,056	\$	1,060,203,514	\$	1,107,198,615	\$	1,159,559,183	\$	1,180,918,953	\$	1,190,753,741
AA0 - Notes Receivable Long Term		9,538,772		9,996,435		9,996,435		9,996,435		9,996,435		9,996,435
AB0 - Long Term Investment General		402,836,761		402,836,761		402,836,761		402,836,761		402,836,761		402,836,761
AD0 - Other Non Current Assets		5,998,315		5,998,315		5,998,315		5,998,315		5,998,315		5,998,315
AF0 - Due From Related Parties NonCurrent		29,437		29,437		29,437		29,437		29,437		29,437
AA5 - Non Current Lease Receivable		30,684,169		30,684,169		30,684,169		30,684,169		30,684,169		30,684,169
Subtotal Noncurrent Assets	\$	1,472,445,511	\$	1,509,748,631	\$	1,556,743,733	\$	1,609,104,301	\$	1,630,464,070	\$	1,640,298,858
APO - Interest Rate Swaps	\$	734,985	\$	734,985	\$	734,985	\$	734,985	\$	734,985	\$	734,985
AQ0 - Deferred Losses		5,487,359		5,487,359		5,487,359		5,487,359		5,487,359		5,487,359
AR0 - Deferred Outflows - Pensions		372,932,610		372,932,610		372,932,610		372,932,610		372,932,610		372,932,610
AT0 - Deferred Outflows - OPEB		35,660,310		35,660,310		35,660,310		35,660,310		35,660,310		35,660,310
Subtotal Deferred Outflows	\$	414,815,264	\$	414,815,264	\$	414,815,264	\$	414,815,264	\$	414,815,264	\$	414,815,264
Total Access and Deformed Outflows	č	2 261 220 200	č	2 202 218 000	č	2 246 077 222	4	2 411 107 496	č	2 120 202 011	č	2 155 962 225
Total Assets and Deferred Outflows	Ş	2,201,329,290	\$	2,303,218,009	Ş	2,346,977,232	Ş	2,411,197,480	Ş	2,438,797,811	\$	2,455,862,225



Campus Balance Sheet projected FY2029 – FY2033

		<u>FY2029</u>		<u>FY2030</u>		<u>FY2031</u>		<u>FY2032</u>		FY2033
	_				_					
Total cash and cash clearing	\$	302,160,733	\$	308,168,536	\$	313,852,089	\$	320,509,752	\$	325,467,482
	-		-		-		-		-	
A20 - Accounts Receivable Net	Ş	32,571,977	\$	32,953,182	\$	33,301,718	\$	33,658,026	Ş	34,022,280
A30 - Accounts Receivable Bonds		7,607,753		7,607,753		7,607,753		7,607,753		7,607,753
A40 - Patient Receivables Net		2,114,337		2,176,271		2,240,063		2,305,769		2,373,445
A50 - Due From Related Parties Current		40,512,380		40,512,380		40,512,380		40,512,380		40,512,380
A60 - Notes Receivable Short Term		2,991,971		3,066,781		3,135,180		3,205,104		3,276,587
A70 - Other Current Receivables		1,687,526		1,687,526		1,687,526		1,687,526		1,687,526
A80 - Inventories		3,655,386		3,655,386		3,655,386		3,655,386		3,655,386
A90 - Other Current Assets		8,463,620		8,463,620		8,463,620		8,463,620		8,463,620
A55 - Lease Receivable Short Term		5,309,300		5,309,300		5,309,300		5,309,300		5,309,300
Subtotal Current Assets	\$	104,914,249	\$	105,432,198	\$	105,912,925	\$	106,404,863	\$	106,908,277
ACO - Capital Assets Net	\$	1,205,034,428	\$	1,236,874,191	\$	1,251,085,290	\$	1,282,854,476	\$	1,297,081,290
AA0 - Notes Receivable Long Term		9,996,435		9,996,435		9,996,435		9,996,435		9,996,435
AB0 - Long Term Investment General		402,836,761		402,836,761		402,836,761		402,836,761		402,836,761
AD0 - Other Non Current Assets		5,998,315		5,998,315		5,998,315		5,998,315		5,998,315
AF0 - Due From Related Parties NonCurrent		29,437		29,437		29,437		29,437		29,437
AA5 - Non Current Lease Receivable		30,684,169		30,684,169		30,684,169		30,684,169		30,684,169
Subtotal Noncurrent Assets	\$	1,654,579,546	\$	1,686,419,309	\$	1,700,630,408	\$	1,732,399,594	\$	1,746,626,408
APO - Interest Rate Swaps	\$	734,985	\$	734,985	\$	734,985	\$	734,985	\$	734,985
AQ0 - Deferred Losses		5,487,359		5,487,359		5,487,359		5,487,359		5,487,359
AR0 - Deferred Outflows - Pensions		372,932,610		372,932,610		372,932,610		372,932,610		372,932,610
ATO - Deferred Outflows - OPEB		35,660,310		35,660,310		35,660,310		35,660,310		35,660,310
Subtotal Deferred Outflows	\$	414,815,264	\$	414,815,264	\$	414,815,264	\$	414,815,264	\$	414,815,264
Total Assets and Deferred Outflows	\$	2,476,469,791	\$	2,514,835,307	\$	2,535,210,685	\$	2,574,129,472	\$	2,593,817,431



Campus Balance Sheet for	n 1	the year e	en	ded June	3	30, 2023,	ar	nd project	e	d FY2024	. –	- FY2028
		FY2023		<u>FY2024</u>		<u>FY2025</u>		<u>FY2026</u>		<u>FY2027</u>		<u>FY2028</u>
L10 - AP And Accrued Payroll	\$	32,207,583	\$	32,207,583	\$	32,207,583	\$	32,207,583	\$	32,207,583	\$	32,207,583
L15 - Accrued Compensated Absences		11,833,406		11,833,406		11,833,406		11,833,406		11,833,406		11,833,406
L20 - Other Current Liabilities		38,972,127		38,972,127		38,972,127		38,972,127		38,972,127		38,972,127
L3A - Bonds Payable Short Term		24,555,000		26,055,000		26,930,000		22,250,000		22,785,000		23,375,000
L3F - Due To Related Parties Current		-0		-0		-0		-0		-0		-0
L3G - Unearned Revenue		29,614,968		29,614,968		29,614,968		29,614,968		29,614,968		29,614,968
L3J - Deposits And Funds Held For Others		1,053,172		1,053,172		1,053,172		1,053,172		1,053,172		1,053,172
L3B - Lease Liability Short Term		6,318,497		6,318,497		6,318,497		6,318,497		6,318,497		6,318,497
L3C - SBITA Liability Short Term		7,837,712		7,837,712		7,837,712		7,837,712		7,837,712		7,837,712
Subtotal Current Liabilities	\$	152,392,464	\$	153,892,464	\$	154,767,464	\$	150,087,464	\$	150,622,464	\$	151,212,464
22 - Noncurrent Liabilities												
L40 - Loan Funds	\$	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090
L50 - Due To Related Parties Non Current		66,829,980		66,829,980		66,829,980		66,829,980		66,829,980		66,829,980
L60 - Bonds		355,537,142		330,517,142		304,437,142		277,167,142		254,872,142		232,037,142
L70 - Other Non Current Liabilities		1,939,270		1,939,270		1,939,270		1,939,270		1,939,270		1,939,270
L80 - Benefit Liabilities Noncurrent		1,439,941,757		1,439,941,757		1,439,941,757		1,439,941,757		1,439,941,757		1,439,941,757
L6B - Noncurrent Lease Liability		25,707,339		25,707,339		25,707,339		25,707,339		25,707,339		25,707,339
L6C - Noncurrent SBITA Payable		3,916,012		3,916,012		3,916,012		3,916,012		3,916,012		3,916,012
Subtotal Noncurrent Liabilities	\$	1,898,527,590	\$	1,873,507,590	\$	1,847,427,590	\$	1,820,157,590	\$	1,797,862,590	\$	1,775,027,590
LQ0 - Deferred Gains	\$	831,535	\$	831,535	\$	831,535	\$	831,535	\$	831,535	\$	831,535
LR0 - Deferred Inflows - Pensions		806,535,182		806,535,182		806,535,182		806,535,182		806,535,182		806,535,182
LT0 - Deferred Inflows - OPEB		18,882,910		18,882,910		18,882,910		18,882,910		18,882,910		18,882,910
LW0 - Deferred Inflows - Leases		25,247,619		25,247,619		25,247,619		25,247,619		25,247,619		25,247,619
Subtotal Deferred Inflows of Resources	\$	851,497,246	\$	851,497,246	\$	851,497,246	\$	851,497,246	\$	851,497,246	\$	851,497,246
Total Liabilities and Deferred Inflows	\$	2,902,417,300	\$	2,878,897,300	\$	2,853,692,300	\$	2,821,742,300	\$	2,799,982,300	\$	2,777,737,300
Net Investment in Capital Assets	\$	559,383,692	\$	707,872,492	\$	780,072,593	\$	864,383,162	\$	907,502,931	\$	939,582,719
Unrestricted Net Position		-1,200,471,702		-1,283,551,783		-1,286,787,661		-1,274,927,975		-1,268,687,420		-1,261,457,794
Total Equities		(\$641,088,010)		(\$575,679,291)		(\$506,715,068)		(\$410,544,814)		(\$361,184,489)		(\$321,875,075)
Total Liabilities and Equities		\$2,261,329,290		\$2,303,218,009		\$2,346,977,232		\$2,411,197,486		\$2,438,797,811		\$2,455,862,225



Campus Balance Sheet projected FY2029 – FY2033

		FY2029		FY2030		FY2031		FY2032		FY2033
L10 - AP And Accrued Payroll	\$	32,207,583	\$	32,207,583	\$	32,207,583	\$	32,207,583	\$	32,207,583
L15 - Accrued Compensated Absences		11,833,406		11,833,406		11,833,406		11,833,406		11,833,406
L20 - Other Current Liabilities		38,972,127		38,972,127		38,972,127		38,972,127		38,972,127
L3A - Bonds Payable Short Term		22,960,000		19,080,000		19,625,000		18,360,000		19,290,000
L3F - Due To Related Parties Current		-0		-0		-0		-0		-0
L3G - Unearned Revenue		29,614,968		29,614,968		29,614,968		29,614,968		29,614,968
L3J - Deposits And Funds Held For Others		1,053,172		1,053,172		1,053,172		1,053,172		1,053,172
L3B - Lease Liability Short Term		6,318,497		6,318,497		6,318,497		6,318,497		6,318,497
L3C - SBITA Liability Short Term		7,837,712		7,837,712		7,837,712		7,837,712		7,837,712
Subtotal Current Liabilities	\$	150,797,464	\$	146,917,464	\$	147,462,464	\$	146,197,464	\$	147,127,464
22 - Noncurrent Liabilities L40 - Loan Funds	ć	4 (5(000	ć	4 (5(000	ć	4 656 000	ć	4 (5(000	ć	4 (5(000
	Ş	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090	\$	4,656,090
L50 - Due To Related Parties Non Current L60 - Bonds		66,829,980		66,829,980		66,829,980		66,829,980		66,829,980
LTO - Other Non Current Liabilities		208,592,142		185,577,142		166,442,142		146,757,142		110,372,142
L80 - Benefit Liabilities Noncurrent	1	1,939,270 ,439,941,757		1,939,270		1,939,270		1,939,270		1,939,270
L6B - Noncurrent Lease Liability		25,707,339		1,439,941,757 25,707,339		1,439,941,757 25,707,339		1,439,941,757 25,707,339		1,439,941,757
L6C - Noncurrent SBITA Payable		3,916,012	_	3,916,012		3,916,012		3,916,012		25,707,339 3,916,012
Subtotal Noncurrent Liabilities	\$ 1,	751,582,590	\$	1,728,567,590	ć	1,709,432,590	\$	1,689,747,590	\$	1,653,362,590
Subtotal Noncurrent Liabilities	<u></u> эт,	751,582,590	Ş	1,720,507,590	Ş	1,709,432,390	Ş	1,089,747,590	Ş	1,055,502,590
LQ0 - Deferred Gains	\$	831,535	\$	831,535	\$	831,535	\$	831,535	\$	831,535
LRO - Deferred Inflows - Pensions		806,535,182		806,535,182		806,535,182	-	806,535,182	-	806,535,182
LT0 - Deferred Inflows - OPEB		18,882,910		18,882,910		18,882,910		18,882,910		18,882,910
LW0 - Deferred Inflows - Leases		25,247,619		25,247,619		25,247,619		25,247,619		25,247,619
Subtotal Deferred Inflows of Resources	\$ 3	851,497,246	\$	851,497,246	\$	851,497,246	\$	851,497,246	\$	851,497,246
							_			
Total Liabilities and Deferred Inflows	\$ 2,	753,877,300	\$	2,726,982,300	\$	2,708,392,300	\$	2,687,442,300	\$	2,651,987,300
Net Investment in Capital Assets	\$ 9	977,723,406	ć	1,036,458,170	ć	1,069,259,269	ć	1,121,978,455	ć	1,171,660,269
Unrestricted Net Position		,255,130,915	ډ	-1,248,605,162	ç	-1,242,440,883	ډ	-1,235,291,283	ç	-1,229,830,138
Total Equities		.,255,130,915 277,407,509)		(\$212,146,993)				(\$113,312,828)		
	()	211,407,509		(2212,140,393)		(\$173,181,615)		(3113,312,628)		(\$58,169,869)
Total Liabilities and Equities	\$2,	476,469,791		\$2,514,835,307		\$2,535,210,685		\$2,574,129,472		\$2,593,817,431



Health Segment Balance Sheet for the year ended June 30, 2023, and projected FY2024 – FY2028

		-									
		<u>FY2023</u>	<u>FY2024</u>		<u>FY2025</u>		<u>FY2026</u>		<u>FY2027</u>		<u>FY2028</u>
Total cash and cash clearing	\$	725,738,201	\$ 403,982,104	\$	233,085,217	\$	165,133,055	\$	170,038,568	\$	175,091,246
A20 - Accounts Receivable Net	\$	56,011,177	\$ 57,297,577	\$	57,334,014	\$	57,371,180	\$	57,409,661	\$	57,448,520
A30 - Accounts Receivable Bonds		2,720,342	2,720,342		2,720,342		2,720,342		2,720,342		2,720,342
A40 - Patient Receivables Net		216,241,583	227,557,594		233,705,512		249,247,288		258,728,090		260,615,612
A60 - Notes Receivable Short Term		0	373,799		373,799		373,799		373,912		373,949
A80 - Inventories		24,215,504	22,185,631		22,627,047		23,077,291		23,536,540		24,004,974
A90 - Other Current Assets		8,448,306	13,328,638		13,526,160		13,728,652		13,936,244		14,149,068
Subtotal Current Assets	\$	307,636,912	\$ 323,463,582	\$	330,286,875	\$	346,518,554	\$	356,704,789	\$	359,312,465
AC0 - Capital Assets Net	\$	260,710,903	\$ 957,688,647	\$ ´	1,049,597,260	\$ ´	1,044,336,042	\$ 1	1,113,912,816	\$ 1	,103,122,499
AA0 - Notes Receivable Long Term		-8,072,522	-8,072,522		-8,072,522		-8,072,522		-8,072,522		-8,072,522
AB0 - Long Term Investment General		304,378,431	124,502,604		126,982,313		129,468,020		131,955,728		134,425,960
AD0 - Other Non Current Assets		12,953,059	19,177,000		25,176,863		31,176,863		37,176,863		43,176,863
Subtotal Noncurrent Assets	\$	569,969,871	\$ 1,093,295,729	\$ 1	1,193,683,913	\$1	1,196,908,402	\$ 1	1,274,972,886	\$ 1	,272,652,801
AQ0 - Deferred Losses	\$	2,127,952	\$ -	\$	-	\$	-	\$	-	\$	-
AR0 - Deferred Outflows - Pensions		2,336,884	2,336,884		2,336,884		2,336,884		2,336,884		2,336,884
Subtotal Deferred Outflows	\$	4,464,836	\$ 2,336,884	\$	2,336,884	\$	2,336,884	\$	2,336,884	\$	2,336,884
Total Assets and Deferred Outflows	\$ 1	,607,809,820	\$ 1,823,078,299	\$	1,759,392,888	\$	1,710,896,895	\$1	1,804,053,127	\$ 1	,809,393,396



Health Segment Balance Sheet projected FY2029 – FY2033

		<u>FY2029</u>		FY2030		<u>FY2031</u>		<u>FY2032</u>		FY2033
Total cash and cash clearing	\$	180,295,504	\$	185,655,891	\$	191,177,089	\$	196,863,922	\$	202,721,361
A20 - Accounts Receivable Net	\$	57,499,775	\$	57,540,196	\$	57,583,915	\$	57,625,771	\$	57,668,463
A30 - Accounts Receivable Bonds		2,720,342		2,720,342		2,720,342		2,720,342		2,720,342
A40 - Patient Receivables Net		262,522,010		264,447,471		266,392,187		268,356,350		270,340,155
A50 - Due From Related Parties Current		0		0		0		0		С
A60 - Notes Receivable Short Term		376,267		376,305		376,832		376,832		376,832
A80 - Inventories		24,482,777		24,970,136		25,467,242		25,974,290		26,491,479
A90 - Other Current Assets		14,367,263		14,590,969		14,820,330		15,055,495		15,296,617
Subtotal Current Assets	\$	361,968,435	\$	364,645,420	\$	367,360,849	\$	370,109,080	\$	372,893,888
AC0 - Capital Assets Net	\$ 1	1,091,962,687	\$ `	1,080,430,933	\$ [·]	1,068,524,736	\$ [·]	1,056,241,552	\$1	1,043,578,779
AA0 - Notes Receivable Long Term		-8,072,522		-8,072,522		-8,072,522		-8,072,522		-8,072,522
AB0 - Long Term Investment General		136,906,694		139,383,927		142,305,384		145,654,722		150,801,711
AD0 - Other Non Current Assets		49,176,863		55,176,863		61,176,863		67,176,863		73,176,863
Subtotal Noncurrent Assets	\$1	1,269,973,722	\$ ´	1,266,919,201	\$ [^]	1,263,934,461	\$ [^]	1,261,000,615	\$ 1	1,259,484,831
AQ0 - Deferred Losses	\$	-	\$	-	\$	-	\$	-	\$	-
AR0 - Deferred Outflows - Pensions		2,336,884		2,336,884		2,336,884		2,336,884		2,336,884
Subtotal Deferred Outflows	\$	2,336,884	\$	2,336,884	\$	2,336,884	\$	2,336,884	\$	2,336,884
	•				_		_			
Total Assets and Deferred Outflows	\$ 1	1,814,574,545	\$'	1,819,557,396	\$ '	1,824,809,283	\$ '	1,830,310,501	\$1	1,837,436,964



Health Segment Balance Sheet for the year ended June 30, 2023, and projected FY2024 – FY2028

_			-									
		<u>FY2023</u>		<u>FY2024</u>		<u>FY2025</u>		<u>FY2026</u>		<u>FY2027</u>		<u>FY2028</u>
L10 - AP And Accrued Payroll	\$	301,368,671	\$	266,809,798	\$	274,348,121	\$	288,184,774	\$	298,240,414	\$	303,704,486
L15 - Accrued Compensated Absences		62,748,949		61,845,294		62,501,177		63,170,178		63,852,559		64,548,587
L20 - Other Current Liabilities		28,024,972		19,540,727		20,130,120		20,073,697		20,247,421		20,269,247
L3A - Bonds Payable Short Term		6,285,000		6,690,000		13,256,028		15,857,994		16,424,509		17,005,549
L3G - Unearned Revenue		38,389,263		38,389,263		38,389,263		38,389,263		38,389,263		38,389,263
L3J - Deposits And Funds Held For Others		96,900		96,900		96,900		96,900		96,900		96,900
L3B - Lease Liability Short Term		2,758,763		540,527		540,527		540,527		540,527		540,527
Subtotal Current Liabilities	\$	439,672,518	\$	393,912,509	\$	409,262,136	\$	426,313,333	\$	437,791,593	\$	444,554,559
L50 - Due To Related Parties Non Current	\$	5,785,990	\$	5,785,990	\$	5,785,990	\$	5,785,990	\$	5,785,990	\$	5,785,990
L60 - Bonds		67,965,000		463,710,829		438,116,254		413,742,740		390,729,711		367,000,199
L70 - Other Non Current Liabilities		214,522,144		13,169		13,169		13,169		13,169		13,169
L80 - Benefit Liabilities Noncurrent		2,883,890		4,883,890		4,883,890		4,883,890		4,883,890		4,883,890
L6B - Noncurrent Lease Liability		14,485,133		1,109,745		1,109,745		1,109,745		1,109,745		1,109,745
Subtotal Noncurrent Liabilities	\$	305,642,158	\$	475,503,624	\$	449,909,049	\$	425,535,534	\$	402,522,506	\$	378,792,993
Deferred Inflows of Resources	\$	5,353,139	\$	5,353,139	\$	5,353,139	\$	5,353,139	\$	5,353,139	\$	5,353,139
Total Liabilities and Deferred Inflows	\$	750,667,815	\$	874,769,272	\$	864,524,324	\$	857,202,006	\$	845,667,238	\$	828,700,692
Net Investment in Capital Assets	\$	375,026,290	\$	446,824,329	\$	455,740,936	\$	454,094,649	\$	450,091,912	\$	445,969,121
Unrestricted Net Position		-68,774,055		-66,217,484		-55,261,532		709,054		225,076,680		379,897,784
Restricted Net Position		550,889,770		567,702,182		494,389,161		398,891,187		283,217,298		154,825,799
Total Equities		857,142,006	\$	948,309,027		894,868,565	\$	853,694,889		958,385,889	\$	980,692,704
Total Liabilities and Equities	\$ 1	1,607,809,820	\$ '	1,823,078,299	\$ 1	1,759,392,888	\$ ′	1,710,896,895	\$ '	1,804,053,127	\$ 1	,809,393,396



Health Segment Balance Sheet projected FY2029 – FY2033

L10 - AP And Accrued Payroll	\$	309,286,582	\$	314,989,324	\$	320,815,396	\$	326,767,545	\$	332,848,578
L15 - Accrued Compensated Absences		65,258,536	Ψ	65,982,684	Ψ	66,721,315	Ŧ	67,474,719	Ψ	68,243,191
L20 - Other Current Liabilities		· ·								
		20,293,184		20,316,894		20,340,345		20,363,510		20,386,351
L3A - Bonds Payable Short Term		17,611,431		18,237,483		18,884,042		10,486,458		10,835,092
L3G - Unearned Revenue		38,389,263		38,389,263		38,389,263		38,389,263		38,389,263
L3J - Deposits And Funds Held For Others		96,900		96,900		96,900		96,900		96,900
L3B - Lease Liability Short Term	_	540,527		540,527		540,527		540,527		540,527
Subtotal Current Liabilities	\$	451,476,423	\$	458,553,075	\$	465,787,788	\$	464,118,922	\$	471,339,902
L50 - Due To Related Parties Non Current	\$	5,785,990	\$	5,785,990	\$	5,785,990	\$	5,785,990	\$	5,785,990
L60 - Bonds		342,526,527		317,285,635		291,254,057		273,472,919		255,192,919
L70 - Other Non Current Liabilities		13,169		13,169		13,169		13,169		13,169
L80 - Benefit Liabilities Noncurrent		4,883,890		4,883,890		4,883,890		4,883,890		4,883,890
L6B - Noncurrent Lease Liability		1,109,745		1,109,745		1,109,745		1,109,745		1,109,745
Subtotal Noncurrent Liabilities	\$	354,319,322	\$	329,078,429	\$	303,046,852	\$	285,265,714	\$	266,985,714
Deferred Inflows of Resources	\$	5,353,139	\$	5,353,139	\$	5,353,139	\$	5,353,139	\$	5,353,139
		, ,	•	, ,	•	, ,	•		•	
Total Liabilities and Deferred Inflows	\$	811,148,884	\$	792,984,643	\$	774,187,779	\$	754,737,775	\$	743,678,755
			-				-		-	
Net Investment in Capital Assets	\$	441,723,873	\$	437,353,721	\$	432,856,165	\$	428,228,659	\$	423,468,602
Unrestricted Net Position		548,275,747		730,584,694		927,682,831		1,139,963,102		1,360,160,565
Restricted Net Position		13,426,041		-141,365,662		-309,917,492		-492,619,035		-689,870,957
Total Equities	\$1	1,003,425,661	\$ '	1,026,572,753	\$1	1,050,621,504	\$ '	1,075,572,726	\$ [·]	1,093,758,209
Total Liabilities and Equities	\$1	1,814,574,545	\$ [·]	1,819,557,396	\$ 1	1,824,809,283	\$ [·]	1,830,310,501	\$ ´	1,837,436,964



TAB 15

<u>#15</u> UNM Foundation Fundraising and Investment Performance Report – 06/30/2023 (Presenters: Paul Cassidy, UNMF Investment Committee Chair, Nadina Paisano, UNMF CFO, Kristi Hanson, NEPC, Ryan Walters, NEPC)



Fundraising Performance Report

FY 22/23, June 30, 2023

Gift Commitments (Fiscal Year)	This Quarter	FY 22/23	GOAL	FY 21/22
Main Campus				
- Cash/Cash Equivalents	\$ 2,771,377	\$ 16,064,032	N/A	\$ 18,855,102
- In-Kind	46,297	688,770	N/A	680,326
- Pledges	2,507,500	6,120,640	N/A	6,426,073
- Testamentary	3,855,469	16,930,488	N/A	8,638,750
Sub-Total	\$ 9,180,643	\$ 39,803,930	\$ 33,100,000	\$ 34,600,251
HSC				
- Cash/Cash Equivalents	\$ 2,917,526	\$ 19,455,502	N/A	\$ 52,697,641
- In-Kind	53,357	333,676	N/A	299,504
- Pledges	358,579	1,792,579	N/A	1,630,103
- Testamentary	300,000	5,697,659	N/A	4,227,964
Sub-Total	\$ 3,629,462	\$ 27,279,416	\$ 33,825,000	\$ 58,855,212
Athletics				
- Cash/Cash Equivalents	\$ 1,082,045	\$ 4,678,401	N/A	\$ 5,926,487
- In-Kind	418,832	535,470	N/A	469,612
- Pledges	-	43,000	N/A	-
- Testamentary	-	154,193	N/A	646,500
Sub-Total	\$ 1,500,877	\$ 5,411,064	\$ 6,500,000	\$ 7,042,599
Other Campus Units *				
- Cash/Cash Equivalents	\$ 3,326,419	\$ 17,062,735	N/A	\$ 17,380,909
- In-Kind	4,274	75,242	N/A	46,327
- Pledges	100,000	300,000	N/A	270,000
- Testamentary	5,970,601	11,448,186	N/A	7,664,236
Sub-Total	\$ 9,401,294	\$ 28,886,163	\$ 22,575,000	\$ 25,361,472
Total	\$ 23,712,276	\$ 101,380,573	\$ 96,000,000	\$ 125,859,534

* Other campus units include KNME, KUNM, UNM Branch Campuses, President's Office, Provost's Office, Enrollment Services, Student Affairs and numerous other units not classified as main campus, HSC or athletics.

Gift Destinations	т	his Quarter	FY 22/23	FY21/22	FY 20/21
UNM Foundation	\$	19,395,595	\$ 73,380,068	\$ 89,195,271	\$ 57,597,074
Reported Gifts *		4,316,681	28,000,505	36,664,263	27,778,447
Total	\$	23,712,276	\$ 101,380,573	\$ 125,859,534	\$ 85,375,521

* Reported Gifts = gifts made directly to KNME, KUNM, Lobo Club, and OVPR, but reported by UNM Foundation per MOA.



Fundraising Performance Report

FY 22/23, June 30, 2023

Gift Commitments (Fiscal Year)	FY 22/23	FY 21/22	FY 20/21
Gifts for UNM's Current Use			
Cash/Cash Equivalents	\$ 30,993,351	\$ 79,828,682	\$ 38,908,534
In Kind	1,633,158	1,495,769	2,355,160
Total Gifts for UNM's Current Use	\$ 32,626,509	\$ 81,324,451	\$ 41,263,694
Gifts for UNM's Future			
Cash/Cash Equivalents to the Endowment	\$ 26,267,319	\$ 15,031,457	\$ 15,639,417
Pledges	8,256,219	8,326,176	3,663,213
Testamentary Gifts	34,230,526	21,177,450	24,809,197
Total Gifts for UNM's Future	\$ 68,754,064	\$ 44,535,083	\$ 44,111,827
Total Gift Commitments	\$ 101,380,573	\$ 125,859,534	\$ 85,375,521

Pledges and Testamentary Gifts due	FY 22/23	FY 21/22	FY 20/21
Beginning Balance Pledges Receivable	\$ 8,965,881	\$ 6,718,906	8,730,412
Add: New Pledges	8,256,219	8,326,176	3,663,213
Less: Pledge Payments	(10,884,666)	(5,981,412)	(4,951,719)
Less: Pledges Cancelled/Modified/Written Off	 (52,485)	(97,789)	(723,000)
Ending Balance Pledges Receivable	\$ 6,284,949	\$ 8,965,881	\$ 6,718,906
Testamentary Pledges Due	\$ 278,733,362	\$ 268,515,280	\$ 231,917,313
Total Pledges and Testamentary Gifts Due	\$ 285,018,311	\$ 277,481,161	\$ 238,636,219

Performance Measures	Т	his Quarter	FY 22/23	FY 21/22	FY 20/21
Gift Commitment Income	\$	23,712,276	\$ 101,380,573	\$ 125,859,534	\$ 85,375,521
# of Gifts		6,079	27,385	26,967	26,344
# of Donors		2,688	9,623	9,624	8,826

Efficiency Measures	FY 22/23	FY 21/22	FY 20/21	FY19/20
Cost per Dollar Raised *	\$0.15	\$0.11	\$0.13	\$0.13

* Compares UNM Foundation budget expenditures to gift commitments.

Consolidated Investment Fund - Investment Performance

FY 22/23, June 30, 2023

Investment Performance Results	Ν	larket Value	1-Year	3-Year	5-Year	10-Year
FY 22/23, June 30, 2023	\$	713,805,897	9.4%	10.8%	7.2%	7.1%
Custom Benchmark *			9.9%	10.7%	7.4%	7.3%
FY 21/22, June 30, 2022	\$	604,060,296	-6.0%	7.3%	6.8%	7.2%
Custom Benchmark *			-6.4%	7.4%	7.2%	7.4%
NACUBO/Commonfund **			-5.8%	8.1%	7.6%	7.8%

* Custom Benchmark is a blended benchmark consisting of indices for all asset classes.

** NACUBO/Commonfund Endowment Study median return (\$500 million to \$1 billion)



Consolidated Investment Fund - Asset Allocation

FY 22/23, June 30, 2023

	Current	Target	Investment Policy
Investment Class	Allocation	Allocation	Ranges
Domestic Equity	37.3%	33.0%	10% - 50%
International Equity	22.5%	22.0%	10% - 40%
Fixed Income/Cash	11.7%	13.0%	5% - 50%
Illiquid Real Assets	3.9%	5.0%	0% - 15%
Marketable Alternatives	4.8%	5.0%	0% - 20%
Private Investments	19.8%	22.0%	0% - 30%

Consolidated Investment Fund - Spending Distribution

FY 22/23, June 30, 2023

CIF Spending Distribution	FY 22/23 Approved Distribution	FY 23/24 Approved Distribution
Endowment Spending Distribution Rate	4.50%	4.50%
	FY 22/23 Actual Distribution	FY 23/24 Projected Distribution
Endowment Spending Distribution Dollars	\$ 25,823,314	\$ 26,595,620



UNIVERSITY OF NEW MEXICO

BOARD OF REGENTS FINANCE AND FACILITIES SUBCOMMITTEE

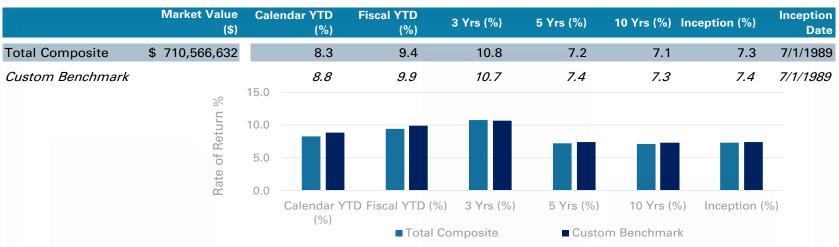
OCTOBER 18, 2023

Kristi Hanson, Partner



PROPRIETARY & CONFIDENTIAL

PERFORMANCE SUMMARY



Asset Allocation

37.3 **Domestic Equity** 33.0Domestic Equity 18.3 4.3 \$264.9M 22.5 International Equity 22.0 11.8 International Equity 0.5 \$159.9M 3.9 7.9 **Real Assets** 5.0 Real Assets -1.1 \$28.0M 19.8 -0.1 **Private Investments** 22.0 Private Investments -2.2 🗖 \$140.8M 5.8 4.8 Hedge Funds Hedge Funds \$33.8M -0.2 -0.4 8.7 Fixed Income 12.0 **Fixed Income** -3.3 \$62.1M 3.4 Cash/Money Market Cash/Money Market \$21.1M -10.0 0.0 10.0 20.0 30.0 40.0 -5.0 0.0 5.0 10.0 15.0 20.0 Percent Return Current Allocation Target Allocation Variance





EXECUTIVE SUMMARY

UNM CIF's portfolio value stood at \$711 million on June 30, 2023, a 20% increase over the prior year's value of \$593 million. Strong inflows into the portfolio were aided by a 9.4% investment return. Capitalizing on a robust equity market in the latter part of Fiscal Year 2023, the portfolio's risk assets were nicely positive for the year, while the most challenged asset classes (fixed income and private investments) declined less than 0.5%.



- The primary asset allocation change during the fiscal year was a 3% reduction in equity allocations, and a 3% increase to opportunistic (higher yielding) fixed income. The allocation was funded subsequent to fiscal year end.
- Private investments that have led the portfolio the last few years took a breather in FY 23. Deal activity in private capital slowed and valuations generally declined. Private Equity Buyouts held up better than their Venture Capital brethren; the CIF portfolio's higher allocation to buyouts protected the portfolio from many of the venture capital challenges. Additionally, private credit investments performed well (+9.1%).



PORTFOLIO TARGETS

GOAL:

Target long-term portfolio returns that meet or exceed the CIF spending + inflation

CONSIDERATIONS:

- Utilize a combination of return seeking, diversifying and capital preservation asset classes
- Include asset classes with reasonable probability of meeting objectives
- Stress test portfolio under different economic scenarios

	10 year	30 year
Effective Spending Rate	4.0%	4.0%
Effective DFA	1.6%	1.6%
Estimated Inflation	2.5%	2.6%
Return Hurdle	8.1%	8.2%
Asset Allocation Exp	ectations	
Expected Returns	7.1%	7.9%
Expected Standard Deviation	15.6%	15.6%

1/1/23 NEPC Capital Markets Assumptions



ASSET ALLOCATION

Asset Allocation vs Peer Group 40 35 Allocation Percentage 30 25 20 15 10 5 0 \$264.9M \$159.9M \$62.1M \$28.0M \$33.8M \$140.8M \$21.1M **Domestic Equity** International **Fixed Income** Real Assets Hedge Funds Private Cash/Money Equity Market Investments ■ Current Allocation ■ Target Allocation ■ NACUBO 2022 (\$501m - \$1 bn) ■ NACUBO 2022 (All Public Colleges/Universities)

- Asset Classes have specific purpose in the portfolio. Please see the following page for further information.
- UNM Foundation has a higher level of equity investments compared to peers, but a lower allocation to real assets and hedge funds.
- Private investments includes both Private Equity (~16%) and Private Debt (~4%) and is consistent with peers.
- Cash levels are above target due to a slight underweight to fixed income and the current money market yields available.



ASSET CLASS OBJECTIVES

Asset Class	Portfolio Role	Long-Term Target Allocation
Return Seeking		
US and Non-US Public Equity	 Passive (low cost) implementation in efficient markets Active implementation in less efficient markets Capture global growth and capital appreciation Liquid securities 	55%
Private Investments	 Skill-based active management Higher return expectations than public equity and credit Includes growth-oriented investments 	22%
Opportunistic Fixed Income	Higher return expectations than investment grade bondsProvides diversification	3%
Diversifying Assets		
Real Assets (Private Real Estate and Energy)	Inflation hedgeIncome production potential	5%
Hedge Funds	 Skill-based active management Low correlation to traditional stocks and bonds Differentiated strategy exposure 	5%
Capital Preservation		
Core Fixed Income & Cash	 Downside protection Risk reduction Liquidity source 	10%



FY 2023 YEAR IN REVIEW

Meeting Date	Activity	Status
August 2022		
	 Performance and Portfolio Review Asset Allocation Update Asset Class Review –Fixed Income Fixed Income Manager Recommendation Custodian Review ESG Portfolio Assessment Year in Review/2023 Workplan Preview 	Completed Completed Completed Completed Completed Completed
December 2022		
	 Performance and Portfolio Review Asset Class Review – Private Markets Private Markets Pacing Plan IPS Review ESG Subcommittee Update Hedge Fund Recommendation 	Completed Completed Completed Completed Completed Completed
March 2023		
	 Performance and Portfolio Review Asset Allocation Review Spending Rate Discussion Due Diligence Overview ESG Assessment Overview Asset Class Review- Equity Equity Manager Recommendation Private Equity Manager Recommendations 	Completed Completed Completed Completed Completed Completed Completed
June 2023		
	 Performance and Portfolio Review Asset Class Review – Hedge Funds NACUBO Endowment Study Review Private Credit Recommendation Private Real Assets Recommendation 	Completed Completed Completed Completed Completed

FY 2024 WORK PLAN

Meeting Date	Activity	Status
September 2023		
	 Performance and Portfolio Review Asset Class Review – Fixed Income Fixed Income Manager Recommendation Year in Review / 2024 Workplan Review Benchmark Review 	
December 2023		
	 Performance and Portfolio Review Asset Class Review – Private Markets Private Markets Pacing Plan Manager Recommendations - TBD ESG Portfolio Assessment Education topic – Portfolio Risk Assessment and Monitoring 	
February 2024		
	 Performance and Portfolio Review Asset Allocation Review Asset Class Review - Equity Spending Rate Discussion Manager Recommendations – TBD NACUBO Endowment Review (if data available) 	
June 2024		
	 Performance and Portfolio Review Asset Class Review – Hedge Funds NACUBO Endowment Study Review (if not reviewed in February) 	



NEPC DISCLOSURES

Past performance is no guarantee of future results.

All investments carry some level of risk. Diversification and other asset allocation techniques do not ensure profit or protect against losses.

Some of the information presented herein has been obtained from external sources NEPC believes to be reliable. While NEPC has exercised reasonable professional care in preparing this content, we cannot guarantee the accuracy of all source information contained within.

The opinions presented herein represent the good faith views of NEPC as of the publication date and are subject to change at any time.

This presentation contains summary information regarding the investment management approaches described herein but is not a complete description of the investment objectives, portfolio management and research that supports these approaches. This analysis does not constitute a recommendation to implement any of the aforementioned approaches.



TAB 16

<u>#16</u>

Recommendations for Action Items for Consent Agenda for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance & Facilities Committee)

ACTION ITEM RECOMMENDATIONS:

Recommendations for Consent Agenda Items for Full Board of Regents' Agenda (*Bill Payne, Chair, Regents' Finance & Facilities Committee*)

TAB 17

<u>#17</u>

Recommendations for Information Items for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance & Facilities Committee)

INFORMATION ITEM RECOMMENDATIONS:

Recommendations for Information Items for Full Board of Regents' Agenda (Bill Payne, Chair, Regents' Finance & Facilities Committee)

TAB 18

<u>#18</u>

Executive Session

EXECUTIVE SESSION:

None