THE UNIVERSITY OF NEW MEXICO



February 11, 2020 12:30 p.m. Scholes Hall, Roberts Room

TAB 1

Action Item 1

Call to Order, Confirmation of a Quorum, and Adoption of Agenda

The University of New Mexico Board of Regents' Finance and Facilities Committee February 11, 2020, 12:30 p.m. Scholes Hall, Roberts Room Open Meeting AGENDA

ACTION ITEMS:

- 1. Call to Order, Confirmation of a Quorum, and Adoption of Agenda
- 2. Approval of Finance and Facilities Committee Meeting Summary from December 3, 2019
- 3. Approval of 2nd Quarter Financial Actions Report and Certification through December 31, 2019 and 2nd Quarter Informational Financial Report through December 31, 2019 (Presenter: Elizabeth Metzger, University Controller)
- 4. Approval of 2nd Quarter Athletics' Enhanced Fiscal Oversight Program Report and Certification through December 31, 2019 and 2nd Quarter Information on Athletics' Report by Sport through December 31, 2019 (Presenters: Eddie Nunez, Dir., Athletics and Nicole Dopson, Dir., Financial Operations, Provost's Office)
- 5. Approval of Multi-Media Rights Contract for Athletics (Presenters: Eddie Nunez, Dir., Athletics and David Williams, Deputy Athletic Dir., External Affairs)
- 6. Approval of Request for Project Construction:
 - a. Clark Hall #22: Reibsomer Wing Lab Waste System Replacement (Re-approval)
 - b. Johnson Center: Fire Alarm Upgrade (Presenter: Lisa Marbury, Exec. Dir., ISS)
- 7. Recommendations for Consent Agenda Items on Full Board of Regents' Agenda (Sandra Begay, Chair, Regents' Finance & Facilities Committee)

INFORMATION ITEMS:

- 8. FY 21 Budget Leadership Team Update (Presenters: Teresa Costantinidis, SVP for Finance & Admin. and Norma Allen, Dir., OPBA)
- 9. UNM Medical Plan Update and FY 21 Cost Projections (Presenters: Dorothy Anderson, VP, HR and Joey Evans, Dir., University Benefits)
- 10. UNM Foundation Budget and Investment Performance Report (Presenter: Kenny Stansbury, CFO, UNM Foundation)

COMMENTS:

- Open for Comments

EXECUTIVE SESSION:

- A. Vote to close the meeting and proceed into executive session.
- B. Discussion and determination where appropriate of potential purchase, acquisition, or disposal of real property, *Pursuant to Section 10-15-1. H (8), NMSA (1978).*
- C. Vote to re-open the meeting.
- D. Certification that only those matters described in paragraph B above were discussed in executive session, and any matter discussed in executive session will, if necessary, be subsequently ratified in the open session of the public meeting.

TAB 2

Action Item 2

Approval of Finance and Facilities Committee Meeting Summary from December 3, 2019

THE UNIVERSITY OF NEW MEXICO Board of Regents' Finance and Facilities (F&F) Committee December 3, 2019 – Meeting Summary <<DRAFT>>

Committee Members Present: Regent Sandra Begay, Regent Doug Brown, and Regent Rob Schwartz (via Zoom)

Administration Present: Garnett Stokes, University President, and Teresa Costantinidis, Senior Vice President for Finance and Administration (SVPF&A)

Presenters in Attendance: Bruce Cherrin, Purchasing; Robyn Gleasner, Health Sciences Center Library and Informatics; Susanne Clement, College of University Libraries & Learning Sciences (CULLS); Fran Wilkinson, CULLS; Lisa Marbury, Institutional Support Services (ISS); Lisa Kuuttila, STC.UNM; Tom Neale, Real Estate; Jill Klar, UNM Medical Group (UNMMG); Erika Richards, UNMMG; Marisol Greene, Health Sciences Center; Reilly White, Anderson School of Management (ASM); Sonny Gokale, ASM; Elizabeth Metzger, Financial Services Division; Eddie Nunez, Athletics'; and Nicole Dopson, Financial Operations

ACTION ITEMS:

- 1. Call to Order, Confirmation of a Quorum, and Adoption of Agenda. Regent Begay called the meeting to order at 12:30 p.m. in Scholes Hall, Roberts Room, and confirmed that a quorum was established. Action item 4b. UNM Multimedia Rights was removed from the agenda and deferred to a future meeting. Regent Brown moved to adopt the agenda and Regent Schwarz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 2. Approval of Finance and Facilities Committee Meeting Summary from October 8, 2019. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 3. Approval of Disposition of Surplus Property for Main Campus for the months of September, October, and November 2019. Bruce Cherrin gave the presentation. Regents' approval was requested for the disposition of surplus property for September, October, and November 2019. Items listed in the E-Book are obsolete or beyond repair. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

4. Approval of Contracts:

- a. College of University Libraries and Learning Sciences and the UNM Health Sciences Library and Informatics Center License Renewal for Elsevier. Bruce Cherrin, Robyn Gleasner, Susanne Clement, and Fran Wilkinson gave the presentation. Regents' approval was requested for the renewal of the previous five-year license with Elsevier for electronic journal access from Science Direct and the Science Direct Freedom electronic journal collection, for a new three-year license for 2020-2022. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- b. UNM Athletics Department Multimedia Rights.
 - * Deferred to a future meeting.*

5. Approval of Request for Project Construction:

- a. Phase 2 Renovations at Clark Hall Chemistry Building. Lisa Marbury gave the presentation. Regents' approval was requested for phase two renovations at Clark Hall chemistry building. The total estimated project budget is \$16M and is funded by 2018 general obligation bonds. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- **b.** Center for the Arts Fire Alarm Upgrade. Lisa Marbury gave the presentation. Regents' approval was requested for the Center for the Arts building fire alarm upgrade. The total estimated project budget is \$1.88M and is funded by 2019 general fund appropriations.
 - Regent Begay inquired about the last upgrade to the alarm system, and Ms. Marbury reported the main fire alarm system control panels and their components are approximately 17 years old. There was a minor change to the system during the Donors' Lounge addition in 2015, but the last substantial addition to the system was with the museum renovation in 2009. The detailed report is in the E-book. **Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.**
- c. Economics Building #57: Infrastructure Upgrades. Lisa Marbury gave the presentation. Regents' approval was requested for Economics Building #57 infrastructure upgrades. The total estimated project budget is \$2.5M, and \$2.3M is funded from the Sustainability Surcharge and \$200K from the Provost office's FY20 building renewal & replacement (BR&R). The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- d. Clark Hall #22: Riebsomer Wing Lab Waste System Replacement. Lisa Marbury gave the presentation. Regents' approval was requested for the Riebsomer wing lab waste system replacement. The total estimated project budget is \$970K, and \$350K is funded from Facilities Management (FM) reserves and \$620K from minor capital reserves. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- e. UNM Popejoy Hall Artist Support Spaces Renovation. Lisa Marbury gave the presentation. Regents' approval was requested for the UNM Popejoy Hall artist support spaces renovation. The total estimated project budget is \$786K and is funded by 2019 general fund appropriations. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- f. Renovate Cube Area, South Wing, Information Technology Building #153. Lisa Marbury gave the presentation. Regents' approval was requested for the Cube area, south wing, in the Information Technology building #153 renovation. The total estimated project budget is \$700K and funded from minor capital reserves. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

- g. Santa Ana Star Baseball Field Bleacher Expansion. Lisa Marbury gave the presentation. Regents' approval was requested for the Santa Ana Star baseball field bleacher expansion. The total estimated project budget is \$631K and is funded by 2019 general fund appropriations. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- h. Associated Students of the University of New Mexico (ASUNM) Main Campus Photovoltaic System. Lisa Marbury gave the presentation. Regents' approval was requested for the ASUNM main campus photovoltaic system construction. The total estimated project budget is \$400K, and \$250K is funded by 2019 general fund appropriations for ASUNM and \$150K from Facilities Management Utilities Division (UNM FM-UT) capital reserves. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- i. Student Union Building (SUB) #60: Partial Roof Replacement. Lisa Marbury gave the presentation. Regents' approval was requested for the SUB #60 partial roof replacement. The total estimated project budget is \$387K, and \$200K is funded from the Provost office's BR&R funds and \$187K from SUB revenues. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

6. STC.UNM Approvals:

- a. FY 2019 Annual Report and FY 2019 Audit Results. Lisa Kuuttila gave the presentation. Regents' approval was requested for the FY19 annual report and audit results. The detailed report is in the E-book. Regent Schwartz moved to approve and Regent Brown seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- b. Appointments of Frank H. Martinez and Kelly D. Hammett to STC.UNM Board of Directors. Lisa Kuuttila gave the presentation. Regents' approval was requested for the appointments of Frank H. Martinez and Kelly D. Hammett to the Board of Directors for a four-year term, beginning upon approval by the Board of Regents and ending June 30, 2024. The professional biographies are detailed in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

7. Approval of Real Estate Items:

a. Real Property Acquisition – 1790 Grande Blvd. SE, Rio Rancho, New Mexico.

Tom Neale, Jill Klar, Erika Richards, and Marisol Green gave the presentation. Regents' approval was requested to acquire the real property located at 1790 Grande Boulevard SE in Rio Rancho, NM. The purchase of the building is to establish a primary care clinic to be operated by the UNM Medical Group in support of the Sandoval Regional Medical Center. The contract price is \$1.3M or \$215 per square foot. The contract price is supported by a third-party appraisal with an independent review and approval by New Mexico Taxation and Revenue Department. The UNM Medical Group will fund the acquisition cost, and UNM Regents will hold title to the property. The detailed report is in the E-book. **Regent Brown**

moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

- b. Long-Term Ground Lease Proposed City of Rio Rancho Senior Center at the UNM Health Sciences Rio Rancho Campus. Tom Neale gave the presentation. Regents' approval was requested for the long-term ground lease with the City of Rio Rancho for the development of 7,600 sq. ft. senior center. The proposed lease is 50 years with annual rent payments of \$1 per year. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.
- 8. Recommendations for Consent Agenda Items on Full Board of Regents' Agenda. Regent Begay recommended items 3, 4a, 5, and 7 be placed on the full Board of Regents' consent agenda. Regent Schwartz moved to approve and Regent Brown seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

INFORMATION ITEMS:

- **9. UNM Regents' Portfolio November 2019 Update.** Reilly White and Sonny Gokhale gave the presentation. In 2006, the Board of Regents made available \$2M from the Regents' endowment fund to establish an all-equity investment portfolio to be managed by the ASM students. The portfolio is managed under the supervision of faculty members as part of the students' course work in finance. The report describes the current portfolio performance as of October 31, 2019 and equity performance over time from 2009 to 2019. The detailed report is in the E-book.
- **10. UNM Consolidated Quarterly Financial Report through September 30, 2019.** Elizabeth Metzger gave the presentation. The report describes the University's revenues and expenses for the first quarter for the month ended September 30, 2019. The detailed report is in the E-book.
- 11. Athletics' Quarterly Financial Report through September 30, 2019. Nicole Dopson, Eddie Nunez, and Ryan Berryman gave the presentation. The report describes the pooled revenues and directed revenues by sport for FY20 budget and actuals year-to-date through September 30, 2019. This report also compares FY20 budget to quarterly actuals and FY20 year-to date actuals to prior year-to-date actuals. The detailed report is in the E-book.

COMMENTS:

There were no public comments.

EXECUTIVE SESSION:

None

Regent Brown moved to adjourn at 1:56 p.m. and Regent Begay seconded. The motion passed by unanimous vote with a quorum of Committee members present and voting.

TAB 3

Action Item 3

Approval of 2nd Quarter Financial Actions Report and Certification through December 31, 2019 and 2nd Quarter Informational Financial Report through December 31, 2019



University Controller Financial Services, Main Campus

Phone: (505) 277-5111 FAX: (505) 277-7662

MEMORANDUM

DATE:

January 29, 2020

TO:

Teresa Costantinidis

Senior Vice President for Finance and Administration

FROM:

Elizabeth Metzger, CPA University Controller

RE:

Two (2) Items: One (1) Action Item and One (1) Information Item for Board of

Regents' Finance & Facilities Committee Meeting

Action Items.

The New Mexico Higher Education Department, Institutional Finance Division, Quarterly Financial Actions Report and Certification through December 31, 2019 needs to be approved at the February 11, 2020 Finance & Facilities Committee meeting.

Information Items.

The Monthly Consolidated Financial Reports for the month ended December 31, 2019 will be presented at the February 11, 2020 Finance & Facilities Committee meeting.

New Mexico Higher Education Department Institutional Finance Division Quarterly Financial Certification Report Template

Please complete and sign the following Financial Certification Report and submit with the Quarterly Financial Actions Report.

Quarterly Financial Actions Report.	
To the best of my knowledge, I certify that the information prov Actions Report for the:	ided in the attached Financial
1 st 2 nd X 3 rd 4 th Quarter, FY _2020	
is correct as of the signature dates noted below, and that	
The University of New Mexico	
has a functioning financial accounting system that captures assexpenditures on a timely basis, and the Governing Board recessignificant actual or projected variances between budgeted expenditures.	ives timely notification of any I and actual revenues and
Sandra Begay, Chair, Board of Regents-F&F	Date
Garnett S. Stokes, President	Date
Teresa Costantinidis, Senior VP for Finance & Administration	Date

University of New Mexico

Quarterly Financial Actions Report									
Fiscal year 2020		Date	1/29/2020						
Period (check one) Quarter 1 Quarter 2 X	Quarter 3	Quarter 4							
During the period of time covered by this report;	did your institution:								
(1) Request an advance of state subsidy?	Yes	No	X						
(2) Fail to make its required payments, as scheduled, to appropriate retirement system(s)?	Yes	No	X						
(3) Fail to make its payroll payments, as scheduled?	Yes	No	X						
(4) Fail to make its scheduled debt service payments?	Yes	No	X						
(5) Fail to make payments to vendors, as scheduled, due to a cash deficiency or a substantial deficiency in the payment processing system?	Yes	No	X						
(6) Relative to the original fiscal year budget, experience any significant actual or anticipated financial changes that are not reflected in a submitted Budget Adjustment Request (BAR). Significant financial changes refers to fiscal activity that will result in a substantially reduced year-end fund balance or any									
increase in a fund balance deficit.	Yes	No							

If the answer to any of the above questions is "Yes," please describe in a separate document:

- (i) the reason for the occurrence,
- (ii) the actions taken by your institution to resolve this particular occurrence, and
- (iii) the actions taken by your institution to prevent events such as this from occurring again.

In addition, if the answer to number 6 is "Yes," please describe in a separate document the nature of the financial changes and describe and assess the impact that the changes will have on your institution's planned year-end financial position. (See attached.)

University of New Mexico Quarterly Financial Actions Report Fiscal Year 2020, End of Quarter 2

Updated Additional information for "Yes" answer to Question (6)

Nature of Financial Changes not yet reflected in a BAR:

The enrollment for Fall 2019 is down 7% in student credit hours and 6.56% in student headcount. Tuition and fees are expected to come under budget by approximately \$4.2m or 2.6%. The original budget included an adjustment for an enrollment fluctuation but current projections exceeded it.

The shortfall will be covered by central reserves.

The tuition and fee projections are preliminary. Tuition and fee projections will be finalized at the end of February after 21-day census for Spring Term and mid-year reviews. UNM's consolidated BAR, including Main Campus, HSC, Branches and UNMH, will be prepared and submitted in the spring, consistent with our historical practices.



Monthly Financial Report Consolidated Total Operations Current Funds Fiscal Year to Date as of December 31, 2019

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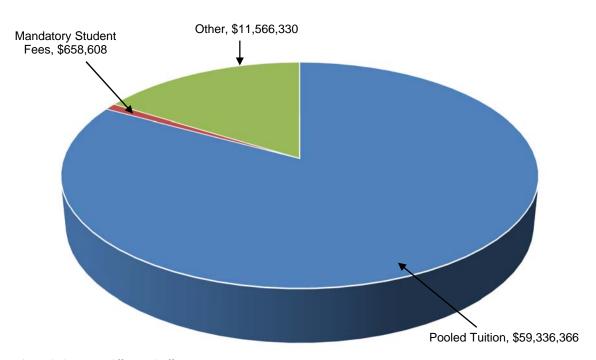
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Summary of Items in the Consolidated Financial Report As of December 31, 2019

Instruction and General (Consolidated page 8, Main Campus page 14): Tuition and Fees - The
graph below indicates the portion of Main Campuses I&G Tuition and Fee revenue that is pooled
and allocated to the departments. The remainder of I&G Tuition and Fee revenue distributed
directly to the units, EX: tuition differential, course fees.

Main Campus Tuition and Fees as of December 31, 2019



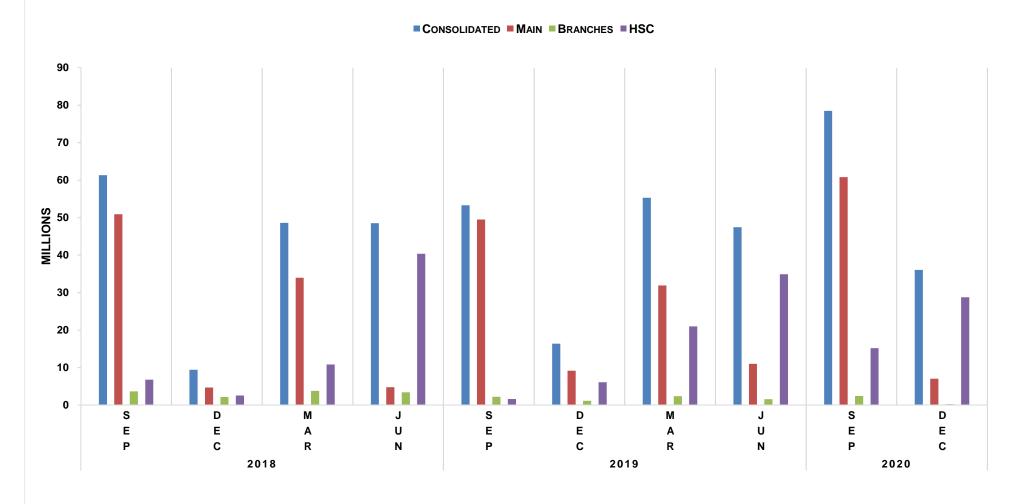
Other includes tuition differential, off-campus extension tuition, ASM Executive and Professional Education Center (EPEC) tuition, and various fee classifications (application, course, extended eduction, other student, testing binding, and thesis).

Budget \$114,651,011 Difference \$ (55,314,645) • <u>HSC Clinical and Academic Operations (Consolidated page 10):</u> Effective FY20, HSC information will not be presented as a separate report in the Consolidated Financial Report. HSC is presented in the Clinical Operations section that also includes UNM Hospitals, UNM Medical Group, and SRMC. (These actuals do not include intercompany eliminations.) Actuals for the current year and prior year through December are as follows:

Clinical Operations	FY20 – as of 12/31/19	FY19 – as of 12/31/18	Variance between FY2020 and FY2019
UNM HSC Academic Enterprise	\$ 10,465,517	\$ 4,566,683	\$ 5,898,834
UNM Hospitals Operations	\$ 12,810,882	\$ 2,287,044	\$ 10,523,838
UNM Medical Group	\$ 5,437,724	\$ 1,793,878	\$ 3,643,846
SRMC	\$ 27,844	\$ 20,111	\$ 7,733
Total	\$ 28,741,967	\$ 8,667,716	\$ 20,074,251



CONSOLIDATED TOTAL OPERATIONS - 3 YEAR NET REVENUE (EXPENSE) FISCAL YEAR TO DATE AS OF DECEMBER 31, 2019



FISCAL YEAR

Executive Budget Summary University of New Mexico Consolidated Financial Report Fiscal Year 2020 UNM Operating Budget

This report covers current fund operations for the University, including Main Campus, Branch Campuses, and Clinical Operations including the HSC Campus.

Instruction and General's operations projects a use of reserves of \$11.6M for the Fiscal Year 2020 UNM Operating Budget; \$10.9M use of reserves at the Main Campus and a \$731K use of reserves at the Branch Campuses. HSC's budget for I&G is now included in the Clinical Operations budget.

Unrestricted Research operations projects a use of reserves of \$2.7M for the Fiscal Year 2020 UNM Operating Budget-all at the Main Campus. HSC's budget for research is now included in the Clinical Operations budget.

Unrestricted Public Service operations projects a use of reserves of \$2.0M for the Fiscal Year 2020 UNM Operating Budget; \$2.0M use of reserves is at the Main Campus and a \$31K use of reserves is at the Branch Campuses. HSC's budget for Unrestricted Public Service is now included in the Clinical Operations budget.

Student Aid operations projects a use of reserves of \$4.9M for the Fiscal Year 2020 UNM Operating Budget; \$4.9M use of reserves is at the Main Campus and a \$25K use of reserves is at the Branch Campuses. HSC's budget for Student Aid is now included in the Clinical Operations budget.

Student Activities are the operations of Student Government and Student organizations. The FY 2020 UNM Operating Budget shows a use of reserves of \$231K. HSC's budget for Student Activities is now included in the Clinical Operations budget.

Auxiliaries and Athletics

The FY 2020 UNM Operating Budget for Auxiliaries and Athletics projects a use of reserves of \$506K.

Sponsored Programs operations are our contract and grant research and public service projects funded by outside agencies and companies. These operations will always record a zero net revenue over expense by the nature of their funding. The agency pays for a service or research project, and normally any unspent funds must be returned to the agency.

Clinical Operations now includes HSC (UNM HSC Academic Enterprises), UNM Hospital, UNM Medical Group, and SRMC. The FY 2020 UNM Operating Budget for Clinical Operations totals \$10,866,875 and is listed by unit below:

- UNM HSC Academic Enterprise as a budgeted net margin of \$1,547,512
- UNM Hospitals operations has a budgeted net margin of \$4,389,451
- UNM Medical Group operations has a budgeted net margin of \$4,901,522
- SRMC has a budgeted net margin of \$28,390

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%	FY 2019 Year-to-Date Actual	FY 2020 YTD Actual Change From FY 2019 YTD Actual
Instruction and General						
Tuition and Fees Revenues						
Main Campus	136,961,034	71,561,304	(65,399,730)	52%	80,147,012	(8,585,708)
Branch Campuses	7,115,164	3,520,965	(3,594,199)	49%	3,556,292	(35,327)
Total Tuition and Fees Revenues	144,076,198	75,082,269	(68,993,929)	52%	83,703,304	(8,621,035)
State/Local Appropriations	226,222,476	113,111,190	(113,111,286)	50%	105,954,913	7,156,277
F & A Revenues	20,400,000	10,463,327	(9,936,673)	51%	10,168,990	294,337
Transfers	(54,514,002)	(31,084,116)	23,429,886	57%	(31,943,187)	859,071
Other Revenues	17,949,863	8,166,543	(9,783,320)	45%	12,205,894	(4,039,351)
Total Instruction and General Revenues	354,134,535	175,739,213	(178,395,322)	50%	180,089,914	(4,350,701)
Salaries	219,872,819	105,925,646	113,947,173	48%	103,567,141	(2,358,505)
Benefits	75,648,487	36,180,428	39,468,059	48%	34,384,058	(1,796,370)
Other Expenses	70,220,090	31,015,882	39,204,208	44%	29,424,820	(1,591,062)
Total Instruction and General Expenses	365,741,396	173,121,956	192,619,440	47%	167,376,019	(5,745,937)
Net Instruction and General Revenue (Expense)	(11,606,861)	2,617,257	14,224,118		12,713,895	(10,096,638)
Research						
State/Local Appropriations	2,071,050	1,035,525	(1,035,525)	50%	965,725	69,800
Transfers	15,251,013	6,632,489	(8,618,524)	43%	5,448,118	1,184,371
Other Revenues	167,906	389,390	221,484	232%	381,796	7,594
Total Research Revenues	17,489,969	8,057,404	(9,432,565)	46%	6,795,639	1,261,765
Salaries and Benefits	9,191,232	5,356,335	3,834,897	58%	5,444,384	88,049
Other Expenses	11,055,715	3,806,217	7,249,498	34%	3,901,757	95,540
Total Research Expenses	20,246,947	9,162,552	11,084,395	45%	9,346,141	183,589
Net Research Revenue (Expense)	(2,756,978)	(1,105,148)	1,651,830		(2,550,502)	1,445,354
Public Service						
State/Local Appropriations	4,139,850	2,069,925	(2,069,925)	50%	1,614,175	455,750
Sales and Services Revenues	7,128,313	4,169,590	(2,958,723)	58%	2,717,587	1,452,003
Gifts	9,146,483	4,603,133	(4,543,350)	50%	4,341,416	261,717
Transfers	(1,580,367)	(1,225,202)	355,165	78%	(1,697,470)	472,268
Other Revenues	3,353,426	1,488,492	(1,864,934)	44%	3,272,876	(1,784,384)
Total Public Service Revenues	22,187,705	11,105,938	(11,081,767)	50%	10,248,584	857,354
Salaries and Benefits	10,916,737	5,764,058	5,152,679	53%	5,404,775	(359,283)
Other Expenses	13,327,013	5,327,014	7,999,999	40%	6,313,413	986,399
Total Public Service Expenses	24,243,750	11,091,072	13,152,678	46%	11,718,188	627,116
Net Public Service Revenue (Expense)	(2,056,045)	14,866	2,070,911		(1,469,604)	1,484,470

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%	FY 2019 Year-to-Date Actual	FY 2020 YTD Actual Change From FY 2019 YTD Actual
Student Aid						
Gifts	521,646	201,685	(319,961)	39%	194,209	7,476
State Lottery Scholarship	23,728,994	11,864,497	(11,864,497)	50%	9,100,000	2,764,497
Transfers	18,264,963	9,244,853	(9,020,110)	51%	9,258,591	(13,738)
Other Revenues	5,553,594	3,159,654	(2,393,940)	57%	3,137,917	21,737
Total Student Aid Revenues	48,069,197	24,470,689	(23,598,508)	51%	21,690,717	2,779,972
Salaries and Benefits	1,639,821	1,038,936	600,885	63%	1,184,628	145,692
Other Expenses	51,361,733	19,828,966	31,532,767	39%	21,057,831	1,228,865
Total Student Aid Expenses	53,001,554	20,867,902	32,133,652	39%	22,242,459	1,374,557
Net Student Aid Revenue (Expense)	(4,932,357)	3,602,787	8,535,144		(551,742)	4,154,529
Student Social & Cultural Programs						
Fee Revenues	7,611,875	4,223,102	(3,388,773)	55%	4,289,659	(66,557)
Sales and Services Revenues	891,941	477,445	(414,496)	54%	441,067	36,378
Transfers	618,585	439,137	(179,448)	71%	392,677	46,460
Other Revenues	112,300	41,870	(70,430)	37%	69,560	(27,690)
Total Student Social & Cultural Programs Revenues	9,234,701	5,181,554	(4,053,147)	56%	5,192,963	(11,409)
Salaries and Benefits	5,627,798	2,686,984	2,940,814	48%	2,555,223	(131,761)
Other Expenses	3,838,259	2,408,000	1,430,259	63%	1,831,630	(576,370)
Total Student Social & Cultural Programs Expenses	9,466,057	5,094,984	4,371,073	54%	4,386,853	(708,131)
Net Student Social & Cultural Programs Revenue (Expense)	(231,356)	86,570	317,926		806,110	(719,540)
Auxiliaries and Athletics						
Branch Campuses Auxiliary Revenues	1,841,085	850,620	(990,465)	46%	775,680	74,940
Main Campus Auxiliaries Revenues	46,203,727	22,895,735	(23,307,992)	50%	24,917,036	(2,021,301)
Athletics Revenues	32,286,155	16,841,402	(15,444,753)	52%	16,402,628	438,774
Total Auxiliaries and Athletics Revenues	80,330,967	40,587,757	(39,743,210)	51%	42,095,344	(1,507,587)
Branch Campuses Auxiliary Expenses	1,996,492	818,609	1,177,883	41%	900,051	81,442
Main Campus Auxiliaries Expenses	47,041,864	20,917,791	26,124,073	44%	23,057,587	2,139,796
Athletics Expenses	31,798,827	16,771,596	15,027,231	53%	16,801,521	29,925
Total Auxiliaries and Athletics Expenses	80,837,183	38,507,996	42,329,187	48%	40,759,159	2,251,163
Net Auxiliaries and Athletics Revenue (Expense)	(506,216)	2,079,761	2,585,977		1,336,185	743,576

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%	FY 2019 Year-to-Date Actual	FY 2020 YTD Actual Change From FY 2019 YTD Actual
Sponsored Programs						
Federal Grants and Contracts Revenues	153,282,567	66,448,363	(86,834,204)	43%	65,471,332	977,031
State and Local Grants and Contracts Revenues	19,131,144	8,377,651	(10,753,493)	44%	7,908,405	469,246
Non-Governmental Grants and Contracts Revenues	12,800,000	5,581,816	(7,218,184)	44%	5,964,840	(383,024)
Gifts	38,024	-	(38,024)	0%	-	-
Transfers	2,692,000	857,913	(1,834,087)	32%	1,438,302	(580,389)
Other Revenues				N/A	1,058	(1,058)
Total Sponsored Programs Revenues	187,943,735	81,265,743	(106,677,992)	43%	80,783,937	481,806
Salaries and Benefits	74,854,445	30,375,275	44,479,170	41%	29,094,094	(1,281,181)
Other Expenses	113,089,290	50,890,468	62,198,822	45%	51,689,843	799,375
Total Sponsored Programs Expenses	187,943,735	81,265,743	106,677,992	43%	80,783,937	(481,806)
Net Sponsored Programs Revenue (Expense)	-				-	-
HSC Clinical and Academic Operations*						
State/Local Appropriations	106,573,977	53,297,767	(53,276,210)	50%	49,036,155	4,261,612
Capital Appropriations	-	33,588,918	33,588,918	N/A	-	33,588,918
UNM Medical Group Revenues	404,178,392	210,981,846	(193,196,546)	52%	163,744,943	47,236,903
UNM Hospitals Revenues	1,205,944,288	635,084,688	(570,859,600)	53%	570,102,768	64,981,920
SRMC Revenues	106,105,706	47,686,929	(58,418,777)	45%	46,060,890	1,626,039
Tuition and Fees Revenue (Earned Only)	30,656,107	15,328,054	(15,328,053)	50%	15,421,161	(93,107)
F&A Revenues	25,500,000	12,459,682	(13,040,318)	49%	12,700,673	(240,991)
Mil Levy (Sandoval & Bernalillo Counties)	109,997,537	55,772,245	(54,225,292)	51%	50,166,287	5,605,958
Contract and Grant Revenues	178,543,740	75,927,799	(102,615,941)	43%	74,659,562	1,268,237
Transfers	6,410,559	2,273,878	(4,136,681)	35%	569,254	1,704,624
Other Revenues	104,214,280	49,619,574	(54,594,706)	48%	55,593,057	(5,973,483)
Total Clinical Operations Revenues	2,278,124,586	1,192,021,380	(1,086,103,206)	52%	1,038,054,750	153,966,630
Salaries and Benefits	1,093,074,912	534,172,163	558,902,749	49%	516,622,771	(17,549,392)
Contract and Grant Expenses	162,479,749	67,977,480	94,502,269	42%	67,115,731	(861,749)
Committed for Capital Projects	-	33,588,918	(33,588,918)	N/A	-	(33,588,918)
Other Expenses	1,011,703,050	527,540,852	484,162,198	52%	445,648,532	(81,892,320)
Total Clinical Operations Expenses	2,267,257,711	1,163,279,413	1,103,978,298	51%	1,029,387,034	(133,892,379)
Net Clinical Operations Revenue (Expense)	10,866,875	28,741,967	17,875,092		8,667,716	20,074,251
Net Current Revenue (Expense)	(11,222,938)	36,038,060	47,260,998		18,952,058	17,086,002

^{*} Does not include intercompany eliminations

University of New Mexico - Main Campus Athletics & Auxiliary Operations

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%	FY 2019 Year-to-Date Actual	FY 2020 YTD Actual Change From FY 2019 YTD Actual
Results of Athletics Operations:						
Athletics Revenues	31,380,903	16,936,382	(14,444,521)	54%	15,376,219	1,560,163
Athletics Transfers	905,252	(94,980)	(1,000,232)	-10%	1,026,409	(1,121,389)
Total Athletics Revenues	32,286,155	16,841,402	(15,444,753)	52%	16,402,628	438,774
Athletics Expenses						
Salaries and Benefits	13,062,092	6,586,802	6,475,290	50%	6,753,170	166,368
Grant-in-Aid	4,200,000	1,994,859	2,205,141	47%	2,360,714	365,855
Other Expenses	14,536,735	8,189,935	6,346,800	56%	7,687,637	(502,298)
Total Athletics Expenses	31,798,827	16,771,596	15,027,231	53%	16,801,521	29,925
Total Net Athletics Revenue (Expense)	487,328	69,806	(417,522)		(398,893)	468,699
Results of Auxiliary Operations:						
VP for Institutional Support Services						
Bookstore Revenues	10,502,804	5,165,373	(5,337,431)	49%	5,868,214	(702,841)
Bookstore Transfers	(86,389)	(175,000)	(88,611)	203%	(175,000)	-
Total Bookstore Revenues	10,416,415	4,990,373	(5,426,042)	48%	5,693,214	(702,841)
Total Bookstore Expenses	10,416,415	5,142,658	5,273,757	49%	5,756,789	614,131
Net Bookstore Revenue (Expense)		(152,285)	(152,285)		(63,575)	(88,710)
University Club Revenues	64,500	22,891	(41,609)	35%	22,294	597
University Club Expenses	64,500	32,174	32,326	50%	3,960	(28,214)
Net Faculty & Staff Club Revenue (Expense)	<u> </u>	(9,283)	(9,283)		18,334	(27,617)
Food Service/Dining Revenues	2,406,719	1,424,466	(982,253)	59%	1,331,310	93,156
Food Service/Dining Transfers	(885,477)	(25,000)	860,477	3%	(23,000)	(2,000)
Total Food Service/Dining Revenues	1,521,242	1,399,466	(121,776)	92%	1,308,310	91,156
Total Food Service/Dining Expenses	1,521,242	586,748	934,494	39%	721,339	134,591
Net Food Service/Dining Revenue (Expense)		812,718	812,718		586,971	225,747
Golf Courses Revenues	2,475,610	1,023,241	(1,452,369)	41%	1,023,143	98
Golf Courses Transfers	(39,252)	(19,626)	19,626	50%	(9,737)	(9,889)
Total Golf Courses Revenues	2,436,358	1,003,615	(1,432,743)	41%	1,013,406	(9,791)
Total Golf Courses Expenses	2,436,358	1,174,221	1,262,137	48%	1,175,453	1,232
Net Golf Courses Revenue (Expense)	-	(170,606)	(170,606)		(162,047)	(8,559)
Housing Revenues	10,592,340	5,000,794	(5,591,546)	47%	5,164,118	(163,324)
Housing Transfers	(2,390,946)	(1,252,176)	1,138,770	52%	(1,399,136)	146,960
Total Housing Revenues	8,201,394	3,748,618	(4,452,776)	46%	3,764,982	(16,364)
Total Housing Expense	8,201,394	3,412,110	4,789,284	42%	3,988,758	576,648
Net Housing Revenue (Expense)	-	336,508	336,508		(223,776)	560,284

University of New Mexico - Main Campus Athletics & Auxiliary Operations

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%	FY 2019 Year-to-Date Actual	FY 2020 YTD Actual Change From FY 2019 YTD Actual
Lobo Cash Revenues	79,500	48,887	(30,613)	61%	50,542	(1,655)
Lobo Cash Expenses	79,500	20,586	(58,914)	26%	51,971	31,385
Net Lobo Cash Revenue (Expense)	-	28,301	28,301		(1,429)	29,730
Other Revenues	1,975,000	688,667	(1,286,333)	35%	435,750	252,917
Other Transfers	(2,166,000)	(915,000)	1,251,000	42%	(920,000)	5,000
Total Other Revenues	(191,000)	(226,333)	(35,333)	118%	(484,250)	257,917
Total Other Expense	150	-	150	0%	-	-
Net Other Revenue (Expense)	(191,150)	(226,333)	(35,183)		(484,250)	257,917
Parking and Transportation Revenues	7,756,654	4,768,857	(2,987,797)	61%	4,911,059	(142,202)
Parking and Trans Transfers	(1,712,319)	(925,160)	787,159	54%	(911,911)	(13,249)
Total Parking and Trans Revenues	6,044,335	3,843,697	(2,200,638)	64%	3,999,148	(155,451)
Total Parking and Trans Expenses	6,591,322	2,681,206	3,910,116	41%	2,399,611	(281,595)
Net Parking and Trans Revenue (Expense)	(546,987)	1,162,491	1,709,478		1,599,537	(437,046)
Popejoy Events Revenues Popejoy Events Transfers	6,005,254	2,227,593	(3,777,661)	37% N/A	3,444,861	(1,217,268)
Total Popejoy Events Revenues	6,005,254	2,227,593	(3,777,661)	37%	3.444.861	(1,217,268)
Total Popejoy Events Expenses	6,005,254	2,677,140	3,328,114	45%	3,591,798	914,658
Net Popejoy Events Revenue (Expense)	-	(449,547)	(449,547)		(146,937)	(302,610)
Taos & Lawrence Ranch Revenues	55,000	55,000	-	100%	55.000	<u>-</u>
Taos & Lawrence Ranch Expenses	55,000	20,957	34,043	38%	21,987	1,030
Net Taos & Lawrence Ranch Revenue (Expense)	-	34,043	34,043		33,013	1,030
Ticketing Services Revenues	769,058	279,394	(489,664)	36%	439,098	(159,704)
Ticketing Services Transfers	· -	, <u>-</u>	-	N/A	· -	. , ,
Total Ticketing Services Revenues	769,058	279,394	(489,664)	36%	439,098	(159,704)
Total Ticketing Services Expenses	869,058	251,324	617,734	29%	201,139	(50,185)
Net Ticketing Services Revenue (Expense)	(100,000)	28,070	128,070		237,959	(209,889)
Total VP for Institutional Support Services Revenues	35,402,056	17,393,201	(18,008,855)	49%	19,306,605	(1,913,404)
Total VP for Institutional Support Services Expenses	36,240,193	15,999,124	20,241,069	44%	17,912,805	1,913,681
or Institutional Support Services Revenue (Expense)	(838,137)	1,394,077	2,232,214		1,393,800	277

University of New Mexico - Main Campus Athletics & Auxiliary Operations

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%	FY 2019 Year-to-Date Actual	FY 2020 YTD Actual Change From FY 2019 YTD Actual
VP for Student Affairs						
Student Health Center Revenues	7,692,107	4,220,177	(3,471,930)	55%	3,866,836	353,341
Student Health Center Expenses	7,692,107	3,690,377	4,001,730	48%	3,706,355	15,978
Net Student Health Center Revenue (Expense)		529,800	529,800		160,481	369,319
Student Union Revenues	2,723,737	1,172,588	(1,551,149)	43%	1,463,892	(291,304)
Student Union Expenses	2,723,737	1,095,005	1,628,732	40%	1,332,927	237,922
Net Student Union Revenue (Expense)	-	77,583	77,583		130,965	(53,382)
Total VP for Student Affairs Revenues	10,415,844	5,392,765	(5,023,079)	52%	5,330,728	62,037
Total VP for Student Affairs Expenses	10,415,844	4,785,382	5,630,462	46%	5,039,282	253,900
Net VP for Student Affairs Revenue (Expense)	-	607,383	607,383		291,446	315,937
Provost and Other Units						
Art Museum Revenues	300	211	(89)	70%	-	211
Art Museum Expenses	300	1,912	(1,612)	637%	-	(1,912)
Net Art Museum Revenue (Expense)		(1,701)	(1,701)		-	(1,701)
CE Conference Ctr Revenues	160,000	70,042	(89,958)	44%	110,816	(40,774)
CE Conference Ctr Transfers	(66,218)	(90,592)	(24,374)	137%	29,249	(119,841)
Total CE Conference Ctr Revenues	93,782	(20,550)	(114,332)	-22%	140,065	(160,615)
Total CE Conference Ctr Expenses	93,782	59,009	34,773	63%	14,198	(44,811)
Net CE Conference Ctr Revenue (Expense)	-	(79,559)	(79,559)		125,867	(205,426)
Maxwell Museum Revenues	40,261	23,501	(16,760)	58%	23,638	(137)
Maxwell Museum Expenses	40,261	3,405	36,856	8%	7,095	3,690
Net Maxwell Museum Revenue (Expense)		20,096	20,096		16,543	3,553
Other Revenues	251,484	106,607	(144,877)	42%	116,000	(9,393)
Other Expenses	251,484	68,959	182,525	27%	84,207	15,248
Net Other Revenue (Expense)	-	37,648	37,648		31,793	5,855
Total Provost and Other Units Revenues	385,827	109,769	(276,058)	28%	279,703	(169,934)
Total Provost and Other Units Expenses	385,827	133,285	252,542	35%	105,500	(27,785)
Net Provost and Other Units Revenue (Expense)	-	(23,516)	(23,516)		174,203	(197,719)
Auxiliary Totals						
Total Auxiliary Revenues Total Auxiliary Expenses	46,203,727 47,041,864	22,895,735 20,917,791	(23,307,992) 26,124,073	50% 44%	24,917,036 23,057,587	(2,021,301) 2,139,796
Total Auxiliary Expenses	47,041,864	20,917,791	26,124,073	44%	23,057,587	2,139,796
Net Auxiliary Revenue (Expense)	(838,137)	1,977,944	2,816,081		1,859,449	118,495
Net Athletics Revenue (Expense)	487,328	69,806	(417,522)		(398,893)	468,699
Net Auxiliary and Athletics Revenue (Expense)	(350,809)	2,047,750	2,398,559		1,460,556	587,194
Net Branch Campuses Aux Revenue (Expense)	(155,407)	32,011	187,418		(124,371)	156,382
Net All Auxiliary and Athletics Revenue (Expense)	(506,216)	2,079,761	2,585,977		1,336,185	743,576

Main Campus - Total Operations Current Funds

	FY 2020	FY 2020	Fiscal YTD	Actual to Budget	FY 2019	FY 2020 YTD Actual
	Full Year	Year-to-Date	Favrbl/(Unfavrbl)	Benchmark Rate	Year-to-Date	Change From
	Operating Budget	Actual	Budget	50%	Actual	FY 2019 YTD Actual
Instruction and General						
Tuition and Fees Revenues	136,961,034	71,561,304	(65,399,730)	52%	80,147,012	(8,585,708)
State/Local Appropriations	196,138,300	98,069,100	(98,069,200)	50%	91,718,100	6,351,000
F & A Revenues	20,400,000	10,463,327	(9,936,673)	51%	10,168,990	294,337
Transfers	(53,361,485)	(28,921,673)	24,439,812	54%	(30,970,352)	2,048,679
Other Revenues	17,229,112	7,626,249	(9,602,863)	44%	11,736,391	(4,110,142)
Total Instruction and General Revenues	317,366,961	158,798,307	(158,568,654)	50%	162,800,141	(4,001,834)
Salaries	198,188,510	95,617,835	102,570,675	48%	93,829,262	(1,788,573)
Benefits	68,523,011	32,873,347	35,649,664	48%	31,212,130	(1,661,217)
Other Expenses	61,530,561	27,766,213	33,764,348	45%	26,125,837	(1,640,376)
Total Instruction and General Expenses	328,242,082	156,257,395	171,984,687	48%	151,167,229	(5,090,166)
Net Instruction and General Revenue (Expense)	(10,875,121)	2,540,912	13,416,033		11,632,912	(9,092,000)
Research						
State/Local Appropriations	2,071,050	1,035,525	(1,035,525)	50%	965,725	69,800
Transfers	15,251,013	6,632,489	(8,618,524)	43%	5,448,118	1,184,371
Other Revenues	167,906	389,390	221,484	232%	381,796	7,594
Total Research Revenues	17,489,969	8,057,404	(9,432,565)	46%	6,795,639	1,261,765
Salaries and Benefits	9,191,232	5,356,335	3,834,897	58%	5,444,384	88,049
Other Expenses	11,055,715	3,806,217	7,249,498	34%	3,901,757	95,540
Total Research Expenses	20,246,947	9,162,552	11,084,395	45%	9,346,141	183,589
Net Research Revenue (Expense)	(2,756,978)	(1,105,148)	1,651,830		(2,550,502)	1,445,354
Public Service						
State/Local Appropriations	4,139,850	2,069,925	(2,069,925)	50%	1,614,175	455,750
Sales and Services Revenues	6,736,536	3,948,143	(2,788,393)	59%	2,487,212	1,460,931
Gifts	9,021,675	4,426,908	(4,594,767)	49%	4,171,827	255,081
Transfers	(1,580,367)	(1,225,202)	355,165	78%	(1,696,470)	471,268
Other Revenues	3,343,426	1,399,799	(1,943,627)	42%	3,205,129	(1,805,330)
Total Public Service Revenues	21,661,120	10,619,573	(11,041,547)	49%	9,781,873	837,700
Salaries and Benefits	10,569,905	5,528,400	5,041,505	52%	5,193,442	(334,958)
Other Expenses	13,116,320	5,154,156	7,962,164	39%	6,228,844	1,074,688
Total Public Service Expenses	23,686,225	10,682,556	13,003,669	45%	11,422,286	739,730
Net Public Service Revenue (Expense)	(2,025,105)	(62,983)	1,962,122		(1,640,413)	1,577,430

Main Campus - Total Operations Current Funds

	FY 2020 Full Year	FY 2020 Year-to-Date	Fiscal YTD Favrbl/(Unfavrbl)	Actual to Budget Benchmark Rate	FY 2019 Year-to-Date	FY 2020 YTD Actual Change From
	Operating Budget	Actual	Budget	50%	Actual	FY 2019 YTD Actual
Student Aid	operaning Dauger				710100	
Private Grants/Gifts	426,996	140,400	(286,596)	33%	145,948	(5,548)
State Lottery Scholarships	23,728,994	11,864,497	(11,864,497)	50%	9,100,000	2,764,497
Transfers	17,863,853	8,952,311	(8,911,542)	50%	9,070,546	(118,235)
Other Revenues	5,536,594	3,152,184	(2,384,410)	57%	3,130,115	22,069
Total Student Aid Revenues	47,556,437	24,109,392	(23,447,045)	51%	21,446,609	2,662,783
Salaries and Benefits	1,639,821	1,038,936	600,885	63%	1,184,628	145,692
Other Expenses	50,823,823	19,550,296	31,273,527	38%	20,788,783	1,238,487
Total Student Aid Expenses	52,463,644	20,589,232	31,874,412	39%	21,973,411	1,384,179
Net Student Aid Revenue (Expense)	(4,907,207)	3,520,160	8,427,367		(526,802)	4,046,962
Student Social & Cultural Programs						
Fee Revenues	7,392,800	4,121,854	(3,270,946)	56%	4,186,824	(64,970)
Sales and Services Revenues	884,241	471,575	(412,666)	53%	437,480	34,095
Transfers	658,585	479,637	(178,948)	73%	432,677	46,960
Other Revenues	112,300	41,870	(70,430)	37%	69,560	(27,690)
Total Student Social & Cultural Programs Revenues	9,047,926	5,114,936	(3,932,990)	57%	5,126,541	(11,605)
Salaries and Benefits	5,619,958	2,685,336	2,934,622	48%	2,555,115	(130,221)
Other Expenses	3,659,324	2,341,557	1,317,767	64%	1,792,718	(548,839)
Total Student Social & Cultural Programs Expenses	9,279,282	5,026,893	4,252,389	54%	4,347,833	(679,060)
Net Student Social & Cultural Programs Revenue (Expense)	(231,356)	88,043	319,399		778,708	(690,665)
Auxiliaries						
Auxiliaries Revenues	46,203,727	22,895,735	(23,307,992)	50%	24,917,036	(2,021,301)
Athletics Revenues	32,286,155	16,841,402	(15,444,753)	52%	16,402,628	438,774
Total Auxiliaries Revenues	78,489,882	39,737,137	(38,752,745)	51%	41,319,664	(1,582,527)
Auxiliaries Expenses	47,041,864	20,917,791	26,124,073	44%	23,057,587	2,139,796
Athletics Expenses	31,798,827	16,771,596	15,027,231	53%	16,801,521	29,925
Total Auxiliaries Expenses	78,840,691	37,689,387	41,151,304	48%	39,859,108	2,169,721
Net Auxiliaries and Athletics Revenue (Expense)	(350,809)	2,047,750	2,398,559		1,460,556	587,194

Statements of Revenues, Expenses and Changes in Net Position - UNM Regents Format For the six month ended December 31, 2019 Preliminary and Unaudited

Main Campus - Total Operations Current Funds

	FY 2020	FY 2020	Fiscal YTD	Actual to Budget	FY 2019	FY 2020 YTD Actual
	Full Year Operating Budget	Year-to-Date Actual	Favrbl/(Unfavrbl) Budget	Benchmark Rate 50%	Year-to-Date Actual	Change From FY 2019 YTD Actual
Sponsored Programs						
Federal Grants and Contracts Revenues	144,466,888	63,212,414	(81,254,474)	44%	61,930,901	1,281,513
State and Local Grants and Contracts Revenues	17,087,338	7,880,205	(9,207,133)	46%	7,520,206	359,999
Non-Governmental Grants and Contracts Revenues	12,600,000	5,386,139	(7,213,861)	43%	5,774,742	(388,603)
Gifts	-	-	-	N/A	-	-
Transfers	2,692,000	857,913	(1,834,087)	32%	1,438,302	(580,389)
Other Revenues	-	-	-	N/A	-	-
Total Sponsored Programs Revenues	176,846,226	77,336,671	(99,509,555)	44%	76,664,151	672,520
Salaries and Benefits	67,960,226	27,836,893	40,123,333	41%	26,617,943	(1,218,950)
Other Expenses	108,886,000	49,499,778	59,386,222	45%	50,046,208	546,430
Total Sponsored Programs Expenses	176,846,226	77,336,671	99,509,555	44%	76,664,151	(672,520)
Net Sponsored Programs Revenue (Expense)		-			-	
Net Current Revenue (Expense)	(21,146,576)	7,028,734	28,175,310		9,154,459	(2,125,725)

Branch Campuses - Total Operations Current Funds

	FY 2020 Full Year	FY 2020 Year-to-Date	Fiscal YTD Favrbl/(Unfavrbl)	Actual to Budget Benchmark Rate	FY 2019 Year-to-Date	FY 2020 YTD Actual Change From
	Operating Budget	Actual	Budget	50%	Actual	FY 2019 YTD Actual
Instruction and General				·		
Tuition and Fees Revenues	7,115,164	3,520,965	(3,594,199)	49%	3,556,292	(35,327)
State/Local Appropriations	30,084,176	15,042,090	(15,042,086)	50%	14,236,813	805,277
Transfers	(1,152,517)	(2,162,443)	(1,009,926)	188%	(972,835)	(1,189,608)
Other Revenues	720,751	540,294	(180,457)	75%	469,503	70,791
Total Instruction and General Revenues	36,767,574	16,940,906	(19,826,668)	46%	17,289,773	(348,867)
Salaries	21,684,309	10,307,811	11,376,498	48%	9,737,879	(569,932)
Benefits	7,125,476	3,307,081	3,818,395	46%	3,171,928	(135,153)
Other Expenses	8,689,529	3,249,669	5,439,860	37%	3,298,983	49,314
Total Instruction and General Expenses	37,499,314	16,864,561	20,634,753	45%	16,208,790	(655,771)
Net Instruction and General Revenue (Expense)	(731,740)	76,345	808,085		1,080,983	(1,004,638)
Public Service						
State/Local Appropriations	-	-	-	N/A	-	-
Sales and Services Revenues	391,777	221,447	(170,330)	57%	230,375	(8,928)
Gifts	124,808	176,225	51,417	141%	169,589	6,636
Transfers	.	· · · · · ·		N/A	(1,000)	1,000
Other Revenues	10,000	88,693	78,693	887%	67,747	20,946
Total Public Service Revenues	526,585	486,365	(40,220)	92%	466,711	19,654
Salaries and Benefits	346,832	235,658	111,174	68%	211,333	(24,325)
Other Expenses	210,693	172,858	37,835	82%	84,569	(88,289)
Total Public Service Expenses	557,525	408,516	149,009	73%	295,902	(112,614)
Net Public Service Revenue (Expense)	(30,940)	77,849	108,789		170,809	(92,960)
Student Aid						
Private Grants/Gifts	94,650	61,285	(33,365)	65%	48,261	13,024
Transfers	401,110	292,542	(108,568)	73%	188,045	104,497
Other Revenues	17,000	7,470	(9,530)	44%	7,802	(332)
Total Student Aid Revenues	512,760	361,297	(151,463)	70%	244,108	117,189
Salaries and Benefits	-	-	-	N/A	-	-
Other Expenses	537,910	278,670	259,240	52%	269,048	(9,622)
Total Student Aid Expenses	537,910	278,670	259,240	52%	269,048	(9,622)
Net Student Aid Revenue (Expense)	(25,150)	82,627	107,777		(24,940)	107,567

Branch Campuses - Total Operations Current Funds

Operating Budget 219,075	Actual	Budget	50%	Actual	FY 2019 YTD Actual
219.075					1 1 2013 1 1 D Actual
219.075					
	101,248	(117,827)	46%	102,835	(1,587)
7,700	5,870	(1,830)	76%	3,587	2,283
(40,000)	(40,500)	(500)		(40,000)	(500)
400.775		(400.457)		- 00 400	196
186,775	66,618	(120,157)	36%	66,422	196
7,840	1,648	6,192	21%	108	(1,540)
					(27,531)
186,775	68,091	118,684	36%	39,020	(29,071)
<u> </u>	(1,473)	(1,473)		27,402	(28,875)
1,729,990	787,586	(942,404)	46%	726,544	61,042
137,794	57,828	(79,966)	42%	65,314	(7,486)
(40,000)	-	40,000	0%	(20,414)	20,414
13,301	5,206	(8,095)	39%	4,236	970
1,841,085	850,620	(990,465)	46%	775,680	74,940
1,695,397	747,161	948,236	44%	836,076	88,915
287,794	54,167	233,627	19%	59,854	5,687
13,301	17,281	(3,980)	130%	4,121	(13,160)
1,996,492	818,609	1,177,883	41%	900,051	81,442
(155,407)	32,011	187,418		(124,371)	156,382
8,815,679	3,235,949	(5,579,730)	37%	3,540,431	(304,482)
2,043,806	497,446	(1,546,360)	24%	388,199	109,247
200,000	195,677	(4,323)	98%	190,098	5,579
38,024	-	(38,024)	0%	-	-
-	-	-		-	-
<u> </u>	-				(1,058)
11,097,509	3,929,072	(7,168,437)	35%	4,119,786	(190,714)
6,894,219	2,538,382	4,355,837	37%	2,476,151	(62,231)
4,203,290	1,390,690	2,812,600	33%	1,643,635	252,945
11,097,509	3,929,072	7,168,437	35%	4,119,786	190,714
<u>-</u>	-			-	
(943,237)	267,359	1,210,596		1,129,883	(862,524)
	178,935 186,775 1,729,990 137,794 (40,000) 13,301 1,841,085 1,695,397 287,794 13,301 1,996,492 (155,407) 8,815,679 2,043,806 200,000 38,024 	186,775 66,618 7,840 1,648 178,935 66,443 186,775 68,091 - (1,473) 1,729,990 787,586 137,794 57,828 (40,000) - 13,301 5,206 1,841,085 850,620 1,695,397 747,161 287,794 54,167 13,301 17,281 1,996,492 818,609 (155,407) 32,011 8,815,679 3,235,949 2,043,806 497,446 200,000 195,677 38,024 - - - 11,097,509 3,929,072 6,894,219 2,538,382 4,203,290 1,390,690 11,097,509 3,929,072	186,775 66,618 (120,157) 7,840 1,648 6,192 178,935 66,443 112,492 186,775 68,091 118,684 - (1,473) (1,473) 1,729,990 787,586 (942,404) 137,794 57,828 (79,966) (40,000) - 40,000 13,301 5,206 (8,095) 1,841,085 850,620 (990,465) 1,695,397 747,161 948,236 287,794 54,167 233,627 13,301 17,281 (3,980) 1,996,492 818,609 1,177,883 (155,407) 32,011 187,418 8,815,679 3,235,949 (5,579,730) 2,043,806 497,446 (1,546,360) 200,000 195,677 (4,323) 38,024 - - - - - 11,097,509 3,929,072 (7,168,437) 6,894,219 2,538,382 4,355,837 <td> N/A 186,775 66,618 (120,157) 36% </td> <td> 186,775 66,618 (120,157) 36% 66,422 7,840</td>	N/A 186,775 66,618 (120,157) 36%	186,775 66,618 (120,157) 36% 66,422 7,840

Statements of Revenues, Expenses and Changes in Net Assets For the six month period ended December 31 , 2019 Preliminary and Unaudited

Detail of State/Local Appropriations Consolidated - Total Operations Current Funds

	FY 2020 Full Year Operating Budget	FY 2020 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 50%
Instruction and General	Operating Dauget	, totaai	Buugot	
Instruction & General Appropriations	215,495,415	107,747,708	(107,747,707)	50%
State Special Project Appropriations	1,742,100	871,050	(871,050)	50%
Mill Levy	8,984,861	4,492,432	(4,492,429)	50%
Total Instruction and General Appropriations	226,222,376	113,111,190	(113,111,186)	50%
Research				
State Special Project Appropriations	2,071,050	1,035,525	(1,035,525)	50%
Total Research Appropriations	2,071,050	1,035,525	(1,035,525)	50%
Public Service				
State Special Project Appropriations	4,139,850	2,069,925	(2,069,925)	50%
Total Public Service Appropriations	4,139,850	2,069,925	(2,069,925)	50%
Clinical Operations				
Instruction & General Appropriations	65,137,000	32,568,756	(32,568,244)	50%
Research Appropriations	1,705,315	587,379	(1,117,936)	34%
Public Service Appropriations	261,000	133,500	(127,500)	51%
State Special Project Appropriations	35,438,400	18,156,000	(17,282,400)	51%
Tobacco Settlement Appropriations	840,200	420,104	(420,096)	50%
Cigarette Tax Revenues	3,192,062	1,432,028	(1,760,034)	45%
Total Clinical Operations Appropriations	106,573,977	53,297,767	(53,276,210)	50%
Total - All Appropriations	339,007,253	169,514,407	(169,492,846)	50%

TAB 4

Action Item 4

Approval of 2nd Quarter Athletics' Enhanced Fiscal Oversight Program Report and Certification through December 31, 2019 and 2nd Quarter Information on Athletics' Report by Sport through December 31, 2019



To: Members of the Board of Regents

From: Eddie Nunez, Director of Athletics

Nicole Dopson, Director of Financial Operations for Academic Affairs

Date: February 11, 2020

Re: Approval of the FY20 Second Quarter Submission to Higher Education Department for

the Enhanced Fiscal Oversight Program (EFOP)

In order to respond to concerns brought by the New Mexico Higher Education Department (NMHED), the University has agreed to provide the attached Enhanced Fiscal Oversight Program (EFOP) Report. This report will be provided in addition to the Quarterly Financial Actions Report and Certification that are already required for all higher education institutions.

The report will provide Athletics financial status through reporting templates provided by the Higher Education Department for the Athletics budget exhibits as well as a template for the plan associated with resolving the overall deficit within Athletics budget.

The EFOP report will accompany the report submitted by the Controller's Office until NMHED is satisfied with the University's progress on these issues.

Thank you for your consideration.

New Mexico Higher Education Department Institutional Finance Division University of New Mexico Athletics Department Quarterly Enhanced Fiscal Oversight Program (EFOP) Report

Please certify the following EFOP report and submit with the Quarterly Financial Certification and Financial Action Reports.

and Financial Action Reports.	
To the best of my knowledge, I certify that the information provided in the attactor the:	hed EFOP report
1 st 2 nd X 3 rd 4 th Quarter, FY <u>2020</u>	
is correct as of the signature dates noted below:	
The University of New Mexico	
Sandra Begay, Chair, Board of Regents – Finance and Facilities Committee	Date
Garnett S. Stokes, President	Date
Teresa Costantinidis, SVP for Administration	Date



Exhibit 21 - UNM MAIN Campus Summary of Intercollegiate Athletics

			Original App	oroved		Actuals				Actuals					Actua	ls		Actuals				Increase / Decrease			
			Budget 2			Quarter 1 - FY20					Quarter 2	- FY20			Quarter 3	- FY20)		Quarter 4 - F	FY20		YTD			
		FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted
Revenues	Tuition and Fees		3,571,257		0		1,969,952		0		0		0				0						1,601,305		0
	State Appropriations		3,793,000		0		986,800		0		935,400		0				0						1,870,800		0
	Federal Grants and							l																	
	Contracts		0	\vdash	30,601		0	_	0		0		0	_			0			-			0		30,601
	State Grants and		0		25.500			l															0		05 500
	Contracts Private Gifts Grants and		0	\vdash	25,500		0	⊢	0	-	0		0	\vdash			0			-			0	-	25,500
	Contracts		700,000		0		175,000	l	0		179,204		0				ا ا						345,796		0
	Sales and Services		9,900,279	\vdash	0		3,730,365	\vdash	0		2,465,352		0				0			 			3,704,562		0
	Other Sources		13,923,546		0		3,224,720	-	0		3,270,000		0				0						7,428,826		0
Total Revenues			31,888,082		56,101		10,086,837		0		6,849,956		0		0		0		0		0		14,951,289		56,101
Beginning Balance	Beginning Balance		(4,492,379)				(4,375,832)				(3,515,556)				(4,305,615)				(4,305,615)				(116,547)		0
Total Available																							14,834,742		56,101
	Administrative							l																	
Expenditures	Professional	91.00	8,948,579	\vdash	0		2,318,875	▙	0	_	2,281,607		0	_			0			-		91.00	4,348,097	0.00	0
	Faculty Salaries Federal Workstudy	—	0	\vdash	0	1	1,000	\vdash	0	1	(1,000)		0	\vdash		 	0	—		├		0.00	0	0.00	0
	Salaries		0	2.00	30,601		265	I	n	1	1,546		0	1		l	٥			l		0.00	(1.811)	2.00	30,601
	GA TA RA PA Salary	8.00	236,954	2.00	0		66,933	\vdash	0		87,133		0	\vdash			0			1		8.00	82,888	0.00	0,001
	Other Salaries	28.00	808,600		0		65,325	1	0		120,380		0				0			1		28.00	622,895	0.00	0
	State Workstudy		000,000						_		,									t			,		
	Salaries		0	1.00	25,500		488		0		2,594		0				0					0.00	(3,083)	1.00	25,500
	Student Salaries	5.00	86,800		0		16,608		0		43,960		0				0					5.00	26,233	0.00	0
	Support Staff Salary	1.00	36,943		0		10,780		0		24,046		0				0					1.00	2,117	0.00	0
	Technician Salary	7.00	250,033		0		57,989	┞	0		75,029		0				0					7.00	117,016	0.00	0
	A A						•	l																	0
	Accrued Annual Leave Fica		648,924		0		142,340	₩	0	-	128,721		0	-			0			<u> </u>			377,863		0
	Group Insurance		347,258		0		170,909	-	0		186,324		0	_			0			 			(9,975)		0
	Other Staff Benefits		429,413	\vdash	0		93,362	-	0		95,944		0				0			†			240,107		0
	Retirement		1,179,061		0		275,726	-	0		265,936		0				0			t			637,399		0
	Tuition Waivers		78,500		0		46,016		0		0		0				0						32,484		0
	Unemployment																								
	Compensation		5,939		0		1,714	ــــــ	0	_	1,745		0	<u> </u>			0			_			2,481		0
	Workers Compensation		5,088		0		2,207	l	0		2,302		0				0						579		0
	Contract Services		1,175,119		0		124,311	-	0		260.573		0				0						790.235		0
	Cost of Good Sold		550		0		0		0		0		0				0						550		0
	Electricity		312,264		0		55,549		0		77,785		0				0						178,930		0
	Equipment		134,835		0		63,561		0		58,568		0				0						12,706		0
	Fuel_Heat_Cool		60,000	\vdash	0		1,468	ـــــ	0		13,625		0	<u> </u>			0						44,907		0
	Officials Expanse 62T2		F2F 050		ا ر		4 400	I	_	1	45.000		_	1		l				l			540.540		_
	Officials Expense 63T3 Sewer Other	<u> </u>	535,050 184,000		0	1	1,420 58,234	-	0	1	15,090 57,368		0	\vdash		 	0	<u> </u>		 			518,540 68,398		0
	Gewei_Oulei	\vdash	104,000	\vdash	0		56,234	\vdash	0	1	51,368		0	\vdash		1	"	—		\vdash		\vdash	00,398		U
	Student Awards and Aid		4.623.500		0		2.127.459	l	0		230,645		0				0						2,265,396		0
	Supplies_Expense		8,342,014		0		2,210,391		0		2,025,827		0				0						4,105,796		0
1	Travel		151,950		0		158,338		0		32,300		0				0						(38,688)		0
	Travel-Group	$ldsymbol{ldsymbol{eta}}$	2,936,303	\Box	0		979,790		0		1,357,139		0				0						599,374		0
	Travel-Recruiting		562,150		0		160,481	_	0	<u> </u>	119,487		0	<u> </u>		<u> </u>	0	<u> </u>		L			282,182		0
	Internal Service Ctr		000 :		اہ		_	I		1	(4.5)			1		l				l			000 == :		
Total Francischita	Internal Sales	440.00	226,179	2.00	0	0.00	0 244 500	0.00	0	0.00	(4,615)	0.00	0	0.00		0.00	0	0.00		0.00		440.00	230,794	2.00	0
Total Expenditures		140.00	32,306,006	3.00	56,101	0.00	9,211,539	0.00	0	0.00	7,560,057	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	140.00	15,534,410	3.00	56,101
Transfers (IN) or OUT	Transfers (IN) or OUT		(905,252)				15,022	I		1	79,959			1		l							(1.000.232)		
Ending Balance			(4,005,051)				(3,515,556)	•	'		(4,305,615)				(4,305,615)		'		(4,305,615)				300,564		
			, , , , , ,				, , , , , ,			_	, , , , , ,			_	,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						

Budget Unit 350 - Administration

Ü	Administration		Original		Actuals		Actuals		Actuals		Actuals	Incres	se / Decrease
			daet 2020		rter 1 - FY20		ter 2 - FY20		rter 3 - FY20		ter 4 - FY20	liiciea	YTD
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues	Tuition and Fees		3,571,257		1,969,952		-		•				1,601,305
	State Appropriations		3,793,000		986,800		935,400					I	1,870,800
	Private Gifts Grants and Contracts		700,000										345,796
					175,000		179,204						
	Sales and Services		4,080,479		566,921		509,377						3,004,181
	Other Sources		4,200,446		(6,498,380)		967,252						9,731,574
Total Revenues		-	16,345,182		(=,: 00,: 0: /	-	2,591,233	-	-	-	-		16,553,656
Beginning Balance			(4,492,379)		(4,380,974)		(166,836)						55,431
Total Available			11,852,803		(7,180,681)		2,424,397		-		-		16,609,087
Expenditures	Administrative Professional	34.00	2,319,537		661,406		655,383					34.00	1,002,748
	Faculty Salaries		-		1,000		(1,000)					-	-
	Federal Workstudy Salaries				265		1,546						(1,811)
	GA TA RA PA Salary	5.80	177,821		31,464		37,946					5.80	108,411
	Other Salaries	18.44	633,600		54,652		102,119					18.44	476,829
	State Workstudy Salaries	4.40	70.000		488		2,595					-	(3,083)
	Student Salaries	4.18	79,800		16,608 1,662		43,959 363					4.18	19,233
	Support Staff Salary Technician Salary	6.75	250,033		57,258		72,892					6.75	(2,025) 119,883
	Accrued Annual Leave	0.75	250,033		57,256		12,092					0.75	119,883
	Fica		208,063		50,280		50,252					1 -	107,531
	Group Insurance		113,287		69,036		76,973					1 -	(32,722)
	Other Staff Benefits		113,207		05,000		60,275					1 [(60,275)
	Retirement		183,915		29,662		158,742					1 :	(4,489)
	Tuition Waivers		378,049		97,678		(74,058)						354,429
	Unemployment Compensation		58,500		23,620		(22,497)					1 .	57,377
	Workers Compensation		1,906		542		1,112					Ι.	252
	Charge Inst. Support		1,631		711		(711)					I -	1,631
	Contract Services		.,				260,924					I -	(260,924)
	Cost of Good Sold		823,753		99,021		(99,021)					I -	823,753
	Electricity		550				(00,02.)					I -	550
	Equipment		-		- 1		23,038					I -	(23,038)
	Fuel Heat Cool		25,300		8,667		(8,667)					I -	25,300
	Medicare		20,000		0,001		(0,00.)					I	20,000
	Officials Expense 63T3		_		.		250					l .	(250)
	Services		152,500		- 1							l .	152,500
	Sewer Other		1,200		724		370					I -	106
	Student Awards and Aid		4,585,500		2,112,459		(1,881,858)					l -	4,354,899
	Supplies Expense		5,993,460		1,412,701		1,095,819					I -	3,484,940
	Travel		64,500	1	4,747		5,535					I -	54,218
	Travel-Group		219,022	1	77,369		84,644					I -	57,009
	Travel-Recruiting		,	1	- 1,500		,					I -	-
	Internal Service Ctr Internal Sales		491,179	1	I								494,804
			. ,]	1	-		(3,625)						- ,
Total Expenditures		69.17	16,763,106	-	4,812,020	-	643,300	-	-	-	-	69.17	11,307,786

Trsfr From Athletics		1	1	-	1		1	1				_	
		(050,000)				-					11	-	•
		(250,000)				-					11		
						-						-	
				(9,020)		-						-	9,020
						(320,750)						-	200,000
		(733,000)				-						-	(733,00
						-						-	
						-						-	
												-	30,043
		41,000		9,020		41,000						-	(9,020
						-						-	
						247,275							(247,27
						-						-	
Trsfr To Student Social Cultural		97,412				97,412					Ш	-	
OUT	-		-		-		-	-	-	•	-11_		(750,232
		(4,005,051)		(12,007,723)		1,701,139		-					6,051,533
o thall													
ethali													
	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricte	d		
Sales and Services		3,426.000		2,219,943		689,231					+		516,820
Other Sources		(566,963)		(566,963)		224,125							(224,12
		2,859,037		1,652,980		913,356		-			-		292,70
		-		(100,356)		155,134					-		(54,778
								-			-		237,923
						· ·							727,420
				1,204		45							13,75
	0.37	7,000		-		-						0.37	7,000
		-		-		-						-	
Technician Salary		-		246		261						-	(507
Accrued Annual Leave		-		-		-						-	
Fica		79,605		17,412		12,093						-	50,100
Group Insurance		42,248		16,126		13,874						-	12,24
Other Staff Benefits		44,329		11,946		11,590						_	20,79
Retirement	1	144,643		26,214		25,474					11	-	92,95
Unemployment Compensation											11	_	21
Workers Compensation	1										11	_	14
											11		44,52
	1										11	_	(25:
• •	1	2,000		1,209							11	-	(2,00)
·		-		-1		2,000					11	-	(2,000
	1	42.000		-1		133 475					11	-	(400.47
	1			74 401							11	-	(120,47) 233,31
	1										11	-	233,310
											11	-	
-	1										11	-	38,54
-	1			30,700		33,639					11	-	25,44 (200,00
and the second second second	9.15	2,859,037	-	568,563		1,323,056	-				.	9.15	967,41
Trsfr From I G	3.13	2,000,001	<u> </u>	300,303	†	1,020,000	_	-	H -		+	J. 13	301,410
Trsfr From Plant Fund Minor						.							
	Trsfr From Auxiliaries Trsfr From Endowments Trsfr From I G Trsfr From Plant Fund Minor Trsfr From Public Service Trsfr To Athletics Trsfr To Auxiliaries Trsfr To Debt Service Trsfr To Plant Fund Minor Trsfr To Plant Fund Minor Trsfr To Public Service Trsfr To Student Aid Trsfr To Student Social Cultural OUT Sales and Services Other Sources Other Sources Other Salaries Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Unemployment Compensation	Trsfr From Auxiliaries Trsfr From Endowments Trsfr From I G Trsfr From Plant Fund Minor Trsfr From Public Service Trsfr To Auxiliaries Trsfr To Auxiliaries Trsfr To Debt Service Trsfr To Plant Fund Minor Trsfr To Public Service Trsfr To Student Aid Trsfr To Student Aid Trsfr To Student Social Cultural DUT - etball FTE Sales and Services Other Sources Other Sources Other Salaries Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Unemployment Compensation Workers Compensation Contract Services Equipment Officials Expense 63T3 Sewer_Other Student Awards and Aid Supplies_Expense Travel Travel-Group Travel-Recruiting Internal Service Ctr Internal Sales	Trsfr From Auxiliaries Trsfr From Endowments Trsfr From I G Trsfr From Plant Fund Minor Trsfr From Public Service Trsfr To Athletics Trsfr To Auxiliaries Trsfr To Debt Service Trsfr To Debt Service Trsfr To Plant Fund Minor Trsfr To Public Service Trsfr To Student Aid Trsfr To Student Aid Trsfr To Student Social Cultural PTSF	Trsfr From Auxiliaries Trsfr From Endowments Trsfr From Endowments Trsfr From Plant Fund Minor Trsfr From Public Service Trsfr To Atxiliaries Trsfr To Atxiliaries Trsfr To Debt Service Trsfr To Debt Service Trsfr To Plant Fund Minor Trsfr To Public Service Trsfr To Public Service Trsfr To Public Service Trsfr To Public Service Trsfr To Student Aid Trsfr To Student Aid Trsfr To Student Social Cultural PTE Sales and Services Other Sources Other Sources Other Sources Other Salaries Other Student Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Unemployment Compensation Oworkers Compensation Officials Expense 63T3 Sewer_Other Student Salaries Other Succes Officials Expense Sewer_Other Student Salaries Officials Expense Officials Expen	Trisfr From Auxiltaries Trisfr From Endowments Trisfr From I G Trisfr From Plant Fund Minor Trisfr From Plant Fund Minor Trisfr To Athletics Trisfr To Athletics Trisfr To Debt Service Trisfr To Debt Service Trisfr To Student Aid Trisfr To Student Social Cultural DUT - (905,252) - (12,007,723) etball FTE Unrestricted FTE Unrestri	Trisf From Auxiliaries Trisf From Endowments Trisf From Endowments Trisf From Endowments Trisf From Public Service Trisf Trom Public Service Trisf To Auxiliaries Trisf To Auxiliaries Trisf To Debt Service Trisf To Palant Fund Minor Trisf To Plant Fund Minor Trisf To Student Social Cultural Trisf To Student Social Cultural Trisf To Student Aid Trisf To Student Social Cultural Trisf T	Trisfr From Auxiliaries	Trisf From Auxillaries Trisf From Endowments Trisf From Plant Fund Minor Trisf From Plant Fund Minor Trisf From Plant Fund Minor Trisf To Authetics Trisf To Debt Service Trisf To J G Trisf To Debt Service Trisf To Plant Fund Minor Trisf To Public Service Trisf To Public Service Trisf To Public Service Trisf To Public Service Trisf To Student Aid Trisf To Student Aid Trisf To Student Social Cultural Trisf To Student Social Cultural Trisf To Scoian Trisfice Social Trisfice Social Cultural Trisf To Scoian Trisfice Social Cult	Traff From Decoments 17st From 16	Trisf From Auxiliatries (250,000) (30,00	Trisf From Auctilaries Trisf From 16 Trisf From 16 Trisf From Pland Minor Trisf From Public Service (733,000) Trisf From Public Service (733,000) Trisf From Public Service (733,000) Trisf From Public Service Trisf To Auctiliaries Trisf To Edition Trisf Trisf To Edition Trisf Trisf To Auctiliaries Trisf To Public Service Trisf To Edition Trisf Trisf To Edition Trisf	Toris From Austrilanies Toris From 1G Toris From Bolitos Service Toris From Public Service Toris From From From Public S	Trief From Auditainers Trief From Date Converses Trief From Date Service Trief From Pate Leventice Trief From Leventice

Budget Unit 352 - Foot	ball												
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues	Sales and Services		1,965,000		694,313		1,171,960						98,727
	Other Sources		4,092,235		4,092,235		949,752						(949,752
Total Revenues			6,057,235		4,786,548		2,121,712		-		-		(851,025
Beginning Balance			-		(11,107)		11,107		-		-		
Total Available			6,057,235		4,775,441		2,132,819		-		-		(851,025
Expenditures	Administrative Professional	14.00	2,529,815		627,165		640,840					14.00	1,261,810
	GA TA RA PA Salary	1.38	42,133		18,950		22,310					1.38	873
	Other Salaries	3.67	70,000		7,679		14,203					3.67	48,118
	Support Staff Salary		-		-		-					-	-
	Technician Salary		-		389		859					-	(1,248)
	Accrued Annual Leave		-		-		-					-	-
	Fica		162,931		32,612		25,941					-	104,378
	Group Insurance		86,470		32,630		36,295					-	17,545
	Other Staff Benefits		90,730		23,966		24,829					-	41,935
	Retirement		296,044		59,111		61,853					_	175,080
	Tuition Waivers		20,000		10,650		-					-	9,350
	Unemployment Compensation		1,491		443		455					-	593
	Workers Compensation		1,278		764		636					-	(122)
	Contract Services		179,400		22,771		66,623					-	90,006
	Cost of Good Sold		_		· - I								· -
	Equipment		25,600		9,015		4,988					I -	11,597
	Officials Expense 63T3		162,000		870		4,450					I -	156,680
	Sewer Other		7,800				17,980					I -	(10,180)
	Student Awards and Aid		15,000		15,000		950,157					I -	(950,157
	Supplies_Expense		1,130,993		667,033		313,345					-	150,615
	Travel		40,550		323		7,101					-	33,126
	Travel-Group		1,000,000		728,038		422,147					-	(150,185)
	Travel-Recruiting		235,000		85		1,131					-	233,784
	Internal Service Ctr Internal Sales		(40,000)		- 1		(990)					-	(39,010)
Total Expenditures		19.05	6,057,235		2,257,494		2,615,153			-	-	19.05	1,184,588
Transfers (IN) or OUT	Trsfr From Plant Fund Minor		-		-		-		-		-		-
, ,	Trsfr To Plant Fund Major		-		- [-		-		-	1	-
Ending Balance			-		2,517,947		(482,334)		-		-		(2,035,613)

Budget Unit 353 - Ot	ther Mens Sports				1	1			
J	'								
		FTE	Unrestricted	FTE Unrestricted	FTE Unrestricted	FTE Unrestricted	FTE Unrestricted	FTE	Unrestricted
Revenues	Sales and Services		21,500	6,075	(4,425)				19,850
Total Revenues	Other Sources		1,299,445 1,320,945	1,299,445 1,305,520	117,151 112,726	_		-	(117,151) (97,301)
Beginning Balance			1,320,945	(42,995)	42,995	1	-		(97,301)
Total Available			1,320,945	1,262,525	155,721	-	-		(97,301)
Expenditures	Administrative Professional	6.94	635,082	152,839	138,917			6.94	343,326
	GA TA RA PA Salary		-	10,400	15,600			-	(26,000)
	Other Salaries	1.36	26,000	-	-1			1.36	26,000
	Support Staff Salary Technician Salary		-	-	- I			-	-
	Accrued Annual Leave				1 1			I -	-
	Fica		44,522	8,460	6,884			l <u>.</u>	29,178
	Group Insurance		23,628	9,296	10,762			-	3,570
	Medicare		-	-	-1			-	-
	Other Staff Benefits		24,792	5,947	5,767			-	13,078
	Retirement		80,896	21,627	19,656			-	39,613
1	Tuition Waivers	1	407	4,724 107	97			1 -	(4,724)
	Unemployment Compensation Workers Compensation	1	407 349	107	104			1 :	203 136
	Contract Services	1	13,000	- 1	70			1 :	12,930
	Equipment	1	32,500	19,196	9,932			1 -	3,372
	Fuel_Heat_Cool	1	-	-	67			1 -	(67)
	Officials Expense 63T3		41,500	-				-	41,500
	Sewer_Other		-	-	1,136				(1,136)
	Student Awards and Aid Supplies Expense		94,326	(31,253)	117,151 106,983				(117,151) 18,596
	Travel		94,320	(31,233)	1,206			1 :	(1,624)
	Travel-Group		278,068	11,839	47,482			l -	218,747
	Travel-Recruiting		25,875	16,346	14,021			_	(4,492)
Total Expenditures		8.30	1,320,945	- 230,055	- 495,835			8.30	595,055
Transfers (IN) or OL	UT Trsfr To Plant Fund Minor		-		(2.2.4.1)	-	-		-
Ending Balance			-	1,032,470	(340,114)	-	-		(692,356)
Budget Unit 354 - Ot	ther Womens Sports								
Daagot Omit oo . Ot	and trainens aparts								
		FTE	Unrestricted	FTE Unrestricted	FTE Unrestricted	FTE Unrestricted	FTE Unrestricted	FTE	Unrestricted
Revenues	Sales and Services		407,300	243,113	99,209				64,978
	Other Sources		4,348,383	4,348,383	1,011,720				(1,011,720)
Total Revenues			4,755,683	4,591,496 137,977	1,110,929 (20,777)	•	-		(946,742) (117,200)
Beginning Balance Total Available			4,755,683	4,729,473	1,090,152	_	_		(1,063,942)
Expenditures	Administrative Professional	28.00	1,998,551	498,960	486,798			28.00	1,012,793
	GA TA RA PA Salary								
		0.89	17,000	6,118	11,278			0.89	(396)
	Other Salaries	3.36	64,000	1,791	4,012				58,197
	Support Staff Salary			1,791 9,118	4,012 23,683			0.89	58,197 4,142
	Support Staff Salary Technician Salary	3.36	64,000	1,791	4,012			0.89 3.36	(396) 58,197 4,142 (1,112)
	Support Staff Salary Technician Salary Accrued Annual Leave	3.36	64,000 36,943 - -	1,791 9,118 96 -	4,012 23,683 1,016			0.89 3.36	58,197 4,142 (1,112)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica	3.36	64,000 36,943 - - 153,803	1,791 9,118 96 - 33,576	4,012 23,683 1,016 - 33,552			0.89 3.36	58,197 4,142 (1,112) - 86,675
	Support Staff Salary Technician Salary Accrued Annual Leave	3.36	64,000 36,943 - -	1,791 9,118 96 -	4,012 23,683 1,016 - 33,552 48,419 23,144			0.89 3.36	58,197 4,142 (1,112)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement	3.36	64,000 36,943 - - 153,803 81,625	1,791 9,118 96 - 33,576 43,821 21,841 71,096	4,012 23,683 1,016 - 33,552 48,419			0.89 3.36	58,197 4,142 (1,112) - 86,675 (10,615) 40,662 140,107
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226			0.89 3.36	58,197 4,142 (1,112) - 86,675 (10,615) 40,662 140,107 (7,023)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359			0.89 3.36	58,197 4,142 (1,112) - 86,675 (10,615) 40,662 140,107 (7,023) 691
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384			0.89 3.36	58,197 4,142 (1,112) 86,675 (10,615) 40,662 140,107 (7,023) 691 444
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378 2,449	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571			0.89 3.36	58,197 4,142 (1,112)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384			0.89 3.36	58,197 4,142 (1,112) - 86,675 (10,615) 40,662 140,107 (7,023) 691 444 79,946 (4,272)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services Equipment	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378 2,449	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571 27,613			0.89 3.36	58,197 4,142 (1,112) - 86,675 (10,615) 40,662 140,107 (7,023) 691 444 79,946 (4,272) (67)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services Equipment Fuel_Heat_Cool Officials Expense 63T3 Sewer_Other	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966 48,785 - 179,050	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378 2,449 25,444	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571 27,613 67 8,390			0.89 3.36	58,197 4,142 (1,112) 86,675 (10,615) 40,662 140,107 (7,023) 691 444 79,946 (4,272) (670)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services Equipment Fuel_Heat_Cool Officials Expense 63T3 Sewer_Other Student Awards and Aid	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966 48,785 - 179,050	1,791 9,118 96 	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571 27,613 67 8,390 - 911,720			0.89 3.36	58,197 4,142 (1,112)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services Equipment Fuel_Heat_Cool Officials Expense 63T3 Sewer_Other Student Awards and Aid Supplies_Expense	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966 48,785 - 179,050 - 10,000 433,383	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378 2,449 25,444 - 550	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571 27,613 67 8,390 - 911,720 129,727			0.89 3.36	58,197 4,142 (1,112)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services Equipment Fuel_Heat_Cool Officials Expense 63T3 Sewer_Other Student Awards and Aid Supplies_Expense Travel	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966 48,785 - 179,050 - 10,000 433,383 20,400	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378 2,449 25,444 - 550 - 86,846 151,094	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571 27,613 67 8,390 - 911,720 129,727 17,914			0.89 3.36	58,197 4,142 (1,112) - 86,675 (10,615) 40,662 140,107 (7,023) 691 444 79,946 (4,272) (67) 170,110 - (901,720) 216,810 (148,608)
	Support Staff Salary Technician Salary Accrued Annual Leave Fica Group Insurance Other Staff Benefits Retirement Tuition Waivers Unemployment Compensation Workers Compensation Contract Services Equipment Fuel_Heat_Cool Officials Expense 63T3 Sewer_Other Student Awards and Aid Supplies_Expense	3.36	64,000 36,943 - 153,803 81,625 85,647 279,429 - 1,407 1,206 108,966 48,785 - 179,050 - 10,000 433,383	1,791 9,118 96 - 33,576 43,821 21,841 71,096 7,023 357 378 2,449 25,444 - 550	4,012 23,683 1,016 - 33,552 48,419 23,144 68,226 - 359 384 26,571 27,613 67 8,390 - 911,720 129,727			0.89 3.36	58,197 4,142 (1,112)

Total Expenditures		33.25	4,755,683	1 -	1,228,310	1 .	2,352,904			1 .	- 1	33.25	1,174,469
Transfers (IN) or OUT	Trsfr From I G	33.23	4,700,000	-	1,220,010		2,002,004			1	-	33.23	- 1,174,405
, , , , , , , , , , , , , , , , , , , ,	Trsfr From Plant Fund Minor												_
	Trsfr To Plant Fund Minor												_
Ending Balance	TO TO TRAILET UND WINDS		-		3,501,163		(1,262,752)		-		-		(2,238,411)
					5,551,155		(1,212,112)						(=,===, : : :)
Budget Unit 409 - Utiliti	es												
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	E Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues	Other Sources		550,000		550,000		-						-
Total Revenues			550,000		550,000		-		-		-		-
Beginning Balance					21,623		(21,623)		-		-		-
Total Available			1,100,000		571,623		(21,623)		-		-		-
Expenditures	Electricity		312,264		55,549		77,785					-	178,930
	Fuel_Heat_Cool	1	60,000	1	1,468	1	13,491	1				-	45,041
	Sewer_Other		175,000		57,510		37,882					-	79,608
	Supplies_Expense		2,736		573		645					-	1,518
Total Expenditures			550,000		115,100		129,803		-		-		305,097
Transfers (IN) or OUT			-		-		-		-		-		-
Ending Balance			550,000		456,523		(151,426)		-		-		(305,097)
Budget Unit 437 - Misce	ellaneous												
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	E Unrestricted	FTE	Unrestricted	FTE	Unrestricted
_													
Revenues	Federal Grants and Contracts											-	-
	State Grants and Contracts											-	-
Total Davisson	Sales and Services											-	-
Total Revenues Beginning Balance			-	_	-		-	+	-		-		-
Total Available			-										-
Expenditures	Administrative Professional		•	_	-		-	+	-		-		-
Expenditures	Federal Workstudy Salaries											1 -	-
	Other Salaries												-
	State Workstudy Salaries												-
	Fica												_
	Group Insurance												_
	Other Staff Benefits												_
	Retirement												_
	Unemployment Compensation											1	-
	Workers Compensation	1		1		1		1				1	-
	Contract Services	1		1		1		1				1	-
	Equipment	1		1		1		1				-	-
	Supplies_Expense											-	-
Total Expenditures		-	-	-	-	-	-				-	-	-
Transfers (IN) or OUT													-
Ending Balance			-		-		-		-		-		-

	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029 (1)
Beginning Fund Balance (Deficit) Recurring Fund Balance (Deficit)	(4,713,999)	(4,492,380)	(4,375,833)	(3,888,505)	(3,401,177)	(2,913,849)	(2,426,521)	(1,939,193)	(1,451,865)	(964,537)	(477,209)	10,119
Net Balance (Deficit)	(4,713,999)	(4,492,380)	(4,375,833)	(3,888,505)	(3,401,177)	(2,913,849)	(2,426,521)	(1,939,193)	(1,451,865)	(964,537)	(477,209)	10,119
Revenues Other Sources	32,944,217 814,207	31,669,259 789,039	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155
Subtotal Revenues	33,758,424	32,458,298	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155	32,567,155
Expenses Cost containment (reduction in expenses) Grant-aid subsidies (reduction in expenses)	33,541,301 (4,496)	33,829,147 (737,396) (750,000)	35,551,294 (2,496,467) (975,000)	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827
Subtotal Expenses	33,536,805	32,341,751	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827	32,079,827
Transfers	0	0	0	0	0	0	0	0	0	0	0	0
Net Annual Balance (2)	221,619	116,547	487,328	487,328	487,328	487,328	487,328	487,328	487,328	487,328	487,328	487,328
Ending Fund Balance (Deficit)	(4,492,380)	(4,375,833)	(3,888,505)	(3,401,177)	(2,913,849)	(2,426,521)	(1,939,193)	(1,451,865)	(964,537)	(477,209)	10,119	497,447

^{(1) 10} year deficit reduction plan beginning in FY20 to FY29

⁽²⁾ Annual contribution to the accumulated deficit per deficit reduction plan

⁽³⁾ The deficit reduction plan was approved by the Board of Regents at their April 17th, 2018 meeting. The plan calls for an infusion of dollars in FY18 and FY19 along with cost containment in those years. Additional significant reductions in spending in FY20 will occur, which will be applied forward through the term of the plan.



Athletics' FY20 Budget and Actuals (Exhibit P21)

Updated through December 31, 2019 (YTD)

Schedule A: (FY20 Budget and Actuals)- This schedule details out pooled revenues and directed revenues by sport for FY20 budget and actuals year-to-date through December 31, 2019. Please note that a majority of revenues are pooled centrally into Athletics and are not distributed by sport, however ticket sales and game guarantees are distributed by sport.

This report also compares FY20 budget to quarterly actuals, and FY20 year-to-date actuals to prior year-to-date actuals. Major variances are due to timing on when revenue accruals and expenses were posted in the prior year and differences in institutional transfers.

Schedule B: (Expenses by Sports)- This schedule details out the FY20 expense budget and year-to-date expense actuals through December 31, 2019. Please note grant-in-aid expenses have been budgeted based on prior year actuals, FY20 year-to-date actuals have been allocated to individual sports as expenses post throughout the fiscal year.



FY20 Budget and Actuals by Exhibit P21

Schedule A

				Fiscal Year 20	19-20 (FY20)						
Revenue/Expense Description (2)	FY20 Original Budget	FY20 Revised Budget	Quarter 1 (7/1-9/30/19)	Quarter 2 (10/1-12/31/19)	Quarter 3 (1/1-3/31/20)	Quarter 4 (4/1-6/30/20)	FY20 YTD	FY20 Budget to Projected Actuals Variance	Actuals% of Revised Budget	FY19 YTD Actuals	FY20 YTD vs. FY19 YTD Actuals
Pooled Revenues											
NCAA/Mountain West Conference	4,823,546	4,823,546	1,205,886	1,205,886			2,411,773	(2,411,773)	50.0%	2,375,000	36,773
Media Rights/Sponsorship/Licensing	4,000,000	4,000,000	1,000,002	1,000,002			2,000,004	(1,999,996)	50.0%	2,478,252	(478,248)
Commissions	680,000	680,000	203,333	219,999			423,332	(256,668)	62.3%	439,998	(16,666)
Naming Rights	700,000	700,000	175,000	175,000			350,000	(350,000)	50.0%	-	350,000
Student Fees	3,571,257	3,571,257	1,969,952	-			1,969,952	(1,601,305)	55.2%	1,936,355	33,597
Fundraising	2,400,000	2,400,000	549,999	549,999			1,099,998	(1,300,002)	45.8%	1,200,000	(100,002)
State Appropriation	3,793,000	3,793,000	986,800	935,400			1,922,200	(1,870,800)	50.7%	1,320,800	601,400
Facility Rental/Merchandise/GIK	2,076,900	1,784,080	473,070	501,592			974,662	(809,418)	54.6%	1,146,267	(171,605)
Special Events and Other Revenues	3,538,900	3,560,100	360,231	326,395			686,626	(2,873,474)	19.3%	644,545	42,081
Transfers to/from Campus	905,252	857,977	(15,022)	(79,959)			(94,980)	(952,957)	-11.1%	1,026,409	(1,121,389)
Budgeted Use of Reserves	(487,328)	(315,350)						315,350	0.0%	-	-
Sub-total	26,001,527	25,854,610	6,909,251	4,834,315	-		11,743,567	(14,111,043)	45.4%	12,567,626	(824,059)
Directed Revenues (by Sports)											
Men's Basketball Tickets	3,626,000	3,626,000	2,219,523	689,111			2,908,634	(717,366)	80.2%	1,809,243	1,099,391
Football Tickets	955,000	955,000	694,175	123,088			817,263	(137,737)	85.6%	923,371	(106,108)
Women's Basketball Tickets	400,000	400,000	236,360	67,763			304,123	(95,877)	76.0%	209,250	94,873
Other Sports Tickets (1)	47,300	47,300	12,506	5,721			18,227	(29,073)	38.5%	58,623	(40,396)
Football Game Guarantees	1,050,000	1,050,000	· -	1,050,000			1,050,000	` _ ′	100.0%	1,100,000	(50,000)
Sub-total	6,078,300	6,078,300	3,162,565	1,935,682	-		5,098,247	(980,053)	83.9%	4,100,487	997,761
Total	32,079,827	31,932,910	10,071,816	6,769,998	•	-	16,841,814	(15,091,096)	52.7%	16,668,112	173,702
Expenses											
Salaries	10,367,909	10,319,689	2,538,263	2,635,293			5,173,556	(5,146,133)	50.1%	5,347,257	(173,701)
Payroll Benefits	2,694,183	2,660,308	732,274	680,971			1,413,246	(1,247,062)	53.1%	1,405,913	7,333
Communication Charges	86,482	91,408	19,114	20,941			40,055	(51,353)	43.8%	35,573	4,482
Other Expense (3)	2,988,209	2,677,450	696,258	757,783			1,454,041	(1,223,409)	54.3%	1,470,824	(16,783)
Patient Care Costs	173,911	173,911	54,768	12,517			67,285	(106,626)	38.7%	75,852	(8,567)
Plant Maintenance	258,716	258,716	71,923	63,626			135,549	(123,167)	52.4%	107,864	27,685
Services	4,390,029	4,260,029	669,696	803,283			1,472,979	(2,787,050)	34.6%	1,585,499	(112,521)
Student Costs (includes Grant-in-Aid)	5,250,123	5,265,123	2,428,752	470,471			2,899,224	(2,365,899)	55.1%	3,359,992	(460,768)
Supplies	1,663,598	1,686,098	586,647	465,026			1,051,673	(634,425)	62.4%	1,137,725	(86,052)
Travel	3,650,403	3,983,914	1,298,592	1,505,982			2,804,574	(1,179,340)	70.4%	2,317,543	487,031
Utilities	556,264	556,264	115,251	148,778			264,029	(292,235)	47.5%	222,964	41,066
Total	32,079,827	31,932,910	9,211,539	7,564,672	-	-	16,776,211	(15,156,699)	52.5%	17,067,006	(290,795)
Net	-	-	860,277	(794,674)	-	-	65,603	65,603	0.2%	(398,894)	464,497

⁽¹⁾ Other sports tickets include men's and women's soccer and track, baseball, softball, and volleyball

⁽²⁾ Actuals through December 31, 2019

⁽³⁾ Other Expense includes gift-in-kind. Gift-in-kind in FY19 was not accounted for until the 2nd quarter for the first half of the year; FY20 forward gift-in-kind will be accounted for on a quarterly basis.



Schedule B

FY20 Budgeted Expenses and Actuals by Sport Exhibit P21 (1)

	Football		
Expense Description	FY20 Revised Budget	FY20 YTD Actuals	FY20 Budget to Actuals Variance
Salaries	2,641,948	1,332,395	1,309,553
Payroll Benefits	658,944	310,186	348,758
Communication Charges	28,550	14,776	13,774
Other Expense	82,586	63,028	19,558
Patient Care Costs	18,000	3,544	14,456
Plant Maintenance	83,407	68,618	14,789
Services	780,100	502,983	277,117
Student Costs/Grant-in-Aid (2)	1,164,752	1,253,324	(88,572)
Supplies	305,350	150,924	154,426
Travel	1,275,550	1,155,881	119,669
Utilities	7,800	17,980	(10,180)
Total	7,046,987	4,873,639	2,173,348

Mer	n's Baseball		
Expense Description	FY20 Revised Budget	FY20 YTD Actuals	FY20 Budget to Actuals Variance
Salaries	394,672	184,335	210,337
Payroll Benefits	94,671	49,207	45,464
Communication Charges	-	270	(270)
Other Expense	7,920	3,856	4,064
Patient Care Costs	-	-	-
Plant Maintenance	3,900	500	3,400
Services	51,200	493	50,707
Student Costs/Grant-in-Aid (2)	90,908	86,813	4,095
Supplies	75,155	77,189	(2,034)
Travel	185,675	22,036	163,639
Utilities	-	-	-
Total	904,101	424,697	479,404

Wom	en's Softball		
Expense Description	FY20 Revised Budget	FY20 YTD Actuals	FY20 Budget to Actuals Variance
Salaries	178,400	89,545	88,855
Payroll Benefits	51,120	33,936	17,184
Communication Charges	540	405	135
Other Expense	4,218	1,739	2,479
Patient Care Costs	-	-	-
Plant Maintenance	2,422	-	2,422
Services	29,360	7,519	21,841
Student Costs/Grant-in-Aid (2)	100,248	101,154	(906)
Supplies	23,516	15,865	7,652
Travel	146,900	17,333	129,567
Utilities	-	-	-
Total	536,724	267,495	269,229

Men'	s Basketball		
Expense Description	FY20 Revised Budget	FY20 YTD Actuals	FY20 Budget to Actuals Variance
Salaries	1,532,594	739,930	792,664
Payroll Benefits	312,177	135,725	176,452
Communication Charges	15,560	2,616	12,944
Other Expense	57,176	17,825	39,351
Patient Care Costs	7,500	2,015	5,485
Plant Maintenance	43,800	17,840	25,960
Services	783,740	338,833	444,907
Student Costs/Grant-in-Aid (2)	207,125	204,290	2,835
Supplies	103,850	59,743	44,107
Travel	601,611	418,312	183,299
Utilities	-	-	-
Total	3,665,133	1,937,129	1,728,004

Wome	n's Basketba	I	
Expense Description	FY20 Revised Budget	FY20 YTD Actuals	FY20 Budget to Actuals Variance
Salaries	810,179	366,587	443,592
Payroll Benefits	220,524	108,017	112,507
Communication Charges	1,550	765	785
Other Expense	17,519	11,937	5,582
Patient Care Costs	-	-	-
Plant Maintenance	15,700	11,235	4,465
Services	291,559	72,185	219,374
Student Costs/Grant-in-Aid (2)	163,695	142,400	21,295
Supplies	71,101	31,294	39,807
Travel	619,575	478,892	140,683
Utilities	-	-	-
Total	2,211,402	1,223,312	988,090

Women's Soccer				
Expense Description	escription FY20 FY20 Revised Budget YTD Actuals		FY20 Budget to Actuals Variance	
Salaries	196,900	113,176	83,724	
Payroll Benefits	57,271	38,479	18,792	
Communication Charges	1,060	278	783	
Other Expense	3,654	3,763	(109)	
Patient Care Costs	-	1,049	(1,049)	
Plant Maintenance	-	-	-	
Services	9,600	1,900	7,700	
Student Costs/Grant-in-Aid (2)	153,742	153,659	83	
Supplies	14,650	18,921	(4,271)	
Travel	137,100	121,917	15,183	
Utilities	-	-	-	
Total	573,977	453,142	120,835	

Men's Golf					
Expense Description	Expense Description FY20 Revised Budget		FY20 Budget to Actuals Variance		
Salaries	163,410	80,321	83,089		
Payroll Benefits	49,022	28,868	20,154		
Communication Charges	-	135	(135)		
Other Expense	2,121	1,884	237		
Patient Care Costs	-	-	-		
Plant Maintenance	-	-	-		
Services	1,080	4,150	(3,070)		
Student Costs/Grant-in-Aid (2)	23,613	23,613	0		
Supplies	-	2,212	(2,212)		
Travel	69,568	40,150	29,418		
Utilities	-	67	(67)		
Total	308,814	181,400	127,414		

Women's Golf				
Expense Description	FY20 Revised Budget FY20 YTD Actuals		FY20 Budget to Actuals Variance	
Salaries	145,305	75,262	70,043	
Payroll Benefits	43,591	30,310	13,281	
Communication Charges	-	0	(0)	
Other Expense	2,004	1,417	587	
Patient Care Costs	-	-	-	
Plant Maintenance	-	-	-	
Services	12,080	4,025	8,055	
Student Costs/Grant-in-Aid (2)	47,410	47,795	(385)	
Supplies	6,150	11,250	(5,100)	
Travel	51,850	27,263	24,587	
Utilities	-	67	(67)	
Total	308,390	197,390	111,000	

Men's Tennis					
Expense Description	se Description FY20 Revised Budget		Expense Description Revised YTD Act		FY20 Budget to Actuals Variance
Salaries	103,000	53,100	49,900		
Payroll Benefits	30,901	15,467	15,434		
Communication Charges	290	135	155		
Other Expense	3,005	1,001	2,004		
Patient Care Costs	-	-	-		
Plant Maintenance	-	-	-		
Services	3,810	1,621	2,189		
Student Costs/Grant-in-Aid (2)	10,630	7,725	2,905		
Supplies	15,300	10,457	4,843		
Travel	48,700	29,127	19,573		
Utilities	-	-	-		
Total	215,636	118,633	97,003		

Women's Tennis				
Expense Description	FY20 FY20 Revised Budget YTD Actuals		FY20 Budget to Actuals Variance	
Salaries	105,000	39,850	65,150	
Payroll Benefits	31,499	11,525	19,975	
Communication Charges	610	270	341	
Other Expense	1,877	1,019	858	
Patient Care Costs	-	-	-	
Plant Maintenance	-	-	-	
Services	12,910	300	12,610	
Student Costs/Grant-in-Aid (2)	45,057	43,152	1,905	
Supplies	13,615	16,318	(2,703)	
Travel	50,500	19,599	30,901	
Utilities	-	-	-	
Total	261,068	132,032	129,036	

Cross Country (M/W) (3)					
Expense Description	FY20 FY20		FY20 Budget to Actuals Variance		
Salaries	108,825	61,912	46,913		
Payroll Benefits	32,647	20,100	12,547		
Communication Charges	-	-	-		
Other Expense	1,621	1,930	(309)		
Patient Care Costs	111	-	111		
Plant Maintenance	487	234	253		
Services	3,314	1,000	2,314		
Student Costs/Grant-in-Aid (2)	83,410	83,355	55		
Supplies	1,855	179	1,676		
Travel	55,060	69,436	(14,376)		
Utilities	-	-	-		
Total	287,330	238,148	49,182		

Tra	Track (M/W) (3)					
Expense Description	FY20 Revised Budget	FY20 YTD Actuals	FY20 Budget to Actuals Variance			
Salaries	204,675	105,735	98,940			
Payroll Benefits	55,823	40,870	14,953			
Communication Charges	560	218	343			
Other Expense	4,630	2,255	2,375			
Patient Care Costs	-	170	(170)			
Plant Maintenance	3,000	-	3,000			
Services	2,750	2,263	487			
Student Costs/Grant-in-Aid (2)	168,699	164,839	3,860			
Supplies	17,813	4,780	13,033			
Travel	227,950	38,744	189,206			
Utilities	-	1,136	(1,136)			
Total	685,900	361,009	324,891			

Women's Volleyball (4)				
Expense Description	FY20 FY20 Revised Budget YTD Actuals		FY20 Budget to Actuals Variance	
Salaries	222,000	117,790	104,210	
Payroll Benefits	66,599	42,660	23,939	
Communication Charges	330	477	(147)	
Other Expense	4,869	4,954	(85)	
Patient Care Costs	-	-	-	
Plant Maintenance	23,300	-	23,300	
Services	38,100	6,762	31,338	
Student Costs/Grant-in-Aid (2)	109,370	100,289	9,081	
Supplies	42,900	13,370	29,531	
Travel	121,253	107,819	13,434	
Utilities	-	-	-	
Total	628,721	394,121	234,600	

Swimming/Diving					
Expense Description	FY20 FY20 Revised Budget YTD Actuals		FY20 Budget to Actuals Variance		
Salaries	146,810	73,288	73,522		
Payroll Benefits	44,043	26,311	17,732		
Communication Charges	350	152	198		
Other Expense	3,284	2,530	754		
Patient Care Costs	-	-	-		
Plant Maintenance	-	-	-		
Services	300	202	98		
Student Costs/Grant-in-Aid (2)	113,712	118,046	(4,334)		
Supplies	26,400	10,005	16,395		
Travel	109,100	85,787	23,313		
Utilities	-	-	-		
Total	443,999	316,320	127,679		

Spirit					
Expense Description	escription FY20 FY20 Revised Budget YTD Actuals		FY20 Budget to Actuals Variance		
Salaries	-	-	-		
Payroll Benefits	-	-	-		
Communication Charges	-	-	-		
Other Expense	576	525	51		
Patient Care Costs	-	-	-		
Plant Maintenance	-	-	-		
Services	-	-	-		
Student Costs/Grant-in-Aid (2)	17,550	17,550	-		
Supplies	38,400	2,925	35,475		
Travel	-	26,238	(26,238)		
Utilities	-	-	-		
Total	56,526	47,239	9,287		

Administration/Events/Other Operating (5)				
Expense Description	FY20 Revised Budget FY20 YTD Actuals		FY20 Budget to Actuals Variance	
Salaries	3,365,971	1,740,329	1,625,642	
Payroll Benefits	911,476	521,586	389,890	
Communication Charges	42,008	19,560	22,448	
Other Expense	2,480,390	1,334,377	1,146,013	
Patient Care Costs	148,300	60,508	87,792	
Plant Maintenance	82,700	37,122	45,578	
Services	2,240,126	528,744	1,711,382	
Student Costs/Grant-in-Aid (2)	2,765,202	351,220	2,413,982	
Supplies	930,043	626,241	303,802	
Travel	283,522	146,040	137,482	
Utilities	548,464	244,779	303,685	
Total	13,798,202	5,610,506	8,187,696	

Total 31,932,910 16,776,211 15,156,699

⁽¹⁾ Does not include special events and bowl games

⁽²⁾ Grant-in-Aid was budgeted based on FY19 actuals, FY20 actuals will be allocated to individual sports as expenses post

⁽³⁾ M/W track and cross-country coaches salaries split 50/50 between sports.

⁽⁴⁾ Women's volleyball and sand volleyball's coaches salaries split 50/50 between sports.

⁽⁵⁾ Includes Events Management, Special Events, Bowl Games, Championships, Gifts-in-Kind, Parking, Concessions, Ticket Office, Administration, Business Office, Leagues and Clubs, Compliance, Advisement, Facility Rentals, Sports Camps, Utilities, Student Assistance Funds, Life skills, Pre Season Training, Athletic Vans, Insurance, Marketing and Media Relations

TAB 5

Action Item 5

Approval of Multi-Media Rights Contract for Athletics

Report to be given at the Board of Regents' Finance and Facilities Committee Meeting

TAB 6

Action Item 6

Approval of Request for Project Construction:

- a. Clark Hall #22: Reibsomer Wing Lab Waste System Replacement (Re-approval)
- b. Johnson Center: Fire Alarm Upgrade



MEMORANDUM TO ADVANCE COMMITTEE AGENDA ITEM TO THE BOARD OF REGENTS THE UNIVERSITY OF NEW MEXICO

DATE: January 29, 2020

TO: Teresa Costantinidis, Sr. VP Finance & Administration

FROM: Chris Vallejos, AVP Institutional Support Services

Lisa Marbury, Executive Director, Institutional Support Services

RE: Requested Approval

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following requests for Project Construction Approval:

- 1. Clark Hall #22: Reibsomer Wing Lab Waste System Replacement Re-approval
- 2. Johnson Center: Fire Alarm Upgrade

cc: A. Sena, R. Notary, D. Penasa, J. Hart, R. Garcia, R. Sobieski – FM

REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for CLARK HALL # 22: Riebsomer Wing Lab Waste System Replacement Re-Approval UNIVERSITY OF NEW MEXICO February 18, 2019

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Clark Hall Riebsomer Wing Lab Waste System Replacement on Main Campus.

PROJECT DESCRIPTION:

Clark Hall is an 81,353 gross square foot (GSF) multi-story building built in 1952 with an expansion in 1969. The Riebsomer wing was renovated in 2016. It is a mixed use building comprised of offices, classrooms, teaching and research laboratories. Clark Hall houses the Department of Chemistry and Chemical Biology. The Riebsomer wing is comprised of research labs and support spaces. The project will replace the entire lab drainage system piping in the Riebsomer wing. The replacement will consist of all of the drainage system piping from every lab sink to the main drain exiting the building. Approximately 41 labs and 160 sinks will receive new drain piping.

PROJECT RATIONALE:

The Riebsomer wing received a new lab drainage piping system during the 2016 renovation project. Within a year the piping system began to exhibit failures. The system had minor repairs performed over the years to address the failures. It was recently discovered that the failures have progressed across the entire drainage system. A replacement drainage system is required to allow ongoing and future research to continue.

If the project does not receive approval, the existing drainage system will continue to fail and jeopardize millions of dollars of research equipment to potential damage as well as hinder ongoing and future research.

The project budget has been revised to reflect a scope reduction. It has been determined that abatement and hazardous waste disposal of the existing piping is not necessary via a testing report initiated and contracted by UNM Safety and Risk Management. DC Environmental, of Albuquerque, New Mexico, completed the report. Originally the University had an estimate of abatement costs at \$250,000 premised on potential affected piping quantities that could have been required to be abated. This estimate was provided in order to meet the timetables associated for approval prior to the pipe testing activity for abatement could be completed. Consequently these costs have been removed from the project.

Original construction estimates, not including the abatement, placed the project need at approximately \$720,000 which was compared with original construction plumbing core infrastructure at \$600,000. FM had included an inflation factor along with the material change in

piping specification. This estimate was also based on recent prices of similar work, at other installations at the University and market conditions assumptions for plumbing construction.

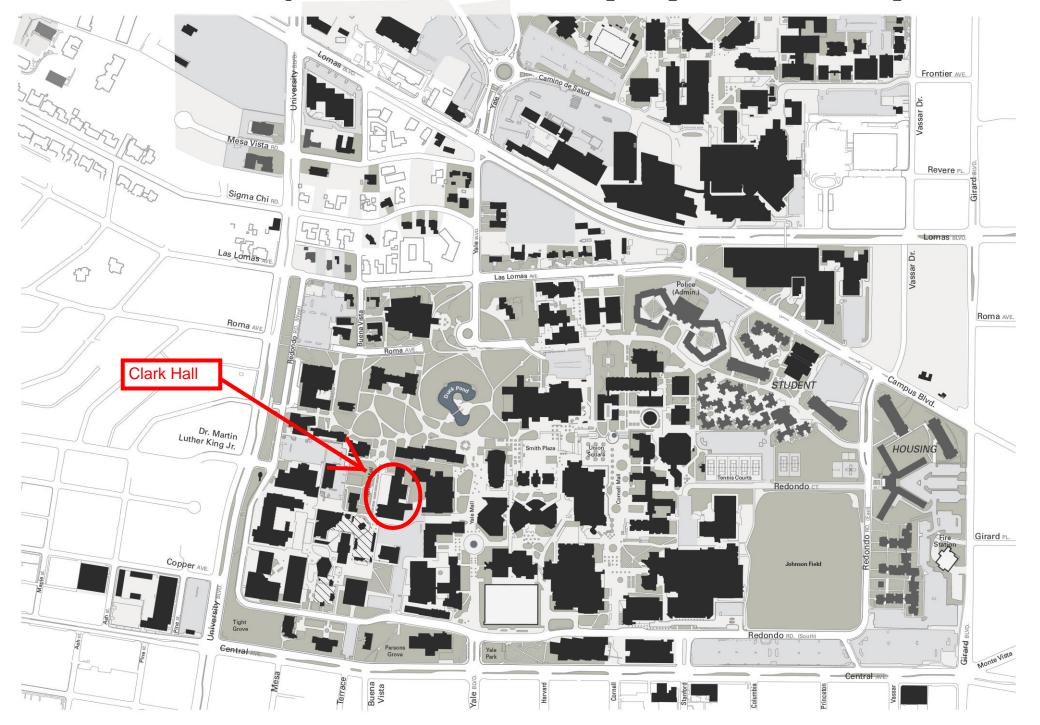
The project <u>was bid competitively</u> and the bid evaluation demonstrated that the contractor (apparent low) bid does address the full scope of work as described in the bid documents. The University contacted the contractor to verify and confirmed their bid. Additionally a schedule has also been provided which benefits the institution's building operations and occupant use.

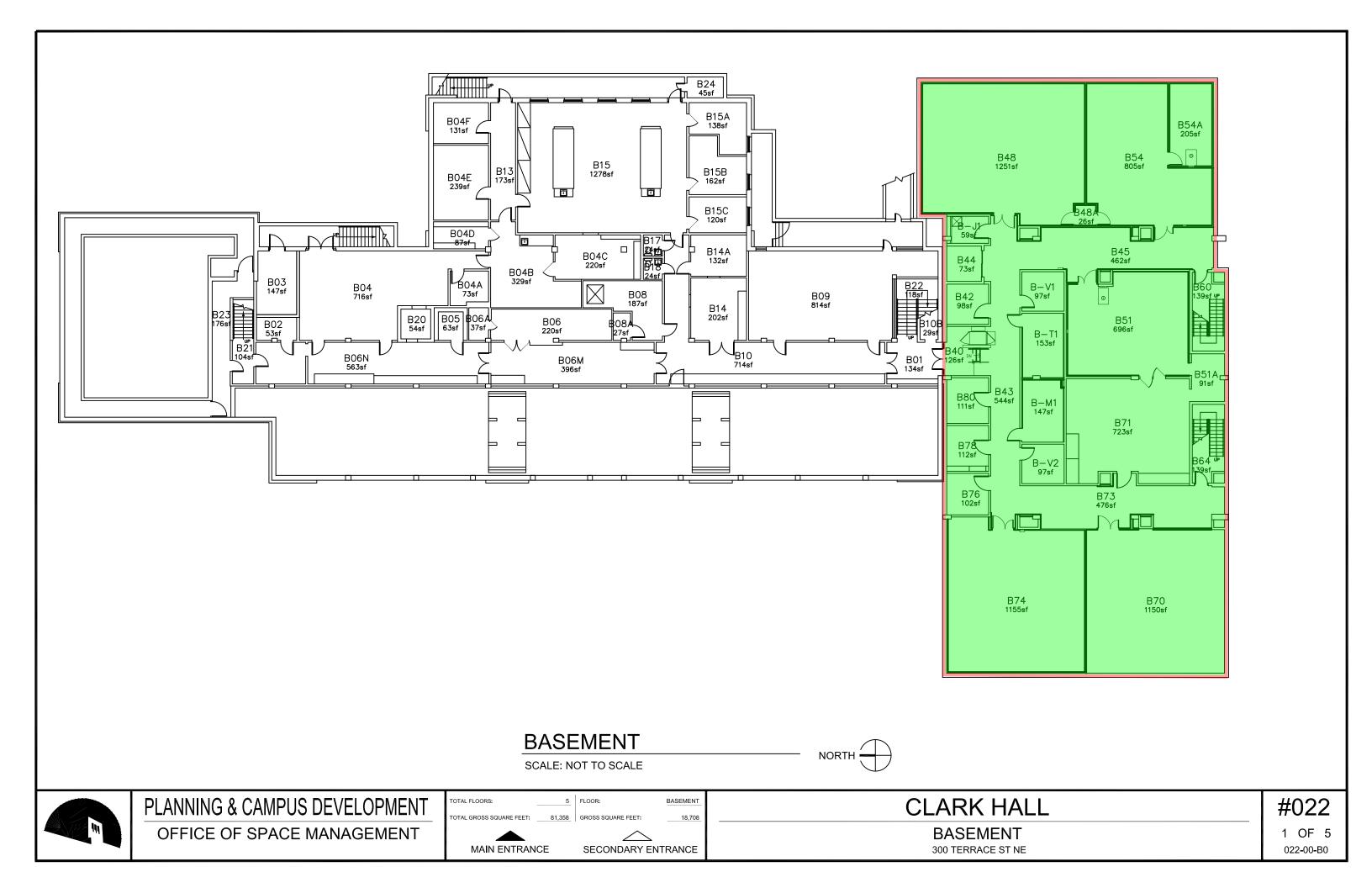
FUNDING:

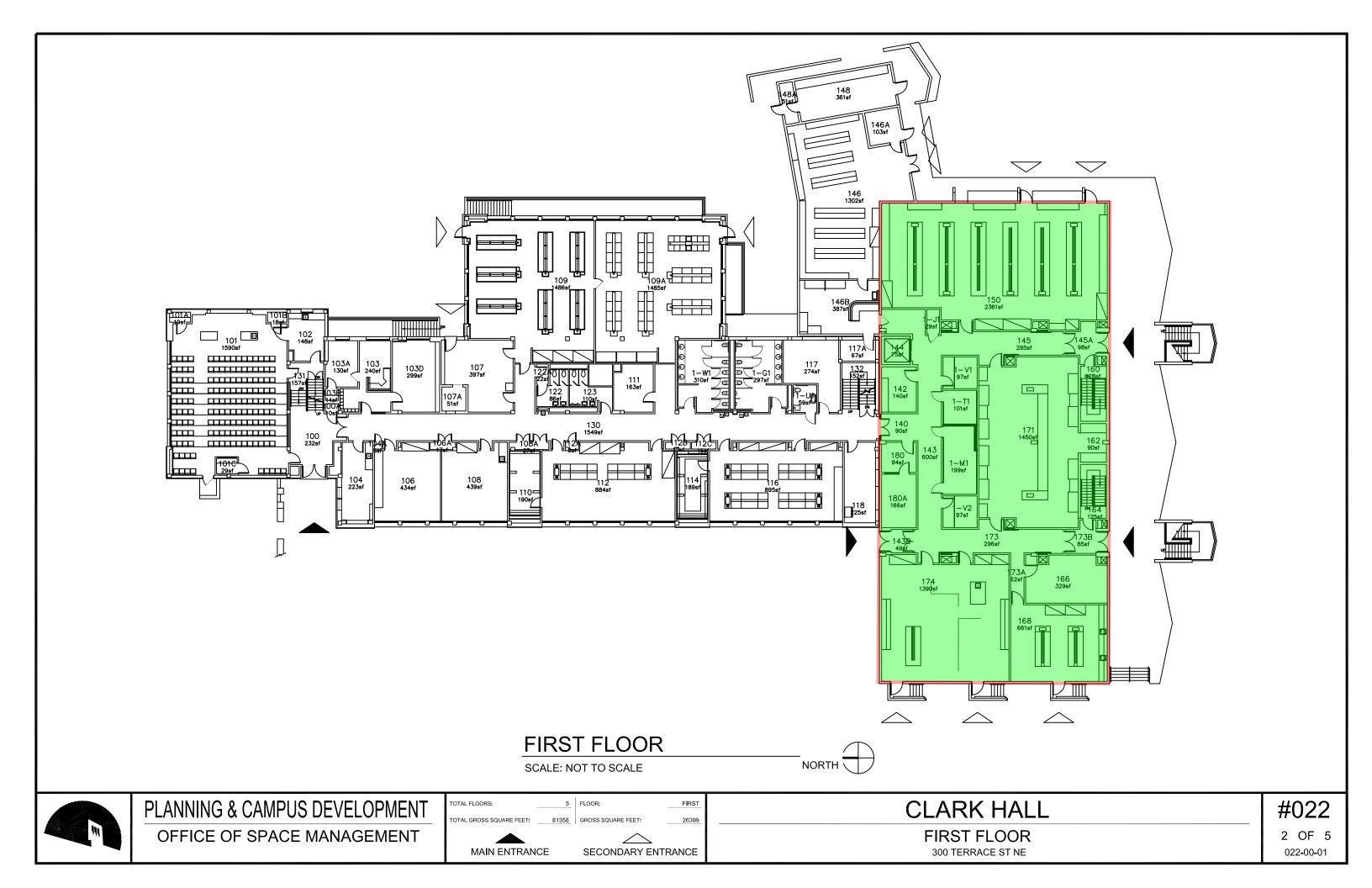
The total revised estimated Project Budget is \$475,000:

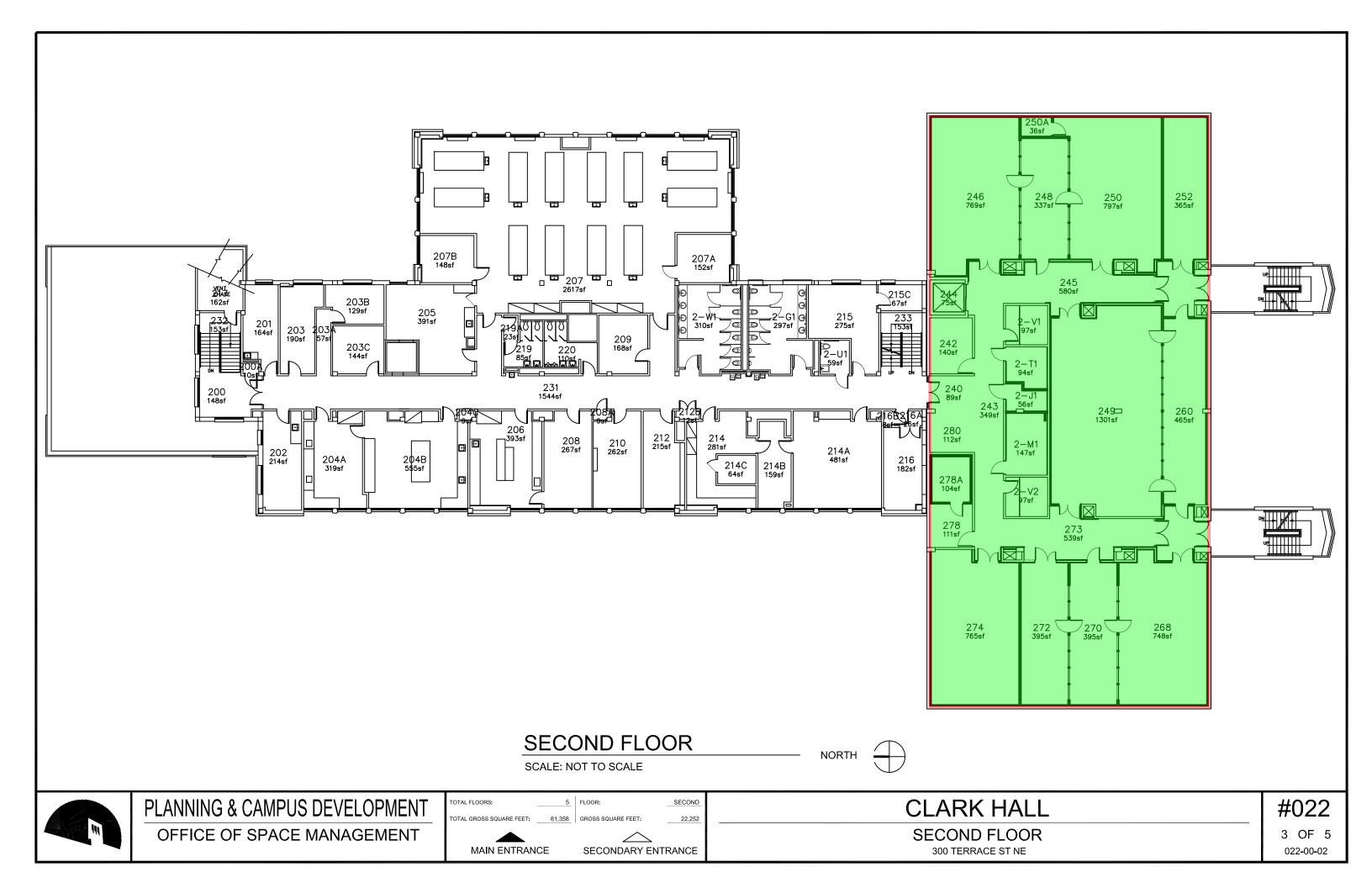
- \$350,000 is funded from Facilities Management Reserves
- \$125,000 is funded from Minor Capital Reserves

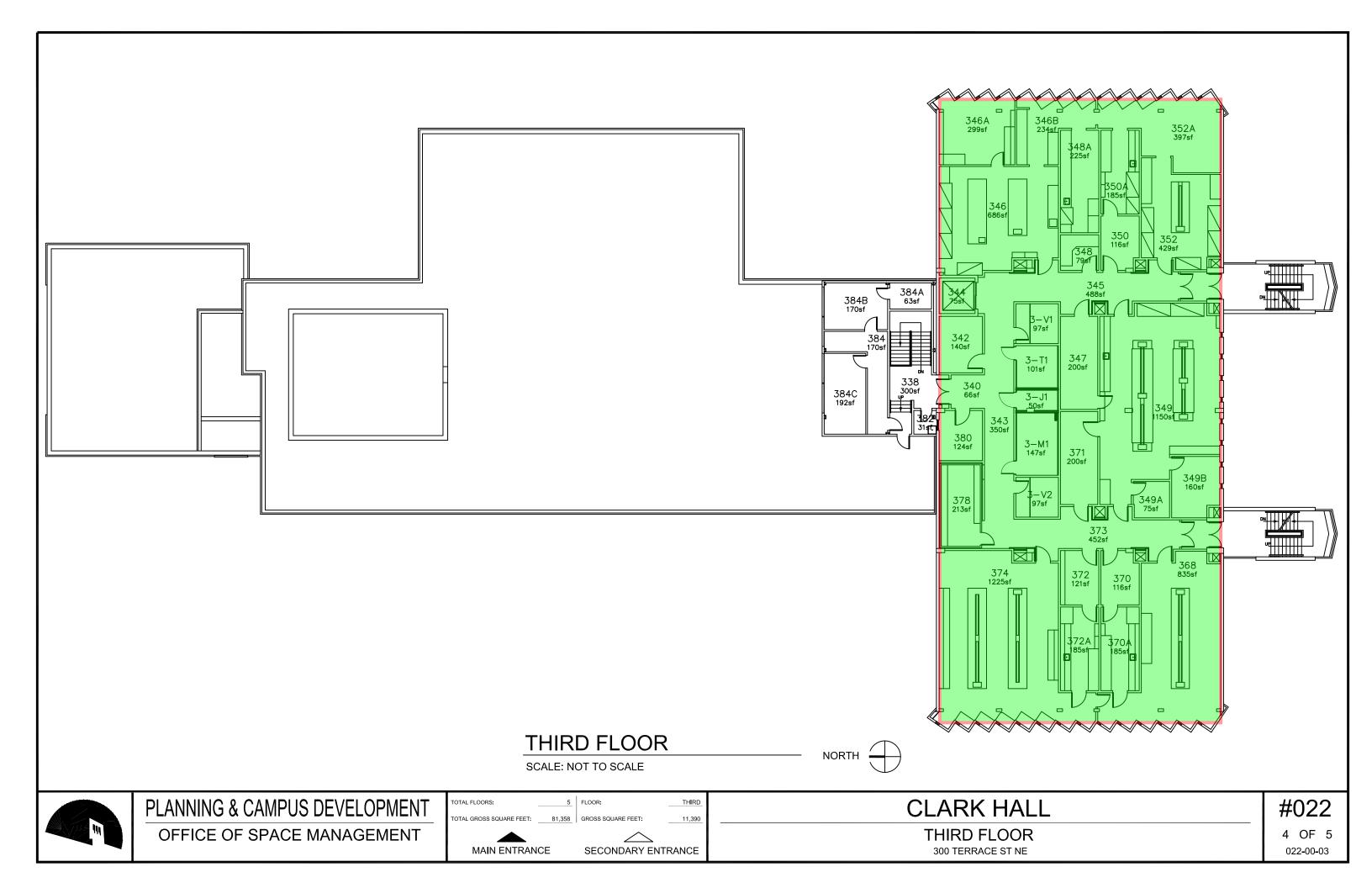
The University of New Mexico - Albuquerque: Central Campus











REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for JOHNSON CENTER: Fire Alarm Upgrade UNIVERSITY OF NEW MEXICO February 18, 2020

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project construction approval is requested for the **Johnson Center: Fire Alarm Upgrade on Main campus.**

PROJECT DESCRIPTION:

Johnson Center is devoted to providing a wide variety of opportunities to enhance the educational, recreational, and cultural experiences for the entire University community. The approximate 336,526 gross square feet (GSF) facility is comprised of five (5) separate levels: the Sub-Basement, the Basement, and Levels 1-3. The facility contains the Central campus main sports arena, auxiliary gymnasiums, locker rooms, faculty and staff offices, classroom spaces, sports science laboratory areas, a bike shop, a computer lab, indoor swimming pools, weight and cardio rooms, and various exercise and teaching areas.

The proposed project will complete the fire alarm system upgrade for the entire facility. This final phase will entail fire alarm upgrades to the remaining 93,000 GSF of the facility. New fire alarm appliances and devices will be connected to new and existing circuits and to existing control panels which were installed through the previous phases. The final installed system will be a new addressable fire voice evacuation emergency communication system that will integrate all portions of the facility to meet current University and International Fire Code standards.

PROJECT RATIONALE:

There are many institutional groups under the recreational services banner, such as the outdoor and bike shop services, recreational sports program and summer youth recreation camp, aquatics program, personal training and group exercise programs, and health education and sports science programs which utilize the building on an almost continuous basis. Additionally, the facility hosts NCAA Division 1 sporting events.

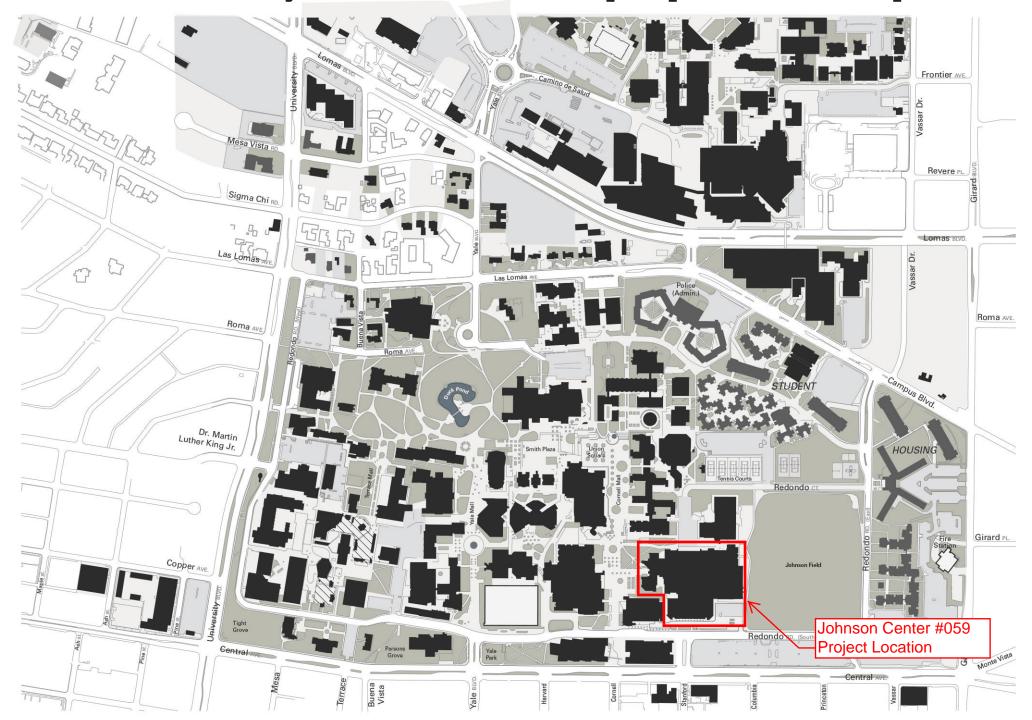
A total building fire alarm system was not included in the recent Johnson Center expansion, as the remaining occupied non-renovated spaces had a functional system that needed to remain intact during the construction and budget was not available. As a result of further evaluation it was determined without this final phase the full facility will not meet current fire alarm requirements for an assembly occupancy. This project will complete the upgrades to the existing fire alarm system providing a code compliant system throughout all portions of the facility.

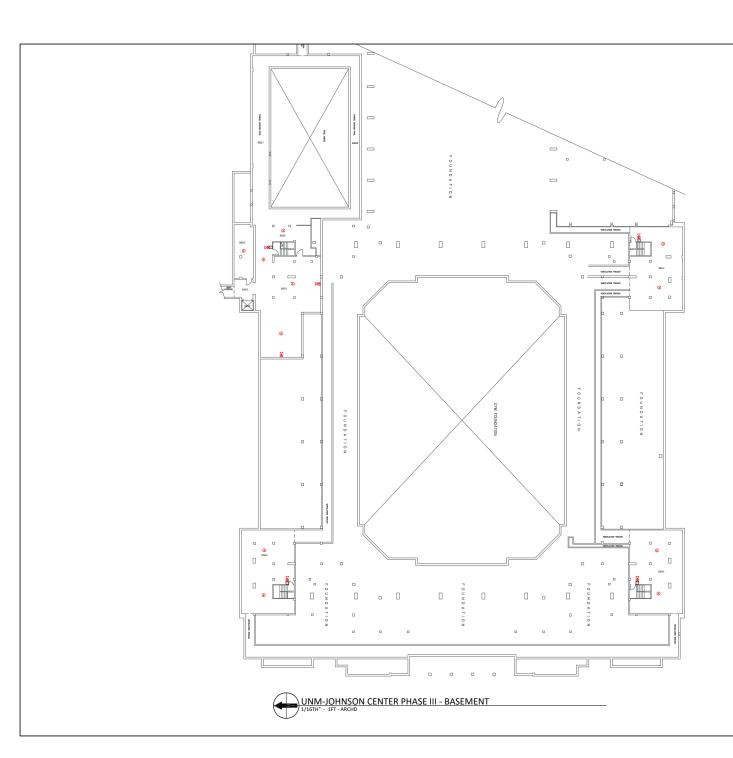
FUNDING:

The total estimated Project Budget is \$420,000.00:

• \$420,000.00 is funded from FY20 Building Renewal & Replacement

The University of New Mexico - Albuquerque: Central Campus





FIRE ALARM DEVICE LEGEND						
DEVICE	DISCRIPTION	PART#	NOTES	BOX REQUIRMENT		
FACP	FIRE ALARM CONTROLL PANEL	EST3	MOUNT IN ELEC. ROOM/ CLOSET	FACP BACKBOX PROVIDED BY APIC		
BPS	FIRE ALARM POWER SUPPLY	BPS20A	MOUNT AT 60° A.F.F.	EPS BACK BOX PROVIDED		
FANN	FIRE ALARM ANNUNCIATOR	3-LCDANN	MOUNT AT 60° A.F.F.	FANN BACK BOX PROVIDED		
DC	FIRE ALARM DOC. CABINET	55U00685	MOUNT AT 60° A.F.F.	BACK BOX PROVIDED		
F	PULLSTATION	SIGA-278	MOUNT AT 48" A.F.F.	45Q DEEP BOX WITH SINGLE GANG MUD		
2,	SMOKE DETECTOR (PHOTO)	SIGA-PD	MOUNT NOT WITHIN 3' OF DIFFUSER	45Q DEEP BOX WITH 3-0 GANG MUD		
Φ.,.	HEAT DETECTOR (RoR)	SIGA-HRD	MOUNT NOT WITHIN 3' OF DIFFUSER	45Q DEEP BOX WITH 3-0 GANG MUD		
R	RELAY MODULE	SIGA-CR	MOUNT WITHIN IF OF CONTROLLED DEVICE	45Q DEEP BOX WITH SINGLE GANG MUD		
М	MONITOR MODULE	SIGA-CT1	INSTALL WITHIN 4" OF INTERCEPTION	45Q DEEP BOX WITH SINGLE GANG MUD		
C	SYNC MODULE	SIGA-CC1S	INSTALL INSIDE (BPS) BOOSTER POWER SUPPLY	NOT APPLICABLE		
③	DUCT DETECTOR	SIGA-SD	MOUNT INSIDE UNIT AND 2" ON BENDS	NOT APPLICABLE		
藍	WALL MOUNT SPEAKER/STROBE	G4HFRF-S7VMC	MOUNT 82" A.F.F. TO BOTTOM OF BOX	4SQ DEEP BOX NO MUS RING - FLUSH		
Š	WALL MOUNT SPEAKER ONLY	G4HFWF-S7	MOUNT 82" A.F.F. TO BOTTOM OF BOX	45Q DEEP BOX NO MUS RING - FLUSH		
ю	WALL MOUNT STROBE ONLY	G1F-VM	MOUNT WITHIN 1FT OF DRAWING	45Q DEEP BOX NO MUS RING - FLUSH		
ЭH	DOOR HOLDER	1508-AQN5	MOUNT WITHIN 1FT OF DRAWING	45Q DEEP BOX NO MUS RING - FLUSH		
RTS	REMOTE TEST SWITCH	SIGA-TRE	MOUNT IN ACCESSIBLE LOCATION NEAR DUCT DET.	45Q DEEP BOX WITH SINGLE GANG MUD		
us.	WATERFLOW SWITCH		BY OTHERS	NOT APPLICABLE		
23	TAMPER SWITCH		BY OTHERS	NOT APPLICABLE		
DTA:	POST INDICATOR VALVE		BY OTHERS	NOT APPLICABLE		

(CIRCUIT IDENTIFIERS						
CABLE TAG	CATEGORY	CABLE TYPE					
A	SLC CKT	16-2 FPLR					
В	NAC CKT	14-2 FPLR					
C	SPEAKER CKT	16-2 OAS FPLR					
D	AUX. POWER	14-2 FPLR					
E	485 NETWORK	18-4 FPLR					
F	CLASS N CKT	CAT6 CMP					

FIRE ALARM GENERAL NOTES

- FIRE ALARM GENERAL NOTES

 1. FAOF FIRE ALARM CONTROL PANEL IS EXISTING.

 2. ALL DEVICES SHOWN IN BLACK ARE EXISTING AND TO REMAIN, ALL DEVICES SHOWN IN RED ARE NEW AND TO BE INSTALLED ADDED TO THE EXISTING SYSTEM.

 3. INSTALL AND INTEGRATE EVEN BYES BOOSTER POWER SUPPLY JUSING MODULE INTO EXISTING FIRE ALARM

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FIRE ALARM KEY NOTES

DEVICE TO BE DEMOLISHED DURING PHASE III INSIDE AREA F SCOPE.

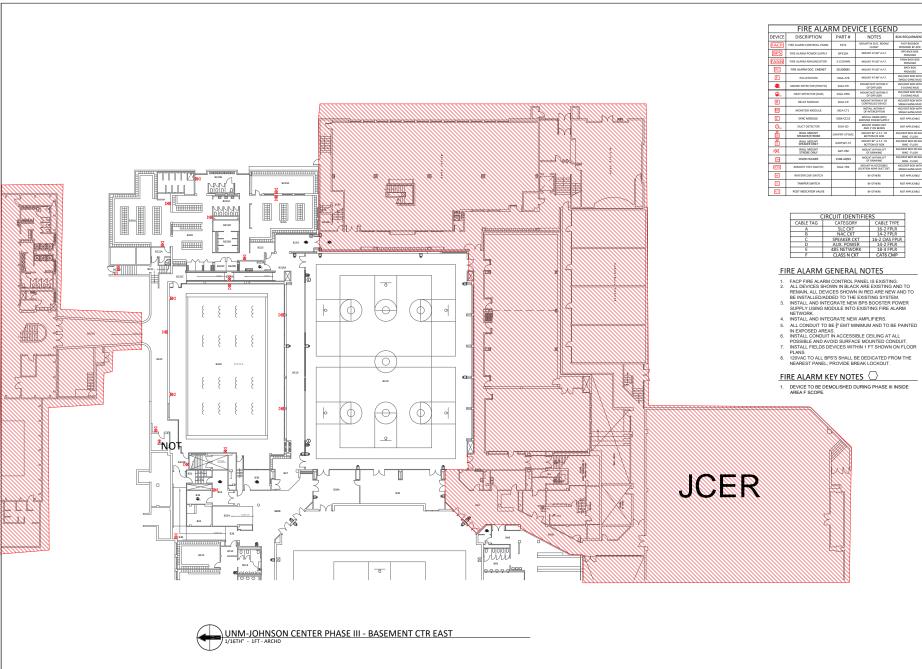




University of New Mexico Johnson Center 200Cornell Dr. NE Albuquerque, NM 87131 FIRE ALARM FLOOR PLAN - UPGRADE PHASE III

APIC Solutions INC. 5550 Midway Park Place Albuquerque, NM 87109 Phone: (505) 345-1381 Fax: (505) 345-1365 WWW.apicnm.COM

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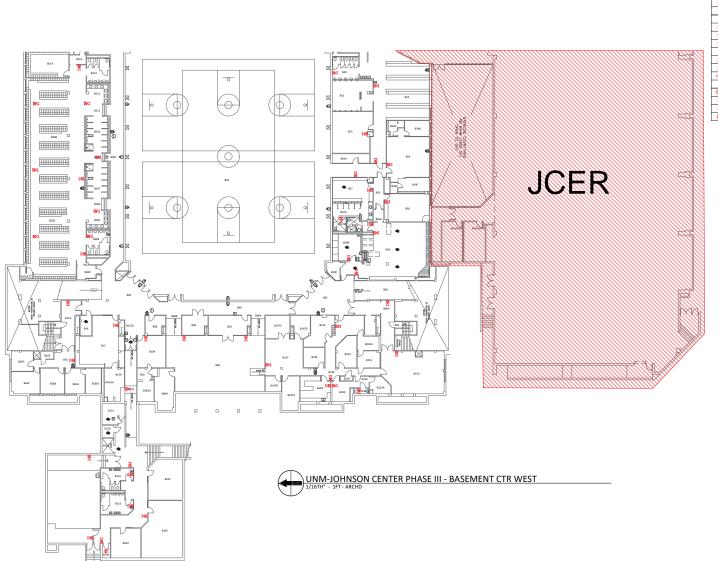


FIRE, APIC Solutions INC. 5550 Midway Park Place Albuquerque, NM 87109 Phone: (505) 345-1381 Fax: (505) 345-1365 WWW.apicnm.COM

University of New Mexico Johnson Center 200Cornell Dr. NE Albuquerque, NM 87131 XE ALARM FLOOR PLAN - UPGRADE PHASE III

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	FIRE ALARM DEVICE LEGEND							
DEVICE	DISCRIPTION	PART#	NOTES	BOX REQUIRMENTS				
FACP	FIRE ALARM CONTROLL PANEL	EST3	MOUNT IN ELEC. ROOM/ CLOSET	FACP BACKBOX PROVIDED BY APIC				
BPS	FIRE ALARM POWER SUPPLY	BP530A	MOUNT AT 60° A.F.F.	BPS BACK BOX PROVIDED				
FANN	FIRE ALARM ANNUNCIATOR	3-LCDANN	MOUNT AT 60° A.F.F.	FANN BACK BOX PROVIDED				
DC	FIRE ALARM DOC. CABINET	SSU00685	MOUNT AT 60° A.F.F.	BACK BOX PROVIDED				
F	PULLSTATION	SIGA-278	MOUNT AT 48" A.F.F.	4SQ DEEP BOX WITH SINGLE GANG MUD				
	SMOKE DETECTOR (PHOTO)	SIGA-PD	MOUNT NOT WITHIN 3' OF DIFFUSER	45Q DEEP BOX WITH 3-0 GANG MUD				
Φ.,.	HEAT DETECTOR (RoR)	SIGA-HRD	MOUNT NOT WITHIN 3' OF DIFFUSER	45Q DEEP BOX WITH 3-0 GANG MUD				
R	RELAY MODULE	SIGA-CR	MOUNT WITHIN IF OF CONTROLLED DEVICE	45Q DEEP BOX WITH SINGLE GANG MUD				
M	MONITOR MODULE	SIGA-CT1	INSTALL WITHIN 4" OF INTERCEPTION	4SQ DEEP BOX WITH SINGLE GANG MUD				
C	SYNC MODULE	SIGA-CC1S	INSTALL INSIDE (BPS) BOOSTER POWER SUPPLY	NOT APPLICABLE				
3	DUCT DETECTOR	SIGA-SD	MOUNT INSIDE UNIT AND 2" ON BENDS	NOT APPLICABLE				
Š	WALL MOUNT SPEAKER/STROBE	G4HFRF-S7VMC	MOUNT 82" A.F.F. TO BOTTOM OF BOX	45Q DEEP BOX NO MUD RING - FLUSH				
Š	WALL MOUNT SPEAKER ONLY	G4HFWF-S7	MOUNT 82" A.F.F. TO BOTTOM OF BOX	4SQ DEEP BOX NO MUD RING - FLUSH				
НX	WALL MOUNT STROBE ONLY	G1F-VM	MOUNT WITHIN 1FT OF DRAWING	4SQ DEEP BOX NO MUD RING - FLUSH				
DH	DOOR HOLDER	1508-AQN5	MOUNT WITHIN 1FT OF DRAWING	4SQ DEEP BOX NO MUD RING - FLUSH				
RTS	REMOTE TEST SWITCH	SIGA-TRE	MOUNT IN ACCESSIBLE LOCATION NEAR DUCT DET.	45Q DEEP BOX WITH SINGLE GANG MUD				
WE.	WATERFLOW SWITCH		BY OTHERS	NOT APPLICABLE				
183	TAMPER SWITCH		BY OTHERS	NOT APPLICABLE				
DIA	POST INDICATOR VALVE		BY OTHERS	NOT APPLICABLE				

	CIRCUIT IDENTIFIERS						
CABLE TAG	CATEGORY	CABLE TYPE					
A	SLC CKT	16-2 FPLR					
В	NAC CKT	14-2 FPLR					
C	SPEAKER CKT	16-2 OAS FPLR					
D	AUX. POWER	14-2 FPLR					
E	485 NETWORK	18-4 FPLR					
F	CLASS N CKT	CAT6 CMP					

FIRE ALARM GENERAL NOTES

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 1. FADE PIRE ALARM CONTROL PAREL IS EXISTING.

 2. ALL DEVICES SHOWN IN BLACK ARE EXISTING AND TO REMAIN, ALL DEVICES SHOWN IN RED ARE NEW AND TO BE INSTALLEDIADDED TO THE EXISTING SYSTEM.

 3. INSTALL AND INTEGRATE NEW BYES BOOSTER POWER SUPPLY USING MODULE INTO EXISTING PIRE ALARM

 4. INSTALL AND INTEGRATE NEW AMPLIERS.

 5. ALL CONDUIT TO BE? EMIT MINIMUM AND TO BE PAINTED IN EXPOSED AREAS.

 6. INSTALL CANDUIT ALCESSIBLE CERLING AT ALL POSSIBLE AND AVOID SURFACE MOUNTED CONDUIT.

 7. INCTALL FIELDS DEVICES WITHIN 1 FT SHOWN ON FLOOR RESEARCH AND ALL BYES SHALL BE DEDICATED FROM THE NEAREST PANEL PROVIDE BREAKLOCKOUT.

FIRE ALARM KEY NOTES

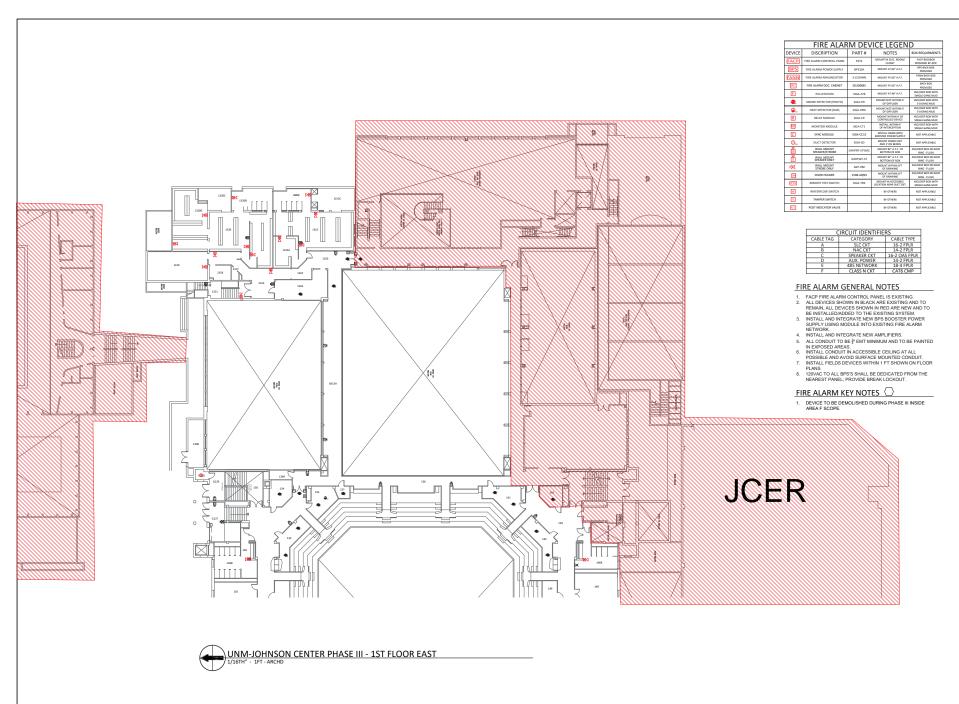
DEVICE TO BE DEMOLISHED DURING PHASE III INSIDE AREA F SCOPE.

University of New Mexico Johnson Center 200Cornell Dr. NE Albuquerque, NM 87131 FIRE ALARM FLOOR PLAN - UPGRADE PHASE III

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APIC Solutions INC. 5550 Midway Park Place Albuquerque, NM 87109 Phone: (505) 345-1381 Fax: (505) 345-1365 WWW anicom COM

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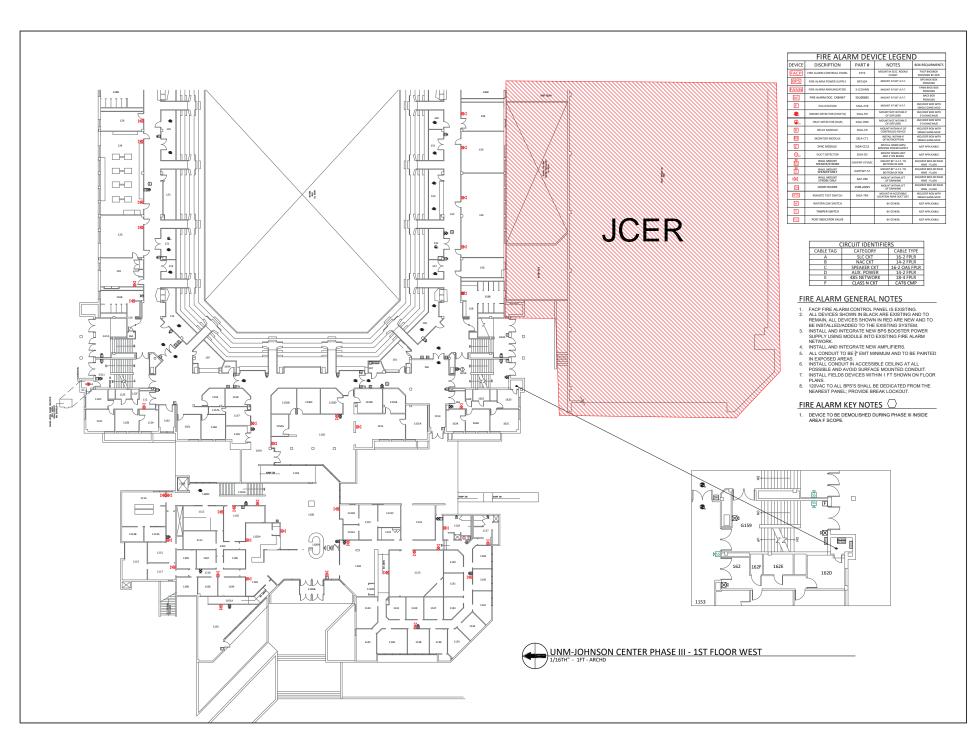


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University of New Mexico Johnson Center 200Cornell Dr. NE Albuquerque, NM 87131 FIRE ALARM FLOOR PLAN - UPGRADE PHASE III

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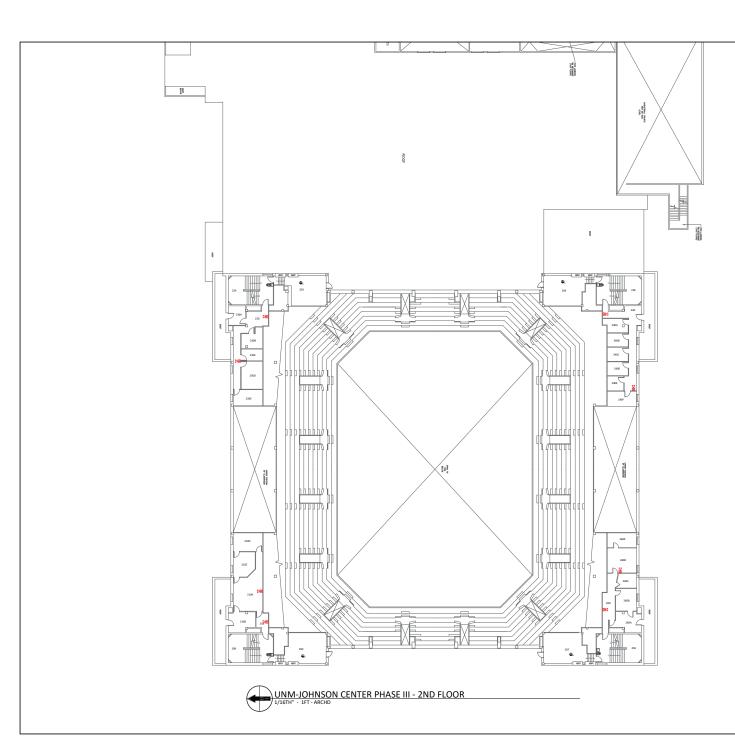




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	FIRE ALARM DEVICE LEGEND						
DEVICE	DISCRIPTION	PART#	NOTES	BOX REQUIRMENTS			
FACP	FIRE ALARM CONTROLL PANEL	EST3	MOUNT IN ELEC. ROOM/ CLOSET	FACP BACKBOX PROVIDED BY ARIC			
BPS	FIRE ALARM POWER SUPPLY	BPS20A	MOUNT AT 60" A.F.F.	BPS BACK BOX PROVIDED			
FANN	FIRE ALARM ANNUNCIATOR	3-LCDANN	MOUNT AT 60° A.F.F.	FANN BACK BOX PROVIDED			
DC	FIRE ALARM DOC. CABINET	SSU00685	MOUNT AT 60° A.F.F.	BACK BOX PROVIDED			
F	PULLSTATION	51GA-278	MOUNT AT 48" A.F.F.	45Q DEEP BOX WITH SINGLE GANG MUD			
	SMOKE DETECTOR (PHOTO)	SIGA-PD	MOUNT NOT WITHIN 3' OF DIFFUSER	45Q DEEP BOX WITH 3-0 GANG MUD			
Φ.,	HEAT DETECTOR (RoR)	SIGA-HRD	MOUNT NOT WITHIN 3' OF DIFFUSER	4SQ DEEP BOX WITH 3-0 GANG MUD			
R	RELAY MODULE	SIGA-CR	MOUNT WITHIN IF OF CONTROLLED DEVICE	45Q DEEP BOX WITH SINGLE GANG MUD			
M	MONITOR MODULE	SIGA-CT1	INSTALL WITHIN 4" OF INTERCEPTION	45Q DEEP BOX WITH SINGLE GANG MUD			
C	SYNC MODULE	SIGA-CC1S	INSTALL INSIDE (BPS) BOOSTER POWER SUPPLY	NOT APPLICABLE			
3	DUCT DETECTOR	SIGA-SD	MOUNT INSIDE UNIT AND 2" ON BENDS	NOT APPLICABLE			
Š	WALL MOUNT SPEAKER/STROBE	G4HFRF-S7VMC	MOUNT 82" A.F.F. TO BOTTOM OF BOX	45Q DEEP BOX NO MU RING - FLUSH			
Š	WALL MOUNT SPEAKER ONLY	G4HFWF-S7	MOUNT 82" A.F.F. TO BOTTOM OF BOX	45Q DEEP BOX NO MU RING - FLUSH			
ΗX	WALL MOUNT STROBE ONLY	G1F-VM	MOUNT WITHIN 1FT OF DRAWING	45Q DEEP BOX NO MU RING - FLUSH			
DH	DOOR HOLDER	1508-AQN5	MOUNT WITHIN 1FT OF DRAWING	45Q DEEP BOX NO MU RING - FLUSH			
RTS	REMOTE TEST SWITCH	SIGA-TRE	MOUNT IN ACCESSIBLE LOCATION NEAR DUCT DET.	45Q DEEP BOX WITH SINGLE GANG MUD			
WE.	WATERFLOW SWITCH		BY OTHERS	NOT APPLICABLE			
12	TAMPER SWITCH		BY OTHERS	NOT APPLICABLE			
PIN	POST INDICATOR VALVE		BY OTHERS	NOT APPLICABLE			

	CIRCUIT IDENTIFIE	RS
CABLE TAG	CATEGORY	CABLE TYPE
A	SLC CKT	16-2 FPLR
В	NAC CKT	14-2 FPLR
С	SPEAKER CKT	16-2 OAS FPLR
D	AUX. POWER	14-2 FPLR
E	485 NETWORK	18-4 FPLR
F	CLASS N CKT	CAT6 CMP

FIRE ALARM GENERAL NOTES

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 1. FAOP FIRE ALARM CONTROL PANEL IS EXISTING.

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FIRE ALARM KEY NOTES

DEVICE TO BE DEMOLISHED DURING PHASE III INSIDE AREA F SCOPE.

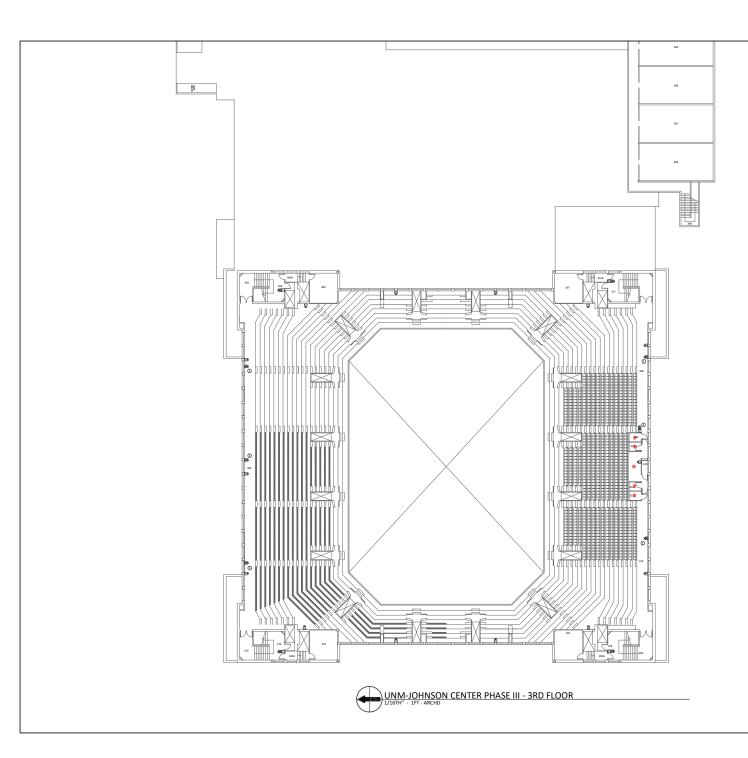




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	FIRE ALAF	RM DEV	ICE LEGEN	D
DEVICE	DISCRIPTION	PART#	NOTES	BOX REQUIRMENTS
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FANN	FIRE ALARM ANNUNCIATOR	3-LCDANN	MOUNT AT 60° A.F.F.	FANN BACK BOX PROVIDED
DC	FIRE ALARM DOC. CABINET	SSU00685	MOUNT AT 60° A.F.F.	BACK BOX PROVIDED
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Š	WALL MOUNT SPEAKER ONLY	G4HFWF-S7	MOUNT 82" A.F.F. TO BOTTOM OF BOX	4SQ DEEP BOX NO MUD RING - FLUSH
ΗX	WALL MOUNT STROBE ONLY	G1F-VM	MOUNT WITHIN 1FT OF DRAWING	4SQ DEEP BOX NO MUD RING - FLUSH
DH	DOOR HOLDER	1508-AQN5	MOUNT WITHIN 1FT OF DRAWING	4SQ DEEP BOX NO MUD RING - FLUSH
RTS	REMOTE TEST SWITCH	SIGA-TRE	MOUNT IN ACCESSIBLE LOCATION NEAR DUCT DET.	45Q DEEP BOX WITH SINGLE GANG MUD
uil.	WATERFLOW SWITCH		BY OTHERS	NOT APPLICABLE
123	TAMPER SWITCH		BY OTHERS	NOT APPLICABLE
9.19	POST INDICATOR VALVE		BY OTHERS	NOT APPLICABLE

IRCUIT IDENTIFIE	RS
CATEGORY	CABLE TYPE
SLC CKT	16-2 FPLR
NAC CKT	14-2 FPLR
SPEAKER CKT	16-2 OAS FPLR
AUX. POWER	14-2 FPLR
485 NETWORK	18-4 FPLR
CLASS N CKT	CAT6 CMP
	CATEGORY SLC CKT NAC CKT SPEAKER CKT AUX. POWER 485 NETWORK

FIRE ALARM GENERAL NOTES

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 1. FACP FIRE ALARM CONTROL PANEL IS EXISTING.

 2. ALL DEVICES SHOWN IN BLACK ARE EXISTING AND TO REMAIN, ALL DEVICES SHOWN IN RED ARE NEW AND TO BE INSTALLEDADED TO THE EXISTING SYSTEM.

 3. INSTALL AND INTEGRATE NEW BYES BOOSTER POWER SUPPLY USING MODULE INTO EXISTING FIRE ALARM.

 4. INSTALL AND INTEGRATE NEW AMPLIFIERS.

 5. ALL CONDUIT TO BE? EMT MINIMUM AND TO BE PAINTED IN EXPOSED AREAS.

 6. INSTALL CANDUIT AN ACCESSIBLE CEILING AT ALL POSSIBLE AND AVOID SURFACE MOUNTED CONDUIT.

 7. INCTALL FIELDS DEVICES WITHIN 1 FT FROWN ON FLOOR ACCESSIBLE OF THE OWN ON FLOOR ACCESSIBLE ACCESSIB

FIRE ALARM KEY NOTES

DEVICE TO BE DEMOLISHED DURING PHASE III INSIDE AREA F SCOPE.



APIC Solutions, Inc ENGINEERS STAMP

University of New Mexico Johnson Center 200Cornell Dr. NE Albuquerque, NM 87131 FIRE ALARM FLOOR PLAN - UPGRADE PHASE III

APIC Solutions INC. 5550 Midway Park Place Albuquerque, NM 87109 Phone: (505) 345-1381 Fax: (505) 345-1365 WWW.apicnm.COM

- 1								
١	Co	Contractors License#: 373987						
١	No°	Date	Revision/Remark			Ву		
١	1	04/01/19	Fire Alarm Plan			CJM		
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TAB 7

Action Item 7

Recommendations for Consent Agenda Items on Full Board of Regents' Agenda

* Recommenda	tions for Conse	nt Agenda Ite	ems on full Be	oard of Regen	ıts' Ager

TAB 8

Information Item 8

FY 21 Budget Leadership Team Update



FY 21 BLT MILESTONE TIMELINE

Sept. 2019 Oct. 2019 Nov. 2019 Dec. 2019 Jan. 2020 Feb. 2020 | Mar. 2020 10/31-FY20 Budget 2/7-Preliminary BLT Budget Shortfall and FY 21 Recommendation (Friday) 12/10-Provost, Budget Shortfall President, and SVP 2/20- NM Legislative Session Discussion Prioritize/Finalize Ends FY 21 Financial Planning 2/21-Final BLT Budget Documents due to Recommendation (Friday) **OPBA** 2/27-BLT Budget Recommendation Presentation to President Stokes 9/9-Call for FY 21 1/16-FY 21 VP 3/2-FY 21 President's 11/8-FY 21 Financial Financial Planning **Funding Request** Planning Document Document including Presentations BOR F&F

Differential Tuition Requests

9/19- Fall Enrollment Census and Tuition and Fee Projections August month end and FY20 **Budget Shortfall Pullback Discussion**

and Final Differential Tuition Requests due to Provost and OPBA

11/14- FY 21 SFRB Recommendation Presentation to BLT 1/21- NM Legislative Session Begins

1/23-Final Subcommittee Recommendation presentations to BLT Budget Recommendation to

3/9-FY 21 President's Budget Recommendation to Full BOR

3/11- Governor Veto Deadline

TAB 9

Information Item 9

UNM Medical Plan Update and FY 2021 Cost Projections



UNM MEDICAL PLAN UPDATE AND FY 2021 PREMIUMS
PRESENTED TO FINANCE AND FACILITIES COMMITTEE
FEBRUARY 11, 2020

PREPARED BY JOEY EVANS, DIRECTOR, UNIVERSITY BENEFITS

Background & Context

UNM administers medical benefits for approximately 6,500 employees and pre-65 retirees (over 12,500 lives) according to principles established as part of our benefit's strategic plan.

- Offer health benefits that attract and retain the diverse faculty and staff with meaningful choices
- Leverage and maximize HSC capabilities
- Promote personal health responsibility
- Educate and communicate
- Continue to be good stewards of UNM resources

UNM has self-insured these employee and pre-65 retiree benefits since FY2010 and maintains an adequate reserve in accordance with Regent Policy 7.14.



UNM Medical Plan Choices & Pharmacy Benefit Manager (PBM)

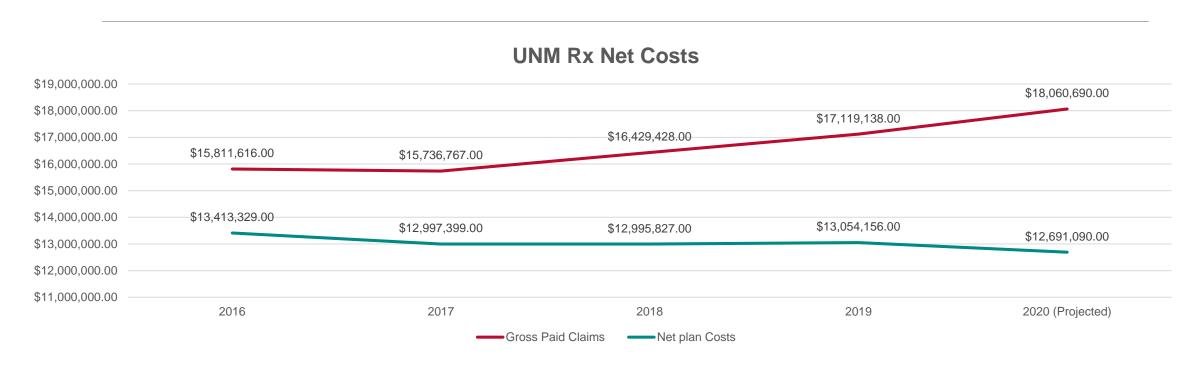
- ☐ UNM LoboHealth Administered by Blue Cross Blue Shield New Mexico (BCBS)
 - Combination of 2 plans in FY 2020: Former UNM Team Health and BCBS populations
- Presbyterian Health Plan
 - Option for employees who choose to receive their care primarily from Presbyterian providers and facilities
- □ Express Scripts is the Pharmacy Benefit Manager (PBM) for both plans
 - UNM participation in the Aon Rx Coalition since FY 2016

Enrollment Break Down:

Plan	Active Employees	Active Dependents	Retirees	Retiree Dependents	Affiliate Employees	Affiliate Dependents	Total Lives
UNM LoboHealth (BCBS)	4,615	4,427	373	219	345	266	10,245
Presbyterian Health Plan	1,031	1,028	138	96	66	41	2,400
Grand Total	5,646	5,455	511	315	411	307	12,645



FY 2016 – FY 2020 Net Rx Costs



Even though Rx costs have been increasing, net cost has remained flat due to aggressive manufacturer rebate contracts



Summary – FY 2021 Cost Increases

Average annual cost increase for UN	■ Average annual cost increase for UNM since FY2010:			
☐ National average over the same time	4.6%			
☐ Trend Savings Since FY 2011:		\$33 Million		
 FY 2021 Projected Funding Require Projected Medical & Rx Net Claims: Admin. Fees & Stop Loss 	d: \$72,111,057 \$5,463,257	\$77,574,314		
 FY2021 cost increase: Total \$ Increase to Employer (63%) Total \$ Increase to Main Pooled I&G 	\$3.6 Million ~\$2.3 Million ~\$747,822	4.9%		

Cost increases are primarily attributable to increased utilization



FY 2021 Cost Increase by Funding Source

Campus	Pooled I&G	Self Supporting I&G	Non-I&G	Grand Total
Main	\$747,822	\$21,826	\$472,649	\$1,242,297
HSC	\$255,579	\$12,786	\$683,493	\$951,859
Branches	\$72,037	\$2,706	\$2,353	\$77,095
Grand Total	\$1,075,438	\$37,318	\$1,158,495	\$2,271,251

Non-I&G increase amounts include Pre-65 Retiree costs that are funded by the Misc. Fringe Pool



FY 2021 Full-Time Employee Cost

Salary Tier/Coverage Level	UNM LoboHealth Current Monthly Premium	Number of Employees	FY 2021 LoboHealth Premium	FY 2021 LoboHealth Difference	Presbyterian Health Plan Current Monthly Premium	Number of Employees	FY 2021 Presbyterian Premium	FY 2021 Presbyterian Difference
	Salary L	ess Than \$35,0	000			Salary Less	Than \$35,000	
Employee Only	\$105.40	323	\$110.56	\$5.16	\$133.60	78	\$140.15	\$6.55
Employee + Spouse	\$216.20	60	\$226.79	\$10.59	\$274.60	23	\$288.06	\$13.46
Employee + Child(ren)	\$195.20	27	\$204.76	\$9.56	\$247.80	12	\$259.94	\$12.14
Employee + Family	\$306.80	37	\$321.83	\$15.03	\$389.60	12	\$408.69	\$19.09
	Salary Betw	een \$35K and \$	649,999			Salary Between	\$35K and \$49,999	
Employee Only	\$158.10	710	\$165.85	\$7.75	\$200.40	135	\$210.22	\$9.82
Employee + Spouse	\$324.30	146	\$340.19	\$15.89	\$411.90	33	\$432.08	\$20.18
Employee + Child(ren)	\$292.80	96	\$307.15	\$14.35	\$371.70	20	\$389.91	\$18.21
Employee + Family	\$460.20	116	\$482.75	\$22.55	\$584.40	32	\$613.04	\$28.64
	Salary \$	550,000 and Abo	ove			Salary \$50,0	00 and Above	
Employee Only	\$210.80	1,317	\$221.13	\$10.33	\$267.20	272	\$280.29	\$13.09
Employee + Spouse	\$432.40	468	\$453.59	\$21.19	\$549.20	124	\$576.11	\$26.91
Employee + Child(ren)	\$390.40	336	\$409.53	\$19.13	\$495.60	71	\$519.88	\$24.28
Employee + Family	\$613.60	802	\$643.67	\$30.07	\$779.20	179	\$817.38	\$38.18



Part-Time Salary Tier Changes

- UNM currently contributes toward the overall premium based on salary and FTE
- ☐ This past fall, HR and OUC conducted an analysis of NMSA 10-7-4, the statute that governs employer contribution levels to health benefits
- ☐ Analysis revealed that per statute, contribution levels are based on salary alone and FTE is not a factor
- ☐ Change to part-time employee contribution rates ensures compliance with statute and is more favorable to employees
- ☐ Currently affects 217 part-time employees enrolled in the medical plan, 109 faculty and 108 staff

Part-Time Salary Tier Cost Increase by Funding Source:

Campus	Pooled I&G	Non-I&G	Grand Total
Main	\$114,542	\$107,552	\$222,094
HSC	\$66,643	\$251,882	\$318,525
Branches	\$16,185	\$3,686	\$19,871
Grand Total	\$197,369	\$363,121	\$560,490



TAB 10

Information Item 10

UNM Foundation Budget and Investment Performance Report



Fundraising Performance Report

FY 19/20, December 31, 2019

	VSE Standards			
Changing Worlds 2020 Campaign	Campaign to Date	GOAL	% OF GOAL	To Date
Gift Commitments	\$ 1,168,234,199	\$1,000,000,000	116.8%	895,243,448
- Cash/Cash Equivalents	681,984,910	N/A	N/A	N/A
- In-Kind	106,934,681	N/A	N/A	N/A
- Pledges	111,876,133	N/A	N/A	N/A
- Testamentary	253,588,618	N/A	N/A	N/A
Pledges Due	17,986,618	N/A	N/A	N/A
Testamentary Gifts Due	217,642,677	N/A	N/A	N/A

Council for Advancement and Support of Education (CASE) reporting is on an "accrual basis" and Voluntary Support of Education (VSE) reporting is on a "cash basis".

Gift Commitments (Fiscal Year)	This Quarter	FY 19/20	GOAL	FY 18/19
Main Campus				
- Cash/Cash Equivalents	\$ 3,982,443	\$ 5,955,980	N/A	\$ 10,328,319
- In-Kind	\$ 194,889	\$ 499,773	N/A	9,007,860
- Pledges	\$ 161,500	\$ 354,000	N/A	1,193,847
- Testamentary	\$ 2,997,597	\$ 13,448,247	N/A	18,385,787
Sub-Total	\$ 7,336,429	\$ 20,258,000	\$ 22,500,000	\$ 38,915,813
HSC				
- Cash/Cash Equivalents	\$ 10,133,176	\$ 13,761,744	N/A	\$ 21,013,946
- In-Kind	\$ 2,198	\$ 57,893	N/A	521,853
- Pledges	\$ 316,500	\$ 358,500	N/A	1,228,183
- Testamentary	\$ 151,940	\$ 5,001,940	N/A	17,742,773
Sub-Total	\$ 10,603,814	\$ 19,180,077	\$ 26,125,000	\$ 40,506,755
Athletics				
- Cash/Cash Equivalents	\$ 367,172	\$ 1,315,143	N/A	\$ 3,312,334
- In-Kind	\$ 5,461	\$ 16,508	N/A	1,542,308
- Pledges	\$ -	\$ -	N/A	-
- Testamentary	\$ 42,597	\$ 42,597	N/A	-
Sub-Total	\$ 415,230	\$ 1,374,248	\$ 6,500,000	\$ 4,854,642
Other Campus Units *				
- Cash/Cash Equivalents	\$ 4,286,517	\$ 8,047,040	N/A	\$ 15,528,556
- In-Kind	\$ 17,985	\$ 23,185	N/A	222,335
- Pledges	\$ 25,000	\$ 25,000	N/A	115,139
- Testamentary	\$ 1,285,471	\$ 3,302,221	N/A	1,035,000
Sub-Total Sub-Total	\$ 5,614,973	\$ 11,397,446	\$ 24,875,000	\$ 16,901,030
Total	\$ 23,970,446	\$ 52,209,771	\$ 80,000,000	\$ 101,178,240

^{*} Other campus units include KNME, KUNM, UNM Branch Campuses, President's Office, Provost's Office, Enrollment Services, Student Affairs and numerous other units not classified as main campus, HSC or athletics.

Gift Destinations	Th	nis Quarter	FY 19/20	FY 18/19	FY 17/18
UNM Foundation	\$	17,529,770	\$ 39,125,949	\$ 61,049,649	\$ 55,924,911
Reported Gifts *	\$	6,440,679	\$ 13,083,825	\$ 40,128,593	\$ 31,307,523
Total	\$	23,970,449	\$ 52,209,774	\$ 101,178,242	\$ 87,232,434

^{*} Reported Gifts = gifts made directly to KNME, KUNM, Lobo Club, and OVPR, but reported by UNM Foundation per MOA.



Fundraising Performance Report

FY 19/20, December 31, 2019

Gift Commitments (Fiscal Year)	FY 19/20	FY 18/19	FY 17/18
Gifts for UNM's Current Use			
Cash/Cash Equivalents	\$ 23,183,666	\$ 41,082,747	\$ 42,137,056
In Kind	\$ 597,359	\$ 11,294,356	\$ 6,921,373
Total Gifts for UNM's Current Use	\$ 23,781,025	\$ 52,377,103	\$ 49,058,429
Gifts for UNM's Future			
Cash/Cash Equivalents to the Endowment	\$ 5,896,241	\$ 9,100,408	\$ 15,136,941
Pledges	\$ 737,500	\$ 2,537,169	\$ 3,624,524
Testamentary Gifts	\$ 21,795,005	\$ 37,163,560	\$ 19,412,540
Total Gifts for UNM's Future	\$ 28,428,746	\$ 48,801,137	\$ 38,174,005
Total Gift Commitments	\$ 52,209,771	\$ 101,178,240	\$ 87,232,434

Pledges and Testamentary Gifts due	FY 19/20	FY 18/19	FY 17/18
Beginning Balance Pledges Receivable	\$ 19,822,964	\$ 22,466,967	26,190,269
Add: New Pledges	\$ 737,500	\$ 2,524,668	3,624,524
Less: Pledge Payments	\$ (2,421,300)	\$ (4,762,001)	\$ (5,937,750)
Less: Pledges Cancelled/Modified/Written Off	\$ (152,546)	\$ (406,670)	(1,410,076)
Ending Balance Pledges Receivable	\$ 17,986,618	\$ 19,822,964	\$ 22,466,967
Testamentary Pledges Due	\$ 211,893,050	\$ 189,543,072	170,929,427
Total Pledges and Testamentary Gifts Due	\$ 229,879,668	\$ 209,366,036	\$ 193,396,394

Performance Measures	T	his Quarter	FY 19/20	FY 18/19	FY 17/18
Gift Commitment Income	\$	23,970,446	\$ 52,209,771	\$ 101,178,240	\$ 87,232,434
# of Gifts		6,877	12,883	27,719	29,908
# of Donors		3,571	5,254	9,482	11,127

Efficiency Measures	FY 19/20	FY 18/19	FY 17/18	FY 16/17
Cost per Dollar Raised *	\$0.12	\$0.13	\$0.13	\$0.13

^{*} Compares UNM Foundation budget expenditures to gift commitments.

Consolidated Investment Fund - Investment Performance

FY 19/20, December 31, 2019

Investment Performance Results	N	Market Value	1-Year	3-Year	5-year	10-Year
FY 19/20, December 31, 2019	\$	474,993,207	14.1%	7.9%	5.6%	7.3%
Custom Benchmark *			15.2%	8.7%	6.4%	7.2%
FY 18/19 (June 30, 2019)	\$	459,892,351	4.2%	8.0%	4.6%	8.0%
Custom Benchmark *			5.1%	8.6%	5.1%	8.0%
NACUBO/Commonfund **			N/A	N/A	N/A	N/A

^{*} Custom Benchmark is a blended benchmark consisting of indices for all asset classes.

^{**} NACUBO/Commonfund Endowment Study (\$101 million to \$500 million)



Consolidated Investment Fund - Asset Allocation

FY 19/20, December 31, 2019

Investment Class	Current Allocation	Target Allocation	Investment Policy Ranges
Domestic Equity	25.1%	23.5%	10% - 50%
International Equity	22.5%	19.5%	10% - 40%
Fixed Income/Cash	16.1%	14.0%	10% - 50%
Real Assets	5.0%	8.0%	0% - 15%
Hedge Funds	18.1%	20.0%	0% - 20%
Private Investments	13.4%	15.0%	0% - 20%

Consolidated Investment Fund - Spending Distribution

FY 19/20, December 31, 2019

	FY 19/20	FY 18/19
	Approved	Approved
CIF Spending Distribution	Distribution	Distribution
Endowment Spending Distribution	\$ 16,500,000	\$ 16,000,000

Consolidated Investment Fund - Development Funding Allocation

FY 19/20, December 31, 2019

		Dev Funding	Total Budget	% Overall
Development Funding Allocation	%	Allocation	Expenditures	Budget
FY 19/20	1.85%	\$3,425,308	\$6,315,551	54%
FY 18/19	1.85%	\$6,780,877	\$12,694,362	53%
FY 17/18	1.85%	\$6,613,827	\$11,691,159	57%
FY 16/17	1.85%	\$6,459,282	\$11,630,778	56%
FY 15/16	1.60%	\$5,604,448	\$11,498,151	49%

UNM Foundation Budget vs. Actual

FY 19/20, December 31, 2019

Sources of Budget	Budget	FY 19/20	% of Budget	Projected
UNM Contract Revenue	\$ 5,280,804	\$ 2,614,013	40.7%	\$ 5,231,109
Development Funding Allocation	6,867,864	3,425,308	52.9%	6,900,499
Short-Term Investment Income	630,000	310,819	4.9%	630,000
Unrestricted Gifts & Other Revenue	195,000	131,184	1.5%	195,000
Total	12,973,668	6,481,324	100.0%	12,956,608

Uses of Budget	Budget	FY 19/20	% of Budget	Projected
Salaries/Fringe Benefits	\$ 10,048,284	\$ 4,600,957	77.0%	\$ 9,562,553
Operating Expenditures	2,997,224	1,714,594	23.0%	3,304,224
Total	13,045,508	6,315,551	100.0%	12,866,777

Reserve Balances	Budget	FY 19/20	Projected
Surplus/(Deficit) from Operations	\$ (71,840) \$	165,773	\$ 89,831
Beginning Reserve Balances	2,275,290	2,275,290	2,275,290
Ending Reserve Balances	2,203,450	2,441,063	2,365,121

Revisions to Reports Approved by Board of Regents March 2012 September 2012



Regents' Endowment

In June 1983, the University of New Mexico Board of Regents established the Regents Endowment with \$622,315. An additional \$9,884,518 was added to the endowment from the sale of University land in fiscal years:

1988/89: \$1,723,724

In 2006, the University of New Mexico Board of Regents sold the University's Mesa Del Sol property for \$8,045,923 and deposited the proceeds in the Regents Endowment.

The Regents Endowment is a "quasi endowment" which is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund. The endowment corpus and any annual spending distributions from the endowment to the University may be used at its discretion.

The Board of Regents initially designated the monies for recruitment and retention of outstanding faculty, student merit-based scholarship programs and to develop University owned real estate. In 2005, the Board of Regents approved Regents' Policy 7.19 that expanded the use of monies. The University has historically designated the monies to scholarships, professorships, lectureships, fellowships, study abroad programs, minority faculty hiring, the President's Advancement Fund, and tuition assistance programs.

Market Value (at 12/31/2019)	:	\$26,399,629	
CIF Investment Performance:	1-Year 3-Year	14.1% 7.9%	
	10-Year	7.3%	
Spending Distributions:	2015/16	\$1,090,803	
(5-year History)	2016/17 2017/18	\$959,775 \$964,646	
	2018/19 2019/20	\$939,572 \$917,053	
Withdrawals from Corpus: (Approved by Regents)	2005/06 2005/06 2008/09 2012/13 2014/15 2016/17 2017/18 2018/19 2019/20 2019/20	\$2,000,000 ASM Student Investment Fund \$1,888,233 Purchase Properties \$880,525 Regents Scholarship \$1,100,000 Baseball Field \$761,918 Innovate ABQ \$1,000,000 UNM Branding Campaign \$814,207 UNM Athletics Funding \$798,039 UNM Athletics Funding \$650,000 Grand Challenges (approved) \$350,000 Enrollment Management Initiatives (approved)	red)



Winrock Land Sale Endowment

In November 2001, the University of New Mexico Board of Regents established the Winrock Land Sale Endowment with \$25 million in proceeds from the sale of the Winrock Shopping Center property.

The Winrock Land Sale Endowment is a "quasi endowment" which is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund. The endowment corpus and any annual spending distributions from the endowment to the University may be used at the Regents' discretion.

The University has historically designated the monies to national merit scholarships, need-based financial aid, faculty retention, graduate fellowships and travel grants, capital improvements. To date, over \$19 million has been distributed from the endowment for these programs.

Market Value (at 12/31/20	\$29,793,860	
CIF Investment Performand	ce: 1-Year 3-Year 10-Year	14.1% 7.9% 7.3%
Spending Distributions: (5-year History)	2015/16 2016/17 2017/18 2018/19 2019/20	\$1,115,644 \$1,019,950 \$1,024,422 \$1,027,828 \$1,034,960



Hugh B. and Helen K. Woodward Endowment

In 1982, the University of New Mexico Board of Regents established the Hugh B. and Helen K. Woodward Endowment to receive and manage distributions to the University from the Woodward Trust.

The University receives 45% of the annual net income from the Woodward Trust administered by the Sandia Foundation, a Hugh and Helen Woodward Charity, in accordance with the will of Hugh B. Woodward. These annual distributions (approximately \$1.4 million annually) from the Sandia Foundation are deposited in the Hugh B. and Helen K. Woodward Endowment.

The Hugh B. and Helen K. Woodward Endowment is co-invested along with other University and UNM Foundation endowments in the Consolidated Investment Fund

The Last Will and Testament of Mr. Woodward stated:

It is my hope and wish, but I do not require, that a substantial portion of the annual net income shall be used by the Regents of the University of New Mexico: (1) to financially assist deserving students to begin and complete their college education, (2) to establish and maintain scholastic awards, grants scholarships and prizes to be conferred upon individual students, including students in the School of Law and the School of Medicine, when established, in recognition of achievement and usefulness to said university and to its student body, and (3) to supplement regular salaries of the Dean of the School of Law and any deserving full professor of said school and the Dean of the School of Medicine and any deserving full professor of said school devoting full time to his professional employment. No more than Six Thousand Dollars (\$6,000.00) of the moneys passing to the Regents of the University of New Mexico annually shall be utilized to supplement the salaries as provided in subpart (3) of this paragraph.

\$56,304,706

CIF Investment Performance:	1-Year 3-Year 10-Year	14.1% 7.9% 7.3%
Spending Distributions: (5-year History)	2015/16 2016/17 2017/18 2018/19 2019/20	\$2,124,491 \$2,053,266 \$2,146,914 \$2,236,177 \$2,330,920

Market Value (at 12/31/2019):

The FY2019/20 endowment distribution was used for Regents' merit scholarships, presidential scholarships, UNM scholars and national merit scholarships.