May 5, 2020
12:30 p.m.
VIRTUAL MEETING
**Action Item 1**
Call to Order, Confirmation of a Quorum, and Adoption of Agenda
The University of New Mexico  
Board of Regents’ Finance and Facilities Committee  
AGENDA  
Held Virtually  
May 5, 2020, 12:30 p.m.

ACTION ITEMS:

1. Call to Order, Confirmation of a Quorum, and Adoption of Agenda

2. Approval of Finance and Facilities Committee Meeting Summary from March 2, 2020

3. Approval of Disposition of Surplus Property for February and March 2020  
   (Presenter: Bruce Cherrin, Chief Procurement Officer, Purchasing Department)

4. Approval of UNM Foundation Recommendation for Consolidated Investment Fund Consultant  
   (Presenter: Paul Cassidy, UNMF Trustee & Investment RFP Sub-Committee Chair, Kenny Stansbury, UNMF CFO, and Bruce Cherrin, Chief Procurement Officer, Purchasing Department)

   (Presenter: Elizabeth Metzger, University Controller)

6. Approval of 3rd Quarter Athletics’ Enhanced Fiscal Oversight Program Report and Certification through March 31, 2020 and 3rd Quarter Information on Athletics’ Report by Sport through March 31, 2020  
   (Presenters: Eddie Nunez, Dir., Athletics and Nicole Dopson, Dir., Financial Operations, Provost’s Office)

7. Approval of STC.UNM Items:  
   a. Appointments to the STC.UNM Board of Directors  
   b. Name Change for STC.UNM  
      (Presenter: Elizabeth Kuutila, CEO & Chief Economic Development Officer, STC.UNM)

8. Approval of Project Construction:  
   a. Redondo Court Parking and Circulation Project  
   b. UNM – Taos: College Pathways to Careers Center  
   c. UNM – Valencia: Infrastructure Project  
      (Presenter: Lisa Marbury, Exec. Dir., ISS)

9. Approval of Capital Outlay Submission to the Higher Education Department:  
   a. Capital Outlay Request Package for FY 2020-21  
   b. Five Year Capital Plans, Detailing Projects Which Will Construct and/or Significantly Improve and Renew Numerous Facilities on The University of New Mexico Campuses  
      (Presenters: Teresa Costantinidis, SVP for Finance & Admin. and James Holloway, EVP for Academic Affairs and Provost)

10. Recommendations for Consent Agenda Items on Full Board of Regents’ Agenda  
    (Sandra Begay, Chair, Regents’ Finance & Facilities Committee)

INFORMATION ITEMS:

11. Results of Advanced Refunding of UNM Series 2012 Bonds  
    (Presenter: Vahid Staples, Budget Officer, OPBA)

COMMENTS:

- Open for Comments

EXECUTIVE SESSION:

- None
Action Item 2
Approval of Finance and Facilities Committee Meeting Summary from March 2, 2020
Committee Members Present: Regent Sandra Begay, Regent Doug Brown, and Regent Rob Schwartz

Administration Present: Garnett Stokes, University President, and Teresa Costantinidis, Senior Vice President for Finance and Administration (SVPF&A)

Presenters in Attendance: Bruce Cherrin, Purchasing; Elizabeth Kuuttila, STC.UNM; James Holloway, Academic Affairs; Norma Allen, OPBA; Dr. Alice Letteny, UNM-Valencia; and Adam Biederwolf, ASUNM.

ACTION ITEMS:

1. Call to Order, Confirmation of a Quorum, and Adoption of Agenda. Regent Begay called the meeting to order at 12:30 p.m. in Scholes Hall, Roberts Room, and confirmed that a quorum was established. Regent Schwartz moved to adopt the agenda and Regent Brown seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

2. Approval of Finance and Facilities Committee Meeting Summary from February 11, 2020. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

3. Approval of Disposition of Surplus Property for December 2019 and January 2020. Bruce Cherrin gave the presentation. Regents’ approval was requested for the disposition of surplus property for December 2019 and January 2020. Items listed in the E-Book are obsolete or beyond repair. The detailed report is in the E-book. Regent Schwartz moved to approve and Regent Brown seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

4. Approval of Contract for UNM Print Management. Bruce Cherrin gave the presentation. Regents’ approval was requested for the UNM Print Management contract. There were 10 respondents, and the committee recommended awarding the contract to Document Solutions, Inc., Pacific Office Automation, Inc., RICOH USA, and Southwest Office Solutions, Inc. The agreements will be effective March 22, 2020 through March 31, 2030 with an approximate annual cost of $450K to $950K. The detailed report is in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

5. Approval of Reappointments and Appointment to the STC.UNM Board of Directors. Elizabeth Kuuttila gave the presentation. Regents’ approval was requested for the reappointment of two members of the STC.UNM Board that are set to expire on June 30, 2020. Maria Griego-Raby and Robert Nath have agreed to serve another four-year term, July 1, 2020.
through June 30, 2024. Regents’ approval was also requested for the appointment of Christos Christodoulou to the Board of Directors for a four-year term, beginning upon approval by the Board of Regents and ending June 30, 2024. The biographies are detailed in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

6. Approval of President’s FY 21 Budget Recommendations. Regents’ approval was requested for the approval of the President’s FY 20 Budget recommendations. The detailed reports are in the E-book.

A. Branch Campuses-Gallup, Los Alamos, Valencia, Taos:
   i. Tuition, Fees, and Compensation Proposal. Dr. Alice Letteny gave the presentation. Branch campuses do not intend to increase tuition and fees, and they are in support of 4% compensation increase. Regent Begay suggested the title on page two of the presentation to read, “Branch Campuses Propose No Increases.”

B. Main Campus:
   i. Core Financial Plan and Fees
      1) Overall Budget Scenario
         Teresa Costantinidis gave the presentation and explained main campus’ overall budget for FY 21.
      2) Tuition and Fees
         James Holloway gave the presentation on the main campus’ proposed tuition increases, changes to the block discount structure and rates, and differential tuition. Regent Begay recommended adding a footnote to the proposed tuition changes portion of the presentation located on pages seven and eight. The footnote should state the proposed tuition increase of 2.6% is based upon the higher education price index. Regent Brown suggested taking steps to connect tuition increases to the Consumer Price Index (CPI).

         Adam Biederwolf gave the Associated Students of the University of New Mexico (ASUNM) presentation. Mr. Biederwolf described the undergraduate mandatory student fee conversion from a pro-rated to a headcount model for undergraduate students regardless of the number of hours the student is enrolled for, and the proposed rate increase from $20 to $25. Mr. Biederwolf noted 400 undergraduate students from 40 student organizations supported the headcount model and the fee increase. In addition, Mr. Biederwolf explained if the proposed headcount model and fee increase were passed, the constitution would have to be changed, and he noted the proposed changes to Article V, Section 2. Authorization of ASUNM fees. Students will vote on the proposed changes next week. Regent Begay recommended outreach to familiarize undergraduate students about ASUNM’s role at the University and the resources available to them.

      3) Compensation
         Teresa Costantinidis gave the presentation on the compensation proposal for FY 21.
C. Health Sciences Center (HSC):
   i. Tuition, Fees, and Compensation Proposal
   The proposed HSC tuition changes and compensation budget proposals were presented at the Regents' HSC Committee meeting held at 8:30 a.m. on March 2, 2020. The presentation is scheduled to be presented at next full Board of Regents meeting. Teresa Costantinidis gave a summary presentation for this item. Discussion was held on the possible benefits for rounding up to the nearest dollar and the necessity for consistency. Regent Begay requested to have an explanation about the advantages and disadvantages of rounding up or down to the nearest dollar at the next full Board of Regents’ meeting.

   The detailed reports are in the E-book. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

7. Recommendations for Consent Agenda Items on Full Board of Regents’ Agenda. Regent Begay recommended items 3, 4, and 5 be placed on the full Board of Regents’ consent agenda. Regent Brown moved to approve and Regent Schwartz seconded. The motion passed by unanimous vote with a quorum of committee members present and voting.

INFORMATION ITEMS:

There were no information items.

COMMENTS:

Alden Reviere, College of Public Health student, commented on the need for more student outreach to undergraduate students for tuition and fee changes. He also recommended other funding sources be explored to offset costs before increasing tuition and fees.

Gabriel Gaarden, Public Health Student Association President, commented on the importance of undergraduate student engagement on matters such as differential tuition and fees. In addition, he requested clarification on the method that will be used to apply the differential tuition. The Regents asked the Provost to provide a response on how the tuition differential will be applied before the next full Board of Regents’ meeting.

Ilan Jaffe, ASUNM Senator, expressed his concerns regarding the student fee increase from $20 to $25.

EXECUTIVE SESSION:

Executive session was not held.

Regent Schwartz moved to adjourn at 1:37 p.m. and Regent Brown seconded. The motion passed by unanimous vote with a quorum of Committee members present and voting.
TAB 3

**Action Item 3**
Approval of Disposition of Surplus Property for February and March 2020
Disposition of Surplus Property Approval
February 2020 & March 2020

Date: April 20, 2020

To: Bruce Cherrin
Chief Procurement Officer
Purchasing Department

From: Marcos Roybal
Associate Director
University Services
Purchasing Department

Attached for your review and submission to the Board of Regents is the Surplus Property Disposition detail list for the month of February 2020 and March 2020.

Consistent with UNM Board of Regents Policy 7.9 and the NM Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM departments responsible for the equipment, I certify that the equipment identified on the monthly list is worn-out, unusable or obsolete to the extent that the items are no longer economical or safe for continued use by the University. I recommend that the items be deleted from UNM’s inventory and disposed of in accordance with the above noted Regents Policy and NM Surplus Property Act.
<table>
<thead>
<tr>
<th>Memo</th>
<th>Asset Tag</th>
<th>Department</th>
<th>Description</th>
<th>Manufacturer</th>
<th>Purchased</th>
<th>Total Cost ($)</th>
<th>NBV ($)</th>
<th>Disposal Method</th>
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<td>1</td>
<td>181711</td>
<td>Physics Astronomy</td>
<td>RIBE</td>
<td>Iontech</td>
<td>10/22/1987</td>
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<td>$0.00</td>
<td>Cannibalized</td>
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<td>Physics Astronomy Faculty #102</td>
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<td>06/14/2006</td>
<td>$60,358.26</td>
<td>$0.00</td>
<td>Cannibalized</td>
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<td>3</td>
<td>N00007396</td>
<td>CHTM PI #10</td>
<td>Lapping &amp; Polishing machine</td>
<td>UltraTec</td>
<td>05/02/2006</td>
<td>$36,774.00</td>
<td>$0.00</td>
<td>Obsolete</td>
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<td>4</td>
<td>N00024582</td>
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<td>Freezer</td>
<td>VWR</td>
<td>02/18/2010</td>
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<td>$0.00</td>
<td>Cannibalized</td>
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<tr>
<td>5</td>
<td>258210</td>
<td>Biology Department</td>
<td>COMPUTER FILE SERVER</td>
<td>Dell</td>
<td>10/18/2002</td>
<td>$12,140.00</td>
<td>$0.00</td>
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<td>264259</td>
<td>New Mexico Union</td>
<td>SCRUBBER FLOOR AUTO</td>
<td>Advance</td>
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<td>$0.00</td>
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<td></td>
<td>N00025012</td>
<td>IT Networks</td>
<td>Network Switch</td>
<td>Sipera</td>
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<td>Tektronik</td>
<td>09/28/2010</td>
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<th>Total Asset Disposition (#)</th>
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<td>Total Capitalization ($)</td>
<td>$325,356.32</td>
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<tr>
<td>Total Net Book Value ($)</td>
<td>$0.00</td>
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</table>
February 10, 2020

To: Marcos Roybal, Associate Director, University Services

Re: Surplus of UNM Assets #’s: 181711

Dear Mr. Roybal,

UNM Asset #181711 is an ION Chamber belonging to Dr. S. Boyd. This item is a IonTech RIBE Ion Chamber w/serial number: 104215467 and model#: SE600RAP. This item is not being used because it is outdated/obsolete and has been cannibalized. We are in the process of making the department lean and have no need to transport this large item to the new building when the item can no longer be put to use. Although this machine was once valuable equipment, it is of no further use to our department. We would like to send this item to Surplus Property. Origination date of 10/22/1987. The item has an adjusted cost of $119,270 and no book value ($0) of this item that originally cost $119,270.00. Please accept this memo and approve disposal to Surplus Property.

Sincerely,

Richard Rand

Professor & Chair: rjr@unm.edu

277-1517

<table>
<thead>
<tr>
<th>UNM Asset Tag #</th>
<th>Description</th>
<th>Total cost</th>
<th>Adjusted cost</th>
<th>NBV</th>
<th>Purchased date</th>
</tr>
</thead>
<tbody>
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<td>181711</td>
<td>RIBE</td>
<td>$119,270.00</td>
<td>$119,270.00</td>
<td>$0.00</td>
<td>10/22/1987</td>
</tr>
</tbody>
</table>
February 10, 2020

To: Marcos Roybal, Associate Director, University Services

Re: Surplus of UNM Assets #’s: N00007812

Dear Mr. Roybal,

UNM Asset # N00007812 is a custom fabricated UNM Assembly #33 also belonging to Dr. S. Boyd. This item is a Test Detector Assembly w/no serial number and no model number. This item is not being used because it is outdated/obsolete. We are in the process of making the department lean and would like to leave unused equipment in the old building and have Surplus Property pick up the item directly from there. Although this machine was once valuable equipment, it is of no further use to our department. We would like to send this item to Surplus Property. An origination date of 06/14/2006. The original cost of the item amounted to $55,658 but adjusted cost of this item is $60,358 but has a book value of $0. Please accept this memo and approve disposal to Surplus Property.

Sincerely,

Richard Rand

Professor & Chair: rjr@unm.edu

277-1517

<table>
<thead>
<tr>
<th>UNM Asset Tag #</th>
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<th>Adjusted cost</th>
<th>NBV</th>
<th>Purchased date</th>
</tr>
</thead>
<tbody>
<tr>
<td>N00007812</td>
<td>Detector Test</td>
<td>$55,658.26</td>
<td>$60,358.26</td>
<td>$0.00</td>
<td>6/14/2006</td>
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</table>
Disposition of Surplus Property - UNM Tags N00007396

February 7, 2019
To: UNM Surplus Property
From: Center for High Tech Materials
Subject: RDA for assets: N00007396

To whom it may concern,

We at CHTM, request to delete asset N00007396 purchased 5/2/2006, cost $11,547.00; adjusted cost $36,774.00; NBV $0. This lapping and polishing machine is outdated, and is not being used for any experiments currently and in the future. The device takes up a significant amount of space in the labs and it is not utilized. As a convenience to the professors, we ask that this item be taken to surplus.

Thank you

Sincerely,

Nina Morales (CHTM Inventory Specialist)

Arash Male, Director of CHTM

<table>
<thead>
<tr>
<th>UNM Asset Tag #</th>
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<th>Adjusted cost</th>
<th>NBV</th>
<th>Purchased date</th>
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</thead>
<tbody>
<tr>
<td>N00007396</td>
<td>Lapping &amp; Polishing</td>
<td>$11,547.00</td>
<td>$36,774.00</td>
<td>$0.00</td>
<td>5/2/2006</td>
</tr>
</tbody>
</table>
DATE: 7 January 2020  
TO: Norris Cain, Supervisor, General Services, Surplus Property  
FROM: Michelle A. Ozbun, Ph.D., Professor  
RE: Request for disposal of Surplus Property UNM Asset tag number N00024582

Dear Mr. Cain,

UNM Asset Tag #N00024582 was acquired in February of 2010. It has an Adjusted Cost $23,251.63 with grant 3R90B. The total cost was $20,311.63 with an NBV of $0. This was a deep freezer (-140°C) used for cell storage for over 9 years. It is being disposed as the compressor is no longer functional and the equipment will not hold its target temperature. Thus, it has no use to the laboratory.

As indicated in the paperwork, the item has been decontaminated and is ready for disposal.

Thank you.

Vojo Deretic, Ph.D., Professor/Chairman  
Sally Ann Garcia, Department Administrator

<table>
<thead>
<tr>
<th>UNM Asset Tag #</th>
<th>Description</th>
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<th>NBV</th>
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<td>Freezer</td>
<td>$20,311.63</td>
<td>$23,251.63</td>
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<td>2/1/2010</td>
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</tbody>
</table>

Digitally signed by Vojo Deretic, Ph.D., Professor/Chairman  
Digitally signed by Sally Ann Garcia, Department Administrator
January 13, 2020

Dear Surplus Department,

The Museum of Southwestern Biology has an inventory item that is obsolete and needs to be surplised. Inventory specifications:

UNM Asset Tag: 258210
Serial Number: 76MTW11
Model: Dell PowerEdge6650
Asset Description: Computer file server
Original Cost: $12,140.00
Adjusted Cost: $12,140.00
Note Book Value (NBV): $0.00
Acquired Date: 10-18-2002

The equipment listed above is no longer in use, and we would like to have it removed from CERIA 123. Please let me know if you require any other information concerning this item.

Thank you,

Joanne Kuestner
Administrative Assistant
Museum of Southwestern Biology

Christopher Witt
Director
Museum of Southwestern Biology

William Pockman
Chair
Department of Biology

<table>
<thead>
<tr>
<th>UNM Asset Tag #</th>
<th>Description</th>
<th>Total cost</th>
<th>Adjusted cost</th>
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<tr>
<td>258210</td>
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<td>$12,140.00</td>
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</tbody>
</table>
13-6-1. Disposition of obsolete, worn-out or unusable tangible personal property.

A. The governing authority of each state agency, local public body, school district and state educational institution may dispose of any item of tangible personal property belonging to that authority and delete the item from its public inventory upon a specific finding by the authority that the item of property is:
   (1) of a current resale value of five thousand dollars ($5,000) or less; and
   (2) worn out, unusable or obsolete to the extent that the item is no longer economical or safe for continued use by the body.

B. The governing authority shall, as a prerequisite to the disposition of any items of tangible personal property:
   (1) designate a committee of at least three officials of the governing authority to approve and oversee the disposition; and
   (2) give notification at least thirty days prior to its action making the deletion by sending a copy of its official finding and the proposed disposition of the property to the state auditor and the appropriate approval authority designated in Section 13-6-2 NMSA 1978, duly sworn and subscribed under oath by each member of the authority approving the action.

C. A copy of the official finding and proposed disposition of the property sought to be disposed of shall be made a permanent part of the official minutes of the governing authority and maintained as a public record subject to the Inspection of Public Records Act [Chapter 14, Article 2 NMSA 1978].

D. The governing authority shall dispose of the tangible personal property by negotiated sale to any governmental unit of an Indian nation, tribe or pueblo in New Mexico or by negotiated sale or donation to other state agencies, local public bodies, school districts, state educational institutions or municipalities or through the central purchasing office of the governing authority by means of competitive sealed bid or public auction or, if a state agency, through the surplus property bureau of the transportation services division of the general services department.

E. A state agency shall give the surplus property bureau of the transportation services division of the general services department the right of first refusal when disposing of obsolete, worn-out or unusable tangible personal property of the state agency.

F. If the governing authority is unable to dispose of the tangible personal property pursuant to Subsection D or E of this section, the governing authority may sell or, if the property has no value, donate the property to any organization described in Section 501(c)(3) of the Internal Revenue Code of 1986.
G. If the governing authority is unable to dispose of the tangible personal property pursuant to Subsection D, E or F of this section, it may order that the property be destroyed or otherwise permanently disposed of in accordance with applicable laws.

H. If the governing authority determines that the tangible personal property is hazardous or contains hazardous materials and may not be used safely under any circumstances, the property shall be destroyed and disposed of pursuant to Subsection G of this section.

I. No tangible personal property shall be donated to an employee or relative of an employee of a state agency, local public body, school district or state educational institution; provided that nothing in this subsection precludes an employee from participating and bidding for public property at a public auction.

J. This section shall not apply to any property acquired by a museum through abandonment procedures pursuant to the Abandoned Cultural Properties Act [18-10-1 to 18-10-5 NMSA 1978].

K. Notwithstanding the provisions of Subsection A of this section, the department of transportation may sell through public auction or dispose of surplus tangible personal property used to manage, maintain or build roads that exceeds five thousand dollars ($5,000) in value. Proceeds from sales shall be credited to the state road fund. The department of transportation shall notify the department of finance and administration regarding the disposition of all property.

L. If the secretary of public safety finds that the K-9 dog presents no threat to public safety, the K-9 dog shall be released from public ownership as provided in this subsection. The K-9 dog shall first be offered to its trainer or handler free of charge. If the trainer or handler does not want to accept ownership of the K-9 dog, then the K-9 dog shall be offered to an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986 free of charge. If both of the above fail, the K-9 dog shall only be sold to a qualified individual found capable of providing a good home to the animal.

**Action Item 4**
Approval of UNM Foundation Recommendation for Consolidated Investment Fund Consultant
May 5, 2020

MOTION SUMMARY: RECOMMENDATION OF CIF INVESTMENT CONSULTANT

RECOMMENDATION

The Investment Advisory Services RFP Subcommittee and UNMF Investment Committee recommend NEPC to serve as the Investment Consultant for the Consolidated Investment Fund (CIF), for a three-year period, beginning on October 1, 2020.

RATIONALE

The Consolidated Investment Fund (CIF) Investment Policy jointly adopted by the UNM Board of Regents and the UNM Foundation Board of Trustees (as amended by both Boards in September of 2017) assigns the Investment Committee fiduciary responsibility for directing and monitoring the investment of the Consolidated Investment Fund. It also authorizes the Committee to retain an investment consultant. It further assigns to the Investment Committee responsibility to recommend the investment consultant to the Board of Trustees and to the Board of Regents for approval.

For eight years, the Investment Committee has retained the investment consultant services of Aon Hewitt Investment Consulting. At the time of the renewal most recent contract renewal in 2017, the Investment Committee committed to issue request for proposal (RFP) for the next investment consulting contract, which will begin on October 1, 2020.

Beginning early 2019, in preparation for the RFP process, the Investment Committee developed an Investment Advisory Services RFP Subcommittee (RFP Subcommittee) roster:

- **Paul Cassidy**, UNMF Board of Trustees
- **Humble Lukanga**, UNMF Board of Trustees
- **Teresa Costantinidis**, UNM Senior Vice President for Finance & Administration
- **Robert Schwartz**, UNM Board of Regents
- **Reilly S. White**, PhD, Associate Professor of Finance, ASM
- **Chris Trout**, Non-Trustee Investment Committee Member

The RFP Subcommittee met in May 2019 and August 2019 to develop the scope of work and evaluation criteria and scoring rubric for the RFP. The RFP was approved by the subcommittee on August 22, 2019.

UNM Purchasing Department issued the request for proposal (RFP-2159-20) on November 15, 2019. Fifteen proposals, including one from the current investment consultant, were received by the Purchasing Department.
The Investment Advisory Services Subcommittee reviewed and scored the fifteen proposals. The firms with the three highest scores were invited to present to a combined meeting of the RFP Subcommittee and UNM Foundation Investment Committee.

Finalists:
- Fund Evaluation Group
- NEPC
- Aon Hewitt Investment Consulting

The finalists presented to the combined RFP Subcommittee and the UNM Foundation Investment Committee on February 19, 2020. After the presentations, RFP Subcommittee rescored the finalists based on the original evaluation criterial and scoring rubric. The RFP subcommittee finalist score averages are below:

1. NEPC: **90.9 points**
2. Aon Hewitt Investment Consulting: **86.1 points**
3. Fund Evaluation Group: **82.0 points**

Justification for hiring NEPC:
1. NEPC has 99 endowment and foundation clients, $84.4 billion in assets under management including 20 college and university clients with $12.2 billion AUM.
2. NEPC’s extensive resources will provide both global reach and access to top tier managers.
3. NEPC has large, back-office research capabilities, with 132 investment analysts and 295 total investment professional employees.
4. NEPC proposed a fixed-fee contract of $165,000 annually for three years, the lowest fee of the fifteen proposals received.

**BUDGET IMPACT**

The annual fee for NEPC’s services is $165,000, which is less than the current consultant’s fee. The contract includes research, travel and other expenses, consistent with the current fixed-fee contract. The savings will reduce overall expenses of Consolidated Investment Fund.

**SENIOR STAFF CONTACT**
Kenny Stansbury  Kenny.Stansbury@unmfund.org
Jeff Todd        Jeff.Todd@unmfund.org
Action Item 5
Approval of 3rd Quarter Financial Actions Report and Certification through March 31, 2020 and 3rd Quarter Informational Financial Report through March 31, 2020
MEMORANDUM

DATE: April 22, 2020

TO: Teresa Costantinidis
    Senior Vice President for Finance & Administration

FROM: Elizabeth Metzger, CPA
      University Controller

RE: Two (2) Items: One (1) Action Item and One (1) Information Item for Board of Regents’ Finance & Facilities Committee Meeting

Action Items:
The New Mexico Higher Education Department, Institutional Finance Division, Quarterly Financial Actions Report and Certification through March 31, 2020 needs to be approved at the May 5, 2020 Finance & Facilities Committee meeting.

Information Items:
The Monthly Consolidated Financial Reports for the month ended March 31, 2020 will be presented at the May 5, 2020 Finance & Facilities Committee meeting.
Please complete and sign the following Financial Certification Report and submit with the Quarterly Financial Actions Report.

To the best of my knowledge, I certify that the information provided in the attached Financial Actions Report for the:

1st 2nd 3rd X 4th Quarter, FY 2020

is correct as of the signature dates noted below, and that

The University of New Mexico

has a functioning financial accounting system that captures assets, liabilities, revenues, and expenditures on a timely basis, and the Governing Board receives timely notification of any significant actual or projected variances between budgeted and actual revenues and expenditures.

_________________________ Date
Sandra Begay, Chair, Board of Regents-F&F

_________________________ Date
Garnett S. Stokes, President

_________________________ Date
Teresa Costantinidis, Senior VP for Finance & Administration
University of New Mexico

Quarterly Financial Actions Report

<table>
<thead>
<tr>
<th>Fiscal year</th>
<th>2020</th>
<th>Period (check one)</th>
<th>Date</th>
<th>4/22/2020</th>
</tr>
</thead>
</table>

Quarter 1  
Quarter 2  
Quarter 3  
Quarter 4  

During the period of time covered by this report; did your institution:

(1) Request an advance of state subsidy?  
Yes  
No  

(2) Fail to make its required payments, as scheduled, to appropriate retirement system(s)?  
Yes  
No  

(3) Fail to make its payroll payments, as scheduled?  
Yes  
No  

(4) Fail to make its scheduled debt service payments?  
Yes  
No  

(5) Fail to make payments to vendors, as scheduled, due to a cash deficiency or a substantial deficiency in the payment processing system?  
Yes  
No  

(6) Relative to the original fiscal year budget, experience any significant actual or anticipated financial changes that are not reflected in a submitted Budget Adjustment Request (BAR). Significant financial changes refers to fiscal activity that will result in a substantially reduced year-end fund balance or any increase in a fund balance deficit.  
Yes  
No  

If the answer to any of the above questions is "Yes," please describe in a separate document:

(i) the reason for the occurrence,
(ii) the actions taken by your institution to resolve this particular occurrence, and
(iii) the actions taken by your institution to prevent events such as this from occurring again.

In addition, if the answer to number 6 is "Yes," please describe in a separate document the nature of the financial changes and describe and assess the impact that the changes will have on your institution’s planned year-end financial position. (See attached.)
Updated Additional information for “Yes” answer to Question (6)

Nature of Financial Changes not yet reflected in a BAR:

The enrollment for Fall 2019 is down 7% in student credit hours and 6.56% in student headcount. Tuition and fees are expected to come under budget by approximately $4.2M or 2.6%. The original budget included an adjustment for an enrollment fluctuation but current projections exceeded it. The shortfall will be covered by central reserves.

Auxiliaries and Athletics revenues are down approximately $7.7M due to a combination of COVID-19, the enrollment decline, media rights shortfall, and a shortfall in ticket sales.

We are continually assessing the impact of COVID-19 and the CARES Act on FY 20 revenues and expenses. So far, we know we will receive approximately $17.2M from the CARES Act. We will reflect these changes and the changes mentioned previously in the FY 20 BAR.

UNM’s consolidated BAR, including Main Campus, HSC, Branches and UNMH, will be prepared and submitted in the spring, consistent with our historical practices.
Monthly Financial Report
Consolidated Total Operations Current Funds
Fiscal Year to Date as of March 31, 2020
Contents

Consolidated Total Operations – 3-Year Net Revenue 5
Executive Budget Summary 6

Financial Reports
   Consolidated - Total Operations Current Funds 8
   Main Campus - Athletics and Auxiliary Operations 11
   Main Campus – Total Operations Current Funds 14
   Branch Campuses – Total Operations Current Funds 17

Appropriations Schedules
   Consolidated – Total Operations Current Funds 19
Summary of Items in the Consolidated Financial Report
As of March 31, 2020

- **Instruction and General (Consolidated page 8, Main Campus page 14): Tuition and Fees** - The graph below indicates the portion of Main Campuses I&G Tuition and Fee revenue that is pooled and allocated to the departments. The remainder of I&G Tuition and Fee revenue distributed directly to the units, EX: tuition differential, course fees.

![Main Campus Tuition and Fees graph]

**Main Campus Tuition and Fees as of March 31, 2020**

- Pooled Tuition, $111,981,994
- Mandatory Student Fees, $525,514
- Other, $20,810,708

Budget $114,651,011
Difference $ (2,669,017)

Other includes tuition differential, off-campus extension tuition, ASM Executive and Professional Education Center (EPEC) tuition, and various fee classifications (application, course, extended education, other student, testing binding, and thesis).
HSC Clinical and Academic Operations (Consolidated page 10): Effective FY20, HSC information will not be presented as a separate report in the Consolidated Financial Report. HSC is presented in the Clinical Operations section that also includes UNM Hospitals, UNM Medical Group, and SRMC. (These actuals do not include intercompany eliminations.) Actuals for the current year and prior year through December are as follows:

<table>
<thead>
<tr>
<th>Clinical Operations</th>
<th>FY20 – as of 03/31/20</th>
<th>FY19 – as of 03/31/19</th>
<th>Variance between FY2020 and FY2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNM HSC Academic Enterprise</td>
<td>$14,244,830</td>
<td>$4,648,824</td>
<td>$9,596,006</td>
</tr>
<tr>
<td>UNM Hospitals Operations</td>
<td>$26,943,464</td>
<td>$13,117,344</td>
<td>$13,826,120</td>
</tr>
<tr>
<td>UNM Medical Group</td>
<td>-$7,885,989</td>
<td>$3,019,245</td>
<td>-$10,905,234</td>
</tr>
<tr>
<td>SRMC</td>
<td>$27,652</td>
<td>$34,648</td>
<td>-$6,996</td>
</tr>
<tr>
<td>Total</td>
<td>$33,329,957</td>
<td>$20,820,061</td>
<td>$12,509,896</td>
</tr>
</tbody>
</table>
CONSOLIDATED TOTAL OPERATIONS - 3 YEAR NET REVENUE (EXPENSE)
FISCAL YEAR TO DATE AS OF MARCH 31, 2020
This report covers current fund operations for the University, including Main Campus, Branch Campuses, and Clinical Operations including the HSC Campus.

**Instruction and General's** operations projects a use of reserves of $11.6M for the Fiscal Year 2020 UNM Operating Budget; $10.9M use of reserves at the Main Campus and a $731K use of reserves at the Branch Campuses. HSC’s budget for I&G is now included in the Clinical Operations budget.

**Unrestricted Research** operations projects a use of reserves of $2.7M for the Fiscal Year 2020 UNM Operating Budget—all at the Main Campus. HSC’s budget for research is now included in the Clinical Operations budget.

**Unrestricted Public Service** operations projects a use of reserves of $2.0M for the Fiscal Year 2020 UNM Operating Budget; $2.0M use of reserves is at the Main Campus and a $31K use of reserves is at the Branch Campuses. HSC’s budget for Unrestricted Public Service is now included in the Clinical Operations budget.

**Student Aid** operations projects a use of reserves of $4.9M for the Fiscal Year 2020 UNM Operating Budget; $4.9M use of reserves is at the Main Campus and a $25K use of reserves is at the Branch Campuses. HSC’s budget for Student Aid is now included in the Clinical Operations budget.

**Student Activities** are the operations of Student Government and Student organizations. The FY 2020 UNM Operating Budget shows a use of reserves of $231K. HSC’s budget for Student Activities is now included in the Clinical Operations budget.

**Auxiliaries and Athletics**
The FY 2020 UNM Operating Budget for Auxiliaries and Athletics projects a use of reserves of $506K.

**Sponsored Programs** operations are our contract and grant research and public service projects funded by outside agencies and companies. These operations will always record a zero net revenue over expense by the nature of their funding. The agency pays for a service or research project, and normally any unspent funds must be returned to the agency.
Clinical Operations now includes HSC (UNM HSC Academic Enterprises), UNM Hospital, UNM Medical Group, and SRMC. The FY 2020 UNM Operating Budget for Clinical Operations totals $10,866,875 and is listed by unit below:

- UNM HSC Academic Enterprise as a budgeted net margin of $1,547,512
- UNM Hospitals operations has a budgeted net margin of $4,389,451
- UNM Medical Group operations has a budgeted net margin of $4,901,522
- SRMC has a budgeted net margin of $28,390
### Statements of Revenues, Expenses and Changes in Net Position

For the nine month ended March 31, 2020

Preliminary and Unaudited

#### University of New Mexico - Consolidated Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual to Budget Benchmark Rate</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Instruction and General</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tuition and Fees Revenues</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Main Campus</td>
<td>136,961,034</td>
<td>133,318,216</td>
<td>(3,642,818)</td>
<td>97%</td>
<td>144,838,799</td>
<td>(11,520,583)</td>
</tr>
<tr>
<td>Branch Campuses</td>
<td>7,115,164</td>
<td>6,525,596</td>
<td>(599,568)</td>
<td>92%</td>
<td>6,583,456</td>
<td>(57,860)</td>
</tr>
<tr>
<td>Total Tuition and Fees Revenues</td>
<td>144,076,198</td>
<td>139,843,812</td>
<td>(4,232,386)</td>
<td>97%</td>
<td>151,422,255</td>
<td>(11,578,443)</td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>226,222,476</td>
<td>169,666,782</td>
<td>(56,555,694)</td>
<td>75%</td>
<td>158,932,370</td>
<td>10,734,412</td>
</tr>
<tr>
<td>F &amp; A Revenues</td>
<td>20,400,000</td>
<td>15,238,034</td>
<td>(5,161,966)</td>
<td>75%</td>
<td>14,776,757</td>
<td>461,277</td>
</tr>
<tr>
<td>Transfers</td>
<td>(54,514,002)</td>
<td>(44,805,465)</td>
<td>9,708,537</td>
<td>82%</td>
<td>(51,048,922)</td>
<td>6,243,457</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>17,949,863</td>
<td>13,500,163</td>
<td>(4,449,700)</td>
<td>75%</td>
<td>16,893,645</td>
<td>(3,383,482)</td>
</tr>
<tr>
<td>Total Instruction and General Revenues</td>
<td>354,134,535</td>
<td>293,443,326</td>
<td>(60,691,209)</td>
<td>83%</td>
<td>290,966,105</td>
<td>2,477,221</td>
</tr>
<tr>
<td>Salaries</td>
<td>219,872,819</td>
<td>162,486,386</td>
<td>57,386,433</td>
<td>74%</td>
<td>158,469,685</td>
<td>(4,016,701)</td>
</tr>
<tr>
<td>Benefits</td>
<td>75,648,487</td>
<td>56,817,563</td>
<td>18,830,924</td>
<td>75%</td>
<td>54,164,026</td>
<td>(1,653,537)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>70,220,090</td>
<td>46,591,411</td>
<td>23,628,679</td>
<td>66%</td>
<td>42,835,348</td>
<td>(3,756,063)</td>
</tr>
<tr>
<td>Total Instruction and General Expenses</td>
<td>366,741,396</td>
<td>256,895,360</td>
<td>99,846,036</td>
<td>73%</td>
<td>255,469,059</td>
<td>(10,426,301)</td>
</tr>
<tr>
<td>Net Instruction and General Revenue (Expense)</td>
<td>(11,606,861)</td>
<td>27,547,966</td>
<td>39,154,827</td>
<td></td>
<td>35,497,046</td>
<td>(7,949,080)</td>
</tr>
<tr>
<td><strong>Research</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>2,071,050</td>
<td>1,553,288</td>
<td>(517,762)</td>
<td>75%</td>
<td>1,448,588</td>
<td>104,700</td>
</tr>
<tr>
<td>Transfers</td>
<td>15,251,013</td>
<td>11,547,896</td>
<td>(3,703,117)</td>
<td>76%</td>
<td>9,599,722</td>
<td>1,948,174</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>167,906</td>
<td>539,941</td>
<td>372,035</td>
<td>84%</td>
<td>706,554</td>
<td>(166,613)</td>
</tr>
<tr>
<td>Total Research Revenues</td>
<td>17,489,969</td>
<td>13,641,125</td>
<td>(3,848,844)</td>
<td>78%</td>
<td>11,754,864</td>
<td>1,886,261</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>9,191,232</td>
<td>7,695,402</td>
<td>1,495,830</td>
<td>84%</td>
<td>7,685,298</td>
<td>(10,104)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>11,055,715</td>
<td>5,728,586</td>
<td>5,327,129</td>
<td>52%</td>
<td>5,852,392</td>
<td>123,806</td>
</tr>
<tr>
<td>Total Research Expenses</td>
<td>20,246,947</td>
<td>13,423,988</td>
<td>6,822,959</td>
<td>66%</td>
<td>13,537,690</td>
<td>113,702</td>
</tr>
<tr>
<td>Net Research Revenue (Expense)</td>
<td>(2,756,978)</td>
<td>217,137</td>
<td>2,974,115</td>
<td></td>
<td>(1,782,820)</td>
<td>1,999,983</td>
</tr>
<tr>
<td><strong>Public Service</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>4,139,850</td>
<td>3,104,888</td>
<td>(1,034,962)</td>
<td>75%</td>
<td>2,421,263</td>
<td>683,625</td>
</tr>
<tr>
<td>Sales and Services Revenues</td>
<td>7,128,313</td>
<td>5,969,437</td>
<td>(1,168,876)</td>
<td>84%</td>
<td>5,755,300</td>
<td>204,137</td>
</tr>
<tr>
<td>Gifts</td>
<td>9,146,483</td>
<td>7,907,525</td>
<td>(1,238,958)</td>
<td>86%</td>
<td>8,278,448</td>
<td>(370,923)</td>
</tr>
<tr>
<td>Transfers</td>
<td>(1,580,367)</td>
<td>30,128</td>
<td>1,610,495</td>
<td>-2%</td>
<td>(2,324,086)</td>
<td>2,354,214</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>3,353,426</td>
<td>2,962,457</td>
<td>(390,969)</td>
<td>88%</td>
<td>2,767,269</td>
<td>195,188</td>
</tr>
<tr>
<td>Total Public Service Revenues</td>
<td>22,187,705</td>
<td>19,964,435</td>
<td>(2,223,270)</td>
<td>90%</td>
<td>16,898,194</td>
<td>3,066,241</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>10,916,737</td>
<td>8,962,110</td>
<td>1,954,627</td>
<td>82%</td>
<td>8,683,171</td>
<td>(278,939)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>13,327,013</td>
<td>8,538,895</td>
<td>4,788,118</td>
<td>64%</td>
<td>9,135,199</td>
<td>596,304</td>
</tr>
<tr>
<td>Total Public Service Expenses</td>
<td>24,243,750</td>
<td>17,501,005</td>
<td>6,742,745</td>
<td>72%</td>
<td>17,818,370</td>
<td>317,385</td>
</tr>
<tr>
<td>Net Public Service Revenue (Expense)</td>
<td>(2,056,045)</td>
<td>2,463,430</td>
<td>4,519,475</td>
<td></td>
<td>(920,176)</td>
<td>3,383,606</td>
</tr>
</tbody>
</table>
### University of New Mexico - Consolidated Total Operations Current Funds

<table>
<thead>
<tr>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable) Budget</th>
<th>Actual to Budget Benchmark Rate</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual</th>
<th>Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Student Aid</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gifts</td>
<td>5,631,244</td>
<td>4,752,920 (878,324)</td>
<td>84%</td>
<td>4,774,576</td>
<td>(21,656)</td>
<td></td>
</tr>
<tr>
<td>State Lottery Scholarship</td>
<td>23,728,994</td>
<td>23,728,994</td>
<td>100%</td>
<td>18,200,000</td>
<td>5,528,994</td>
<td></td>
</tr>
<tr>
<td>Transfers</td>
<td>18,264,963</td>
<td>13,816,266 (4,448,697)</td>
<td>76%</td>
<td>13,681,272</td>
<td>134,994</td>
<td></td>
</tr>
<tr>
<td>Other Revenues</td>
<td>443,996</td>
<td>241,916 (202,080)</td>
<td>54%</td>
<td>427,393</td>
<td>(185,477)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Student Aid Revenues</strong></td>
<td>48,069,197</td>
<td>42,540,096 (5,529,101)</td>
<td>88%</td>
<td>37,083,241</td>
<td>5,456,855</td>
<td></td>
</tr>
<tr>
<td><strong>Salaries and Benefits</strong></td>
<td>1,639,821</td>
<td>1,541,879 97,942</td>
<td>94%</td>
<td>1,563,690</td>
<td>21,811</td>
<td></td>
</tr>
<tr>
<td>Other Expenses</td>
<td>51,361,733</td>
<td>39,499,960 11,861,773</td>
<td>77%</td>
<td>41,602,515</td>
<td>2,102,555</td>
<td></td>
</tr>
<tr>
<td><strong>Total Student Aid Expenses</strong></td>
<td>53,001,554</td>
<td>41,041,839 11,959,715</td>
<td>77%</td>
<td>43,166,205</td>
<td>2,124,366</td>
<td></td>
</tr>
<tr>
<td><strong>Net Student Aid Revenue (Expense)</strong></td>
<td>(4,932,357)</td>
<td>1,498,257 6,430,614</td>
<td></td>
<td>(6,082,964)</td>
<td>7,581,221</td>
<td></td>
</tr>
<tr>
<td><strong>Student Social &amp; Cultural Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fee Revenues</td>
<td>7,611,875</td>
<td>7,295,632 (316,243)</td>
<td>96%</td>
<td>6,101,775</td>
<td>1,193,857</td>
<td></td>
</tr>
<tr>
<td>Sales and Services Revenues</td>
<td>891,941</td>
<td>678,198 (213,743)</td>
<td>76%</td>
<td>750,104</td>
<td>(71,906)</td>
<td></td>
</tr>
<tr>
<td>Transfers</td>
<td>618,585</td>
<td>531,235 (87,350)</td>
<td>86%</td>
<td>1,408,002</td>
<td>(876,767)</td>
<td></td>
</tr>
<tr>
<td>Other Revenues</td>
<td>112,300</td>
<td>58,197 (54,103)</td>
<td>52%</td>
<td>90,718</td>
<td>(32,521)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Student Social &amp; Cultural Programs Revenues</strong></td>
<td>9,234,701</td>
<td>8,563,262 (671,439)</td>
<td>93%</td>
<td>8,350,599</td>
<td>212,663</td>
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</tr>
<tr>
<td><strong>Salaries and Benefits</strong></td>
<td>5,627,798</td>
<td>3,866,672 1,761,126</td>
<td>69%</td>
<td>3,685,468</td>
<td>(181,204)</td>
<td></td>
</tr>
<tr>
<td>Other Expenses</td>
<td>3,838,259</td>
<td>3,103,347 734,912</td>
<td>81%</td>
<td>2,662,496</td>
<td>(440,851)</td>
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</tr>
<tr>
<td><strong>Total Student Social &amp; Cultural Programs Expenses</strong></td>
<td>9,466,057</td>
<td>6,970,019 2,496,038</td>
<td>74%</td>
<td>6,347,964</td>
<td>(622,055)</td>
<td></td>
</tr>
<tr>
<td><strong>Net Student Social &amp; Cultural Programs Revenue (Expense)</strong></td>
<td>(231,356)</td>
<td>1,593,243 1,824,599</td>
<td></td>
<td>2,002,635</td>
<td>(409,392)</td>
<td></td>
</tr>
<tr>
<td><strong>Auxiliaries and Athletics</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Branch Campuses Auxiliary Revenues</td>
<td>1,841,085</td>
<td>1,215,862 (625,223)</td>
<td>66%</td>
<td>1,195,128</td>
<td>20,734</td>
<td></td>
</tr>
<tr>
<td>Main Campus Auxiliary Revenues</td>
<td>46,203,727</td>
<td>37,691,744 (8,511,983)</td>
<td>82%</td>
<td>40,797,284</td>
<td>(3,105,540)</td>
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</tr>
<tr>
<td>Athletics Revenues</td>
<td>32,266,155</td>
<td>22,963,559 (9,322,596)</td>
<td>71%</td>
<td>26,549,611</td>
<td>(3,586,052)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Auxiliaries and Athletics Revenues</strong></td>
<td>80,330,967</td>
<td>61,871,165 (18,459,802)</td>
<td>77%</td>
<td>68,542,023</td>
<td>(6,870,858)</td>
<td></td>
</tr>
<tr>
<td>Branch Campuses Auxiliary Expenses</td>
<td>1,996,492</td>
<td>1,277,407 719,085</td>
<td>64%</td>
<td>1,384,486</td>
<td>107,079</td>
<td></td>
</tr>
<tr>
<td>Main Campus Auxiliary Expenses</td>
<td>47,041,864</td>
<td>31,983,358 15,058,506</td>
<td>68%</td>
<td>34,870,162</td>
<td>2,886,804</td>
<td></td>
</tr>
<tr>
<td>Athletics Expenses</td>
<td>31,798,827</td>
<td>25,210,262 6,588,565</td>
<td>79%</td>
<td>26,684,883</td>
<td>1,474,621</td>
<td></td>
</tr>
<tr>
<td><strong>Total Auxiliaries and Athletics Expenses</strong></td>
<td>80,837,183</td>
<td>58,471,027 22,366,156</td>
<td>72%</td>
<td>62,939,531</td>
<td>4,468,504</td>
<td></td>
</tr>
<tr>
<td><strong>Net Auxiliaries and Athletics Revenue (Expense)</strong></td>
<td>(506,216)</td>
<td>3,400,138 3,906,354</td>
<td></td>
<td>5,602,492</td>
<td>(2,202,354)</td>
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</table>
## University of New Mexico - Consolidated Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year</th>
<th>FY 2020 Year-to-Date</th>
<th>Fiscal YTD Favorable/Unfavorable</th>
<th>Actual to Budget Benchmark Rate</th>
<th>FY 2019 Year-to-Date</th>
<th>Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sponsored Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal Grants and Contracts Revenues</td>
<td>153,282,567</td>
<td>108,412,467</td>
<td>(44,870,100)</td>
<td>71%</td>
<td>106,657,193</td>
<td>1,755,274</td>
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<tr>
<td>State and Local Grants and Contracts Revenues</td>
<td>19,131,144</td>
<td>13,957,926</td>
<td>(5,173,218)</td>
<td>73%</td>
<td>12,561,876</td>
<td>1,396,050</td>
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<tr>
<td>Non-Governmental Grants and Contracts Revenues</td>
<td>12,800,000</td>
<td>8,426,323</td>
<td>(4,373,677)</td>
<td>66%</td>
<td>9,122,998</td>
<td>(866,675)</td>
</tr>
<tr>
<td>Gifts</td>
<td>38,024</td>
<td>38,024</td>
<td>(38,024)</td>
<td>0%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfers</td>
<td>2,692,000</td>
<td>1,030,963</td>
<td>(1,661,037)</td>
<td>38%</td>
<td>1,637,580</td>
<td>(606,617)</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td>(593,432)</td>
<td>593,432</td>
</tr>
<tr>
<td><strong>Total Sponsored Programs Revenues</strong></td>
<td>187,943,735</td>
<td>131,827,679</td>
<td>(56,116,056)</td>
<td>70%</td>
<td>129,386,215</td>
<td>2,441,464</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>74,854,445</td>
<td>45,183,499</td>
<td>29,670,946</td>
<td>60%</td>
<td>43,047,615</td>
<td>(2,135,884)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>113,089,290</td>
<td>86,644,180</td>
<td>26,445,110</td>
<td>77%</td>
<td>86,338,600</td>
<td>(305,580)</td>
</tr>
<tr>
<td><strong>Total Sponsored Programs Expenses</strong></td>
<td>187,943,735</td>
<td>131,827,679</td>
<td>56,116,056</td>
<td>70%</td>
<td>129,386,215</td>
<td>(2,441,464)</td>
</tr>
<tr>
<td><strong>Net Sponsored Programs Revenue (Expense)</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>HSC Clinical and Academic Operations</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>106,573,977</td>
<td>79,656,204</td>
<td>(26,917,773)</td>
<td>75%</td>
<td>73,683,151</td>
<td>5,973,053</td>
</tr>
<tr>
<td>Capital Appropriations</td>
<td>33,588,918</td>
<td>33,588,918</td>
<td>N/A</td>
<td>82%</td>
<td>243,088,770</td>
<td>88,954,048</td>
</tr>
<tr>
<td>UNM Medical Group Revenues</td>
<td>404,176,392</td>
<td>332,942,818</td>
<td>(72,133,574)</td>
<td>80%</td>
<td>869,221,759</td>
<td>99,974,229</td>
</tr>
<tr>
<td>UNM Hospitals Revenues</td>
<td>1,205,944,288</td>
<td>969,195,988</td>
<td>(236,748,300)</td>
<td>82%</td>
<td>869,221,759</td>
<td>99,974,229</td>
</tr>
<tr>
<td>SRMC Revenues</td>
<td>106,105,706</td>
<td>72,243,511</td>
<td>(33,862,195)</td>
<td>68%</td>
<td>73,364,569</td>
<td>(1,121,058)</td>
</tr>
<tr>
<td>Tuition and Fees Revenue (Earned Only)</td>
<td>30,656,107</td>
<td>22,992,080</td>
<td>(7,664,027)</td>
<td>75%</td>
<td>23,057,092</td>
<td>(65,012)</td>
</tr>
<tr>
<td>F&amp;A Revenues</td>
<td>25,500,000</td>
<td>19,558,572</td>
<td>(5,941,428)</td>
<td>77%</td>
<td>19,014,161</td>
<td>544,411</td>
</tr>
<tr>
<td>Mil Levy (Sandoval &amp; Bernalillo Counties)</td>
<td>109,997,537</td>
<td>84,265,307</td>
<td>(25,732,230)</td>
<td>77%</td>
<td>75,272,242</td>
<td>8,993,065</td>
</tr>
<tr>
<td>Contract and Grant Revenues</td>
<td>178,543,740</td>
<td>117,692,432</td>
<td>(60,851,308)</td>
<td>66%</td>
<td>115,283,742</td>
<td>2,408,690</td>
</tr>
<tr>
<td>Transfers</td>
<td>6,410,559</td>
<td>4,512,823</td>
<td>(1,897,736)</td>
<td>70%</td>
<td>2,044,138</td>
<td>2,468,685</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>104,214,280</td>
<td>81,649,225</td>
<td>(22,565,055)</td>
<td>78%</td>
<td>83,519,415</td>
<td>(1,870,190)</td>
</tr>
<tr>
<td><strong>Total Clinical Operations Revenues</strong></td>
<td>2,278,124,586</td>
<td>1,817,397,878</td>
<td>(460,726,708)</td>
<td>80%</td>
<td>1,577,549,039</td>
<td>239,848,839</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>1,093,074,912</td>
<td>814,066,874</td>
<td>279,008,038</td>
<td>74%</td>
<td>770,954,225</td>
<td>(43,112,469)</td>
</tr>
<tr>
<td>Contract and Grant Expenses</td>
<td>162,479,749</td>
<td>105,428,359</td>
<td>57,051,390</td>
<td>65%</td>
<td>102,586,373</td>
<td>(2,841,986)</td>
</tr>
<tr>
<td>Committed for Capital Projects</td>
<td>33,588,918</td>
<td>33,588,918</td>
<td>N/A</td>
<td>82%</td>
<td>-</td>
<td>(33,588,918)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>1,011,703,050</td>
<td>830,983,770</td>
<td>(180,719,290)</td>
<td>82%</td>
<td>683,188,390</td>
<td>(147,795,390)</td>
</tr>
<tr>
<td><strong>Total Clinical Operations Expenses</strong></td>
<td>2,267,257,711</td>
<td>1,784,067,921</td>
<td>483,189,790</td>
<td>79%</td>
<td>1,556,728,978</td>
<td>(227,338,943)</td>
</tr>
<tr>
<td><strong>Net Clinical Operations Revenue (Expense)</strong></td>
<td>10,866,875</td>
<td>33,329,957</td>
<td>22,463,082</td>
<td>70%</td>
<td>20,820,061</td>
<td>12,509,866</td>
</tr>
<tr>
<td><strong>Net Current Revenue (Expense)</strong></td>
<td>(11,222,938)</td>
<td>70,050,128</td>
<td>81,273,066</td>
<td>55,136,268</td>
<td>14,913,860</td>
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</tr>
</tbody>
</table>
## University of New Mexico - Main Campus Athletics & Auxiliary Operations

### Results of Athletics Operations:

<table>
<thead>
<tr>
<th>Operating Budget</th>
<th>Year-to-Date Actual</th>
<th>Favorable/(Unfavorable) Benchmark Rate</th>
<th>Year-to-Date Actual</th>
<th>Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Athletics Revenues</td>
<td>31,380,903</td>
<td>23,144,278</td>
<td>(8,236,625)</td>
<td>74%</td>
</tr>
<tr>
<td>Athletics Transfers</td>
<td>905,358</td>
<td>(1,085,817)</td>
<td>74%</td>
<td>2%</td>
</tr>
<tr>
<td>Total Athletics Revenues</td>
<td>32,286,155</td>
<td>22,963,559</td>
<td>(9,322,596)</td>
<td>71%</td>
</tr>
<tr>
<td>Athletics Expenses</td>
<td>13,062,092</td>
<td>10,198,398</td>
<td>2,863,694</td>
<td>78%</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>4,200,000</td>
<td>3,684,767</td>
<td>515,233</td>
<td>88%</td>
</tr>
<tr>
<td>Grant-in-Aid</td>
<td>14,536,735</td>
<td>11,327,097</td>
<td>3,209,638</td>
<td>78%</td>
</tr>
<tr>
<td>Total Athletics Expenses</td>
<td>31,798,827</td>
<td>25,210,262</td>
<td>6,588,565</td>
<td>79%</td>
</tr>
<tr>
<td>Net Athletics Revenue (Expense)</td>
<td>-</td>
<td>(2,246,703)</td>
<td>(2,734,031)</td>
<td>(135,272)</td>
</tr>
</tbody>
</table>

### Results of Auxiliary Operations:

<table>
<thead>
<tr>
<th>VP for Institutional Support Services</th>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual</th>
<th>Fiscal YTD Benchmark Rate</th>
<th>Actual to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bookstore Revenues</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bookstore Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>VP for Institutional Support Services</td>
<td></td>
<td></td>
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<td></td>
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</tbody>
</table>

### Food Service/Dining Revenues

<table>
<thead>
<tr>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual</th>
<th>Actual to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,406,719</td>
<td>1,999,852</td>
<td>83%</td>
</tr>
<tr>
<td>2,406,719</td>
<td>(406,867)</td>
<td></td>
</tr>
</tbody>
</table>

### Golf Courses Revenues

<table>
<thead>
<tr>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual</th>
<th>Actual to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,475,610</td>
<td>1,352,179</td>
<td>55%</td>
</tr>
<tr>
<td>2,475,610</td>
<td>(1,123,431)</td>
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</tr>
</tbody>
</table>

### Housing Revenues

<table>
<thead>
<tr>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual</th>
<th>Actual to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>10,592,340</td>
<td>9,574,528</td>
<td>90%</td>
</tr>
<tr>
<td>10,592,340</td>
<td>(1,017,812)</td>
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</tr>
</tbody>
</table>

Page 11 of 19
### University of New Mexico - Main Campus Athletics & Auxiliary Operations

**FY 2020**

<table>
<thead>
<tr>
<th>Revenue/Expense Category</th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/Unfavorable Budget</th>
<th>Actual to Budget Benchmark Rate</th>
<th>FY 2019 Year-to-Date Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Lobo Cash Revenues</strong></td>
<td>79,500</td>
<td>65,672</td>
<td>(13,828)</td>
<td>83%</td>
<td>57,788</td>
</tr>
<tr>
<td><strong>Lobo Cash Expenses</strong></td>
<td>79,500</td>
<td>27,411</td>
<td>(52,089)</td>
<td>34%</td>
<td>52,517</td>
</tr>
<tr>
<td><strong>Net Lobo Cash Revenue (Expense)</strong></td>
<td></td>
<td>38,261</td>
<td>38,261</td>
<td></td>
<td>5,271</td>
</tr>
<tr>
<td><strong>Other Revenues</strong></td>
<td>1,975,000</td>
<td>983,000</td>
<td>(992,000)</td>
<td>50%</td>
<td>1,660,625</td>
</tr>
<tr>
<td><strong>Other Transfers</strong></td>
<td>(2,166,000)</td>
<td>(832,500)</td>
<td>1,333,500</td>
<td>38%</td>
<td>(1,352,500)</td>
</tr>
<tr>
<td><strong>Total Other Revenues</strong></td>
<td>(191,000)</td>
<td>150,500</td>
<td>341,500</td>
<td></td>
<td>308,125</td>
</tr>
<tr>
<td><strong>Total Other Expense</strong></td>
<td>150</td>
<td>-</td>
<td>150</td>
<td>0%</td>
<td>-</td>
</tr>
<tr>
<td><strong>Net Other Revenue (Expense)</strong></td>
<td>(191,150)</td>
<td>150,500</td>
<td>341,650</td>
<td></td>
<td>308,125</td>
</tr>
<tr>
<td><strong>Parking and Transportation Revenues</strong></td>
<td>7,756,654</td>
<td>6,024,409</td>
<td>(1,732,245)</td>
<td>78%</td>
<td>6,343,007</td>
</tr>
<tr>
<td><strong>Parking and Trans Transfers</strong></td>
<td>(1,712,319)</td>
<td>(1,326,396)</td>
<td>385,923</td>
<td></td>
<td>(1,304,338)</td>
</tr>
<tr>
<td><strong>Total Parking and Trans Revenues</strong></td>
<td>6,044,335</td>
<td>4,698,013</td>
<td>(1,346,322)</td>
<td>78%</td>
<td>5,038,669</td>
</tr>
<tr>
<td><strong>Total Parking and Trans Expenses</strong></td>
<td>6,591,322</td>
<td>4,086,918</td>
<td>2,504,404</td>
<td></td>
<td>5,766,541</td>
</tr>
<tr>
<td><strong>Net Parking and Trans Revenue (Expense)</strong></td>
<td>(546,967)</td>
<td>611,095</td>
<td>1,158,082</td>
<td></td>
<td>1,344,288</td>
</tr>
<tr>
<td><strong>Popejoy Events Revenues</strong></td>
<td>6,005,254</td>
<td>3,916,455</td>
<td>(2,088,799)</td>
<td>65%</td>
<td>5,881,826</td>
</tr>
<tr>
<td><strong>Popejoy Events Transfers</strong></td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Popejoy Events Revenues</strong></td>
<td>6,005,254</td>
<td>3,916,455</td>
<td>(2,088,799)</td>
<td>65%</td>
<td>5,881,826</td>
</tr>
<tr>
<td><strong>Total Popejoy Events Expenses</strong></td>
<td>6,005,254</td>
<td>4,588,049</td>
<td>1,417,205</td>
<td>76%</td>
<td>5,766,541</td>
</tr>
<tr>
<td><strong>Net Popejoy Events Revenue (Expense)</strong></td>
<td></td>
<td>(671,584)</td>
<td>(671,584)</td>
<td></td>
<td>112,285</td>
</tr>
<tr>
<td><strong>Taos &amp; Lawrence Ranch Revenues</strong></td>
<td>55,000</td>
<td>55,000</td>
<td>-</td>
<td>100%</td>
<td>55,000</td>
</tr>
<tr>
<td><strong>Taos &amp; Lawrence Ranch Expenses</strong></td>
<td>55,000</td>
<td>38,759</td>
<td>16,241</td>
<td>70%</td>
<td>33,831</td>
</tr>
<tr>
<td><strong>Net Taos &amp; Lawrence Ranch Revenue (Expense)</strong></td>
<td></td>
<td>16,241</td>
<td>16,241</td>
<td></td>
<td>21,169</td>
</tr>
<tr>
<td><strong>Ticketing Services Revenues</strong></td>
<td>769,058</td>
<td>393,115</td>
<td>(375,943)</td>
<td>51%</td>
<td>519,154</td>
</tr>
<tr>
<td><strong>Ticketing Services Transfers</strong></td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td></td>
<td>-</td>
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<tr>
<td><strong>Total Ticketing Services Revenues</strong></td>
<td>769,058</td>
<td>393,115</td>
<td>(375,943)</td>
<td>51%</td>
<td>519,154</td>
</tr>
<tr>
<td><strong>Total Ticketing Services Expenses</strong></td>
<td>869,058</td>
<td>401,464</td>
<td>467,594</td>
<td>46%</td>
<td>322,081</td>
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<tr>
<td><strong>Net Ticketing Services Revenue (Expense)</strong></td>
<td>(100,000)</td>
<td>(8,349)</td>
<td>91,651</td>
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<td>197,073</td>
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<tr>
<td><strong>Total VP for Institutional Support Services Revenues</strong></td>
<td>35,402,056</td>
<td>28,369,419</td>
<td>(7,032,637)</td>
<td>80%</td>
<td>31,168,075</td>
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<tr>
<td><strong>Total VP for Institutional Support Services Expenses</strong></td>
<td>36,240,193</td>
<td>24,531,505</td>
<td>11,708,688</td>
<td>68%</td>
<td>27,190,746</td>
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<tr>
<td><strong>Net VP for Institutional Support Services Revenue (Expense)</strong></td>
<td>(838,137)</td>
<td>3,837,914</td>
<td>4,676,051</td>
<td></td>
<td>3,977,329</td>
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</table>
### University of New Mexico - Main Campus Athletics & Auxiliary Operations

<table>
<thead>
<tr>
<th>FY 2020</th>
<th>FY 2020</th>
<th>Fiscal YTD</th>
<th>Actual to Budget</th>
<th>FY 2019</th>
<th>FY 2020 YTD Actual</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Full Year</td>
<td>Year-to-Date</td>
<td>Favbl/(Unfavbl)</td>
<td>Benchmark Rate</td>
<td>Year-to-Date</td>
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<tr>
<td>VP for Student Affairs</td>
<td>Operating Budget</td>
<td>Actual</td>
<td>Budget</td>
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<tr>
<td>Student Health Center Revenues</td>
<td>7,692,107</td>
<td>6,967,727</td>
<td>(724,380)</td>
<td>91%</td>
<td>6,812,614</td>
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<td>Net Student Health Center Revenue (Expense)</td>
<td>-</td>
<td>1,421,631</td>
<td>1,421,631</td>
<td>-</td>
<td>1,271,190</td>
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<td>Student Union Revenues</td>
<td>2,723,737</td>
<td>2,128,396</td>
<td>(595,341)</td>
<td>78%</td>
<td>2,532,259</td>
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<tr>
<td>Student Union Expenses</td>
<td>2,723,737</td>
<td>1,666,159</td>
<td>1,057,578</td>
<td>61%</td>
<td>1,975,960</td>
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<td>Net Student Union Revenue (Expense)</td>
<td>-</td>
<td>462,237</td>
<td>462,237</td>
<td>-</td>
<td>556,299</td>
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<td>Total VP for Student Affairs Revenues</td>
<td>10,415,844</td>
<td>9,096,123</td>
<td>(1,319,721)</td>
<td>87%</td>
<td>9,344,873</td>
</tr>
<tr>
<td>Total VP for Student Affairs Expenses</td>
<td>10,415,844</td>
<td>7,212,255</td>
<td>3,203,589</td>
<td>69%</td>
<td>7,517,384</td>
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<td>Net VP for Student Affairs Revenue (Expense)</td>
<td>-</td>
<td>1,883,868</td>
<td>1,883,868</td>
<td>-</td>
<td>1,827,489</td>
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<tr>
<td>Provost and Other Units</td>
<td>Art Museum Revenues</td>
<td>300</td>
<td>611</td>
<td>311</td>
<td>204%</td>
</tr>
<tr>
<td>Art Museum Expenses</td>
<td>300</td>
<td>5,132</td>
<td>(4,832)</td>
<td>171%</td>
<td>446</td>
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<td>Net Art Museum Revenue (Expense)</td>
<td>-</td>
<td>(4,521)</td>
<td>(4,521)</td>
<td>-</td>
<td>1,471</td>
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<tr>
<td>CE Conference Ctr Revenues</td>
<td>160,000</td>
<td>113,100</td>
<td>(46,900)</td>
<td>71%</td>
<td>150,293</td>
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<td>CE Conference Ctr Transfers</td>
<td>(66,218)</td>
<td>(26,629)</td>
<td>39,589</td>
<td>40%</td>
<td>55,654</td>
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<tr>
<td>Total CE Conference Ctr Revenues</td>
<td>93,782</td>
<td>86,471</td>
<td>(7,311)</td>
<td>92%</td>
<td>94,639</td>
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<tr>
<td>Total CE Conference Ctr Expenses</td>
<td>93,782</td>
<td>125,864</td>
<td>(32,082)</td>
<td>134%</td>
<td>75,875</td>
</tr>
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<td>Net CE Conference Ctr Revenue (Expense)</td>
<td>-</td>
<td>(39,393)</td>
<td>(39,393)</td>
<td>-</td>
<td>66,050</td>
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<tr>
<td>Maxwell Museum Revenues</td>
<td>40,261</td>
<td>25,145</td>
<td>(15,116)</td>
<td>62%</td>
<td>30,449</td>
</tr>
<tr>
<td>Maxwell Museum Expenses</td>
<td>40,261</td>
<td>6,096</td>
<td>34,165</td>
<td>15%</td>
<td>9,230</td>
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<tr>
<td>Net Maxwell Museum Revenue (Expense)</td>
<td>-</td>
<td>19,049</td>
<td>19,049</td>
<td>-</td>
<td>21,219</td>
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<tr>
<td>Other Revenues</td>
<td>251,484</td>
<td>113,975</td>
<td>(137,509)</td>
<td>45%</td>
<td>157,331</td>
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<td>Other Expenses</td>
<td>251,484</td>
<td>102,506</td>
<td>148,978</td>
<td>41%</td>
<td>123,767</td>
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<tr>
<td>Net Other Revenue (Expense)</td>
<td>-</td>
<td>11,469</td>
<td>11,469</td>
<td>-</td>
<td>33,564</td>
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<tr>
<td>Total Provost and Other Units Revenues</td>
<td>386,827</td>
<td>226,202</td>
<td>(159,625)</td>
<td>59%</td>
<td>284,336</td>
</tr>
<tr>
<td>Total Provost and Other Units Expenses</td>
<td>386,827</td>
<td>239,598</td>
<td>146,229</td>
<td>62%</td>
<td>162,032</td>
</tr>
<tr>
<td>Net Provost and Other Units Revenue (Expense)</td>
<td>-</td>
<td>(13,396)</td>
<td>(13,396)</td>
<td>-</td>
<td>122,304</td>
</tr>
<tr>
<td>Auxiliary Totals</td>
<td>Total Auxiliary Revenues</td>
<td>46,203,727</td>
<td>37,691,744</td>
<td>(8,511,983)</td>
<td>82%</td>
</tr>
<tr>
<td>Total Auxiliary Expenses</td>
<td>47,041,864</td>
<td>31,983,358</td>
<td>15,058,506</td>
<td>68%</td>
<td>34,870,162</td>
</tr>
<tr>
<td>Net Auxiliary Revenue (Expense)</td>
<td>(838,137)</td>
<td>5,708,386</td>
<td>6,546,523</td>
<td>-</td>
<td>5,927,122</td>
</tr>
<tr>
<td>Net Athletics Revenue (Expense)</td>
<td>487,328</td>
<td>(2,246,703)</td>
<td>(2,734,031)</td>
<td>-</td>
<td>(135,272)</td>
</tr>
<tr>
<td>Net Auxiliary and Athletics Revenue (Expense)</td>
<td>(350,809)</td>
<td>3,461,683</td>
<td>3,812,492</td>
<td>-</td>
<td>5,791,850</td>
</tr>
<tr>
<td>Net Branch Campuses Aux Revenue (Expense)</td>
<td>(155,407)</td>
<td>(61,545)</td>
<td>93,862</td>
<td>-</td>
<td>(189,358)</td>
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<tr>
<td>Net All Auxiliary and Athletics Revenue (Expense)</td>
<td>(506,216)</td>
<td>3,400,138</td>
<td>3,906,354</td>
<td>-</td>
<td>5,602,492</td>
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</table>
### Main Campus - Total Operations Current Funds

<table>
<thead>
<tr>
<th>FY 2020</th>
<th>FY 2020</th>
<th>Fiscal YTD Favbl/(Unfavbl)</th>
<th>Actual to Budget Benchmark Rate</th>
</tr>
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<tbody>
<tr>
<td>Full Year</td>
<td>Year-to-Date</td>
<td>Budget</td>
<td>75%</td>
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<tr>
<td>Instruction and General</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Tuition and Fees Revenues</td>
<td>136,961,034</td>
<td>133,318,216</td>
<td>(3,642,818)</td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>196,138,300</td>
<td>147,103,650</td>
<td>(49,034,650)</td>
</tr>
<tr>
<td>F &amp; A Revenues</td>
<td>20,400,000</td>
<td>15,238,034</td>
<td>(5,161,966)</td>
</tr>
<tr>
<td>Transfers</td>
<td>(53,361,485)</td>
<td>(42,543,272)</td>
<td>10,816,213</td>
</tr>
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<td>Other Revenues</td>
<td>17,229,112</td>
<td>12,704,751</td>
<td>(4,524,361)</td>
</tr>
<tr>
<td>Total Instruction and General Revenues</td>
<td>317,366,961</td>
<td>265,821,379</td>
<td>(51,545,582)</td>
</tr>
<tr>
<td>Salaries</td>
<td>198,188,510</td>
<td>146,730,402</td>
<td>51,458,108</td>
</tr>
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<td>Benefits</td>
<td>68,523,011</td>
<td>51,794,713</td>
<td>16,728,298</td>
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<tr>
<td>Other Expenses</td>
<td>61,530,561</td>
<td>41,782,095</td>
<td>19,748,466</td>
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<tr>
<td>Total Instruction and General Expenses</td>
<td>328,242,082</td>
<td>240,307,210</td>
<td>87,934,872</td>
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<tr>
<td>Net Instruction and General Revenue (Expense)</td>
<td>(10,875,121)</td>
<td>25,514,169</td>
<td>36,389,290</td>
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<tr>
<td>Research</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>State/Local Appropriations</td>
<td>2,071,050</td>
<td>1,553,288</td>
<td>(517,762)</td>
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<tr>
<td>Transfers</td>
<td>15,251,013</td>
<td>11,547,896</td>
<td>(3,703,117)</td>
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<td>Other Revenues</td>
<td>167,906</td>
<td>539,941</td>
<td>(372,035)</td>
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<tr>
<td>Total Research Revenues</td>
<td>17,489,969</td>
<td>13,641,125</td>
<td>(3,848,844)</td>
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<tr>
<td>Salaries and Benefits</td>
<td>9,191,232</td>
<td>7,695,402</td>
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<td>Other Expenses</td>
<td>11,055,715</td>
<td>5,728,586</td>
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<td>Total Research Expenses</td>
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<tr>
<td>Net Research Revenue (Expense)</td>
<td>(2,756,978)</td>
<td>217,137</td>
<td>2,974,115</td>
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<td>Public Service</td>
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<td></td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>4,139,850</td>
<td>3,104,888</td>
<td>(1,034,962)</td>
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<tr>
<td>Sales and Services Revenues</td>
<td>6,736,536</td>
<td>5,663,766</td>
<td>(1,072,770)</td>
</tr>
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<td>Gifts</td>
<td>9,021,675</td>
<td>7,530,025</td>
<td>(1,491,650)</td>
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<tr>
<td>Transfers</td>
<td>(1,580,367)</td>
<td>26,128</td>
<td>1,606,495</td>
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<tr>
<td>Other Revenues</td>
<td>3,343,426</td>
<td>2,803,892</td>
<td>(539,534)</td>
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<td>Total Public Service Revenues</td>
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<td>19,129,699</td>
<td>(2,832,421)</td>
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<td>Salaries and Benefits</td>
<td>10,569,905</td>
<td>8,620,323</td>
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<td>Other Expenses</td>
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<td>Total Public Service Expenses</td>
<td>23,686,225</td>
<td>16,888,037</td>
<td>6,798,188</td>
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<tr>
<td>Net Public Service Revenue (Expense)</td>
<td>(2,025,105)</td>
<td>2,240,662</td>
<td>4,265,767</td>
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## Main Campus - Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual to Budget Benchmark Rate</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual Change From FY 2019 YTD Actual</th>
</tr>
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<tbody>
<tr>
<td><strong>Student Aid</strong></td>
<td></td>
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<td></td>
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<td></td>
</tr>
<tr>
<td>Private Grants/Gifts</td>
<td>5,536,594</td>
<td>4,663,573</td>
<td>(873,021)</td>
<td>84%</td>
<td>4,705,055</td>
<td>(41,462)</td>
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<tr>
<td>State Lottery Scholarships</td>
<td>23,728,994</td>
<td>23,728,994</td>
<td>-</td>
<td>100%</td>
<td>18,200,000</td>
<td>5,528,994</td>
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<tr>
<td>Transfers</td>
<td>17,863,853</td>
<td>13,419,458</td>
<td>(4,444,395)</td>
<td>75%</td>
<td>13,309,850</td>
<td>109,608</td>
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<tr>
<td>Other Revenues</td>
<td>426,996</td>
<td>227,783</td>
<td>(198,213)</td>
<td>53%</td>
<td>412,268</td>
<td>(184,485)</td>
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<tr>
<td><strong>Total Student Aid Revenues</strong></td>
<td>47,556,437</td>
<td>42,039,808</td>
<td>(5,516,629)</td>
<td>88%</td>
<td>36,627,173</td>
<td>5,412,635</td>
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<tr>
<td>Salaries and Benefits</td>
<td>1,639,821</td>
<td>1,541,879</td>
<td>97,942</td>
<td>94%</td>
<td>1,563,690</td>
<td>21,811</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>50,923,823</td>
<td>39,069,772</td>
<td>11,330,051</td>
<td>77%</td>
<td>41,238,618</td>
<td>2,148,846</td>
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<tr>
<td><strong>Total Student Aid Expenses</strong></td>
<td>52,463,644</td>
<td>40,631,651</td>
<td>11,831,993</td>
<td>77%</td>
<td>42,802,308</td>
<td>2,170,657</td>
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<tr>
<td><strong>Net Student Aid Revenue (Expense)</strong></td>
<td>(4,907,207)</td>
<td>1,408,157</td>
<td>6,315,364</td>
<td></td>
<td>(6,175,135)</td>
<td>7,583,292</td>
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<tr>
<td><strong>Student Social &amp; Cultural Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Fee Revenues</td>
<td>7,392,800</td>
<td>7,105,079</td>
<td>(287,721)</td>
<td>96%</td>
<td>5,907,205</td>
<td>1,197,874</td>
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<tr>
<td>Sales and Services Revenues</td>
<td>884,241</td>
<td>669,605</td>
<td>(214,636)</td>
<td>76%</td>
<td>742,915</td>
<td>(73,310)</td>
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<tr>
<td>Transfers</td>
<td>658,585</td>
<td>571,735</td>
<td>(86,850)</td>
<td>87%</td>
<td>1,448,002</td>
<td>(876,267)</td>
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<td>Other Revenues</td>
<td>112,300</td>
<td>58,197</td>
<td>(54,103)</td>
<td>52%</td>
<td>90,718</td>
<td>(32,521)</td>
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<tr>
<td><strong>Total Student Social &amp; Cultural Programs Revenues</strong></td>
<td>9,047,926</td>
<td>8,404,616</td>
<td>(643,310)</td>
<td>93%</td>
<td>8,188,840</td>
<td>215,776</td>
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<tr>
<td>Salaries and Benefits</td>
<td>5,619,958</td>
<td>3,863,860</td>
<td>1,756,098</td>
<td>69%</td>
<td>3,685,338</td>
<td>(178,522)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>3,699,324</td>
<td>2,974,546</td>
<td>704,293</td>
<td>81%</td>
<td>2,575,516</td>
<td>(399,030)</td>
</tr>
<tr>
<td><strong>Total Student Social &amp; Cultural Programs Expenses</strong></td>
<td>9,279,282</td>
<td>6,738,406</td>
<td>2,440,876</td>
<td>74%</td>
<td>6,260,854</td>
<td>(577,552)</td>
</tr>
<tr>
<td><strong>Net Student Social &amp; Cultural Programs Revenue (Expense)</strong></td>
<td>(231,356)</td>
<td>1,566,210</td>
<td>1,797,566</td>
<td></td>
<td>1,927,986</td>
<td>(361,776)</td>
</tr>
<tr>
<td><strong>Auxiliaries</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Auxiliaries Revenues</td>
<td>46,203,727</td>
<td>37,691,744</td>
<td>(8,511,983)</td>
<td>82%</td>
<td>40,797,284</td>
<td>(3,105,540)</td>
</tr>
<tr>
<td>Athletics Revenues</td>
<td>32,286,155</td>
<td>22,963,559</td>
<td>(9,322,596)</td>
<td>71%</td>
<td>26,549,611</td>
<td>(5,680,052)</td>
</tr>
<tr>
<td><strong>Total Auxiliaries Revenues</strong></td>
<td>78,499,882</td>
<td>60,655,303</td>
<td>(17,844,579)</td>
<td>77%</td>
<td>67,346,895</td>
<td>(10,095,992)</td>
</tr>
<tr>
<td>Auxiliaries Expenses</td>
<td>47,041,864</td>
<td>31,983,358</td>
<td>15,058,506</td>
<td>68%</td>
<td>34,870,162</td>
<td>2,886,804</td>
</tr>
<tr>
<td>Athletics Expenses</td>
<td>31,798,827</td>
<td>25,210,262</td>
<td>6,588,565</td>
<td>79%</td>
<td>26,684,883</td>
<td>1,474,621</td>
</tr>
<tr>
<td><strong>Total Auxiliaries Expenses</strong></td>
<td>78,840,691</td>
<td>57,193,620</td>
<td>21,647,071</td>
<td>73%</td>
<td>64,555,045</td>
<td>4,361,425</td>
</tr>
<tr>
<td><strong>Net Auxiliaries and Athletics Revenue (Expense)</strong></td>
<td>(350,809)</td>
<td>3,461,683</td>
<td>3,812,492</td>
<td></td>
<td>5,791,850</td>
<td>(2,330,167)</td>
</tr>
</tbody>
</table>
### Main Campus - Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual to Budget</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual</th>
<th>Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sponsored Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal Grants and Contracts Revenues</td>
<td>144,466,888</td>
<td>103,803,884</td>
<td>(40,663,004)</td>
<td>72%</td>
<td>101,410,168</td>
<td>2,393,716</td>
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</tr>
<tr>
<td>State and Local Grants and Contracts Revenues</td>
<td>17,087,338</td>
<td>12,938,480</td>
<td>(4,148,858)</td>
<td>76%</td>
<td>11,938,520</td>
<td>999,960</td>
<td></td>
</tr>
<tr>
<td>Non-Governmental Grants and Contracts Revenues</td>
<td>12,600,000</td>
<td>8,121,665</td>
<td>(4,478,335)</td>
<td>64%</td>
<td>8,812,576</td>
<td>(690,911)</td>
<td></td>
</tr>
<tr>
<td>Gifts</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Transfers</td>
<td>2,692,000</td>
<td>1,030,963</td>
<td>(1,661,037)</td>
<td>38%</td>
<td>1,637,580</td>
<td>(606,617)</td>
<td></td>
</tr>
<tr>
<td>Other Revenues</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td>(593,432)</td>
<td>593,432</td>
<td></td>
</tr>
<tr>
<td><strong>Total Sponsored Programs Revenues</strong></td>
<td>176,846,226</td>
<td>125,894,992</td>
<td>(50,951,234)</td>
<td>71%</td>
<td>123,205,412</td>
<td>(2,689,580)</td>
<td></td>
</tr>
<tr>
<td><strong>Salaries and Benefits</strong></td>
<td>67,960,226</td>
<td>41,417,232</td>
<td>26,542,994</td>
<td>61%</td>
<td>39,277,223</td>
<td>(2,140,009)</td>
<td></td>
</tr>
<tr>
<td><strong>Other Expenses</strong></td>
<td>108,886,000</td>
<td>84,477,760</td>
<td>24,408,240</td>
<td>78%</td>
<td>83,928,189</td>
<td>(549,571)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Sponsored Programs Expenses</strong></td>
<td>176,846,226</td>
<td>125,894,992</td>
<td>50,951,234</td>
<td>71%</td>
<td>123,205,412</td>
<td>(2,689,580)</td>
<td></td>
</tr>
<tr>
<td><strong>Net Sponsored Programs Revenue (Expense)</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td><strong>Net Current Revenue (Expense)</strong></td>
<td>(21,146,576)</td>
<td>34,408,018</td>
<td>55,554,594</td>
<td></td>
<td>31,924,282</td>
<td>2,483,736</td>
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</table>
## Branch Campuses - Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable)</th>
<th>Actual to Budget Benchmark Rate</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual Change From FY 2019 Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Instruction and General</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tuition and Fees Revenues</td>
<td>7,115,164</td>
<td>6,525,596</td>
<td>(589,568)</td>
<td>92%</td>
<td>6,583,456</td>
<td>(57,060)</td>
</tr>
<tr>
<td>State/Local Appropriations</td>
<td>30,084,176</td>
<td>22,563,132</td>
<td>(7,521,044)</td>
<td>75%</td>
<td>21,355,220</td>
<td>1,207,912</td>
</tr>
<tr>
<td>Transfers</td>
<td>(1,152,517)</td>
<td>(2,262,193)</td>
<td>(1,109,676)</td>
<td>196%</td>
<td>(2,186,480)</td>
<td>(75,713)</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>720,751</td>
<td>796,412</td>
<td>74,661</td>
<td>110%</td>
<td>745,856</td>
<td>49,556</td>
</tr>
<tr>
<td><strong>Total Instruction and General Revenues</strong></td>
<td>36,767,574</td>
<td>27,621,947</td>
<td>(9,145,627)</td>
<td>75%</td>
<td>26,498,052</td>
<td>1,123,895</td>
</tr>
<tr>
<td>Salaries</td>
<td>21,684,309</td>
<td>15,755,984</td>
<td>5,928,325</td>
<td>73%</td>
<td>14,901,912</td>
<td>(854,072)</td>
</tr>
<tr>
<td>Benefits</td>
<td>7,125,476</td>
<td>5,022,850</td>
<td>2,102,626</td>
<td>70%</td>
<td>4,740,694</td>
<td>(282,156)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>8,689,529</td>
<td>4,809,316</td>
<td>3,880,213</td>
<td>55%</td>
<td>4,864,100</td>
<td>54,784</td>
</tr>
<tr>
<td><strong>Total Instruction and General Expenses</strong></td>
<td>37,499,314</td>
<td>25,588,150</td>
<td>11,911,164</td>
<td>68%</td>
<td>24,506,706</td>
<td>(1,081,444)</td>
</tr>
<tr>
<td>Net Instruction and General Revenue (Expense)</td>
<td>(731,740)</td>
<td>2,033,797</td>
<td>2,765,537</td>
<td></td>
<td>1,991,346</td>
<td>42,451</td>
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<td><strong>Public Service</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>State/Local Appropriations</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Sales and Services Revenues</td>
<td>391,777</td>
<td>295,671</td>
<td>(96,106)</td>
<td>75%</td>
<td>292,286</td>
<td>3,385</td>
</tr>
<tr>
<td>Gifts</td>
<td>124,808</td>
<td>377,500</td>
<td>252,694</td>
<td>302%</td>
<td>530,708</td>
<td>(153,208)</td>
</tr>
<tr>
<td>Transfers</td>
<td>-</td>
<td>4,000</td>
<td>4,000</td>
<td>N/A</td>
<td>(1,000)</td>
<td>5,000</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>10,000</td>
<td>158,565</td>
<td>148,565</td>
<td>158%</td>
<td>93,188</td>
<td>65,379</td>
</tr>
<tr>
<td><strong>Total Public Service Revenues</strong></td>
<td>526,585</td>
<td>835,736</td>
<td>309,151</td>
<td>159%</td>
<td>915,180</td>
<td>(79,444)</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>346,832</td>
<td>341,787</td>
<td>5,045</td>
<td>99%</td>
<td>299,787</td>
<td>(42,000)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>210,693</td>
<td>271,181</td>
<td>(60,488)</td>
<td>129%</td>
<td>192,276</td>
<td>(78,905)</td>
</tr>
<tr>
<td><strong>Total Public Service Expenses</strong></td>
<td>537,525</td>
<td>612,968</td>
<td>(55,443)</td>
<td>110%</td>
<td>492,063</td>
<td>(120,905)</td>
</tr>
<tr>
<td>Net Public Service Revenue (Expense)</td>
<td>(30,940)</td>
<td>222,768</td>
<td>253,708</td>
<td></td>
<td>423,117</td>
<td>(200,349)</td>
</tr>
<tr>
<td><strong>Student Aid</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Grants/Gifts</td>
<td>94,650</td>
<td>89,347</td>
<td>(5,303)</td>
<td>94%</td>
<td>69,621</td>
<td>19,928</td>
</tr>
<tr>
<td>Transfers</td>
<td>401,110</td>
<td>396,808</td>
<td>(4,302)</td>
<td>99%</td>
<td>371,422</td>
<td>25,386</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>17,000</td>
<td>14,133</td>
<td>(2,867)</td>
<td>83%</td>
<td>15,125</td>
<td>(992)</td>
</tr>
<tr>
<td><strong>Total Student Aid Revenues</strong></td>
<td>512,760</td>
<td>500,288</td>
<td>(12,472)</td>
<td>98%</td>
<td>456,068</td>
<td>44,220</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>537,910</td>
<td>410,188</td>
<td>127,722</td>
<td>76%</td>
<td>363,897</td>
<td>(46,291)</td>
</tr>
<tr>
<td><strong>Total Student Aid Expenses</strong></td>
<td>537,910</td>
<td>410,188</td>
<td>127,722</td>
<td>76%</td>
<td>363,897</td>
<td>(46,291)</td>
</tr>
<tr>
<td>Net Student Aid Revenue (Expense)</td>
<td>(25,150)</td>
<td>90,100</td>
<td>115,250</td>
<td></td>
<td>92,171</td>
<td>(2,071)</td>
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</tbody>
</table>
### Branch Campuses - Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable) Budget</th>
<th>Actual to Budget Benchmark Rate 75%</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Student Social &amp; Cultural Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fee Revenues</td>
<td>219,075</td>
<td>190,553</td>
<td>(28,522)</td>
<td>87%</td>
<td>194,570</td>
<td>(4,017)</td>
</tr>
<tr>
<td>Sales and Services Revenues</td>
<td>7,700</td>
<td>8,593</td>
<td>863</td>
<td>112%</td>
<td>7,189</td>
<td>1,404</td>
</tr>
<tr>
<td>Transfers</td>
<td>(40,000)</td>
<td>(40,500)</td>
<td>(500)</td>
<td>101%</td>
<td>(40,000)</td>
<td>(500)</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td></td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Student Social &amp; Cultural Programs Revenues</strong></td>
<td>186,775</td>
<td>158,646</td>
<td>(28,129)</td>
<td>85%</td>
<td>161,759</td>
<td>(3,113)</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>7,840</td>
<td>2,812</td>
<td>5,028</td>
<td>36%</td>
<td>130</td>
<td>(2,682)</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>178,935</td>
<td>128,801</td>
<td>50,134</td>
<td>72%</td>
<td>86,980</td>
<td>(41,821)</td>
</tr>
<tr>
<td><strong>Total Student Social &amp; Cultural Programs Expenses</strong></td>
<td>186,775</td>
<td>131,613</td>
<td>55,162</td>
<td>70%</td>
<td>87,110</td>
<td>(44,503)</td>
</tr>
<tr>
<td><strong>Net Student Social &amp; Cultural Programs Revenue (Expense)</strong></td>
<td>-</td>
<td>27,033</td>
<td>27,033</td>
<td></td>
<td>74,649</td>
<td>(47,616)</td>
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</table>

**Auxiliaries**

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable) Budget</th>
<th>Actual to Budget Benchmark Rate 75%</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bookstore Revenues</td>
<td>1,729,990</td>
<td>1,121,427</td>
<td>(608,563)</td>
<td>65%</td>
<td>1,104,435</td>
</tr>
<tr>
<td>Housing and Food Service Revenues</td>
<td>137,794</td>
<td>85,271</td>
<td>(52,523)</td>
<td>62%</td>
<td>101,008</td>
</tr>
<tr>
<td>Transfers</td>
<td>(40,000)</td>
<td>-</td>
<td>40,000</td>
<td>0%</td>
<td>(20,414)</td>
</tr>
<tr>
<td>Other Auxiliaries Revenues</td>
<td>13,301</td>
<td>9,164</td>
<td>(4,137)</td>
<td>69%</td>
<td>10,099</td>
</tr>
<tr>
<td><strong>Total Auxiliaries Revenues</strong></td>
<td>1,941,985</td>
<td>1,215,862</td>
<td>(625,223)</td>
<td>66%</td>
<td>1,195,128</td>
</tr>
<tr>
<td>Bookstore Expenses</td>
<td>1,695,397</td>
<td>1,178,215</td>
<td>517,182</td>
<td>69%</td>
<td>1,281,765</td>
</tr>
<tr>
<td>Housing and Food Service Expenses</td>
<td>287,794</td>
<td>79,706</td>
<td>208,088</td>
<td>28%</td>
<td>96,433</td>
</tr>
<tr>
<td>Other Auxiliaries Expenses</td>
<td>13,301</td>
<td>19,466</td>
<td>(6,185)</td>
<td>147%</td>
<td>6,288</td>
</tr>
<tr>
<td><strong>Total Auxiliaries Expenses</strong></td>
<td>1,996,492</td>
<td>1,277,407</td>
<td>719,085</td>
<td>64%</td>
<td>1,384,486</td>
</tr>
<tr>
<td><strong>Net Auxiliaries Revenue (Expense)</strong></td>
<td>(155,407)</td>
<td>(61,545)</td>
<td>93,862</td>
<td></td>
<td>(189,358)</td>
</tr>
</tbody>
</table>

**Sponsored Programs**

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favorable/(Unfavorable) Budget</th>
<th>Actual to Budget Benchmark Rate 75%</th>
<th>FY 2019 Year-to-Date Actual</th>
<th>FY 2020 YTD Actual Change From FY 2019 YTD Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal Grants and Contracts Revenues</td>
<td>8,815,679</td>
<td>4,608,583</td>
<td>(4,207,096)</td>
<td>52%</td>
<td>5,247,025</td>
</tr>
<tr>
<td>State and Local Grants and Contracts Revenues</td>
<td>2,043,806</td>
<td>1,019,446</td>
<td>(1,024,360)</td>
<td>50%</td>
<td>623,356</td>
</tr>
<tr>
<td>Non-Governmental Grants and Contracts Revenues</td>
<td>200,000</td>
<td>304,658</td>
<td>104,658</td>
<td>152%</td>
<td>310,422</td>
</tr>
<tr>
<td>Gifts</td>
<td>38,024</td>
<td>(38,024)</td>
<td>0%</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>Transfers</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>-</td>
<td>-</td>
<td>N/A</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Sponsored Programs Revenues</strong></td>
<td>11,097,509</td>
<td>5,932,687</td>
<td>(5,164,822)</td>
<td>53%</td>
<td>6,180,803</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>6,894,219</td>
<td>3,766,267</td>
<td>3,127,952</td>
<td>55%</td>
<td>3,770,392</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>4,203,290</td>
<td>2,166,420</td>
<td>2,036,870</td>
<td>52%</td>
<td>2,410,411</td>
</tr>
<tr>
<td><strong>Total Sponsored Programs Expenses</strong></td>
<td>11,097,509</td>
<td>5,932,687</td>
<td>5,164,822</td>
<td>53%</td>
<td>6,180,803</td>
</tr>
<tr>
<td><strong>Net Sponsored Programs Revenue (Expense)</strong></td>
<td>(943,237)</td>
<td>2,312,153</td>
<td>3,255,390</td>
<td></td>
<td>2,391,925</td>
</tr>
</tbody>
</table>
Statements of Revenues, Expenses and Changes in Net Assets
For the nine month period ended March 31, 2020
Preliminary and Unaudited

Detail of State/Local Appropriations
Consolidated - Total Operations Current Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 Full Year Operating Budget</th>
<th>FY 2020 Year-to-Date Actual</th>
<th>Fiscal YTD Favrbl/(Unfavrbl) Budget</th>
<th>Actual to Budget Benchmark Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Instruction and General</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Instruction &amp; General Appropriations</td>
<td>215,495,415</td>
<td>161,621,561</td>
<td>(53,873,854)</td>
<td>75%</td>
</tr>
<tr>
<td>State Special Project Appropriations</td>
<td>1,742,100</td>
<td>1,306,575</td>
<td>(435,525)</td>
<td>75%</td>
</tr>
<tr>
<td>Mill Levy</td>
<td>8,964,861</td>
<td>6,738,646</td>
<td>(2,246,215)</td>
<td>75%</td>
</tr>
<tr>
<td><strong>Total Instruction and General Appropriations</strong></td>
<td><strong>226,222,376</strong></td>
<td><strong>169,666,782</strong></td>
<td><strong>(56,555,594)</strong></td>
<td><strong>75%</strong></td>
</tr>
<tr>
<td><strong>Research</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State Special Project Appropriations</td>
<td>2,071,050</td>
<td>1,553,288</td>
<td>(517,762)</td>
<td>75%</td>
</tr>
<tr>
<td><strong>Total Research Appropriations</strong></td>
<td><strong>2,071,050</strong></td>
<td><strong>1,553,288</strong></td>
<td><strong>(517,762)</strong></td>
<td><strong>75%</strong></td>
</tr>
<tr>
<td><strong>Public Service</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State Special Project Appropriations</td>
<td>4,139,850</td>
<td>3,104,888</td>
<td>(1,034,962)</td>
<td>75%</td>
</tr>
<tr>
<td><strong>Total Public Service Appropriations</strong></td>
<td><strong>4,139,850</strong></td>
<td><strong>3,104,888</strong></td>
<td><strong>(1,034,962)</strong></td>
<td><strong>75%</strong></td>
</tr>
<tr>
<td><strong>Clinical Operations</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Instruction &amp; General Appropriations</td>
<td>65,137,000</td>
<td>48,852,878</td>
<td>(16,284,122)</td>
<td>75%</td>
</tr>
<tr>
<td>Research Appropriations</td>
<td>1,705,315</td>
<td>898,794</td>
<td>(806,521)</td>
<td>53%</td>
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<tr>
<td>Public Service Appropriations</td>
<td>261,000</td>
<td>197,400</td>
<td>(63,600)</td>
<td>76%</td>
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<tr>
<td>State Special Project Appropriations</td>
<td>35,438,400</td>
<td>26,849,000</td>
<td>(8,589,400)</td>
<td>76%</td>
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<td>Tobacco Settlement Appropriations</td>
<td>840,200</td>
<td>630,152</td>
<td>(210,048)</td>
<td>75%</td>
</tr>
<tr>
<td>Cigarette Tax Revenues</td>
<td>3,192,062</td>
<td>2,227,980</td>
<td>(964,082)</td>
<td>70%</td>
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<tr>
<td><strong>Total Clinical Operations Appropriations</strong></td>
<td><strong>106,573,977</strong></td>
<td><strong>76,656,204</strong></td>
<td><strong>(29,917,773)</strong></td>
<td><strong>75%</strong></td>
</tr>
<tr>
<td><strong>Total - All Appropriations</strong></td>
<td><strong>339,007,253</strong></td>
<td><strong>255,981,162</strong></td>
<td><strong>(85,026,091)</strong></td>
<td><strong>75%</strong></td>
</tr>
</tbody>
</table>
## COVID-19 Impact on Revenues and Expenses

Estimated as of May 1, 2020  
(*in millions*)

### Main and Branch Campuses

<table>
<thead>
<tr>
<th>Revenue Category</th>
<th>Decline (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing &amp; Food Services</td>
<td>$4.5</td>
</tr>
<tr>
<td>Event or Other Services</td>
<td>$4.7</td>
</tr>
<tr>
<td>Travel or Other Expense Reimbursements</td>
<td>$0.2</td>
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<tr>
<td>FEMA Reimburseable Expenses</td>
<td>$0.2</td>
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</table>

### HSC Academic

<table>
<thead>
<tr>
<th>Revenue Category</th>
<th>Decline (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue Decline</td>
<td>$17.7</td>
</tr>
<tr>
<td>Offset by Revenue Received due to COVID</td>
<td>$(1.6)</td>
</tr>
<tr>
<td>Net Expense increase due to COVID</td>
<td>$1.3</td>
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</tbody>
</table>

### UNM Hospital

<table>
<thead>
<tr>
<th>Revenue Category</th>
<th>Decline (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue Decline</td>
<td>$49.0</td>
</tr>
<tr>
<td>Offset by Revenue Received due to COVID</td>
<td>$(20.2)</td>
</tr>
<tr>
<td>Net Expense decrease due to COVID</td>
<td>$(6.0)</td>
</tr>
</tbody>
</table>

### Total Estimated Loss

| Total Estimated Loss                                         | $49.8                  |
**Action Item 6**
Approval of 3rd Quarter Athletics’ Enhanced Fiscal Oversight Program Report and Certification through March 31, 2020 and 3rd Quarter Information on Athletics’ Report by Sport through March 31, 2020
Please certify the following EFOP report and submit with the Quarterly Financial Certification and Financial Action Reports.

To the best of my knowledge, I certify that the information provided in the attached EFOP report for the:

1\textsuperscript{st} ___ 2\textsuperscript{nd} _____ 3\textsuperscript{rd} ___ X ___ 4\textsuperscript{th} _____ Quarter, FY 2020

is correct as of the signature dates noted below:

\begin{center}
\textbf{The University of New Mexico}
\end{center}

\begin{center}
Sandra Begay, Chair, Board of Regents – Finance and Facilities Committee \hspace{1cm} Date
\end{center}

\begin{center}
Garnett S. Stokes, President \hspace{1cm} Date
\end{center}

\begin{center}
Teresa Costantinidis, SVP for Administration \hspace{1cm} Date
\end{center}
To: Members of the Board of Regents

From: Eddie Nunez, Director of Athletics

Nicole Dopson, Director of Financial Operations for Academic Affairs

Date: May 5, 2020

Re: Approval of the FY20 Third Quarter Submission to Higher Education Department for the Enhanced Fiscal Oversight Program (EFOP)

In order to respond to concerns brought by the New Mexico Higher Education Department (NMHED), the University has agreed to provide the attached Enhanced Fiscal Oversight Program (EFOP) Report. This report will be provided in addition to the Quarterly Financial Actions Report and Certification that are already required for all higher education institutions.

The report will provide Athletics financial status through reporting templates provided by the Higher Education Department for the Athletics budget exhibits as well as a template for the plan associated with resolving the overall deficit within Athletics budget.

The EFOP report will accompany the report submitted by the Controller’s Office until NMHED is satisfied with the University’s progress on these issues.

Thank you for your consideration.
<table>
<thead>
<tr>
<th>Description</th>
<th>Original Approved</th>
<th>Acts (Quarter 1 - FY20)</th>
<th>Acts (Quarter 2 - FY20)</th>
<th>Acts (Quarter 3 - FY20)</th>
<th>Acts (Quarter 4 - FY20)</th>
<th>Increase / Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition and Fees</td>
<td>2,571,257</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<tr>
<td>State Appropriations</td>
<td>2,793,000</td>
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<td>986,800</td>
<td>0</td>
<td>935,400</td>
<td>935,400</td>
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<td>Federal Grants and Contracts</td>
<td>0</td>
<td>30,601</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<tr>
<td>State Grants and Contracts</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Private Gifts Grants and Contracts</td>
<td>700,000</td>
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<td>175,000</td>
<td>0</td>
<td>179,204</td>
<td>170,796</td>
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<td>Sales and Services</td>
<td>9,900,270</td>
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<td>3,730,362</td>
<td>0</td>
<td>2,465,352</td>
<td>2,863,017</td>
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<tr>
<td>Other Sources</td>
<td>19,027,540</td>
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<td>2,225,725</td>
<td>0</td>
<td>2,269,530</td>
<td>4,374,200</td>
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<tr>
<td>Total Revenues</td>
<td>31,686,082</td>
<td>56,181</td>
<td>10,088,837</td>
<td>0</td>
<td>6,849,545</td>
<td>6,267,897</td>
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<tr>
<td>Beginning Balance</td>
<td>(4,492,379)</td>
<td>(4,375,832)</td>
<td>(3,515,556)</td>
<td>(4,308,026)</td>
<td>(8,622,539)</td>
<td>(18,617,574)</td>
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<tr>
<td>Total Available</td>
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<td>56,181</td>
<td>4,492,032</td>
<td>19,027,540</td>
<td>19,027,540</td>
<td>8,622,539</td>
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<td>0</td>
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<td>0</td>
</tr>
<tr>
<td>Faculty Salaries</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<td>Tuition Workers Study</td>
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<td>1.544</td>
<td>1.800</td>
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<td>GA TA RA PA Salary</td>
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<td>87,133</td>
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<td>145,544</td>
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<td>State Work Study Workers</td>
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<td>1.00</td>
<td>25.500</td>
<td>0</td>
<td>2.054</td>
<td>1.520</td>
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<td>Student Salaries</td>
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<td>86,880</td>
<td>0</td>
<td>16,608</td>
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<td>43,960</td>
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<td>Support Staff Salary</td>
<td>1.00</td>
<td>36,943</td>
<td>0</td>
<td>10,782</td>
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<td>24,046</td>
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<td>Technicians Salary</td>
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<td>250,032</td>
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<td>57,988</td>
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<td>70,832</td>
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<td>Accrued Annual Leave</td>
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<td>0</td>
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<td>0</td>
<td>0</td>
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<td>FICA</td>
<td>648,924</td>
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<td>142,340</td>
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<td>170,908</td>
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<td>182,095</td>
<td>192,095</td>
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<td>93,362</td>
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<td>97,012</td>
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<td>Retirement</td>
<td>1,739,700</td>
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<td>210,935</td>
<td>0</td>
<td>263,935</td>
<td>263,935</td>
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<td>Total Tuition</td>
<td>78,500</td>
<td>0</td>
<td>86,018</td>
<td>0</td>
<td>74,462</td>
<td>(14,056)</td>
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<td>Unemployment Compensation</td>
<td>5,939</td>
<td>0</td>
<td>1,714</td>
<td>0</td>
<td>1,745</td>
<td>1,848</td>
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<td>Workers Compensation</td>
<td>5,088</td>
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<td>2,207</td>
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<td>2,302</td>
<td>2,358</td>
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<td>Contract Services</td>
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<td>124,311</td>
<td>0</td>
<td>263,015</td>
<td>352,593</td>
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<td>Cost of Goods Sold</td>
<td>550</td>
<td>0</td>
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<td>0</td>
<td>0</td>
<td>309</td>
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<td>Electricity</td>
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<td>55,549</td>
<td>0</td>
<td>77,785</td>
<td>241</td>
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<td>Equipment</td>
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<td>0</td>
<td>85,561</td>
<td>0</td>
<td>98,561</td>
<td>148,595</td>
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<tr>
<td>Fuel, Heat, Cool</td>
<td>60,000</td>
<td>0</td>
<td>1,468</td>
<td>0</td>
<td>13,625</td>
<td>13,625</td>
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<td>Office &amp; Equipment Expenses</td>
<td>539,029</td>
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<td>4,420</td>
<td>0</td>
<td>101,375</td>
<td>427,505</td>
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<td>Sewer, Other</td>
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<td>0</td>
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<td>2,306,645</td>
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<td>Supplies, Expense</td>
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<td>2,210,391</td>
<td>0</td>
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<td>1,420,391</td>
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<td>32,306</td>
<td>15,458</td>
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<td>Travel Group</td>
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<td>979,700</td>
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<td>1,087,139</td>
<td>662,336</td>
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<td>Travel Recruit</td>
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<td>160,481</td>
<td>0</td>
<td>119,487</td>
<td>229,602</td>
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<tr>
<td>Internal Service Ctr</td>
<td>226,179</td>
<td>0</td>
<td>4,616</td>
<td>0</td>
<td>(188,640)</td>
<td>418,796</td>
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<td>Total Expenditures</td>
<td>148,200</td>
<td>3,230,399</td>
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<td>6,911,329</td>
<td>0.00</td>
<td>8,423,086</td>
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<tr>
<td>Total Transfers (In) or OUT (Out)</td>
<td>(905,257)</td>
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<td>15,022</td>
<td>0</td>
<td>70,695</td>
<td>85,740</td>
</tr>
<tr>
<td>Ending balance</td>
<td>(4,905,935)</td>
<td>(3,917,533)</td>
<td>(3,308,026)</td>
<td>(8,622,539)</td>
<td>(8,622,539)</td>
<td>(2,917,464)</td>
</tr>
</tbody>
</table>
### Exhibit 21a - UNM MAIN Campus - Detail of Intercollegiate Athletics

<table>
<thead>
<tr>
<th>Revenues</th>
<th>FTE Unrestricted</th>
<th>FTE Unrestricted</th>
<th>FTE Unrestricted</th>
<th>FTE Unrestricted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition and Fees</td>
<td>3,571,257</td>
<td>1,969,552</td>
<td>-</td>
<td>1,601,305</td>
</tr>
<tr>
<td>State Appropriations</td>
<td>3,753,000</td>
<td>966,600</td>
<td>935,400</td>
<td>935,400</td>
</tr>
<tr>
<td>Sales and Services</td>
<td>700,000</td>
<td>175,000</td>
<td>353,513</td>
<td>353,513</td>
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<tr>
<td>Private Gifts Grants and Contracts</td>
<td>4,080,479</td>
<td>566,921</td>
<td>513,581</td>
<td>513,581</td>
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<td>Other Sources</td>
<td>4,200,446</td>
<td>(4,498,380)</td>
<td>967,252</td>
<td>967,252</td>
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<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>- 16,345,182</strong></td>
<td><strong>- (2,799,707)</strong></td>
<td><strong>- 2,428,615</strong></td>
<td><strong>- 12,266,837</strong></td>
</tr>
</tbody>
</table>

| Beginning Balance                     | (4,492,379)      | (4,380,974)      | (166,836)        | -                |

| **Total Available**                   | **11,852,803**   | **(7,180,681)**  | **2,428,601**    | **12,322,268**   |

<table>
<thead>
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<th>Expenditures</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Professional</td>
<td>34.00</td>
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<td>661,406</td>
<td>607,449</td>
</tr>
<tr>
<td>Faculty Salaries</td>
<td>-</td>
<td>1,000</td>
<td>(1,000)</td>
<td>-</td>
</tr>
<tr>
<td>Federal Workstudy Salaries</td>
<td>-</td>
<td>265</td>
<td>1,546</td>
<td>1,599</td>
</tr>
<tr>
<td>GA TA RA PA Salary</td>
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<td>37,946</td>
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<td>Other Salaries</td>
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<td>633,600</td>
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<td>96,718</td>
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<td>State Workstudy Salaries</td>
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<td>488</td>
<td>2,595</td>
<td>1,520</td>
</tr>
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<td>Student Salaries</td>
<td>4.18</td>
<td>79,800</td>
<td>16,608</td>
<td>43,959</td>
</tr>
<tr>
<td>Support Staff Salary</td>
<td>-</td>
<td>1,662</td>
<td>363</td>
<td>348</td>
</tr>
<tr>
<td>Technician Salary</td>
<td>6.75</td>
<td>250,033</td>
<td>72,892</td>
<td>63,658</td>
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<tr>
<td>Accrued Annual Leave</td>
<td>-</td>
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<td>-</td>
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<tr>
<td>Fica</td>
<td>208,063</td>
<td>50,280</td>
<td>50,252</td>
<td>56,195</td>
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<tr>
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<td>25,981</td>
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<tr>
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<td>23,602</td>
<td>(22,497)</td>
<td>37,605</td>
</tr>
<tr>
<td>Workers Compensation</td>
<td>1,906</td>
<td>542</td>
<td>1,112</td>
<td>805</td>
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<tr>
<td>Charge Inst. Support</td>
<td>1,631</td>
<td>711</td>
<td>(711)</td>
<td>-</td>
</tr>
<tr>
<td>Contract Services</td>
<td>-</td>
<td>-</td>
<td>260,924</td>
<td>231,004</td>
</tr>
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**Budget Unit 351 - Basketball**

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### Budget Unit 353 - Other Mens Sports

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### Revenues
- Sales and Services: 21,500
- Other Sources: 1,299,445

### Expenditures
- Supplies Expense: 978,633
- Students Awards and Aid: 41,500
- Tuition Waivers: 10,000
- FTE: 3.36

### Total Revenues
- 1,320,945

### Total Expenditures
- 1,322,521

### Ending Balance
- 144,439

### Budget Unit 353 - Other Mens Sports

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### Revenues
- Sales and Services: 407,300
- Other Sources: 4,348,383

### Expenditures
- Supplies Expense: 94,326
- Students Awards and Aid: 117,151
- Tuition Waivers: 1,136
- FTE: 28.00

### Total Revenues
- 4,755,683

### Total Expenditures
- 4,729,473

### Ending Balance
- 1,032,470
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**Budget Unit 409 - Utilities**

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**Budget Unit 437 - Miscellaneous**

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<td>Federal Workstudy Salaries</td>
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<td>State Workstudy Salaries</td>
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<td>Total Expenditures</td>
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<td>-</td>
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<td>Transfers (IN) or OUT</td>
<td>-</td>
<td>-</td>
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<td>Ending Balance</td>
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<td>-</td>
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<td>FY2020</td>
<td>FY2021</td>
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<td>FY2023</td>
</tr>
<tr>
<td>------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
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<tr>
<td>Other Sources</td>
<td>814,207</td>
<td>789,039</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost containment (reduction in expenses)</td>
<td>(4,496)</td>
<td>(737,396)</td>
<td>(2,496,467)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grant-aid subsidies (reduction in expenses)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Transfers</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Net Annual Balance (2)</td>
<td>221,619</td>
<td>116,547</td>
<td>487,328</td>
<td>487,328</td>
<td>487,328</td>
<td>487,328</td>
</tr>
</tbody>
</table>

(1) 10 year deficit reduction plan beginning in FY20 to FY29
(2) Annual contribution to the accumulated deficit per deficit reduction plan
(3) The deficit reduction plan was approved by the Board of Regents at their April 17th, 2018 meeting. The plan calls for an infusion of dollars in FY18 and FY19 along with cost containment in those years. Additional significant reductions in spending in FY20 will occur, which will be applied forward through the term of the plan.
Schedule A: (FY20 Budget and Actuals) - This schedule details out pooled revenues and directed revenues by sport for FY20 budget and actuals year-to-date through March 31, 2020. Please note that a majority of revenues are pooled centrally into Athletics and are not distributed by sport, however ticket sales and game guarantees are distributed by sport.

This report also compares FY20 budget to quarterly actuals, and FY20 year-to-date actuals to prior year-to-date actuals. Major variances are due to timing on when revenue accruals and expenses were posted in the prior year and differences in institutional transfers.

Schedule B: (Expenses by Sports) - This schedule details out the FY20 expense budget and year-to-date expense actuals through March 31, 2020. Please note grant-in-aid expenses have been budgeted based on prior year actuals, FY20 year-to-date actuals have been allocated to individual sports as expenses post throughout the fiscal year.
**Schedule A**

**FY20 Budget and Actuals by Exhibit P21**

### Pooled Revenues

<table>
<thead>
<tr>
<th>Revenue/Expense Description (2)</th>
<th>FY20 Original Budget</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD</th>
<th>FY20 Budget to Projected Actuals Variance</th>
<th>FY19 YTD Actuals</th>
<th>FY20 YTD vs. FY19 YTD Actuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>NCAA/Mountain West Conference</td>
<td>4,823,546</td>
<td>4,823,546</td>
<td>3,617,659</td>
<td>(1,205,887)</td>
<td>3,562,500</td>
<td>55,159</td>
</tr>
<tr>
<td>Media Rights/Sponsorship/Licensing</td>
<td>4,000,000</td>
<td>4,000,000</td>
<td>2,562,003</td>
<td>(1,437,997)</td>
<td>3,717,378</td>
<td>(1,155,375)</td>
</tr>
<tr>
<td>Commissions</td>
<td>680,000</td>
<td>680,000</td>
<td>643,331</td>
<td>(36,669)</td>
<td>659,997</td>
<td>(16,666)</td>
</tr>
<tr>
<td>Naming Rights</td>
<td>700,000</td>
<td>700,000</td>
<td>525,000</td>
<td>(175,000)</td>
<td>525,000</td>
<td></td>
</tr>
<tr>
<td>Student Fees</td>
<td>3,571,257</td>
<td>3,571,257</td>
<td>3,571,257</td>
<td>-</td>
<td>3,387,171</td>
<td>184,086</td>
</tr>
<tr>
<td>Scholarship Fund (Fundraising)</td>
<td>2,400,000</td>
<td>2,400,000</td>
<td>1,649,997</td>
<td>(750,003)</td>
<td>1,800,000</td>
<td>(150,003)</td>
</tr>
<tr>
<td>State Appropriation</td>
<td>3,793,000</td>
<td>3,793,000</td>
<td>2,857,600</td>
<td>(935,400)</td>
<td>1,987,200</td>
<td>870,400</td>
</tr>
<tr>
<td>Facility Rental/Merchandise/GIK</td>
<td>2,076,900</td>
<td>1,797,427</td>
<td>1,173,987</td>
<td>(623,440)</td>
<td>1,679,433</td>
<td>(505,446)</td>
</tr>
<tr>
<td>Special Events and Other Revenues</td>
<td>3,538,900</td>
<td>3,660,263</td>
<td>1,305,427</td>
<td>(2,354,836)</td>
<td>1,772,544</td>
<td>(467,117)</td>
</tr>
<tr>
<td>Transfers to/from Campus</td>
<td>905,252</td>
<td>787,259</td>
<td>(180,720)</td>
<td>(967,979)</td>
<td>2,178,545</td>
<td>(2,359,265)</td>
</tr>
<tr>
<td>Budgeted Use of Reserves</td>
<td>(487,328)</td>
<td>(315,350)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
</tbody>
</table>

**Sub-total** 26,001,527 25,897,402 6,909,251 5,977,772 - 17,725,542 (8,171,860) 68.4% 20,744,769 (3,019,227)

### Directed Revenues (by Sports)

<table>
<thead>
<tr>
<th>Revenue/Expense Description (2)</th>
<th>FY20 Original Budget</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD</th>
<th>FY20 Budget to Projected Actuals Variance</th>
<th>FY19 YTD Actuals</th>
<th>FY20 YTD vs. FY19 YTD Actuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Men's Basketball Tickets</td>
<td>3,626,000</td>
<td>3,626,000</td>
<td>3,132,733</td>
<td>(493,267)</td>
<td>3,593,649</td>
<td>(460,916)</td>
</tr>
<tr>
<td>Football Tickets</td>
<td>955,000</td>
<td>955,000</td>
<td>860,348</td>
<td>(94,652)</td>
<td>923,371</td>
<td>(63,023)</td>
</tr>
<tr>
<td>Women's Basketball Tickets</td>
<td>400,000</td>
<td>400,000</td>
<td>358,327</td>
<td>(41,673)</td>
<td>396,782</td>
<td>(38,455)</td>
</tr>
<tr>
<td>Other Sports Tickets (1)</td>
<td>47,300</td>
<td>47,300</td>
<td>29,228</td>
<td>(18,072)</td>
<td>58,623</td>
<td>(29,395)</td>
</tr>
<tr>
<td>Football Game Guarantees</td>
<td>1,050,000</td>
<td>1,050,000</td>
<td>-</td>
<td>-</td>
<td>1,100,000</td>
<td>(50,000)</td>
</tr>
</tbody>
</table>

**Sub-total** 6,078,300 6,078,300 3,162,565 1,935,682 332,389 - 5,430,636 (647,664) 89.3% 6,072,425 (641,789)

**Total** 32,079,827 31,975,702 10,071,816 6,774,202 3,610,161 - 23,156,178 (8,819,524) 72.4% 26,817,194 (3,661,015)

### Expenses

<table>
<thead>
<tr>
<th>Revenue/Expense Description (2)</th>
<th>FY20 Original Budget</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD</th>
<th>FY20 Budget to Projected Actuals Variance</th>
<th>FY19 YTD Actuals</th>
<th>FY20 YTD vs. FY19 YTD Actuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>10,367,909</td>
<td>10,325,307</td>
<td>7,941,037</td>
<td>(2,384,270)</td>
<td>8,013,565</td>
<td>(72,529)</td>
</tr>
<tr>
<td>Payroll Benefits</td>
<td>2,694,183</td>
<td>2,660,499</td>
<td>2,257,362</td>
<td>(403,127)</td>
<td>2,269,582</td>
<td>(12,220)</td>
</tr>
<tr>
<td>Communication Charges</td>
<td>86,482</td>
<td>94,308</td>
<td>85,007</td>
<td>(88,904)</td>
<td>101,220</td>
<td>(16,213)</td>
</tr>
<tr>
<td>Other Expense (3)</td>
<td>2,998,209</td>
<td>2,654,406</td>
<td>1,732,378</td>
<td>(922,028)</td>
<td>2,248,071</td>
<td>(515,693)</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td>173,911</td>
<td>173,911</td>
<td>85,007</td>
<td>(88,904)</td>
<td>101,220</td>
<td>(16,213)</td>
</tr>
<tr>
<td>Plant Maintenance</td>
<td>258,716</td>
<td>261,954</td>
<td>230,476</td>
<td>(31,476)</td>
<td>234,202</td>
<td>(3,725)</td>
</tr>
<tr>
<td>Services</td>
<td>4,390,029</td>
<td>4,283,087</td>
<td>2,418,751</td>
<td>(1,864,336)</td>
<td>2,670,607</td>
<td>(251,866)</td>
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<tr>
<td>Student Costs (includes Grant-in-Aid)</td>
<td>5,250,123</td>
<td>5,265,123</td>
<td>5,133,280</td>
<td>(131,843)</td>
<td>5,960,479</td>
<td>(827,199)</td>
</tr>
<tr>
<td>Supplies</td>
<td>1,663,598</td>
<td>1,698,637</td>
<td>1,496,683</td>
<td>(201,954)</td>
<td>1,632,491</td>
<td>(135,808)</td>
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<tr>
<td>Travel</td>
<td>3,650,403</td>
<td>4,001,944</td>
<td>3,652,901</td>
<td>(349,143)</td>
<td>3,383,273</td>
<td>269,528</td>
</tr>
<tr>
<td>Utilities</td>
<td>366,804</td>
<td>556,536</td>
<td>366,005</td>
<td>(159,831)</td>
<td>379,953</td>
<td>16,653</td>
</tr>
</tbody>
</table>

**Total** 32,079,827 31,975,702 9,211,539 7,564,972 8,626,466 - 25,402,880 (6,572,322) 79.4% 26,952,466 (1,549,586)

### Net

<table>
<thead>
<tr>
<th>Revenue/Expense Description (2)</th>
<th>FY20 Original Budget</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD</th>
<th>FY20 Budget to Projected Actuals Variance</th>
<th>FY19 YTD Actuals</th>
<th>FY20 YTD vs. FY19 YTD Actuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
</tbody>
</table>

(1) Other sports tickets include men's and women's soccer and track, baseball, softball, and volleyball.
(2) Actuals through March 31, 2020.
(3) Other Expense includes gift-in-kind. Gift-in-kind in FY19 was not accounted for until the 2nd quarter for the first half of the year; FY20 forward gift-in-kind will be accounted for on a quarterly basis.
### Schedule B

**FY20 Budgeted Expenses and Actuals by Sport Exhibit P21 (1)**

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>2,641,948</td>
<td>2,034,748</td>
<td>607,200</td>
</tr>
<tr>
<td>Payroll Benefits</td>
<td>658,944</td>
<td>495,825</td>
<td>163,119</td>
</tr>
<tr>
<td>Communication Charges</td>
<td>28,550</td>
<td>17,721</td>
<td>10,829</td>
</tr>
<tr>
<td>Other Expense</td>
<td>82,586</td>
<td>80,523</td>
<td>2,063</td>
</tr>
<tr>
<td>Plant Maintenance</td>
<td>83,407</td>
<td>76,419</td>
<td>6,988</td>
</tr>
<tr>
<td>Services</td>
<td>780,100</td>
<td>678,617</td>
<td>101,483</td>
</tr>
<tr>
<td>Student Costs/Grant-in-Aid</td>
<td>1,953,130</td>
<td>2,109,482</td>
<td>(156,352)</td>
</tr>
<tr>
<td>Supplies</td>
<td>305,350</td>
<td>162,075</td>
<td>143,275</td>
</tr>
<tr>
<td>Travel</td>
<td>1,275,550</td>
<td>1,355,609</td>
<td>(80,059)</td>
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<tr>
<td>Utilities</td>
<td>7,800</td>
<td>24,527</td>
<td>(16,727)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>7,835,365</td>
<td>7,039,089</td>
<td>796,276</td>
</tr>
</tbody>
</table>

**Men’s Baseball**

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>394,672</td>
<td>276,502</td>
<td>118,170</td>
</tr>
<tr>
<td>Payroll Benefits</td>
<td>94,671</td>
<td>77,149</td>
<td>17,522</td>
</tr>
<tr>
<td>Communication Charges</td>
<td>-</td>
<td>405</td>
<td>(405)</td>
</tr>
<tr>
<td>Other Expense</td>
<td>7,920</td>
<td>5,703</td>
<td>2,217</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td>-</td>
<td>1,473</td>
<td>2,427</td>
</tr>
<tr>
<td>Plant Maintenance</td>
<td>51,200</td>
<td>1,790</td>
<td>49,410</td>
</tr>
<tr>
<td>Services</td>
<td>178,167</td>
<td>182,989</td>
<td>(4,822)</td>
</tr>
<tr>
<td>Supplies</td>
<td>75,155</td>
<td>92,508</td>
<td>(17,353)</td>
</tr>
<tr>
<td>Travel</td>
<td>185,675</td>
<td>105,155</td>
<td>80,520</td>
</tr>
<tr>
<td>Utilities</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>991,360</td>
<td>743,673</td>
<td>247,687</td>
</tr>
</tbody>
</table>

**Women’s Softball**

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>178,400</td>
<td>131,661</td>
<td>46,739</td>
</tr>
<tr>
<td>Payroll Benefits</td>
<td>51,120</td>
<td>49,849</td>
<td>1,271</td>
</tr>
<tr>
<td>Communication Charges</td>
<td>-</td>
<td>608</td>
<td>(608)</td>
</tr>
<tr>
<td>Other Expense</td>
<td>4,218</td>
<td>3,812</td>
<td>406</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Plant Maintenance</td>
<td>2,422</td>
<td>1,374</td>
<td>1,048</td>
</tr>
<tr>
<td>Services</td>
<td>29,360</td>
<td>8,944</td>
<td>20,416</td>
</tr>
<tr>
<td>Student Costs/Grant-in-Aid</td>
<td>199,201</td>
<td>202,594</td>
<td>(3,393)</td>
</tr>
<tr>
<td>Supplies</td>
<td>23,516</td>
<td>20,916</td>
<td>2,600</td>
</tr>
<tr>
<td>Travel</td>
<td>146,900</td>
<td>94,341</td>
<td>52,559</td>
</tr>
<tr>
<td>Utilities</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>635,677</td>
<td>514,099</td>
<td>121,578</td>
</tr>
</tbody>
</table>

**Men’s Basketball**

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>1,532,594</td>
<td>1,163,860</td>
<td>368,734</td>
</tr>
<tr>
<td>Payroll Benefits</td>
<td>312,177</td>
<td>245,646</td>
<td>66,531</td>
</tr>
<tr>
<td>Communication Charges</td>
<td>15,560</td>
<td>5,361</td>
<td>10,199</td>
</tr>
<tr>
<td>Other Expense</td>
<td>57,176</td>
<td>29,025</td>
<td>28,151</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td>7,500</td>
<td>3,376</td>
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<td>-</td>
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<td><strong>Total</strong></td>
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<td>-----------------------</td>
<td>---------------------</td>
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<td>---------------------------------</td>
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<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
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<tbody>
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<td>(1,049)</td>
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<tr>
<td>Services</td>
<td>9,600</td>
<td>11,606</td>
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<td>Student Costs/Grant-in-Aid (2)</td>
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<td>252,658</td>
<td>(842)</td>
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<td>628,163</td>
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<th>Expense Description</th>
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<td>2,121</td>
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<td>(203)</td>
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<td>Other Expense</td>
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<td>(870)</td>
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<tr>
<td>Patient Care Costs</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Plant Maintenance</td>
<td>-</td>
<td>40</td>
<td>(40)</td>
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<td>Services</td>
<td>1,080</td>
<td>6,691</td>
<td>(5,611)</td>
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<td>Student Costs/Grant-in-Aid (2)</td>
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<td>45,908</td>
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<td>Supplies</td>
<td>-</td>
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<td>Travel</td>
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<td>83,237</td>
<td>(13,669)</td>
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<td>-</td>
<td>583</td>
<td>(583)</td>
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<td><strong>Total</strong></td>
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<td>309,677</td>
<td>21,432</td>
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<th>Expense Description</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
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</thead>
<tbody>
<tr>
<td>Salaries</td>
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<td>113,338</td>
<td>31,967</td>
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<td>43,591</td>
<td>45,538</td>
<td>(1,945)</td>
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<td>-</td>
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<td>(0)</td>
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<td>2,209</td>
<td>(205)</td>
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<td>Patient Care Costs</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Plant Maintenance</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Services</td>
<td>12,080</td>
<td>8,600</td>
<td>3,480</td>
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<td>Student Costs/Grant-in-Aid (2)</td>
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<td>96,114</td>
<td>(1,114)</td>
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<td>6,150</td>
<td>12,623</td>
<td>(6,473)</td>
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<tr>
<td>Travel</td>
<td>51,850</td>
<td>40,089</td>
<td>11,761</td>
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<td>Utilities</td>
<td>-</td>
<td>583</td>
<td>(583)</td>
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<td><strong>Total</strong></td>
<td>355,980</td>
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<td>36,888</td>
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### Men's Tennis

<table>
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<th>Expense Description</th>
<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>103,000</td>
<td>77,150</td>
<td>25,850</td>
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<td>30,901</td>
<td>27,335</td>
<td>3,567</td>
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<td>290</td>
<td>203</td>
<td>88</td>
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<td>Other Expense</td>
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<td>2,006</td>
<td>999</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Plant Maintenance Services</td>
<td>13,960</td>
<td>5,233</td>
<td>8,727</td>
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<td>Student Costs/Grant-in-Aid</td>
<td>27,444</td>
<td>25,696</td>
<td>1,748</td>
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<td>15,300</td>
<td>14,602</td>
<td>698</td>
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<td><strong>Total</strong></td>
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<td><strong>20,083</strong></td>
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### Women's Tennis

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<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
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<td>41,700</td>
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<td>11,715</td>
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<td>610</td>
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<td>Other Expense</td>
<td>1,877</td>
<td>1,738</td>
<td>141</td>
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<td>Plant Maintenance Services</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Student Costs/Grant-in-Aid</td>
<td>12,910</td>
<td>1,148</td>
<td>11,762</td>
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<td>Supplies</td>
<td>13,615</td>
<td>17,395</td>
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<td>38,981</td>
<td>11,519</td>
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<td><strong>Total</strong></td>
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<td><strong>75,120</strong></td>
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### Cross Country (M/W) (3)

<table>
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<th>FY20 Revised Budget</th>
<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
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<td>89,119</td>
<td>19,706</td>
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<td>3,206</td>
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<tr>
<td>Other Expense</td>
<td>1,621</td>
<td>1,621</td>
<td>1</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td>111</td>
<td>1</td>
<td>104</td>
</tr>
<tr>
<td>Plant Maintenance Services</td>
<td>487</td>
<td>234</td>
<td>253</td>
</tr>
<tr>
<td>Student Costs/Grant-in-Aid</td>
<td>3,314</td>
<td>1,000</td>
<td>2,314</td>
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<td>Supplies</td>
<td>1,855</td>
<td>179</td>
<td>1,676</td>
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<td>69,436</td>
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<td><strong>Total</strong></td>
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<td><strong>12,167</strong></td>
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### Track (M/W) (3)

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<td>Patient Care Costs</td>
<td>3,000</td>
<td>2,540</td>
<td>460</td>
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<td>Plant Maintenance Services</td>
<td>2,750</td>
<td>326,029</td>
<td>(3,160)</td>
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<td>Student Costs/Grant-in-Aid</td>
<td>17,813</td>
<td>7,934</td>
<td>9,879</td>
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<td>Supplies</td>
<td>227,950</td>
<td>79,197</td>
<td>148,753</td>
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<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>842,070</strong></td>
<td><strong>636,443</strong></td>
<td><strong>205,627</strong></td>
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## Women's Volleyball (4)

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<th>FY20 YTD Actuals</th>
<th>FY20 Budget to Actuals Variance</th>
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<tr>
<td>Salaries</td>
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<td>1,537</td>
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<td>330</td>
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<td>6,484</td>
<td>(1,615)</td>
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<td>Patient Care Costs</td>
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<tr>
<td>Plant Maintenance</td>
<td>23,300</td>
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<td>23,300</td>
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<tr>
<td>Services</td>
<td>38,100</td>
<td>25,554</td>
<td>12,546</td>
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<td>Student Costs/Grant-in-Aid (2)</td>
<td>202,814</td>
<td>194,371</td>
<td>8,443</td>
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<td>42,900</td>
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<td>121,253</td>
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<td><strong>Total</strong></td>
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## Swimming/Diving

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<td>3,967</td>
<td>(683)</td>
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<td>Patient Care Costs</td>
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<td></td>
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</tr>
<tr>
<td>Plant Maintenance</td>
<td>300</td>
<td>502</td>
<td>(202)</td>
</tr>
<tr>
<td>Services</td>
<td></td>
<td></td>
<td></td>
</tr>
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<td>Student Costs/Grant-in-Aid (2)</td>
<td>196,275</td>
<td>202,162</td>
<td>(5,887)</td>
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<td>Supplies</td>
<td>26,400</td>
<td>23,086</td>
<td>3,314</td>
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<td>Travel</td>
<td>109,100</td>
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<td><strong>Total</strong></td>
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<td>23,103</td>
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## Spirit

<table>
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<th>FY20 Budget to Actuals Variance</th>
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<tbody>
<tr>
<td>Salaries</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Payroll Benefits</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Communication Charges</td>
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<td></td>
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<tr>
<td>Other Expense</td>
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<td>664</td>
<td>(88)</td>
</tr>
<tr>
<td>Patient Care Costs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Plant Maintenance</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Services</td>
<td>300</td>
<td>502</td>
<td>(202)</td>
</tr>
<tr>
<td>Student Costs/Grant-in-Aid (2)</td>
<td>17,550</td>
<td>17,550</td>
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<td>2,925</td>
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<td>35,462</td>
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<td>Utilities</td>
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<td>56,601</td>
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## Administration/Events/Other Operating (5)

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<th>FY20 Budget to Actuals Variance</th>
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<tbody>
<tr>
<td>Salaries</td>
<td>3,371,589</td>
<td>2,699,040</td>
<td>672,549</td>
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<tr>
<td>Payroll Benefits</td>
<td>911,657</td>
<td>833,638</td>
<td>78,019</td>
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<td>Communication Charges</td>
<td>44,908</td>
<td>31,025</td>
<td>13,883</td>
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<td>Other Expense</td>
<td>2,457,346</td>
<td>1,565,646</td>
<td>891,700</td>
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<td>Patient Care Costs</td>
<td>148,300</td>
<td>76,776</td>
<td>71,524</td>
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<td>Plant Maintenance</td>
<td>85,938</td>
<td>78,052</td>
<td>7,886</td>
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<tr>
<td>Services</td>
<td>2,253,034</td>
<td>848,682</td>
<td>1,404,352</td>
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<td>Student Costs/Grant-in-Aid (2)</td>
<td>941,844</td>
<td>598,160</td>
<td>343,684</td>
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<td>Supplies</td>
<td>942,582</td>
<td>981,778</td>
<td>(39,196)</td>
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<td>Travel</td>
<td>301,552</td>
<td>221,409</td>
<td>80,143</td>
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<tr>
<td>Utilities</td>
<td>548,756</td>
<td>368,127</td>
<td>180,609</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>12,097,486</td>
<td>8,362,332</td>
<td>3,705,154</td>
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</tbody>
</table>

| **Total**           | 31,975,702          | 25,402,882       | 6,572,820                       |

(1) Does not include special events and bowl games

(2) Grant-in-Aid was budgeted based on FY19 actuals. FY20 actuals will be allocated to individual sports as expenses post

(3) M/W track and cross-country coaches salaries split 50/50 between sports.

(4) Women’s volleyball and sand volleyball’s coaches salaries split 50/50 between sports.

(5) Includes Events Management, Special Events, Bowl Games, Championships, Gifts-in-Kind, Parking, Concessions, Ticket Office, Administration, Business Office, Leagues and Clubs, Compliance, Advisement, Facility Rentals, Sports Camps, Utilites, Student Assistance Funds, Life skills, Pre Season Training, Athletic Vans, Insurance, Marketing and Media Relations
**TAB 7**

**Action Item 7**
Approval of STC.UNM Items

a. Appointments to the STC.UNM Board of Directors
b. Name Change for STC.UNM
TO: The University of New Mexico Board of Regents  
Finance & Facilities Committee Meeting

FROM: STC.UNM  
Board of Directors

DATE: April 21, 2020

RE: Approval of STC Board Appointments: Joe Christian and Riis Gonzales

The STC.UNM Board of Directors submits for approval the appointments of Joe Christian and Riis Gonzales to its Board of Directors for a four-year term, beginning upon approval by the Board of Regents and ending June 30, 2024. Mr. Christian and Mr. Gonzales were recommended for appointment by the STC.UNM Nominations Committee and approved by the STC.UNM Board of Directors at its April 24, 2020 board meeting, subject to the Regents’ approval.

- Joe Christian (bio attached)
- Riis Gonzales (bio attached)
Joe Christian

President/CEO, Nusenda Credit Union

BIO

Joe Christian is the President/CEO of $2.3B Nusenda Credit Union, based in Albuquerque. Before his appointment as President/CEO in March 2019, he served as the organization's Executive Vice President for Operations. With more than 30 years of service at Nusenda, he has held numerous leadership roles during his tenure. Nusenda Credit Union is recognized locally and nationally for supporting its members, community, and employees.

Mr. Christian has served on community and credit union organizations including the UNM Anderson School of Business Foundation Board and the Fiserv/XP Systems Technology Advisory Committee. He currently serves on the Board of Directors of Constellation Digital Partners. He received his BBA in Management from the College of Santa Fe and has an MBA with a concentration in Finance from New Mexico State University. He is a graduate of the CUNA Management School and holds a Certified Credit Union Executive designation (CCUE).

Mr. Christian is committed to Nusenda’s mission to drive innovation and service excellence to positively impact the daily lives of its members and their communities and to transform the financial lives of New Mexicans.
Riis Gonzales is the president and CEO of the Sandia Foundation. Prior to joining the Sandia Foundation, he served as executive director for the New Mexico School for the Arts-Art Institute. During his time there, he secured both a location and multi-million-dollar funding for its permanent Santa Fe campus. Mr. Gonzales began his career in higher education at New Mexico Institute of Mining and Technology in Socorro, New Mexico, and then called Las Cruces home during his tenure at New Mexico State University, where he served in several capacities. His last position at NMSU was vice president for development, with responsibility to manage the NMSU Foundation’s successful $225 million campaign. Mr. Gonzales also served six legislative sessions for the New Mexico State Senate as chief-of-staff and analyst for New Mexico’s Senate Education Committee.

Mr. Gonzales volunteers as a youth basketball coach, and has led exceptional young players from Española, Rio Rancho, Albuquerque, and Santa Fe to national Amateur Athletic Union championships. He received his bachelor’s degree from the University of New Mexico and his master’s degree in Communications from New Mexico State University.
TO: The University of New Mexico Board of Regents
Finance & Facilities Committee Meeting

FROM: Elizabeth (Lisa) J. Kuuttila
CEO & Chief Economic Development Officer
STC.UNM

DATE: April 28, 2020

RE: Approval of STC.UNM Name Change

STC.UNM is proposing to change its name to “UNM Rainforest Innovations,” effective July 1, 2020.

Since moving into the Lobo Rainforest building more than two years ago, STC’s identity has been somewhat subsumed by its location in the Rainforest. This has been a good thing, but many ask what does STC stand for, even our own UNM faculty inventors. STC.UNM was adopted some years ago, shortening the previous name from Science and Technology Corporation @ UNM. The meaning of the letters STC is largely gone now.

In addition, most university organizations like STC have adopted names reflecting their broadening missions over the years, starting with technology transfer and broadening to include faculty research start-up company development, economic development and support of student start-ups.

STC’s Board of Directors approved the name change for the organization at its April 24, 2020 meeting and recommends the name change for approval by the Board of Regents.
**Action Item 8**

Approval of Project Construction:

a. Redondo Court Parking and Circulation Project

b. UNM – Taos: College Pathways to Careers Center

c. UNM – Valencia: Infrastructure Project
MEMORANDUM TO ADVANCE
COMMITTEE AGENDA ITEM TO
THE BOARD OF REGENTS
THE UNIVERSITY OF NEW MEXICO

DATE: April 22, 2020

TO: Teresa Costantinidis, Sr. VP Finance & Administration

FROM: Chris Vallejos, AVP Institutional Support Services
Lisa Marbury, Executive Director, Institutional Support Services

RE: Requested Approval

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following requests for Project Construction Approval:

1. Redondo Court Parking and Circulation Project

2. UNM – Taos: College Pathways to Careers Center

3. UNM – Valencia: Infrastructure Project

cc: A. Coburn, M. Dion, S. Rodgers, D. Spraque, T. Silva, M. Bailey, C. Martinez – PDC
REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for REDONDO COURT PARKING AND CIRCULATION PROJECT UNIVERSITY OF NEW MEXICO
May 5, 2020

REQUESTED ACTION:
In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Redondo Court Parking and Circulation Project, Albuquerque, New Mexico.

PROJECT DESCRIPTION:
Reconstruction of the Redondo Court parking area will encompass an area of approximately 50,000 square feet (1.15 acres).

The lot primarily provides patient parking and emergency vehicle access to Student Health and Counseling (SHAC), as well as ADA accessible parking for this area of campus, including parking for Mesa Vista Hall, Women’s Resource Center, Advisement/Enrichment/Career Services, Johnson Center, and the Natatorium/pool. Additionally, buses and personal vehicles use the lot for drop-off and pickup of children for the aquatics program, which causes congestion at certain times. Large semi-truck broadcast rigs also use the lot occasionally, and park along the north side of Johnson Gym during event coverage.

In order to better accommodate all of the competing uses, the lot will increase the current 72 spaces to be expanded into the landscaped area northwest of the Natatorium. Drive aisles will remain slightly wider than normal to accommodate emergency and broadcast vehicles, but one-way circulation will be encouraged by providing angle parking for the north half of the lot.

PROJECT RATIONALE:
This project will help maximize the use of the area by increasing parking capacity, improving storm water management, providing safe drop-off/pick-up areas and will improve the urban design street elements.

The additional parking spaces will help address the increase in services offered by Student Health and Counseling as well as parking needs of the departments and buildings in the nearby area.

FUNDING:
The total estimated Project Budget is $820,000:

- $450,000 is funded from Parking and Transportation Capital Reserve funds
- $370,000 is funded from FY20 BR&R
REQUEST FOR CAPITAL PROJECT APPROVAL for:
UNM - TAOS COLLEGE PATHWAYS TO CAREERS CENTER
UNIVERSITY OF NEW MEXICO
May 5, 2020

REQUESTED ACTION:
In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the
New Mexico Higher Education Department and New Mexico State Board of Finance, project
approval is requested for UNM-Taos College Pathways to Careers Center

PROJECT DESCRIPTION:
The 11,650 GSF building will house the Centers for Academic Success and Achievement
(CASA), the Taos Education and Career Center (TECC) and Career Services Programs clustered
around the UNM Taos Library and special collections. The building will contain one-on-one
tutoring spaces, small dual use classroom/meeting rooms, faculty and staff offices and student
work and support spaces.

The special collection areas will house the Northern New Mexico Land Grant and Acequia
Archives and Taos Southwest Center collections. These areas will include archival storage and
document processing facilities and a public reading research room. All building service spaces
for information technology (IT) and mechanical, electrical, and plumbing systems (MEP) will be
provided per UNM Standards and Guidelines.

PROJECT RATIONALE:
The University of New Mexico Taos Branch is dedicated to working with the northern New
Mexico community by providing specialized educational services. Educational services provided
lead successful pathways to certificates, industry recognized credentials, associate’s degrees,
focused pathways to 4-year college degrees and careers. The Pathways Center will incorporate
pre-college to college programs developed by the #1 NM State ranked Taos Education and
Career Center and education to career pathways programs.

The Pathways Center will also preserve historical documents and media related to the natural and
historic resources of Northern New Mexico as a part of the University’s developing natural
resources program. The partnership with area communities and governmental agencies will
provide an opportunity to gather and preserve documentation, digitize materials and ledgers
related to water and land use. What is the consequence if this project is not approved? This
would require the extension of current leases with the town of Taos which would directly impact
the bridging of services to one location for TECC and CASA services to support increased
enrollment and retention. In addition, it would frustrate an Acequias and Land Grants Archive
program that has already been funded for $300k in NM State appropriations and approximately
$100k in private donations.

FUNDING:
The total estimated Project Budget is: $ 5,575,000
- New Mexico General Obligation Bonds 2018 appropriation C5112- $4,300,000
- Taos Campus 25% Match EGRT -$1,075,000
- 2019 State General Fund appropriation D3540 (SB 280) - $200,000
REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
UNM – VALENCIA: INFRASTRUCTURE PROJECT
UNIVERSITY OF NEW MEXICO
May 5, 2020

REQUESTED ACTION:
In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for UNM Valencia Campus Infrastructure Project.

PROJECT DESCRIPTION:
This project involves the consolidation of several capital needs at the UNM Valencia campus into one comprehensive project. The project includes remodeling a portion of the Student Union Building, and primary Lecture Hall, A101, totaling 6,700 gross square feet (GSF) of building renovation. It also includes parking lot and road rehabilitation total 489,700 GSF and landscaping totaling 66,700 GSF.

1. The Student Union Building remodel will modernize both the kitchen and serving areas. Dining area and UNM Police Department space will expand into the underutilized kitchen space for better functionality. The west patio area will also be expanded to provide a better connection to the campus.
2. The A-101 Lecture Hall renovation, in the Arts & Science building, will provide enhanced seating for contemporary learning and collaboration as well as accessibility, new A/V system, new HVAC distribution to reduce system noise and new finishes including new raised floor for ADA accessibility, new flooring, new ceiling, new wall coverings for sound, and LED lighting.
3. The project will provide an improved definition of the southwest campus entrance, enhancing the portrayal of the campus to the greater Valencia community. Accessibility and functionality will be expanded, and landscape will be introduced to this area.
4. Throughout campus, inappropriate or expired landscape plantings will be removed and replaced with appropriate and water wise alternatives.
5. Campus wayfinding is also being updated to current UNM standards and is to include directories at campus entries to enhance the student and visitor experience at the campus.

PROJECT RATIONALE:
This project updates student areas and provides safe and clear access to buildings. Much of the Valencia campus was constructed in the 1980s, with very little renovation to modernize the more heavily used facilities. These renovations will extend the useful life and reduce existing deferred maintenance needs. The Student Center in the Arts & Science that houses the main lecture hall for the campus, is in need of renewal to improve the technology and provide an enhanced learning environment. The campus’s southwest entry is bare ground and has drainage issues making it an unsafe pedestrian entrance. This project will provide enhancements to the landscaping as well as to accessibility. Campus wayfinding is currently very minimal and does not provide the cues students and visitors need for a functional wayfinding system.
Delay in this project approval will cause further deterioration of the asphalt supporting roads and parking areas, which will cause damage to the sub grade requiring total removal of asphalt to dirt and re-compaction of the soil to support new asphalt. Currently the subgrade is in good condition supporting rehabilitation of asphalt verses complete removal tripling the current cost of rehab.

**FUNDING:**
The total estimated Project Budget is: $4,900,000.

- $4,900,000 is funded from UNM Valencia Local 2018 County Bond
UP

SEATING APPROXIMATELY 78 WITH 4 ADA AREAS

UNM VALENCIA CAMPUS UPGRADES
04/07/2020
NEW FLOOR PLAN - AUDITORIUM
UNM VALENCIA CAMPUS UPGRADES
04/07/2020
SITE PLAN - SOUTHWEST ENTRANCE
Action Item 9
Approval of Capital Outlay Submission to the Higher Education Department:

a. Capital Outlay Request Package for FY 2020-21
b. Five Year Capital Plans, Detailing Projects Which Will Construct and/or Significantly Improve and Renew Numerous Facilities on The University of New Mexico Campuses
MEMORANDUM TO ADVANCE COMMITTEE AGENDA ITEM TO THE BOARD OF REGENTS THE UNIVERSITY OF NEW MEXICO

TO: Members of the Finance and Facilities Committee

FROM: James Holloway, Provost & EVP for Academic Affairs
       Teresa Costantinidis, Sr. VP Finance & Administration

DATE: April 22, 2020

RE: Capital Outlay Submission to the Higher Education Department

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance & Facilities Committee the following:

1. Capital Outlay request package for 2020-21 projects which must be submitted to the Higher Education Department (HED).

2. Five Year Capital Plans, detailing projects which will construct and/or significantly improve and renew numerous facilities on The University of New Mexico Campuses

Thank you for your consideration
## UNM CAPITAL PLANNING LEADERSHIP TEAM CAPITAL REQUEST PRIORITIES

### MAIN CAMPUS CAPITAL REQUESTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Estimated Project Cost</th>
<th>2021 Appropriation Request</th>
<th>2020 Appropriation</th>
<th>Matching Funds</th>
<th>Funding Type</th>
<th>Total Score</th>
<th>Average Score</th>
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</thead>
<tbody>
<tr>
<td>College of Fine Arts Facility Renewal</td>
<td>$5,300,000</td>
<td>$5,300,000</td>
<td>STB $0</td>
<td>$0</td>
<td>Internal</td>
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<td>Modernizing Essential Research Facilities at UNM</td>
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<td>$2,000,000</td>
<td>STB $2,000,000</td>
<td>GOB $150,000</td>
<td>Internal</td>
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<td>Fire Safety Improvements</td>
<td>$5,942,000</td>
<td>$2,500,000</td>
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<td>$500,000</td>
<td>Internal</td>
<td>683</td>
<td>68.30</td>
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**MAIN STB SUBTOTAL**

$9,800,000

**MAIN CAMPUS TOTALS**

$13,242,000

$9,800,000

$2,000,000

$650,000

### HEALTH SCIENCES CENTER CAPITAL PRIORITIES

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<tr>
<th>Description</th>
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<th>2020 Appropriation</th>
<th>Matching Funds</th>
<th>Funding Type</th>
<th>Total Score</th>
<th>Average Score</th>
</tr>
</thead>
<tbody>
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<td>Enhance UNM HSC Simulation Activities</td>
<td>$1,900,000</td>
<td>$1,900,000</td>
<td>STB $0</td>
<td>$0</td>
<td>Internal</td>
<td>-</td>
<td>-</td>
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<td>Programming, Planning &amp; Design Funds for Pharamacy Renovation</td>
<td>$1,000,000</td>
<td>$1,000,000</td>
<td>STB $0</td>
<td>$0</td>
<td>Internal</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Equipment for Rio Rancho Center of Excellence</td>
<td>$2,100,000</td>
<td>$2,100,000</td>
<td>STB $0</td>
<td>$0</td>
<td>Internal</td>
<td>-</td>
<td>-</td>
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<tr>
<td>UNM Cancer Center Vault</td>
<td>$20,000,000</td>
<td>$20,000,000</td>
<td>GF $0</td>
<td>$0</td>
<td>Internal</td>
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**HSC GF SUBTOTAL**

$20,000,000

**HSC STB SUBTOTAL**

$5,000,000

**HSC CAMPUS TOTALS**

$25,000,000

$25,000,000

$0

$0

### BRANCH CAMPUSES

<table>
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<th>Estimated Project Cost</th>
<th>2021 Appropriation Request</th>
<th>2020 Appropriation</th>
<th>Matching Funds</th>
<th>Funding Type</th>
<th>Total Score</th>
<th>Average Score</th>
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<tr>
<td>Gallup Campus</td>
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<td>Facilities Repair and Renewal</td>
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<td>Gallup Campus Subtotal</td>
<td>$1,500,000</td>
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<td>STB $0</td>
<td>$375,000</td>
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<td>Los Alamos Campus</td>
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<td>Campuswide Infrastructure Renovations</td>
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<td>Los Alamos Campus Subtotal</td>
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<tr>
<td>Taos Campus</td>
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<td></td>
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<tr>
<td>Infrastructure Improvements</td>
<td>$2,500,000</td>
<td>$1,875,000</td>
<td>STB $0</td>
<td>$625,000</td>
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<td>-</td>
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<tr>
<td>Taos Campus Subtotal</td>
<td>$2,500,000</td>
<td>$1,875,000</td>
<td>STB $0</td>
<td>$625,000</td>
<td>Internal</td>
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<tr>
<td>Valencia Campus</td>
<td></td>
<td></td>
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<tr>
<td>Learning Commons Resource Center Renewal/Remodeling</td>
<td>$800,000</td>
<td>$600,000</td>
<td>STB $0</td>
<td>$200,000</td>
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<tr>
<td>Valencia Campus Subtotal</td>
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<td>$600,000</td>
<td>STB $0</td>
<td>$200,000</td>
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<tr>
<td>Branch STB Total</td>
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**BRANCH CAPITAL REQUEST TOTAL**

$7,220,000

$5,415,000

$0

$1,805,000

### UNM TOTAL

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<tr>
<th>Estimated Project Cost</th>
<th>2021 Appropriation Request</th>
<th>2020 Appropriation</th>
<th>Matching Funds</th>
<th>Funding Type</th>
<th>Total Score</th>
<th>Average Score</th>
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<td>$45,462,000</td>
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MAIN CAMPUS
## New Mexico Department of Higher Education

### 2020 Summer Hearing - Five Year Capital Project Funding Plan

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<thead>
<tr>
<th>Institution acronym</th>
<th>Project Title</th>
<th>Description</th>
<th>Year Project Funding will be requested</th>
<th>Month/Year Project to be started</th>
<th>Month/Year Project to be completed</th>
<th>Full Project Phase</th>
<th>Cost of Project or Phase</th>
<th>GOB</th>
<th>STB</th>
<th>Other</th>
<th>Percent of GOB or STB</th>
<th>Percent of Other Funding Source</th>
<th>Description of Other Funding Source</th>
<th>New Construction</th>
<th>Renovation</th>
<th>Square Footage (GSF)</th>
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</thead>
<tbody>
<tr>
<td>UNM</td>
<td>College of Fine Arts Facilities Renewal</td>
<td>Renew Mesa del Sol &amp; Center for the Arts</td>
<td>2021</td>
<td>Jun-21</td>
<td>Sep-23</td>
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<td>$5,300,000</td>
<td>X</td>
<td>X</td>
<td>100%</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
<td>TBD</td>
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<tr>
<td>UNM</td>
<td>Modernization of Essential Research Facilities</td>
<td>Upgrades to critical research space infrastructure</td>
<td>2021</td>
<td>Jul-21</td>
<td>Jun-23</td>
<td>X</td>
<td>$2,000,000</td>
<td>X</td>
<td>X</td>
<td>100%</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
<td>TBD</td>
<td></td>
</tr>
<tr>
<td>UNM</td>
<td>Fire Safety Improvements</td>
<td>Replacement of fire alarm and fire suppression systems in buildings at greatest risk per State Fire Marshall and Facilities Condition Assessment</td>
<td>2021</td>
<td>Jul-21</td>
<td>Jun-25</td>
<td>X</td>
<td>$2,500,000</td>
<td>X</td>
<td>X</td>
<td>80%</td>
<td>20%</td>
<td></td>
<td></td>
<td>Building Renewal &amp; Replacement</td>
<td>X</td>
<td>N/A</td>
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<tr>
<td>UNM</td>
<td>Hibben Center</td>
<td>Smoke Control Upgrade</td>
<td>2021</td>
<td>Jul-21</td>
<td>Jun-22</td>
<td>X</td>
<td>$400,000</td>
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<td></td>
<td>100%</td>
<td></td>
<td></td>
<td></td>
<td>Building Renewal &amp; Replacement</td>
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<td>N/A</td>
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<tr>
<td>UNM</td>
<td>Business Center</td>
<td>Replace roofing overlower portions east and west side</td>
<td>2021</td>
<td>Jul-21</td>
<td>Jun-22</td>
<td>X</td>
<td>$300,000</td>
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<td>Building Renewal &amp; Replacement</td>
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<td>Education Classrooms - College of Education</td>
<td>Mens/Womens Restoom Renovation</td>
<td>2021</td>
<td>Jul-21</td>
<td>Jun-22</td>
<td>X</td>
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<td>Building Renewal &amp; Replacement</td>
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<td>UNM</td>
<td>CERIA</td>
<td>CryoLab HVAC Replacement</td>
<td>2021</td>
<td>Jul-21</td>
<td>Jun-22</td>
<td>X</td>
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<td>Building Renewal &amp; Replacement</td>
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<td>Residential Life &amp; Student Housing</td>
<td>Improve facilities to accommodate student needs</td>
<td>2021</td>
<td>Jul-21</td>
<td>Aug-22</td>
<td>X</td>
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<td>Housing Capital Funds</td>
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<td>Dining and Food Services</td>
<td>Conduct venue specific upgrades per Chartwells Contract</td>
<td>2021</td>
<td>Jul-21</td>
<td>Aug-22</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Dreamstyle Football Stadium</td>
<td>Light Poles &amp; Lighting Improvements; Press Box Roof; Stadium Sucoo Repair</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-23</td>
<td>X</td>
<td>$1,940,000</td>
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<td>UNM</td>
<td>Stadium Parking Lots Improvements</td>
<td>Re-asphalt Stadium West parking lot, TLC, 1, 2, 3, &amp; 4</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-23</td>
<td>X</td>
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<td>X</td>
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<td>N/A</td>
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<tr>
<td>UNM</td>
<td>Football</td>
<td>Weight Rm, Wayfinding, Tow Diehm paint, Dream Style Stadium Improvements</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-23</td>
<td>X</td>
<td>$1,500,000</td>
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<td>N/A</td>
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<td>UNM</td>
<td>Baseball</td>
<td>Turf replacement and Stadium improvements</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-23</td>
<td>X</td>
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<td>Month/Year Project to be completed</td>
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<td>STB</td>
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<td>Description of Other Funding Source</td>
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<td>Renovation</td>
<td>Square Footage (GSF)</td>
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<tr>
<td>UNM</td>
<td>Men's &amp; Women's Track and Field &amp; Cross Country</td>
<td>Resurface track, windscreen, signage along Caesar Chavez</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-23</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Olympic Sport Training Center</td>
<td>Construct new facilities to provide enhanced capability</td>
<td>2021</td>
<td>Apr-21</td>
<td>Jan-24</td>
<td>X</td>
<td>$700,000</td>
<td>X</td>
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<td>UNM</td>
<td>Softball</td>
<td>Title IX improvements</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-22</td>
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<tr>
<td>UNM</td>
<td>PIT</td>
<td>TV System, Water Soften System, HVAC Equipment Update</td>
<td>2021</td>
<td>Apr-21</td>
<td>Aug-23</td>
<td>X</td>
<td>$420,000</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Men's &amp; Women's Basketball</td>
<td>Men's Equipment upgrades and team study area; Women's locker rm improvements and office enhancements</td>
<td>2021</td>
<td>Apr-21</td>
<td>Jan-23</td>
<td>X</td>
<td>$300,000</td>
<td>X</td>
<td>100%</td>
<td>State General Funds</td>
<td>X</td>
<td>N/A</td>
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<tr>
<td>UNM</td>
<td>Classroom Technology Upgrades (Departmentally Scheduled Classrooms)</td>
<td>Upgrade audio visual systems and computing structure in 50/100 departmentally scheduled classrooms.</td>
<td>2022</td>
<td>Jul-21</td>
<td>Jun-23</td>
<td>X</td>
<td>$825,000</td>
<td>X</td>
<td>100%</td>
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<tr>
<td>UNM</td>
<td>Enterprise Firewall Upgrades for Main Campus</td>
<td>Provide network security for HIPPA, FERPA record compliance</td>
<td>2022</td>
<td>Jul-21</td>
<td>Jul-23</td>
<td>X</td>
<td>$500,000</td>
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<td>100%</td>
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<td></td>
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<td></td>
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<tr>
<td>UNM</td>
<td>Campus Drive Improvements</td>
<td>Resurface roadway, improve signage, crosswalks, sidewalks, parking, landscaping and lighting increasing safety for pedestrians, cyclists</td>
<td>2022</td>
<td>Jul-21</td>
<td>Sep-24</td>
<td>X</td>
<td>$1,500,000</td>
<td>X</td>
<td>X</td>
<td>34%</td>
<td>66%</td>
<td>BR&amp;R/Parking Capital Funds</td>
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<tr>
<td>UNM</td>
<td>Cloud Infrastructure</td>
<td>Moving services to public cloud provider, to provide additional functionality that is not available on campus.</td>
<td>2022</td>
<td>Apr-21</td>
<td>Oct-24</td>
<td>X</td>
<td>$1,200,000</td>
<td>X</td>
<td>100%</td>
<td>State General Funds</td>
<td>X</td>
<td>N/A</td>
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<tr>
<td>UNM</td>
<td>UNM Championship Infrastructure</td>
<td>Repair of access roads and cart paths, replacement pump stations and reclaimed water infrastructure, New irrigation and irrigation storage improvements, Landscape restoration, tree replacement and tee improvements</td>
<td>2022</td>
<td>Apr-21</td>
<td>Oct-24</td>
<td>X</td>
<td>$5,579,000</td>
<td>X</td>
<td>100%</td>
<td>State General Funds</td>
<td>X</td>
<td>N/A</td>
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</table>
## New Mexico Department of Higher Education
### 2020 Summer Hearing - Five Year Capital Project Funding Plan

<table>
<thead>
<tr>
<th>INSTITUTION:</th>
<th>The University of New Mexico</th>
<th>DATE:</th>
<th>4/17/2020</th>
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<table>
<thead>
<tr>
<th>Institution acronym</th>
<th>Project Title</th>
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<th>Year Project Funding will be requested</th>
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<th>Percent of Other Funding Source</th>
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<th>New Construction</th>
<th>Renovation</th>
<th>Square Footage (GSF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNM</td>
<td>Center for Collaborative Arts and Technology</td>
<td>New center for the colocation of programs including Music and Theater, Art and Technologies, Fine Arts and Photography</td>
<td>2022</td>
<td>Jun-23</td>
<td>Dec-26</td>
<td>X</td>
<td>$35,000,000</td>
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<tr>
<td>UNM</td>
<td>Police Department</td>
<td>Renovate Police Department Facilities</td>
<td>2022</td>
<td>Jun-23</td>
<td>Oct-25</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Classroom Technology Upgrades (Departmentally Scheduled Classrooms)</td>
<td>Upgrade audio visual systems and computing structure in 50/100 departmentally scheduled classrooms.</td>
<td>2022</td>
<td>Jun-23</td>
<td>Jul-24</td>
<td>X</td>
<td>$825,000</td>
<td>X</td>
<td>100%</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>UNM Duck Pond</td>
<td>Improve safety and reduce maintenance costs by relocating and replacing pump house, pumps, and filters, replacing bridge and increasing depth</td>
<td>2022</td>
<td>Jul-22</td>
<td>Jul-24</td>
<td>X</td>
<td>$7,500,000</td>
<td>X</td>
<td>100%</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Lab Safety Improvements</td>
<td>Replace failing laboratory controls and integrating with building automation systems, reducing energy consumption and improving lab safety</td>
<td>2022</td>
<td>Jul-22</td>
<td>Jul-24</td>
<td>X</td>
<td>$5,000,000</td>
<td>X</td>
<td>100%</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Well and Reservoir</td>
<td>Build a second well and reservoir to provide redundancy in domestic water supply for campus and improved fire safety</td>
<td>2022</td>
<td>Jul-22</td>
<td>Jul-24</td>
<td>X</td>
<td>$5,000,000</td>
<td>X</td>
<td>100%</td>
<td>X</td>
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<tr>
<td>UNM</td>
<td>Main Campus Wide Wireless Initiative - Phase 2</td>
<td>Provide campus wide coverage for Main Campus, including intra building copper cabling and wireless infrastructure.</td>
<td>2022</td>
<td>Jul-22</td>
<td>Jul-24</td>
<td>X</td>
<td>$3,000,000</td>
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<tr>
<td>UNM</td>
<td>Student Family Housing</td>
<td>Replace existing student family housing</td>
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<td>Apr-22</td>
<td>Jan-26</td>
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<td>X</td>
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<tr>
<td>UNM</td>
<td>Children's Campus</td>
<td>Renewal and expansion of the UNM Children's Campus</td>
<td>2022</td>
<td>Apr-22</td>
<td>Dec-25</td>
<td>X</td>
<td>$14,902,000</td>
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<td>100%</td>
<td>State General Funds</td>
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<tr>
<td>UNM</td>
<td>Residential Life &amp; Student Housing</td>
<td>Improve facilities to accommodate student needs</td>
<td>2022</td>
<td>Jul-22</td>
<td>Jul-23</td>
<td>X</td>
<td>$1,000,000</td>
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<td>UNM</td>
<td>Dining and Food Services</td>
<td>Conduct venue specific upgrades per Chartwells Contract</td>
<td>2022</td>
<td>Jul-22</td>
<td>Jul-23</td>
<td>X</td>
<td>$300,000</td>
<td>X</td>
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<td>Chartwell Capital Funds</td>
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<td>N/A</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>UNM</td>
<td>Faculty/Staff Workstation Refresh - Main Campus</td>
<td>Annual computer refresh for faculty/staff. (5,346 Main faculty/staff count, Fall 2018 - 4 year refresh)</td>
<td>2023</td>
<td>Apr-23</td>
<td>Jul-24</td>
<td>X</td>
<td>$2,005,000</td>
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<tr>
<td>UNM</td>
<td>Las Lomas Road Improvements</td>
<td>Resurface roadway, improve signage, crosswalks, sidewalks, parking, landscaping and lighting increasing safety for pedestrians, cyclists</td>
<td>2023</td>
<td>Jul-23</td>
<td>Aug-25</td>
<td>X</td>
<td>$1,200,000</td>
<td>X</td>
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<td>North Campus Plant</td>
<td>Construct a second plant interconnected to the existing District Energy System to supply additional heat, power, and cooling throughout campus</td>
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<td>Jun-24</td>
<td>Dec-27</td>
<td>X</td>
<td>$20,000,000</td>
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<td>TBD</td>
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<td>UNM</td>
<td>Chiller Expansion</td>
<td>Add chiller capacity for projected new building expansion.</td>
<td>2023</td>
<td>Jul-23</td>
<td>Oct-25</td>
<td>X</td>
<td>$2,000,000</td>
<td>X</td>
<td>X</td>
<td>X</td>
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<td>X</td>
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<td>Sewer System Upgrades</td>
<td>Civil infrastructure; correction of Sanitary and Storm Sewer Systems issues.</td>
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<td>Jul-23</td>
<td>Sep-25</td>
<td>X</td>
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<td>UNM</td>
<td>Student Union Building Roof Replacement</td>
<td>Replacement of the remaining portion of the SUB roof</td>
<td>2023</td>
<td>Jul-23</td>
<td>Jun-25</td>
<td>X</td>
<td>$1,250,000</td>
<td>X</td>
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<td>N/A</td>
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<td>UNM</td>
<td>Residential Life &amp; Student Housing</td>
<td>Improve facilities to accommodate student needs.</td>
<td>2023</td>
<td>Jul-23</td>
<td>Jul-24</td>
<td>X</td>
<td>$1,000,000</td>
<td>X</td>
<td>X</td>
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<td>UNM</td>
<td>Dining and Food Services</td>
<td>Conduct venue specific upgrades per Chartwells Contract</td>
<td>2023</td>
<td>Jul-23</td>
<td>Jul-24</td>
<td>X</td>
<td>$300,000</td>
<td>X</td>
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<td>N/A</td>
<td>N/A</td>
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<tr>
<td>UNM</td>
<td>Centrally Scheduled Classroom Modernization</td>
<td>Upgrade and refresh audio/visual systems that are no longer under warranty, continue to add lecture capture capability to medium sized classrooms.</td>
<td>2024</td>
<td>Jul-24</td>
<td>Aug-25</td>
<td>X</td>
<td>$1,000,000</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100%</td>
<td>X</td>
<td>N/A</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>UNM</td>
<td>Johnson Field Improvements</td>
<td>Update irrigation system to provide water savings, install new lighting, turf, shade trees and a walking path</td>
<td>2024</td>
<td>Jul-24</td>
<td>Aug-25</td>
<td>X</td>
<td>$4,000,000</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100%</td>
<td>X</td>
<td>N/A</td>
<td>X</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>UNM</td>
<td>Popejoy Hall Stage Expansion</td>
<td>Renovation of Popejoy Hall stage for expansion.</td>
<td>2024</td>
<td>Jul-24</td>
<td>Jul-26</td>
<td>X</td>
<td>$10,000,000</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>100%</td>
<td>Donor/Fundraising</td>
<td>X</td>
<td>TBD</td>
<td>N/A</td>
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</table>
### 2020 Summer Hearing - Five Year Capital Project Funding Plan

**INSTITUTION:**
The University of New Mexico - Gallup Campus  
**DATE:** 4/6/2020

<table>
<thead>
<tr>
<th>Institution acronym</th>
<th>FY20 Funding Priority #</th>
<th>Overall Funding Priority #</th>
<th>Project Title</th>
<th>Description</th>
<th>Year Project Funding will be requested</th>
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<th>Square Footage (GSF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNM-G</td>
<td>1</td>
<td>1</td>
<td>Facility Repair and Renewal</td>
<td>Renewal existing facilities and necessary upgrades to achieve energy efficiency and safe educational environments which BR&amp;R funding will not cover</td>
<td>2021</td>
<td>Jun-21</td>
<td>Aug-22</td>
<td>X</td>
<td>$1,500,000</td>
<td>X</td>
<td>X</td>
<td></td>
<td>75%</td>
<td>25%</td>
<td>Equity - Campus</td>
<td>X</td>
<td>N/A</td>
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<tr>
<td>UNM-G</td>
<td>2</td>
<td></td>
<td>Career Education Building</td>
<td>Renovate the Career Education Building</td>
<td>2022</td>
<td>Jun-23</td>
<td>Oct-24</td>
<td>X</td>
<td>$3,800,000</td>
<td>X</td>
<td>X</td>
<td></td>
<td>75%</td>
<td>25%</td>
<td>Equity - Campus</td>
<td>X</td>
<td>27,866</td>
<td></td>
</tr>
<tr>
<td>UNM-G</td>
<td>3</td>
<td></td>
<td>Facility Repair and Renewal</td>
<td>Repair existing facilities to comply with ADA and safety codes</td>
<td>2023</td>
<td>Jul-23</td>
<td>Aug-24</td>
<td>X</td>
<td>$2,500,000</td>
<td>X</td>
<td>X</td>
<td></td>
<td>75%</td>
<td>25%</td>
<td>Equity - Campus</td>
<td>X</td>
<td>N/A</td>
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</table>
LOS ALAMOS
New Mexico Department of Higher Education

2020 Summer Hearing - Five Year Capital Project Funding Plan

<table>
<thead>
<tr>
<th>INSTITUTION:</th>
<th>The University of New Mexico - Los Alamos Campus</th>
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</tr>
</thead>
<tbody>
<tr>
<td>UNM-LA</td>
<td>UNM-LA Campuswide Infrastructure Renovations</td>
<td>This project addresses key campus wide needs related to safety &amp; security and energy efficiencies. Renew, replace, and upgrade LED lighting, HVAC equipment and controls, and building envelopes in all eight buildings, and increase solar capacity for the Los Alamos campus. The project will also include the planning, design and replacement of the existing alarm and camera systems and to purchase and install a new keyless access control system campuswide.</td>
<td>2021</td>
<td>Jul-21</td>
<td>Dec-23</td>
<td>X</td>
<td>$2,420,000</td>
<td>X</td>
<td>75%</td>
<td>25%</td>
<td>Local tax funds and Performance Contract</td>
<td>X</td>
<td>75000</td>
<td></td>
<td></td>
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Page 1 of 1
TAOS
<table>
<thead>
<tr>
<th>Institution</th>
<th>FY20 Funding Priority</th>
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<th>Other Sites</th>
<th>New Construction</th>
<th>Renovation</th>
<th>Square Footage (GSF)</th>
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<tbody>
<tr>
<td>UNM-T</td>
<td>1</td>
<td>1</td>
<td>Infrastructure Improvements</td>
<td>Engineer, design and construct utility infrastructure (water reservoir and electrical backup) for Klauer Campus</td>
<td>2021</td>
<td>Jul-22</td>
<td>Dec-24</td>
<td>X</td>
<td>$ 1,500,000</td>
<td>X</td>
<td>75%</td>
<td>25%</td>
<td>local tax funds</td>
<td>x</td>
<td>x</td>
<td>Site Improvements</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>UNM-T</td>
<td>2</td>
<td></td>
<td>Physical Plant, Security &amp; IT Building</td>
<td>Plan, design, construct, equip and furnish Campus IT, Securities and Physical Plant building replaces portables and temporary storage.</td>
<td>2022</td>
<td>Jul-23</td>
<td>Jun-25</td>
<td>X</td>
<td>$ 4,000,000</td>
<td>X</td>
<td>75%</td>
<td>25%</td>
<td>local tax funds</td>
<td>x</td>
<td>5,000 + Site Improvements and Storage</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>UNM-T</td>
<td>3</td>
<td></td>
<td>Pueblo Hall Envelope &amp; HVAC repairs</td>
<td>Engineer, design and construct envelope and systems improvements including repair, replace and upgrade HVAC units, roofs, openings, stucco and remodel interior spaces of existing building older than 10 years</td>
<td>2023</td>
<td>Jul-24</td>
<td>Aug-26</td>
<td>X</td>
<td>$ 1,750,000</td>
<td>X</td>
<td>75%</td>
<td>25%</td>
<td>local tax funds</td>
<td>x</td>
<td>18000 upgrades</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>UNM-T</td>
<td>4</td>
<td></td>
<td>Facility Safety and Infrastructure Upgrades and Renovations Campus Wide</td>
<td>Engineer, design and construct facilities safety infrastructure upgrades at UNM Taos</td>
<td>2023</td>
<td>Jul-24</td>
<td>Jun-27</td>
<td>X</td>
<td>$ 3,000,000</td>
<td>X</td>
<td>75%</td>
<td>25%</td>
<td>local tax funds</td>
<td>x</td>
<td>Upgrades</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>UNM-T</td>
<td>5</td>
<td></td>
<td>Center for Career and Technical Education - Vocational Building</td>
<td>Plan, design, construct, equip and furnish a Vocational Building Facility to provide Construction, Automotive and other trades training.</td>
<td>2024</td>
<td>Jul-26</td>
<td>Aug-28</td>
<td>X</td>
<td>$ 5,500,000</td>
<td>X</td>
<td>75%</td>
<td>25%</td>
<td>local tax funds</td>
<td>x</td>
<td>15,000sf new construction</td>
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VALENCIA
<table>
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<tr>
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<th>Description of Other Funding Source</th>
<th>New Construction</th>
<th>Renovation</th>
<th>Square Footage (GSF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNM-V</td>
<td>1</td>
<td>1</td>
<td>Learning Commons Resource Center Renewal/Remodeling</td>
<td>Library Tutoring and Commons Renovation</td>
<td>2021</td>
<td>Jul-21</td>
<td>Dec-23</td>
<td>X</td>
<td>$ 800,000</td>
<td>X</td>
<td>0%</td>
<td>100%</td>
<td>Local funds</td>
<td>X</td>
<td>N/A</td>
</tr>
<tr>
<td>UNM-V</td>
<td>2</td>
<td></td>
<td>Sustainability Improvements</td>
<td>Replace high water use plumbing fixtures /Install building integrated photovoltaic (BIPV) solar modules at existing facilities</td>
<td>2022</td>
<td>Jan-21</td>
<td>Jun-23</td>
<td>X</td>
<td>$ 750,000</td>
<td>X</td>
<td>0%</td>
<td>100%</td>
<td>Local funds</td>
<td>X</td>
<td>N/A</td>
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Action Item 10
Recommendations for Consent Agenda Items on Full Board of Regents’ Agenda
Information Item 11

Results of Advanced Refunding of UNM Series 2012 Bonds
MEMORANDUM

TO: Members of the Board of Regents’ Finance & Facilities Committee
THRU: Teresa Costantinidis, Senior Vice President, Finance and Administration
FROM: Vahid Staples, Budget Officer, Office of Planning, Budget & Analysis
DATE: May 5, 2020

SUBJECT: Results of Advanced Refunding of UNM Series 2012 Bonds

Per the terms of the Delegated Pricing Authority approved by the Regents in October of last year, we are providing the results of the refunding.

Last year the Taxable Refunding Revenue Bonds, Series 2019 bond issue was priced and marketed to refund the University’s outstanding series 2012 bonds. The results of the refunding were very favorable as the University was able to benefit from refunding the issue during continued historically low interest rates.

The refunding achieved total present value savings of 7.92% of the refunded principal amount which was $24,590,999. The average annual debt service savings will be approximately $391,800 from FY2021 through FY2032. The total debt service savings through the life of the refunded issue equate to $4,703,379.

The bond issue was well received in the market. Initial priority orders were 2.6 times the par amount of the issue. This enabled adjustments in the pricing of the issue by lowering yields.

Thank you for your consideration.
### REFUNDING ANALYSIS

**University of New Mexico**  
**Taxable Subordinate Lien System Refunding Revenue Bonds, Series 2019**  
**Refund of Series 2012**  
**Final Numbers - December 18, 2019**

<table>
<thead>
<tr>
<th>Year</th>
<th>Existing Debt Service</th>
<th>Refunding Debt Service</th>
<th>Savings</th>
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<tbody>
<tr>
<td>2020</td>
<td>$2,260,650</td>
<td>$2,258,861</td>
<td>$1,789</td>
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<tr>
<td>2021</td>
<td>2,840,900</td>
<td>2,451,106</td>
<td>389,794</td>
</tr>
<tr>
<td>2022</td>
<td>2,844,000</td>
<td>2,454,513</td>
<td>389,487</td>
</tr>
<tr>
<td>2023</td>
<td>2,509,750</td>
<td>2,115,465</td>
<td>394,285</td>
</tr>
<tr>
<td>2024</td>
<td>2,512,750</td>
<td>2,120,591</td>
<td>392,159</td>
</tr>
<tr>
<td>2025</td>
<td>2,511,750</td>
<td>2,118,188</td>
<td>393,562</td>
</tr>
<tr>
<td>2026</td>
<td>2,511,750</td>
<td>2,121,618</td>
<td>390,132</td>
</tr>
<tr>
<td>2027</td>
<td>2,512,500</td>
<td>2,122,725</td>
<td>389,775</td>
</tr>
<tr>
<td>2028</td>
<td>2,508,750</td>
<td>2,116,483</td>
<td>392,267</td>
</tr>
<tr>
<td>2029</td>
<td>2,510,500</td>
<td>2,117,374</td>
<td>393,126</td>
</tr>
<tr>
<td>2030</td>
<td>2,512,250</td>
<td>2,120,984</td>
<td>391,266</td>
</tr>
<tr>
<td>2031</td>
<td>2,513,750</td>
<td>2,120,571</td>
<td>393,179</td>
</tr>
<tr>
<td>2032</td>
<td>2,514,750</td>
<td>2,122,191</td>
<td>392,559</td>
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<tr>
<td></td>
<td>$33,064,050</td>
<td>$28,360,671</td>
<td>$4,703,379</td>
</tr>
</tbody>
</table>

Call Date: 6/1/2021  
Maturities Refunded: 2020 - 2032*  
Par Amount Refunded: $24,590,000  
Average Coupon of Refunded Bonds: 4.96%  
**True Interest Cost (TIC) on Refunding Bonds**: 2.75%  
Net Present Value Savings: $1,946,385  
**PV % of Value of Refunded Bonds on Delivery**: 7.92%

*Includes non-callable 2020 and 2021 maturities.